september 1990

RePlay

1991 directory



VEGAS

Hit the R.O.I. Jackpot for Hundreds of Dollars Less!



Height: 77" (193cm)
Height with Lightbox Folded: 52" (130cm)
Width: 26" (68cm)
Depth: 52" (130cm)
Weight: 260 lbs. (130kg.)

Gottlieb Pinball, The Premier Name in Reliability!

FOR MORE INFORMATION: Contact Your Authorized Premier Technology Distributor Today or Call: (708) 350-0400 • FAX (708) 350-1097
759 Industrial Drive • Bensenville, IL 60106
FOR TECHNICAL SERVICE Call: 1-800-444-0761

HOT OFF THE PRESS!

PIONEER BOWS VIDJUKE — Pioneer has quickly followed the market intro of their audio CD *Laserjuke* with the official launch of their CD video juke. Termed the **CJ-V66 Video Jukebox,** it bowed to distribs Aug. 29-30 on the Queen Mary, the combo floating hotel and tourist attraction moored in Long Beach, Calif. Dealers, who are expected to get very serious about Pioneer vidjukes, learned about software availability, specs and plans for this disc-driven audio-visual item. They toured Pioneer's nearby plant and closed the affair with a banquet and karaoke sing-along. Karaoke displays lyrics, amplifies your voice and plays background orchestration as you sing along with pre-recorded tracks selected by you. Could karaoke be Pioneer's next big market push? It's sure gaining fans in L.A. area locations!

THE ROAD TO ROWE — Rowe International, the industry's premier music & vending machine maker, will unveil its **1991 product line** at a dealer meeting **Sept. 13-16** at Southern California's La Quinta Hotel. Recent moves at Rowe include the departure of video jukebox director **Mike Reinert,** who's now practicing entertainment law with Mayer, Katz, Baker and Liebowitz. Happily, Mike retains Rowe as a client. **Kadima Levadi** is Rowe's new Director of Video Operations. She's been with Rowe for over two years and runs all aspects of programming, production, licensing, etc. from Rowe's recently-moved New York offices. Address is 231 East 55th St., 5th Floor, New York, NY 10022. Phone is 212/888-8415; fax is 212/355-1329.

JUKEBOX LICENSES — By Aug. 22 over 105,000 jukeboxes had licenses under AMOA's voluntary copyright agreement with the performing rights societies. Jukebox Licensing Office manager **Melonie Krisza** added: "Many applications are yet to be processed and we're still getting new ones in the mail every day." Some 225,000 jukes are believed on location nationwide; JLO has no specific numerical "target" but seeks maximum compliance. Contact JLO for information (or to report unlicensed jukes) at 800/955-5853.

NEW FROM KONAMI — From the folks who brought you *TMN Turtles,* shipping mid-September is ***Punk Shot.*** This video combines street basketball and street fighting; it's available as a horizontal kit (4-player or 2-player versions) or as a 4-player dedicated upright.

STILL KING OF THE HILL — Konami's *TMNT* once again tops the Players' Choice upright chart, marking its 8th consecutive month in the number one spot. And, yes, the arrow next to the game indicating availability is correct: Konami's fourth production run began in late August at Chicago's Electronic Sound plant . . . By the way, in case you wonder why some brand new videos like Atari's ***Pit Fighter*** aren't on the chart, it's because *RePlay* hadn't listed them on its operator-ballot as they weren't yet released when the ballot mailed in early August.

CRIME BUST — According to a newspaper report, a major bust of 29 alleged organized crime figures was staged in New Jersey on Aug. 21. Suspects are accused of planning or committing various illegal acts, including a scheme to "nationally distribute video gambling machines." We assume that means 8-liners (video slot machines) and video pokers that unlawfully pay out cash winnings.

CATALOG MOVED TO OCTOBER — Next month's *RePlay* will feature our complete Catalog of currently-traded music & amusement equipment. This lengthy pictorial feature was originally scheduled to appear in this Directory. However, the Directory itself has grown along with the industry . . . and if this edition had included the Catalog along with all the phones and addresses, September's issue would have become a huge "envelope buster." For the same reasons of weight and size, last year's Directory split the Catalog between two issues, to the chagrin of many readers. Rather than split it again, we've decided to run the full Catalog intact in October. We hope everyone who uses *RePlay* will find this decision satisfactory, while we sincerely invite comment from those who disagree. — The Editors.

STILL AWAITING WORD from **Seeburg** about injection of financial support from a number of outside investors. Some industry people have wondered when the jukebox maker would score that support, but as of Aug. 23, Seeburg execs were still awaiting final word from not one but two interested parties.

RePlay

the Players' Choice

SEPTEMBER 1990

TOP GAMES NOW IN OPERATION, BASED ON EARNINGS-OPINION POLL OF OPERATORS

upright videos

		MODEL/MANUFACTURER	RATING	DIST.
➡	1	**TMNT (TURTLES) (Konami) (9)**	**9.14**	**95%**
➡	2	G-LOC (Sega) (3)	9.03	31%
	3	HARD DRIVIN' (Atari) (18)	8.75	55%
	4	FOUR TRAX (Atari) (1)	8.67	11%
➡	5	GALAXY FORCE (Sega) (4)	8.11	17%
➡	6	SMASH TV (Williams) (3)	8.10	57%
➡	7	PIGSKIN (Midway) (1)	7.88	15%
	8	OFF ROAD (Leland) (18)	7.73	74%
	9	FINAL LAP (Atari) (22)	7.73	30%
	10	2-DUDE OFF ROAD (Leland) (4)	7.71	16%
➡	11	MERCS (Capcom) (5)	7.58	57%
	12	BEAST BUSTERS (SNK) (8)	7.58	22%
	13	S.C.I. (Taito) (8)	7.53	28%
➡	14	TURBO OUT RUN+ (Sega) (14)	7.49	47%
➡	15	WORLD SOCCER FINALS (Leland) (2)	7.38	12%
	16	OUT RUN (Sega) (45)	7.19	72%
	17	BIG RUN (Jaleco) (4)	7.17	11%
	18	SUPER HANG-ON (Sega) (38)	7.11	64%
	19	CHASE H.Q. (Taito) (21)	7.11	56%
	20	S.T.U.N. RUNNER (Atari) (10)	7.10	37%
	21	OPERATION THUNDERBOLT (Taito) (17)	7.05	53%
	22	CRIME FIGHTERS+ (Konami) (18)	6.85	61%
	23	AFTER BURNER (Sega) (34)	6.77	60%
➡	24	BATTLE SHARK (Taito) (3)	6.55	16%
	25	SUPER MONACO GP (Sega) (9)	6.58	30%

+ indicates game was produced in both dedicated & software forms

best new videos

➡	1	MOON WALKER [u/r] (Sega)	8.29
➡	2	TOP LANDING [s/d] (Taito)	8.00
➡	3	WGP [u/r + s/d] (Taito)	7.25
➡	4	PIG OUT [u/r] (Leland)	7.08
➡	5	VS. DR. MARIO [sys] (Nintendo)	6.75

best software

		MODEL/MANUFACTURER	RATING	DIST.
➡	1	**FINAL FIGHT [H] (Capcom) (7)**	**8.92**	**85%**
➡	2	NEO•GEO [S] (SNK) (2)	8.52	28%
➡	3	COMBATRIBES [H] (Am. Technos) (3)	8.10	61%
	4	WWF SUPERSTARS [H] (Technos) (14)	8.00	80%
➡	5	THUNDER JAWS [H] (Atari) (2)	8.00	10%
➡	6	THUNDER FOX [H] (Taito) (1)	7.90	9%
➡	7	RAIDEN [H] (Fabtek) (1)	7.89	8%
➡	8	CADASH [H] (Taito) (5)	7.88	24%
➡	9	HYDRA [H] (Atari) (2)	7.74	21%
➡	10	OFF ROAD TRAK PAK [R] (Leland) (4)	7.58	35%
➡	11	MVP [H] (Sega) (5)	7.56	23%
	12	VIOLENCE FIGHT [H] (Taito) (6)	7.50	13%
➡	13	GATE OF DOOM [H] (Data East) (1)	7.45	10%
	14	ALIENS [H] (Konami) (5)	7.16	57%
➡	15	AIR BUSTER [H] (Sharp Image) (3)	7.14	6%
	16	GOLDEN AXE [H] (Sega) (15)	7.06	76%
➡	17	TECMO WORLD CUP '90 [H] (Tec.) (6)	7.00	6%
➡	18	LIGHTNING FIGHTERS [V] (Konami) (1)	6.83	11%
	19	ARCH RIVALS [H] (Midway) (14)	6.77	75%
	20	ROADBLASTERS (Atari) (34)	6.73	65%

[H] horizontal [V] vertical [S] system [R] retrofit

flippers

➡	1	**DINER (Williams) (1)**	**9.03**	**33%**
➡	2	BACK TO THE FUTURE (D.E.) (2)	8.55	28%
➡	3	WHIRLWIND (Williams) (7)	8.40	76%
➡	4	RADICAL (Midway) (2)	8.33	12%
➡	5	ELVIRA (Midway) (11)	8.09	56%
➡	6	EARTHSHAKER (Midway) (17)	8.09	55%
➡	7	PHANTOM OF THE OPERA (D.E.) (6)	7.95	38%
➡	8	ROLLER GAMES (Williams) (4)	7.86	41%
➡	9	MOUSIN' AROUND (Midway) (7)	7.65	33%
➡	10	CYCLONE (Williams) (28)	7.56	74%

➡ *available brand new at certain distributors; number following brand shows months on chart including this one.*

RATING: *Operators were mailed "ballot sheets" listing games in active operation in U.S. locations and game centers and asked to "rate" the earning performance of each on the "1 to 10" measure: 10 for "power-house earnings," 9 for "excellent," 8 for "very good game," 7 for "good game," 6 for "decent game," 5 for "just average," 4 for "below average," etc. The written votes were tallied up and divided by the actual number of times the specific game was rated. Hence, the decimal points.*

DIST.: *The percentage of the surveyed arcade and street location operators who have the item on location. No upright videos rated by less than 10% of these operators appear on the Upright Videos chart, but promising new items appear under Best New Videos.*

BACK TO THE FUTURE™

THE PINBALL



BACKBOX NOW WITH **QUICK-LOC**™ LOCKING SYSTEM

FEATURING THE HIT MUSIC **DOUBLEBACK** FROM ZZ TOP & **BACK IN TIME** AND **POWER OF LOVE** BY HUEY LEWIS AND THE NEWS

Featuring Quality Coin Doors and Validators from COIN CONTROLS

RePlay magazine

P.O. Box 2550 22157 Clarendon St.
Woodland Hills, CA 91365
818/347-3820
For subscription information, ask for Carol Casuga.
Fax: 818-347-2112

September 1990
Volume XV, No. 12

ED ADLUM
Publisher

TIPPY ADLUM
VP & General Manager

KEY SNODGRESS
VP, Director of Operations

MARCUS WEBB
Editor

BARRY ZWEBEN
Advertising Director

CAROLYN LOKKEN
Advertising/Production Assistant

MARY OPENSHAW
European Correspondent
1 St. Michael's Gate, Michael St., Kilkenny, Ireland
Telephone: 353 (056) 63767

COVER

Michael Jackson's involvement with Sega's brand new 'Moonwalker' is a lot more than the normal "celebrity tie-in." The artist actively worked with Sega designers on its R&D. In fact, Michael himself suggested the idea to Sega last spring, while on tour in Tokyo.

The game obviously has hype. It also has moxie in the board. Many stages and play levels show the "main man" zapping enemies as he "saves the world's children," replete with powerful music and dancing as well, exactly what you'd expect from one of the most recognized and talented performers in the world. Available now, this 1-2-3 player screams "Buy Me!" at distributor showrooms, "Play Me!" at locations.

RePlay Magazine, September 1990, Vol. XV, No. 12. RePlay is published monthly by RePlay Publishing, Inc., P.O. Box 2550, Woodland Hills, CA 91365. Subscription rates (all mailed by First Class Mail): United States: U.S.$60.00; Canada and Mexico: U.S.$80.00 per year (Canadian currency: $100.00). All other foreign countries $200.00 per year (Air Mail), $75.00 Steamer Mail (Surface). Please address subscription applications to RePlay, P.O. Box 2550, Woodland Hills, CA 91365. Copyright 1990 under the Universal Copyright Convention. All rights reserved.

EDITORIAL

It's a dirty job, but somebody's got to do it." That's such an over-used cliche, we wonder if anybody takes it seriously anymore. Well, coal miners still do, and so do a lot of route operators who deal with everything from the road dirt of rotating machines to the particularly grungy duty chasing rats out of the backs of jukeboxes in Brooklyn pizza shops.

The old public impression of the "jukebox man" in a suit, tie and cigar amuses many people who deal not only with the dirt and sweat of lugging heavy equipment, but also with the provocative remarks of location owners and their patrons. It is a work-oriented and financially risky craft, and if it were not for occasional rewards from a hit game, many operators would say, "Yeah, it's dirty, so let somebody else do it."

Today's question: is this industry really necessary? The answer is a resounding ***yes,*** *and that it's becoming even more necessary as the working people and school-age youngsters search for ways to calm their spirits as the human race continues its plunge into modern times and away from simpler times when, quite frankly, people didn't need as much entertainment to distract themselves from a harsh world.*

This editorial is a "thank-you card" to the thousands of route operators and their employees, here and abroad, who feed the souls of stressed-out people with the soothing, universal language of the amusement game . . . distracting them for a little bit of time from the nasty boss, the crumby teacher, highway gridlock, insensitive relatives and (sometimes) the hopelessness of a dead-end job.

Operators don't have dead-end jobs. They provide the magic coming down from the game designers. Gene Cramm and Richard Rock (among others) agreed with last month's "From the Publisher" column, urging game makers to address the "fun" side of amusements, instead of always worrying about the profits from a sale. Route operators want this as well, especially if they're going to run up a sweat pushing a couple of hundred pounds of game into a store.

They sure want that game to make people happy. And they may not know it, but they're a vital part of the entertainment industry . . . one with twists and turns, but one that's never-ending. We agree that "somebody's got to do it," and we heartily salute those that do.

There's More To Come

Try The Better Stuff

Check Out The Difference



01181 8″ COLORFUL KRINKLES – 3 DOZ. PACK

Best in Quality

Best in Design



05836 8″ HOT NUMBER BEAR – 3 DOZ. PACK

Call for FREE Catalog

ROSETTE, INC.

29 Bala Ave.
Bala Cynwyd (Phila.), PA 19004

1-800-426-6665
1-215-668-8392

WHOOOOOOOOOOOO



You'll flip over The Corkscrew.



Get ready to be thrown for The Loop.

When it comes to explaining the high-speed thrills of Atari's new Race Drivin'™ arcade game, we're at a loss for words.

After all, Race Drivin's even more outrageous than our popular Hard Drivin'™ game. It's tricked out with breathtaking new features like SuperStunt--with a



corkscrew loop, jump loop and full pipe that will challenge even the bravest racers. New Autocross track with built-in pace car. And Buddy Race, where players take on each other and the clock simultaneously.

Then there's Race Drivin's life-like 3-D graphics, incredible handling, and true cockpit-style controls. All of which will leave you speechless, too.

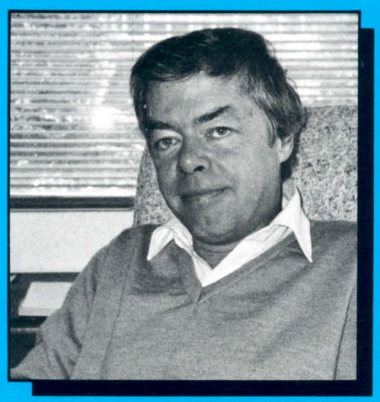
But don't take our word for it. Instead, take Race Drivin' out for a test spin, loop, jump, race, roll, crash, drive today.

ATARI® GAMES

The Name of the Games.

Atari Games Corporation, 675 Sycamore Drive, P.O. Box 361110, Milpitas, CA 95036-1110 (408) 434-3700

© 1990 Atari Games Corporation. All Rights Reserved.



PUBLISHER

On behalf of the RePlay *staff, I proudly present our new Directory Yearbook. When I say "proudly," I not only salute the industry whose vigor and enterprise made such a volume possible. . . I also salute my co-workers for their diligence in securing accurate company listings and the useful advertising notices which make a* RePlay *Directory what the industry expects it to be. Each and every one should get a free TV and a "chocolate fax" from AT&T for the countless hours spent on our phones to bring this annual "agony/ecstasy" project to completion.*

There are companies listed inside you know and some you don't. This is the national "universe" of the American coin machine industry's music and amusement side (with a twinge of vending and a taste of foreign). I recommend taking some time to ***read*** *the thing, since you may find a new source for a widget you never heard of. I also remind you that the best sources of product and support materials are those known to you already (i.e. those closest to home).*

The reason many people go to only one gas station, one car repair shop, one supermarket, etc. is because they feel they get better service. They're also familiar with the people who work there. People. A marketable factor. Price of goods is important, but not always the deciding factor. People who give service and customer respect are so key to a lasting relationship with arcade and route operators, from the receptionist to the boss.

We have a huge section just on the distributing portion of the industry. . . that vital neck in the hour glass from manufacturer-to-operator that dispenses product, advice on new equipment, financing at times and as important, an arm around the shoulder. I am personally devoted to distribution for its timeless role in keeping the industry's keel running straight in murky waters, because if you want something, they can usually help you out.

Please use this Directory in confidence. Keep it in your possession (we didn't make too many extras). For those hoping a local news item would appear, please understand we can't run all the usual coverage in this volume like we do in regular issues (we know how to play catch-up). And if I didn't say it to you already, thanks from Tippy and me for being there!

Earl Vallum

Introducing...

MICHAEL JACKSON'S MOONWALKER™

THE GAME





Michael Jackson is the world's most popular entertainer. His albums and videos have set all time sales records.

Now Michael Jackson is putting his musical genius to work for you in MOONWALKER™, the Video Game, destined to set new records in your arcade.

MOONWALKER is a THREE-PLAYER game that features non-stop action based on the hit music video MOONWALKER. Sega's extraordinary graphics combine with five of Michael's biggest hits — Bad, Smooth Criminal, Beat It, Another Part of Me, and Billie Jean, — to give MOONWALKER a look and sound unlike any other game.

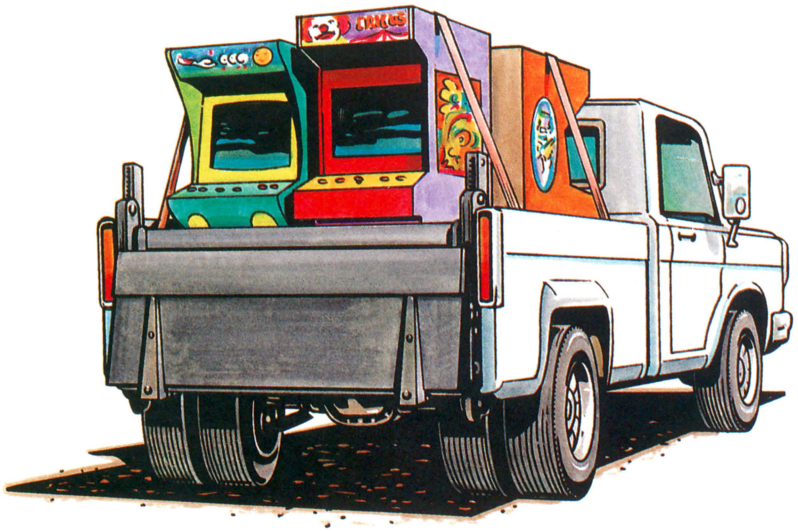
Up to three players can simultaneously control their own "Michael Jackson" through five rounds and 13 stages of non-stop music, dance, and high-speed action.

MOONWALKER is a cinch to capture the imagination of game players of all ages.

For more information call your authorized SEGA distributor. SEGA Enterprises, Inc., (USA), 2149 Paragon Drive, P.O. Box 610550, San Jose, CA 95161-0550. Telephone: (408) 435-0201.

SEGA

Copyright 1990 SEGA Enterprises, Inc. (USA)



Reduce This Payload



While Increasing This One.

SNK's NEO·GEO eliminates the drudgery of game rotation in the 90's.

No more backbreaking labor, overloaded trucks, location disruption and lengthy conversions often requiring a technician.

The NEO·GEO cabinet is designed to never have to be moved more than once! NEO·GEO games convert "on the spot" in minutes without the use of tools.

NAM-1975, Baseball Stars Professional, Top Player's Golf and Magician Lord are free with every NEO·GEO cabinet purchased, for a limited time only.

New games now being introduced are RIDING HERO, NINJA COMBAT, CYBER-LIP and SUPER SPY.



The NEO·GEO MVS25-4 cabinet holds up to 4 games at one time, eliminating the space limitations in smaller locations.

In addition, silkscreened sides, reinforced corners, front access service panel and in-depth bookkeeping will make your life a whole lot easier and more profitable.

After all, you have better things to do with your time, don't you?

See your authorized SNK distributor or contact SNK Corporation of America, 246 Sobrante Way, Sunnyvale, California 94086. (408) 736-8844.





SNK





© 1990 SNK CORP. OF AMERICA



Where The Experts Are Putting Their Money.

Ask any game player today what they're playing and you'll hear "NEO·GEO."

Players enjoy the enhanced graphics and great sound. Headphone jacks allow the player to enjoy stereo sound even if the location has turned the sound down. They can really be part of the game!

The NEO·GEO Memory Card holds up to 27 different games. The player can save his game on the card and come back at another time to pick up where he left off.

The perfect arcade piece, the MVS25-6 holds up to 6 games at one time.

Games such as Riding Hero utilize the Multi-Link feature allowing you to "link" up to 4 cabinets together. Players compete against each other on separate screens!

New games now being introduced are RIDING HERO, NINJA COMBAT, CYBER-LIP and SUPER SPY.

NAM-1975, Baseball Stars Professional, Top Player's Golf and Magician Lord are free with every NEO·GEO cabinet purchased. But this offer is limited, so be sure to pick up a NEO·GEO today.

Fill up your arcade with the player's choice, NEO·GEO.

See your authorized SNK distributor or contact SNK Corporation of America, 246 Sobrante Way, Sunnyvale, California 94086. (408) 736-8844.

SNK



© 1990 SNK CORP. OF AMERICA

LET'S GET RIGHT TO THE POINT...

CENTRAL DISTRIBUTING

Provides the ***BEST*** in

SALES • SERVICE • WISE ADVISE

"WE'RE HERE TO SERVE YOU!"

Proudly Representing
Arachnid • Atari • Bally/Midway
Data East • Konami • Leland • Merit
Nintendo • Romstar • Rowe • SMS
SNK • Sega • Smart • Taito
Tecmo • Valley • Williams
& other fine lines.

FOR THE LATEST HITS (& HITS-TO-BE) CALL US!

CENTRAL DISTRIBUTING COMPANY
3814 Farnam St. • Omaha, NE 68131

(402) 553-5300
FAX: 402/553-8707

NEWS DIGEST

YO, MICHAEL! SUPERSTAR'S VIDEO GAME HITS COINBIZ MAP

Chalk up one more medium for **Michael Jackson,** as his very own Sega ***Moonwalker*** video upright ships to the coin-op marketplace. Sega's designers (with quite a bit of assistance from the Gloved One) didn't let him down in this multi-stage, three-player outing, where Michael characters (yes, more than one) zap the assortment of weird meanies in their attempt to rescue the children of the world (shown onscreen trapped by spinning rays). If anyone attempted to one-up *TMN Turtles* in a celebrity/shooting game, Sega pulled out all the stops.

The attraction of such a piece (complete with a supra-header of Michael on top) is obvious. He is the "main man" for so many game players. The screen action is dizzying (what else can you expect, since Jackson himself helped in its program design) and it's all accompanied by his music (e.g. *Beat It, Billie Jean & Smooth Criminal).* By Jackson's own request, his own likenesses on the monitor don't use guns (but his "aura," as they call it, still eliminates a frenetic array of bad guys, as if he had space lasers).

The dance sequence will cause more sparks than presently meets the eye, since it envelopes a host of enemies all by itself (watch for comment as the game goes on location). Five rounds of superb graphical situations makes this a show (13 stages all together). Sega says Michael himself likes the final result (he's picky). Test reports say players agree. Could this be the next *Turtles?* Stay tuned to the charts.

Sega also bowed another dedicated piece called ***Bonanza Bros.*** Obviously, this game stood in the *Moonwalker* shadows at their Aug. 9-10 dealer meeting up in California's Napa Valley, but it's got shoulders by itself. Idea is for the players to gain treasure while avoiding security guards, etc. Some dealers wondered why Sega didn't kit this game; answer obviously was the factory feels special strength in the piece and while marketing *Moonwalker,* is thumping the tub for this one as well.



State Sales & Service topper Steve Koenigsberg (left) and Sega's Masahira Nakagawa present Michael Jackson's* Moonwalker *at its Silverado Country Club debut. Final assembly, with a 1-2-3 player apron, is completed by Dynamo. This hype-heavy attraction is shipping now.



Shake hands and come out malling! Ron Malinowski of Aladdin's Castle (right) has his first meeting with Edison Bros. exec Andy Halliday (Time-Out) as the latter's Rich Long observes. This meeting of the mega-arcade operators took place during Sega's dealer conference. Both companies are national accounts; combined game assets of Time-Out and Aladdin's are huge.

Persistent Power Supply

FROM

+ 5V DC - 15A
– 5V DC - 1A
+12V DC - 2.5A

ENTRON

- Power-on LED
- High Efficiency
- Compact Size
- Light Weight
- Built-in EMI
- Soft Start
- Low Noise
- Short Circuit Protected
- Over Voltage Protected
- Over Current Protected



Incredible Price

ENTRON Ent. Co. Ltd.
P.O. Box 19 – 18, Hsin Tien
Taipei, Taiwan, ROC
Tel: 886-2-913-5023
Fax: 886-2-913-5029

Billiard Cloth

Mali
&
FORSTMANN®

All Grades and Colors,
Available through distributors

ORDER DEPT:
TOLL FREE – 800-223-6468
NEW YORK – 212-475-4960

The Henry W.T. Mali & Co., Inc.
257 Park Ave, South • New York, N.Y. 10010

AMOA, AAMA CLASH ON PARALLELS...AGAIN



Pro- and anti-parallel import legislation has been stalled in Congress for years, but **AMOA** and activist operator **Bill Beckham** are trying to make an end run around the legislative stalemate. In late July, AMOA and Beckham separately asked Congress to change the law to make it legal to operate parallel imports *without* permission from U.S. copyright owners. (Parallels are lawfully-made, coin-op video games which are built overseas and intended for foreign markets. Currently, operating parallels in the U.S. is strictly **illegal.**)

AAMA responded by testifying against AMOA's and Beckham's proposals. The whole incident set off another round of ill feeling between manufacturers and operators on the parallel question.

Background: the House Judiciary Subcommittee on Courts, Intellectual Property and the Administration of Justice is holding hearings on HR. 2740, a bill which would ban unauthorized commercial rental of computer software (i.e. home video games). On July 30, AMOA filed a pro-parallel written statement with the subcommittee, saying operators should be allowed to buy and operate games in kit form, rather than being "forced to buy the higher-priced dedicated game." AMOA proposed an amendment to HR. 2740 which would make it legal to operate parallel coin-op video games. Operator Bill Beckham (Red Baron, Toledo, Ohio) independently testified in person to the subcommittee. He offered a similar amendment and also endorsed AMOA's proposal. In 1988-89, Beckham fought (and ultimately lost) a court battle over parallels.

AMOA's and Beckham's moves angered AAMA, which had hoped the long and painful parallel battle was finally over. In a responding statement to Congress, AAMA Exec VP **Bob Fay** said the real issue (as AAMA sees it) is control of the market and not opening the door to "gray market goods" — possibly including counterfeits, he said. Fay told Congress that parallels are "not the real thing" and that American players don't realize they're getting something less. Of the 116 major video titles released in 1989, Fay added, only 20 were marketed in "dedicated only" format.

Both sides' recent handling of the parallel issue has irritated the other. AMOA was upset last May when AAMA actively lobbied against parallels during their joint Washington, D.C. event. For its part, AAMA took strong exception to some of Beckham's subcommittee testimony, and also felt AMOA was "less than forthcoming" about its new pro-parallel amendment. The upshot: operating parallels remains illegal, unless and until Congress changes the law. Meantime, already-cool relations between AMOA and AAMA have chilled several more degrees.

MOBILE *Record Service Company*

Can't Get 45's?

WE'VE GOT EM!

COMPACT DISCS

For Your

JUKEBOXES

PRE-PRINTED TITLE STRIPS ***FREE*** WITH THE PURCHASE
OF ANY C.D. FOR ALL MAKES AND MODELS:

★ ROWE INT'L ★N.S.M. ★ ROCK-OLA ★ SEEBURG ★ PIONEER ★ WURLITZER ★

FREE: COMPACT DISC CATALOGUE

800 245-4805 USA
472-1565 PA ONLY
EXT. 5

ALL OTHER COUNTRIES: 412-391-8182

THE EIGHT WONDERS OF THE CAPCOM WORLD.



Introducing eight exciting video game wonders from the world of CAPCOM U.S.A.

We brought you the ever-popular games Willow, UNSquadron, Mercs and Forgotten Worlds. Had crowds coming for more with Ghouls'N Ghosts, Final Fight and Strider.

Now, CAPCOM proudly presents Magic Sword. An action-packed video game that's sure to bring you even greater turnouts.

Thanks to our exclusive Super Chip, Magic Sword gives you high resolution graphics that make these characters come to life.

Players will really fight for their lives in battles with evil Drokmar, a creature spellbound by the Black Orb. Their mission? To destroy his army of demons and restore freedom to the kingdom.

What's more, Magic Sword has 50 playing levels to conquer, plus a special feature that lets players choose between two different endings. You'll reap fantastic treasures from your coinbox, month after month.

So put the mystical Magic Sword in your location today. For more information, call CAPCOM U.S.A. at (408) 727-0400. And discover how the CAPCOM world will bring you profits that are legendary.

CAPCOM® USA

© 1990 CAPCOM USA, INC.

3303 Scott Boulevard • Santa Clara • CA 95054

A BOWLING ALLEY NO ARCADE SHOULD BE WITHOUT.

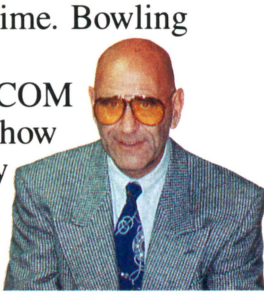


You've seen arcades in bowling alleys. Now experience a bowling alley in an arcade. Turn your video arcade into a family entertainment center with CAPCOM's Bowlingo.

Bowlingo is a coin-operated, fully automatic 10-pin installation that's built to fit arcades large and small. With Bowlingo, you can broaden your entertainment to include the entire family.

CAPCOM USA realizes that coin-operated amusement is becoming increasingly competitive. That's why you should make your next amusement investment in America's favorite pastime. Bowling with Bowlingo.

For more information, call CAPCOM USA at (408) 727-0400 and find out how you can turn your arcade into a family fun center.



Hank Grant, owner of Sportland Entertainment Center. World's largest arcade. ***"I liked the product so much, I bought the worldwide distribution rights."***

CAPCOM® USA

© 1990 CAPCOM USA, INC.

3303 Scott Boulevard • Santa Clara • CA 95054

Invest in the BEST



Big Top Mini Pinball
Kids will love this rugged new pinball game because it always gives them a toy. Earn consistent pinball profits and count on Mayoni's unique features:

- Play with Every Purchase
- Sturdy Steel Construction
- Power-Free, All-Mechanical Operation
- 1 Year Warranty

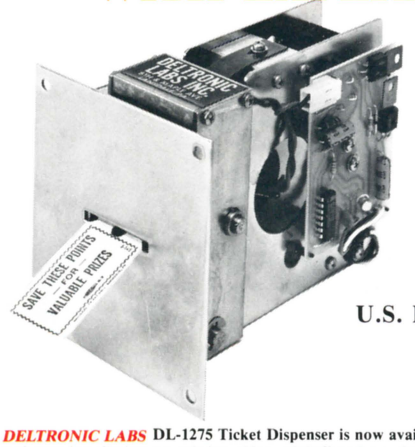
Call Mayoni today for more information.

1 (800) 345-1183

MAYONI ENTERPRISES 10340 Glenoaks Blvd. Pacoima, CA 91331
(818) 899-2488 1 (800) 345-1183 Fax: (818) 899-0152

Mayoni Enterprises

THE TICKET DISPENSER — WITH EXPERIENCE



U.S. Pat. 4272001

DELTRONIC LABS DL-1275 Ticket Dispenser is now available in kits – for quick and easy installation on existing video, pinball and novelty games.

For more than 7 years, top amusement manufacturers have relied on *DELTRONIC LABS* for quality ticket dispensers, backed by prompt and efficient service.

Now this time-tested dispenser is incorporated in kits for the same dependable performance on your present games.

You can renew player interest with tickets for awards and bonuses – and keep them playing again and again and again!

DELTRONIC LABS, INC.
Eighth & Maple Avenue • Lansdale, PA 19446
215/362-9112 • Telex 317054



Bill & Marilyn Cravens with Pat Walton & Paul Wiederaenders flank **Magic Sword**. *The new Capcom kit is well ordered by dealers and already shipping. The folks at Capcom also shipping their new* **Mega Twin** *video.*

CAPCOM BOWS "NEXT *FINAL FIGHT*" WITH *MAGIC SWORD*

Flushed (literally) with several thousand advance distributor orders for its brand new ***Magic Sword*** horizontal kit, Capcom USA ushered dealers into the SFO Marriott (Mosconi Center) Aug. 11 for a hands-on inspection of this medieval fighting game, in hopes of punching that order number higher. It's a solid kit, without question, with 50 levels and two endings — you get your choice! It's state of the art ("art" meaning zapping the meanies) and the distributors are bringing it on home. It's Capcom's largest initial release.

Capcom's **Bill Cravens** calls *Magic Sword* their "next *Final Fight*" (and was sorry there are no more available of the latter). However, other new Capcom product now available shows their trend toward diversification (i.e., a pachinko-style redemption piece called *Teenage Mutant Ninja Turtles Pizza Drop*). This is for youngsters, and vends tickets when their golf balls trip over the pachinko pins into score holes. Nobody at the test sites has stolen the golf balls! It's got sound and flash and should have your attention.

Capcom also represents the big *Bowlingo* bowling alleys, and worldwide rep **Hank Grant** (Belgian Amusement) was there to hawk its earnings history. This is a "big ticket" item, boding big bucks if you've got the space. Capcom's thinking about a smaller alley for bars, but now the piece is arcade-directed. *Bowlingo* requires a significant investment, but it's "forever." Gameplay is very close to "real" bowling but lots cheaper to install. It's up to your imagination where to put it.



Capcom USA chief George Nakayama (left) with **Bowlingo** *manufacturer Louise Roget, her agent Hank Grant and Capcom sales hitter Jeff Walker (who heads the* **Bowlingo** *sales push in our part of the world).*

PUNK SHOT™

PUT A WINNER IN YOUR COURT!

- 4 Player Interactive
- Buy-in & Continuation Features
- Horizontal Monitor









KONAMI® is a trademark of Konami Industry Co. Ltd.
PUNKSHOT is a trademark of Konami Inc.
©1990 Konami Inc. All rights reserved.

KONAMI®

KONAMI INC. • 900 Deerfield Parkway • Buffalo Grove, IL 60089-4510
Phone: (708) 215-5100 • FAX: (708) 215-5144 • Telex: 6871385 KONAM UW

PUNK SHOT™

- **4 Player Interactive**
- **Buy-in & Continuation Features**
- **Horizontal Monitor**

- **Player's Controls Are:**
  - **1 8-way Joystick**
  - **2 Buttons:**
    Pass/Attack
    Shoot/Jump

Make a fast break for Konami's newest, hippest hoops game, **Punk Shot.** Street basketball in its raw form is brought to the screen in this zany combination of sports prowess and fighting ability.

Reputations are on the line as the Ramblers take on the Slammers—two of the toughest two-man teams around. Choose your turf—you can play either downtown in the alley, at the local park, or dock side. There's no home court advantage either way, and plenty of onlookers are on hand at all locations to provide cheering and jeering on the sidelines.

The teams are rough and ready to play. The rules? There aren't any in this 'hood. It's time to play dirty, and both sides know it. You can pass the ball to your teammate, or shoot for a basket, but always remember to watch your back! Punches fly as the players try to steal the ball away from each other—fists speak louder than words in this game. To be victorious in this match, you must have an awesome combination of lightning speed, sharp reflexes, and great timing, not to mention prizefighting skills. To add to the chaos, there are obstacles that further challenge the game play, including a little old lady who thinks that you street-wise guys are a bad addition to the neighborhood.

But you don't care about her or anything else that tries to get in your way. Your mind is on one thing only—winning. And whatever it takes, you have to do it, because the losers wind up being objects of ridicule, while the winners are hailed as kings of the neighborhood.

KONAMI®


GO BOZERK!
BOZO THE CLOWN
GRAND PRIZE GAME
• Winner Of Emmy Award "Best Children's Program"
• Featuring Bozo's Voice And Theme Song
• All Solid State Electronics
• Makes Lots Of Bozo Bucks!
• Bozo's Grandprize Game Is Beamed To Over 22 Million U.S. Homes Daily
• Bozo World Tour Road Show Sponsored By TOY'S R US Is A Sellout
• Coincides With Bozo's 50th Anniversary
• Dimensions: 39¼" wide x 90½" long x 60" high
YANKEE GAME TECHNOLOGY
4500 W. Dickens • Chicago, IL 60639
Phone: (312) 276-5005 Fax: 312-276-9752
Contact: Ed Pellegrini or Kathy Acevedo
DON'T CLOWN AROUND
ORDER YOURS TODAY!
Under Exclusive License From Larry Harman Pictures

VALLEY GETS AN "E FOR EXCELLENCE" FROM UNCLE SAM

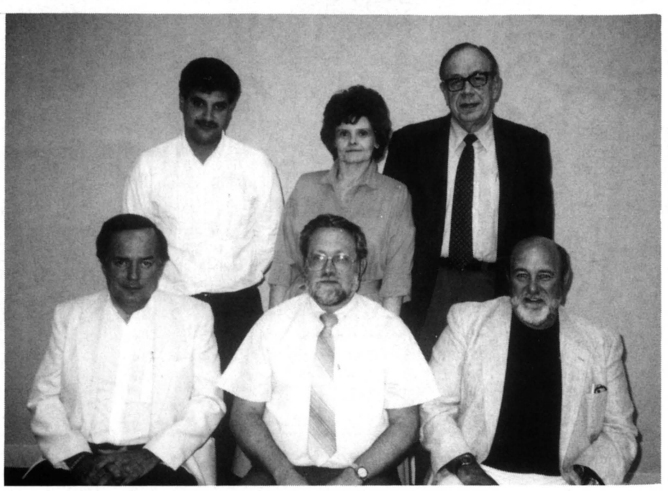
One of the nation's most prestigious honors in recognition of "export excellence" was awarded to **Valley Recreation Products** (Bay City, Mich.) on June 27. The **President's "E" Award** was presented to Valley execs in Washington, D.C. by Asst. Commerce Secretary **Susan Schwab** and by Rep. **Bob Traxler** (congressman from Michigan). The honor highlighted Valley's "meaningful contribution in increasing U.S. exports." Valley prexy **Chuck Milhem** termed the award "especially meaningful to us, because it proves our strategy has been sound." Valley is now the world's largest exporter of electronic dart games, Milhem added, with overseas dart sales now representing 50% of the company's gross sales (up from 4% in 1985). Valley estimates its share of Europe's electronic dart market exceeds 80%, while its share of Japan's market is believed to be almost 90%. The firm's International



Operations VP **James Griffiths** noted that Valley assured its initial success by carefully modifying products for foreign markets and by choosing an excellent master distributor for Europe — namely NSM. President Milhem concluded that Valley will aim even higher in export excellence and he urged other firms to "seek out these significant opportunities."

Congratulations to a true industry leader! Pictured from left are: Valley's Jim Griffiths, Rep. Bob Traxler, Valley's Chuck Milhem and Commerce's Susan Schwab.

HAIL TO THE "CHIEFS" IN OHIO



The Ohio Coin Machine Assn.'s board of directors met July 25 to elect new officers for 1990-91. Their immediate past president **David George** is now Chairman of the Board. **Paul Corey & Judy Martin** continue as the association's Executive VP and Exec Director, respectively. New OCMA toppers in the photo (seated left-right) are: 1st VP **Joe Cardone,** president **Ronald Rentz,** 2nd VP **Carl Brown.** Standing from left are Treasurer **Ray Lonsway, Judy Martin & Lowell Wessels** (secretary).

AAMA HIRES FULL-TIME LOBBYIST; LAURA OLSON WAS CAPITOL HILL STAFFER

AAMA has appointed a former congressional staffer, Ms. **Laura Olson,** to help super-busy Exec VP **Bob Fay** with his demanding industry political chores on Capitol Hill. In her newly-created position of Government Relations Coordinator, Laura will help Fay round up supporters for legislation that affects AAMA members. She'll also assist in AAMA's overall legislative program. Olson comes to AAMA after a stint as office manager for Rep. Tim Johnson of South Dakota. "Congressman Johnson is a cosponsor of dollar coin and anti-gray market legislation, so Laura was already familiar with those issues,"



stated AAMA President **Gil Pollock.** "She's also spent time studying the other legislation we've been working on this summer, and I'm sure her background in child care and family issues will be a plus." Welcome to the industry, Laura!

JOLLY POKER

AMUSEMENT POKER MACHINES AND MECHANICAL SKILL — 2 DIFFERENT WORLDS? NOT FOR US!



The **only** poker game that challenges the player's knowledge of poker and his ability to control the cards dealt with skill.

In each hand, the player controls his own destiny. The player's ability to stop the flip cards at the proper moment determines the outcome of the hand.

The player wins or looses on his own skill level.

The player not the computer determines the winner.

Contact adress in the U.S.

STELLA DYNAMO

STELLA-DYNAMO, Inc.
2525 Handley-Ederville Rd.
Richland Hills, TX 76118 USA
Tel. 817.589.7699 Fax 817.284.7606

STELLA INTERNATIONAL

STELLA Electronic Spielgeräte GmbH
Borsigstraße 26
D-4990 Lübbecke 1 West Germany
Tel. (05741) 4007-0 Fax (05741) 90175

LET THE MACHINE CONVINCE THE PLAYER, THE CASH BOX WILL CONVINCE YOU.

COIN-OP GAMES ADD FUN & COMPASSION TO "GOODWILL GAMES"

The Cold War was still pretty "hot" some years ago when TV news mogul **Ted Turner** decided to invite the world's athletes (including those from Russia and China) to Seattle, Wash. for what Turner called the **"Goodwill Games."** Now that the Soviet Block is transforming itself along more democratic lines, the Games (held this July) became a celebration of budding East-West friendship... and the coin machine industry was there with a free-play arcade for athletes, plus charity-donation events in the form of coin-op game tournaments.

Music-Vend Distributing provided equipment for the AAMA game room at the Athlete's Village. Present for the July 16 ribbon-cutting ceremony were AAMA past prexy **Frank Ballouz** (Fabtek/Irem) and AAMA Exec VP **Bob Fay** along with **Ray Galante** (Music-Vend), **Bill Cravens** (Capcom) and **Al Stone** (Nintendo). Also present was the USSR 1984 Olympic gold medal pentathlon winner **Boris Lendev,** along with several current and former athletic stars.

AAMA's charity event was called "Games Within the Games" and took place July 23. AAMA and Music-Vend put up the prize money; competing for rights to select their favorite charities as recipients were teams from Turner Broadcasting, local radio and TV stations, the Seattle Supersonics, Soviet officialdom and the Seattle Organizing Committee for the Goodwill Games. Winners also won plaques and stuffed animals for themselves (the latter compliments of Ace Novelty). Turner Broadcasting took first place and donated its $1,500 prize money to the Seattle Children's Hospital and Medical Center. Runner-up KMPS Radio donated its $1,000 prize to Seafair Fund's "Special People's Christmas Cruise." The third-place Sonics donated their $500 prize to the Seattle Nets, an inner-city youth group.

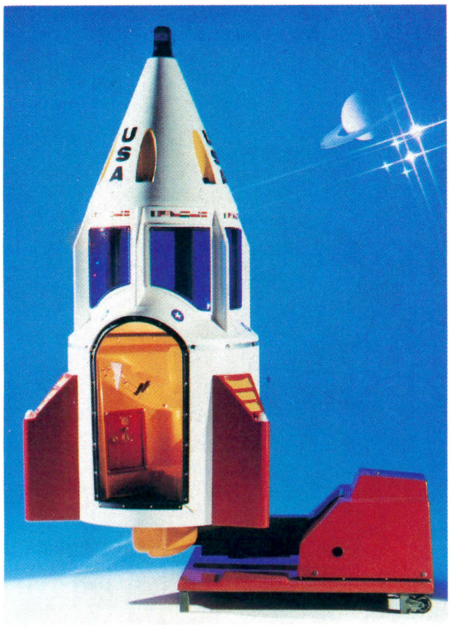


Bob Fay exchanges flags with representatives of the Russian Consulate (from Washington, D.C.) at the "Games Within The Games" reception in Seattle.



At the game room's ribbon-cutting ceremony at the Goodwill Games' Athlete's Village are: Capcom's Bill Cravens, Fabtek/Irem's Frank Ballouz, Music-Vend's Ray Galante (the dealership provided the games), Unitas (the Goodwill Games mascot), Nintendo's Al Stone and members of the U.S. and Soviet teams.

KIDDIE RIDES USA™



HYDRAULIC SPACE SHUTTLE



PORSCHE



JUNGLE CAR



UP AND DOWN



TOW TRUCK



HOT ROD

KIDDIE RIDES USA™
604 Main Street • Davenport, IA 52803
(319) 326-6467
OR CALL US TOLL-FREE:
1-800-448-6888

AMERICA'S LEADER. KIDDIE RIDES USA.

If it's new and *money making,* Kiddie Rides U.S.A. has it and has it FIRST. We represent the leading U.S. and European ride manufacturers. FIRST with hydraulics, and consistently FIRST in the Children's Amusement Industry.

We maintain the largest inventory of the latest, best *money making* rides in the marketplace. Our selection is unparalleled in the industry.

Immediate delivery on most rides.

WE ARE NEVER UNDERSOLD! Lowest prices in the country. Custom design planning.

SE HABLA ESPANOL!

New & reconditioned rides . . . WE TAKE TRADE-INS

LARGEST PARTS INVENTORY IN THE BUSINESS
8 Full-Time technicians to assist you . . . CALL TOLL FREE for same day service and parts! **1-800-553-8000**

WILLIAMS & MIDWAY RUNNING A "COOL" GAME PROMO

Six video and pinball games from **Williams-Bally/Midway** are the grand prizes in a 30-state contest promotion by **Bresler's Ice Cream & Yogurt Shops.** The contest, called "Game-A-Rama," began July 23 and runs through Sept. 30. Local newspaper ads will publicize the contest, along with special merchandising materials. Williams' Sales Manager **Leslie Ross** termed the promo "a natural" since both the stores and the games place "special emphasis on kid appeal." Midway's **Bob Lentz** added that WMS was delighted to "be tied in with a company of Bresler's quality."





JOE ROBBINS DONATES $75K RAISED BY AAMA FOUNDATION



Pictured is Highland Park's Ronald Spaeth with Enid & Joe Robbins.

Joe Robbins, this year's honoree at the annual AAMA Charitable Foundation fundraiser, presented a check for $75,000 to Chicago's **Starting Now** youth program on May 24. **Ronald Speth** of Highland Park Hospital and **Paul Krause** of Starting Now accepted the donation, which will be used strictly to help teens with drug and alcohol problems.

AAMA WILL HOLD 2ND MEXICAN TRADE SHOW IN 1991

AAMA will definitely hold another coin-op trade show in Mexico City in 1991. The U.S. manufacturer-distributor association hopes to co-sponsor the affair with Mexico's video game association, the Federation. In a more immediate time frame, the association has decided to sponsor a two-day seminar on basic technical topics for Mexican operators. This is in response to the tremendous turnout and enthusiasm seen at seminars held during AAMA's July expo in Mexico. A reputable instructor from the trade will probably be contracted to teach this school, AAMA said.

11 NEW AAMA MEMBERS

AAMA proudly reports recruiting 11 new members since May 2, 1990. They include: Ace Novelty; Electronic Sound Corp.; EM Direct; J-S Sales; Kiddie Rides USA; and Lock America. New members from Mexico include Diversiones Regiomontanas; Video Games de Mexico; and Disenos Electronicos Avanzados. For a critic or two who might have wondered if AAMA is a "Japanese manufacturers' lobby," Exec VP **Bob Fay** reported that the association now boasts a total of 77 members . . . and only 13 are U.S. subsidiaries of Japanese firms. Of the 33 AAMA manufacturer members, 20 are U.S.-owned.

Wurlitzer Means Music To Millions



WURLITZER
Deutsche Wurlitzer GmbH
D-4995 Stemwede • W.-Germany
Phone 5745-280 • Fax 5745-2820

For more information please contact
NELSON INTERNATIONAL
–Wurlitzer Division–
30-55 Vernon Blvd.
Long Island City
NY 11102
Joe Tedeschi
Phone 718/721-4000
Fax 718/626-1163
or
SOUTHERN MUSIC, ORLANDO
Jerry Reeves
Phone 407/843-4302
Fax 407/8491315

The New Standard

Designed by the operator for the operator



Excaliber ™

Excaliber Video Kit Kabinet™

- The cabinet of the 21st century. It's innovative design gives it a life expectancy in excess of 10 years.
- The Kit-Kabinet accommodates 19", 25" or 27" monitors. Although with its unique space saving design its only 3" wider than a standard 19" video cabinet.
- The most space saving design of all large monitor cabinets. Ideal for all street and arcade locations.
- This unique. versatile Kit-Kabinet is designed to increase profitability in the competitive kit marketplace.



Arcade Vision ™

Special Features

- Removable and interchangeable slide-drawer system.
- Accommodating a 19", 25" or 27" monitor vertical or horizontal.
- 17 Amp power supply.
- Made of 100% high-quality durable plywood.
- All parts interchangeable or replaceable if damaged. Versatile enough that it can accommodate recycled parts from older machines.
- Rear steel corner protectors with enclosed 3" wheels for easy mobility.
- Handcups on the rear and bottom of the cabinet make for ease of vertical movement.
- Side impact bumpers for added protection, on location or in transit.
- High pressure plastic finish available in Black or White.

Other Accessories

- Arcade vision™ with 19" monitor (shown in photo above).
- Front corner protectors (saves lower front edge of cabinet).
- Three player control panel (fits on all cabinets).*
- Extra slide draw system available. (Includes control panel and drawer). *
- Cigarette holder (protects overlay and buttons from burns).*
- 25¢ coin holder for control panel (continued play or next player).*

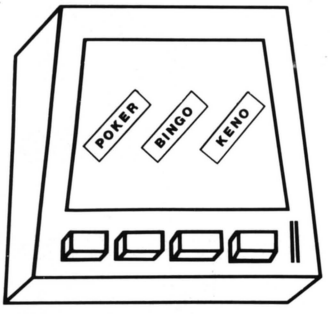
* Not shown in photos.

KD INDUSTRIES
2141 107th Lane N.E.
Blaine, MN 55434

Call KD Industries for more information
In Minnesota: (612) 786 - 7766
Fax: (612) 784 - 9628
Business: 1-800-767 - 0761

Video Kit-Kabinet is a trademark of KD Industries. All copyright apply.

VIDEO LOTTERY: NEBRASKA, NORTH DAKOTA VOTERS WILL DECIDE THIS FALL



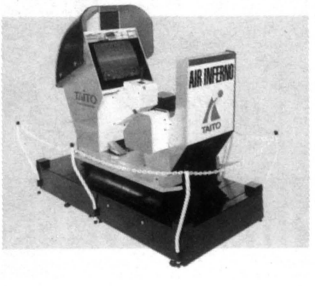
North Dakota's and Nebraska's **"video lottery"** legalization drives are continuing on track. If successful, operators could double the size of America's legal vidpoker market from the current two states (Montana and South Dakota) to four. Tradesters in North Dakota and Nebraska have **successfully filed** a petition in each state for a voter referendum to let citizens approve operator-run, pay-off video poker, bingo and keno. In both states, the pro-gaming measures will appear on the ballot **Nov. 6.** If video lottery is approved by voters — and chances look promising — then legal, operator-run pokers would probably go into action in both states next year.

North Dakota is following the South Dakota model, proposing on-line computer link-ups between video terminals and a central, state-run computer. Operators filed their petition with North Dakota's secretary of state on Aug. 8. The law required only 26,200 voters' signatures, but operators actually collected 35,543 signatures. . . a healthy 35% over the minimum. North Dakota ops also submitted petitions asking to let voters approve a "regulation of video gaming" act.

In Nebraska, operators are proposing a video lottery *without* computer modem link-up. Ops here needed 56,442 signatures on their pro-poker petition, but — as in North Dakota — they also easily exceeded their target. In this case, the Nebraska Operator Assn. (NOA) gathered about 15,000 "extra" signatures, which is more than 25% over the minimum. Nebraska's secretary of state was expected to give official certification to the video lottery petition on Aug. 15, according to NOA Exec Director **Mardy McCullough.** "We will be on the ballot," Mardy said.

TAITO *AIR INFERNO* RESCUE HELICOPTERS TO TRADE

Taito America bowed a new helicopter-rescue simulator called ***Air Inferno*** to distribs Aug. 6. The game, which began shipping at month's end, is available in deluxe moving cabinet and a small cockpit-style sitdown versions. The player is a helicopter pilot who swoops in and out of blazing masses of flame while rescuing trapped victims from a such disasters as a burning oil tanker, a burning skyscraper, a volcanic eruption and a sand storm. Six rounds of action including two training missions. Controls include a throttle, joystick, two foot pedals and a start/landing button. Check it out at your dealer's showroom!



ATARI BOWS *PIT-FIGHTER* & *RACE DRIVIN'*; DEALERS MEET TIME-WARNER EXECS

Operators were smiling weeks in advance as the grapevine reported good test earnings on Atari's ***Pit-Fighter,*** a dedicated upright, three-player (simultaneous) punch-&-kick video game. Ultra-realistic, digitally processed graphics are enhanced by a 25" monitor, a camera "zoom" and side-to-side "panning" which give the action a cinematic look. "It's Atari's first fighting game and we concentrated on making it unique," stated Product Manager **Jerry Momoda.**



Operator smiles should get even bigger when players rev up ***Race Drivin',*** the dedicated sitdown driver which is a hotshot sequel to Atari's earlier hit *Hard Drivin'.* With many new features, an even faster screen-to-player reaction time, and twice as many tracks as the original, "it's even better than its predecessor," said Atari Marketing Director **Mary Fujihara.**



Both games were unveiled Aug. 2 at the New York headquarters of Atari's new parent company, Time-Warner. Some 75 distributors from around the world were on hand for the event. "Because we are an entertainment company, we're pleased to be involved with Atari once again," said T-W's Senior VP **Ed Hamowy.** "We believe there will be opportunities to work together to evolve our companies." Delivery of both games began in August from the California factory; the Irish plant follows this month.



We Put It Together Right!

Your Custom Plush Pak™ Headquarters



Trust Your Plush To Us!

LARAMIE INTERESTS

"THE NATIONS LEADING SUPPLIER OF QUALITY MERCHANDISE FOR YOUR CRANE MACHINES"

Whatever the Season...

Halloween · Halloween · Halloween



Regular Halloween Paks™ Jumbo Halloween Paks™

SEE US AT

NEW ORLEANS AMOA EXPO '90

LARAMIE INTERESTS

1-800-237-5874 1-800-521-8697

3635 WILLOWBEND BLVD., SUITE 318 • HOUSTON, TEXAS 77054

The BONDEAL CHART

top kits and dedicated videos at the Hong Kong Flashback Arcade for the week ending Aug. 11, 1990

TOP KITS	Aug. 11	Aug. 4	Jul. 28	Weeks on Location
Magic Sword	1	3	—	2
Smash TV	2	1	1	5
Bonanza Bros.	3	7	3	6
Lightning Fighters	4	5	4	12
Thunder Fox	5	2	6	6
Narc	6	8	5	6
Combatribes	7	4	2	6
Mustang	8	10	—	9
Out Zone	9	6	7	4
Rough Racer	10	—	10	15
TOP DEDICATED GAMES				
Big Run	1	2	1	28
After Burner	2	3	—	2
Hard Drivin'	3	1	2	28
Super Hang On	4	5	4	155
Super Off Road	5	4	3	71

TOP HITS OF JAPAN

from Game Machine magazine, Aug. 15, 1990

TOP 25 VIDEO COCKTAIL

	Model (manufacturer)
1	Raiden (Seibu)
2	Hammerin' Harry (Irem)
3	Combatribes (Technos)
4	World Cup '90 (Tecmo)
5	Out Zone (Toaplan)
6	World Stadium '90 (Namco)
7	Columns (Sega)
8	Gate of Doom (Data East)
9	Air Dual (Irem)
10	Tetris (Sega)
11	M.V.P (Sega)
12	Final Fight (Capcom)
13	Thunder Fox (Taito)
14	Parodius (Konami)
15	Capcom World (Capcom)
16	Bonanza Bros. (Sega)
17	World Stadium '89 (Namco)
18	Adventure Quiz II (Capcom)
19	Super Formula (Vid. Sys./Namco)
20	Lightning Fighters (Konami)
21	Mustang (UPL)
22	Super Masters (Sega)
23	Super Volley Ball (Vid. Sys./Nam.)
24	Mercs (Capcom)
25	Major Title (Irem)

TOP 15 UPRIGHTS & COCKPITS

	Model (manufacturer)
1	Air Inferno [deluxe] (Taito)
2	Final Lap [deluxe] (Atari/Namco)
3	Final Lap [standard] (Namco)
4	Hard Drivin' (Atari/Namco)
5	Beast Busters (SNK)
6	Big Run (Jaleco)
7	G-Loc [deluxe] (Sega)
8	Super Monaco GP [del.] (Sega)
9	WGP [deluxe] (Taito)
10	Out Run [deluxe] (Sega)
11	Winning Run (Namco)
12	Battle Shark (Taito)
13	S.C.I. (Taito)
14	Top Landing (Taito)
15	Turbo Out Run (Sega)

TOP 5 FLIPPERS

	Model (manufacturer)
1	Phantom of the Opera (Data East)
2	Rollergames (Williams)
3	Earthshaker (Williams)
4	Banzai Run (Williams)
5	Whirlwind (Williams)

GULF CRISIS IMPACTS COIN-OP: NO GAMES FOR SADAAM

Has the Iraqi invasion of Kuwait had any effect on our own people? Well, from the sketchy reports we received, it apparently has. For example, game arcades in Kuwait normally operate on the dinar coin, valued slightly over $3 U.S. (and that's per-play!). So there's a lot of business "lost in space" for the present. Also, one exporter said he'd set up a shipment of equipment destined for Kuwait, based on a $26,000 letter of credit, and that's down the tubes for the present. Fortunately, the exporter didn't ship the stuff before Iraq invaded. (Of course, if he had, President Bush's blockade might have prevented delivery anyway.)

AAMA TO EXHIBIT AT HUGE SOUTH AMERICAN TRADE FAIR

U.S. coin-op goes to South America! Immediately after the AMOA Expo, AAMA will take four booths to display coin-op amusement product in the U.S. pavillion of the **"FISA show,"** a multi-industry trade fair in **Santiago, Chile** held Oct. 31-Nov. 11. Like a world's fair, this international trade show drew one million visitors from all over South America last year; 34 countries had displays. The Dept. of Commerce is sponsoring the U.S. pavillion and is so enthused about AAMA's participation that they may let our coin-op guys turn the whole entrance to the U.S. sector into a big arcade! AAMA Exec VP **Bob Fay** and Administrative Director **Joyce Weller** are piloting the exhibits. "We're going to put our best foot forward," said Fay, "show our best equipment, try to get some interest, appoint some distributors and boom! Open more of the South American market!"

FCC: MOST IN COMPLIANCE, OTHERS GETTING ABOARD FAST

The FCC sticker problem seems to be getting under control. As reported last month, the **Federal Communications Commission** is prodding the industry to display stickers on games, showing they are in compliance with national regulations. In late July, FCC's Washington, D.C. headquarters issued a directive for field agents to spot-check video games (and products from other industries). "Consistent with available manpower," explained AAMA Exec VP **Bob Fay,** "they did inspections in arcades in Hawaii, Virginia Beach, Long Island, Denver and Dallas. Of course they did find a few games without FCC approved stickers," Fay continued. "They sent letters to the manufacturers and distributors in each case, notifying them they were not in compliance, but nobody was cited and nobody was fined." How serious is the problem? "The vast majority of our manufacturers are in compliance," Fay stated. "A few have fallen off over the years, but they're getting back into compliance. AAMA has a guidebook which we're making available to all concerned and we're reminding everyone, as we always have, of the need to have the FCC approved sticker on games. We've expressed our desire to cooperate fully with the FCC and they clearly appreciate it."

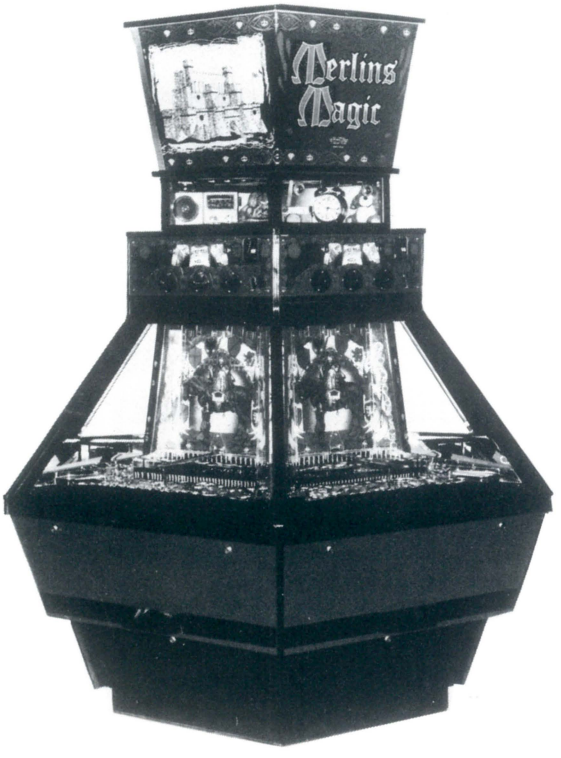
COASTAL AMUSEMENT DISTRIBUTORS

The Leader in Prize Redemption Equipment

Harry Levy's Spectacular...

MERLIN'S MAGIC

6-PLAYER PUSHER



MAGIC PROFITS

- Cosmetic exellence
- Ultimate in play-appeal
- Token dispensing feature
- Dual jackpots
- Fantastic coin display
- Full anti-cheat system

Another Coastal Exclusive...



POP-A-BALL

HOTTEST REDEMPTION GAME IN AMERICA

- Deltonic ticket dispenser
- Dual coin mech
- Winner bell
- Winner light
- Anti-jam system
- Cartoon graphics

Another Harry Levy Exclusive Import....

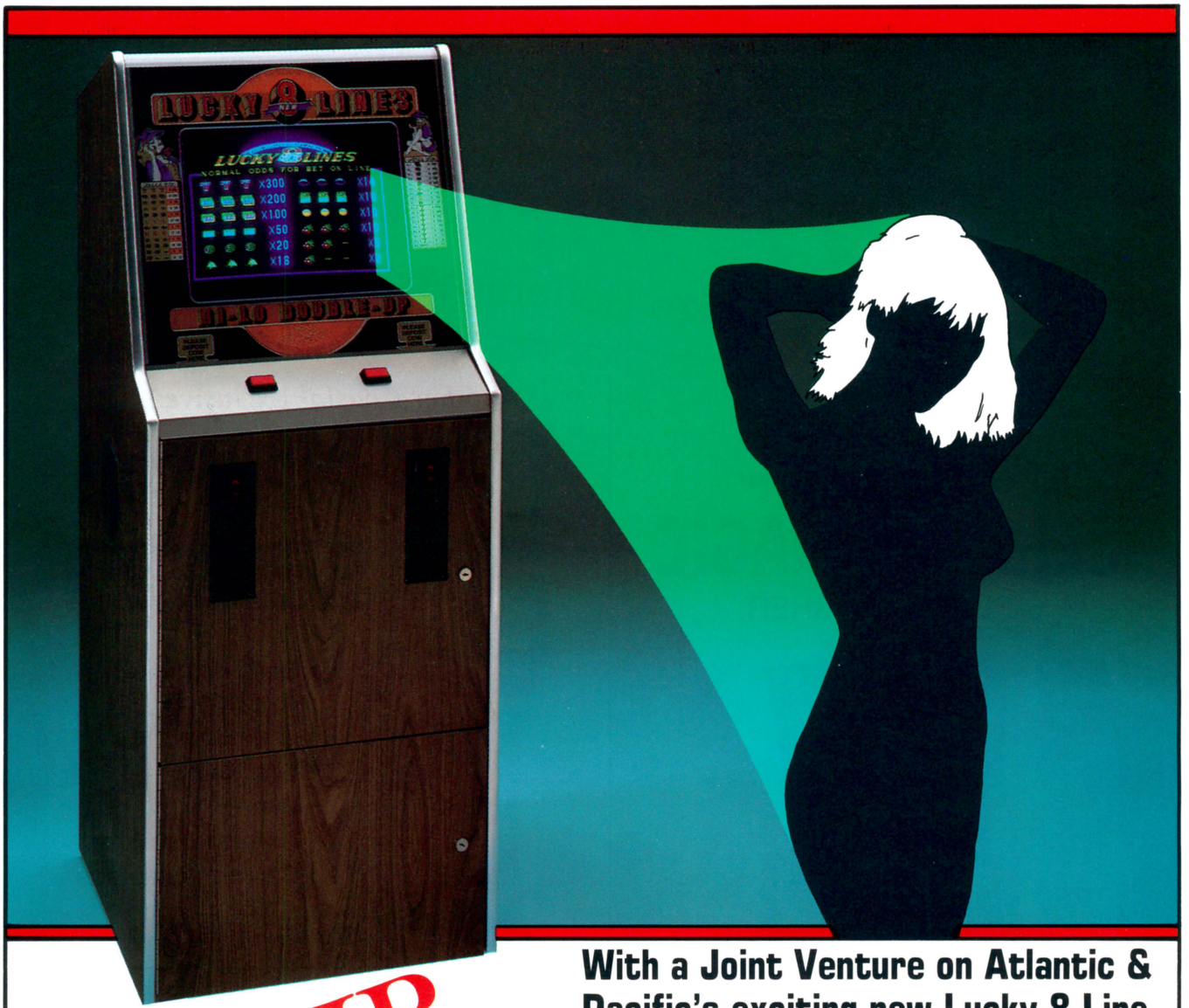
SHOWBOAT

- 6-Player pusher
- Token dispensing feature
- Jackpot feature
- Full anti-cheat system
- Cosmetic excellence
- Fantastic coin display
- Ultimate in play appeal



Available in 4, 3, or 2 player. Also available in 1 player Riverboat

601 Prospect Street Lakewood, NJ 08701 • (908) 905-6663 • FAX (908) 363-6329



STRIP FOR ACTION!

With a Joint Venture on Atlantic & Pacific's exciting new Lucky 8-Line "Striptease" slot game!

Our rapidly expanding buying power, has made it necessary to expand our sales and operating networks in new and used coin machines. If you have an established market, we can supply you with large quantities of a wide variety of machines. We'll even split the profits 50-50. This is a once-in-a-lifetime opportunity!

ALSO AVAILABLE FOR JOINT VENTURE:

Bingos, Quarter Horses, Winners Circles, Kenos, Pokers, Roulettes, Slot Machines (Export), Etc.

To find out how "taking it off" can boost your take, write or phone:

ATLANTIC & PACIFIC AMUSEMENT CORPORATION

CALL AND ASK FOR "MARTY", "PUDDY", "APPLES" or "ALEX ARKMEYER."

1-800-327-6076, or 201-926-0700, FAX: 201-926-3512

1428 NORTH BROAD ST., HILLSIDE, NEW JERSEY, 07205-1639

For amusement only. Not intended for sale or use in states or municipalities where such games are prohibited by law.



ACTION X8!

When we announced our "strip for action" Lucky 8 Line video game machine back in the Eighties, we really started something. Not only has the demand been tremendous, but it has now spurred the creation of **a full line of new-generation A&P machines for the Nineties:**

- **CHERRY MASTER**
- **AMAZING BELLS**
- **SUPER BELLS**
- **FARLONG**
- **ALL GHOSTS**
- **JOKER LINES**
- **BAR LINES**
- **ALL LINES**

Like Lucky 8 Line, these exciting new units feature intriguing sound, vivid graphics, a big screen, a sturdy and attractive cabinet and an equally attractive price tag.
And, we are the exclusive distributor!

Multiply your chances for outstanding profits – by contacting us for details . . .

Incidentally, if you are interested in a joint-venture, where we can either operate or distribute together, we are open minded people.

ATLANTIC & PACIFIC AMUSEMENT CORPORATION

CALL AND ASK FOR "MARIO", RUDY OR "APPLES"
1-800-327-6076, or 201-926-0700, FAX: 201-926-3512.
1428 NORTH BROAD ST., HILLSIDE, NEW JERSEY, 07205-1639

For amusement only. Not intended for sale or use in states or municipalities where such games are prohibited by law.

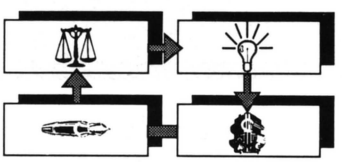
PLAY-MORE GAMES DISTRIBUTORS

1121 East Seminary Dr. • Ft. Worth, TX 76115
U.S. and Texas Watts: **1-800-878-8417**
FAX: **817/927-8410**

For The Best Prices and Games
Contact: Bob Snow or Maurice Terry

★**BEST DART GAME:** Merit Premier II Plus 2
★**BEST POKER GAME:** Merit Pitt Boss Superstar
★**BEST CRANES:** Grayhound & Smart Ind.
★**BEST SKI ALLEY:** Smart Industries
★**BEST SHUFFLEBOARD:** Classic Products
Fast Delivery
★**BEST FOOSBALL:** Tornado Table Soccer
★**BEST POOL TABLE:** UBI

ALL MACHINES HAVE BEEN LOCATION-TESTED — GO WITH THE BEST WINNERS!



A SIMPLE EQUATION

Planning + Regulatory Consideration + Innovation = Profits

The legal environment can be confusing. . . sometimes interfering with the creative process.

At Bob Snyder and Associates, our noted expertise has been helping you sort out regulatory technicalities with great sucess. In finding solutions, we realized that innovation is a prime factor in ensuring player interest. . . and thus, your bottomline profits.

We can help you envision other avenues of creativity through product design and providing proven answers to enhance your operations. . . after all, SOLUTIONS have been our only business from the beginning.

Shouldn't your next innovative step be calling us NOW?

BOB SNYDER & ASSOCIATES, INC.
20264 E. Carrey Road, Walnut, California 91789 (714) 595-1237
Fax (714) 594-3279

AMOA LOBBIES LAWMAKERS TO LEGALIZE VIDPOKER



AMOA took three booths exclusively to demonstrate legal **"video lottery"** payoff poker games at the **National Conference of State Legislators,** held Aug. 3-10 at the Opryland Hotel in Nashville, Tenn. The conference was attended by around 2,500 lawmakers from the 50 states. "The lawmakers' interest in video lottery was unbelievable!" enthused AMOA Government Relations Chairman **Wally Bohrer.** "Truth in Amusement (i.e. video lottery) will be the subject of the '90s, I'm sure of that!" he added. Interested legislators will soon receive copies of recommended guidelines for poker legislation, jointly written by AMOA and NAGRA (North American Gaming Regulators Assn.). Working the booth with Wally were AMOA Treasurer **Gene Urso,** past AMOA president **John Estridge,** Allstar Music's **Ted Furkin,** and Betson's **Bill Treger** (formerly New Jersey's top gambling regulator). **Bob Harzer** from SMS was the only poker manufacturer to accept AMOA's invitation to work the booth as well (those SMS guys are aggressive). AMOA board member **Ed Schultz** ran pinball, video and dart tournaments for the legislators' kids; this promotion met with the same super-positive response it gets from national lawmakers in Washington, D.C.

CUSTOMS CHARGES CANADIAN TRADESTER: COUNTERFEITS

Canadian tradester **Dominic Flagiello** (Fugi Electronics, Woodbridge, Ontario) was arrested July 13 in New Orleans by U.S. Customs agents. According to AAMA, charges included smuggling, copyright infringement, and aiding and abetting a felony. AAMA said Flagiello was released on bond and his travel is restricted between Canada and New Orleans; trial is expected in September. Flagiello was arrested by Canadian Mounties on fraud charges in 1986; charges were dropped but his firm pled guilty and was fined by Canadian courts. Reached for comment, Flagiello said through his attorney **Bill Campbell** that he had no intention of breaking any law, and also had no idea he was under investigation until the actual arrest occurred . . . during what he believed to be a "perfectly legitimate, normal business transaction." Campbell added: "We feel confident we can convince the government of the error of its ways in charging us, or that if we can't, we can persuade a jury that these charges are unfounded."

AAMA's chief investigator **Bill Kidwell** stated that U.S. Customs performed a long investigation before the arrest and that investigation is on-going in this case, along with several others in cooperation with the Mounties, involving alleged counterfeit video games. "Customs continues to work diligently to protect copyrights and trademarks of amusement machine manufacturers," Kidwell noted.

PRESTIGE GAMES
presents

BONANZA POKERS!



The favorite... ***Golden Mini-Boy***
5 Card Draw plus Hi-Lo ...
Nothing else More Popular
than ever before!!!

New ***Deluxe Mini-Boy Poker***
Jokers... Raise...
Automatic Hold...
3's & 7's Bonus and Half Bet
on Winning Hand

The Smallest Poker on the Market that
Out-earns Large Upright Models

Either Model also Available in U.S. Made Cabinets

NORAUT POKERS



Time Tested
Reliable Components...
Original Clean Screen Lay-out...
Large Cards...
Fast Deal...
Automatic Hold...
Stake Feature...
Random Raise...
On Screen Accounting Information
Zap Circuitry Adjustable Options
(Hi-Lo Double Up with Save-it Feature)
Available in 13", 19" & Countertop Models

ALSO AVAILABLE ****LUCKY 8-LINES****
Kits & complete games & Noraut Pokers

QUARTERHORSE
"A GREAT GAME GETS EVEN BETTER"



Dimensions: (19") Unit:
H-60" x W-24½" x D-28"

Now available in three New Player Models
Standard 19" Monitor Model
New Compact 13" Monitor Model
New Deluxe 27" & 13" DUAL Monitor Model
For your Top locations

Quarterhorse Features
Proven Reliable Disc Players
Optional Dual $ Bill Validator
Random Double Odds Feature
Full On Screen Diagnostic Capability
Full On Screen Accounting Information
Optional Modification for Redemption Play
Remote Monitors to Increase
Audience Participation
Ticket Dispensors for Redemption Play



Dimensions:
Dual Monitor:
H-82½" x W-40" x D-24"
10 Watt Stereo Amplifier

Marketed exclusively by:

ARJAY
EXPORT CO., INC.
DISTRIBUTORSHIPS AVAILABLE

Note: The operation of these games and the features therein may be subject to various State, Provincial and/or local laws and regulations. It is not intended herein to solicit the sale of such games in any jurisdiction wherein the same may not be lawfully sold or operated.

119-A Thornton Dr., Hyannis, MA 02601 **(508) 771-6088 - FAX: (508) 771-6119**

C.A. ROBINSON CELEBRATES "SEGA DAY" WITH *MOONWALKER*

Orders were big and the smiles were even bigger at **C.A. Robinson & Co.** (Los Angeles) on Aug. 17. The famed distributor had two reasons to celebrate: first, Sega's ***Moonwalker*** made its California debut, with Sega USA prexy **Tom Petit** on hand to promote the game. Secondly, the firm's beloved VP **Hank Tronick** made his first visit back to the office since his recent hip surgery.

Hank, accompanied by his daughter Nancy, was moving well on crutches. He said he was feeling much better and he sure looked terrific. "This is Hank's first cameo appearance," smiled C.A.'s Ira Bettelman. Hank himself took obvious pleasure in the visit, and in the bustling, enthusiastic crowds. "It's great to be here," Hank said, "and it's great to see this crowd."

The crowd of perhaps 600 was triple the expected size. Operators came to look at — and buy — *Moonwalker*. "This is a typical C.A. Robinson event," observed C.A.'s Sandy Bettelman. "We highlight one game and one company only. Today is Sega Day." As is traditional, the dealer also provided a tasty lunch for the Friday throng ("We had to keep sending out for more food!" laughed Ira).

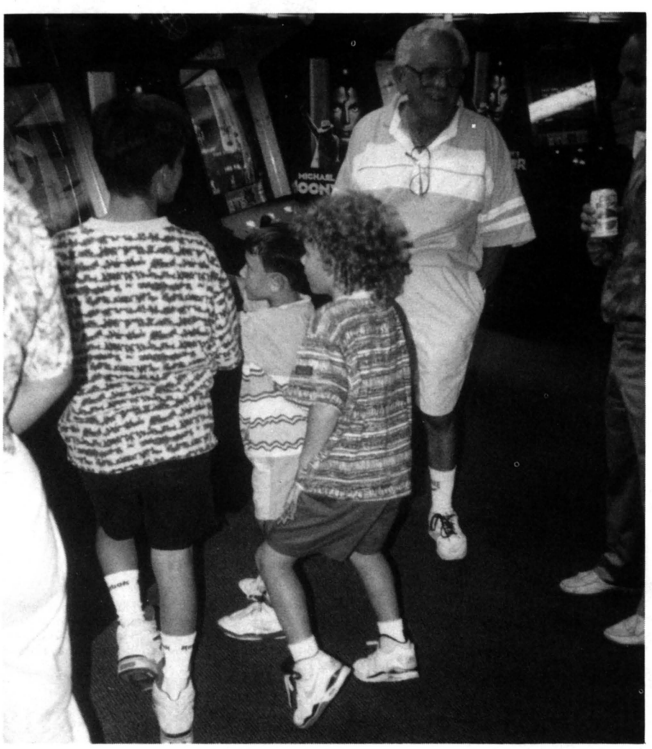
Sega USA's Tom Petit was also clearly pleased by the strong response to his game. "The business needs a piece like this and it's going to be a very strong one for operators," he said. "*Moonwalker* will make good money on the route and in arcades, no doubt about it," agreed Sandy Bettelman. "This time we had product in stock to sell right away, and we sold them all!" Plenty of *Moonwalkers* were on the showroom floor and getting lots of attention. Two of the most enthusiastic players, in fact, were Sandy's sons Matt and Heith. Every time the onscreen hero broke into a dance sequence, Heith did likewise!



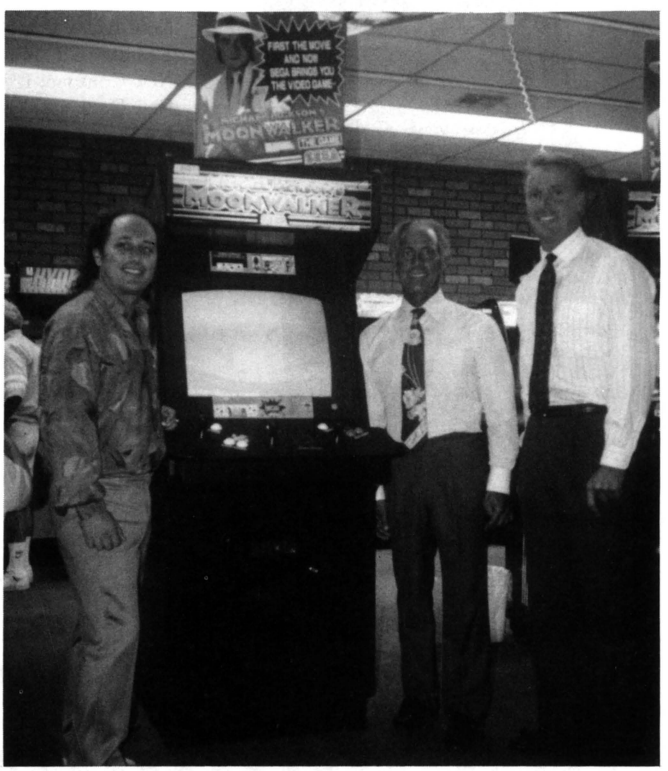
Sandy, Leah and Ira Bettelman with Sega's Tom Petit at* Moonwalker's *debut.



Hank Tronick's "cameo appearance" truly made the* Moonwalker *California debut an "event." He's pictured here with his lovely daughter Nancy.



Heith Bettelman does his own "Moonwalker" dance while Michael Jackson's video image does the same in the new Sega video game.



Sandy and Ira Bettelman with Tom Petit and* Moonwalker *(it's shipping now).

OUTZONE

OUTZONE™

TIME: 21st CENTURY
PLACE: REMOTE OUTPOST IN SPACE
MISSION: TO RESCUE YOUR COMRADES AND SHUTTLE CRAFT FROM THE OUT ZONE









* A TWO PLAYER INTERACTIVE VERTICLE CONVERSION KIT

22857 LOCKNESS AVENUE, TORRANCE, CALIFORNIA 90501
PHONE (213) 539-2744 FAX (213)539-3626

ROMSTAR® inc.

NAMA '90 VENDING SHOW RUNS OCT. 11-13 IN ORLANDO

NAMA (National Automatic Merchandising Assn.) holds its annual convention and expo Oct. 11-13 in the Orange County Convention Center (Orlando, Fla.). Last-minute additions to the extensive seminar lineup include "vending and the environment," "getting started in office coffee service," "opportunities in water," and "telemarketing for vending and office coffee service." Equipment displayed will run the gamut from venders to vendable products, plus a wide range of vending support services. Learn more about the show from NAMA at 312/346-0270.

AMOA EXPO '90 BOOGIES DOWN OCT. 25-27 IN "THE BIG EASY"

The party is just two months away. **AMOA Expo '90** takes place Oct. 25-27 at the New Orleans Convention Center, and it will be jam-packed with the usual cornucopia of new product, seminars, parties and special events. A first-ever Expo Golf Tourney precedes the show on Oct. 24, while the annual Jukebox, Game & Vending Awards will be presented in conjunction with an Oct. 26 banquet and stage show "featuring some of the big gest names in music." We're getting close, so contact AMOA at 312/565-4602 for details. Be there!

JAMMA '90: TOKYO SHOW THIS MONTH GIVES GREAT PREVIEW

What does the future hold for coin-op? **JAMMA** (Japanese Amusement Machinery Manufacturers Assn.) could have some answers. The association holds its annual event **Oct. 3-4** at the Tokyo Ryutsu Center. This event is Japan's biggest coin-op convention of the year: 47 firms will display goods in 499 booths.

Given a year-long "soft market" in the U.S. coin machine industry, plenty of U.S. interest will focus on "what's new" in all those booths. As one national sales rep for a U.S. subsidiary of a Japanese firm put it: "Japanese companies make most of the decisions about which games to produce. These games, in turn, make a major impact on the health of the U.S. coin-op market. Does Japan have a vision for the future of our industry? If so, I'd sure like to know what it is — and so would many other American trade members." Accordingly, quite a few U.S. game makers (plus some American operators and distributors) will fly to Tokyo in October for a "sneak preview" of many items which will be seen later at the AMOA Expo. In fact, at JAMMA you can get an advance look at games which may not appear for many, many months here in the States.

D.C. CABLES

100% Guaranteed
Custom & Standard
WIRE HARNESSES
& CABLE ASSEMBLIES

FAST TURN AROUND & GREAT PRICES!!

★ Our High Volume = Your Savings ★

ALSO CALL US FOR ANY:

Connectors, Pins, or Hook-Up Wire Needs.

D.C. CABLES
3341 Fitzgerald Rd., Unit E
Rancho Cordova, CA 95742
Ph: (916) 635-4747 • FAX: 916-635-3773

KIDDIE RIDE ASSN. TO MEET

The **American Kiddie Ride Assn.** (AKRA) will meet in New Orleans the day after the AMOA Expo ends. That's 9 AM on **Saturday, Oct. 27,** at the Radisson Suite Hotel (Diamond A Room). AKRA members can book rooms for $105 (single occupancy) or $120 (double occupancy) per day from Oct. 24-28 by calling the hotel at 504/525-1993 (mention AKRA). At the meeting, AKRA's insurance carrier will answer members' questions; other topics will also be covered. In fact, you can suggest agenda items by phoning AKRA's Exec Director **Anita Bennett** at 612/887-5588 (in Minn.) or toll-free from out of state at 800/633-3436. AKRA is just six months old, but they're growing fast and are definitely meeting a need in the industry. By the way, AKRA will have a booth at the AMOA show (#982).

MICROPROSE ON THE FLIGHTLINE

Yes, fans, MicroProse Games' ***F-15 Strike Eagle*** is finally on the production line. Samples have already shipped to a select group of dealers for on-location testing, with operator availability beginning this month. This "game player's video game" nudges the state-of-the-art in graphics and in demands on players' skills, as those who've seen it know full well. Later rounds are hugely challenging (some say "difficult,") but a first-round "greased rail" has been added to teach beginners how to fly a jet. If the player has brains plus hand/eye dexterity, *F-15* should set some serious collection fires. **Steve Toadvine** is general manager of the firm's coin division now, with **Chris Preus** heading sales. Former division topper **Gene Lipkin** is now at Data East.

Sol Groentemen and Henry Grant of

Belgian Amusement Company



authorized world-wide distributors of the Mendes **BOWLINGO** wish every success to distributors handling this great new coin-op game.

GEORGE NAKAYAMA, BILL CRAVENS
and JEFF WALKER of Capcom USA
KENZO TSUJIMOTO of Capcom Japan
PAUL GAUSELMANN & BERND DONALIES
of the Gauselmann Group, Germany
REG MOROSOLI of DMD UK

Belgian Amusement Co.

Langeleemstraat 187
2018 Antwerp, Belgium
Phone: 01032-3-239-3079
Fax: 01032-3-230-7865

or at Blankenberge:
Phone: 01032-50-412958
Fax: 01032-50-411181



"Get to know **Bowlingo***!" say (l to r) Bill Cravens, Hank Grant & Jeff Walker. "It's a big ticket into the 90's!"*

MARS ELECTRONICS CLARIFIES SITUATION ON BILL CHANGERS

The following letter was received from **Mars Electronics.** "Dear RePlay: The August 1990 issue of *RePlay Magazine* carried an advertisement which may have created an incorrect impression among your readers. We at Mars Electronics would like to take this opportunity to set the record straight. The facts concerning the situation are as follows: 1. There have been reports within the industry of isolated occurrences of high-denomination bill fraud in stackerless electronic bill acceptors made by a wide range of manufacturers. Our VFM4 stackerless bill acceptor is among the number of stackerless bill acceptors that have been the target of such fraud attempts. 2. These isolated occurrences of fraud have been limited to stackerless bill acceptors only. No upstacking or downstacking bill acceptors from Mars Electronics International have been affected by the fraud attempts. 3. Mars Electronics International has developed a security enhancement kit that is designed to solve isolated problems with high-denomination bills in VFM4 stackerless bill acceptors. The security enhancement kit, available at marginal cost from Mars Electronics, is the only approved modification that we guarantee will not affect remaining warranties. Any product that handles currency is likely to be subject to attempts of fraud from time to time. As such, it is important that manufacturers maintain an ongoing program of product development to keep ahead of those who attempt to defraud payment systems. Mars Electronics International is proud of the security record of its payment systems and continuously devotes the resources of its engineering department to developing solutions whenever problems are discovered. Customers with any questions about Mars Electronics International bill acceptors may contact their service center or call the Mars Electronics International customer service department at 1-800/345-8215. Thank you. (Signed) Kira Burdick, Mars Electronics."

HCCI TO HONOR JACK GORDON AT NEW ORLEANS GATHERING

Steve Kordek, President of the Half Century Club International, advised that he and his industry deans will present their **Pioneer Award** to the memory of the late **Jack Gordon** for his outstanding accomplishments in jukebox design. **Bob Breither,** an industry dean with the "new" Seeburg, will accept on behalf of **Muriel Gordon** and family. The meeting will take place in conjunction with the AMOA Expo on Friday, Oct. 26 beginning at noon in Williams' suite in the Marriott New Orleans. Kordek urges all members (and "wanna be" members) to notify him whether or not they'll attend. He has to arrange for the right amount of food and refreshments, so if you're coming, call him at 312/267-2240 or drop a letter to Steve Kordek, Williams Electronics, 3401 No. California Ave., Chicago, IL 60618. Thanks to the support from **Lou & Neil Nicastro,** this year's meeting should be a humdinger. Contact Steve now!

FOR CRANE PRE-PACKS: 1-800-441-5769

#911 - Sports Pack - 100 pcs. for $125.00 6" to 11"
#900 - Econo - 86¢ average, 144 pcs. $123.84
#901 - Good Pack - $1.10 average, 144 pcs. $158.40
#902 - At $1.25 average, 144 pcs. at $180.00
#908 - The Best Jumbo Pack in the Business - 10" to 14", $2.25 average
72 pcs. for $162.00

Pictured Below! Try Our New Sports Pak ™



★ We directly import 3" to 72" Plush toys so we can give you the very best value at the lowest price.
★ Special Bulk prices for people who make their own Pre-Packs.
★ On orders of $1,000 or more we will pay ½ of your UPS charge.

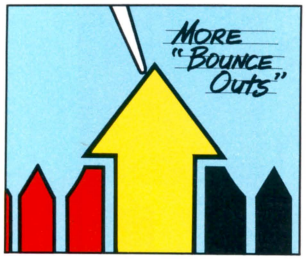
IMPRESSMENT PLUS INC.
6217 Factory Rd. • Crystal Lake, IL 60014
815-456-2031 • Toll Free Outside IL.

1-800-441-5769
Visa & Mastercard Cheerfully Accepted

THE NEW Scorpion™ TARGET

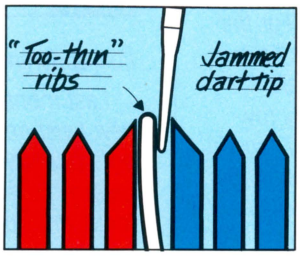
COMPARE

FAT SPIDER



Spider overpowers appearance. More darts hit spider.

SKINNY SPIDER

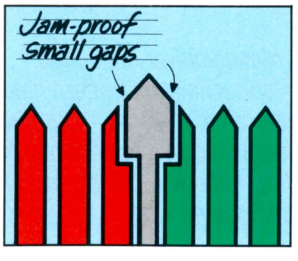


"Too-thin" ribs are flexible, allow tips to jam between spider and segments.

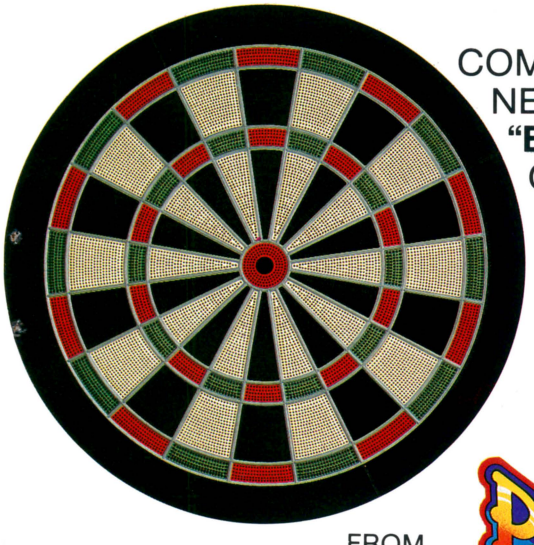
- FLUSH SEGMENTS & VIRTUALLY SHADOWLESS, NON-PROTRUDING SPIDER RIBS.
- SOFT-CUSHION SOUND—ACCOMMODATES UP TO 32 GRAM DARTS.
- REINFORCED RIBS & CLOSE TOLERANCE MOLDING—NO GAPS, NO JAMMED TIPS—**ELIMINATES SERVICE CALLS!**
- PIE SEGMENTS HAVE 15% MORE HOLES.
- EXCITING COLOR CHOICES, INCLUDING NEW 4-COLOR INTERNATIONAL STANDARD RECOGNIZED BY DART PLAYERS THE WORLD OVER.
- RETROFITTABLE TO ALL MERIT DART GAMES.
- **ONE-YEAR FACTORY WARRANTY**



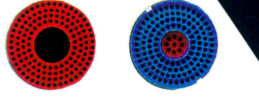
SCORPION LEADS THE WAY



Reinforced ribs won't budge— **NO STUCK TIPS —EVER!**



COMPARE— NEW LARGER **"BIG BULL"™** CENTER BULLSEYE



BIG BULL™ A LITTLE BULL

CALL YOUR DISTRIBUTOR TODAY!

Play ONE game on a SCORPION —you'll know the way darts was meant to be played!

FROM PUB TIME DARTS BY

MERIT INDUSTRIES, INC.
2525 STATE ROAD
BENSALEM, PA 19020
TOLL FREE: 800-523-2760 • FAX: 215-639-5346
–215-639-4700

Copyright 1990

TOKENS

IN THE RACE
FOR QUALITY,



THE WINNER

IS

HOFFMAN & HOFFMAN

EVERY TIME!

- Custom Tokens shipped in ten days
- Minimum custom order is 1000 Tokens
- Lowest prices in the country
- Highest quality
- You can buy the best Tokens for less. Check our prices and see

HOFFMAN & HOFFMAN

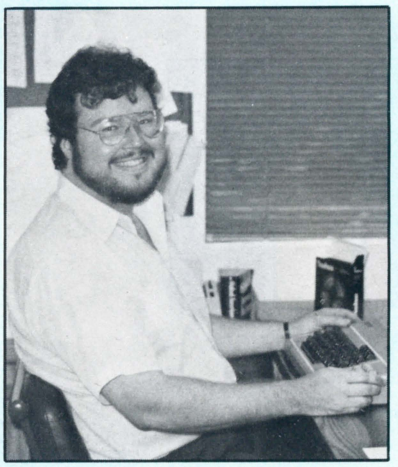
HOFFMAN & HOFFMAN
P.O. Box 896, Carmel, CA 93921

800-227-5813
IN CA 800-227-5814

"Quality is our family tradition"

On Your Mark...

by Marcus Webb



"Half the economy has been in a recession since the fourth quarter of last year, and the other half may not be far behind. The problem: no one is buying anything."

So said Business Week *in its Aug. 13 edition. The coin amusements industry, by most reports, would be counted in the economy's recessionary half for the past fiscal year. One respected manufacturer (who analyzes industry spending patterns very closely) told us: "For the past several years, operators have spent a fixed number of dollars annually on new products. By my tracking, the operators usually spend about 1/12th of that total amount per month, like clockwork. The only exception is a spending slowdown just before the two major annual trade shows... which is precisely balanced by a spending burst right after each show."*

The manufacturer continued: "That very consistent pattern held true, year after year, until 1989-90. What happened this year? Nobody's spending, nobody's buying. And I can't understand why."

This manufacturer isn't alone in scratching his head, although it's not really accurate to say "nobody" is buying "anything." Put it this way: sales have been way down for many types of amusement products. At many distributors, the phones are very quiet. At many levels of the industry, receivables are stacking up and payments are s-l-o-o-o-w.

Nearly two years ago, RePlay *columnist Todd Erickson predicted that if the industry didn't create some fresh, new themes and employ some new technology, players would grow bored... and coin-op would slump. Since then,* RePlay *has repeated that message often. (Beaten it to death, some would say.) Meanwhile, we've watched Todd's prediction apparently come true.*

Last month, our publisher put a new twist on that message. Coin-op's primary purpose is to entertain people, Ed Adlum wrote. If we don't focus on "fun first," we won't make money. The message couldn't be plainer!

Is anybody listening? Yes. Some excellent new product is coming out right now from the likes of Atari, Capcom, Sega, Taito and MicroProse. Advance word of mouth is good, so visit your dealer showrooms!

Longer term, some world-famous non-industry firms have set up divisions to bring laser optic technology to coin-op. Some unknown start-ups are working behind the scenes to bring new and different technologies to our market. At least a couple of major coin-op manufacturers are "looking at" employing advanced technologies. Finally, a couple of hit-makers from yesteryear plan to return to coin-op; they are busily developing hi-tech prototypes. The long-awaited "next generation" of hi-tech games may begin debuting at the next AMOA or ACME.

"Don't worry about today's soft market," runs the industry's current buzz. "Just wait — things will get better." Fortunately, some aren't "just waiting." They're actively working to make things better.

The Truth is...
You Have
NO
Choice.

PlayChoice Is Your Only Choice.

There's only one way to make the best choice. Choose the best. Your players know it. And your competitors know it.

That's why PlayChoice,™ Nintendo's most versatile system, is really the only game in town.

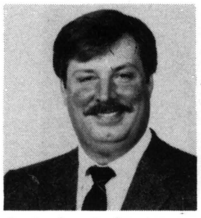


Nintendo of America Inc., P.O. Box 957, Redmond, WA 98052 1-800-633-3236

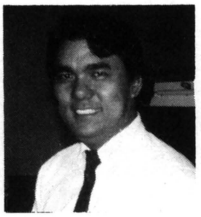
© 1990 Nintendo of America Inc., ™ and ® are trademarks of Nintendo of America Inc.

Printed in the U.S.A.

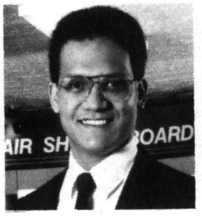
MANUFACTURER YEARBOOK



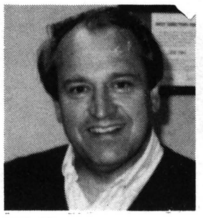
Arnie Aarstad
Field Service Rep
Data East Pinball
Melrose Park, IL



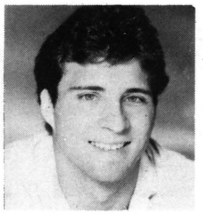
Ko Adachi
Vice President
American Sammy
Torrance, CA



Rico Alleje
Vice President
Playfair Shuffleboard
Ft. Wayne, IN



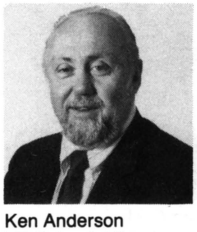
Bill Alter
President
Alter Enterprises
Fairfield, NJ



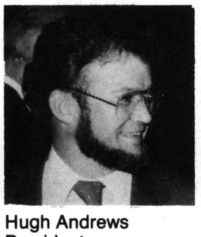
Martin Amada
President
Adrian Enterprises
Randolph, NJ



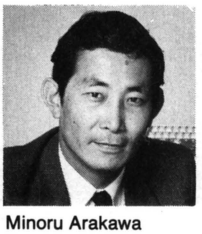
Chris Anderson
President
Sharp Image
Sun Valley, CA



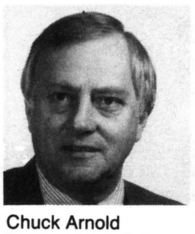
Ken Anderson
VP Sales & Mktg.
The Leland Corp.
El Cajon, CA



Hugh Andrews
President
Drews
Fairforest, SC



Minoru Arakawa
President
Nintendo
Redmond, WA



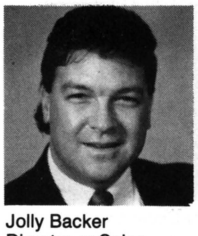
Chuck Arnold
Eastern Reg. Sales
Nintendo
Redmond, WA



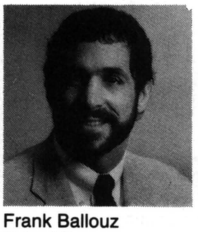
Debbie Austin
Marketing Manager
The Leland Corp.
El Cajon, CA



Kristin Avena
Sales/Marketing Mgr.
Data East
San Jose, CA



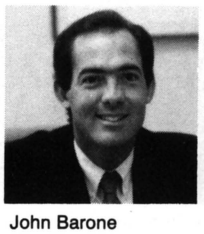
Jolly Backer
Director or Sales
Data East
San Jose, CA



Frank Ballouz
Fabtek/Irem
Bellevue, WA



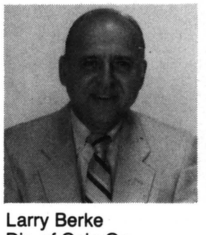
Jeanne Ballouz
Fabtek
Bellevue, WA



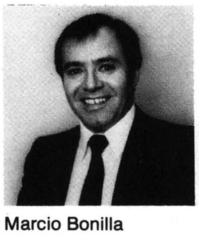
John Barone
Vice President
SNK
Sunnyvale, CA



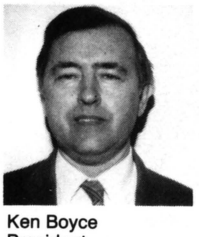
Linda Benzler
Product Manager
Atari Games
Milpitas, CA



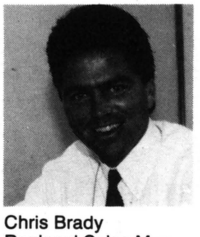
Larry Berke
Dir. of Coin-Op
Jaleco USA
Northbrook, IL



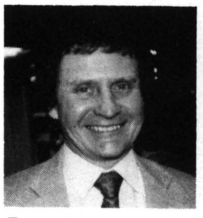
Marcio Bonilla
VP of Sales
Arachnid, Inc.
Rockford, IL



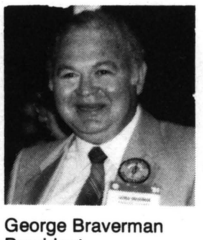
Ken Boyce
President
I-Vics, Inc.
Santa Clara, CA



Chris Brady
Regional Sales Mgr.
Dynamo Corp.
Richland Hills, TX



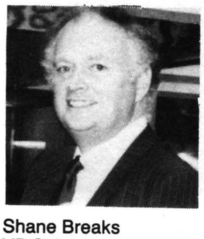
Foster Brasnear
President
Adastra, Inc.
Lakewood, CO



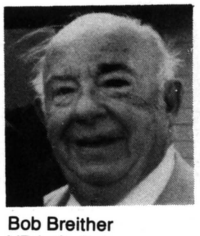
George Braverman
President
Amtech Technology
Ocean, NJ



Merrill Braverman
Executive VP
Amtech Technology
Ocean, NJ



Shane Breaks
VP Sales
Atari Games
Milpitas, CA



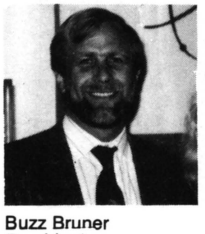
Bob Breither
VP Int'l. Sales
Seeburg Phonograph
Addison, IL



Lauran Bromley
President
Bromley, Inc.
Chicago, IL



Shelly Brown
Sales Coordinator
American Technos
Beaverton, OR

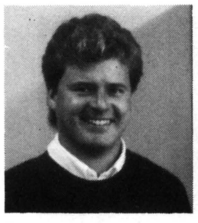


Buzz Bruner
President
Tekbilt, Inc.
Huntingdon Valley, PA

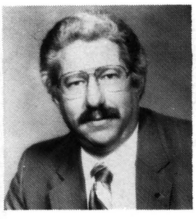


Frank Bundra
Bundra Games, Inc.
Hoffman Estates, IL

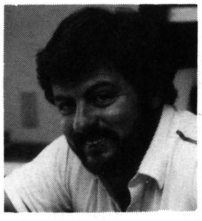
MANUFACTURER YEARBOOK



Robert Bush
President
Bush Electronics
Saginaw, MI



Tom Cahill
Cust. Service Mgr.
Williams/Midway
Chicago, IL



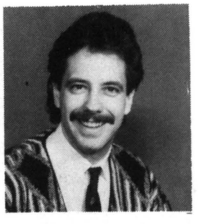
Bob Cassata
President & Owner
Bob's Space Racers
Daytona Beach, FL



Kelly Caudill
Account Coordinator
Playfair Shuffleboard
Ft. Wayne, IN



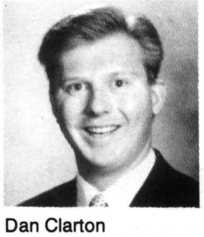
Ed Cebula
Dir. of Engineering
Data East Pinball
Melrose Park, IL



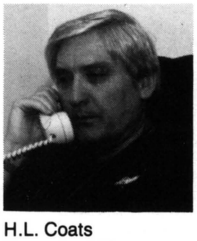
Jim Chapman
Sales Manager
Taito America
Wheeling, IL



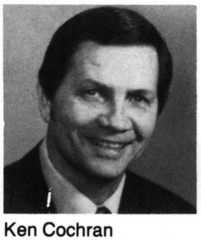
Ron Clapper
Director of Sales
Hollywood Merch.
No. Hollywood, CA



Dan Clarton
East. Reg. Sales Mgr.
Premier
Bensenville, IL



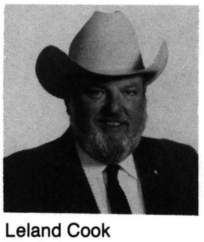
H.L. Coats
Executive VP
Dynamo Corp.
Richland Hills, TX



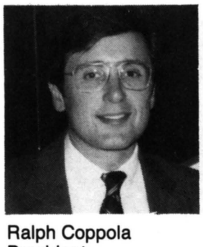
Ken Cochran
President
Pop-A-Shot
Salina, KS



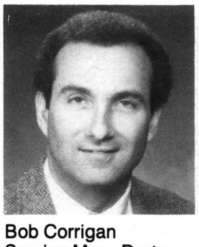
Kim Cook
VP/COO
Nat'l. Sports Games
Phoenix, AZ



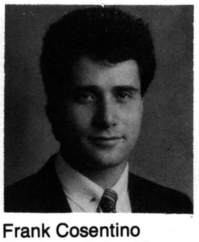
Leland Cook
Chairman
The Leland Corp.
Corsicana, TX



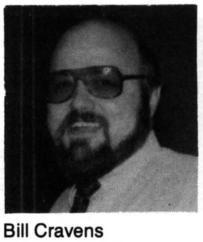
Ralph Coppola
President
ICE
Buffalo, NY



Bob Corrigan
Service Mgr., Darts
Valley Recreation Prod.
Bay City, MI



Frank Cosentino
Regional Sales Mgr.
Atari Games
Milpitas, CA



Bill Cravens
VP Sales & Mktg.
Capcom USA
Santa Clara, CA



Donna Cristich
Marketing Coordinator
Sega Enterprises
San Jose, CA



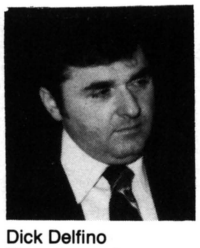
Mary Cusano
President
American Shuffleboard
Union City, NJ



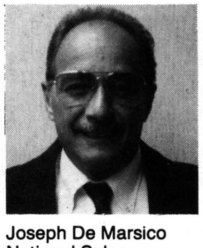
Jon Daugherty
President
UA Theatre Amuse.
Palm Springs, CA



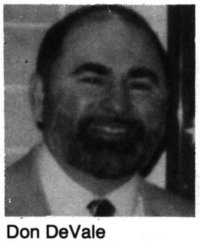
Rachel Davies
Sales Rep
SNK
Sunnyvale, CA



Dick Delfino
Plant Supervisor
American Shuffleboard
Union City, NJ



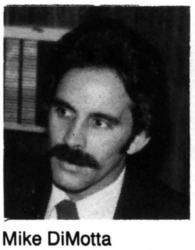
Joseph De Marsico
National Sales
Kiddie Rides USA
Davenport, IA



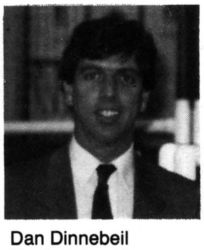
Don DeVale
VP Engineering
Merit Industries
Bensalem, PA



Joe Dillon
VP Sales & Mktg.
Williams/Midway
Chicago, IL



Mike DiMotta
Vice President
Imperial International
Moonachie, NJ



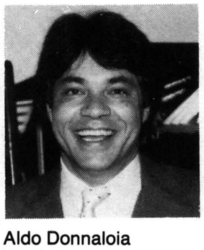
Dan Dinnebeil
Nat'l. Sales Mgr.
Grayhound
Toms River, NJ



Dave Dodd
VP Operations
The Leland Corp.
El Cajon, CA



Bernd Donalies
Chairman
Stella-Dynamo
Germany



Aldo Donnaloia
VP Sales
American Technos
Beaverton, OR



Skip Doyle
President
Doyle & Associates
Sarasota, FL

Ready for Takeoff!



- ***Exciting gameplay.*** Research reveals a wide base of support. Revolutionary 3-D graphics attract constant crowds.
- ***Multiple buy-ins.*** Players drop coins to buy additional fuel and better weapons.
- ***Repeat play.*** Multiple missions in six arenas, plus challenging Ace mode keep players coming back for more.
- ***Support.*** Constructed of American-made parts and controls. Competent, courteous phone support. Detailed operator's manual.





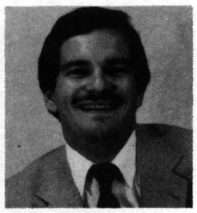
MICROPROSE™ games

MicroProse Software, Inc.
180 Lakefront Drive
Hunt Valley, MD 21030
(301) 771-1151

MANUFACTURER YEARBOOK



Sondra Doyle
VP & Sales Mgr.
Doyle & Associates
Sarasota, FL



Brian Duke
Western Reg. Sales
Capcom USA
Santa Clara, CA



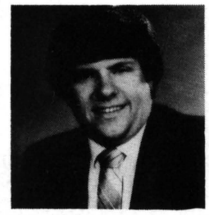
Norman Evangelista
Dir. of Marketing
American Sammy
Torrance, CA



Bill Faith
President
Hollywood Merch.
No. Hollywood, CA



Cindy Faith
Secretary
Hollywood Merch.
No. Hollywood, CA



Ken Fedesna
VP & General Mgr.
Williams/Midway
Chicago, IL



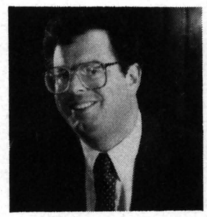
Peter Feuer
President
Merit Industries
Bensalem, PA



Rhonda Fletcher
Sales
Coin Concepts
E. Brunswick, NJ



Sam Franklin
Vice President
USA Games
Van Nuys, CA



Joel Friedman
Sr. VP Music Group
Rowe International
Whippany, NJ



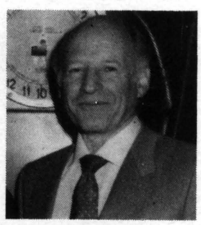
Mary Fujihara
Dir. of Marketing
Atari Games
Milpitas, CA



Art Gallagher
Central Reg. Sales
Nintendo
Redmond, WA



Roger Gerber
President
Communidyne, Inc.
Northbrook, IL



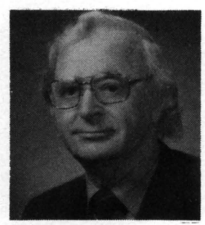
Jerry Gordon
Sr. VP Dist. Op.
Rowe International
Whippany, NJ



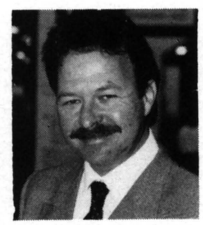
Torben Gramstrup
President
Global Billiard Mfg.
Gardena, CA



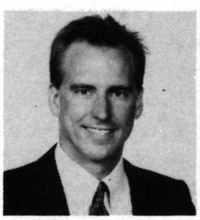
Ed Griffiths
President
Gold Coast Dist.
Strongsville, OH



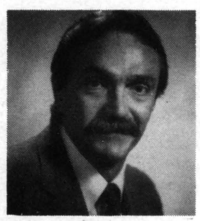
James Griffiths
Int'l. Sales Director
Valley Recreation Prod.
Bay City, MI



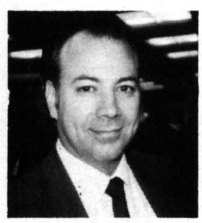
Simon Grill
President
Mr. Vend
Chatsworth, CA



Peter Gustafson
Field Service Mgr.
Data East Pinball
Melrose Park, IL



William Guler
VP Disc Dist. Div.
Seeburg Phonograph
Addison, IL



LeRoy Hancuff
Nat'l. Sales Manager
I-Vics, Inc.
Santa Clara, CA



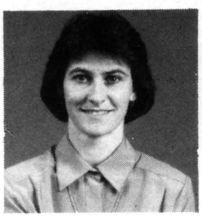
Peggy Harries
Inventory Control
SMS Mfg.
Lakewood, NJ



Paul Harmon
President
Carson City Mfg.
Shakopee, MN



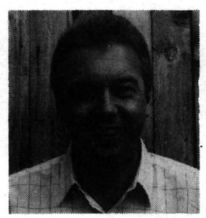
Bob Harzer
Nat'l. Sales Mgr.
SMS Mfg.
Lakewood, NJ



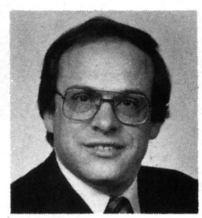
Anne Hayes
West. Reg. Sales Mgr.
Atari Games
Milpitas, CA



Stuart Heller
Executive VP
Kiddie Rides USA
Davenport, IA



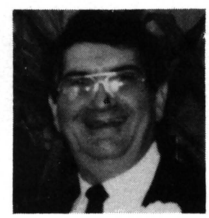
John Hill
Regional Sales Mgr.
Sega Enterprises
San Jose, CA



Nick Hindman
President & CEO
Seeburg Phonograph
Addison, IL



Fumihiro Hishikawa
President
Konami, Inc.
Buffalo Grove, IL



Joel Hochberg
President
Coin-It
Miami, FL

Bob's Space Racers

100% INTEREST COMPOUNDED DAILY



Roll-A-Ball Derby

REDEMPTION CENTERS In family fun centers and arcades the use of redemption centers really compounds the interest of customers. At Bob's Space Racers we are experts in redemption systems, ticket dispensers, tokens, merchandising, stocking, cash control and distribution facilities for redemptions. We will be glad to help you develop the redemption set-up which is right for you.



Whac-A-Mole

MINI MIDWAYS A mini midway can compound the interest of long time customers and new customers alike. Why limit your facility to arcade games? You can capture the magical fun and excitement of parks and carnivals with your own mini midway. Group games and individual games such as Water Games, Roll-A-Ball Derby, Super Shifter and Bowler Roller can add new interest and sparkle to your operation. We have developed many mini midways for operations around the world. Let us customize a mini midway for you.



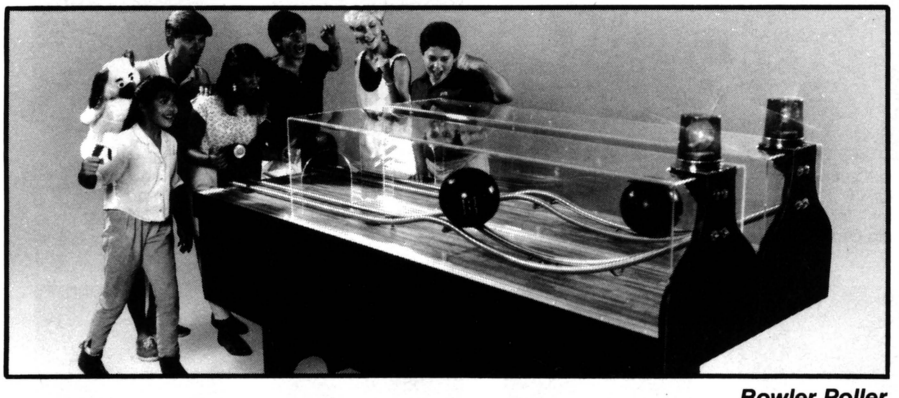
Super Shifter



Bully Buster

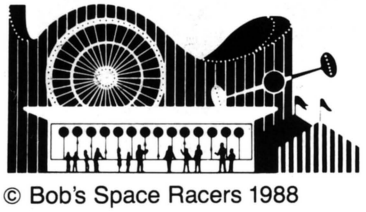
EXPERIENCE For twenty years we have played a major role in the games and amusement industry. We are the largest manufacturer of group games in the world and a major producer of arcade games. We have first hand experience from operating to manufacturing and as a result you get popular, dependable games with a proven record of success and profitability.

We have become the biggest because we are the best. You can be sure of quality products, dependable service and helpful operations support when you buy or lease our games. Look to us for great games, great new innovations and great operating concepts. We can help you capture **100% OF YOUR CUSTOMERS' INTEREST, AND COMPOUND IT DAILY.**



Bowler Roller

Roll-A-Ball Derby
Super Shifter
Water Games
Crossbow Shoot
Gotcha (Crane Game)
Can-Alley
Handle Game
Horizontal Games
Whac-A-Mole
Bowler Roller
Bully Buster
Pattie Cakes
Hot Spot
Gun Ball
Custom Designed Games



Bob's Space Racers, Inc.
427 15th Street
Daytona Beach, Florida 32017
Telephone: 904-677-0761
FAX: 904-677-0794
Telex: 249-238 RACER

© Bob's Space Racers 1988

Designers and manufacturers of games since 1970

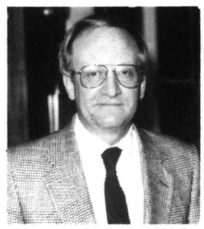
MANUFACTURER YEARBOOK



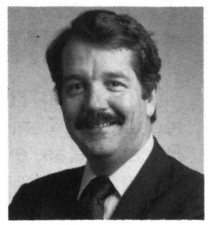
Mike Horan
VP Marketing
U.S. Games
Norcross, GA



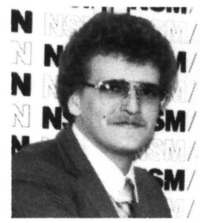
Linley Hughes
President
American Simulators
Miami, FL



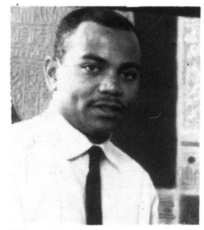
Wylie Irwin
Secretary/Treasurer
Coin Concepts
E. Brunswick, NJ



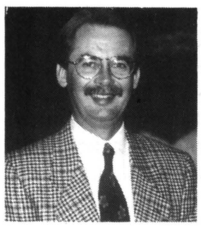
Howell Ivy
Executive VP
Sega Enterprises
San Jose, CA



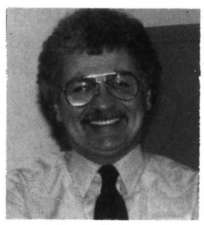
Michael Jablonski
Service Mgr.
Loewen-America
Chicago, IL



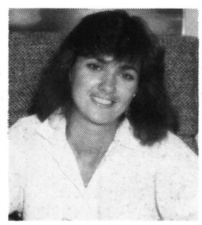
Tim Jackson
Sales Manager
Romstar
Torrance, CA



Paul Jacobs
President
SNK Corp.
Sunnyvale, CA



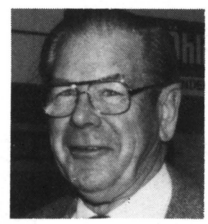
Stanley Jarocki
VP/Secretary
Grand Products
Elk Grove Village, IL



Susan Jarocki
Product Manager
SNK Corp.
Sunnyvale, CA



Bud Johnston
President
Johnston Products
East Moline, IL



Bob Jones
President
Prestige/Arjay
Hyannis, MA



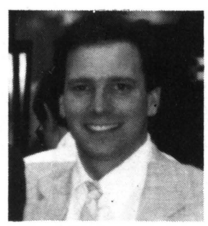
Donna Jorgensen
Cust. Service Mgr.
The Leland Corp.
El Cajon, CA



Joyce Kaehler
Account Manager
Romstar, Inc.
Torrance, CA



Glen Kalhar
Sales
American Technos
Beaverton, OR



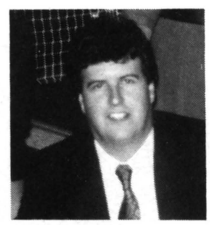
Joe Kaminkow
Dir. of Design
Data East Pinball
Melrose Park, IL



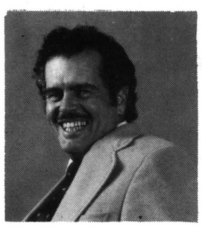
Ted Karasawa
President
Pioneer Laser
Long Beach, CA



Art Kareff
Exec. VP of Sales
Rock-Ola Mfg.
Addison, IL



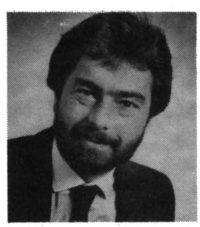
Jeff Kauffman
VP Operations
Exidy, Inc.
Redwood City, CA



Pete Kauffman
Chairman/President
Exidy, Inc.
Redwood City, CA



Virginia Kauffman
Dir. Sales & Mktg.
Exidy, Inc.
Redwood City, CA



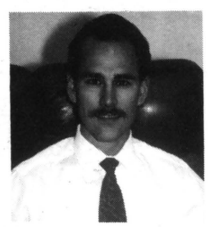
Steve Kaufman
Senior VP
Konami, Inc.
Buffalo Grove, IL



Joe Keenan
President
Data East
San Jose, CA



Darlene Kindler
Irem
Redmond, WA



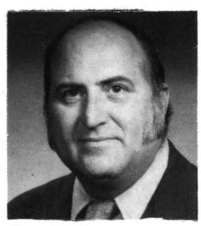
Brian Kopf
Sales Rep
The Leland Corp.
El Cajon, CA



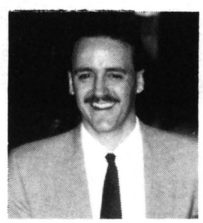
Justin Korn
President
Videobox Networks
New York, NY



Kagamasi Kozuki
Chairman
Konami, Inc.
Buffalo Grove, IL



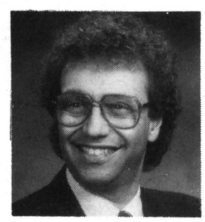
Don Kreil
Purchasing Director
Valley Recreation Prod.
Bay City, MI



Dave Kristal
Field Promotions
Valley Recreation Prod.
Bay City, MI

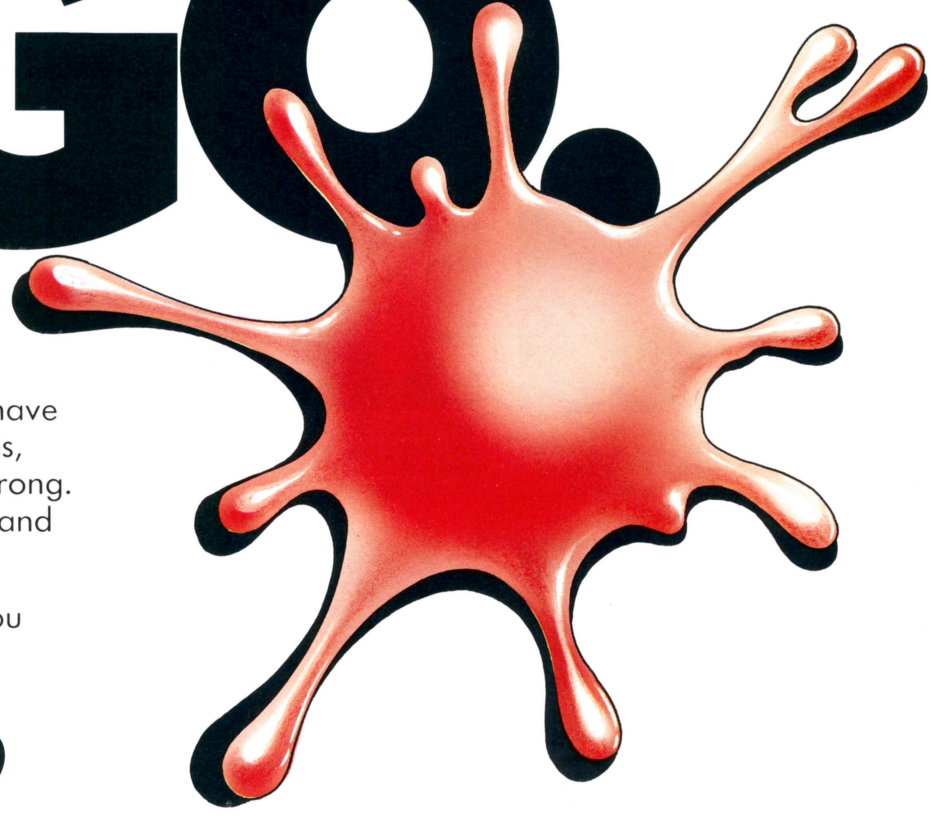


Natalie Kulig
Marketing Mgr.
Taito America
Wheeling, IL



Mel LaForce
Worldwide Specialty
Davenport, IA

SEE SPOT GO.



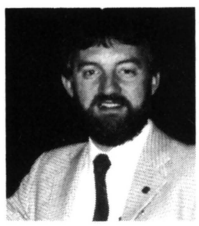
Just when you think you have met all of life's challenges, **ATAXX** will prove you wrong. A game of strategy, skill and fun for 1 or 2 players.

ATAXX . . . more than you ever expected.

LELAND

The Leland Corporation
1841 Friendship Dr.
El Cajon, CA 92020
619-562-7000

MANUFACTURER YEARBOOK



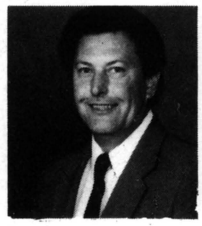
Bill LaHart
East. Reg. Sales Mgr.
Pioneer Laser
Long Beach, CA



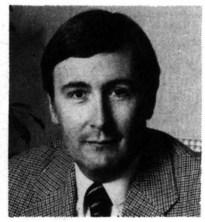
Heh-Kyu Lee
Purchasing/Traffic
Romstar
Torrance, CA



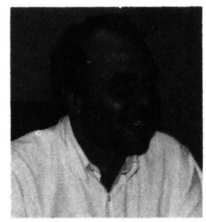
Walter Lee
Dir. of Engineering
SMS Mfg.
Lakewood, NJ



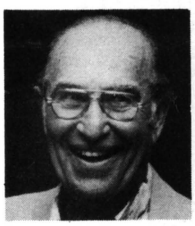
Bob Lentz
Sales Manager
Midway Mfg.
Chicago, IL



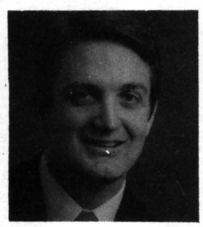
Howard Lincoln
Senior VP
Nintendo
Redmond, WA



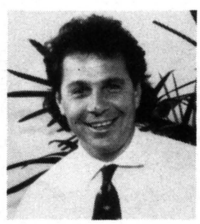
Gene Lipkin
Executive VP
Data East
San Jose, CA



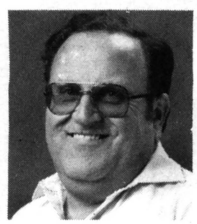
Sol Lipkin
Sales Director
American Shuffleboard
Union City, NJ



Larry Lloyd
President
Innovative Industries
Carthage, MO



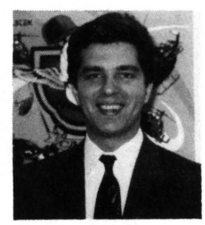
Rene Lopez
Vice President
Romstar
Torrance, CA



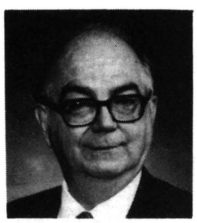
Tommy Lynn
Service Manager
SNK
Sunnyvale, CA



Mark Makabe
Sr. VP Sales & Mktg.
Pioneer Laser
Long Beach, CA



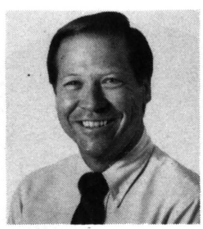
Drew Maniscalco
Fabtek
Redmond, WA



Emil Marcet
Sales Director
Valley Recreation Prod.
Bay City, MI



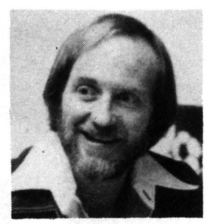
David Marofske
President
Grand Products
Elk Grove Village, IL



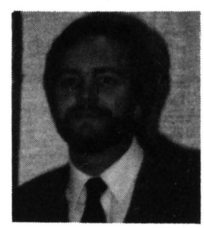
Cary Mathis
VP/Chief Fin. Officer
The Leland Corp.
El Cajon, CA



Holly Mathis
Controller
Data East
San Jose, CA



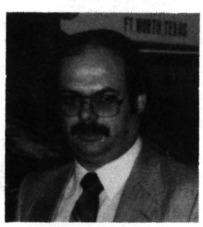
Ed McCloud
President
Tornado Soccer
Ft. Worth, TX



John McEwan
President
Meltec
San Jose, CA



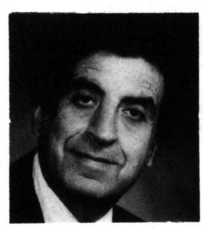
Mike McEwan
Vice President
Meltec
San Jose, CA



Jack Mendes
Gen. Mgr./Engineering
Bob's Space Racers
Daytona Beach, FL



Vicki Mesecher
Accounting Mgr.
Design Plus
Peoria Heights, IL



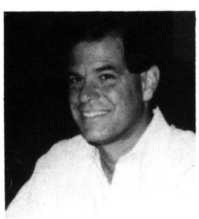
Chuck Milhem
President
Valley Recreation Prod.
Bay City, MI



Duane Miller
West. Reg. Sales Mgr.
Premier
Bensenville, IL



Mike Minor
Midwest Reg. Sales
Nintendo
Redmond, WA



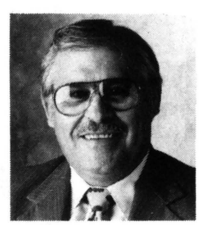
Sal Mirando
President & CEO
SMS Mfg.
Lakewood, NJ



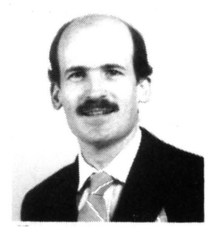
Jim Miskell
General Manager
Taito America
Wheeling, IL



Jerry Momoda
Product Manager
Atari Games
Milpitas, CA



Jerry Monday
West. Reg. Sales
Nintendo
Redmond, WA

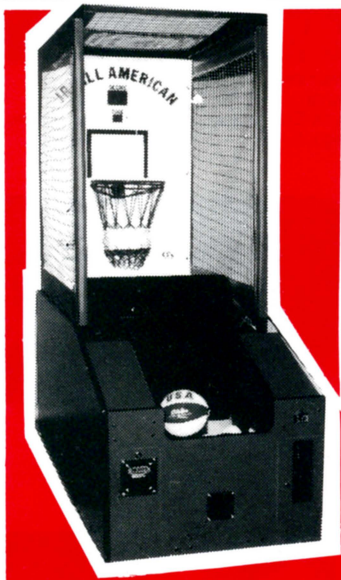


Rich Moore
VP Enginnering
Atari Games
Milpitas, CA

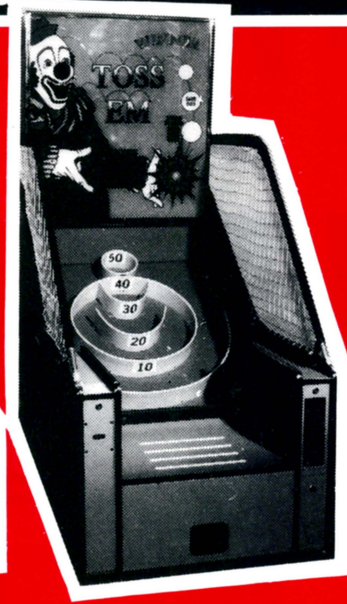


Hideyuki Nakajima
President
Atari Games
Milpitas, CA

CCI Presents Our Money Making Family



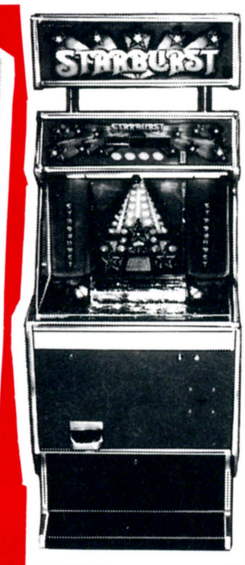
JR. ALL AMERICAN



TOSS EM



JUMBO ELEPHANT



STAR BURST



5 CARD DRAW

$ $ $ $ $ $ $

Plus

LOVE METER
BODY MATCH
KW SYSTEMS
POWER HOUSE



COMING SOON
a new member of our money-Making family



REBOUND

See you at IAAPA Show...
Booths 522 to 530 & 623 to 631
and the AMOA Show, Booth 752

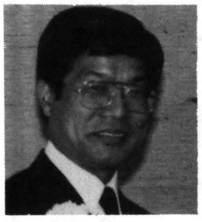
CCI

Your One Stop for Redemption Equipment

Coin Concepts, Inc.

16 EDGEBORO ROAD, EAST BRUNSWICK, N.J. 08816
TEL: 908-390-9009 • 1-800-462-COIN • FAX: 908-390-3373

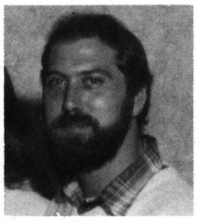
MANUFACTURER YEARBOOK



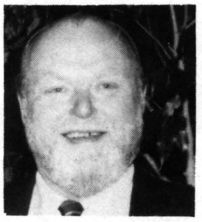
Kenichi Nakata
President
Tecmo
Carson, CA



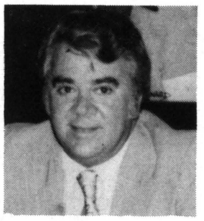
George Nakayama
President
Capcom USA
Santa Clara, CA



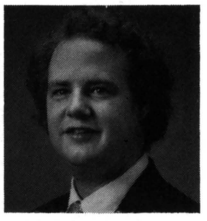
Bill Nemgar
League Consultant
Valley Recreation Prod.
Bay City, MI



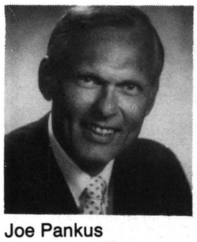
Jim Newlander
Regional Sales Mgr.
Atari Games
Milpitas, CA



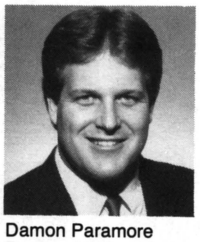
Lou Nicastro
Chairman
Williams Electronics
Chicago, IL



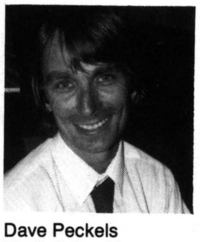
Mike Pace
President
U.S. Games, Inc.
Norcross, GA



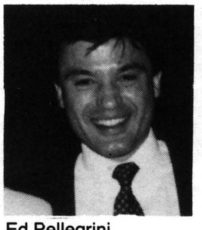
Joe Pankus
Executive VP
Seeburg Phonograph
Addison, IL



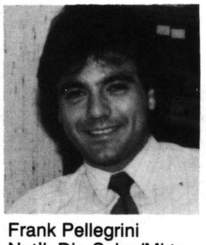
Damon Paramore
Regional Sales Mgr.
Dynamo Corp.
Richland Hills, TX



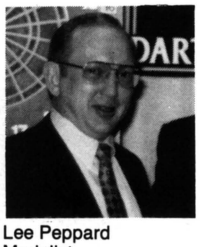
Dave Peckels
Nat'l. Sales Mgr.
American Sammy
Torrance, CA



Ed Pellegrini
Vice President
Yankee Game Tech.
Chicago, IL



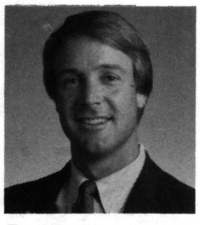
Frank Pellegrini
Nat'l. Dir. Sales/Mktg.
Konami, Inc.
Wood Dale, IL



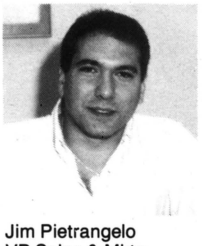
Lee Peppard
Medalist
Pacific, WA



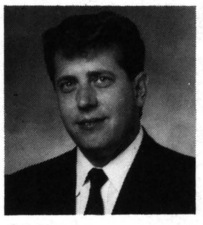
Brian Petaccio
VP Sales
Grayhound
Toms River, NJ



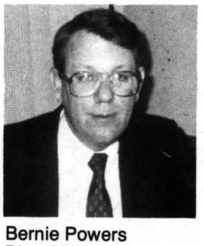
Tom Petit
President
Sega Enterprises
San Jose, CA



Jim Pietrangelo
VP Sales & Mktg.
SMS Mfg.
Lakewood, NJ



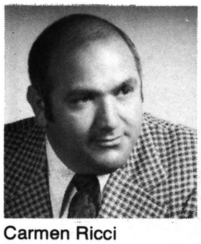
Gil Pollock
President
Premier Technology
Bensenville, IL



Bernie Powers
Dir. of Marketing
Merit Industris
Bensalem, PA



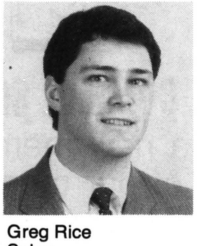
Jerry Reeves
U.S. Representative
Deutsche Wurlitzer
Orlando, FL



Carmen Ricci
Chairman
Grayhound
Toms River, NJ



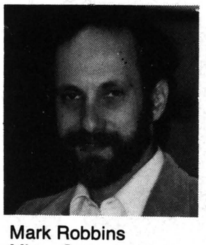
Thomas Ricci
President
Grayhound
Toms River, NJ



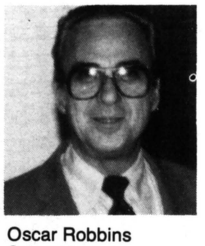
Greg Rice
Sales
American Technos
Beaverton, OR



Bill Rickett
President
Dynamo Corp.
Richland Hills, TX



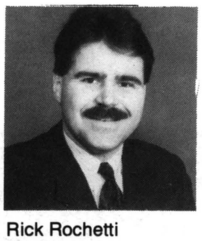
Mark Robbins
Mktg. Consultant
Dynamo Corp.
Richland Hills, TX



Oscar Robbins
Sales Manager
Mayoni
Pacoima, CA



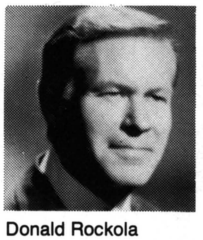
Michael Robinson
Nat'l. Sales Mgr.
Tecmo
Carson, CA



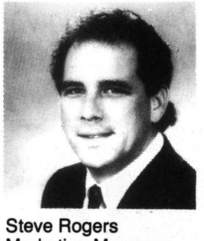
Rick Rochetti
VP Sales
Taito America
Wheeling, IL



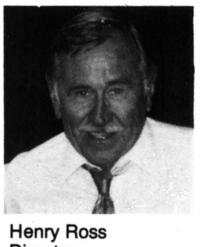
Richard Rock
Treasure/Secty.
USA Games
Van Nuys, CA



Donald Rockola
President
Rock-Ola Mfg.
Addison, IL



Steve Rogers
Marketing Manager
Pioneer Laser
Long Beach, CA

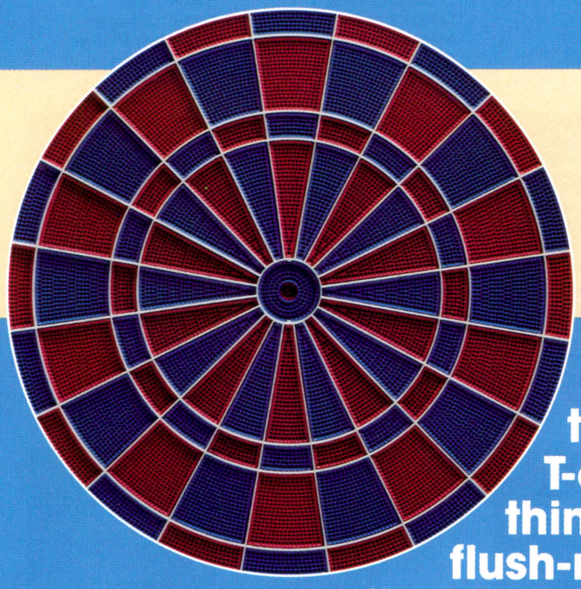


Henry Ross
Director
Grand Products
Elk Grove Village, IL

READY FOR YOU NOW!

New COUGAR DARTS from VALLEY®

Years ahead today so you can stay ahead for years to come!



Featuring the patented T-60/30 thin-line flush-mount "spider" target



- Flush-mounted for shadow-free, more satisfying play
- Spider is closest to bristle board to attract steel tip players; has 60% less spider area, 30% more hitting area for faster games
- American size target standard; interchangeable with Regulation size
- Handles any soft tip darts weighing up to 30 grams
- Features Valley's selectable, patented double bull's-eye
- Cuts service to the minimum

Other features:

- Overhead scoring with 4-player CRICKET is **standard**
- All new player-appealing graphics
- LEAGUE SOFTWARE WITH FEATS READOUT

Ask to see the new COUGAR DARTS at your distributor!

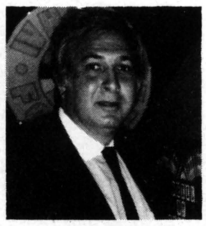
VALLEY RECREATION PRODUCTS INC.

333 MORTON STREET, P.O. BOX 656, BAY CITY, MI 48707
(517) 892-4536 / 1-800 248-2837 / FAX (517) 892-6513

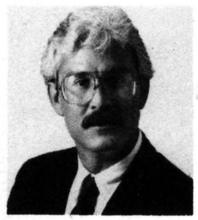
MANUFACTURER YEARBOOK



Lesley Ross
Sales Manager
Williams Electronics
Chicago, IL



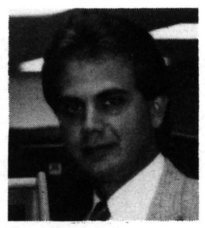
Ivan Rothstein
Sales Dir., Arcade Div.
GameTek
Miami, FL



John Rowe
President
The Leland Corp.
El Cajon, CA



Howie Rubin
President
Jaleco USA
Northbrook, IL



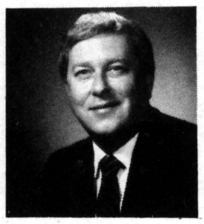
David Rubinstein
Director of Sales
Merit Industries
Bensalem, PA



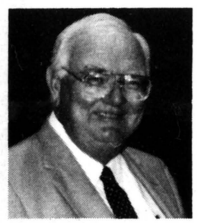
Shelley Sax
Office Manager
Data East Pinball
Melrose Park, IL



Lenore Sayers
Dir. of Marketing
Sega Enterprises
San Jose, CA



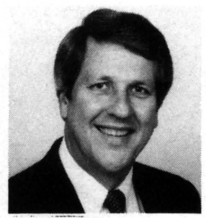
Alan Schafer
VP of Marketing
Valley Recreation Prod.
Bay City, MI



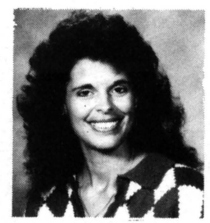
Jerry Schill
President
Auto Photo Systems
Tustin, CA



Frank Schulz
Customer Service
Rock-Ola Mfg.
Addison, IL



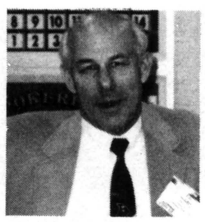
Paul Scribner
VP Juke. Div.
Pioneer Laser
Long Beach, CA



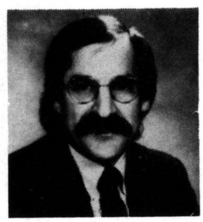
Diane Seibert
VP Mktg. & Sales
Design Plus
Peoria Heights, IL



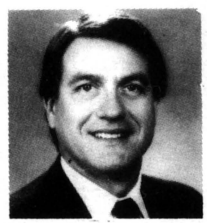
Michael Seibert
President
Design Plus
Peoria Heights, IL



Ed Seidel
President & Sales
Seidel Amusement
Albuquerque, NM



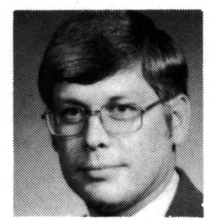
Roger Sharpe
Marketing Director
Williams Electronics
Chicago, IL



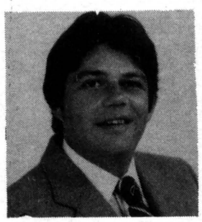
Jerry Sheaks
West. Reg. Sales Mgr.
Pioneer Laser
Long Beach, CA



Bob Sheffield
Chief Financial Officer
Atari Games
Milpitas, CA



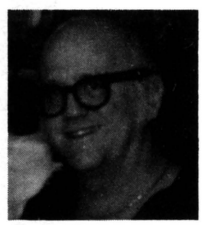
Richard Shelton
VP Manufacturing
Valley Recreation Prod.
Bay City, MI



Mark Sherman
Field Service Manager
Atari Games
Milpitas, CA



Elaine Shirley
Dir. of Cust. Service
Atari Games
Milpitas, CA



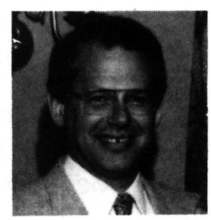
Steve Shoemaker
President
Wedges/Ledges
Redondo Beach, CA



Tom Siemieniec
VP Operator Sales
Seeburg
Addison, IL



Joan Sierchio
VP Fin. & Admin.
SMS Mfg.
Lakewood, NJ



Richard Simon
President
Imagination Leisure
Amityville, NY



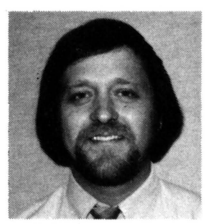
Emily Simpson
VP Mktg. & Sales
GaMCO
Sarasota, FL



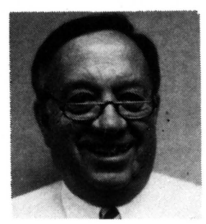
Joe Sladek
President
Skee-Ball
Lansdale, PA



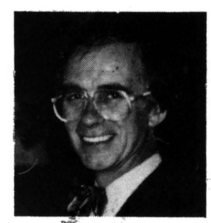
Wendell Sleeuwenhoek
International Sales
Miracle Rec. Equip.
Grinnell, IA



Jeff Smart
Vice President
Smart Industries
Des Moines, IA



Gordon Smart
President
Smart Industries
Des Moines, IA



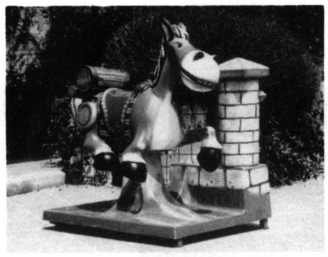
David Smith
European Sales Dir.
Atari Games

BELAM

America's National & International Distributor of all amusement machines

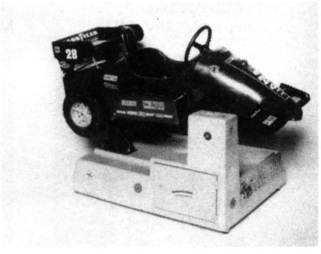
GREAT KIDDIE RIDES FROM BELAM
BELITA KIDDIE RIDES

PEPITO HORSE



Music on all rides
Complete line of horses, animals, cars, etc.

FERRARI RACING CAR



ALL RIDES WITH BEAUTIFUL MUSIC ★ ALL RIDES MOVE GENTLY TO AND FRO

Great Games From Belam:

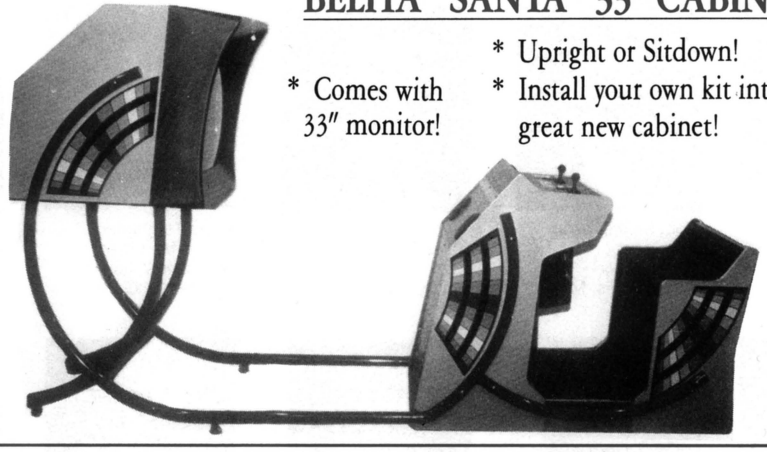
SEGA MEGATECH:

* 8 games in one great machine!
* 16 bit technology!
* Dollar bill validator included!



BELITA "SANTA" 33" CABINET:

* Comes with 33" monitor!
* Upright or Sitdown!
* Install your own kit into this great new cabinet!



We represent nearly all major manufacturers including:

ATARI • DATA EAST • SEGA • ROCK-OLA
NINTENDO • KONAMI • SMS • VALLEY
ETC., ETC., ETC.,

We always have available complete inventory of New & Used:

VIDEOS • PINBALLS • POOL TABLES • CRANES • ETC., ETC.

R.H. BELAM COMPANY, INC.

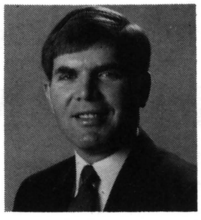
One Fulton Avenue • Hempstead, New York 11576

PLEASE CALL: (516) 292-2670•PLEASE FAX: 516-486-0957

MANUFACTURER YEARBOOK



Howard Smoyer
Promotions Director
Merit Industries
Bensalem, PA



"Wild Bill" Stealey
President
Microprose
Hunt Valley, MD



Gary Stern
Exec. VP & Gen. Mgr.
Data East Pinball
Melrose Park, IL



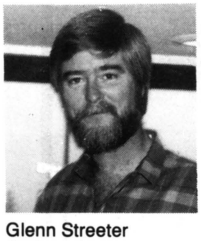
Al Stone
VP Marketing
Nintendo
Redmond, WA



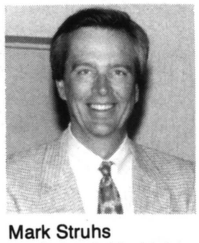
Carol Strahan
Office Manager
Loewen-America
Chicago, IL



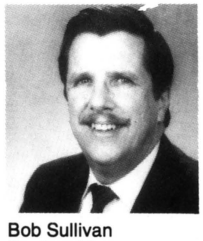
Rus Strahan
President
Loewen-America
Chicago, IL



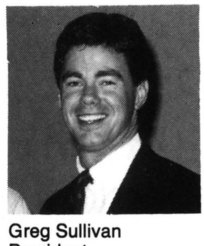
Glenn Streeter
Antique Apparatus
Torrance, CA



Mark Struhs
VP Sales & Marketing
Dynamo Corp.
Richland Hills, TX



Bob Sullivan
Product Manager
Pioneer Laser
Long Beach, CA



Greg Sullivan
President
Nat'l. Sports Games
Phoenix, AZ



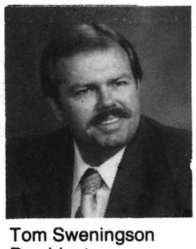
Melody Sutkowi
Cust. Serv. Admin.
Valley Recreation Prod.
Bay City, MI



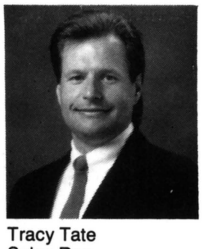
M. Suzuki
President
Taito America
Wheeling, IL



Yoshi Suzuki
Executive VP
Taito America
Wheeling, IL



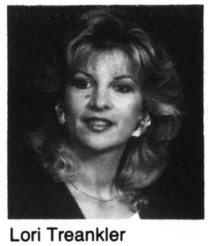
Tom Sweningson
President
Gametronix
Minneapolis, MN



Tracy Tate
Sales Rep
SNK
Sunnyvale, CA



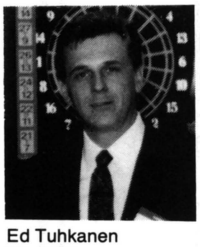
Klaus Telgheder
Export Manager
Deutsche Wurlitzer
Stemwede, Germany



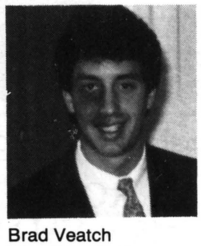
Lori Treankler
President
Bay Tek, Inc.
Oneida, WI



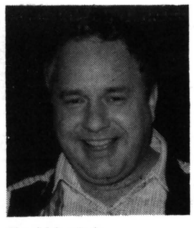
Kenzo Tsujimoto
Chairman
Capcom
Japan



Ed Tuhkanen
Medalist
Pacific, WA



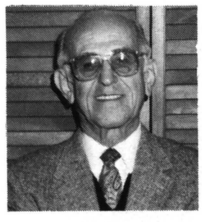
Brad Veatch
Vice President
Carousel International
Eldon, MO



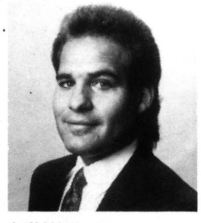
Earl Veatch
President
Carousel International
Eldon, MO



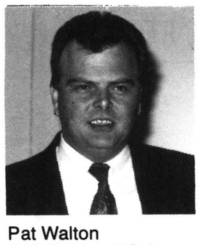
David Vega
President & CEO
Kiddie Rides & More
Hialeah, FL



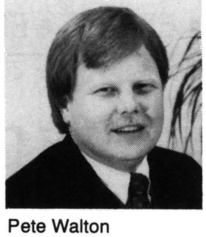
Bob Versman
President
Kiddie Rides USA
Davenport, IA



Jeff Walker
Nat'l. Sales Manager
Capcom
Santa Clara, CA



Pat Walton
S.E. Regional Sales
Capcom USA
Santa Clara, CA



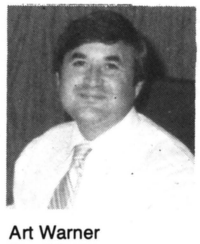
Pete Walton
Southern Reg. Sales
Nintendo
Redmond, WA



Steve Walton
VP Sales
Data East
San Jose, CA



Bill Ward
President
Arachnid
Rockford, IL



Art Warner
President
Coin Concepts
E. Brunswick, NJ



Linda Weber
Dir. of Administration
Nintendo
Redmond, WA

FEVER CHANCES

CHERRY BONUS II



CHERRY BONUS

- When Double Cherries are collected 12 times on active line, the player receives one free spin of Bar\7 Fever Chance.

BELL BONUS

- When 3 Bells are collected 7 times on active line, the player receives 7 free spins of Bar\7 Fever Chance.

BAR BONUS

- When 3 (Bar 1) appears on active line, the player receives 7 free spins of Bar\7 Fever Chance.

CENTER 7

- When the 7 appears in the middle square, the player receives 10 points in the pool.

Beats them ALL or your money back!

Call Toll-Free 1-800-277-6136

It just makes more money than all the rest...

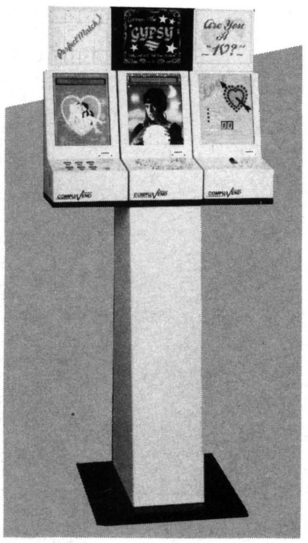
Micro Manufacturing

"Your path to the future"

535 Old Nashville Highway
Lavergne, TN 37086

DISTRIBUTORS WANTED

Invest in the BEST



Impulse Machines are Hot!

And we have the best with the biggest selection. You can maximize your profits in any location with our eleven models. Check Mayoni's unique features:

- Digital Voice–Sounds Like the Original
- Very Attractive Graphics
- Many Lights for Added Attraction
- One Year Factory Warranty on Parts and Labor
- Heavy Duty Steel Construction
- Trouble Free Solid State Electronics

Call or write today for a full brochure.

1 (800) 345-1183

MAYONI ENTERPRISES 10340 Glenoaks Blvd. Pacoima, CA 91331
(818) 899-2488 1 (800) 345-1183 Fax: (818) 899-0152

Mayoni Enterprises



Play smart. Play for keeps.

Playfair Grand Master Shuffleboards™ put profit-making punch smack in the middle of your game room!
More business. More bar sales. More of the good time buzz. Playfair keeps folks coming back for more.
Private club quality and superb performance. Playfair's got it!
Ask about Play Barrier Control. Give your investment the protected edge.

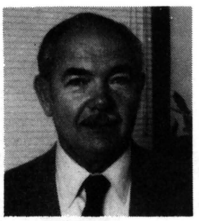
See the Playfair Grand Master in action! Call for a Private Showing of the new Playfair Shuffleboard Video today:

PLAYFAIR™

Playfair Shuffleboard, Company, Inc.
7021 Bluffton Road, Fort Wayne, IN 46819

1-800-541-3743
FAX: 219-747-0470

MANUFACTURER YEARBOOK



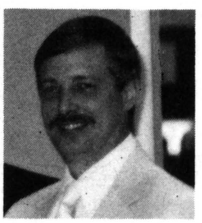
Horst Wedner
President
Foxtronix
Montclair, CA



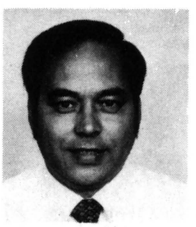
Jerry Weiman
Sales Manager
Bob's Space Racers
Daytona Beach, FL



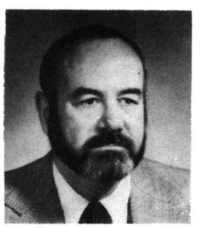
Bob Whitehead
Sales
Merit Industries
Bensalem, PA



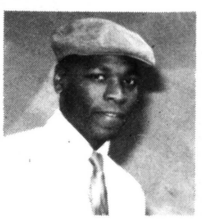
Paul Wiederaenders
Midwest Reg. Sales
Capcom USA
Santa Clara, CA



Tom Wieske
VP Engineering
Data East
San Jose, CA



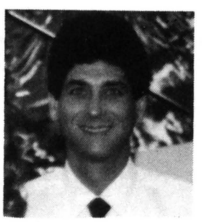
Ed Wiler
Senior VP Vending
Rowe International
Whippany, NJ



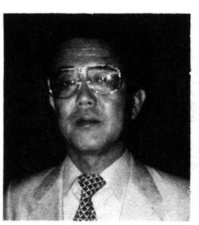
Daryl Williams
Senior Technician
Romstar
Torrance, CA



Michael Yaffa
Presidnet
Quantum Industries
Newington, CT



Ron Yaffe
President
GaMCO International
Sarasota, FL



Mike Yamamoto
President
American Sammy
Torrance, CA



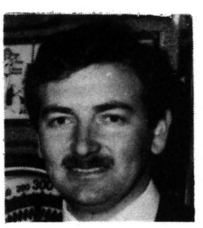
Takahito Yasuki
President
Romstar
Torrance, CA



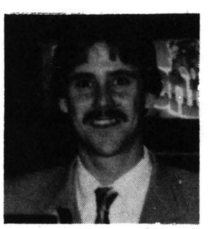
Ron Zahler
S.E. Reg. Sales Mgr.
Premier
Bensenville, IL



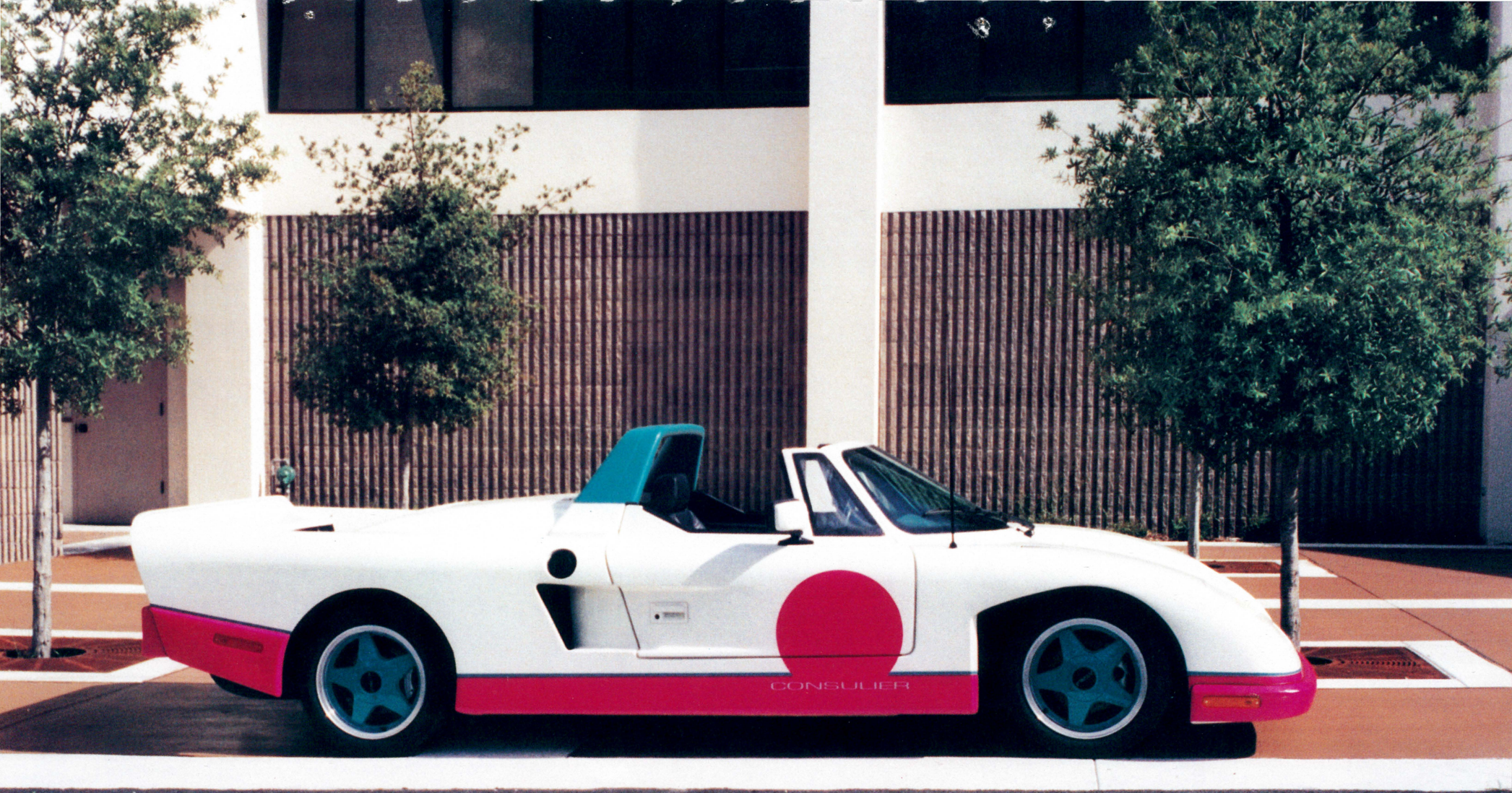
Sam Zammuto
VP of Marketing
Arachnid, Inc.
Rockford, IL



Alberto Zamperla
President
Zamperla
East Brunswick, NJ



Neal Zook
Dir. of Operations
SNK
Sunnyvale, CA



CONSULIER

This All American Machine Goes 0 – 60 in 4.9 Seconds . . .

For further information on
CONSULIER
Contact: Mr. Peter Magnuson
2391 Old Dixie Highway
Riviera Beach, Florida 33404
(407) 842-2492

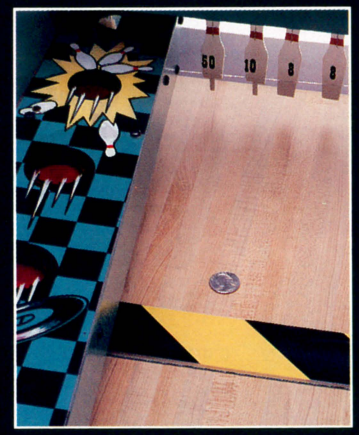
ROCK–N–BOWL*

This All American Machine Gobbles 2 Coins In 4.9 Seconds!!

- 100% PLYWOOD CABINET
- DELTRONIC TICKET DISPENSER
- 100% SOLID STATE ELECTRONICS
- LED AUDIT DISPLAY BOARD INSIDE CABINET
- DOUBLE STACK TICKET HOLDER
- DIMENSIONS:
  WIDTH = 22 1/4"
  HEIGHT = 57 1/4"
  (at highest point)
  LENGTH = 45 1/4"
- FRANK BUNDRA CASH BOX SUPPORT BRACKET



LOW TICKET INDICATOR LIGHT



SWEEPER REMOVES FALLEN COINS

* PATENT HAS BEEN APPLIED FOR ROCK–N–BOWL

©1990 BROMLEY INCORPORATED

Call us for the name of the Bromley Incorporated Distributor nearest you.

In the United States:
Joe or Frank Bundra
3955 Suffolk
Hoffman Estates, IL 60195
(708) 705-5991

Outside the United States:
Lauran Bromley
3231 W. Victoria
Chicago, IL 60659
(312) 267-6030
(312) 509-9508 Fax

U.S. MANUFACTURERS

More complete information on the U.S. equipment manufacturers shown below can be found in the alphabetical listings on the pages to follow. This is a roster of machine companies broken down according to the type of products they make.

ALCOHOL BREATH TESTERS

Alcohol Countermeasure
Breath Test USA
Communidyne, Inc.
Patriot Industries
TKW, Inc.

AIR CUSHION HOCKEY TABLES

Dynamo Corporation
Imagination Leisure
Stella-Dynamo

ARCADE ATTRACTIONS

(large non-video novelties & "midway" installations, which are often prize redemption attractions. Sports games are found under that heading further on)

Alter Enterprises
Amuse. Equipment Exchange
Bob's Space Reacers
Doyle & Associates
Lazer-Tron Corp.
Leisure Consultants
Masterworks
Meltec
Vari-Tech Company

ARCADE NOVELTIES

(non-video arcade games and redemptive games, sized for street locations as well as game centers)

Atari Games
Bean Industries
Bob's Space Racers
Bromley, Inc.
Bundra Games
Capcom USA
Classic Creations
Coin Concepts
Data East, Inc.
Design Plus
Eurolink
Exidy, Inc.
GaMCO Int'l.
Games of Tennessee
Golden Years Amuse.
Grand Products
ICE
J.M.C. (Pul)
Johnston Products
Mike Munves Corp.
Perceptive Resources
Qualtek Corp.
Stella-Dynamo
Vari-Tech
Wedges/Ledges
Worldwide Specialty
Yankee Games
Zamperla
Zytronics, Inc.

AUTOMOBILE SERVICE

Air Depot, Inc.
Air-Serv, Inc.
AVS Systems, Inc.
Laurel Metal Products
Sunmark Products

BALLOON VENDERS

Windy Balloon Corp.

BULK, CAPSULE, STAMP, STICKER, MAP VENDERS

A&A Company
Advance Manufacturing Co.
Flatto Manufacturing Co.
Ford Gum & Machine
Innovative Industries
Johnston Products Co.
Lucky Associates
Machine-O-Matic, Ltd.
Mayoni Enterprises
Mr. Vend
N.E.T.
Nationwide
Northwestern Corp.
Oak Manufacturing Co.
Selectra Int'l. Designs
Shipman Manufacturing Co.
The Staley Mfg. Corporation
Standard Metal Typer
Steiner Manufacturing Co.
Stuck-On-Stickers
Talking Vendor Co.
TKW, Inc.
21st Century
U-Seal-It

CANDY & SNACK VENDERS

Automatic Products Co.
Gold Medal Products Co.
Lektro-Vend Corporation
Machine-O-Matic
Mayoni
Modern Advanced Technology
Mr. Crispy's, Inc.
National Vendors
Nationwide Marketing
Ore-Ida
Polyvend, Inc.
Rowe International
Shipman Mfg.
Snak-Stix
TKW, Inc.
USI Corporation
Wittenborg USA, Inc.

CIGARETTE MACHINES

Automatic Products Co.
National Vendors

CONDOM & TAMPON VENDERS

C&G Marketing
Hospital Specialty
National Sanitary Labs
PVC
Shipman Manufacturing Co.
TKW, Inc.
21st Century

CRANES & ROTARIES

Altec Manufacturing, Inc.
Betson Enterprises
Bush Electronics
Coin Concepts
Compactronic
Cranes of Texas
Drew's Distributing
GaMCO
Global Imports
Golden Touch
Grayhound Electronics
Hollywood Group
Imaginomics
Kramer Manufacturing
Perceptive Resources
Roth Novelty Co.
Smart Industries
SMS Manufacturing
Wedges/Ledges of Calif.

DART GAMES

Arachnid, Inc.
Medalist Manufacturing
Merit Industries, Inc.
Real Darts
Valley Recreation Products

DRINK VENDERS

Automatic Products Co.
Cavalier Corporation
Coin Acceptors, Inc.
The Cornelius Co.
Dixie-Narco, Inc.
National Vendors
Nationwide Marketing
Rock-Ola Mfg. Corporation
Rowe International
TKW, Inc.
USI Corporation
The Vendo Co.
Wittenborg USA, Inc.

FOOT VIBRATORS

Amtech Technology
Delo Company
Just Vibrations
Northwest Mfg.

IMPULSE MACHINES

(biorhythm, heart-rate, horoscope, love meter, etc. countertops and uprights)

A.S.C. Corp.
Adrian Enterprises
American Medical
Astro Vision
Berning Scale
Communidyne, Inc.
Gametronix
Golden Circle
Golden Years
Imperial Investment
Mayoni Enterprises
Mr. Vend
Tech Vend Marketing
Twelve Signs, Inc.
Val Enterprises

JUKEBOXES, AUDIO

Antique Apparatus
Carson City Mfg.
Deutsche Wurlitzer
Loewen-America (NSM)
Micro Manufacturing
Pioneer Laser Entertainment
Rock-Ola Mfg. Corp.
Rowe International
Seeburg Corp.

JUKEBOXES, VIDEO

Deutsche Wurlitzer
Pioneer Laser Entertainment
Rowe International, Inc.
Videobox Networks, Inc.

KIDDIE RIDES

American Equipment
American Simulators
A.M.D.
Amtech Technology
R.H. Belam
Carousel International Corp.
Kiddie Amusements
Kiddies Rides & More
Kiddie Rides USA
Miracle Recreation
Rainbow Amusement
Standard Kiddie Rides
Zamperla, Inc.

PAY TELEPHONES

Capital Tel Systems
CEECO
Eden Wholesale
Ernest Telecom, Inc.
Elcotel, Inc.
Intellicall, Inc.
Karlin Electronics Corp.
Own/Rent-A-Phone, Inc.
Payphone of America
Pay Phones Industries
Phillips & Brooks/Gladwin
Phoneco
Telco Intercontinental
Tele-Matic Corp.
Tele-Smart, Inc.
Viking Manufacturing

PLAYER PIANOS

Resource West

PHOTO & VIDEO RECORDING BOOTHS; VCR TAPE VENDORS

Alter Enterprises
Amusement Service Co.
Auto-Photo Systems, Inc.
Seel Novelties
SGL Corp.
Super Club N.A.
Video Vendor

PINBALL MACHINES

Bally/Midway
Data East Pinball
Premier Technology
Williams Electronics

POOL TABLES

American Shuffleboard Co.
Atlas Billiards
California Play
Continental Manufacturing
Corner Pocket Supply
Dynamo Corporation
Global Billiard
Murrey & Sons
UBI, Inc. (United Billiards)
Valley Recreational Products

SCALES

Berning Scale Service
Dynalog, Inc.
Golden Circle Marketing
Mayoni Enterprises
Mr. Vend
The Staley Mfg. Corporation
Sunmark Products
Toledo California

SHOESHINE MACHINES

Beck Sutton Industries
O-Sun Co.

SHUFFLES, ROLLDOWN GAMES, BOWLERS & SKEE ALLEYS

American Shuffleboard Co.
Bay-Tek, Inc.
Capcom USA
Classic Wood Products
Exidy, Inc.
Gold Coast Dist.
High Ball, Inc.
Imagination Leisure
Playfair Shuffleboard
Rollerball, Inc.
Seidel Amusement Machine
Skee-Ball, Inc.
SMS Mfg.
Smart Industries
Williams Electronics

SOCCER TABLES

Amazing Games
Brady Dist.
Dynamo Corp.
Imperial International
Penn-Ray
Tornado Soccer

SPORTS GAMES

(basketball, baseball, football & golf skill toss games or cages)

Adastra, Inc.
Altec Mfg., Inc.
Betson Ent.
Capcom USA
Design Plus Industries
Doyle & Associates, Inc.
Grayhound Electronics
Kramer Mfg.
Master Pitching Machine
National Sports Games
Pop-A-Shot, Inc.
Smart Industries
SMS Mfg.
U.S. Indoor Golf
Vari-Tech
Video Tech

SUNTAN MACHINES

Tan Body Systems

TELESCOPES

Seecoast Mfg.

VIDEO AMUSEMENT GAMES

American Sammy
American Technos
Ameri Corp.
Atari Games Corporation
R.H. Belam Co.
Bundra Games
Capcom USA
Coin-It Co.
Data East, Inc.
Exidy, Inc.
Fabtek
GameTek, Inc.
Grand Products, Inc.
I-VICS
Irem America
Jaleco USA, Inc.
Konami, Inc.
Kramer Mfg. Co.
The Leland Corporation
Merit Industries
MicroProse Games
Midway Manufacturing
Namco-America
Nintendo of America
Premier Technology
Quantum Industries
Romstar, Inc.
Sega Enterprises
Sharp Image Electronics
SNK Corp. of America
Strata Group
Taito America Corp.
Tecmo, Inc.
UA Theater Amusements
U.S. Games
USA Games, Inc.
Williams Electronics
Yankee Game Technology

VIDEO CARDS, LOTTO, POKERS, KENO, SLOTS

Advent Technology
Alman Enterprises
Altec Mfg.
A&P Amusement
Applied Tech
Astro Luck
Bailey Mfg.
Big Ten Electronics
Blitz System
Bonanza Enterprises
Bush Electronics
John Caler Enterprises
Drews
Dynamo-McIntire
Foxtronix, Inc.
Games of Nevada
Games of Tennessee
Gametronix Internat'l.
Grayhound Electronics
IGT
Kramer Manufacturing
Leisure Entertainment
Merit Industries
Micro Mfg.
Micromax Corp.
Nelson Technology
Nortech Mfg. & Design
Prestige Games, Inc.
Quantum Industries
Ram Star
Royal Bell, Ltd.
SMS Mfg.
Tekbilt, Inc.
U.S. Games
Video Horizons
Video Lottery Consultants
Viking Manufacturing
Yamate USA



FLIGHT SIMULATORS



Upscale malls, retail stores, arcades & attractions welcome these sophisticated rides, so adding them to your line opens doors to new top locations.

They're hot, sleek & beautiful. They're rider interactive, and the engine sounds, firing buttons & pilot-to-base communications are just like the real thing.

Our rides appeal to a wide age group – from 3 to 14 years.
And because kids find them more exciting, they pay more again, and again, and again.

* Pneumatic power for years of reliable operation
* Modular electronics to allow on-site service

* Autoride function for the younger pilots
* 12 Month/50,000 ride warranty





AMERICAN SIMULATORS, INC.
DYNAMIC CHILDREN'S ENTERTAINMENT

Airport Plaza • 7370 N.W. 36th St., Ste. 433 • Miami, FL 33166 USA • PH: (305) 592-5932 • FAX: (305) 592-6041

FROM THE ORIGINATORS OF FULL COLOR MULTI • GAME COUNTERTOPS

PIT BOSS™

Superstar

AN AMERICAN CLASSIC

SUPERIOR GRAPHICS



LA$TING PLAY APPEAL

THIS IS NO ORDINARY U.S. CASINO GAME — IT'S EXTRAORDINARY!!!

15 GAMES

- BONUS BLACKJACK
- JOKER POKER
- ROLL THEM BONES
- SUPER 7-STUD
- OFF-TO-THE-RACES
- SUPER TRIVIA
  -6 VARIETIES -
- SEX TRIVIA
- TIC TAC TRIVIA
- SUPER PHRAZE CRAZE
- FOUR SCORE

FUTURE EXPANSION CAPABILITY

ALL NEW

SOFTWARE

- FULL BOOKKEEPING & DIAGNOSTICS
- 5-PLAYER "HIGH SCORES" FOR EACH GAME
- AUTOMATIC GAME ROTATION
- OPTIONAL 12 SCREENS OF CUSTOM ADVERTISING, WITH KEYBOARD

HARDWARE

- STEEL & WOOD CABINET
- SUPERIOR COIN MECH.
- SWIVEL BASE - 360°
- SECURITY HASP
- LARGE SECURE CASHBOX
- 9" OR 13" MODELS
- EXTENDED WARRANTY
- KITS TOO!

merit industries inc.

1-800-523-2760
(PA) 215-639-4700
(FAX) 215-639-5346

©1989

Discover unparalleled sound quality.
Discover dramatic increases in collections.
Discover new locations.

Discover FIRE.

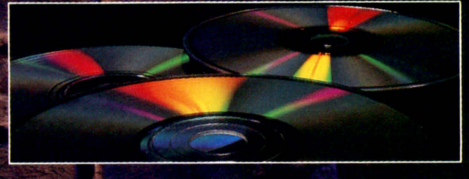
100 CD HyperBeam™ Laser Disc Wall Phonograph

A Hyperbeam sound quality so near absolute perfection that it's almost impossible to distinguish from a live performance. A speed of music change that is over 12 times faster than anything available. And a level of precision-engineered reliability that is setting new industry standards.

All in a strikingly beautiful, compact wall cabinet. So, space limitations no longer have to exclude you from what can be some of the best income-generating locations.

Visit your NSM Distributor for a hands-on demonstration. And discover a level of quality, speed and dependability that is unequalled in the industry.

Discover Fire.



100 CD HyperBeam™ Laser Disc

The New NSM-LIONS

Call us for the name of the NSM Distributor nearest you: 312-992-2280

U.S. MANUFACTURERS

REPLAY'S 1991 DIRECTORY/BUYERS' GUIDE

A&A COMPANY
1930 Greenspring Dr.
Timonium, MD 21093
301/252-1020
800/638-6000
fax: 301-252-7137
telex: 4990868-AACOM
Eddie Kovens, President
Brian Kovens, Sales Manager
Steve Kovens, Sales Manager
[toy vending machines, stands, gum, candy, toys, filled & empty capsules, condom venders, gumball machines]

A.C.S. CORP.
P.O. Box 25306
Cincinnati, OH 45225
513/542-1000
fax: 513-542-1002
James Ernst, President
Tom Medcalf, Vice President
[Love Meter, The Compatibility Machine; universal conversion cabinet]

A.M.D.
(Amusement Machine Distributors)
123 Manville Rd., Unit 8
Scarborough, Ontario
Canada M1L 4J8
416/288-1276
fax: 416-755-5678
John Keimel, President
Bill Burger, Sales Manager
[exclusive North American reps for Elektro-Mobiltechnik kiddie rides]

AVS SYSTEMS, INC.
210 Field St. #102
Arlington, TX 76010
817/261-5290
fax: 817-274-5007
Dave Scott, President
[Autoasis vendor for car care; full line of coin-op auto care products]

ADASTRA, INC.
747 Sheridan Blvd., Unit 5D
Lakewood, CO 80214
303/231-9199
800/NET-HOOP (638-4667)
fax: 303-238-3138
Foster Brashear, President
[Hoops fold-up adjustable basketball game]

ADRIAN ENTERPRISES
49 Radtke Rd.
Randolph, NJ 07869
201/377-6946
fax: 201-377-2875
Martin Amada, President
Leonard Amada, General Manager
[a line of computerized impulse machines in coin-operated and non-coin models]

ADVANCE MFG. CO.
11760 Roscoe Blvd.
Sun Valley, CA 91352
818/767-5466
Donald Lemke, Owner
[bulk venders]

ADVENT TECHNOLOGY, INC.
5621 Baltimore National Pike
Baltimore, MD 21228
301/747-3700
Stephen D. Holniker, President
Gregg E. Kalifut, Vice President
Lester T. Lambers, Vice President
[video card games, video lottery equipment]

AIR DEPOT, INC.
1501 W. Campus Dr., Unit L
Littleton, CO 80120
303/795-2146
800/327-5789
John S. Ray, President
[coin-operated tire inflation centers]

AIR-SERV, INC.
1370 Mandota Heights Rd.
Mandota Heights, MN 55120
612/454-0465
800/247-8363
fax: 612-454-9542
[coin-op compressed air vendor for tire inflation; vacuum & air-vac units for automobiles]

ALCOHOL COUNTERMEASURE SYSTEMS
975 Midway Blvd., Unit 14
Mississauga, Ontario
Canada L5T 2C6
416/670-2288
fax: 416-670-8211
telex: ALERTMSGA 069-68538
Felix J.E. Comeau, President
[alcohol breath testers]

ALMAN
P.O. Box 12086
1975 Timber Way
Reno, NV 89510
702/329-4555
Lane G. Fleischer, President
Bernard Engmann, Manager
Marvin Rush, Asst. Manager
[vintage slot machines, poker machines, amusement devices; stepper motor conversions for Bally slot machines]

ALTEC MFG., INC.
245 Vine St. #A
Reno, NV 89503
702/323-2900
800/423-8779
fax: 702-323-5333
Don Lambert, President
[makers of the *Gift Shoppe* crane, *Hold 'Um* poker game and a coin-op basketball game]

ALTER ENTERPRISES
Westpark Business Center
210 West Parkway
Pompton Plains, NJ 07444
201/616-1111
fax: 201-616-1415
William A. Alter, President
Earl A. Heller, Vice President
John Sugrue, Service Manager
Pat Talmadge, Operations Mgr.
Greg Latino, Parts Department
[remote-controlled boats, cars and trucks; *Splash Guns* coin-op water-pistol gallery; *People Postcards* personalized postcard-making photo booth]

AMAZING GAMES CORPORATION
2950 N.W. 29th
Portland, OR 97210
503/222-3103
Joe Peck, President
[Powerkick soccer table in coin and non-coin models; *Kit Interchange System* of universal video cabinets in 19" and 25" versions; contract manufacturing]

AMERICAN SAMMY CORPORATION
2421 205th St. #D-104
Torrance, CA 90501
213/320-7167
fax: 213-320-2597
Mike Yamamoto, President
Ko Adachi, Vice President
David Peckels, Nat'l. Sales Manager
Norman Evangelista, Dir. of Marketing
Richard Bell, Research & Development
Monica Turner, Controller
Jae Chang, Sales Coordinator
Linda Hoffman, Admin. Assistant
[video game kits and novelty games]

AMERICAN SHUFFLEBOARD CO.
210 Paterson Plank Rd.
Union City, NJ 07087
201/865-6633
Mary Cusano, President
Richard Delfino, General Manager
Sol Lipkin, Sales Director
Leo Stelter, Plant Supervisor
[coin-op and home pool tables; coin-op shuffleboard tables]

AMERICAN SIMULATORS, INC.
7370 N.W. 36th St.
Airport Plaza #433
Miami, FL 33166
305/592-5932
fax: 305-592-6041
Bengt Antas, Chairman
Linley Hughes, President
Zachary Katz, Representative
[coin-op amusement equipment]

AMERICAN TECHNOS, INC.
4805 S.W. Griffith Dr.
Beaverton, OR 97005
503/643-9768
fax: 503-644-1482
Kunio Taki, President
Aldo Donnaloia, VP Sales
Keiichi Iwamoto, VP
Greg Rice, Sales
Glen Kalhar, Sales
Shelly Brown, Sales Coordinator
[dedicated videos, conversion kits and licensors]

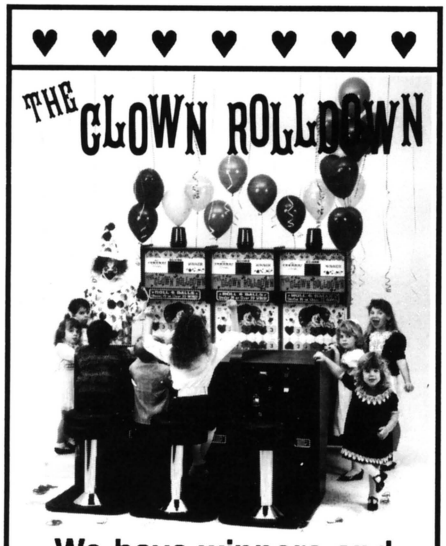
AMERI CORP.
4517 Kingston Harbor
Seabrook, TX 77586
P.O. Box 580043
Houston, TX 77258
512/349-1544
fax: 512-349-1543
Charles Hancock, President
Ron Siller, Development
David Siller, Development
[coin-op video games]

AMTECH TECHNOLOGY
One Executive Center
Ocean, NJ 07712
201/918-0300
800/888-0901
fax: 201-918-0501
Merrill A. Braverman, Executive VP
George L. Braverman, President
Mohamed Hanafy, Controller
Janet Zack, VP Marketing
Patricia Elbrecht, Dir. Customer Relations
Jorge Ferreira, Technical Services
Joan Lydia, Director of Design
[coin-op kiddie rides and foot vibrators]

THE AMUSEMENT EQUIPMENT EXCHANGE
1203 — 5th Ave.
Rock Island, IL 61201
309/788-0135
Bev Jones, Manager
Andy Menzl, Parts Manager
Tom Leon, Sales/Buyer
Mike Newcome, Buyer
Marv Schrager, Secretary
[dealer of used and rebuilt arcade novelties, arcade specialty games, coin-op kiddie rides, carnival rides]

AMUSEMENT SERVICE
P.O. Box 19755, Station N
Atlanta, GA 30325
404/351-0414
[coin-op video tape rental machine]

ANTIQUE APPARATUS
2555-237th St.
Torrance, CA 90505
213/534-1511
fax: 213-534-3620



We have winners and when we win, you all win!

Children as young as 3 years of age to kids of 83 come back time and time again!

BAY TEK

Manufactured in Wisconsin by
Bay Tek, Inc.
1077 Sunlite Dr.
Oneida, WI 54155
Call Collect (414) 822-3951
Fax: (414) 822-8936

Glenn Streeter
Jody Streeter
[hand-crafted reproductions of classic juke-boxes with 45 or CD player mechs; full line of classic and modern extension speakers]

APPLIED COMPUTER TECHNOLOGY, INC.
4953 Edna Ave.
Las Vegas, NV 89102
702/368-0230
fax: 702-368-7623
[video games, gaming devices, micro-computer software; R&D for amusement & gaming manufacturers and software publishers]

ARACHNID, INC.
6421 Material Ave., Box 2901
Rockford, IL 61132-2901
815/654-0212 800/435-8319
fax: 815-654-0447
telex: 27057601
William J. Ward Jr., President
Sam Zammuto, VP of Marketing
Marcio Bonilla, VP of Sales
Candace Nelson,
Parts & Accessories Sales Mgr.
Luana Pierce, Parts & Accessories
Susan Krenzien, Consumer Products Mgr.
Julia Stotler, Consumer Product Sales
Herb Healey, Field Sales Rep
Mark Boesen, Field Sales Rep
Robert Mills, Field Sales Rep
Dave Schultz, Tournament Director
Gene Harlan, Chief Engineer
Russ Spickerman, Software Engineer
Connie Reece, Engineering Technician
Mark Helmer, Engineering Technician
James Rehwald, Electrical Engineer
Dick Jones, R&D Engineer
Claude Fernandez, Mech. Eng. Supervisor
Duane Eckard, Mechanical Designer
Ray Wilson, Chief Financial Officer
Ed Mutchler, Data Processing Manager
Barry Reithmeier, Advertising Manager
Jeanne Penney, *BullShooter* editor
Owen Anderson, Purchasing/Material Mgr.
Chris Beard, VP Manufacturing
Roy Hultstrand, Q.C. Manager
Dave Michalski, General Mgr. Molding
[coin-op electronic-scoring dart games; dart accessories]

ASTRO VISION
145 Bentley, Unit 9
Nepean, Ontario
Canada K2E 6T7
613/226-7515
Fred McAleer, President
Monica McAleer, Vice President
Stephen McAleer, Production Mgr.
[manufacture and sale of impulse and novelty coin games]

ATARI GAMES CORP.
675 Sycamore Dr.
P.O. Box 361110
Milpitas, CA 95035-1110
408/434-3700
fax: 408-434-3776
Hideyuki Nakajima, President
Shane Breaks, VP Sales
Rich Moore, VP Engineering
Dennis Wood, Sr. VP, General Counsel
Bob Sheffield, Chief Financial Officer
Mary Fujihara, Director of Marketing
Linda Benzler, Product Manager
Jerry Momoda, Product Manager
Jim Newlander, Regional Sales Mgr.
Frank Cosentino, Regional Sales Mgr.
Anne Hayes, Western Reg. Sales Mgr.
David Smith, European Sales Director
Elaine Shirley, Dir. of Customer Service
Mark Sherman, Field Service Manager
[dedicated videos, conversion kits and redemption games]

ATLANTIC & PACIFIC AMUSEMENT CORP.
1428 No. Broad St.
Hillside, NJ 07205
201/926-0700
fax: 201-926-1352
Max Hinkes, President
[manufacturer reps for *Lucky 8 Lines, Cherry Master* and electronic bingos, pokers, roulettes, slot machines (export), cranes, darts, pinballs, billiards, jukeboxes, etc.]

ATLAS BILLIARDS
86 Whiting St.
Plainville, CT 06062
203/747-3672
800/356-5495 (in Conn.)
Allen Babin
[heavy-duty, custom-built, antique-style non-coin commercial pool tables]

AUTOMATIC PRODUCTS CO.
75 W. Plato Blvd.
St. Paul, MN 55107
612/224-4391
800/523-8363
fax: 612-224-5559
John B. Edgerton Jr., President
John A. Gross, Executive VP
Alan J. Suitor, Dir. of Sales/Marketing
Hank J. Swalve, Service Manager
[cigarette, candy, snack and hot & cold drink vending machines]

AUTO PHOTO SYSTEMS, INC.
2722 Walnut Ave.
Tustin, CA 92680
714/731-3121
Jerry Schill, President
Jim Henderson, Vice President
Bob Searles, Marketing Director
[coin-op photo booths]

BAILEY MFG CO.
3528 Mansfield Dr.
Rocky Mount, NC 27803
919/442-3340
Dan Bailey
[The Dealer video poker kit]

BALLY/MIDWAY
see Midway

BAY-TEK, INC.
1077 Sunlite Dr.
Oneida, WI 54155
414/822-3951
fax: 414-822-8936
Lori L. Treankler, Co-Owner/Sales
Larry Treankler, Co-Owner/General Mgr.
Melvin Treankler, Co-Owner/President
Carl Treankler, Co-Owner/VIP
James Stocco, Operations Mgr./Service
[makers of *Rolldown,* a redemption skill game]

BEAN INDUSTRIES
10545 W. Glenbrook Ct.
Milwaukee, WI 53224
414/354-9669
fax: 414-354-3161
Thomas W. Nichol, President
Oscar Johnson, Secretary
[makers of *Lectro Beans,* a bean bag-toss novelty skill game]

BECK SUTTON INDUSTRIES
21 Cherokee Dr., P.O. Box 910
St. Peters, MO 63376
314/441-6150
fax: 314-441-3542
Kim Sutton, President
[coin-operated shoe polisher]

TOP of the League

THE ULTIMATE LEAGUE MACHINE JUST GOT TOPPED!

Topped with the biggest, brightest, most functional monitor. Making game and game play more visible to players and spectators.

The NEW 6300T carries all the great features of the English Mark Darts® 6300 like front access components, a fun and profit generating menu of games, the Arachnid Web®, Spider Writer®, credit accumulation, a new brighter lighting system using florescent lights and of course the 12" overhead monitor, plus many more features.

Top off your profits with English Mark Darts.
The time proven earner, year after year!



New!
Bigger, Brighter Overhead Monitor -
Now 12" for easy visibility from across any location.

Easily Read From 50 Feet!

New!
New Lighting System -
Twice as bright, now with florescer lights.

New!
Arachnid Web® -
80% more catching surface, means less fallouts and quicker games!

Coin Credit Card -
Adjust the price for your market!

Spider Writer® -
Greet your patrons with a special message or promote leagues, tournaments or location specials!

Menu of Games -
301 Open in/ Open out
Count Up
Tic Tac Darts®
501 Open in/ Open out
701 Open in/ Double out
301 Double in/ Double out
Three Versions of Cricket
1) Regular Cricket 2-4 player
2) Cut Throat Cricket 2-4 player
3) Team Cricket for 2 teams

PRESENTED
ON BEHALF OF THE
COIN MACHINE INDUSTRY
TO
ARACHNID, INC.
THE
PRESIDENT'S AWARD
FOR CREATIVE ACHIVEMENT
AND NEW IDEAS FOR COMPANIES
IN THE COIN MACHINE BUSSINESS
SEPTEMBER 10, 1989
CLYDE F. KNUPP, PRESIDENT
AMUSEMENT & MUSIC OPERATORS
OF AMERICA

AMOA NATIONAL DART ASSOCIATION
MEMBER

Arachnid INC ®

6421 Material Ave.
Rockford, IL 61132
815-654-0212 800-435-8319

R.H. BELAM COMPANY, INC.
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
fax: 516-486-0957
telex: 221568 BELAM
Marc Haim, President
Simon Deith, Vice President
Jackie Bates, Credit Manager
Paul Hayhurst, Controller
Randy Boreman, Service Manager
[exclusive importer & distributor for *Winning Run, Mega Tech System* and Belita kiddie rides, Santa cabinets, coin counters & sorters]

BERNING SCALE SERVICE
P.O. Box 41414
Chicago, IL 60641-0414
708/587-1839
Bill Berning
[coin-op horoscope and fortune scales; parts]

BETSON ENTERPRISES
6 Empire Blvd.
Moonachie, NJ 07074
201/440-2200
800/524-2343
fax: 201-440-4463
Bert Betti, Chairman
Hugh Betti, President
Joe Cirillo, Executive VP
Bob Geschine, Treasurer
John Feltz, Parts Manager
Neal Rosenberg, Director of Operations
Redemption Department:
John Margold, Dir. of Sales & Marketing
Bill Seiber, Chief Tech./Special Projects
George Angermeyer, Service Manager
[manufacturer reps for coin-op prize redemption skill games, such as cranes, pushers and the *Big Hitter* golf attraction]

BIG TEN ELECTRONICS
124 Second Ave. So.
Great Falls, MT 59405
406/452-7361
fax: 406-454-0751
Darla Kelman, President
Gary Link, Production Manager
Bill Offerdahl, VP Sales
Matthew Robinson, General Counsel
[video card games]

BLITZ SYSTEM, INC.
C.P. 698
Drummondville, Quebec
Canada J2B 6W6
819/474-6763
fax: 819-474-4747
Gerald Duhamel, President
Genevieve Hincq, Vice President
[makers of the *Blitz Poker* countertop poker game and conversion kits; PC boards]

BOB'S SPACE RACERS, INC.
427 15th St.
Daytona Beach, FL 32117
904/677-0761
fax: 904-677-0794
Bob Cassata, President & Owner
Jerry Weiman, Sales Manager
Jack Mendes, Gen. Mgr., Engineer
Michael Lane, Controller
[coin-op arcade games, non-coin group competition games]

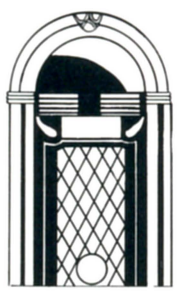
BONANZA ENTERPRISES LTD.
3-43, 3-Chome, Shin-Yamashita, Nakaku
Yokohama, Japan
045-623-5711
fax: 045-651-6242
telex: J47901 WIKIWIKI
Kay A. Chiba, President
Clarence Cheng, Vice President
[video & electromechanical amusement card games]

BRADY DISTRIBUTING CO.
4308 Wilmont Rd.
Charlotte, NC 28208
704/357-6284
fax: 704-357-1243
C.B. Brady, Chairman
Jon Brady, President
Blair Norris, Vice President
Jim Frye, VP Marketing
Tom Keil, Vice President
[Rene Pierre soccer tables]

BREATH TEST USA
1160 Marsh St. #220
San Luis Obispo, CA 93401
805/543-0523
Chris Knauer, President
[alcohol breath tester]

BROMLEY, INC.
3231 W. Victoria St.
Chicago, IL 60659
312/267-6030
fax: 312-509-9508
Lauran Bromley, President
Frank & Joe Bundra, Sales
(phone: 708/705-5991)
[redemption and video games]

It's time to



Rock'n'Roll

Betson and Crompton have done it again



- A one-player pusher in the Crompton Klondike tradition
- Rock 'n' Roll offers more player control than ever before
- Ticket or token redemption plus an optional "ticket every time" feature

Betson is Crompton's exclusive **Rock 'n' Roll** source in North America. Call Betson for the name of your local authorized distributor.

DIMENSIONS:
Length 26"
Width 31"
Height 63"
Weight 440 lbs.

BETSON ENTERPRISES
DIV. OF H. BETTI IND., INC.
6 EMPIRE BLVD., MOONACHIE, NJ 07074
IN N.J. (201) 440-2200 • TOLL FREE 1-800-524-2343
FAX (201) 440-4463

BETSON

The age of redemption is here... don't get left behind!

Call Betson for top earning, reliable redemption equipment.

Crompton Pushers
(1, 4 or 6 player models)







AND THE LATEST TREND... "KIDDIE REDEMPTION"



- 3/4" Birch plywood construction by Skee-Ball
- Operator adjustable pricing, payouts and ball selection (3,6 or 9)
- Parts are interchangeable with Skee-Ball
- Synthesized speech, music and sound effects

DIMENSIONS:
78" High
30" Wide
60" Deep



- Built with 3/4" plywood by Doyle & Associates
- Solid state electronics featuring speech, music and sound effects for maximum child appeal
- Multi-mode operator adjustable play

DIMENSIONS:
78" High
33" Wide
72" Deep

Redemption games have lasting appeal— so buy products that are built to last

BETSON ENTERPRISES
DIV. OF H. BETTI IND., INC.
6 EMPIRE BLVD., MOONACHIE, NJ 07074
IN N.J. (201) 440-2200 • TOLL FREE 1-800-524-2343
FAX (201) 440-4463

BETSON

BUNDRA GAMES, INC.
3955 Suffolk Lane
Hoffman Estates, IL 60195
708/705-5991
fax: 708-705-8095
Frank Bundra
Joe Bundra
Marsha Gall
[video, redemption & novelty games]

BUSH ELECTRONICS, INC.
300 Ames St.
Saginaw, MI 48602
517/797-0200
fax: 517-797-0069
Robert Bush, President
Bill Bush, Vice President
[Skillclaw crane, *Claw Poker* redemption game and *Rattle And Roll* table dice game]

C&G MARKETING & MANUFACTURING, INC.
377½ B West Valley Circle
Grand Junction, CO 81503
303/242-7115
Gacia G. Saenz, President
E. C. York, Vice President
[condom vending machines]

JOHN W. CALER SPECIALTY SLOTS
7506 Clybourn
Sun Valley, CA 91352
818/504-0740
213/877-1664
fax: 818-504-9965
[manufactures & services slot machines, parts available; fiberglass, themed figures for slots and token machines]

$$$'s ADD UP WHEN YOU PROVIDE ...

AFFORDABLE CHILDRENS ENTERTAINMENT from CAROUSEL!



*** FAST RETURN OF YOUR INVESTMENT**

*** RIDES GIVE YEARS OF RELIABLE SERVICE**
- Superior U.S.A. Workmanship
- Steel Frame Construction
- All-Weather Fiberglass Shrouds/Covers
- "Gel Coatings" Provide Added Durability
- Modular Plug-In Electronic Components
- Solid State Sound System

*** ENGINEERED FOR CONTINUOUS OPERATION**
- Low Maintenance Direct Drive Mechanisms
- Moving Parts Have 100,000+ Ride Ratings
- Thermal Overload Motor Switches

*** COMPLETE ASSORTMENT OF KIDDIE RIDES**

*** COIN FLEXIBILITY & THEFT SECURITY**
- Adjustable Coin/Token Slots
- Hard wired & non-resettable audit meter
- Double Guarded Cash Box
- Secure 11-Gauge Outer Security Cover
- Full 1 1/4" Hardened Steel Locking Pin
- Recessed/Covered locks

*** NATIONWIDE SALES/SERVICE CENTERS**
- Over 20 years of experience
- Direct Factory Service throughout U.S.
- Complete Parts Inventory
- Toll-Free Parts/Service Request Number

ADD IT UP ...
and ACT NOW to Improve **YOUR** Operating Profits.
For More Information Call Ken SchaefferToll Free at:
800-325-3353
In Missouri Call Collect: **314/392-7122**

CAROUSEL
International Corporation
P.O. Box 307, Eldon, Mo 65026 • 314-392-7122

AMERICA'S CHOICE ... for Coin Operated Kiddie Rides

CALIFORNIA PLAY EQUIPMENT
P.O. Box 881607
San Diego, CA 92108
619/482-3166
fax: 619-421-5237
Gladys Storaasli, Sales
Rhonda Gire, Sales
[outdoor coin-op (and non-coin) pool tables]

CAPCOM USA, INC.
3303 Scott Blvd.
Santa Clara, CA 95054
408/727-0400
fax: 408-496-6679
Kenzo Tsujimoto, Chairman
George Nakayama, President
Bill Cravens, VP of Sales & Marketing
Jeff Walker, National Sales Manager
Brian Duke, Western Reg. Sales Mgr.
Paul Wiederaenders, Midwest Reg. Sales Mgr.
Pat Walton, Southeast Reg. Sales Mgr.
Y. Ming Chiu, Technical Service Mgr.
[manufacturers of upright & kit videos, redemption equipment *(Teenage Mutant Ninja Turtle Pizza Drop)* and *Bowlingo* mini 10-pin bowling alleys]

CAPITAL TEL SYSTEMS, INC.
Expressway Plaza Two
Roslyn Heights, NY 11577
516/484-3090
800/528-0019
fax: 516-484-4276
Robert Steinmetz, VP Finance
[coin and coin/credit card payphones]

CAROUSEL INTERNATIONAL CORP.
P.O. Box 307
Eldon, MO 65026
314/392-7122
fax: 314-392-7125
800/325-3353
N. Earl Veatch Jr., President
Brad Veatch, Vice President
Ken Schaeffer, Director of Sales
Steve Veatch, Marketing
[kiddie rides]

CARSON CITY MANUFACTURING
8576 Hwy. 101
Shakopee, MN 55379
612/445-4500
fax: 612-445-6083
Paul Harmon, President
Donna Braun, VP Sales
Stephan Zastera, VP Production
[design & manufacture of unique juke-boxes such as the *Song Bird* T-Bird-styled coin-op phonograph]

CAVALIER CORP.
10th & Central Ave.
Chattanooga, TN 37403
615/267-6671
fax: 615-267-5099
Larry Hawser, Sales
Steve Lawson, Sales
[soft drink and carton-merchandiser vending machines]

CEECO
1580 N.W. 65th Ave.
Plantation, FL 33313
305/587-5430
fax: 305/587-5440
Maureen Jacolucci, Sales & Marketing Mgr.
[credit card, charge-a-call special service phones; parts for paystations]

Mini-Boy™

RE-INTRODUCING
FOR ITS 9th CONSECUTIVE YEAR
BONANZA'S MINI-BOY CARD GAMES.

THIS "LITTLE GUY" HAS BEEN A CONSISTENT WINNER LONGER THAN ANY OF THE "BIG GUY" COMPETITORS !!!

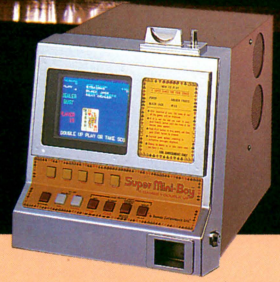
More than 30,000 units sold world wide. Needs a SMALL space to win BIG earnings.
Can be economically and rapidly air-shipped anywhere. Very reliable electronics in a quality-built game.
Order yours this week·····start earning next week. Distributor inquiries welcome.



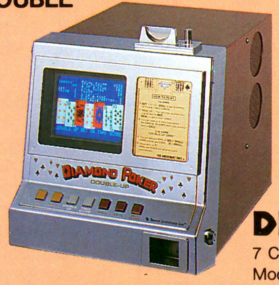
BONANZA'S MINI FAMILY HAS GROWN·····
LITTLE BROTHERS ALSO AVAILABLE AS:
5-CARD STUD, 7-CARD STUD, DE-LUXE (TWIN JOKER), SUPER (4-In-1) and **DOUBLE GAME.**



DELUXE POKER
TWIN JOKERS
Model: DX-6000/MB



SUPER MINI-BOY
4-IN-1
Model: BE-1000/SBM



DIAMOND POKER
7 CARD STUD
Model: C7-20000/MB



GOLDEN POKER
5 CARD DRAW POKER
Model: CP-5000/MB

PLEASE CONTACT:

BONANZA ENTERPRISES, LTD.
PORT P.O. BOX 111, YOKOHAMA, JAPAN
TEL: 045-623-5711 FAX: 045-651-6242
TELEX: WIKIWIKI J47901

CLASSIC CREATIONS
10011 State Rte. 88
Garrettsville, OH 44231
216/527-2926
fax: 216-527-5301
George Macek, Owner
[makers of *Hop Shot*, a redemption game]

CLASSIC WOOD PRODUCTS, INC.
1181 South St. Rd. 9
Columbia City, IN 46725
219/248-8339 800/837-2958
Ken Beachler, President
Virginia Beachler, Secretary
Kirk Beachler, Vice President
Cheryl Tracey, Sales Manager
[manufacturers of coin-op shuffleboards in 12' to 22' models, home shuffleboard, top resurfacing]

COIN ACCEPTORS, INC.
300 Hunter Ave.
St. Louis, MO 63124
314/725-0100
800/325-2646
fax: 314-725-1243
Jim Douglass, VP of Marketing
Ken Hoffman, Amusement Div. Mgr.
Ron Manne, Vending Div. Mgr.
[wall-mount can drink machine, coin-actuated access doors for game cabinets, coin acceptors for U.S. and international currency]

COIN CONCEPTS, INC.
16 Edgeboro Rd.
East Brunswick, NJ 08816
908/390-9009
800/462-2646 (outside N.J.)
fax: 908-390-3373

NEW BOZO BASKETBALL

"Youth-Size" Redemption Game *featuring "The World's Most Famous Clown"*

★ Instant youth recognition
★ Continuity with other licensed Bozo products
★ Emmy Award-winning "Bozo Show" is seen throughout the world





SINGLE: 80"H x 89"L x 32"W

DOUBLE: 80"H x 89"L x 45"W

Options: Ticket Dispenser • Winner Light
Top Crown Net • Pneumatic Gate

★ Circus Music
★ Flashing Lights
★ Fun To Play
★ Easy To Win
★ All-Steel Construction
★ Adjustable: Coins, Tickets, Time

"BOZO"™ & ©1990 LARRY HARMON PICTURES CORP. ALL RIGHTS RESERVED.
Licensed by Larry Harmon Pictures Corporation, Los Angeles, California 90004, U.S.A.

Call Your Local Distributor
Designed and Manufactured by:
Design Plus Industries
737 East Marietta Avenue • Peoria Heights, Illinois 61614
(309) 682-9359 • (800) 541-1288 • FAX (309) 682-9394

Arthur H. Warner, President
Richard Silverman, Vice President
Wylie Irwin, Secretary/Treasurer
Rhonda Fletcher, Sales
Sid Kofsky, Sales
Joe Tunney, Sales
Bob Schneider, Service Manager
Dan Zych, Parts Manager
[designer, manufacturer and distributors of coin-operated skill, redemption and novelty games]

COIN-IT CO.
4380 N.W. 72nd Ave.
Miami, FL 33166
305/593-5111
fax: 305-594-0617
Joel Hochberg, President
[kit sales; software licensors/suppliers for consumer & coin-op product]

COMMUNIDYNE, INC.
636 Anthony Trail
Northbrook, IL 60062
708/498-2444
800/637-8363
telex: 757337
fax: 708-498-6369
Roger Gerber, President
Joanne Winter, Office Manager
[coin-operated alcohol breath analyzers, hearing & vision screening machines]

COMPACTRONIC
12355 Antoine Dr. #2015
Houston, TX 77067
713/580-6522
In Mexico: 525-760-4981
Raul Mondragon, President
Elizabeth Malek, Sales
Javier Mondragon
[cranes, conversion cabinets; video game import/export]

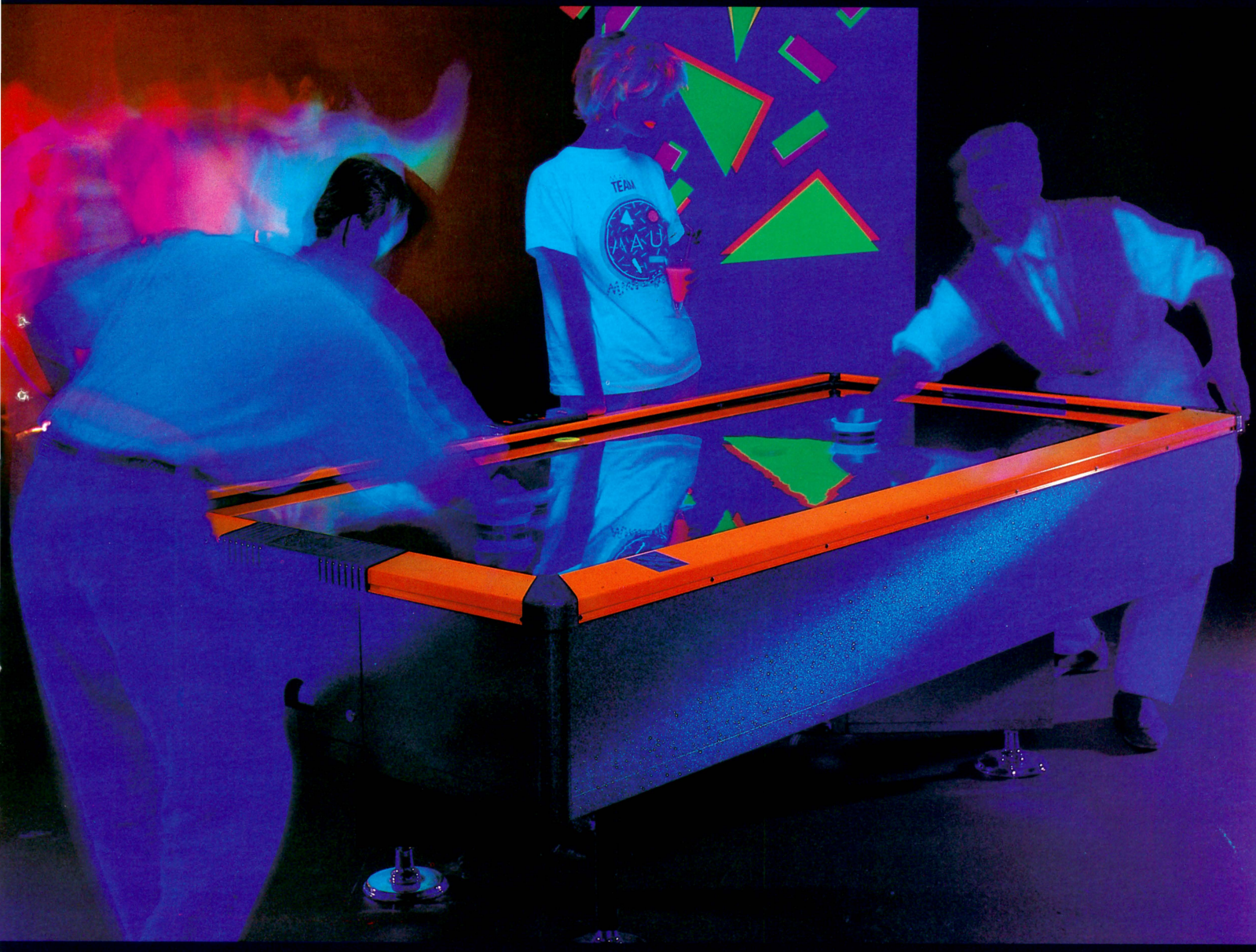
CONTINENTAL MFG.
601-623 Holt St., Box 3232
Montgomery, AL 36109
205/265-9738 and 272-2460
fax: 205-265-9511
H. Jack Windsor, Owner
W.A. Bill Windsor, Rep. L.L.D.
Bernie Gomez, Engineer
Tracey Johnson, Sales
Jimmy Harris, Sales Rep
[coin-op pool tables, billiard supplies and video cabinets]

THE CORNELIUS CO.
a division of IMI Cornelius (America), Inc.
One Cornelius Pl., Hwy. 10 West
Anoka, MN 55303
612/421-6120
fax: 612-422-3255
Neil Beaumont, President
[beverage dispensing equipment]

CORNER POCKET BILLIARD SUPPLY
134 Regal St.
Billings, MT 59101
406/259-4898
George Frank, President
Mark Javornik, Sales Manager
[coin-op and home pool tables]

CRANES OF TEXAS
597 E. Crosstimbers
Houston, TX 77022
713/695-4220
fax: 713-695-1145
Mike Hubacek, President
Wanda Hubacek, Buyer
[exclusive distributor for *Lucky Texan* crane, new & used crane sales]

DISCO TAIFUN — ACTION AND FUN



Dimensions: Height 86 cm, Width 126 cm, Length 249 cm
Weight: approximately 260 kgs

Equipment:
Playing surface: plastic coated, easily exchangeable (8 screws).
All around profile strip prevents the puck from jumping out.
Rails: special rails fluorescent shining under black light
Fan: radial compressor with 420 m^3/h air transport quantity
capacity 125 W
easily exchangeable
noise level: 61 decibel
Display: indicating the game credit, the time left and the goals made
Electrics: mounted on service slide easily accessible behind the door of the coin rejector,
fully extractable
Cash box and coin mechanism: large format cash box
coin mechanism: electronical or mechanical
variable credit allowance
Installation of the table: simple installation by simply screwing on the feet
adjustment possibility: 20 mm provided by adjustable feet
Standard accessoires: special pucks and mallets
black light lamp (option)
Playing time: optional between time play and combined time-goal play
Automatic puck barrier after time has run out

Contact adress in the U.S.

STELLA DYNAMO

STELLA-DYNAMO, Inc.
2525 Handley-Ederville Rd.
Richland Hills, TX 76118 USA
Tel. 817.589.7699 Fax 817.284.7606

STELLA INTERNATIONAL

STELLA Electronic Spielgeräte GmbH
Borsigstraße 26
D-4990 Lübbecke 1 West Germany
Tel. (05741) 4007-0 Fax (05741) 90175

DATA EAST, INC.
1850 Little Orchard Dr.
San Jose, CA 95125
408/286-7080
telex: 172163
fax: 408-971-0722
Joe Keenan, President
Gene Lipkin, Executive VP
Hideo Fukuda, VP/Liaison Officer
Gary Stern, General Mgr., Pinball
Steve Walton, VP Sales
Jolly Backer, Dir. of Sales
Kristin Avena, Sales/Marketing Mgr.
Tom Wieske, VP Engineering
Holly Mathis, Controller
Beverly Johnson, Credit Manager
Phil Stewart, Customer Service Mgr.
[manufacturers of video games, pinball machines & redemption equipment]

DATA EAST PINBALL
1990 Janice Ave.
Melrose Park, IL 60160
708/345-7700
800-542-5377 (service only)
fax: 708-345-7718
Joe Keenan, President
Gene Lipkin, Executive VP
Gary Stern, Exec. VP & Gen. Mgr.
Michael O'Donnell, Controller
Shelley Sax, Office Manager
Joe Kaminkow, Director of Design
Ed Cebula, Dir. of Engineering
Wes Moore, Dir. of Operations
Peter Gustafson, Field Service Mgr.
Arnie Aarstad, Field Service Rep.
Donald Thorne, Plant Manager
Jim Ross, Director of Purchasing
George Saxinger, Dir. of Quality Control
[pinball games]

DELO COMPANY
26 B Coromar Dr.
Goleta, CA 93117
805/685-3946
[makers of the *Delo Foot Vitalizer* foot massage machine in coin-op & non-coin models]

DESIGN PLUS INDUSTRIES
737 E. Marietta Ave.
Peoria Heights, IL 61614
309/682-9359
800/541-1288
fax: 309-682-9394
Michael Seibert, President
Diane Seibert, VP of Marketing and Sales
Kathy Giles, Part Manager
Vicki Mesecher, Accounting Manager
Arleen Smith, Warehouse & Shipping Mgr.
[manufacturers of the *Quik Shot 4 Play* mini-basketball shooting games and *Bozo,* the clown-themed, youth-sized redemption game]

DEUTSCHE WURLITZER
contact Nelson International
Wurlitzer Division
30-55 Vernon Blvd.
Long Island City, NY 11102
718/721-4000
800/562-4835
fax: 718-626-1163
Joseph Tedeschi, President
Jerry Reeves, Sales Manager
phone: 407/843-4302
fax: 407-849-1315
[coin-operated phonographs]

DIXIE-NARCO, INC.
Lawrence St.
Ranson, WV 25438
304/725-3481
fax: 304-725-1606
Gerald Kamman, CEO
[cold-drink vending machines]

DOYLE & ASSOCIATES, INC.
P.O. Drawer 49467
Sarasota, FL 34230-6467
813/366-3735
800/237-2254 (out of state)
fax: 813-366-5197
M. "Skip" Doyle, President
Sondra K. Doyle, VP & Sales Mgr.
[coin-operated, sports-themed redemption games including basketball & baseball, pitching & batting games; also *Gopher Golf* and *Peter Panda]*

NEW!
DREWS
HI-LO 8-LINES
★Yamate P.C.B.
★9-Color Back Glass
★Manual
★Buttons
★Harness w/Replaceable Contacts
★Technical Help
★Kits Also Available★
EASIEST INSTALLATION!
PHONE: (803) 574-0162

DREW'S
P.O. Box 632
Fairforest, SC 29336
803/574-0162
telex: 510-601-2480
fax: 803-574-7680
Hugh Andrews, President
Tim Caldwell, Sales Manager
Van D. Giddings, National Sales Rep.
Phillip Caldwell, Parts Manager
Steve Pickel, Production Superintendent
Chuck Howell, Service
[video card games, 8 lines & skill cranes]

DYNALOG, INC.
6000 Peachtree Ind. Blvd. #H
Norcross, GA 30071
404/441-0695
fax: 404-441-3729
John McCaa, President
[makers of *Video Scale]*

DYNAMO CORPORATION
2525 Handley-Ederville Rd.
Richland Hills, TX 76118
817/284-0114
800/527-6054
fax: 817-284-7606
Bill Rickett, President
H.L. Coats, Executive VP
Mark Struhs, VP Sales & Marketing
Damon Paramore, Regional Sales Mgr.
Chris Brady, Regional Sales Manager
Mark Robbins, Mktg. Consultant
[pool, soccer, air hockey and shuffleboard tables; universal video game cabinetry/ hardware]

DYNAMO-McINTIRE CORP.
7580 Sand
Ft. Worth, TX 76118
Jim McIntire: 800/422-1502
Roger Gross: 800/234-6733
[exclusive distributors of *Cardball,* poker and pool table game]

DYNAMO-STELLA
(see Stella-Dynamo)

EDEN WHOLESALE DIST.
5800 Transit Rd.
DePew, NY 14043
716/681-2111
fax: 716-681-7412
Tracy Schwenk, Engineer/Service
[desk-top payphones]

ERNEST TELECOM, INC.
6475 Jimmy Carter Blvd., Ste. 300
Norcross, GA 30071
404/448-7788
800/456-8353
Joe Ernest, President
[retrofit kits and coin & coin/credit card phones in GTE or Western Electric cases]

ELCOTEL, INC.
6428 Parkland Dr.
Sarasota, FL 34243
813/758-0389
800/ELCOTEL (352-6835)
Fred Kruse, Sales Manager
[coin-operated "smart" payphones]

EUROLINK
7439 La Palma, Ste. 270
Buena Park, CA 90620
714/739-1010
fax: 714-522-3948
Alex Hughson, President
Lynn Izen, VP of Sales
Ronni Ferguson, Manager
[coin-op *Penny Presser* machine in oak cabinet]

AMOA BOOTH #
363-367
464-468

Doyle Presents DRIBBLES™ Jr. BasKetball



POWER
REQUIREMENTS:
120 VAC - 5 AMPS
SIZE:
6½′ H
33″ W
6′ D

Coin operated ticket redemption basketball game designed with children in mind!

Doyle & Associates, Inc.
Sarasota, Florida • Lewiston, Idaho
P.O. Drawer 49467, Sarasota, FL 34230-6467
1-813-366-3735 FAX: 1-813-366-5197

MANUFACTURERS OF:

- HOOP SHOT!
- FAST BREAK
- DRIBBLES
- PRO PITCH
- PANDA PITCH
- GOPHER GOLF
- BULL PEN
- BATTER UP!
- SPEED PITCH

EXIDY, INC.
2688 C Middelfield Rd.
Redwood City, CA 94063
415/364-5201
fax: 415-364-5286
H.R. "Pete" Kauffman, Pres./Chairman
Virginia Kauffman, Dir. Marketing & Sales
Jeff Kauffman, VP Operations
[video, arcade and redemption games]

FABTEK
8333 — 154th Ave. NE
Redmond, WA 98052
206/882-1093
fax: 206-883-8038
Frank Ballouz
Jeanne Ballouz
Drew Maniscalco
Mark Gavett, Service Manager
612-645-9077
[amusement and video games]

FLATTO MFG. CO.
P.O. Box 2044
Miami Beach, FL 33140
305/531-9747
Henry Denton, Sales Manager
E.W. Flatto, President
[postage stamp vending machine; stamp holders]

FORD GUM & MACHINE
Hoag & Newton Avenues
Akron, NY 14001
716/542-4561
fax: 716-542-4610
George Stege, Vice President
[gumball vender]

FOXTRONIX, INC.
5460 Brooks St.
Montclair, CA 91763
714/984-8272
fax: 714-984-9869
Horst W. Wedner, President
Sebastian Juarez, Executive VP
[manufacturer of video lottery terminals with printers or modems]

GaMCO INTERNATIONAL INC.
2153 — 10th St.
Sarasota, FL 34237
813/366-1133
800/642-7263
fax: 813-366-1134
Ronald H. Yaffe, President
Emily K. Simpson, VP Marketing & Sales
Chris Cotter, Electronic Engineer
Eddie Nelson, Mechanical Engineer
Sam Everts, Plant Manager
[novelty games, specializing in all types of redemption equipment that dispenses either prizes, tokens or tickets]

GAMES OF NEVADA
2575 So. Highland Dr.
Las Vegas, NV 89109
702/732-1414
fax: 702-732-1521
Michael Wichinsky, Owner
Glenn Wichinsky, Consultant
George J. Levine, General Manager
Mark Grazier, Manufacturing Manager
Robert Piechowiak, Engineering Manager
[electronic and electromechanical gambling devices]

"2001"
(MERCHANDISER COIN PUSHER)



* TOKENS IN-OUT
* QUARTERS IN-OUT
* TICKETS OUT (option)
* FULL SECURITY AND ALARM

Beautiful Lit Display
Sliding Coin Entry
4-Tiered Coin Drop
Strong Wood Cabinet
House Side Pockets
Steel Security Plate
Dual Locks
Ticket Dispenser (Option)
Recessed "WINNERS" Chute

STATE OF THE ART REDEMPTION GAMES

1-800-642-7263
813-366-1133
FAX: 813-366-1134

GaMCO INTERNATIONAL INC.

2153 TENTH STREET
SARASOTA, FL 34237

GAMES OF TENNESSEE
1220 West Jackson
Shelbyville, TN 37160
615/684-0100
800/456-6882
fax: 615-685-0144
Leslie Warren, President
Bob Carter, Sales Mgr.
Gail Woodlee, Parts & Service Manager
[all types of coin-op equipment, including pushers, kids cartoon booth, 8-line-type games, bumper shuffleboard, etc.]

GAMETEK, INC.
2999 N.E. 191st St. #800
N. Miami Beach, FL 33180
305/935-3995
fax: 305/932-8651
Ivan Rothstein, Sales Dir., Arcade Div.
Elizabeth Schwartz, PR/Adv., Arcade Div.
Grace Dejesus, Sales Coordinator, Arc. Div
[upright, kit, cocktail and countertop video games like *Wheel of Fortune]*

GAMETRONIX INTERNATIONAL
8053 Bloomington Fwy. #121
Minneapolis, MN 55420
612/935-4775
Thomas Sweningson, President
[non-video countertop games; *Lotto Luck* lucky lottery number machine; amusement park games]

GLADWIN, INC.
(see Phillips & Brooks)

GLOBAL BILLIARD MFG. CO., INC.
1263 West 132nd St.
Gardena, CA 90247-1595
213/327-0562
fax: 213-327-3816
Torben Gramstrup, President
[coin-op pool tables in both modern and antique styling; commercial tables plus a full line of home tables]

GLOBAL IMPORTS
604 Main St.
Davenport, IA 52803
319/326-6467
800/448-6888 (sales)
800/553-8000
telex: 467098
fax: 303-771-7567
Robert H. Versman, President
Stuart Heller, Executive VP
Joseph DeMarsico, National Sales
Jeff Hythecker, Service Manager
[cranes]

GOLD COAST DIST.
20102 Progress Dr.
Strongsville, OH 44136
216/572-5225
fax: 216-572-5225
Ed Griffiths, President
Ed Griffiths Jr., Vice President
Sonny Hesketh, Service Mgr.
[Stars and Stripes big ball bowler]

GOLD MEDAL PRODUCTS CO.
2001 Dalton Ave.
Cincinnati, OH 45214-2089
513/381-1313
800/543-0862
telex: 298235 GMHQUR
fax: 513-381-1570
D.B. Evans, President
J.C. Evans, Vice President
Dan Kroeger, National Sales Mgr.
Ed Tschan, VP Manufacturing
[full line of concession/snack bar equipment and all related supplies]

The Future Rides On This Flight.

Ask your authorized FABTEK distributor for details or call FABTEK at ***(206) 882-1093.***



A flash of hope fills the sky as RAI DEN thunders into combat against the aliens. It's all or nothing in this exciting fight in flight for Earth's survival!

- *Challenging one or simultaneous two-player action*
- *Excitement builds through eight stages of combat to the final confrontation against the alien command battleship*
- *Hidden power-up items increase fighting power and arsenal with more bullets, lasers, missiles and bombs*
- *Intense graphics and special effects engage players in the action*
- *Second player buy-in at any time*
- *Game continuation mode*

Watch your earnings take off as RAI DEN flies into the final showdown.

FABTEK

FABTEK®
8335 154th Avenue N.E.
Redmond, WA 98052

©1990 FABTEK

RAI DEN is licensed by FABTEK INC.
SEIBU KAIHATSU, INC. © 1990

GOLDEN CIRCLE MARKETING
P.O. Box 122
532 Van Hook St.
Milan, TN 38358
901/686-9213
Joe Smith, President
[coin-op scales and pulse meters]

GOLDEN TOUCH MANUFACTURING
2915 46th Ave. West
Bradenton, FL 34207
813/755-8499
Fred Munn, Sales Manager
[Grabb'em crane]

GOLDEN YEARS AMUSEMENTS
P.O. Box 1306
Castroville, CA 95012
408/384-5800
Dan Miller
Larry Rose
Carolyn Rose
[novelty amusement machines]

GRAND PRODUCTS, INC.
425 Meyer Rd.
Bensenville, IL 60106
708/766-8282
fax: 708-766-6688
David J. Marofske, President
Stanley W. Jarocki, VP/Secretary
Terry Sullivan, VP Manufacturing
David Marofske Jr., VP Administration
Henry S. Ross, Director
[coin-operated video and novelty games; Universal Video Cabinet; contract manufacturing services]

GRAYHOUND ELECTRONICS
Rt. 37 & Germania Station Rd.
Toms River, NJ 08754
201/341-5200
800/222-0491 (outside N.J.)
fax: 201-341-6560
Carmen Ricci, Chairman
Thomas Ricci, President
Brian Petaccio, VP Sales
Dan Dinnebeil, National Sales Mgr.
[upright & countertop video card games; coin-op amusement games; regular & jumbo skill cranes; Coors, Newport & Grayhound basketball skill games; *Lucky 8 Liner & Cherry Master* plus Combination Games 18-games-in-one plus *Cherry Master* and *Super Trivia* combination of trivia and *8 Liner* in one cabinet]

HIGH BALL, INC.
4910 W. Linebaugh Ave.
Tampa, FL 33624
813/962-4012
David Norton
[target bowling alleys & other novelty games]

THE HOLLYWOOD GROUP
8044 Lankershim Blvd.
No. Hollywood, CA 91605
818/767-0981
800/992-2274
fax: 818-767-5984
William B. Faith, President
Cynthia R. Faith, Secretary
Ronald Clapper, Director of Sales
Joe Butler, Plant Manager
[cranes and redemption equipment]

HOSPITAL SPECIALTY
7501 Carnegie Ave.
Cleveland, OH 44103
216/361-1230
800/321-9832
fax: 216-361-0829
Mort Reitman, President
William Hemann, Vice President
William Kanther, Vice President
Beth Smylie Richman, Product Manager
[Health Gards condom vendor and condom 'cigarette vendor-paks'; also Lifestyle condoms and vendors]

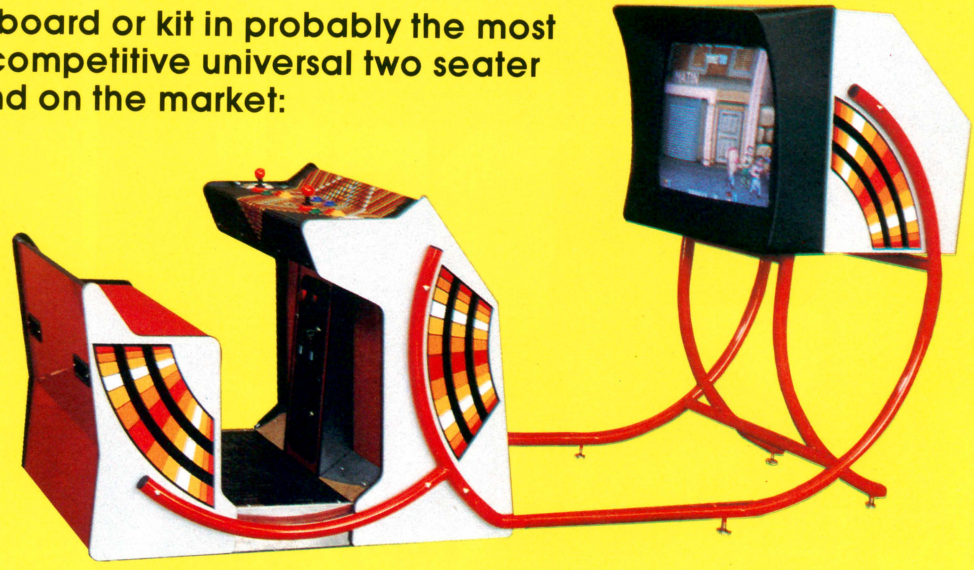
I.G.T.
(International Game Technology)
520 So. Rock Blvd.
Reno, NV 89502
702/688-0100
fax: 702-688-0247
Kerry Reppert, Regional Sales Mgr.
[video lottery terminals]

IMAGINATION LEISURE
251 Dixon Ave.
Amityville, NY 11701
516/842-4242
fax: 516-842-0532
Richard Simon, President
Richard McGrath, Sales Manager
Jim Fish, Customer Service Manager
[SST air cushion hockey games (in full-size and new *Lite* models), *Super-Bowl* big ball bowler, pool table parts for U.S. Billiards and Kaye pool tables]

IMAGINOMICS
607-50A Ellis Rd.
Durham, NC 27703
919/596-4543 800/828-8730

SUPER MAGNUM 33" VIDEO CABINET

Install your own board or kit in probably the most successful and competitive universal two seater cabinet of its kind on the market:



Measurements:

Height	156 cms.
Width	92 cms.
Length	268 cms.
Weight	185 kgs.

(IN TWO PIECES)

TECH. DTLS. * 33 INCH VIDEO SCREEN * ATTRACTIVE CABINET W/DECALS CRAFTSMAN BUILT IN OUR FACTORY * TWO GAME BOARD VERSION AVAIL. *

APPROX. TRANSPORT COSTS TO EAST COAST * WEEKLY SAILINGS * 20 ft. Ctn. TAKES 10 pcs. U.S.2.700.00
40 ft. Ctn. TAKES 20 pcs. U.S.3.100.00

FOR FURTHER DETAILS: PHONE/FAX OR WRITE TO CONRAD AT: SO. GE. M.A.SRL. V. COLOMBARINA 36.CASTEL S. PIETRO (BOLOGNA) ITALY TELEPHONE: ITALY 051/942518/941935 OR FAX 051/944331

Stainless Steel Top–Won't Wear Out!

NEW! SST LITE ONLY 79" x 44"

LESS FILLING ... EARNS GREAT

PERFECT FOR YOUR NEIGHBORHOOD TAVERN ... $1895

PLAY APPEAL...
Wide goals make scoring easier . . . faster, SST is more fun & operators earn more.

STAINLESS STEEL TOP...
THAT WON'T WEAR OUT.

DIGITAL SCORING...
with rock solid logic board that's location tested for over 3 years.



HISTORY...
We've been building Air Cushion Hockey games for over 14 years. SST is as good as a game can be. It's state of the art.

MICA TOP?
Want a cheaper price? Try an SST with our Tuff Surface brown mica top. It's not nearly as good as Stainless Steel, but it's available if you want it.

SOLID & ATTRACTIVE CABINET
built for only one purpose . . . Air Cushion Hockey games.

SERVICEABILITY
A pleasure to service . . . both ends unlock and swing down . . . a must for clearing junk from goals . . . clear plastic goal covers show any stoppage at a glance. Blower accessed easily through filter door.

SST SPECIFICATIONS
103" x 50" . . . . . 450 lbs.
262 cm x 127 cm . . . . 205 kg.

SST FEATURES:

- Operates of combination of adjustable Time and Scoring.
- Automatic Scoring with Game Over Light.
- Automatic Puck Lock-in at end of game.
- Meter, secure "safe" cash box, indestructible All Steel Legs & Levelers, mil-spec Aluminum Rails & Goals all standard.
- Super-hard Durable Pucks & Hi-Profile Goalies.

WANT TO SEE SST IN ACTION?

Look In At:

- Disneyland • Disneyworld • Show Biz Pizza
- Malibu Grand Prix • Putt Putt Golf & Games
- Pizza Time • Chucky Cheese
- Tokyo, Paris, London, Djarkarta & Thousands of Arcades & game rooms throughout the world.

Imagination Leisure inc

251 DIXON AVENUE AMITYVILLE, N.Y. 11701

(516) 842-4242

Fax: 516-842-0532

Imagination Leisure, Inc. Is The Successor To U.S. Billiards



Kiddie Rides
&
MORE, INC.

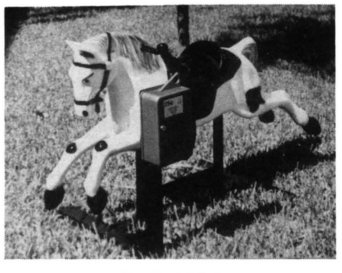
made in Florida!



NINJA CYCLE



TRI MOTO



PONY

SALE!

$1,495 ea.

Also—

- Parts • Sound Systems
- Coin Box Protectors
- Timer Assemblies
- Reduction Gears, etc.

For info call
DAVID VEGA

KIDDIE RIDES & MORE
8024 W. 21 Court
Hialeah, FL 33016

(305) 557-8356
FAX (305) 821-0609

fax: 919-828-8730
Paul Bassett, President
Don Gaskins, Vice President
[electronic games, cranes]

IMPERIAL INTERNATIONAL
(a division of H. Betti Industries)
1270 Valley Brook Ave.
Lyndhurst, NJ 07071
201/507-0936
800/526-6261
fax: 201-507-9181
Michael DiMotta, Vice President
Paul Cardea, Operations Manager
Mike Cetinich, East Coast Sales Mgr.
Linda Kanaby, Sales
Don Kissenger, Sales
Bob Lapinski, Sales
Steve Russel, Sales
Joe Migueles, Export Manager
Jorge Montalvo, Assistant Export Mgr.
[Premier soccer table; billiard and coin machine parts and supplies (power supplies, buttons, etc.)]

IMPERIAL INTERNATIONAL
(a division of H. Betti Industries)
5116 Azuza Canyon Rd.
Irwindale, CA 91706
818/962-1024
800/423-2753
fax: 818-962-1311
Mike Bathalter, West Coast Sales Mgr.
Frank Himelstein, Sales
Kevin Cardea, Sales
[Premier soccer table; billiard and coin machine parts and supplies (power supplies, buttons, etc.)]

IMPERIAL INVESTMENT, INC.
3704 Klondike Ln.
Louisville, KY 40218
502/456-1600
Bill Meador, President
Jeff Schwaetz, Vice President
E.D. Schwartz, Vice President
George Boone, Service Manager
[makers of small novelty games such as *Speed Zone* reaction-testing game; *Money Memory* countertop color-sequence memory game]

INNOVATIVE CONCEPTS IN ENTERTAINMENT (ICE)
1501 Kensington
Buffalo, NY 14215
716/833-0481
fax: 716-833-1342
Ralph Coppola, President
Jack Willert, Executive VP
[manufacturers of the *Super Chexx* ice hockey game, *Super Kixx* soccer game and *Turbo Drive]*

INNOVATIVE INDUSTRIES
2605 Grand Ave.
Carthage, MO 64836
417/358-6891
800/344-7467
fax: 417-358-1849
Larry Lloyd, President
['lucky egg' capsule vending machines in chicken and Fred Flintstone designs]

INTELLICALL, INC.
2155 Chenault #410
Carrollton, TX 75006-5023
214/416-0022
800/451-4625 (sales)
fax: 214/416-7213
[coin and coin/credit payphones; computerized, remote route-management systems; alternate operator service]

IREM AMERICA CORPORATION
8333 154th Ave. N.E.
Redmond, WA 98052
206/882-1093
fax: 206-883-8038
Frank Ballouz
Max Fujimoto
Minoru Sasatani
Darlene Kindler
Mark Gavett, Service Manager
612/645-9077
[video & amusement games]

I-VICS, INC.
1900 Wyatt Dr., Ste. 3
Santa Clara, CA 95054
408/492-1296
fax: 408-429-1299
Ken Boyce, President
LeRoy Hancuff, National Sales Director
Maria Martinez, Secretary
[coin-op video kits with optional dedicated games]

J.M.C., INC./PUL INTERNATIONAL
33 Rt. 23 South
Riverdale, NJ 07457
201/839-2984
fax: 201-839-0929
Randy Jenkins, President
J.D. Elias
[Pul! mechanical table game]

JALECO USA, INC.
310 Era Dr.
Northbrook, IL 60062
708/480-1811
fax: 708-480-9231
Howard Rubin, President
Larry Berke, Director of Coin-Op
Jim Prokop, Technical Assistant
[dedicated and kit video games]

JOHNSTON PRODUCTS CO.
627 15th Ave.
East Moline, IL 61244
309/755-5021
800-747-1144
Bud Johnston, President
[mechanical gun games such as *(Big Top* and *Silver Dollar Saloon)* which dispenses a candy prize; *Kick 'N Catch* candy, gum, superball, toy capsule skill game]

JUST VIBRATIONS INT'L. CO.
P.O. Box 1505
Arroyo Grande, CA 93420
805/489-1815
Nancy Duncan, Owner
[makers of the *Footsie Wootsie* foot massage novelty machine]

KARLIN ELECTRONICS CORP.
31119 Greenfield Rd.
Birmingham, MI 48009
313/642-2521
800/KEC-PHON (532-7466)
Karl A. Weiss, President
[refurbished Western Electric coin phones and associated parts]

KIDDIE AMUSEMENTS, INC.
P.O. Box 939
Florence, MS 39073
601/845-7501
800/647-6460
Thomas P. Dudley, President
[coin-operated kiddie rides]

KIDDIE RIDES & MORE, INC.
8024 W. 21st Court
Hialeah, FL 33016
305/557-8356
fax: 305-821-0609
David Vega, President & CEO
Yvonne Vega, Vice President
[coin-operated kiddie rides]

SPECIAL
BUY ANY COMBINATION OF 6 KRAMERGAMES AND GET 1 KRAMER P.C. BOARD OF YOUR CHOICE FREE!

NEW



8 LINES



POKERS



CRANES

ALSO AVAILABLE:
- Superstar Basketball
- Super 8 Line Kits
- Skill Dozer II
- Kramer's Exclusive Ticket Dispensing System For All Pokers And 8 Lines.

KRAMERGAME™

KRAMERGAMES are the proven money makers with unsurpassed reliability. Don't trust your future to the "Fly By Nights". We've been here, and we'll continue to be here for you. Remember, for quality and selection, KRAMERGAME is your best bet.

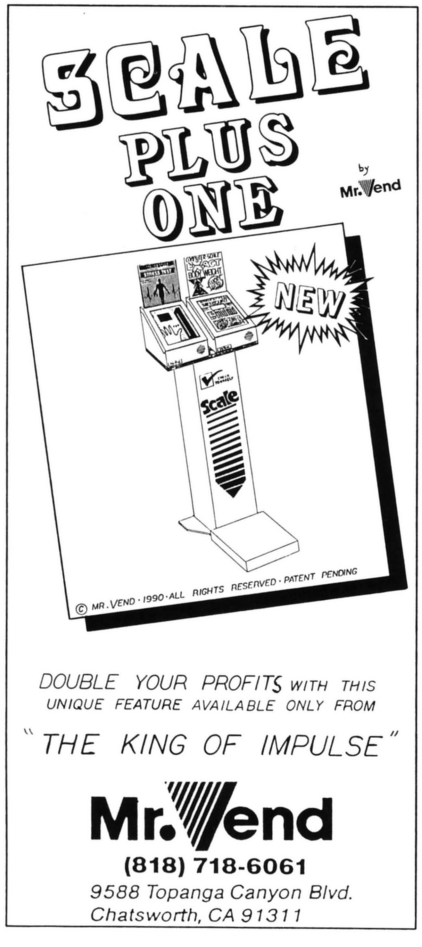
KRAMER MANUFACTURING 451 MAGNOLIA AVE. CROYDON, PA 19020 1-800-631-2126

Our video games are for amusement only. They are not intended for sale or use in states or municipalities where such games are prohibited by law.

KIDDIE RIDES USA
604 Main St.
Davenport, IA 52803
319/326-6467
800/448-6888 (sales)
800/553-8000
telex: 467098
fax: 303-771-7567
Robert H. Versman, President
Stuart Heller, Executive VP
Joseph G. DeMarsico, National Sales
Jeff Hythecker, Service Manager
[coin-operated kiddie rides]

KONAMI, INC.
900 Deerfield Pkwy.
Buffalo Grove, IL 60089-4510
708/215-5100
fax: 708-215-5144
telex: 6871385 KONAM UW
Mr. K. Kozuki, Chairman
Mr. F. Hishikawa, President
Steve Kaufman, Senior Vice President
Frank Pellegrini, Nat'l. Sales & Mktg. Dir.
M. Kubin, Sales Representative
[dedicated video games, conversion kits and consumer software; novelties]

KRAMER MFG. CO.
451 Magnolia Ave.
Croydon, PA 19020
215/788-8516
800/631-2126
fax: 215-788-8953
Phil Cornick, Executive VP & Gen. Mgr.
Phil Horowitz, Sales Manager
800/872-4094
Edward Kaba, Dir. of Customer Service
Eileen Eden, Director of Personnel



[trivia-themed video games, video card games and kits, video 8-line games; *Kramer Kranes* and *Skill Dozer; Superstar Basketball]*

LAUREL METAL PRODUCTS, INC.
3500 Touhy Ave.
Chicago, IL 60645
708/674-0064
Tom Kent, President
[coin-op car wash machines; general merchandise vendor]

LAZER-TRON CORP.
7042B Commerce Circle
Pleasanton, CA 94566
415/460-0873
fax: 415-460-0365
Norman Petermeier, CEO
Matt Kelly, VP Marketing
Mark Kelly, Sales Director
[six-player coin-op shooting game with ticket redemption available in space battle, circus, haunted house and custom themes; *Shuttle Launch* midway laser race game for two or more players]

LEISURE ENTERTAINMENT
25 Hutcheson Place
Lynbrook, NY 11563
516/593-5050
800/645-2162 (outside N.Y.)
fax: 516-593-5896
telex: 146347
David Forman
Jed Forman
Moshe Yeshaya
[video games, kits & bill acceptors]

LEISURE TIME CONSULTANTS, INC.
P.O. Box 17085
Plantation, FL 33319
305/973-9342
fax: 305-752-1576
Richard DeVuono, President
Delin DeVuono, Vice President
Rachel DeVuono, Vice President
[custom & prefab mini golf courses, indoor & outdoor models, coin-op radio-controlled boats & cars]

LEKTRO-VEND CORP.
911 W. Sullivan Rd.
Aurora, IL 60506
708/896-8555
fax: 708-896-8667
Dave Stoner, President
[glass-front vending machines for candy and snacks]

THE LELAND CORPORATION
1841 Friendship Dr.
El Cajon, CA 92020-9981
619/562-7000
fax: 619-562-9468
Leland Cook, Chairman
John Rowe, President
Dave Dodd, VP Operations
Ken Anderson, VP Sales & Marketing
Cary Mathis, VP/Chief Financial Officer
Debbie Austin, Marketing Manager
Brian Kopf, Sales Representative
Donna Jorgensen, Cust. Service Mgr.
[video games]

LOEWEN-AMERICA, INC.
5207 N. Rose
Chicago, IL 60656
312/992-2280
fax: 312-992-2289
Rus Strahan, President
Mike Jablonski, Service Manager
Carol Strahan, Office Manager
Orlando Marrero, Parts
[NSM-Lions phonographs & wallboxes]

THE LUCKY ASSOCIATES
State Hwy. WW — Box 245
Conway, MO 65632
417/589-6700
800/HOT-LUCK (468-5825)
fax: 417/589-3031
T. Blain, VP Manufacturing & Sales
B. Whitted, VP Manufacturing & Sales
[Lucky Ducky bulk vending machine]

MACHINE-O-MATIC LTD.
51 Bertrand Ave.
Scarborough, Ontario
Canada M1L 4P3
416/750-4900
800/COLORS2 (265-6772)
fax: 416-750-1175
Joseph Schwarzli, President
Bernie Schwarzli, Vice President
Leonie Breeze, Customer Service
[peanut, gum, candy & capsule vending machines; chrome stands]

MASTER PITCHING MACHINE
4200 Birmingham Rd.
Kansas City, MO 64117
816/452-0228
fax: 816-452-7581
Paul Giovagnoli, President
Tony Cutolo, Sales Manager
[coin-op & non-coin (commercial and training) baseball and softball pitching machines & batting cages; accessories]

MASTERWORKS IN MINIATURE
23251 Allman Rd.
Brooksville, FL 34601
904/796-4659
Douglas C. Leech, Owner
Charlotte Leech, Exec. Secretary
[The Railroad You Run, coin-op HO-scale model railroad amusement]

MAYONI ENTERPRISES
10340 Glenoaks Blvd.
Pacoima, CA 91331
818/899-2488
800/345-1183
fax: 818-899-0152
Oscar Robbins, Sales Manager
[makers of 11 different electronic impulse machines, electronic scale, talking clown capsule/egg vender, mini pinball bulk vendor, personal care product dispenser and countertop snack machine]

MEDALIST MANUFACTURING CORP.
46 Frontage Rd. North
Pacific, WA 98047
206/946-2100
fax: 206-839-1532
Lee Peppard
Ed Tuhkanen
[makers of the *Dart Star & Pub Star* electronic dart conversion kits offering 21 games]

MELTEC, INC.
1550 B Las Plumas Ave.
San Jose, CA 95133
408/923-1302
800/356-4777
fax: 408-923-0835
John McEwan, President
Mike McEwan, Vice President
[manufacturer of coin-operated ticket-redemption games: *Knockdown, Big Mouth* and *Boom Ball]*

The Hottest Tickets In Town!

KNOCKDOWN



BIG MOUTH



BOOM BALL



Aim For The Future

Ticket Redemption is the new direction in arcade entertainment—and Meltec makes the best ticket games in the industry. KNOCKDOWN, BIG MOUTH, and BOOM BALL are playable by all ages and are perfect for any Family Entertainment Center.

And the best news is—These Games Have Legs! KNOCKDOWN, BIG MOUTH, and BOOM BALL are proven winners with years of history: and the popularity just continues to grow.

So, if you think the future means buying equipment that earns big bucks, lasts for years on location, and provides fun for all ages, then call and ask for info on The Hottest Tickets In Town.

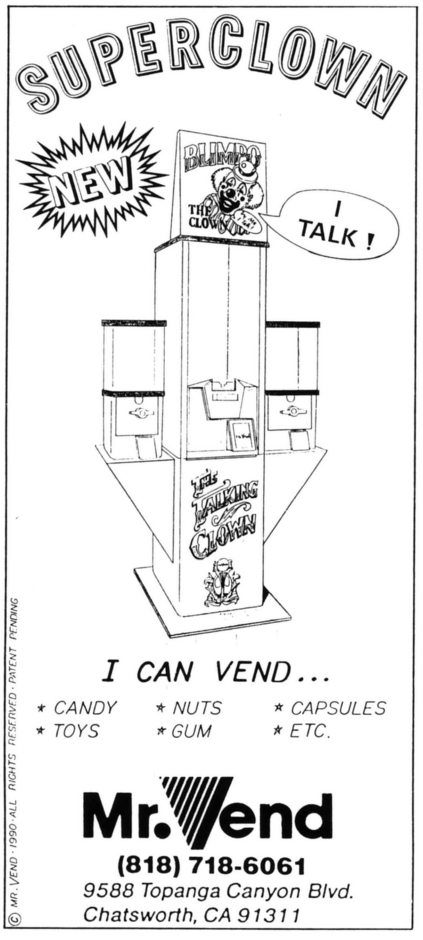
For more information see your local distributor or call: (800) 356-4777; In CA: (408) 923-1302; FAX: (408) 923-0835.

Meltec, Inc. 1550-B Las Plumas Avenue San Jose, CA 95133

Meltec inc.

MERIT INDUSTRIES, INC.
2525 State Rd.
P.O. Box 5004
Bensalem, PA 19020
215/639-4700 (Penn.)
800/523-2760 (sales)
800/445-9353 (service)
fax: 215-639-5346
telex: 831897
Peter Feuer, President
Bernard Powers, Director of Marketing
David Rubinstein, Director of Sales
Ralph F. Hodgson Jr., VP of Finance
Don DeVale, VP of Engineering
Bob Bowdoin, Controller
Bob Whitehead, Sales
Art Frey, Sales
Lucy Criticos, Sales Coordinator
Howard Smoyer, Director of Promotions
Glenn Remick, Tournament Director
Scott Dougherty, Promotions
Mike Gannon, Promotions
Bob Hodges, Promotions
Beth Weiner, Advertising Coordinator
Jim Kelly, Customer Service Manager
Norm Hansen, Product Mgr., Video Products
Jack Houriet, Product Mgr., Dart Products
[video amusement, card-themed games; *Pub Time* electronically-scored dart games; home dart products and darting accessories]

MICRO MANUFACTURING, INC.
535 Old Nashville Hwy.
P.O. Box 1103
Lavergne, TN 37355
615/793-5510
800/277-6136
fax: 615-793-5512



Jon Yarbrough, President
Mark Brown, Product Development
David Beasley, Sales
Judy Lynn, Sales
Don Hawks, Sales
[video pokers, video fruit games, bill changers, jukeboxes and pcb repair]

MICROMAX CORPORATION
411 S. London Ave.
Egg Harbor, NJ 08215
609/965-4973
Robert Battaglia, President
[add-on kits for video poker games; video poker repairs]

MICROPROSE GAMES
180 Lakefront Dr.
Hunt Valley, MD 21030
301/771-6700
cust. service: 301/771-3470
fax: 301/771-1174
"Wild Bill" Stealey, President
Steve Toadvine, Board Memeber
Chris Preus, Sales Manager
George Huntley, Financial Director
Chuck Grempler, Director of Engineering
Frank Becker, Customer Service Manager
[coin-op simulation video games]

MIDWAY MANUFACTURING COMPANY
(makers of Bally/Midway amusement games)
3401 No. California Ave.
Chicago, IL 60618
312/267-2240
telex: 253095
fax: 312-267-8435
Ken Fedesna, VP & General Manager
Pat Delahanty, VP Finance
Joe Dillon, VP Sales & Marketing
Bob Lentz, Sales Manager
Tom Cahill, Service Manager
[pinball, video & novelty games]

MIRACLE RECREATION EQUIPMENT CO.
Highway 60 & Bridal Lane
Monett, MO 65708
417/235-6917
800/523-4202 (outside Mo.)
fax: 417-235-3551
Paul Wallen, President & CEO
Wendell Sleeuwenhoek, Dir. Int'l. Sales
[carousel kiddie ride; playground equipment; bleacher & stadium seating; cafeteria/fast food booth seating]

MODERN ADVANCED TECHNOLOGY, INC.
6801 N.W. 15th Ave.
Ft. Lauderdale, FL 33309
305/975-2709
fax: 305-974-5902
Miles Antonoff, National Sales Manager
Charlene Grondek, President
[makers of snack vending machines]

MR. CRISPY'S, INC.
89 Courtland Ave.
Concord, Ontario
Canada L4K 3T4
416/660-7292
fax: 416-660-7614
[french fry vending machine]

MR. VEND
9588 Topanga Canyon Blvd.
Chatsworth, CA 91311
818/718-6061
fax: 818-718-0712
Simon Grill, President
[impulse novelties, computer scales and talking bulk vendors]

MIKE MUNVES CORP.
10 Paulding St.
Elmsford, NY 10523
914/347-3778
Joe Goldsmith, President
Ralph Hotkins, Sales Director
[coin-op arcade games]

MURREY & SONS CO., INC.
14150 So. Figueroa St.
Los Angeles, CA 90061
213/321-5161
fax: 213-217-0504
Gordon Murrey, President
Pat Murrey, Sales Manager
[pool tables]

NAMCO-AMERICA, INC.
453 Ravendale Dr., Ste. A
Mountain View, CA 94043
415/965-7300
fax: 415-962-8516
Jerald P. Shaevitz, Director
[licensing of video games]

NATIONAL ENTERTAINMENT TECHNOLOGIES, INC. (N.E.T.)
State Highway 38 East, P.O. Box 648
Marshfield, MO 65706
417/468-2900
800/458-4116
Bob Clair, General Manager
[egg vending machines, sticker machines; filled & empty eggs; robots]

NATIONAL SANITARY LABS
7150 N. Ridgeway
Lincolnwood, IL 60645
708/982-1700
fax: 708-982-1724
[condom & other product vending machines]

NATIONAL SPORTS GAMES, INC.
1711 W. Rose Garden Lane #4
Phoenix, AZ 85027
602/780-0112
fax: 602-780-0331
Greg Sullivan, President
Kim Cook, VP/Chief Operating Officer
Marty Sullivan, VP Marketing
Mike O'Connor, VP Sales
Steve Rice, Purchasing Manager
John Michalski, Chief Engineer
Alicia Carrion, Controller
Don Collins, Production Manager
[makers of sports game products]

NATIONAL VENDORS
12955 Enterprise Way
Bridgeton, MO 63044
314/298-3500
800/325-8811
fax: 314-298-3500
ext. 534 (executive offices)
ext. 505 (sales, service & parts)
ext. 542 (purchasing)
314-291-0035 (accounting)
Robert Muller, President
Tom Edwards, VP Marketing
Robert Bell, VP Customer Service
Rich Ricci, VP Sales
Len Falk, VP & General Manager
[snack, candy, hot & cold drink, food, cigarette and coffee vending machines; coin mechanisms and currency changers]

NATIONWIDE MARKETING SERVICES
13 Palm Ct., Suite 10
Selden, NY 11784
516/732-2042



Micro Manufacturing

We've got the "LOOK" you've been "LOOKING" for...

CD Juke Boxes

← Ritz

↓ Rt.66

Features:

- ★ 70 Disc Carousel
- ★ Automatic Music Fader
- ★ 220 Watts Music Power
- ★ Programmable Happy Hour Price of Play
- ★ Programmable Free Credit Vending
- ★ Automatic Logging of Faulty Disc's
- ★ Full Data Retreival System

For More Information
Call 800-277-6136

Micro Manufacturing Inc.
535 Old Nashville Hwy.
Lavergne, TN 37086



Showroom: 762 Middle Country Rd.
Selden, NY 11784
516/732-3100
fax: 516-732-0094
Jack Falb, President
[exclusive distributors in New York & New England for the *Ultra-Vend* and *EZ-Vend* bulk vending machines, *Vend-A-Scent* cologne & perfume machines; and *Protect Your Bunns* toilet seat cover venders; snack and soda vending machines]

NAVIGATION TECHNOLOGIES
740 E. Arques Ave.
Sunnyvale, CA 94086
408/736-3700
fax: 408-736-3734
Karen Andrews, Marketing Administrator
[vending machine that prints computerized driving directions in major cities]

NELSON TECHNOLOGY CORP.
5706 Corsa Dr., Bldg. #102
Westlake Village, CA 91362
818/889-1701
J.P. Nelson, President
G. Satterthwaite, Service Manager
George Hendrix, Manufacturing
[Lil Goldmine countertop 7-in-1 game and *Shoot Out* countertop 2-in-1 game]

NINTENDO OF AMERICA, INC.
P.O. Box 957
4820 — 150th Ave. N.E.
Redmond, WA 98052
206/882-2040
800/633-3236
telex: 152933
fax: 206/882-3585
Minoru Arakawa, President
Howard Lincoln , Senior Vice President
Alan Stone, VP Mktg., Commercial Prod. Div.
Linda Weber, Director of Administration
Jerry Monday, Reg. Sales Mgr. West
Art Gallagher, Reg. Sales Mgr. Central
Mike Minor, Reg. Sales Mgr. Midwest
Pete Walton, Reg. Sales Mgr. South
Chuck Arnold, Reg. Sales Mgr. East
Jon Pederson, Dir. Technical Services
Jim Henderson, Parts Manager
Kris Holley, Manager, International
Donna Hogin, Advertising
[PlayChoice uprights, countertops and kits for VS. games]

NORTECH MANUFACTURING & DESIGN
421 First St. So., P.O. Box 338
Virginia, MN 55792
218/741-6075
800/542-6372
[makers of the *Three Of A Kind* countertop non-video card game with optional pedestal]

NORTHWEST MANUFACTURING
102 Drennen Rd., Ste. B3-7
Orlando, FL 32806
407/855-0917
800/624-1672
fax: 407-855-3617
Andy McConnell
[makers of coin-op massage machine]

NORTHWESTERN CORP.
922 Armstrong St.
Morris, IL 60450
815/942-1300
fax: 815-942-4417
W.E. Bolen, VP & Sales Manager
[bulk vending machines, rotary coin mechanisms, stands]

THE NORTON CO., INC.
(see High Ball, Inc.)

NOVA PRO
(see Blitz System, Inc.)

OAK MFG. CO., INC.
650 S. Ave. 21
Los Angeles, CA 90031
213/223-4202
[gumball venders; bulk vending machines]

ORE-IDA VENDED PRODUCTS
250 Bobwhite Ct., P.O. Box 41
Boise, ID 83707
208/383-6701
Joe Finch, Gen. Mgr. of Marketing
[french fry vending machine]

O-SUN COMPANY
P.O. Box 334
Mequon, WI 53092
414/242-6200
Richard O'Malley, Owner
[coin-op and free play automatic shoe polishing equipment]

OWN/RENT-A-PHONE, INC.
2100 Shady Wood Rd.
Wayzata, MN 55391
612/471-0128
fax: 612-471-9546
Dave Albertson, President
[payphones]

P&P MARKETING
see Yankee Games

PVC
4020 Payne Ave.
Cleveland, OH 44103
216/432-0765
Brent Garson, President
Roy Berkman, Sales Manager
[condom and sanitary napkin venders]

PATRIOT INDUSTRIES
130 Rockland St.
Hanover, MA 02339
512/459-3151
800/950-8495
Michael Brown, VP & Nat'l. Sales Director
[computerized, U.S.-made coin-op, self-service, talking alcohol breath analyzers]

PAYPHONE OF AMERICA
2749 Lewisville Clemmons Rd.
P.O. Box 1233
Clemmons, NC 27012
919/766-7391
800/255-5574
B.G. Hauser, President & CEO
James Hodges, Technical Services
[Standard-Electrica-ITT pay telephones; enclosures and signs]

PAY PHONES INDUSTRIES
2415 W. Amherst
Bloomington, IN 47401
812/333-9939
800/284-2255
Ric Stephan, President
[line-powered coin table pay phones]

PENN-RAY
P.O. Box 1088
Bensalem, PA 19020
215/638-4720
800/523-8934
fax: 215-639-2732
Robert Emmrich, General Manager
Xaviar Bridge, National Sales Manager
[Tournament Soccer tables; billiard, electronic parts & supplies to the coin & home markets]

PERCEPTIVE RESOURCES, INC.
2001 Cattleman Rd., Unit JJ
Sarasota, FL 34232
813/379-9100
813/379-9200
fax: 813-378-5729
C. John Neely, President
Charles "Chuck" Corne, Vice President
Margo Mackenzie, Sales Manager
Art Aughey, Parts Mgr./Service
Joe Brito, Production Control
[redemption games, game parts, acrylic fabrication, distribution]

PHILLIPS & BROOKS/GLADWIN, INC.
1485 Redi Rd.
Cumming, GA 30130
404/887-9901
800/264-8888
Dennis Dickenson, President
Frank Zimmerer, Pres./Telcom & Services Div.
[coin telephones; enclosures]

PHONECO
207 E. Mill Rd.
Galesville, WI 54630
608/582-4124
Ron Knappen, President
[coin-operated payphones; cordless computer printer for tabletop phones; refurbish antique payphones]

PIONEER LASER ENTERTAINMENT
2265 E. 220th St.
Long Beach, CA 90810
213/PIONEER (746-6337)
800/872-4159 (service)
fax: 213-816-5111
Ted Karasawa, President
Mark Makabe, Senior VP Sales & Marketing
Paul R. Scribner, VP Jukebox Division
Jerry Sheaks, Western Reg. Sales Manager
Dave Drouillard, Central Reg. Sales Manager
Bill LaHart, Eastern Reg. Sales Manager
Steve Rogers, Marketing Manager
Mary Carlos, Software Manager
Bob Sullivan, Product Manager
Larry Tinkler, VP Service Division
[makers of the *Laser Juke CD, Laser Juke LD* and *Laser Karaoke* Video sing-along systems]

PLAYFAIR SHUFFLEBOARD CO., INC.
7021 Bluffton Rd.
Ft. Wayne, IN 46809-2705
219/747-7288
800/541-3743
fax: 219-747-0470
Brian G. Crowl, President
Rico Alleje, Vice President
Kelly Caudill, Account Coordinator
Sandy Manor, Sales
[coin-operated shuffleboards]

POARA ENTERPRISES LTD.
259 Edgeley Blvd., Units 11 & 12
Concord, Ontario
Canada L4K 3Y5
416/660-1107
fax: 416-660-1143
Yong Park, President
Ki Sun Park, General Manager
[conversion kits]

POLYVEND, INC.
700 So. German Lane
Conway, AR 72032
501/327-1301
800/643-8250
fax: 501-327-4158
Kerry Molder, VP of Sales & Marketing
[tabletop & upright snack-vending machines]

To Give You The Most Hits Per Disc, We Had To Make A Few Cuts.





One of the fastest ways to lower your costs in the jukebox business is to cut out the songs that people never play. And that's exactly what Pioneer's new CD juke and exclusive compilation disc program is designed to do.

It all starts with our blockbuster software compiled entirely of smash hits, all of them evergreens and top-of-the-chart favorites. And new hit releases are constantly coming, each one recorded by the original artist. And the price.....as low as one-third the cost per hit tune compared to conventional CD albums.

The program also means money in the bank in terms of profits. Because, Pioneer's new CD juke uses a modular hardware concept which holds up to 54 discs in three 18-disc changers, you have the option of adding CD changers or software only as required.





Then, there's the juke itself. From its incredible 4-way, 8-speaker sound design all the way to its state-of-the-art digital circuitry, there's nothing hybrid about the new CD juke from Pioneer. Assembled in the USA, it's second to none for performance and value.

To get in on the action, call 213-PIONEER for the distributor nearest you. After all, nothing else quite cuts it like this revolutionary new program from Pioneer.

LASER JUKE™

PIONEER
The future of sound and vision.

© 1990 Pioneer Laser Entertainment, Inc., 2265 East 220th St., Long Beach, CA 90810

POP-A-SHOT, INC.
1050 E. Pacific, P.O. Box 1073
Salina, KS 67402
913/827-6229
fax: 913-827-6336
Ken Cochran, Chairman of the Board
Clyde Male, President
Tom Collins, National Sales Mgr.
[coin-op basketball toss skill game]

PREMIER TECHNOLOGY
759 Industrial Dr.
Bensenville, IL 60106
708/350-0400
800/444-0761
fax: 708-350-1097
telex: 215009 PRMRUR
Gil Pollock, President
Mike Vrettos, VP Eng. & Product Dev.
Tom Boyles, VP Manufacturing
Bob Broznowski, VP Finance & Admin.
Dan Clarton, East Region Sales Manager
Duane Miller, West Region Sales Manager
Ron Zahler, Southeast Region Sales Mgr.
[pinball machines, videos & novelties]

PRESTIGE GAMES, INC.
119A Thornton Dr.
Hyannis, MA 02601
508/771-6088
fax: 508-771-6119
Robert M. Jones, President
Sally Serpico, Executive Assistant
John T. Doherty, Chief Technician
[exclusive licensed manufacturers and marketers of the *Quarterhorse* video horse-racing game; Bonanza countertop poker games; Noraut poker; gaming equipment]

QUALTEK CORP.
4212 Russell Road
Lynwood, WA 98037
206/742-1777
fax: 206-742-0719
Jerry Hohl, VP Design & Mfg.
Eric Jacobson, VP Marketing
[redemption skill games; engineering, design & manufacturing services]

QUANTUM INDUSTRIES, INC.
336 Stamm Rd.
Newington, CT 06111
203/667-7655
fax: 203-666-8767
Michael Yaffa, President
Brian Stevens, Production Manager
[amusement video countertops, uprights, kit systems; sports simulations; trivia; *Casino Strip;* gaming machines]

RAINBOW AMUSEMENT RIDES
114 Roseville Rd.
Westport, CT 06880
203/454-2179
fax: 203-454-2584
Shelly Metz, President
[coin-op kiddie rides]

RAM STAR
21210 Highway 60
Platteville, CO 80651
303/737-2441
800/228-0958
J. Paul SoRelle, Owner
Carroll SoRelle, Owner
Linda Rumsey, Sales Manager
Nolan Kriegel, Technician
Jim Peterson, Technician
[complete line of Omega parts; service on monitors, Omega PC boards, new video poker, keno, etc.]

REAL DARTS, INC.
P.O. Box 29
St. Davids, Ontario
Canada L0S 1P0
416/687-4014
fax: 416-685-1461
Mark Stewart, President
Bob Shiels, VP Marketing & Sales
[makers of *Real Darts,* a steel-tipped electronic dart game]

RESOURCE WEST
2295 E. Sahara Ave.
Las Vegas, NV 89104
702/457-7919
Donald Kemp, President
Dorothy Kemp, National Marketing Director
[coin-operated player pianos & nickelodeons]

ROCK-OLA MFG. CORP.
313 So. Rohlwing Rd. (Hwy. 53)
Addison, IL 60101
708/629-9200
800/621-4618
fax: 708-628-0019
telex: 910-221-2716
Donald C. Rockola, President
Arthur J. Kareff, Executive VP of Sales
Al Pickert, Eastern Regional Manager
Wayne Marion, Western Regional Mgr.
Don Myers, Customer Service Manager
Frank Schulz, Customer Service
[jukeboxes and cold can drink vendors]

ROLLERBALL, INC.
2829 S. Memphis St.
Aurora, CO 80013
303/693-4978
Bob Lyons, President
Tony Castillo, Vice President
[Rollerball table game]

ROMSTAR, INC.
22857 Lockness Ave.
Torrance, CA 90501
213/539-2744
telex: 240320
fax: 213-539-3626
Takahito Yasuki, President
Rene Lopez, Vice President
Timothy Jackson, Sales Manager
Joyce Kaehler, Account Manager
Heh-Kyu Lee, Purchasing/Traffic Mgr.
Daryl Williams, Senior Technician
Audrey Smith, Parts Manager
[video games & conversion kits]

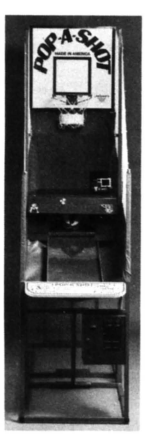
ROTH NOVELTY CO.
333 N. Pennsylvania Ave.
Wilkes-Barre, PA 18702
717/824-9994
800/432-8030 (in PA only)
fax: 717-829-4441
Phillip W. Roth, President
Leonard Lukas, VP Sales
Donald Deremer, General Manager
Alan Moss, Sales Manager
Jack Kanter, Sales
Guy Chiazza, Service Manager
[exclusive distributor in the U.S. for Sega's *UFO Catcher & Diga Mart]*

ROTOCAST DISPLAY PRODUCTS
3645 N.W. 67th St.
Miami, FL 33147
305/693-4680 ext. 335
800/327-5062 ext. 335
fax: 305-836-1296
Ivan Rothstein, Sales Manager
Lou Blondin, Marketing Manager
[display carousel horses for theme parks and amusement centers]

ROWE INTERNATIONAL, INC.
75 Troy Hills Rd.
Whippany, NJ 07981
201/887-0400
Arnold S. Greenhut, Chairman/CEO
Joel Friedman, Senior VP Music Group
Jerry Gordon, Senior VP Sales/
Distributor Operations
Sandy Murck, Senior VP Currency Products
Edward Wiler, Senior VP Vending
[audio (including CD, video, 45, hideaway and numerous combinations), background music systems, full-line vending, currency changers]

ROYAL BELL, LTD.
5776 Lamar St.
Arvada, CO 80002
303/431-9266
800/525-8694
fax: 303-431-6978
Bill Harris, President
Rosanna Harris, Vice President
[amusement-only rebuilt slot machines]

SGL CORP.
4236 Embassy Park Dr. NW
Washington, DC 20016
202/362-3482
fax: 202-682-4195
Samuel Attenberg, President
Joan Grow, Vice President
[coin-op and operator-attended photo booths]



POP-A-SHOT®

★ THE PROVEN WINNER ★

★ THE ORIGINAL COIN-OP *"Beat-The-Clock"* BASKETBALL GAME.
★ STEEL CONSTRUCTION, SOLID-STATE ELECTRONICS.
★ WE ARE THE ***WINNERS.***

OFFICIAL GAME OF THE **NBA** AND THE **BASKETBALL HALL OF FAME**

NEW DISTRIBUTION POLICY ALLOWS INQUIRIES FROM ALL SOURCES

IT'S EXCITING
IT'S ADDICTIVE
IT'S PROFITABLE

POP-A-SHOT, INC.
P.O. Box 1073 • Salina, KS 67401 • 1-913-827-6229
FAX: 913-827-6336

THE SMART CHOICE

Simply the Best!

NEW!

SHOOT TO WIN JR.



SHOOT TO WIN II
1 HOOP AND 2 HOOP





SMARTBALL SKILL ALLEY IS AVAILABLE IN 1 AND 4 PLAYER MODELS IN 10 OR 13 FOOT LENGTHS



PROUDLY MADE IN THE U.S.A.

SMARTBALL SKILL ALLEY

NEW!

CLEAN SWEEP SINGLE



JACKPOT ROTARY
4 PLAYER

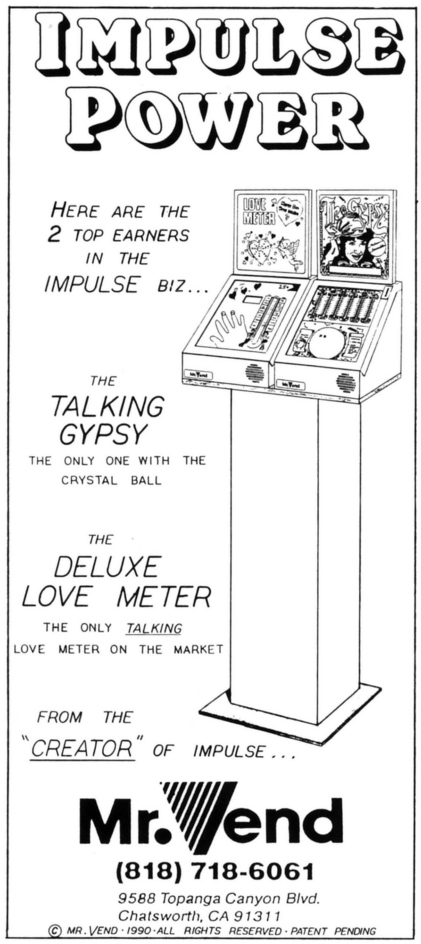
NEW!

CLASSIC JUMBO SINGLE



SMART
INDUSTRIES CORP., MFG.
1626 Delaware Ave.
Des Moines, Iowa 50317
(515) 265-9900 1-800-553-2442
FAX (515) 265-3148

SMS MANUFACTURING CORP.
601 Prospect St.
Lakewood, NJ 08701
908/370-3030
800/221-0138 (outside N.J.)
telex: 132-168
fax: 908-363-6329
Sal Mirando, President & CEO
Jim Pietrangelo, VP Sales & Marketing
Joan Sierchio, VP Finance & Admin.
Bob Harzer, National Sales Manager
Walter Lee, Director of Engineering
John McGovney, Dir. Software Engineering
Peggy Harries, Inventory Control & Purchasing



[video lottery games, cranes, *Pop-A-Ball* and *PokerRoll* merchandisers; video gaming for Indian reservations]

SNK CORPORATION OF AMERICA
246 Sobrante Way
Sunnyvale, CA 94086
408/736-8844
fax: 408-736-0446
Paul Jacobs, President
John Barone, Vice President
Tracy Tate, Sales Representative
Rachel Davies, Sales Representative
Susan Jarocki, Product Mgr./Mktg. Admin.
Neal Zook, Director of Operations
Tommy Lynn, Service Manager
[dedicated video games and conversion kits]

SEE COAST MFG. CO.
744 Middle St.
Fairhope, AL 36532
205/928-8882
fax: 205-928-8909
G. Geoffrey Cain, President
Geraldine L. Cain, Secretary-Treasurer
Laura O. Solley, Secretary to President
Tallulah Bung, Bookkeeper
JoAnn Styron, Shipping/Receiving/Parts
[coin-op and non-coin telescopes and binoculars]

SEEBURG CORP.
1105 Westwood Ave.
Addison, IL 60101
312/543-1270
fax: 312-543-0549
telex: 282037 SEEBURG CD
Nick Hindman, President & CEO
Joe Pankus, Executive VP
Bob Breither, VP Int'l. Sales
William Guler, VP Disc Dist. Div.
Tom Siemieniec, VP Operator Sales
John Chapin, VP Mfg. & Eng.
Jan Diggins, VP Administration
[currency-operated laser music systems via compact disc (CD)]

SEEL NOVELTIES, INC.
18 Sunny View Dr.
St. Peters, MO 63376
314/278-5943
Roy Seel, President
[video cassette recording booth]

SEGA ENTERPRISES, INC. (USA)
2149 Paragon Dr.
P.O. Box 610550
San Jose, CA 95161-0550
408/435-0201
fax: 408/435-0294
Tom Petit, President
Masahiro Nakagawa, Executive VP
Howell Ivy, Executive VP
Lenore Sayers, Director of Marketing
John Hill, Regional Sales Manager
Donna Cristich, Marketing Coordinator
Darl Davidson, Customer Service Manager
[video games, conversion kits and interchangeable game systems]

SEIDEL AMUSEMENT MACHINE CO.
P.O. Box 11162
Albuquerque, NM 87192
505/298-6994
fax: 505-291-0052
Edward Seidel, President & Sales Mgr.
[ticket-dispensing roll-down games]

SELECTRA INT'L. DESIGNS
2329 Story Ave.
Bronx, NY 10473
212/931-4800
800/DECAL-NY
fax: 212-931-4802
Alfred R. Mosiello, President
Sylvia Montoya, General Manager
[vending machines for postage stamps, stickers and plastic laminate]

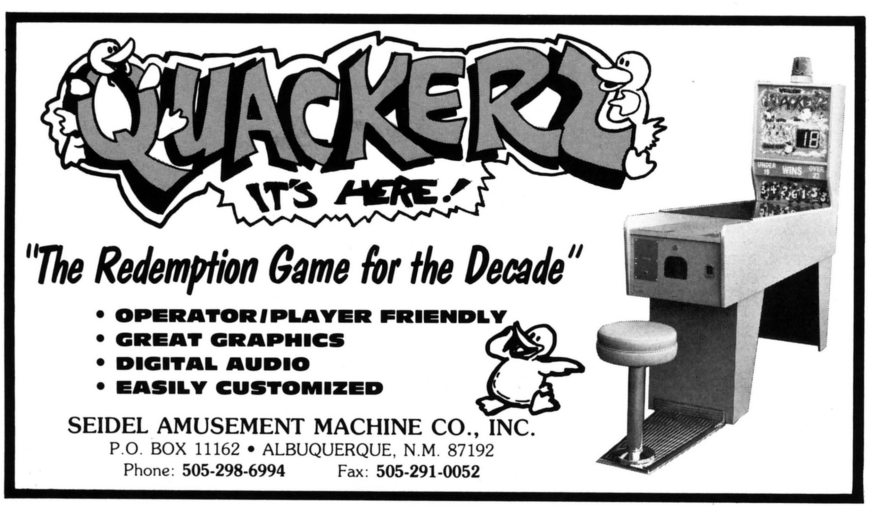
SHARP IMAGE ELECTRONICS, INC.
9834 Glenoaks Blvd.
Sun Valley, CA 91352
818/767-8855
800/448-8100
fax: 818-767-5311
Chris Anderson, President
Fabian Espinosa, VP Sales & Marketing
[video game conversion kits; monitors, power supplies & parts]

SHIPMAN MFG. CO., INC.
1326 S. Lorena St.
Los Angeles, CA 90023
213/261-6151
William McLellan, President
[vending machines for stamps, condoms, snacks, etc.]

SKEE-BALL
8th & Maple Streets
Lansdale, PA 19446
215/362-0300
fax: 215-362-0569
Joseph W. Sladek, President
Peter L. Bartola, General Manager
Barry Scholl, Service Manager
Irv Abbott, Technical Manager
Dennis Keeny, Engineering Manager
[*Skee-Ball* alleys]

SMART INDUSTRIES
1626 Delaware Ave.
Des Moines, IA 50317
515/265-9900
800/553-2442
fax: 515-265-3148
Gordon Smart, President
Jeff Smart, Vice President
Lavonne Smart, Treasurer
[*Shoot to Win* 1- and 2-hoop basketball games, *Shoot to Win Jr.*, *Clean Sweep* crane games, *Smartball* ski alley, rotary merchandiser]

SNAK-STIX
4020 Payne Ave.
Cleveland, OH 44103
216/432-0765
Brent Garson, President
Roy Berkman, Sales Manager
[table-top candy and snack vendor]



KEEP IT ROLLING

STRATA™ BOWLING

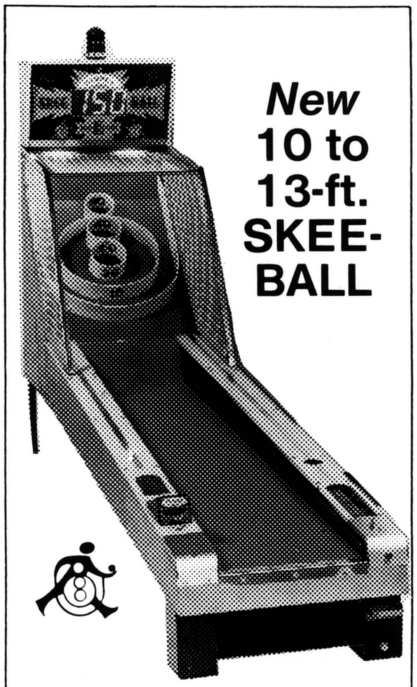
- Up to four players can compete on one of three different games.
- Gameplay promotes a loyal following of devoted players.
- Affordably priced kit earns well in arcade and street locations.
- Kits available in upright, cocktail, and countertop versions.





Strata Group Inc.
(708) 437-2704
709 West Algonquin Road / Arlington Heights, Illinois 60005
(800) 262-0323
(708) 437-2473 FAX

© Copyright 1990 Incredible Technologies, Inc.
All rights reserved



New 10 to 13-ft. SKEE-BALL

Now with sound and digital scoring!

This is the big daddy of Skee-Ball alleys, 10 or 13 feet long — and a real money-maker.

Equipped with audio, automatic scoring and flashing lights, it's a real stopper for young and old alike.

New Audio Skee-Ball is also available in various other sizes — from small models 6 or 8 feet long — which are ideal for kids — on up to the big model shown here.

To operate, players simply drop a coin into a slot, and they're served 9 balls — and a lot of fun. Every round is tallied by a "big brother" electronic scoreboard.

A variation of the standard game is also available: *Bonus Ball,* with two more scoring pockets that can deliver 100 extra points per pocket.

Contact Skee-Ball for information and literature.

SKEE-BALL

... the game they keep coming back to.
Skee-Ball, Inc.
8th & Maple Sts., Lansdale, PA 19446
(215) 362-0300

MANUFACTURERS

THE STALEY MFG. CORP.
437 Highland Ave.
Passaic, NJ 07055
201/773-1981
Herb "Dr. Scales" Potter, President
[sticker & "Stay-Seal" laminating vending machines, coin-op scales]

STANDARD KIDDIE RIDES
8384 Frankstown Ave.
Pittsburgh, PA 15221
412/243-6700
fax: 412-243-6710
Fred Danovitz, President
Peter Cantor, Sales & Service Manager
[coin-op kiddie rides]

STANDARD METAL TYPER
3725 N. Talman Ave.
Chicago, IL 60618
312/935-8295
800/782-1000
Art Tiffany, Executive VP
Hal Koughn, Account Executive
[aluminum ID disc vendor that custom-prints the user's selected characters]

STEINER MFG. & SALES, INC.
617 Sackett St.
Brooklyn, NY 11217
718/875-0835
800/445-4321
Richard Sidorsky, President
Martin Glucksman, Secretary/Treasurer
Herb Schwartz, VP Mktg. & Sales
[makers of sticker, baseball card, bumper sticker and postage stamp vending machines; full line of prismatic & paper stickers, including licensed items]

STELLA-DYNAMO
2525 Handley-Ederville Rd.
Richland Hills, TX 76118
817/284-0114
800/527-6054
fax: 817-284-7606
Bernd Donalies, Chairman
Mark Struhs, President
[amusement & redemption games including the *Disco-Taifun* hockey table]

STRATA GROUP, INC.
709 Algonquin Rd.
Arlington Heights, IL 60005
708/437-2704
800/262-0323
fax: 708-437-2473
Richard Ditton, President
Mike Hanson, Vice President
John Cassiday, Vice President Sales
Scott Allie, Hardware Engineer
[manufacturers of coin-op video game kits]

STUCK-ON-STICKERS
350 Coney Island Ave.
Brooklyn, NY 11218
718/851-5100
Mike Silverbush, President
[vending machines for stickers & plastic laminates; stickers for same and for bulk venders; exclusive licensee for Betty Boop characters]

SUNMARK BUSINESS PRODUCTS, INC.
1126 West 21st St.
Lorain, OH 44052
216/245-3678
800/255-6275 (Ohio only)
fax: 216-245-5995
Mark Diluciano, President
Aida Green, Parts Department
[makers of coin-op scales & air machines]

SUPER CLUB NORTH AMERICA
4560 Beltline, Ste. 200
Dallas, TX 75244
214/701-9929
fax: 214-701-9920
[automated, self-service video tape rental machine]

TKW, INC.
2517 E. 7th Ave., P.O. Box 9003
N. St. Paul, MN 55109
612/770-2808
Thomas Welsch, President
Marilyn Welsch, Vice President
Gerald Wondra, Plant Manager
John Moen, Plant Supervisor
[canned beverage, disposable lighter and tampon/aspirin/condom vending machines; wall-mount snack vender; "safe driver" breath-scan vending machine]

TAITO AMERICA CORP.
390 Holbrook Dr.
Wheeling, IL 60090
708/520-9280
fax: 708-520-1309
M. Suzuki, President
Yoshi Suzuki, Executive VP
Larry Stalmah, Mgr. Production
Rick Rochetti, VP Sales
Jim Chapman, Sales Manager
Natalie Kulig, Marketing Manager
Jim Miskell, General Manager
Paul Rzonca, Service Manager
Dave Kuhrt, Shipping Manager
[coin-operated video games, kits & novelties]

TALKING VENDOR CO.
P.O. Box 326
Chatham, Ontario
Canada N7M 5K4
519/351-2181
Ken McPhail, Sales Manager
[makers of talking bulk vending machines]

TAN BODY SUN SYSTEMS MFG. INC.
310 E. 14th St.
Flint, MI 48503
313/238-5524
800/747-8826
fax: 313-238-5590
Neil Helmkay, President (owner)
Joe Harris, Production Manager
Gail Hawley, Accountant
[indoor tanning machines, toning equipment, lotions, lamps, eye coverage]

TECH VEND MARKETING
77 Accord Park Dr.
Norwell, MA 02061
617/878-7330
800/554-4325
Ken Bagley, President
[manufacturers of a complete line of health-oriented coin-op equipment such as *Stressrate, Heartrate* and *Blood Pressure]*

TECMO, INC.
18005 S. Adria Maru Lane
Carson, CA 90746
213/329-5880
800/338-0336 (outside Calif.)
fax: 213-329-6134
Kenichi Nakata, President
Michael Robinson, National Sales Mgr.
T. Ueno, Controller
Jim Santa Cruz, Service Manager
[dedicated & conversion kit video games]

TECMO

We Master the Game. . . For the '90s

At **TECMO** we strive to produce quality video games that are both profitable for operators and challenging for players. In the 80's you saw this demonstrated many times with games like "Rygar," "Ninja Gaiden," "Tecmo Knight," "Tecmo Bowl," "Gridiron Fight," and "Tecmo World Cup 90" (the most realistic and competitive video soccer game ever produced!)

As the new decade begins, **TECMO'S** commitment to quality grows ever stronger. Watch **TECMO** in 1990 and beyond!

"TECMO WORLD CUP '90 • "TECMO KNIGHT" • "NINJA GAIDEN" • "TECMO BOWL"
"SILKWORM" • "SOLOMON'S KEYS" • "GRIDIRON FIGHT" • "WORLD CUP"

PLEASE CONTACT TECMO INC. OR YOUR LOCAL DISTRIBUTOR:

Birmingham Vending Co., AL., FL.
Franco Distributing, Montgomery, AL.
Betson Pacific Dist., AZ., CA.
Mountain Coin Machine, UT., AZ., NV., NM.
Godwin Dist. Co., ARK.
Jack's Amusement, AR., TX.
C.A. Robinson & Co., L.A-S.F., CA.
Progressive Game Sales, CA.
The Colorado Game Exchange, Denver, CO.
Greater Southern, GA.
50th State Coin-Op, HI.
American Vending Sales, IL.
Atlas Distrib., IL.
World Wide Dist., IL.
Modern Vending Sales, IN.
Moss Distrib., IA.
Bird Distributors, KS.
Rowe Int'l., MA., TN.
United Distrib. Witchita, KS.
Kentucky Coin, KY.
AMA Distributors, Inc., LA.
New Orleans Novelty Co., LA.
Jay's Vending Service, MD.
Weiner Distributing, MD.
New England Coin-Op, MA.
All Coin Equipment Co., TX.
H.A. Franz Co., TX.
Southgate Amusa., TX.
Struve Distrib., TX.
Music-Vend Dist., WA.
Pioneer Sales & Service, WI.
Cleveland Coin Machine, OH., MI.
Lieberman Music, MN.
Green Games, MS.
Sunshine Distrib., MO., KS.
Hilltop Dist., WV.
Warehouse of Games., MO.
Central Distributing, NE.
Reno Game Sales, NV.
Betson Enterprises, NJ., NY.
Mondial International, NJ.
Bay Coin Machine, NY.
R.H. Belam Company, Inc., NY.
Brady Distrib., N.C. FL., TN.
Monroe Distrib., OH.,
Shaffer Distrib., OH.
Galaxy Distrib., OK.
Sunbelt Distrib., TX., OK.
Dunis Distrib., OR.
General Coin, WA., OR.
Active Amuse., PA.
Atlas Music, Pitts., PA.
Eastern Music, PA.
Roth Novelty, Wilkes Barre, PA.

TECMO

VICTORIA BUSINESS PARK • 18005 S. ADRIA MARU LANE • CARSON, CA 90746

(213) 329-5880 · 1-800-338-0336

FAX: 213-329-6134

KEN NAKATA, PRESIDENT

MICHAEL ROBINSON, NATIONAL SALES MANAGER • JIM SANTA CRUZ, CHIEF TECH

TEKBILT, INC.
Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006
215/322-3232
800/666-7776



DOUBLE YOUR PROFITS WITH THIS UNIQUE FEATURE AVAILABLE ONLY FROM

"THE KING OF IMPULSE"

Mr. Vend

(818) 718-6061

9588 Topanga Canyon Blvd.
Chatsworth, CA 91311

fax: 215-322-3238
Buzz Bruner, President
Jack Sullivan, General Manager
Xavier Bridge, Sales Manager
Dave Weiss, Sales Manager
John Browne, Service Manager
Helene Lyons, Mars Service Center Mgr.
Brian McGowan, Project Engineer
George Bruner, Treasurer/Office Manager
Jim Chaney, Plant Manager
[countertop & upright video card, slot & pull tab games; coin-op and non-coin remote-control TV game systems; pull tab dispensing machine, change machines, bill acceptors]

TELCO INTERCONTINENTAL CORP.
9812 Whithorn Dr.
Houston, TX 77095
713/855-2218
800/678-3526
telex: 3788039 TELECO HOU
fax: 713-859-8825
Frank C. Liang, President
Mei C. Liang, Operations Manager
Cindy Govea, Assistant Sales Manager
[coin-op programmable desktop phone; local-calls-only desktop phone]

TELE-MATIC CORP.
7304 S. Alton Way
Englewood, CO 80112
303/771-9111
Don Antonio, Executive VP
[coin, credit and/or debit pay telephones in regular or panel housings; phone booths; inmate phones for prisons]

TELE-SMART, INC.
4062 Fabian Way, P.O. Box 50036
Palo Alto, CA 94303
415/494-7606
John Riddle, President
Carole Schreier, VP Finance
[coin-, credit card- and dollar bill-operated payphones; enclosures]

TOAPLAN CO. LTD.
Toa Building
1-8-4, Shimizu, Suginami-ku
Tokyo 167, Japan
03-5397-0511
fax: 03-5397-4755
Yoshiyuki Kiyomoto, President
[video games, software development]

TOLEDO CALIFORNIA
P.O. Box 4627
Santa Rosa, CA 95402
707/526-2221
Larry Howerton
Dennis Bartolomi
[coin-op scales which vend a weight ticket]

TORNADO TABLE SOCCER, INC.
4949 Rendon Rd.
Ft. Worth, TX 76140
817/483-6646
fax: 817-561-2899
Ed McCloud, President
Dean Stephenson, Operations Mgr.
[makers of *The Standard* soccer table]

TWELVE SIGNS, INC.
3369 S. Robertson Blvd.
Los Angeles, CA 90034
213/553-8000
Richard W. Housman, President
Steve Davis, VP Mktg. & Distribution
Michael Fodor, Director of Advertising
Hanky Kim, Service Manager
[horoscope scroll vending machine & displays]

21ST CENTURY VENDING
East 11802 Mansfield #1
Spokane, WA 99206
509/924-8110
fax: 509-924-5147
Jack Linton, President
Karen Anderson, VP Marketing/Sales
[vending machine that dispenses a wide range of personal products (aspirin, condoms, etc.) which the firm also supplies]

UBI
51 Progress St.
Union, NJ 07083
201/686-7030
800/526-0080
fax: 201-686-1518
J. Roy Morris, President
Alex Macino, Plant Manager
Bob Carr, Senior Engineer
Bob Chapman, Sales Manager
Rose Keifrider, Customer Service
[pool tables, amusements, cabinet design/manufacture, pay telephone enclosures]

USA GAMES
7046 Sophia St.
Van Nuys, CA 91406
818/904-0975
fax: 818-904-3448
Richard Rock, Treasurer/Secretary
Sam Franklin, Vice President
Mark Turk, President
[video conversion kits; game development]

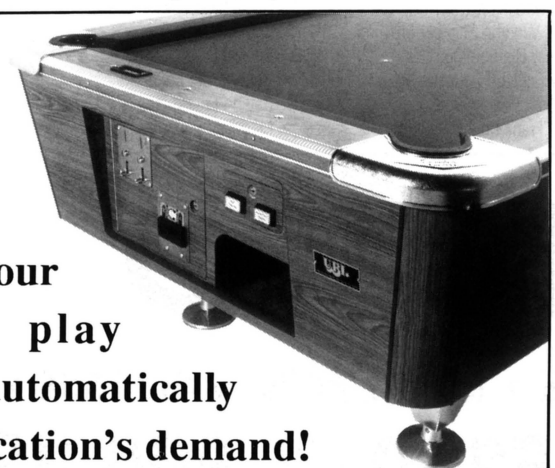
U.S. GAMES, INC.
5825-B Peach Tree Corners East
Norcross, GA 30092
404/441-2910
800/HIT-GAME (448-4263)
fax: 404-446-2211
Michael Pace, President
Mike Horan, VP Sales & Marketing
Ray Sims, VP Operations
[video kits, dedicated games, novelties, video pull-tab, Louisiana bingo, Montana and South Dakota video lotteries]

HOT 1990's

"Series E"

Electronic Rack/Time Play

Make more money when your pricing and play mode change automatically to meet your location's demand!



(Shown with optional Bill Acceptor)

UBI

UNITED BILLIARDS, INC.
51 PROGRESS ST. UNION, NJ 07083

1-800-526-0080

"Built to last from the inside out"

WEDGES/LEDGES®

"a game of skill for prizes"

If you haven't **HEARD** about it,
or **READ** about it —
Please call and **FIND OUT** about it!
Maybe you'll also
BRAG about it!

FEATURES

★ Quarter or Token Played Coin/Ticket adjustable (1-1 to 1-8) ★

★ Music Played During Ticket Vend ★

★ Gross Potential: $360/hr. per game ★



★ Dimensions:
4 plyr : 40″ wide × 49½ deep × 37″ high
2 plyr : 47″ wide × 33″ deep × 72″ high ★

WEDGES/LEDGES OF CALIFORNIA, INC.
123 International Boardwalk
Redondo Beach, California 90277
PH: (213) 374-9982 FAX: 213-374-2387

U.S. INDOOR GOLF
220 Bush St. #660
San Francisco, CA 94104
415/781-1177
fax: 415-781-6469
Irving Bookspan, COO
Glenn McCrae, CEO
[maker of the *Putt Master* golf game]

UNITED ARTISTS THEATRE AMUSEMENTS
5005 Calle San Rafael #B-5
Palm Springs, CA 92264
619/322-4422
fax: 619-323-9769
Jon Daugherty, President
[video conversion kits; attraction and redemption games]

U-SEAL-IT VENDING
1739 W. 132nd St.
Gardena, CA 90249
213/532-5321
fax: 213-532-6543
Aaron Lieberman, President
Donna Chiavaroli, General Manager
[vending machine that dispenses baseball/football cards, plastic laminate and stickers]



U-SELECT-IT (USI)
P.O. Box 1395
Des Moines, IA 50305
515/277-5397
800/247-8709
fax: 515-274-0390
Jack Kellam, VP of Sales
[full-line vending equipment]

VAL ENTERPRISES
1434 W. Belt N. #120
Houston, TX 77043
713-496-2900
Val Janakiev, President
Carolyn Gant, Vice President
[compact, personality-type impulse machines]

VALLEY RECREATION PRODUCTS
333 Morton St.
Bay City, MI 48706
517/892-4536
800/248-2837 (sales)
fax: 517-892-6513
Charles Milhem, President
Alan Schafer, VP of Marketing
Emil Marcet, Sales Director
James Griffiths, Int'l. Sales Director
Melody Sutkowi, Cust. Serv. Admin.
Bob Corrigan, Service Manager, Darts
Richard Shelton, VP of Manufacturing
Donald Kreil, Purchasing Director
Dave Kristal, Field Promotions
William Nemgar, League Consultant
[coin-op pool and bumper pool tables; electronic darts]

VARI-TECH CO.
4520 Spartan Industrial Dr. S.W.
Grandville, MI 49418
616/538-4088
800/245-2737
fax: 616-538-1281
Mark Kane, General Manager
Reggie Moultrie, Sales Manager
Anne Coleman, Operations Manager
[redemption & midway-type games, consulting & design service, coin-op games]

THE VENDO CO.
(a Sanden Company)
7209 No. Ingram Ave.
Fresno, CA 93650
209/439-1770
800/344-7216 (outside CA)
fax: 800-541-5684 (cust. serv., outside CA)
Joe R. Town, President
Bill Astin, Senior VP of Sales & Marketing
Galen Corson, Int'l. Marketing & Sales
Tony Palazzo, Manager Venguard Admin.
[can and bottle vending machines; glass cooler merchandisers; parts, supplies and accessories]

VEND-RITE MFG.
2517 W. Armitage Ave.
Chicago, IL 60647
312/772-6700
Jack Flynn, President
Vince Hansen, Vice President
[coin-op vending machines]

VIDEOBOX NETWORKS, INC.
1776 Broadway, 19th Floor
New York, NY 10019
212/489-7826
fax: 212-765-4229
Justin Korn, President
Flora Houston, Asst. to President
[laserdisc video jukebox]

ON-THE-BALL

Profit Service Message #4 from Williams®



Jim Spinello, The Entertainment Industry of America



Frank Seninsky, Alpha-Omega Amusements, Inc.

Q: *How does the resale value of a Williams pinball game compare with the competition?*

A: "There's no comparison. That's why I buy Williams games. They hold their value while others drop so fast you can't keep up. Williams games are definitely the best. They're not only great in earnings potential, but they also keep on working, play after play, year after year. They hold up and don't let you down."

Jona M. Spitz

A: "Very favorably. I sell a lot of used equipment from my route. Williams pins definitely have the highest resale. Take 'Jokerz', 'Cyclone', 'Police Force', 'Taxi', 'RollerGames', 'Whirlwind'. All these games have held their value extremely well. You can always count on Williams for high resale."

Frank Seninsky

Play to win with Williams pinball.

If you have a promotion you'd like to share, send it to Roger Sharpe at Williams Electronics Games, Inc., 3401 N. California Ave., Chicago, IL 60618. And we'll send you a free T-shirt!

Williams®



AVAILABLE NOW!

WATCH OUT FOR COUNTERFEIT FEVER CHANCE W-6 CHIPS

YAMATE USA CORP. owns the U.S. copyrights on these video games:

- **LUCKY 8-LINE W-4**
- **FEVER CHANCE W-6**
  also called Lucky 8-Line W-6

It has come to our attention that an outfit is selling chips that it claims will turn existing Lucky 8-Line W-4 P.C. Boards into P.C. Boards that play FEVER CHANCE. Those chips are ILLEGAL and they are cheap fakes! They make an inferior-looking version of the FEVER CHANCE game that lacks major visual features of the genuine copyrighted game:

- There is no all-4-corners win.
- There is no criss-cross win.
- There is no FEVER CHANCE mode.

What you get is not a FEVER CHANCE game, and your customers will just be disappointed if some kind of FEVER JUNK is palmed off on them. Don't be taken in by a fake!

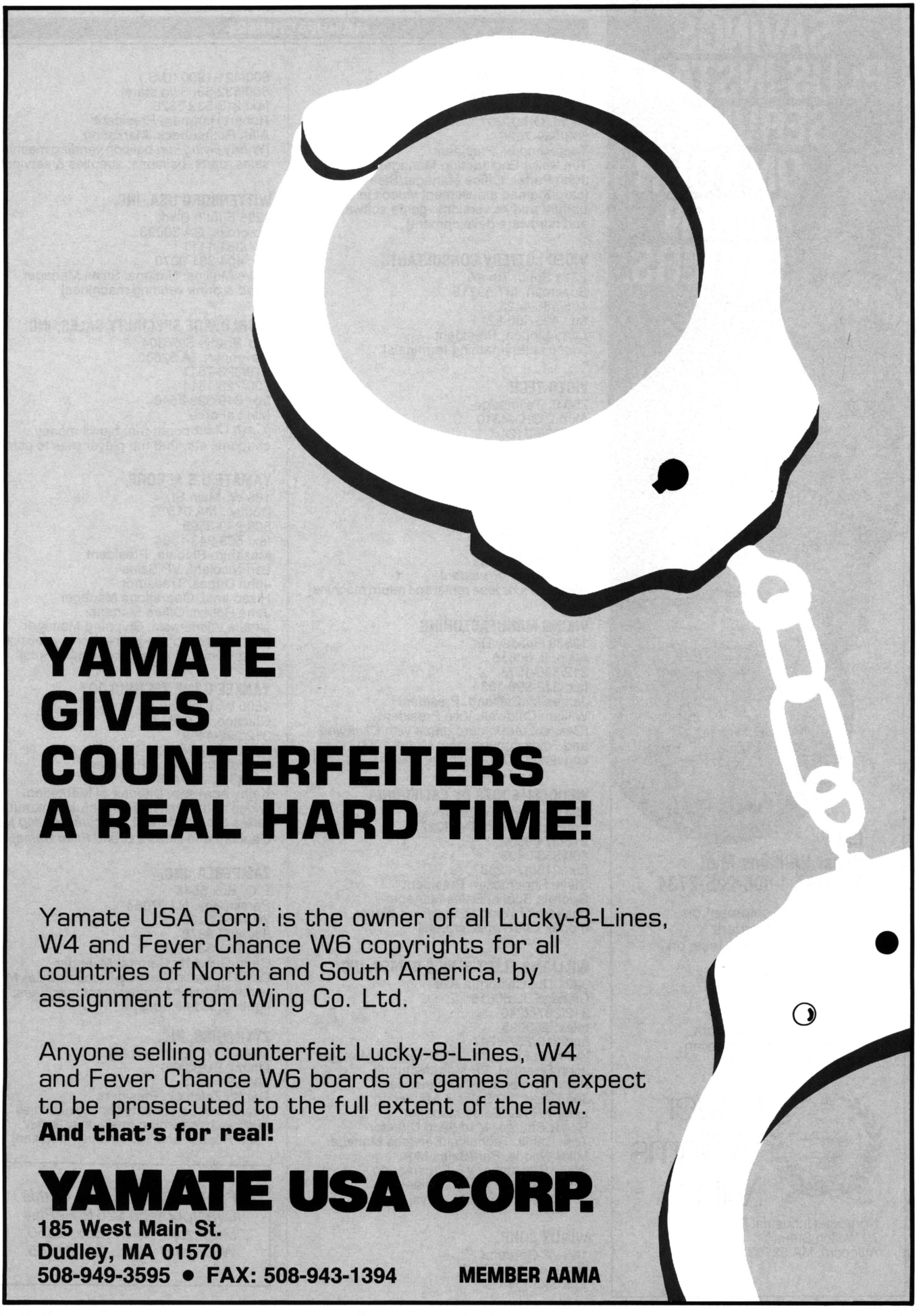
The chips and the resulting product are illegal. Nobody can legally sell a chip change to make any game into Yamate's copyrighted FEVER CHANCE. Anything like that is an unauthorized derivative work— created, sold and performed in violation of 17 U.S.C. SEC. 106 (2). Anyone who knowingly does business with that equipment for purposes of commercial gain is violating the U.S. Criminal Code - 18 U.S.C. SEC. 2319. Putting these chips into genuine Lucky 8-Line W-4 P.C. Boards turns the genuine games into counterfeits. Putting these chips into counterfeit boards is double-counterfeiting, and is grounds for double the usual criminal punishment and double the usual statutory damages. Stay away from FEVER JUNK and protect your business!

Please contact a legitimate, authorized FEVER CHANCE distributor for price quotations on P.C. Boards, kits and complete games for the genuine, copyrighted FEVER CHANCE/Lucky 8-Line W-6. Please contact us if you learn of any of these counterfeits on location.

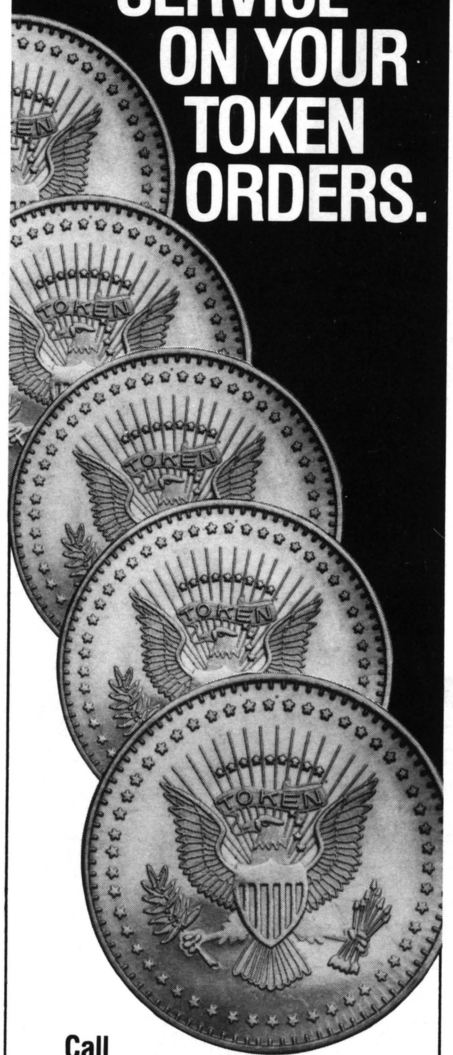
YAMATE USA CORPORATION

185 West Main Street • Dudley, MA 01570

PHONE (508) 949-3595 • FAX 508-943-1394 • MEMBER AAMA


YAMATE
GIVES
COUNTERFEITERS
A REAL HARD TIME!
Yamate USA Corp. is the owner of all Lucky-8-Lines, W4 and Fever Chance W6 copyrights for all countries of North and South America, by assignment from Wing Co. Ltd.
Anyone selling counterfeit Lucky-8-Lines, W4 and Fever Chance W6 boards or games can expect to be prosecuted to the full extent of the law.
And that's for real!
YAMATE USA CORP.
185 West Main St.
Dudley, MA 01570
508-949-3595 • FAX: 508-943-1394
MEMBER AAMA

SAVINGS PLUS INSTANT SERVICE ON YOUR TOKEN ORDERS.



Call
Roger Williams Mint
Toll-Free 1-800-225-2734

- Overnight shipment on stock token orders
- 3-4 weeks, even less, on custom designs
- FREE design service
- Reliable security procedures

For samples of our work, information or to place an order, call Toll-Free.

Roger Williams Mint™

Northwest Industrial Park
79 Walton Street
Attleboro, MA 02703

VIDEO HORIZONS
19885 Eighth Street
P.O. Box 5656
Bend, OR 97701
503/389-7626
Tom Hendrix, President
Tim Kelly, Engineering Manager
John Porter, Office Manager/Sales
[card-themed amusement videos in upright and kit versions; game software and hardware development]

VIDEO LOTTERY CONSULTANTS
2311 South 7th #A
Bozeman, MT 59715
406/586-4423
fax: 406-586-8211
Larry Lippon, President
[video lottery/gaming terminals]

VIDEO TECH
750 E. Tallmadge
Akron, OH 44310
216/633-3124
John Grifa, Owner
[coin-op basketball game]

VIDEO VENDOR
4235 Main St.
Skokie, IL 60076
708/982-0440
fax: 708-675-1832
Barry Shore, President
[Video Vendor tape rental and return machine]

VIKING MANUFACTURING
12559 Holiday Dr.
Alsip, IL 60658
312/396-1075
fax: 312-396-1834
James McClelland, President
William Caldwell, Vice President
[Casino Classic card game with *Olympiad* and *Trivia* conversions; Model 1000 video conversion *Delta* system; Viking payphone]

WEDGES/LEDGES OF CALIFORNIA
123 International Boardwalk
Redondo Beach, CA 90277
213/374-9982
800/553-3439
fax: 213/374-2387
Steve Shoemaker, President
Georgia Boulie, Sales Manager
[makers of *Wedges/Ledges* 4-player model, *Challenger* cranes]

WILLIAMS ELECTRONICS GAMES, INC.
3401 No. California Ave.
Chicago, IL 60618
312/267-2240
telex: 253095
fax: 312-267-3747
Kenneth Fedesna, VP & General Manager
John Straebel, VP Manufacturing
Patrick Delahanty, VP Finance
Joe Dillon, VP Sales & Marketing
Lesley Ross, Sales Manager
Roger Sharpe, Marketing Director
Tom Cahill, Technical Services Manager
Mike Woods, Part/Sales Mgr.
Wally Smolucha, VP-Engineering
[coin-operated pinballs, videos, novelties and shuffle alleys]

WINDY CORP.
106 W. Gardena
Gardena, CA 90248
213/532-5353
800/421-1980 (U.S.)
800/532-5353 (in state)
fax: 213-532-5328
Robert Hartman, President
Alan Ruthenbeck, Marketing
[Windy *Flying Fun* balloon vending machine; sales, parts, balloons, supplies & service]

WITTENBORG USA, INC.
4295 F Int'l. Blvd.
Norcross, GA 30093
404/381-1111
fax: 404-381-0070
Dave Mullins, National Sales Manager
[food & drink vending machines]

WORLDWIDE SPECIALTY SALES, INC.
601 Brady, Ste. 304
Davenport, IA 52803
319/323-7511
800/728-1511
fax: 319-322-8548
Mel LaForce
[Cash Cube booth that blows money, coupons, etc. that the player tries to catch]

YAMATE U.S.A. CORP.
185 W. Main St.
Dudley, MA 01570
508/949-3595
fax: 508-943-1394
Masahiro Shibata, President
Len Nicoletti, VP Sales
John Dugas, Treasurer
Hisao Imai, Operations Manager
Jane Rosen, Office Manager
Ursula Wisniewski, Shipping Manager
[manufacturer of amusement-only video poker and slot machine PCB conversion kits]

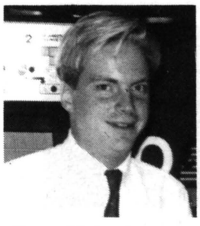
YANKEE GAME TECHNOLOGY
4500 W. Dickens
Chicago, IL 60647
312/292-4499
fax: 312-276-9752
Ed Pellegrini, Vice President
(312/292-4480)
Kathy Acevedo, Director of Marketing
[video and novelty games; music; manufacturers & producers of *Capcom Bowling* for Capcom and *Bozo's Grand Prize Game]*

ZAMPERLA, INC.
P.O. Box 5545
Parsippany, NJ 07054
201/334-8133
800/888-8878
fax: 201-334-6880
Carlo Gulielmi, General Manager
David H. Martin, Coin-Op Products Sales Mgr.
[strength-testing amusement machines; lighting; kiddie rides]

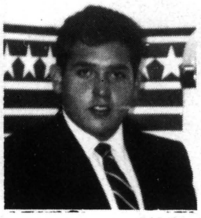
ZYTRONICS, INC.
8823 S.W. 129th Terrace
Miami, FL 33176
305/251-3775
Gerald Zaichick, President
[makers of personality-testing novelties such as handwriting analyzers, *Gypsy Palm Reader* and *Sex Analyst* machine]

For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

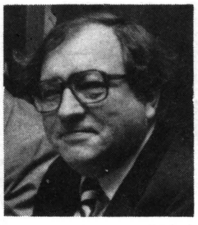
DISTRIBUTOR YEARBOOK



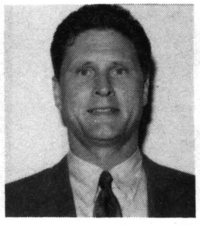
Doug Allebach
Audio Visual Amuse.
St. Louis, MO



Daniel Villa Alverez
Sinfonalas Finas
Mexico



Richard Anderson
Mickey Anderson, Inc.
Erie, PA



Steve Anderson
Music-Vend
Seattle, WA



Hugh Andrews
Drew's Distributing
Fairforest, SC



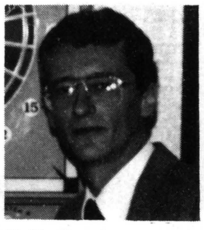
Bill Arden
Brady Distributing
Miami, FL



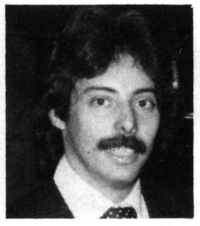
Warren Asing
50th State Coin-Op
Ewa Beach, HI



Rich Babich
Colorado Game Exch.
Denver, CO



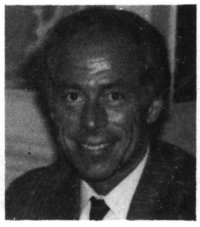
Rollie Beach
Beach Distributing
Fargo, ND



Richard Berger
Manhattan Coin Mach.
New York, NY



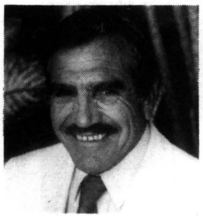
Joe Beston
Betson Enterprises
New Hyde Park, NY



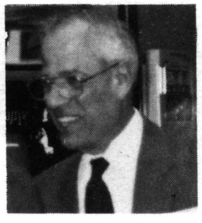
Ira Bettelman
C.A. Robinson & Co.
Los Angeles, CA



Sandy Bettelman
C.A. Robinson & Co.
Los Angeles, CA



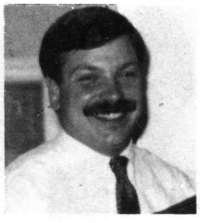
Bert Betti
Betson Enterprises
Moonachie, NJ



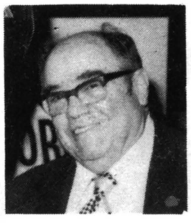
Hugh Betti
Betson Enterprises
Moonachie, NJ



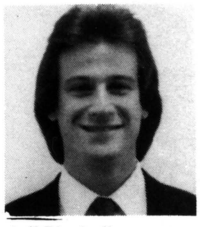
Peter Betti
Betson Pacific
Los Angeles, CA



Robert Betti
Betson Enterprises
Moonachie, NJ



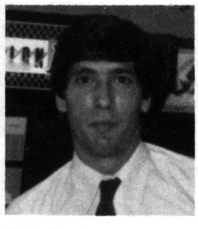
John Bilotta
Bilotta Enterprises
Newark, NY



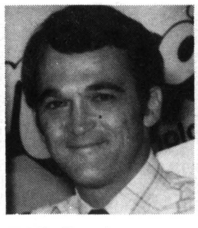
Jeff Blackoff
J-S Sales
Mt. Vernon, NY



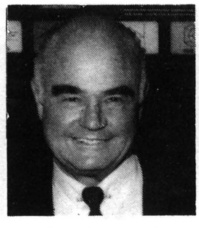
Mark Blum
United Distributors
Wichita, KS



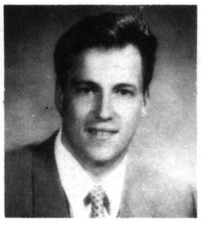
Bob Boals
Betson Enterprises
Moonachie, NJ



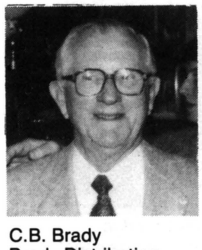
Eddie Boasberg
New Orleans Novelty
Metairie, LA



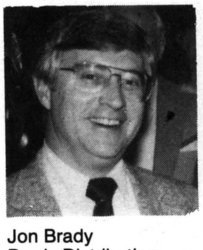
Lou Boasberg
New Orleans Novelty
Metairie, LA



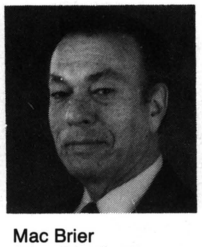
Ron Bolger
American Vending
Elk Grove Village, IL



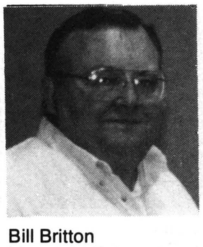
C.B. Brady
Brady Distributing
Charlotte, NC



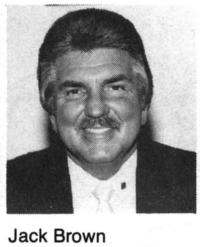
Jon Brady
Brady Distributing
Charlotte, NC



Mac Brier
Atlas Distributing
Chicago, IL



Bill Britton
Mountain Coin
Las Vegas, NV

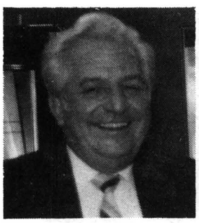


Jack Brown
Mountain Coin Dist.
Denver, CO



Al Calderon
Modern Vending
Indianapolis, IN

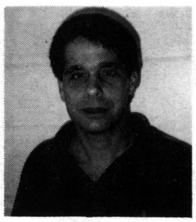
DISTRIBUTOR YEARBOOK



Joe Camm
Betson Enterprises
Moonachie, NJ



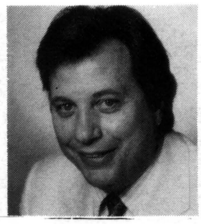
Charles Caplan
Birmingham Vending
Orlando, FL



David Capilouto
Greater Southern
Altanta, GA



Joe Carone
World Wide Dist.
Chicago, IL



Ron Carrara
Betson Pacific
So. San Francisco, CA



Mark Chan
General Coin
Portland, OR



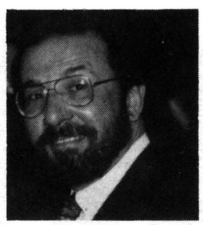
Earl Charlton
Peach State
Altanta, GA



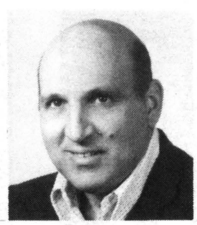
Glenn Charney
Lieberman Music
Minneapolis, MN



Mireille Chevalier
Chevalier Int'l. Service
San Jose, CA



Joe Cirillo
Betson Enterprises
Moonachie, NJ



Al Conte
Victor Conte Sales
Utica, NY



Byron Cook
Master Sales
Corsicana, TX



Leland Cook
Master Sales
Corsicana, TX



Dave Cotrell
Brady Distributing
Chattanooga, TN



Eddie Cotter
Peach State
Atlanta, GA



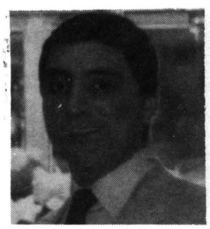
Jean Coutu
Laniel Auto. Machines
Montreal, Quebec



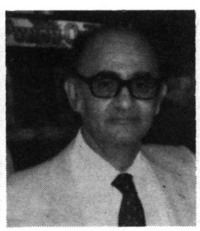
Bill Cowman
Shaffer Distributing
Columbus, OH



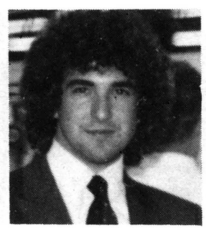
Michael Damtew
Dunis Distributing
Portland, OR



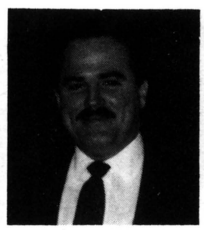
Leonard Dean
Coastal Amusement
Lakewood, NJ



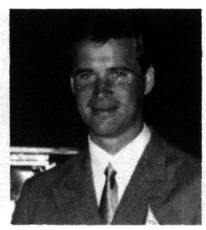
Sal DeBruno
Betson Pacific
Phoenix, AZ



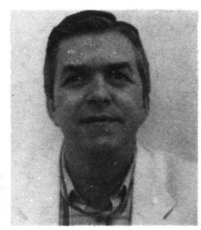
Simon Deith
R.H. Belam
Hempstead, NY



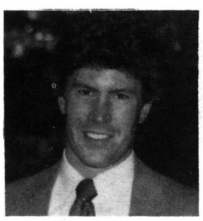
Michael DeMoya
Music & Games Int'l.
Marietta, GA



Don Deremer
Roth Novelty
Wilkes Barre, PA



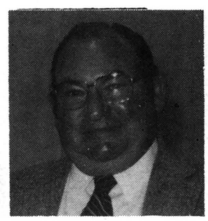
Gary Dilley
Dilley Distributors
Post Falls, ID



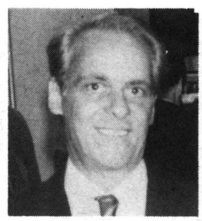
Bob Donnelly
New England Coin-Op
Norwood, MA



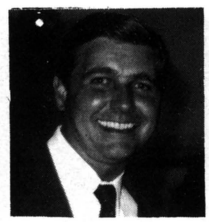
Lou Dunis
Dunis Distributing
Portland, OR



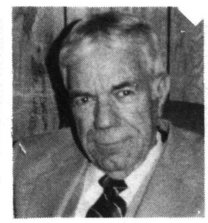
Jim Dunn
Brady Distributing
Charlotte, NC



Pete Entringer
Audio Visual Amuse.
St. Louis, MO

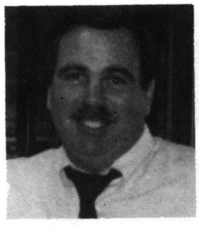


Craig Estey
General Coin
Portland, OR

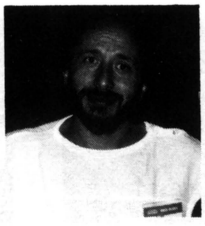


Jack Ethridge
Jack's Amusement
El Dorado, AR

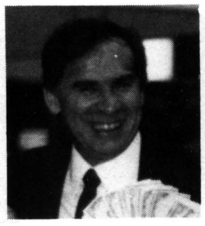
DISTRIBUTOR YEARBOOK



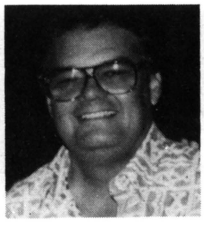
Joe Farney
Betson Pacific
Los Angeles, CA



Karl Feder
Pacific Vend
Vancouver, B.C.



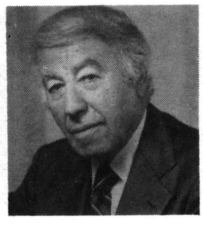
Sam Feder
Pacific Vend
Vancouver, B.C.



Kane Fernandez
50th State Coin-Op
Ewa Beach, HI



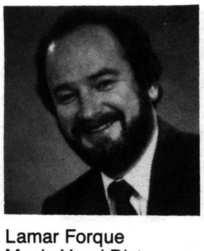
Linda Fernandez
50th State Coin-Op
Ewa Beach, HI



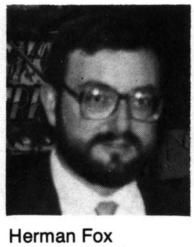
Suren Fesjian
Mondial Distributing
Springfield, NJ



Kelly Flynn
J&J Distributors
Indianapolis, IN



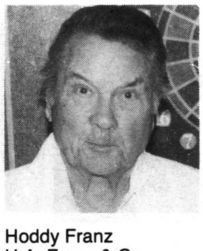
Lamar Forque
Music-Vend Dist.
Seattle, WA



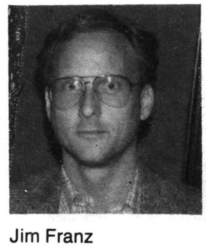
Herman Fox
Cleveland Coin
Cleveland, OH



Rubin Franco
Franco Dist.
Montgomery, AL



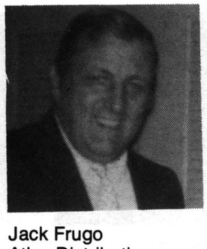
Hoddy Franz
H.A. Franz & Co.
Houston, TX



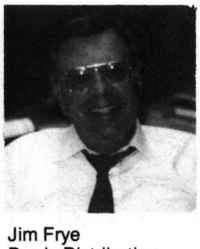
Jim Franz
H.A. Franz & Co.
Houston, TX



Joe Franz
H.A. Franz & Co.
Houston, TX



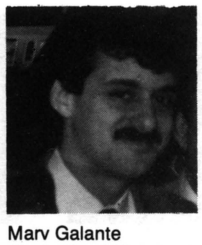
Jack Frugo
Atlas Distributing
Chicago, IL



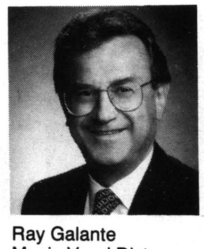
Jim Frye
Brady Distributing
Charlotte, NC



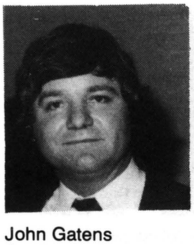
Dan Fuller
Coast To Coast
Roseville, CA



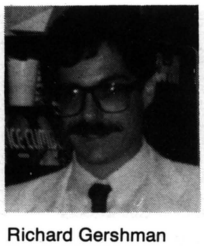
Marv Galante
Music-Vend Dist.
Seattle, WA



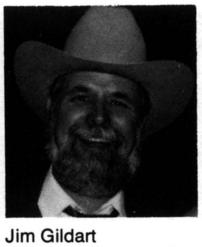
Ray Galante
Music-Vend Dist.
Seattle, WA



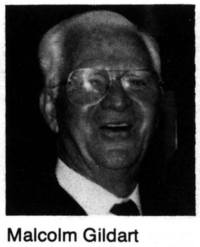
John Gatens
Southgate Amusement
San Antonio, TX



Richard Gershman
Brady Distributing
Miami, FL



Jim Gildart
Allcoin Equipment Co.
San Antonio, TX



Malcolm Gildart
Allcoin Equipment Co.
San Antonio, TX



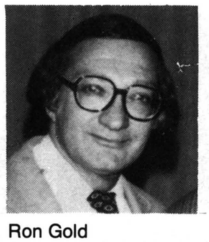
Tom Gilchrist
T.W. Gilchrist Vending
Toronto, Ontario



David Gilfor
Active Amuse. Dist.
Philadelphia, PA



Les Godwin
Godwin Distributing
No. Little Rock, AR



Ron Gold
Cleveland Coin Mach.
Cleveland, OH



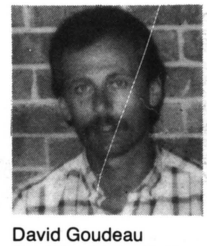
Jane Goldberg
Modern Vending
Indianapolis, IN



Tom Goldberg
Modern Vending
Indianapolis, IN

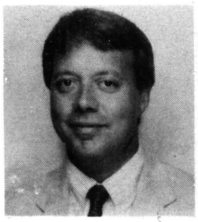


Norman Goldstein
Monroe Dist.
Cleveland, OH



David Goudeau
Southland Distributors
Lafayette, LA

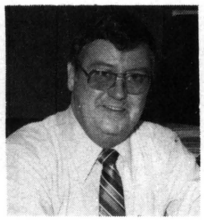
DISTRIBUTOR YEARBOOK



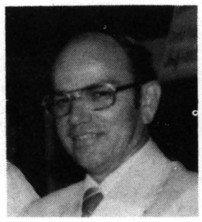
Gary Gouse
Birmingham Vending
Birmingham, AL



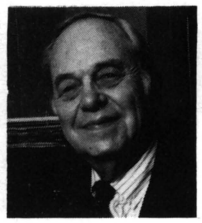
Art Greiner
Mountain Coin
Albuquerque, NM



Devon Griffin
Peach State Dist.
Atlanta, GA



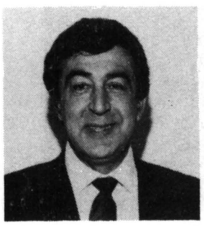
Jerry Grotjan
Monroe Distributing
Fairfield, OH



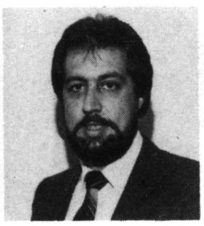
George Gruebert
Musical Sales
St. Louis, MO



Oscar Gutierrez
Video Juegos
Mexico



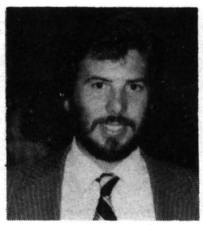
Frank Gumma Sr.
American Vending
Wood Dale, IL



Frank Gumma Jr.
American Vending
Wood Dale, IL



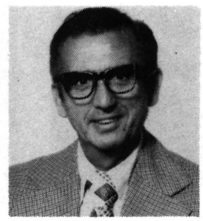
Jo Anne Hackett
Key Distributing
Denver, CO



Bob Haim
Brady Distributing
Miami, FL



Marc Haim
R.H. Belam
Hempstead, NY



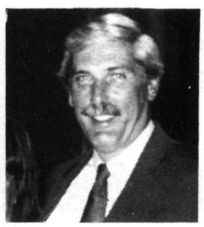
Vic Haim
R.H. Belam
Hempstead, NY



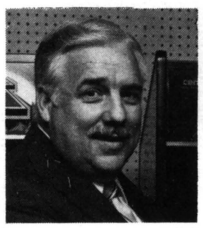
Margaret Hanna
T.O.P. Distributing
Rochester, NY



C.W. Hardwick
Game Sales San Antonio
San Antonio, TX



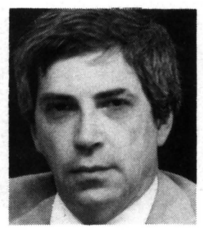
Pat Harper
J&J Distributors
Indianapolis, IN



Bill Hauser
Eastern Distributing
Clemmons, NC



John Head
Peach State Dist.
Atlanta, GA



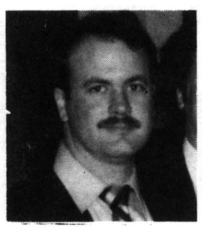
Hank Heiser
Cartel Distributing
Livonia, MI



S.L. Henderson
Operators Distributors
High Point, NC



Ray Hibarger
Hanson Distributing
Bloomington, MN



Dave Jackson
Pachinko Palace
Northridge, CA



Jerry Janda
New Way Sales
Rexdale, Canada



Paul Janda
New Way Sales
Rexdale, Canada



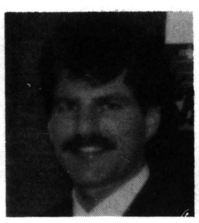
Jerry Johnston
H.A. Franz & Co.
Houston, TX



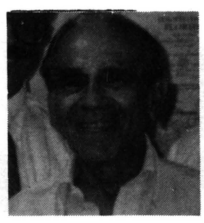
Bob Jones
Arjay Export
Hyannis, MA



Jack Kanter
Roth Novelty
Wilkes Barre, PA



Mitchell Kaufman
Bay Coin Distributors
Richmond Hill, NY



Murray Kaye
Brady Distributing
Miami, FL



Bob Keelyn
Coastal Amusements
Lakewood, NJ



Tom Keil
Brady Distributing
Charlotte, NC

Take your best shot

MUSIC VEND

1550 Fourth Ave., So. • P.O. Box 24807 • Seattle, WA 98124
(206) 682-5700 • FAX: 206-682-3622

East 4008 Broadway • Spokane, WA 99802
(509) 535-5757 • FAX: 206-535-4504

dunis distributing company

1140 S.E. 7th Ave. • Portland, OR 97214
(503) 234-5491 • FAX: 503-223-3816

REPRESENTING FOR SALES & SERVICE:

Aracnid • Atari • Capcom
Data East Video • Dynamo
Exidy • Fabtek • Grand Products
Hollywood • Irem • Nintendo
Premier • Romstar
Rowe Music & Vending
SNK • Sega • Taito • Tecmo
Valley • Williams • Yankee Games



©DG 1990

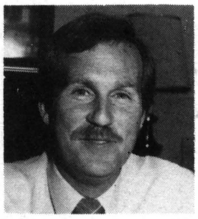
DISTRIBUTOR YEARBOOK



Mike Kessler
Grupo Onesa/Difadi
Mexico



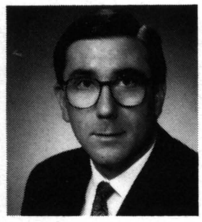
Elden Kingston
Mountain Coin Dist.
Salt Lake City, UT



Rick Kirby
New England Coin-Op
Norwood, MA



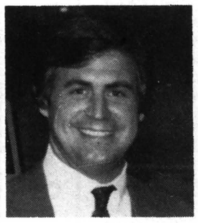
Joel Kleiman
Pioneer Sales & Serv.
Menomonee Falls, WI



Rick Koch
Music-Vend Dist.
Seattle, WA



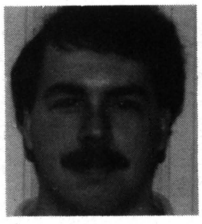
Steve Koenigsberg
State Sales & Service
Baltimore, MD



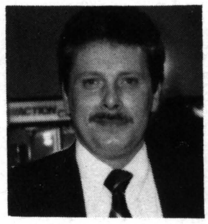
Bill Kraft
Shaffer Distributing
Columbus, OH



Ed Kucharski
Stae Sales & Service
Baltimore, MD



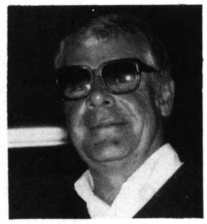
Richard Laniel
Banco Canada
Ville St. Laurent, Que.



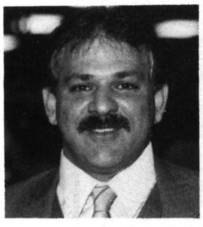
Jim LaRoux
Atlas Distributing
Grand Rapids, MI



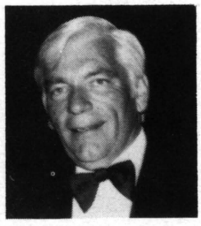
Kent Larsen
Struve Distributing
Salt Lake City, UT



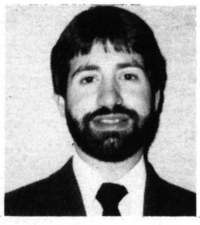
Stan Larsen
Struve Distributing
Salt Lake City, UT



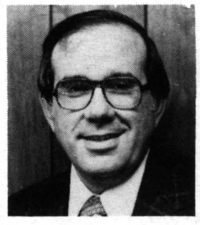
Lou Larson
Atlas Music & Novelty
Pittsburgh, PA



Bob LeBlanc
Rowe International
Dedham, MA



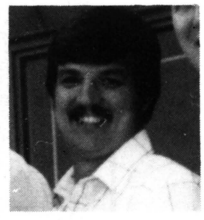
Steve Levy
Music-Vend
Seattle, WA



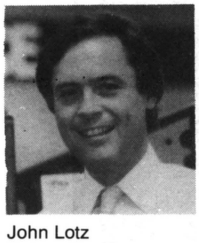
Steve Lieberman
Lieberman Music
Minneapolis, MN



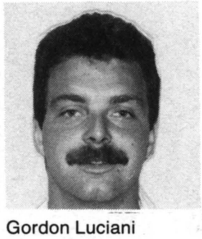
David Loethen
Sunshine Distributing
Kansas City, MO



Mark Loethen
Sunshine Distributing
Kansas City, MO



John Lotz
Betson Pacific
Los Angeles, CA



Gordon Luciani
Banco Canada
Ville St. Laurent, Que.



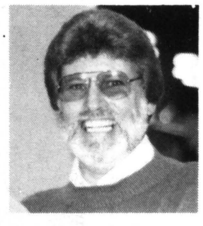
Bubba Lunsford
Jack's Amusement
Lubbock, Texas



Jerry Marcus
Atlas Distributing
Chicago, IL



John Margold
Betson Enterprises
Moonachie, NJ



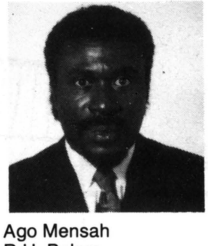
Dick McCannell
Operators Distributing
High Point, NC



Faye McWilliams
General Coin
Portland, OR



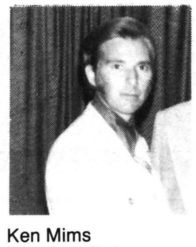
Mike McWilliams
General Coin
Portland, OR



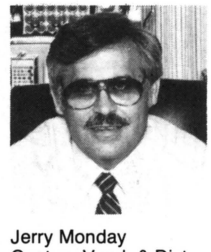
Ago Mensah
R.H. Belam
Hempstead, NY



Bob Miller
Shaffer Distributing
Macedonia, OH



Ken Mims
Palmetto State
Cayce, SC



Jerry Monday
Century Vend. & Dist.
Los Angeles, CA

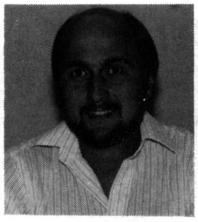
DISTRIBUTOR YEARBOOK



Sue Monday
Century Vend. & Dist.
Los Angeles, CA



Terry Moss
Moss Distributing
Des Moines, IA



Scott Nelson
Hanson Distributing
Bloomington, MN



John Neville
American Vending
Wood Dale, IL



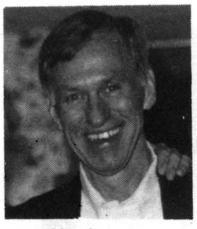
Jim Niblock
Canadian Coin Mach.
Burnaby, B.C.



Bob Nims
AMA Distributing
Metairie, LA



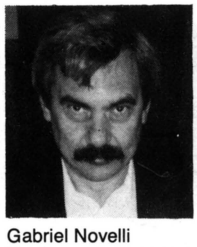
Bud Norman
J-S Sales
Mt. Vernon, NY



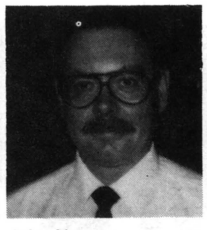
Blair Norris
Brady Dist.
Charlotte, NC



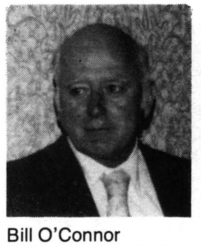
Patti Novak
Coast To Coast
Roseville, CA



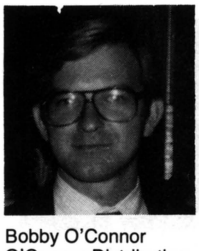
Gabriel Novelli
NorthwestAmusements
Winnipeg, Manitoba



John Nusser
J-S Sales
Mt. Vernon, NY



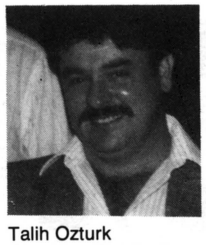
Bill O'Connor
O'Connor Distributing
Dallas, TX



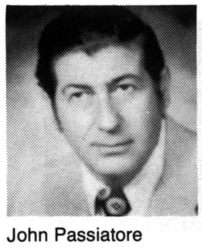
Bobby O'Connor
O'Connor Distributing
Dallas, TX



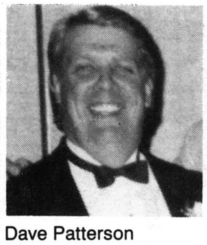
Marty O'Connor
O'Connor Distributing
Dallas, TX



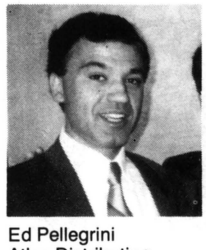
Talih Ozturk
Sunshine Distributing
Kansas City, MO



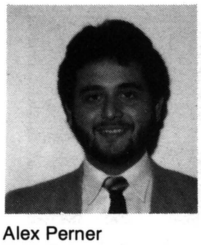
John Passiatore
Victor Conte Sales
Utica, NY



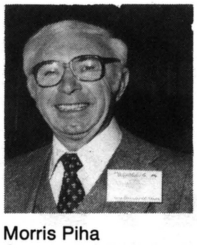
Dave Patterson
SunBelt Distributing
Irving, TX



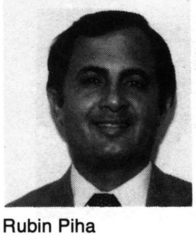
Ed Pellegrini
Atlas Distributing
Chicago, IL



Alex Perner
R.H. Belam
Hempstead, NY



Morris Piha
Greater Southern
Atlanta, GA



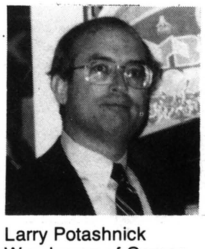
Rubin Piha
Greater Southern
Atlanta, GA



Dave Pisacane
J&J Distributors
Indianapolis, IN



E. Felix-Diaz Placeres
Grupo Onesa/Difadi
Mexico



Larry Potashnick
Warehouse of Games
St. Louis, MO



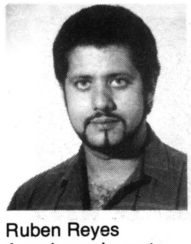
Lou Ptacek
Bird Distributing
Lenexa, KS



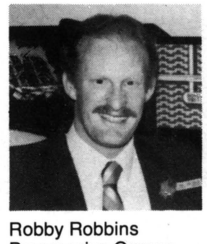
Mike Publicover
Rowe International
Dedham, MA



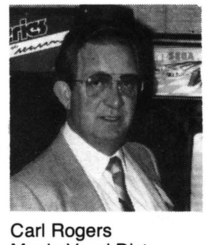
Jerry Reeves
Southern Music
Orlando, FL



Ruben Reyes
Americano Imports
Ponce, PR



Robby Robbins
Progressive Games
El Cajon, CA

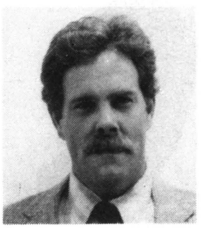


Carl Rogers
Music-Vend Dist.
Spokane, WA

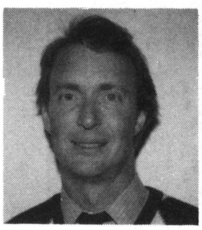
DISTRIBUTOR YEARBOOK



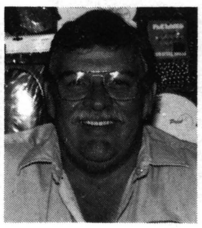
Phillip Roth
Roth Novelty
Wilkes-Barre, PA



Jim Royston
J-S Sales
Mt. Vernon, NY



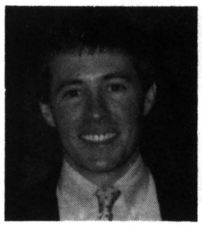
Paul Russell
Active Amuse. Dist.
Philadelphia, PA



Chuck Ryan
Music-Vend
Seattle, WA



George Sammons
Game Sales Co.
Memphis, TN



Scott Sammons
Game Sales Co.
Memphis, TN



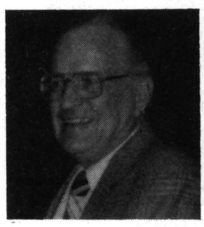
Dave Sandler
Sandler Vending
Minneapolis, MN



Ben Santucci
Coast to Coast
Roseville, CA



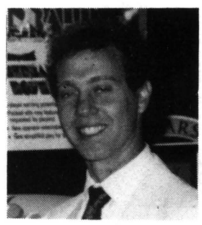
Dick Sarkisian
Mondial Distributing
Springfield, NJ



John Scarvada
Betson Pacific
Los Angeles, CA



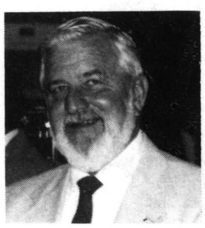
Tammy Schmidt
Hanson Distributing
Bloomington, MN



Barry Schraier
Warehouse of Games
St. Louis, MO



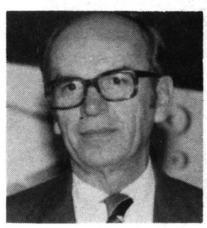
Frank Seninsky
Alpha-Omega Amuse.
Edison, NJ



Dick Sershon
Peach State
Atlanta, GA



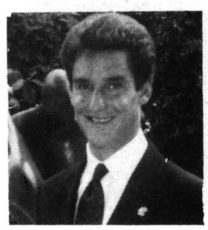
Steve Shaffer
Shaffer Distributing
Columbus, OH



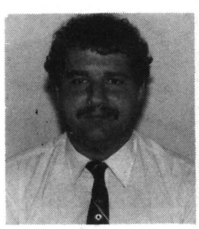
Jack Shawcross
T.O.P. Distributing
Syracuse, NY



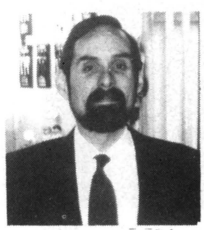
Dave Sheehan
J&J Distributors
Indianapolis, IN



Jacobo Shemaria
Mexel
Mexico



Don Sheppard
Hanson Distributing
Bloomington, MN



Don Shimel
J-S Sales
Mt. Vernon, NY



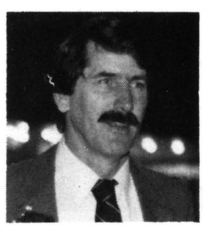
Janet Shimel
J-S Sales
Mt. Vernon, NY



Doug Shipley
Cleveland Coin
Cleveland, OH



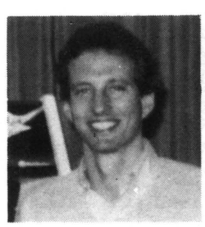
Marty Shumsky
Reno Game Sales
Reno, NV



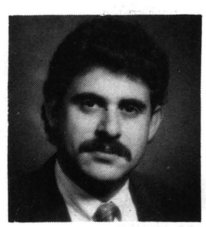
Jack Silverest
J&J Distributors
St. Louis, MO



Lou Singer
Central Distributing
Omaha, NE



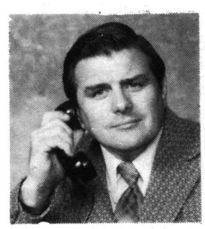
Mark Singer
Central Distributing
Omaha, NE



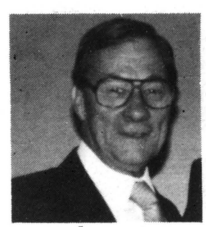
Doug Skor
World Wide Dist.
Chicago, IL



Fred Skor
World Wide Dist.
Chicago, IL



Bob Snow
Play-More Games
Ft. Worth, TX



Mel Sonier
Eastern Music
Philadelphia, PA


TAITO
AIR INFERNO
©TAITO AMERICA CORP. 1990

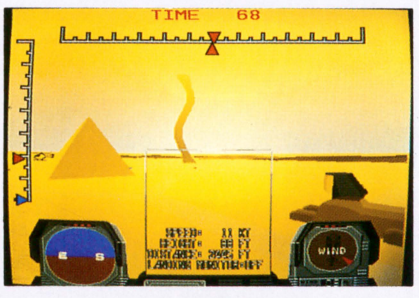
AIR INFERNO: The realistic high-intensity rescue simulator











- A helicopter rescue simulation game. Fire extinguishing operations and rescues are carried out from a rescue operations base.
- There are a total of six rounds; two paced for beginners, and four for intermediate and advanced players. Disaster scenes include a blazing tanker and a skyscraper fire.
- If a player's total score is among the top three, the player will be able to input three letters of his or her name into a winners list.

Round Introduction

Basic Rounds

*In this game, there are basic rounds and rescue rounds.
Beginners are recommended playing the basic rounds first.

Basic Training:

1. According to instructions, raise altitude.
2. Move forward to a marker-light in front.
3. When touching the marker, the next marker lights as a new target.
4. After passing 2 markers, a final marker lights in the landing spot.
5. Land on the designated spot.

Fire-Extinguishing Training:

1. According to instructions, raise altitude.
2. Put out a fire on the field by using fire-extinguishing chemicals.
3. After putting out the fire, another fire appears in another place.
4. After putting out a certain number of fires, landing instructions are displayed.
5. After landing, training is complete.

Rescue Round

1. Blazing Tanker

Extinguish a blaze on a huge tanker and land the helicopter on the deck.

- Landing on the sea will result in a crash.
- When the operation is successfully completed, the captain appears along with a "thank you."

2. Skyscraper Fire

Extinguish the fire and land the helicopter on the roof. Care must be taken of the strong winds on the roof top.

- When the operation is successfully completed, a blonde named Jennifer appears along with a "thank you."

3. Violent Eruption of Volcanic Island

Land on the heliport on the other side of the island.

- Avoid volcanic rocks spewing out of two craters.
- When the operation is successfully completed, Jennifer's twin sister appears along with a "thank you."

4. Archaeologist Lost in the Desert

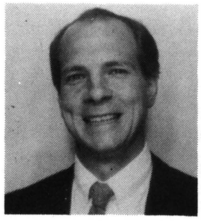
Find and rescue the archaeologist who has disappeared somewhere in the desert.

- Care must be taken of sand storms. In this scene, the radar breaks down so the target distance must be checked constantly.

TAITO AMERICA CORPORATION
390 Holbrook Drive
Wheeling, IL 60090
Telephone (708) 520-9280
Fax (708) 520-1309

Printed in the U.S.A.

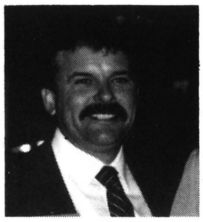
DISTRIBUTOR YEARBOOK



Jerry Spiegelman
Birmingham Vending
Birmingham, AL



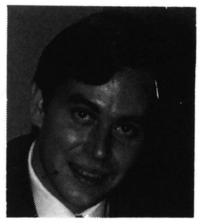
Phil Sternberg
Eastern Music
Philadelphia, PA



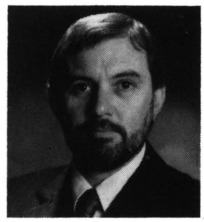
Dennis Sterns
J&J Distributors
St. Louis, MO



Paul Strahan
Playmor Music
Greenfield, MA



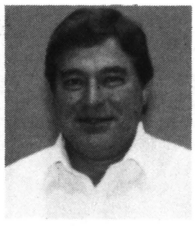
David Stroud
Progressive Games
El Cajon, CA



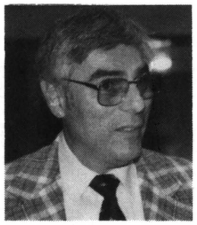
Jerry Stroud
Master Sales
Corsicana, TX



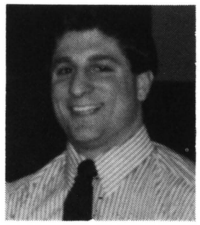
Charlie Stutz
Brady Distributing
Chattanooga, TN



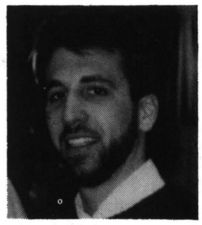
Merlin Symes
Mountain Coin
Salt Lake City, UT



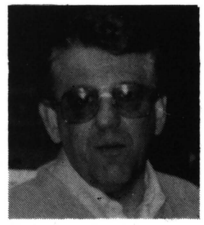
Arne Taksen
D&L Distributing
Harrisburg, PA



Jeffrey Tarantelli
T.O.P. Distributing
Rochester, NY



Matt Tarantelli
T.O.P. Distributing
Rochester, NY



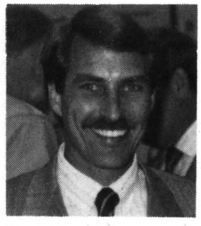
Tom Tarantelli
T.O.P. Distributing
Rochester, NY



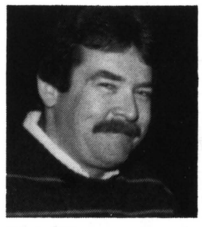
Leon Telvi
Video Americano
Carolina, PR



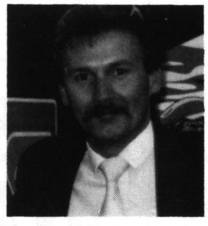
Maurice Terry
Play-More Games
Ft. Worth, TX



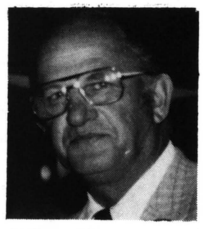
Pete Thompson
The Video Connection
Dixon, CA



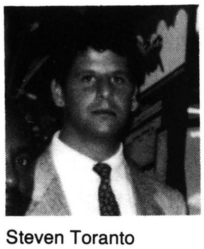
Rick Tills
Pioneer Sales & Service
Menomonee Falls, WI



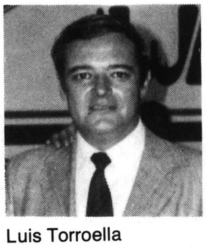
James Tomei
C.A. Robinson
San Francisco, CA



Al Toranto
Birmingham Vending
Birmingham, AL



Steven Toranto
Birmingham Vending
Birmingham, AL



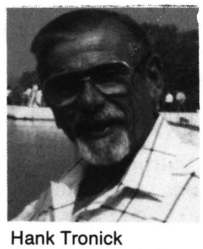
Luis Torroella
Fadima
Mexico



David Traconis
Deasa
Mexico



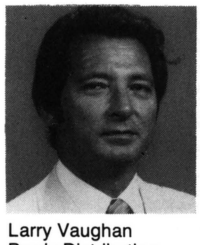
Bill Treger
Betson Enterprises
Moonachie, NJ



Hank Tronick
C.A. Robinson & Co.
Los Angeles, CA



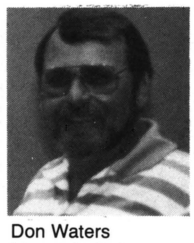
Rick Urba
Betson Enterprises
Moonachie, NJ



Larry Vaughan
Brady Distributing
Orlando, FL



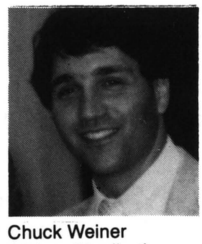
Jay Waldman
Kentucky Coin
Louisville, KY



Don Waters
Mountain Coin
Phoenix, AZ



Jim Weatherhead
Weatherhead Dist.
Burnaby, Canada



Chuck Weiner
Weiner Distributing
Baltimore, MD



Donna Weiner
Weiner Distributing
Baltimore, MD

50th STATE COIN-OP

Your Best Source For Used Games In Excellent Condition- Games Located Across The Nation!

Distributor Of Amusement Machines, Universal Harness System, Parts, Service, Technical Advice, Test Information

Representing

ATARI GAMES • BOB'S SPACE RACERS
CAPCOM • DATA EAST • DYNAMO
KONAMI • LELAND CORP. • MEMETRON
NINTENDO • PREMIER • ROMSTAR
SEEBURG • SKEEBALL
TAITO • TECMO • WILLIAMS/BALLY

Call or Write
50th State Coin-Op
RANDY MATSUMURA
Phone (808) 682-4561 • Fax (808) 682-4016
91-246 Oihana Street, Ewa Beach, HI 96707

Our Family of Amusement Companies Has Been Serving The People of Hawaii Since 1903.

JACK'S AMUSEMENT COMPANY

has two locations ready to serve you!

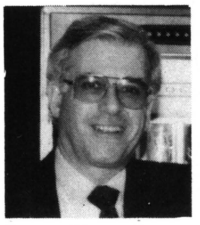
—ARKANSAS—
310 Strong Highway
El Dorado, Arkansas 71730
(501) 863-5600
Jack Ethridge, President

—TEXAS—
4019 Avenue 'A'
Lubbock, Texas 79404
(806) 762-6283
Bubba Lunsford, General Manager

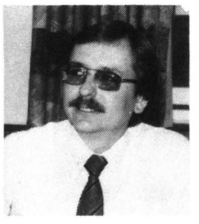
FOR FACTORY-AUTHORIZED SALES & SERVICE, CALL JACK'S!

"We're large enough to serve you & small enough to appreciate you."

DISTRIBUTORS



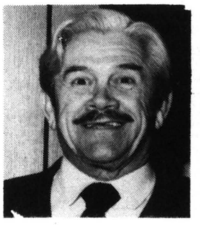
Harvey Weingarten
Kentucky Coin
Louisville, KY



Paul Westbrock
Shaffer Distributing
Columbus, OH



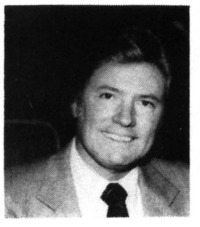
Joe Westerhaus Jr.
Royal Distributing
Cincinnati, OH



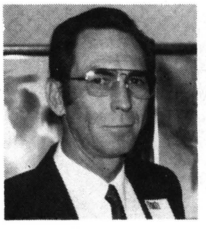
Felix Whatley
Birmingham Vending
Birmingham, AL



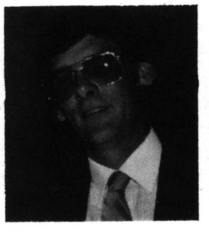
Steven Wild
Wild Distributing
Houston, TX



Bernie Williams
Commercial Music
Dallas, TX



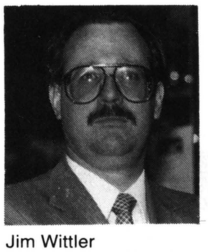
Mike Wilkinson
SunBelt
Irving, TX



Doug Wilson
Hilltop Distributing
Weirton, WV



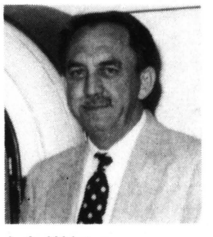
Linda Winstead
Lieberman Music
Minneapolis, MN



Jim Wittler
Atlas Music & Novelty
Pittsburgh, PA



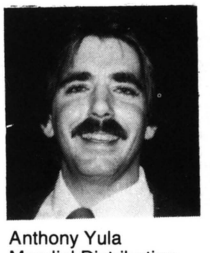
Steve Wolf
Greater America
Omaha, NE



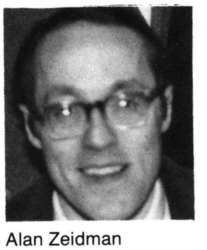
L.A. Wriston
Rowe International
Columbia, SC



Tony Yula
Mondial Distributing
Springfield, NJ



Anthony Yula
Mondial Distributing
Springfield, NJ



Alan Zeidman
Atlas Distributing
Chicago, IL

Direct Importer Of

PLUSH



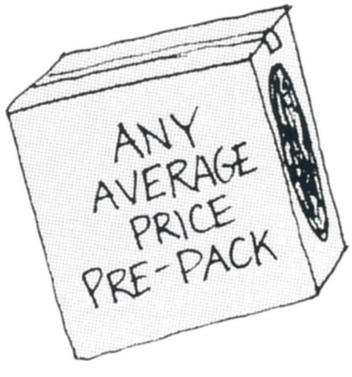
PLUSH 4 PLAY

CALL, WRITE OR FAX TODAY
FOR OUR FREE BROCHURE

1-800-25 CENTS

714-893-8099 (CA.)
714-892-0053 (FAX)

11601 SEABOARD CIRCLE, STANTON, CA 90680



ALABAMA & FLORIDA'S EXCLUSIVE ROWE DISTRIBUTOR

ACROSS THE SOUTHEAST

BIRMINGHAM VENDING CO.

BRINGS YOU THE BEST...



- PINBALL
- MUSIC
- VIDEO
- POOL
- KITS
- DARTS
- CRANES
- FULL-LINE VENDING

DISTRIBUTORS OF COIN-OPERATED MACHINES SINCE 1931

1-800-288-7635

GENERAL OFFICE: 540 - 2nd Ave., North, Birmingham, AL 35204 • (205) 324-7526 • Fax: 205-322-6639

FLORIDA DIVISION: 4542 L.B. McLeod Road, Orlando, FL 32811 • (407) 425-1505 • Fax: 407-425-5632 • (800) 330-1233

U.S. DISTRIBUTORS

REPLAY'S 1991 DIRECTORY/BUYERS' GUIDE

ALABAMA

BIRMINGHAM VENDING CO.
540 Second Ave. North
Birmingham, AL 35204
205/324-7526
800/288-7635
fax: 205-322-6639
Al Toranto, President
Gary Gouse, Sales Manager
Felix Whatley, Sales
Dave Leamon, Sales
Jerry Turner, Sales
Bob Hicks, Sales
Jerry Spiegelman, Sales
Steven Toranto, Sales
Jackie George, Service
Russel Moore, Service
Bob Suddoth, Parts
[lines: Ameri Corp., American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson, Capcom, Chill Factor, Coinco, Coffee Mat, Data East video & pinball, Dynamo, Fabtek, Irem, Konami, Klopp, Leland, Microwave Ovens, Mars, Merit, RMI, Rowe music, vending & bill changers, SNK, Sega, Taito, Tecmo, Valley, Vendo/USI, Very Fine]

CONTINENTAL MFG.
601-623 Holt St., Box 3232
Montgomery, AL 36109
205/265-9738 or 272-2460
fax: 205-265-9511
H. Jack Windsor, Owner
W.A. Bill Windsor, Rep. L.L.D.
Bernie Gomez, Engineer
Tracey Johnson, Sales
Jimmy Harris, Sales
[line: Continental pool tables, NSM]

FRANCO DISTRIBUTING CO., INC.
1469 Jean St., Box 927
Montgomery, AL 36107
205/834-3455
Rubin A. Franco, President
Joe Capilouto, Vice President
Morris Piha, Secretary/Treasurer
[lines: Ameri Corp., American Sammy, American Technos, Arachnid, Ardac, Atari, Bromley, Capcom, Data East video, Dixie-Narco, Dynamo, Exidy, Grayhound, ICE, Konami, Leland, Merit, Nintendo, Pioneer, Rock-Ola, Romstar, SNK, Sega, Sharp ovens, Smart, Taito, Tecmo, USI, Valley, Williams]

PRIDE ENTERPRISES
11807 So. Memorial Pkwy.
Huntsville, AL 34815
205/883-8363
Larrianne Simon, President
[line: Deutsche Wurlitzer]

ARIZONA

BETSON PACIFIC DISTRIBUTING CO.
2300 No. Black Canyon Hwy.
Phoenix, AZ 85009
602/233-0190
fax: 602-272-8028
Sal DeBruno, General Manager
John Reckas, Vending Sales
Joe Scholz, Parts Manager
Greg Hungerford, Service Manager
Silvia DeLeon, Office Manager
[lines: Ameri Corp., American Sammy, American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson cranes, Capcom, Coinco, Data East video & pinball, Dynamo, Exidy, GameTek, Grayhound, ICE, Konami, Leland, Mars, Merit, Nat'l. Sports Games, RMI, Romstar, Rowe music & bill changers, Sega, Sharp Image, SNK, Taito, Tecmo, USA Games, Valley, Wedges/Ledges, Williams]

MONEY PROCESSING SYSTEMS/ROWE
3148 No. 34th Dr.
Phoenix, AZ 85017
602/272-3300
fax: 602-233-2105
Rick Macauley, President
Jerry Powers, Service Manager
Lennie Olofson, Sales Manager (Rowe)
Mike Sullivan, Sales Manager (Brandt)
[lines: Brandt, Coinco, Mars, Rowe music, vending & bill changers, Royal, Valley]

MOUNTAIN COIN MACHINE DIST.
2439 West McDowell
Phoenix, AZ 85009
602/269-7596
fax: 602-278-3224
Elden Kingston, President
Don Waters, Division Manager
Larry Turner, Sales Manager
[lines: American Shuffleboard, Arachnid, Ardac, Atari, Capcom, Deutsche Wurlitzer, Dixie-Narco, Dynamo, Grayhound, Konami, Leland, Mars, Merit, NSM, Nintendo, Pioneer, Premier, Rock-Ola, Romstar, SMS, SNK, Tecmo, Taito, USI, Valley, Van Lock, Vendo, Williams]

WE REPRESENT THE MOST AMUSING NAMES IN THE BUSINESS

FRANCO
DISTRIBUTING COMPANY, INC.
SERVING THE SOUTHEAST SINCE 1928

- American Sammy
- American Technos
- Ameri Corp.
- Arachnid
- Ardac
- Atari
- Bromley
- Capcom
- Coinco
- Data East
- Dixie Narco
- Dynamo
- Fabtek
- Gametek
- Grayhound
- I.C.E.
- Konami
- Leland
- Mars
- Meltec
- Merit
- Nintendo
- Pioneer
- Rock-Ola
- Romstar
- Sega
- Sharp
- Smart
- SNK
- Taito
- Tecmo
- Tornado
- USI
- U.S. Games
- Valley
- Williams

205-834-3455
P.O. BOX 927 MONTGOMERY, AL 36102

ARKANSAS

ANCO ENTERPRISES
Rt. 8, Box 282
Pine Bluff, AR 71602
501/535-8187
Andy Anderson, Owner
[line: Deutsche Wurlitzer]

GODWIN DISTRIBUTING CO.
2024 West 38th St.
No. Little Rock, AR 72118
501/753-1138
800/632-2377 (in Ark. only)
fax: 501-758-2499
L.E. Godwin, President
Jim Godwin, Vice President
Bob McCrery, Sales Manager
Jerry Mansfield, Parts Manager
Sam Cross, Service Manager
[lines: American Shuffleboard, American Technos, Arachnid, Automatic Products, Bromley, Capcom, Coinco, Data East video, Dixie-Narco, Dynamo, Fabtek, GameTek, Grayhound, Hollywood, I-Vics, Konami, Leland, Mars, Merit, Nintendo, RMI, Rock-Ola music & vending, SNK, Tecmo]

JACK'S AMUSEMENT CO.
310 Strong Hwy.
El Dorado, AR 71730
501/863-5600
Jack Ethridge, President, Sales
Karl Foster, Parts and Service
Suzanne Porter, Office Manager
[lines: American Shuffleboard, American Technos, Arachnid, Bally/Midway, Capcom, Dynamo, Grayhound, Jaleco, Konami, Leland, Nintendo, Rock-Ola music, Romstar, SNK, Sega, Taito, Tecmo, U.S. Games, Valley, Williams]

CALIFORNIA

AUTOMATIC MERCHANDISING
1698 Rogers Ave.
San Jose, CA 95112
408/436-8814
Tony Parina, President
Bill Blaine, General Manager
[lines: Rock-Ola music; Seeburg]

BETSON PACIFIC DIST. CO.
2444 W. Pico Blvd.
Los Angeles, CA 90006
213/388-9338
fax: 312-388-4550
Peter Betti, President
Eric Remelmeyer, Controller
John Lotz, Director of Marketing
John Scarvada, Sales
Joe Farney, Sales
Irwin Knigin, Corporate Dir./Parts & Service
Kathy Grotewald, Parts Manager
Ed Chicharoen, Service
[lines: Ameri Corp., American Technos, Capcom, Data East video & pinball, Dynamo, I-Vics, Jaleco, Konami, Leland, Merit, MicroProse, Romstar, Rowe music, vending & bill changers, SNK, Sega, Sharp ovens, Smart, Strata, Taito, Williams]

BETSON PACIFIC DIST. CO.
375 Oyster Point Blvd.
San Francisco, CA 94080
415/952-4220
fax: 415-952-6819
Peter Betti, President
Ron Carrara, General Manager
John Schneider, Sales
Ron Shiveley, Vending Manager
Ken Adams, Sales
Norman Kohlmeister, Parts Manager
[lines: Ameri Corp., American Technos, Atari, Betson cranes, Coinco, Data East video & pinball, Dynamo, Exidy, Grayhound, Jaleco, Konami, Leland, Mars, Merit, MicroProse, Nat'l. Sports Games, Premier Soccer, Rock-Ola vending, Royal, Romstar, Rowe music, vending & bill changers, SNK, Sega, Sharp ovens, Smart, Strata, Taito, Tecmo, USI, Williams]

CENTURY VENDING & DISTRIBUTING
12817 So. Halldale
Gardena, CA 90249
213/532-2351
fax: 213-532-2355
Jerry Monday, President
Sue Monday, Vice President
Jerry Ray, Sales Manager
Jim Hartung, Service Manager
[lines: Bob's Space Racers, Lazer-Tron, Meltec, Perceptive Resources, Skee-Ball, Smart Industries; new & used redemption equipment]

COAST TO COAST AMUSEMENT GAME DISTRIBUTORS, INC.
503 Giuseppe Ct. #5
Roseville, CA 95678
916/784-6611
800/752-9879
fax: 916-784-6887
Ben Santucci, President
Dan Fuller, Vice President
Patti Novak, Vice President
[lines: American Sammy, Grand Products, Grayhound, ICE, I-Vics, Klopp, Kramer, Merit, Technitrol, SMS, Sharp Image]

Distributor Fright?

Let Progressive Help

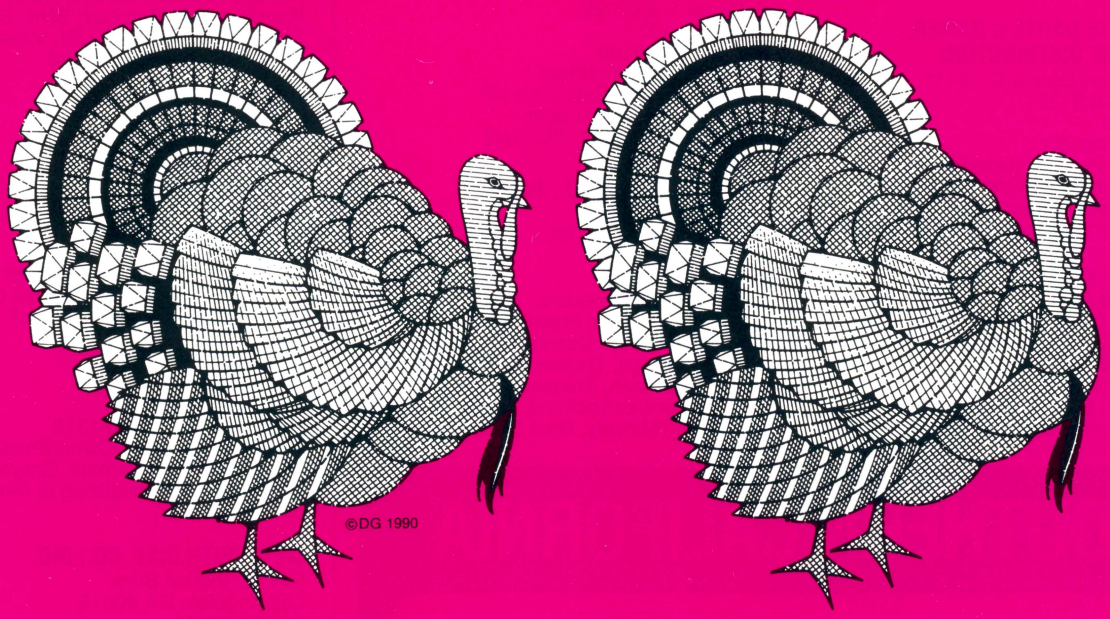
Sales • Service • Parts
New & Used Equipment

Progressive Game Distributors, Inc.
1300 Hill Street • El Cajon, CA 92020

(619) 441-9100
Fax: 619-441-9106



We Don't Sell



REPRESENTING:

Arachnid • Arcadia • Ardac • Atari • Automatic Products • Bally • Choice Vend • Coinco • Data East Video • Dynamo • Exidy • Fabtek • Fixtur-World • Grand Products • Jaleco • Konami • Leland • Litton Microwave • Mars • Nintendo • NSM-Lions • Premier • RMI • Romstar • Sega • SNK • Sunsoft • Taito • Technos • Tecmo • USI • Valley • Wedges/Ledges • Williams

C.A. ROBINSON & CO., INC.

2891 W. Pico Boulevard
Los Angeles, CA 90006
Fax: 213-735-7322
(213) 735-3001

180 Utah Avenue
So. San Francisco, CA 94080
Fax: 415-588-8538
(415) 871-4280

C&W ROWE SALES & SERVICE
1801 W. Pico Blvd.
Los Angeles, CA 90006
213/487-4742
Warren Rowe, Owner
Mary Randolph, General Manager
[lines: NSM, Seeburg parts]

FIRST PLACE GAME SALES
8025 Silverton Ave.
San Diego, CA 92126
619/536-9235
fax: 619-536-8133
Tony Brog, President
Jeff Bissell, Sales
Doc, Technician
[used game sales, parts & service]

GOLDEN STATE DARTS & GAMES, AND PUB TIME DISTRIBUTING
19441 Business Center Dr. #111
Northridge, CA 91324
818/341-3278
Jerry Indik, President
Joe Ferzoco, Parts & Maintenance
Ken Way, Parts & Service Mgr.
Sue Indik, Credit/Finance
[lines: Dart Mart Int'l. soft-tipped darts, Merit]

INTER-SPACE VIDEO SALES, INC.
8188-B Alpine Ave.
Sacramento, CA 95826
916/457-6557
fax: 916-457-6559
Jim Ford, President
Judd Weeder, Sales Manager
Doug Vandergrift, Service Manager
Lisa Fong
Bill Van Ornum, Shop Foreman
[lines: Grayhound, Hollywood, Mars, Tecmo, USA Games]

PACHINKO PALACE
8853 Wilber Ave.
Northridge, CA 91324
818/772-0393
fax: 818-772-0395
David Jackson, President
Cynthia Jackson, Vice President
[lines: Coinco, Global Billiards, Grayhound, MMI, Smart, Standard Changemakers]

PROGRESSIVE GAME DIST., INC. (PGD)
1300 Hill St.
El Cajon, CA 92020
619/441-9100
fax: 619-441-9106
David Stroud, President
Robby Robbins, Executive VP
Billy Keel, Parts Manager
[lines: Leland, Merit, Pioneer]

C.A. ROBINSON & CO., INC.
2891 W. Pico Blvd.
Los Angeles, CA 90006
213/735-3001
fax: 213/735-7322
Ira Bettelman, President
Hank Tronick, Vice President
Sandy Bettelman, Secretary
Leah Bettelman, Treasurer
Adrea Bettelman, Treasurer
[lines: American Technos, Arachnid, Ardac, Atari, Bally/Midway, Data East video, Dynamo, Exidy, Fabtek, Grand Products, Irem, Konami, Leland, NSM, Nintendo, Premier, Romstar, SNK, Sega, Strata, Taito, Tecmo, Valley, Wedges/Ledges, Williams]

C.A. ROBINSON & CO. NORTH, INC.
180 Utah Ave.
So. San Francisco, CA 94080
415/871-4280
fax: 415/588-8538
James Tomei, Manager
Richard Rice, Sales Manager, Vending
[lines: American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Choice Vend, Coinco, Data East video, Dynamo, Exidy, Fabtek, Fixtur-World, Grand Products, Irem, Konami, Leland, Mars, Microwave Ovens, NSM, Nintendo, Premier, RMI, Romstar, SNK, Sega, Strata, Taito, Tecmo, USI, Valley, Wedges/Ledges, Williams]

ROWE — LOS ANGELES
1433 W. Pico Blvd.
Los Angeles, CA 90015
213/747-9326
800/824-6596
David Hall, Manager
Dan Hammond, Sales
Robert Reis, Sales
Janet Hokama, Office Manager
[lines: Dixie-Narco, Microwave Ovens, Rowe vending & bill changers]

VIDEO CONNECTION
930 Jeffrey Lane
Dixon, CA 95620
916/678-5189 or 678-1313
Peter M. Thomson, Owner/President
[lines: American Sammy, Grayhound, USA Games; specializing in new & used conversion kits]

WEYMOUTH DIST. CO., INC.
944 W. Venice Blvd.
Los Angeles, CA 90015
213/748-5181
fax: 213-748-3569
Al Weymouth, Owner/President
John Schultz, General Manager
Harlan Whitmore, Salesman
Mike Blankenship, Sales Manager
Bob Burrows, Salesman
[lines: Automatic Products, Coinco, Dixie-Narco, Maka, Mars, Microwave Ovens, RMI, Rock-Ola music & vending]

WURLCO DISTRIBUTING CO.
14502 Ventura Blvd.
Sherman Oaks, CA 91403
818/995-8546
213/872-3612
fax: 805-987-3654
R. Michael Berard, President
Robert Reno, Vice President
Paul Reno, Sales Manager
[line: Deutsche Wurlitzer]

SOUTHERN CALIFORNIA

YOUR INDEPENDENT EQUIPMENT DISTRIBUTOR FOR OVER 40 YEARS

WE SERVICE WHAT WE SELL

REPRESENTING:

AUTOMATIC PRODUCTS • COINCO
DIXIE NARCO • LITTON • MAKA • MARS
ROCK-OLA MUSIC & VENDING • RMI

OUR REPUTATION FOR QUALITY SALES AND SERVICE CANNOT BE MATCHED.

Weymouth Distributing

944 VENICE BLVD • LOS ANGELES, CA 90015
TELEPHONE: (213)748-5181

COLORADO

FIRST CHOICE DISTRIBUTING
5975 Broadway
Denver, CO 80216
303/292-9657
fax: 303-292-9735
Dennis Tessmer, General Manager
Steve Lawless, Service Manager
Mike Smith, Parts Manager
Tony Tessmer, Sales & Service
[line: Pioneer]



WE STAND TALL

Representing:

AMERICORP
ATARI
AUTOMATIC PRODUCTS (Arizona & Nevada)
BALLY
CAPCOM
DATA EAST
DYNAMO
I-VICS
JALECO
KONAMI
LELAND
MERIT
MICROPROSE
ROMSTAR
ROWE MUSIC & VENDING
SEGA
SHARP
SNK
TAITO
TECHNOS
WILLIAMS

CALIFORNIA'S EXCLUSIVE CAPCOM DISTRIBUTOR

ALSO MICROPROSE'S EXCLUSIVE DISTRIBUTOR IN ARIZONA, NEVADA & CALIFORNIA

WEST COAST REDEMPTION HEADQUARTERS

Representing:

- Bay-Tek
- Betson
- Bob's Space Racers
- Bromley
- Capcom
- Data East
- Doyle & Associates
- Grand Products
- Lasertron
- Meltec
- Skee-Ball
- Smart
- Vari-Tech

3 Full Service Branches to Serve You —

Providing Parts, Service, Kit Conversions and Sales Experience Second to None!

CALL OR VISIT OUR SHOWROOMS AT:

Los Angeles: (213) 388-9338 . . . . . FAX: 213-388-4550

South San Francisco: (415) 952-4220 . FAX: 415-952-6819

Phoenix: (602) 233-0190 . . . . . FAX: 602-272-8028

KEY DISTRIBUTING CO.
6321 N. Washington #A
Denver, CO 80216
303/289-6200
Jo Anne Hackett, President
Harry Parkington, Service Manager
Mischa Brown, Sales Manager
Lyle Bagley, Assistant
[new and used equipment]

MOUNTAIN COIN MACHINE DIST.
345 West 62nd Ave.
Denver, CO 80216
303/427-2133
fax: 303-429-2104
Elden Kingston, President
Jack Brown, Division Manager
[lines: American Shuffleboard, Automatic Products, Arachnid, Ardac, Atari, Capcom, Dixie-Narco, Dynamo, Deutsche Wurlitzer, Grayhound, Konami, Leland, Mars, Merit, NSM, Nintendo, Premier, Rock-Ola, Romstar, SMS, SNK, Taito, Tecmo, USI, Valley, Van Lock, Vendo, Williams]

S.O.S. DIST. CO.
5861 Marion St.
Denver, CO 80216
303/292-5853
800/875-5853
fax: 303-292-5287
Jim Francis, Sales
Scott Tompkins, Sales
Rob Culver, Conversion Specialist
Ray Fudge, Service Manager
Linda Ibarra, Parts Manager
[line: NSM]

THE COLORADO GAME & VENDING EXCHANGE
2830 W. 9th Ave.
Denver, CO 80204
303/893-4300
800/999-3555
fax: 303-893-8652
Richard S. Babich, President
Harry Popiel, Amusement Sales Manager
Bill Grommet, Vending Sales Manager
Rory Cook, Credit Manager
Carl Ritzert, Parts Manager
Tom Grobe, Service Manager
Nora Bardelmeier, Office Manager
[lines: American Sammy, American Shuffleboard, American Technos, Ameri Corp., Arachnid, Atari, Bally/Midway, Betson, Capcom, Coinco, Data East video & pinball, Dixie-Narco, Doyle, Dynamo, Exidy, Fabtek, GameTek, Irem, Jaleco, Konami, Leland, Meltec, Merit, Nintendo, Premier, Rowe music & vending, SNK, Sega, Sharp Image, Skee-Ball, Smart Industries, Strata, Taito, Tecmo, U.S. Games, USI, Valley, Williams, Yankee Games]

CONNECTICUT

BETSON ENTERPRISES
32 Higgins Dr.
Milford, CT 06460
203/878-6966
Fred Miller, Vending Sales
Ben Toro, Amusement Sales
Chris Peloso, Service Manager
Robert Lawrence, Parts & Service
[lines: Ameri Corp., American Shuffleboard, Ardac, Atari, Automatic Products, Capcom, Dynamo, Exidy, Konami, Kramer, Leland, Merit, National Rejectors, RMI, Romstar, Rowe music, vending & bill changers, Sega, Williams]

NEW ENGLAND WURLITZER DIST.
77 Tolland Tpke.
Manchester, CT 06040
203/646-1533
Steve Hanson, Owner
Mark Pietrandrea, Owner
Phil Tolisano, Owner
[line: Deutsche Wurlitzer]

T & M DIST.
153 Conn. Mills Ave.
Danielson, CT 06239
203/774-9064
800/648-2636
fax: 203-774-0935
Mike Riquier, VP
Dan Riquier, Sales
Ted Gibson, Service
[lines: Brunswick, Carson City, Gandy, GameTek, Grayhound, Jaleco, NSM, Premier, Seeburg, Strata, Valley]

FLORIDA

ALLSTAR AMUSEMENT CO.
12-4 Airport Industrial Park
Palatka, FL 32177
800/874-4311
B.H. "Bud" Hudson
[line: Arachnid]



here's good advice...

Call or visit our modern new facility... Friendly, Reliable, Helpful.

Colorado Game & Vending Exchange

2830 W. 9th Ave. • Denver, Co 80204

Proudly representing for sales & service:

American Sammy • American Shuffleboard • American Technos • Ameri Corp. • Arachnid • Atari • Bally/Midway Betson • Capcom • Coinco • Data East Video & Pinball Dixie Narco • Doyle • Dynamo • Exidy • Fabtek • GameTek Irem • Jaleco • Konami • Leland • Meltec • Merit • Nintendo Premier • Rowe Jukeboxes, Vending & Bill Changers • Sega Sharp Image • Skee-Ball • SNK • Smart • Strata • Taito • Tecmo U-Select-It • U.S. Games • Valley • Williams Yankee Games.

Fax: 303-893-8652

303/893-4300 • 800/999-3555

A&G DISTRIBUTORS, INC.
1321 So. 30th Ave.
Hollywood, FL 33020
305/923-5815
800/228-0925
fax: 305-923-5894
Agnes C. Ricci, President
Gary W. Canetti, VP
[line: Grayhound; stuffed toys]

BIRMINGHAM VENDING
McCloud West Ind. Park
4542 L.B. McCloud Blvd., Ste. A
Orlando, FL 32811
Charles Caplan, Manager
Tim Paulkner, Sales
Jane Hutchingson, Sales
Jim Riolo, Sales
Glenna Keefer, Sales
Dwayne Hawks, Warehouse Manager
Julio Soto, Service
[lines: Ameri Corp., American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Automatic Products, Betson, Capcom, Chill Factor, Coinco, Coffee Mat, Data East video & pinball, Dynamo, Fabtek, Irem, Konami, Klopp, Leland, Microwave Ovens, Mars, Merit, Nintendo, RMI, Romstar, Rowe music, vending & bill changers, SNK, Sega, Taito, Tecmo, U.S. Games, Valley, Vendo USI, Very Fine]

BRADY DISTRIBUTING
1541-45 N.W. 165th Street
Miami, FL 33169
305/621-1415
fax: 305-624-5278
Bob Haim, Vice President
Richard Gershman, General Manager
Bill Arden, Game Sales
Joe Chin, Parts Manager
Murray Kaye, Consultant
[lines: Ameri Corp., Arachnid, Atari, Automatic Products, Bally/Midway, Belita, Capcom, Data East video, Dynamo, Konami, Leland, Mars, Merit, Pioneer, RMI, Rock-Ola, Romstar, Sega, SMS, SNK, Smart, Taito, TKW, U.S. Games, Williams]

BRADY DISTRIBUTING
4133 S.W. 34th St.
Orlando, FL 32811
407/872-1666
fax: 407-872-1667
Don Tunstall, Manager
Larry Vaughan, Game Sales Manager
Jim Brandt, Vending Sales Manager
Jeff Cogswell, Service
[same lines as Miami office]

CHERMAK VENDING & DISTRIBUTING
5008 W. Linebaugh Ave., Ste. 24
Tampa, FL 33624
813/960-8556
800/553-GAME (4263)
[lines: Amazing Games, Ameri Corp., American Technos, Coin Concepts, Design Plus, Dynamo, Hollywood, Jaleco, Kramer, Nat'l. Sports Games, NSM, Premier, Tornado]

EAGLE DISTRIBUTING
635 Beville Rd.
So. Daytona, FL 32119
904/760-3989
800/782-2830 (in Fla.)
fax: 904-760-3989
Jerry Kaye
Richard Kaye
[lines: Ardac, Carousel, Design Plus, Eagle Lift, Exidy, GaMCO, Hollywood, Imonex, Johnston, Klopp, Machine-O-Matic, Modern Advanced Technologies, NSM, Playfair, Premier, Redstone, SMS, United Artists, U.S. Games, USA Games, Valley]

EAGLE DISTRIBUTING
16662 N.W. 54th Ave.
Miami, FL 33014
305/620-6667
Craig Knight
Raul Rodriguez
Eddie Fleitas
[same lines as Daytona office]

THE AL GORMAN CO., INC.
5400-4 Verna Blvd.
Jacksonville, FL 32205
904/781-9485
800/654-8548
Fred Gorman, Owner
Elaine Flautl, Customer Service
Raymond Labadi, Service Manager
[lines: Grayhound, Meltec, Tecmo]

CENTURY VENDING & DISTRIBUTING CO.

12817 SOUTH HALLDALE • GARDENA, CA 90249

(213) 532-2351

FAX: 213-532-2355

"When Only The Best Will Do"

Proudly Representing:

Skee-Ball • Bob's Space Racers
Smart • Meltec
Perceptive Resources • Lazer-Tron

WE SPECIALIZE IN
REDEMPTION
SALES & SERVICE!

We Buy & Sell New & Used Games!

PEACH STATE
Distributing Co.

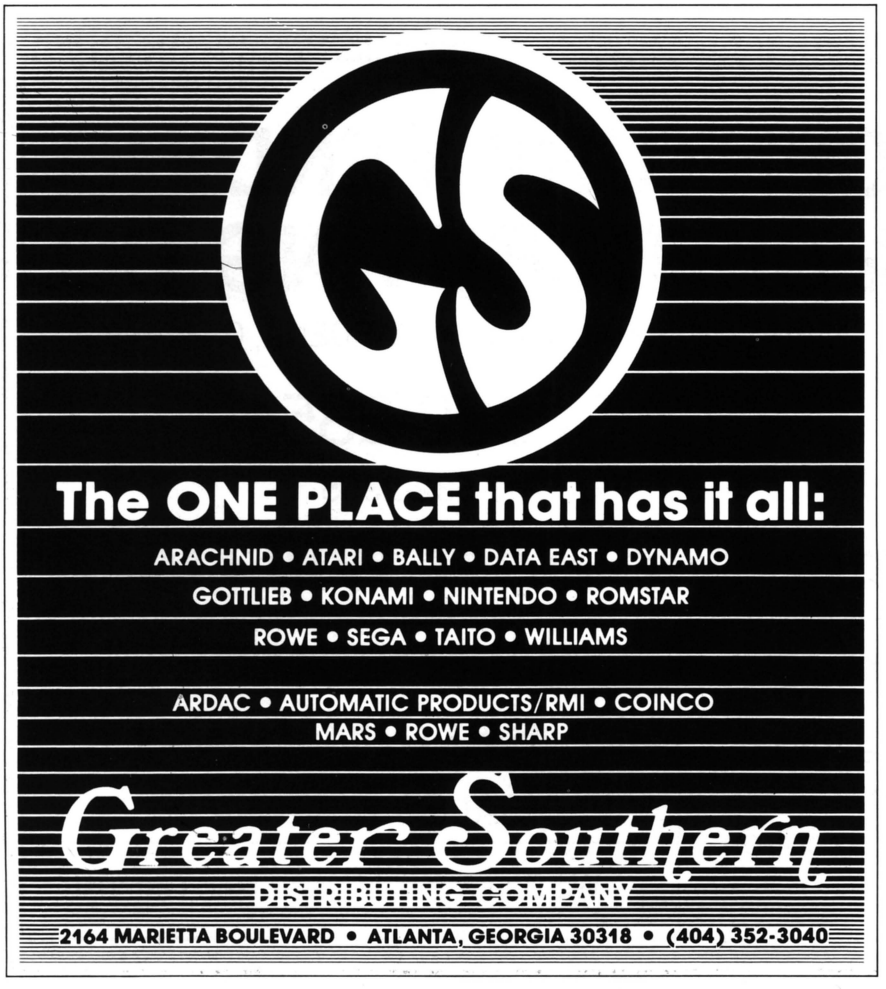
For 40 years the (Dependable) Supplier to the
Coin Machine Industry, with Quality Parts, Equipment,
kits & Supplies at the Lowest Possible Prices.

FOR A REAL **PEACH** OF A DEAL,
CALL US!!!

"We Guarantee Satisfactory Service"

1040 Boulevard S.E.
Atlanta, Georgia 30312
Phone 404-622-4401

Toll Free Phone: 1-800-727-3224



LAWSON MUSIC CO., INC.
2099 42nd St. N.W.
Winter Haven, FL 33881
813/967-1171
800/282-6411 (Fla. only)
Manley Lawson, President
Mike Dodson, Vice President
[lines: American Shuffleboard, Arachnid, Dynamo, NSM, U.S. Games]

MUSIC & GAMES INT'L. CORP.
1667 W. 39 Place
Hialeah, FL 33012
305/821-2108
Robert Thomas, Manager
[line: Deutsche Wurlitzer]

SELECT DISTRIBUTING OF JAX
594 So. Edgewood Ave.
Jacksonville, FL 32205
904/384-8585
800/627-8585
Bob DeClementi, General Manager
Eileen DeClementi, Sec.-Treas.
Richard Rogginger, Service Manager
Sandy Darden, Office Manager
Jeanne Click, Parts Manager
[lines: Coin Controls, Drews, Happ, Imagination Leisure, Jameco, Liberty International, SMS, Scan Coin, Sharp Image]

SOUTHERN MUSIC DIST. CO.
503 W. Central Blvd.
Orlando, FL 32801
407/843-4302
Ron Rood, President
Jerry Reeves, VP/General Mgr.
Dan Raditz, Sales
Gerald Scott, Parts Manager
Larry Sinclair, Service Manager
[lines: American Shuffleboard, Arachnid, Ardac, Automatic Products, Deutsche Wurlitzer, Grayhound, Hamilton, Mars, Merit, Premier, RMI, Rock-Ola vending, Valley]

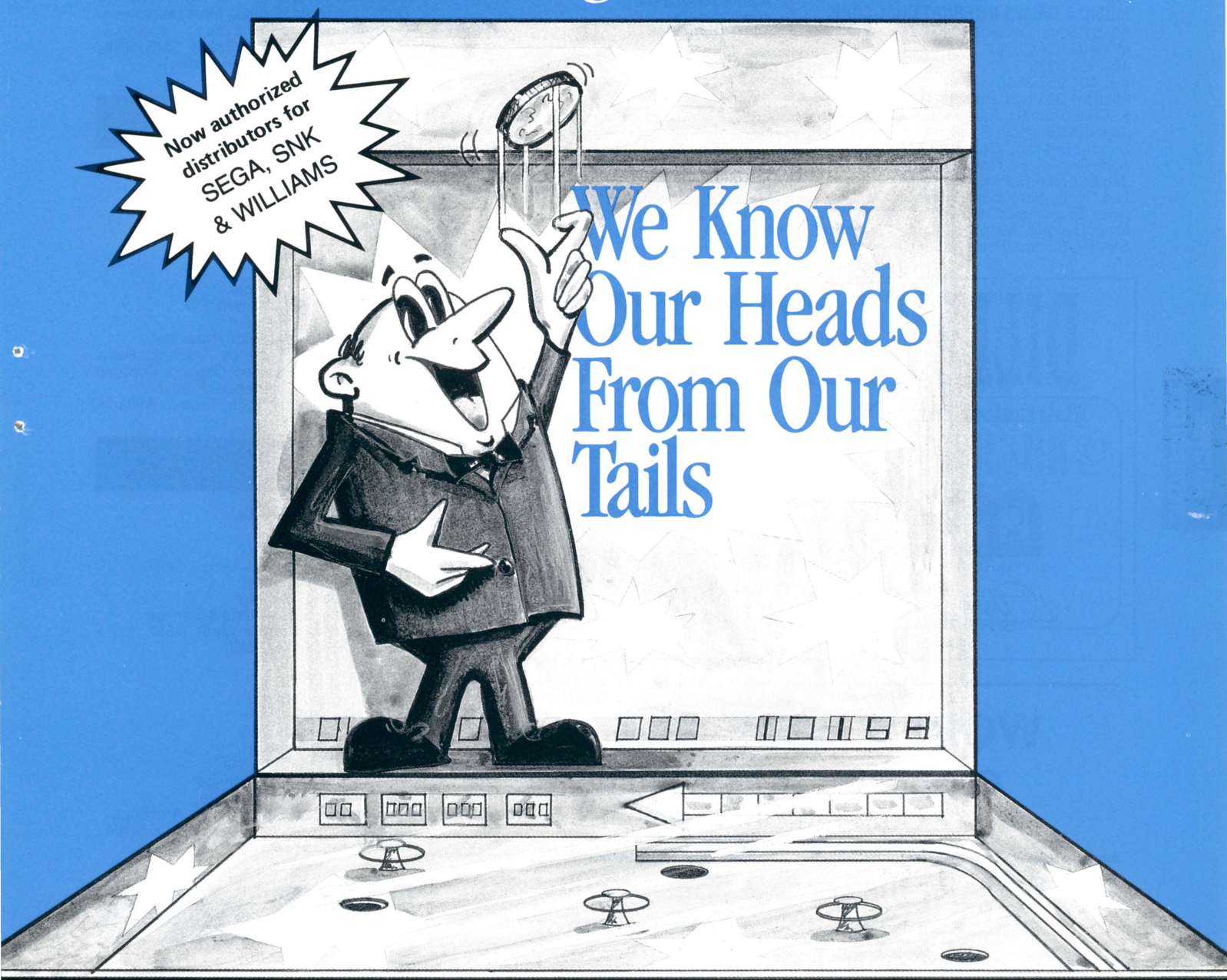
SOUTHERN MUSIC DIST. CO.
2140 Dennis St.
Jacksonville, FL 32204
904/356-1337
Ron Rood, President
Vera Backus, Manager
[same lines as Orlando office]

GEORGIA

GREATER SOUTHERN DIST.
2164 Marietta Blvd. N.W.
Atlanta, GA 30318
404/352-3040
800/628-3040
Morris Piha, President
Rubin Piha, VP Administration
David Capilouto, VP Sales
[lines: Ameri Corp., Arachnid, Ardac, Atari, Automatic Products, Capcom, Coinco, Data East video & pinball, Dynamo, Exidy, ICE, Konami, Kramer, Leland, Mars, Merit, Money Systems, Nat'l. Sports Games, Nintendo, Premier, RMI, Romstar, Rowe music, vending & bill changers, SNK, Sega, Sharp ovens, Taito, Tecmo, Williams]

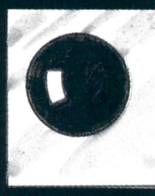
For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

American Vending Sales...



You'll flip over our selection of popular, exciting and reliable games and music equipment; Arachnid, Automatic Products, Bally, Betson Redemption, Coffee Mat, Coinco, Dynamo, GameTek, Grand Products, Kramer, Leland, Litton Microwave, Mars, Merit, Midway, Premier/Gottlieb, RMI, Rock-ola Vending, Romstar, Rowe Music & Vending, Strata, SMS, Techmo, US Games.

We're not just fun and games. We offer you maximum profitability with a variety of services. A complete electronic repair department to quickly handle your logic board problems. A computerized parts department to get you back "on line" fast. Full planning services...training... technical assistance...and after-sale support.



For the best in new or reconditioned music, game and vending equipment, call American Vending Sales. We take our fun seriously.

AMERICAN VENDING SALES, INC.
750 Morse Ave., Elk Grove Village, IL 60007
Tel: (708) 439-9400 • Fax: 708-439-9405

MUSIC & GAMES INTERNATIONAL CORP.
1335 Capital Circle SE
Marietta, GA 30067
404/953-3333
fax: 404-955-8690
Michael DeMoya, President
K. Chat Connely, Sales Manager
Jeannie Kennedy, Sales Representative
Sandra DeMoya, Operations Manager
Alice Danilovics, Operations Manager
James Loflin, Service Manager
Lee Cline, Warehouse Manager
[lines: Brunswick, CW Choice, Deutsche Wurlitzer, Dynamo, McIntire, Duffrin, North Star, Sterling Billiard, Peter Vitalie pool tables]

PEACH STATE DISTRIBUTING
1040 Boulevard S.E.
Atlanta, GA 30312
404/622-4401
800/727-3224
fax: 404-622-7972
John F. Head, Chairman
Dick Sershon, President
Earl Charlton, Exec. VP
Eddie Cotter, Amusement Manager
Marty Foshee, Game Sales
Tom Kern, Games Service
Devon Griffin, Sr. Purchasing Agent
Al Marino, Vending Sales Mgr.
Mark Gilbert, Vending Sales
Dale Alman, Vending Service
Brian Winchell, Controller
Tom Kern, Jukebox Technician
Dale Allman, Vending Technician
[lines: American Sammy, Ardac, Atari, Bally/Midway, Capcom, Coffee-Inn, Coinco, Data East video, Fabtek, Mars, Microwave Ovens, Nintendo, Rowe music, vending & bill changers, Royal can vend, SMS, SNK, Taito, Tecmo, Vendo USI, Valley]

DILLEY DISTRIBUTORS

Distributors For:
ROCK-OLA®
merit Industries inc.
DYNAMO

208-773-5032

Pinball • Pool
Video & More
Vending • Juke

SALES •
SERVICE •
PARTS •

912 NO. HWY 41, POST FALLS, ID. 83854

WORLD WIDE Distributors

Celebrating 48 Years in the Coin-Op Business

We offer the world's finest quality product, dependable service back-up and a staff of trained professionals to accommodate our operator customers.

WORLD WIDE . . . dedicated to the success of the operator.

family-owned . . . family-operated

WORLD WIDE *distributors, inc.*
2730 W. FULLERTON AVE.,
CHICAGO, IL 60647
(312) 384-2300
FAX: 312-384-0639
TOLL FREE ILLINOIS ONLY – 800-572-4285

HAWAII

50TH STATE COIN-OP
91-246 Oihana Street
Ewa Beach, HI 96707
808/682-4561
800/537-2327
telex: FUNCO 7430602
fax: 808-682-4789
Kane Fernandez, Owner
Linda Fernandez, Owner/CEO
Warren Asing, President
Randal Matsumura, Vice President
[lines: American Technos, Arachnid, Bally/Midway, Data East video, Capcom, Dynamo, Konami, Leland, Nintendo, Premier, Romstar, Seeburg, Taito, Tecmo, Williams]

IDAHO

DILLEY DISTRIBUTORS
912 No. Hwy. 41
Post Falls, ID 83854
208/773-5032
Gary Dilley, President
Robin Kissee, Gen. Mgr.
Ken Chasse, Sales, Parts & Service
[line: Dynamo, Kramer, Merit, NSM, Premier, Rock-Ola, SMS]

WINNERS CORP.
3940 Overland Rd.
Boise, ID 83705
208/336-6500 (sales)
208/345-4263 (service)
Tim Eby, President/Sales
Guy Hurtuk, Service Manager
Larry Ankeny, Parts Manager
[lines: American Shuffleboard, Arachnid, Dynamo, Grayhound, Hollywood, K-Scale, Playfair, Smart, Tecmo]

ILLINOIS

AMERICAN VENDING SALES
750 Morse Ave.
Elk Grove Village, IL 60007
708/439-9400
fax: 312-439-9405
Frank Gumma, President
Frank Gumma Jr., Vice President
Jim McAllister, Controller
Ron Bolger, Sales Mgr., Music & Games
John Neville, Music & Game Sales
Leo Finn, Music & Game Sales
Nick Cosentino, Music & Game Sales
Ivan Sharps, Gen. Mgr. Vending
Ron Gergovich, Vending Sales
Dan Sullivan, Vending Sales
Vince Gumma, Vending Sales
Bob Hallman, Service Manager
Eddie Schmidt, Parts
[lines: American Sammy, Arachnid, Automatic Products, Bally/Midway, Betson, Coffee Mat, Coinco, Design Plus, Dynamo, GameTek, Grand Products, Kramer, Mars, Microwave Ovens, Merit, Premier, Romstar, RMI, Rock-Ola vending, Rowe music & vending, Sega, SMS, SNK, Strata, Tecmo, U.S. Games, Williams]

ATLAS DISTRIBUTING, INC.
4500 W. Dickens Ave.
Chicago, IL 60639
312/276-5005
fax: 312-276-9752
Jerry Marcus, President
Ed Pellegrini, Executive VP
Joe Serpico, Treasurer
Mac Brier, Sales
Scott Lippman, Sales
Wayne Watson, Sales
Bob Hansen, Sales
Jack Frugo, Sales
Alan Zeidman, Sales
Mike Mazzaroli, Parts Manager
Pat Thornton, Operations Manager
Jim Thornton, Service Manager
[lines: Ameri Corp., American Shuffleboard, American Technos, Ardac, Atari, Capcom, Data East video & pinball, Dynamo, Exidy, Fabtek, Grayhound, Jaleco, Konami, Kramer, Leland, Merit, Nintendo, P&P, Premier, Rock-Ola music, Romstar, SNK, Sega, Standard, Taito, USI, Valley, Williams, Wittenborg, Wurlitzer]

COIN MACHINE CORP. OF AMERICA
4322-24 No. Western Ave.
Chicago, IL 60618
312/588-1814
Herb Perkins, President
Joe Uvelli, Vice President
Dorothy Flanagan, Office Manager
James Carlino, Sales Manager
James Smith
[lines: American Lock, American Shuffleboard, Leisure Entertainment, Valley]

ENTERTAINMENT ENTERPRISES OF ILLINOIS
2136 So. Highland Ave.
Berwyn, IL 60402
708/484-6555
Mark Parillo, President
Joe Parillo, Vice President
[lines: Games of Tennessee, Leisure Entertainment]

GAME CONNECTION, INC.
12650 Kroll Dr.
Alsip, IL 60658
708/371-4440
Edward Gorman, President
Steve Blazek, General Manager
Nathan Witters, Service Manager
[lines: GTI, Micro Mfg.]

K.A.T., INC.
2126-28 W. Callender
Peoria, IL 61604
309/637-4115
800/832-7871
fax: 309-637-0296
David Kinzinger, President
[line: SMS]

NATIONAL COIN
1405 W. Diversey Blvd.
Chicago, IL 60614
312/281-8211
Elmer Schmitt, President
Carl Schmitt, Manager
Bill Graves, Service Manager
[lines: Auto Photo, Betson cranes, Exidy, U-Seal-It, Valley]

VIKING SALES GROUP LTD.
12559 Holiday Dr.
Alsip, IL 60658
312/396-1075
fax: 312-396-1834
James McClelland, President
William Caldwell, Vice President
[lines: Ardac, Digitronic payphones, Gametronix, Grayhound, Mars, National Vendors, Nelson Technology, Viking]

WORLD WIDE DIST. INC.
2730 W. Fullerton Ave.
Chicago, IL 60647
312/384-2300
800/572-4285 (Illinois only)
fax: 312-384-0639
Fred Skor, President
Doug Skor, Vice President
Joe Carone, Sales Manager
Chuck Sacco, Sales Executive
Bob Danko, Sales Executive
Gerry Ney, Service Manager
Gad Traube, Parts Manager
Lorraine Hansen, Treasurer
Michael Murray, Controller
[lines: American Shuffleboard, Arachnid, Ardac, Bally/Midway, Bean Industries, Carson City, Coinco, Data East video & pinball, Dixie-Narco/Ardac can venders, Dynamo, Exidy, Grand Products, Grayhound, Hollywood, ICE, Kramer, Mars, Merit, NSM, Pioneer, SNK, Smart, Strata, Taito, Tecmo, United, USI, Valley, Williams, Wittenborg, World Wide condiment stands]



stronger than ever!

Atlas Distributing now maintains 3 complete offices to serve the midwest!

For top lines & service, visit now:

Chicago: 2212 N. Western Avenue
312 / 276-5005

Grand Rapids: 3133 Madison Avenue
616 / 241-1472

Indianapolis: 1341 Sadlier Circle Dr. So.
317 / 322-0104

ATLAS DISTRIBUTING, INC.

CHICAGO • GRAND RAPIDS • INDIANAPOLIS



HELLO, INDIANA!

INTRODUCING
CCME'S NEWEST OFFICE
SERVING THE GREAT MIDWEST!

CLEVELAND COIN INDIANA

8735 Boehning Lane
Indianapolis, Indiana 46219

(317) 895-4270
(317) 895-4271

Tim Dwyer, Branch Manager
Mark Wagner, Service Manager

LOCATED AT I-70 & POST ROAD

SERVING THE ENTIRE STATE

CLEVELAND COIN MICHIGAN

33975 Autry Road
Livonia, Michigan 48150
(313) 458-2646
FAX: 313-458-2652

CLEVELAND COIN MAIN OFFICE:

17000 South Waterloo Rd.
Cleveland, Ohio 44110
(216) 692-0960
1-800-776-6699
FAX: 216-692-0085

CLEVELAND COIN COLUMBUS

4085 North Leap Road
Hilliard, Ohio 43026
(614) 771-5901
1-800-767-7779
FAX: 614-771-0103

ZYGMUNT & ASSOC.
P.O. Box 542
Westmont, IL 60559
708/985-2742
fax: 708-985-5151
Frank Zygmunt, Owner
[line: Deutsche Wurlitzer]

INDIANA

ATLAS DISTRIBUTING
1341 Sadlier Circle Dr. So.
Indianapolis, IN 46239
317/322-0104
fax: 317-359-8035
Jim Abbett, Branch Manager
Jim McNally, Vending Manager
Jill Reams, Parts Manager
[lines: same as Chicago office, plus Rock-Ola vending]

CLEVELAND COIN MACHINE EXCHANGE, INC.
8735 Boehning Lane
Indianapolis, IN 46219
317/895-4270
317/895-4271
Tim Dwyer, Branch Manager
Doug Shipley, Sales Manager
Mark Wagner, Service Manager
[lines: Ameri Corp., American Hand Dryer, American Sammy, American Shuffleboard, American Technos, Arachnid, Ardac, Betson, Bob's Space Racers, Bromley, Capcom, Carousel, Carson City, Classic Wood Products, Coastal, Coinco, Coin Concepts, Data East video & pinball, Design Plus, Dixie-Narco, Downy Johnson, Doyle, Dynamo, Exidy, Fabtek, Fixture World, GameTek, Grand Products, Grayhound, Hollywood, ICE, Imagination Leisure, Irem, I-Vics, Jaleco, Klopp, Konami, Kramer, Leland, Mars, Meltec, NSM, Namco, Nat'l. Sports Games, Nintendo, P&P, Pioneer, Plateau, Playfair, Premier, Rock-Ola vending, Romstar, SMS, SNK, Seeburg, Sega, Sharp Image, Sharp ovens, Skee-Ball, Smart, Standard Changemakers, Strata, Taito, USI, Valley, Vari-Tech, Williams, Wittenborg, Zamperla]

JACK EISER SALES CO.
820 Schick St.
Ft. Wayne, IN 46803
219/426-6698
David L. Moody, President
William J. Scheele, Manager
Max Melchi, Service Manager
[lines: American Shuffleboard, Rock-Ola music, Valley]

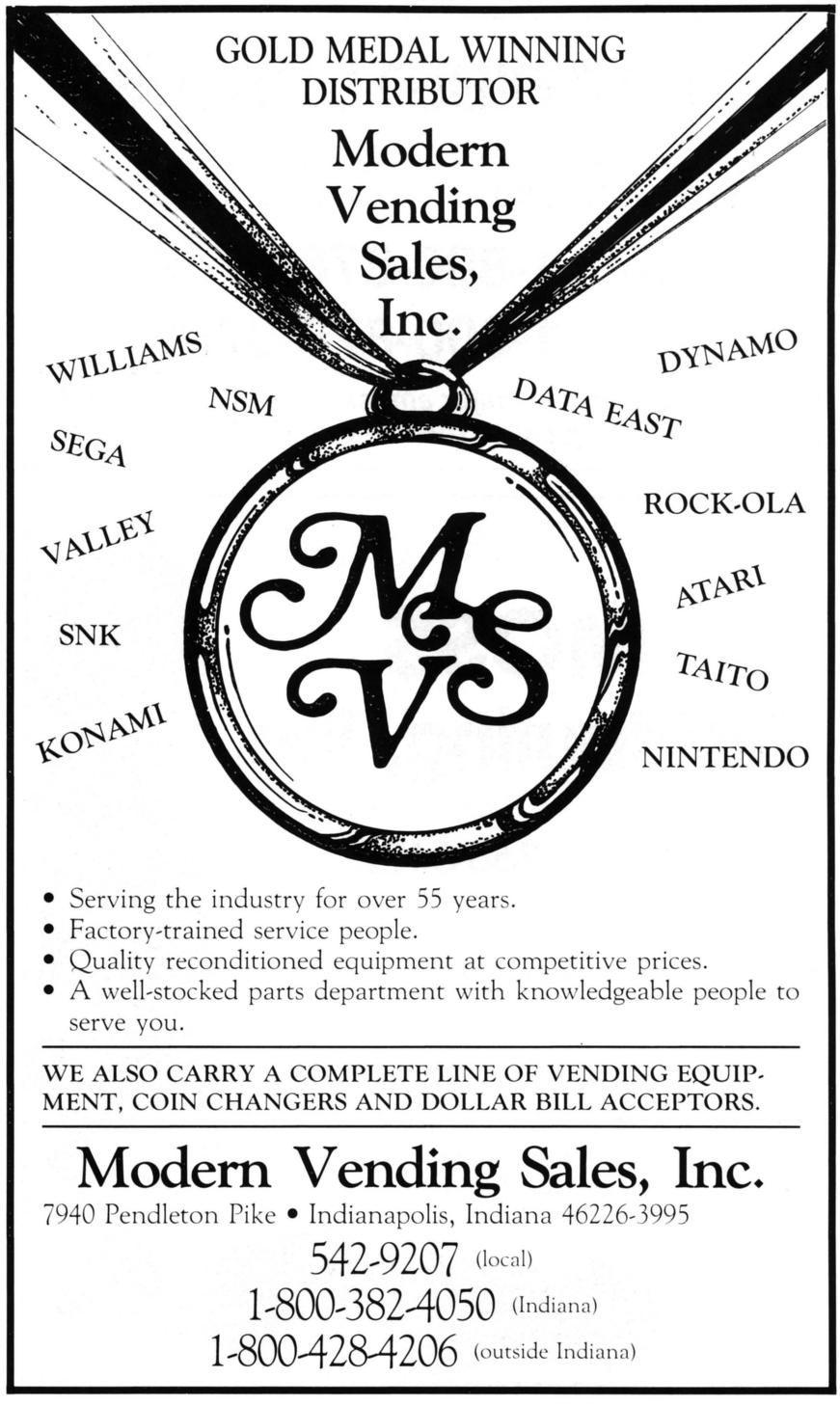
J&J DISTRIBUTORS, INC.
9461 E. Washington St.
Indianapolis, IN 46229
317/899-2530
fax: 317-899-6080
Kelly Flynn, President
Pat Harper, VP & Gen. Manager
Dave Pisacane, VP Vending
Dave Sheehan, VP Music/Games
Sharon Goss, Marketing Mgr.
Bob Ross, Vending Sales
Mike Harcourt, Music/Games Sales
Ron Dixon, Service Manager
Hank Ranft, Parts Manager
[lines: American Shuffleboard, Ardac, Automatic Products, Bally/Midway, Betson cranes, Capcom, Coffee Mat, Coinco, Creative Fixtures, Curtron Strip Doors, Data East video & pinball, Design Plus, Dixie-Narco, Doyle, Fabtek, Grayhound, Jaleco, Konami, Klopp, Kramer, Leland, Mars, Merit, Microwave Ovens, Nintendo, Playfair, RMI, Romstar, Rowe music, vending & bill changers, SNK, Sega, Tecmo, Tommy Liftgate, Valley]

MODERN VENDING SALES CO.
7940 Pendleton Pike
Indianapolis, IN 46226
317/542-9207
800/382-4050 (in state)
800/428-4202 (out of state)
Al Calderon, Chairman
Thomas Goldberg, President
Jane Goldberg, Sec.-Treas.
Scott Housefield, Vice President
Max Wright, Sales Manager
Mike Bridgewater, Service Manager
Dave Wintoh, Operations Manager
Darlena Wilkerson, Parts Manager
[lines: Arachnid, Atari, Betson cranes, Data East video, Dixie-Narco, Dynamo, Exidy, Konami, Nat'l. Sports Games, NSM, Nintendo, Rock-Ola music, Taito, Williams]

IOWA

BAR-REST EQUIPMENT CO.
503 So. Federal Ave., Box 914
Mason City, IA 50401
515/424-2625
Vince Jorgensen, Sales
Barb Schultz, Sales
[lines: Merit, Todco liftgates, Tommy Liftgate]

GREATER AMERICA DISTRIBUTING
1717 N.E. 58th Ave.
Des Moines, IA 50313
515/262-3514
fax: 515-262-0953





VP & Game Sales Chief DAVE SHEEHAN, President KELLY FLYNN and St. Louis Branch Manager JACK SILVEREST.

FOR *ALL* YOUR ROWE MUSIC NEEDS —

Compact Disc
Nostalgia
Video
Conventional 45
call:

J&J DISTRIBUTORS, INC.

9461 E. Washington Street
Indianapolis, IN 46229

5729 Manchester Avenue
St. Louis, MO 63110

INDIANA: 1-800-878-0789

ST. LOUIS: 1-800-878-0799

We also represent all major amusement lines. Call and get on our mailing list to receive our FREE newsletter!

Information worth saving...

MOSS Distributing, Inc.

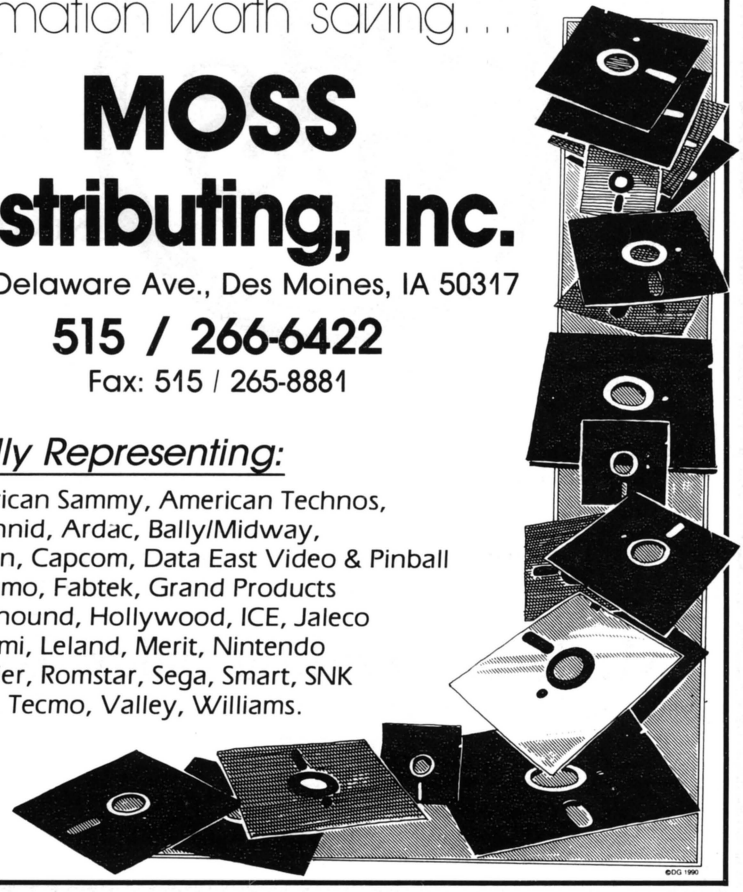
2130 Delaware Ave., Des Moines, IA 50317

515 / 266-6422

Fax: 515 / 265-8881

Proudly Representing:

American Sammy, American Technos,
Arachnid, Ardac, Bally/Midway,
Betson, Capcom, Data East Video & Pinball
Dynamo, Fabtek, Grand Products
Grayhound, Hollywood, ICE, Jaleco
Konami, Leland, Merit, Nintendo
Premier, Romstar, Sega, Smart, SNK
Taito, Tecmo, Valley, Williams.



G.D. "Steve" Wolf, President
Jim Hedblom, General Sales Manager
Randy Buck, Service Manager
Brad Scott, Salesman
[lines: Ardac, Automatic Products, Coinco, Dixie-Narco, Dynamo, Eagle Lift, Foxtronix, Grayhound, Hollywood, Mars, Microwave Ovens, Nat'l. Sports Games, Premier, RMI, Reynolds, Rock-Ola vending, Rowe music, vending & bill changers, Royal, Tommy Lift, Ultra Lift, USI, Valley]

GROWTH UNLIMITED CORP.
704 4th St.
Red Oak, IA 51566
712/623-5124
800/432-0052 (in Iowa)
800/831-4014 (outside Iowa)
Calvin Brown, President
Maurice Hoyt, Sales Manager
George Teague, Parts & Service Manager
Ilean Lewis, Accounting
[lines: Amidon Electronics, Communidyne, Global Billiards, Grayhound, Imperial International, Micro Mfg., Mr. Vend, Playfair, SMS, UBI]

MOSS DISTRIBUTING, INC.
2130 Delaware Ave.
Des Moines, IA 50317
515/266-6422
fax: 515-265-8881
Terry Moss, President
Ira White, Accountant
Nancy Hardt, Sales
Dee Dacken, Parts
Joe Risius, Service
[lines: American Sammy, American Technos, Arachnid, Ardac, Atari, Bally/Midway, Betson cranes, Capcom, Data East video & pinball, Dynamo, Fabtek, Grand Products, Grayhound, Hollywood, ICE, Jaleco, Konami, Leland, Merit, Nintendo, Premier, Romstar, SNK, Sega, Smart, Taito, Tecmo, Valley, Williams]

MOUNTAIN COIN MACHINE DIST.
751 East Broadway
Des Moines, IA 50313
515/282-6211
fax: 515-282-5554
Elden Kingston, President
Dick Kincaid, Branch Manager
[lines: American Shuffleboard, Arachnid, Ardac, Capcom, Data East video, Deutsche Wurlitzer, Dynamo, Grayhound, Konami, Leland, Mars, Merit, NSM, Nintendo, Premier, Romstar, Rock-Ola, SMS, SNK, Tecmo, USI, Valley, Van Lock, Vendo]

KANSAS

BIRD DISTRIBUTORS, INC.
7905 Nieman Rd.
Lenexa, KS 66214
913/888-8877
fax: 913-888-7110
Lou Ptacek, President
George Ptacek, VP, General Manager
[lines: American Shuffleboard, Arachnid, Ardac, Automatic Products, Capcom, Coinco, Data East video & pinball, Dixie-Narco, Dynamo, Grayhound, Konami, Kramer, Leland, Microwave Ovens, Mars, Merit, National Locks, Nintendo, Premier, RMI, Romstar, Rowe music, vending & bill changers, SMS, SNK, Skee-Ball, Tecmo, Tommy Liftgate, Valley]

BIRD DISTRIBUTORS, INC.
5104 (Airport) Frontage Rd., Box "B"
Manhattan, KS 66502
913/537-2930
Lou Ptacek, President
"DL" Ptacek, VP & General Manager
Nate Watkins, Operations Manager
[same lines as above]

UNITED DISTRIBUTORS CO.
420 So. Seneca St., Box 1995
Wichita, KS 67213
316/263-6181
800/735-4623
Mark Blum Jr., President
Mike Jahnke, Service & Parts
[lines: American Shuffleboard, Ardac, Automatic Products, Bally/Midway, Bromley, Capcom, Coinco, Data East video & pinball, Deutsche Wurlitzer, Dynamo, Exidy, Fabtek, Grayhound, Grand Products, I-Vics, Jaleco, Konami, Leland, Mars, Meltec, Merit, Mitek, NSM, Nintendo, RMI, Romstar, SNK, Scan Coin, Seeburg, Sega, Taito, Tecmo, Valley, Williams]

KENTUCKY

DUKE DISTRIBUTING
608 So. Main St.
Franklin, KY 42134
502/586-1663
fax: 502-568-1773
Michael Duke, Owner
Ronnie Duke, Consultant
Carl (Bucky) Brent, Sales Manager
Annette Brent, Office Manager
Rhonda Boerema, Sales Representative
David Kearney, Technician
[lines: Drew's, Dynamo, EEI, Foxtronix, GTI, Leisure Corp., Mars, Micro Mfg., Tommy Gate, United Billiards, Valley]

KENTUCKY COIN
6005 Fern Valley Rd.
Louisville, KY 40228
502/966-5266
Harvey Weingarten, President
Jay Waldman, Executive VP
Steve Pullen, Sales
Kevin Moody, Technical Foreman
Lisa Capps Laird, Parts Manager
[lines: Ameri Corp., Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson, Capcom, Coinco, Data East video & pinball, Dynamo, Exidy, Fabtek, Grayhound, Jaleco, Konami, Kramer, Leland, Mars, Merit, Nintendo, Premier, RMI, Rock-Ola music, Romstar, SNK, Sega, Sharp ovens, Smart, Taito, Tecmo, Valley, Williams]

LITSEY DISTRIBUTING
1508 So. 7th St.
Louisville, KY 40208
502/636-1710
James Litsey, President
Robert Schaftlein, VP & Parts Mgr.
[lines: Dynamo, Exidy, Kramer]

ROBY AMUSEMENT & VENDING
915 Sweeny St.
Owensboro, KY 42301
502/683-7754
fax: 502-926-8623
Sam Roby, President
Greg Roby, Secretary/Treasurer
Mike Stallings, Service Manager
[lines: Bun-O-Matic, Deutsche Wurlitzer]

BIRD

IN STOCK
DISTRIBUTORS FOR MAJOR LINES AND PARTS

We're proud of our solid reputation for reliability and service!

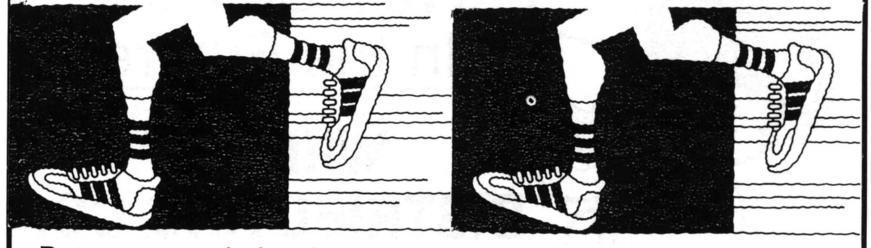
VENDING:
- Rowe
- Automatic Products/RMI
- Rock-Ola
- National Lock
- Coinco (changers)
- Mars
- Rowe (validators)
- Maka
- Ardac
- Dixie-Narco
- Sharp Micro. Ovens

MUSIC & GAMES:
- Rowe/AMI
- Nintendo
- American Shuffleboard
- Data East
- Fabtek/Irem
- Romstar
- Dynamo
- Valley
- Arachnid
- SMS
- Konami
- Leland
- Premier
- Grayhound
- Capcom
- Jaleco
- Kramer
- Merit
- Skee-Ball
- SNK
- Tecmo

BIRD DISTRIBUTORS, INC.
5104 (Airport) Frontage Rd., Box B
Manhattan, KS 66502
(913) 537-2930

7905 Nieman Road
Lenexa, KS 66214
(913) 888-8877

We'll Keep You a Step Ahead of the Rest



Put some real zing in your step and in your business. Shop for the liveliest new amusements at your "full service dealer."

★ Courteous treatment, always! ★

KENTUCKY COIN

6005 Fern Valley Road, Louisville, KY 40228

502/966-5266
1-800-759-2646

LOUISIANA

AMA DISTRIBUTORS, INC.
1525 Airline Hwy.
Metairie, LA 70001
504/835-3232
fax: 504-835-9594
Bob Nims, President
Billy Luther, Sales Manager
Ron Hartmann, Sales
Sidney Roussell, Sales
Lana Smith, Parts Manager
Sal Teresi, Service Manager
[lines: Capcom, Dynamo, Grayhound, Imagination Leisure, Konami, Merit, Premier, Rowe music, vending & bill changers, Romstar, SMS, SNK, Taito, Valley]

BARBIN NOVELTY CO., INC.
Rt. 3, Box 93A
Crowley, LA 70526
J.D. Barbin, President
Jim Barbin, Treasurer
318/783-8203
800/252-3164 (in state)
[lines: American Shuffleboard, Deutsche Wurlitzer, Seeburg, Valley]

NEW ORLEANS NOVELTY CO.
3030 No. Arnoult Rd.
Metairie, LA 70002
504/888-3500
fax: 504-888-3506
Jack M. Boasberg, General Manager
Joe Isaacson, Technical Manager
Celie Delaney, Sales Manager
Milton Junod, Service Manager
[lines: American Technos, American Sammy, American Simulators, Amtech, Atari, Capcom, Carousel, Data East video & pinball, Dynamo, Exidy, Konami, Leland, Nintendo, Romstar, SNK, Sega, Taito, Tecmo]

SOUTHLAND DISTRIBUTORS
223 Luke Dr.
Lafayette, LA 70506
318/235-2141
David Goudeau, Owner
Herbert Thibodeaux, Supervisor
Tony Melancon, Senior Technician
Greg Goudeau, Technician
Jonathan Goudeau, Parts Manager
[lines: American Shuffleboard, Arachnid, Bally/Midway, Brunswick, Dynamo, GaMCO, Grayhound, ICE, Merit, Williams]

MARYLAND

AMUSEMENT WORLD INC.
5621 Baltimore Nat'l Pike
Baltimore, MD 21228
301/747-2300
800/426-3100
fax: 301-747-5343
Steve Holniker, President
Gregg Kalifut, Vice President
[lines: Advent Technology, Rock-Ola music, Mars]

COLUMBIA VENDING SERVICE
6424 Frankford Ave.
Baltimore, MD 21206
301/485-3700
800/262-2434
fax: 301-485-1177
Ray Paszkiewicz, President
Bert Paszkiewicz
Tony Paszkiewicz
[line: NSM]

JAY'S AMUSEMENT SALES & SERVICE
4035-4037 No. Point Blvd.
Baltimore, MD 21222
301/388-0993
301/388-1425
fax: 301-477-3110
Jay S. Roffeld, President
Ed Norton, Parts Manager
Tim Hoffer, Sales Manager
Tom, Bill, Joe or Scott, Service Reps
Maggie, Office Manager
[lines: American Sammy, American Shuffleboard, Coin Concepts, Grayhound, I-Vics, Strata, Tecmo, UBI]

STATE SALES & SERVICE CORP.
3431-A Benson Ave.
Baltimore, MD 21227
301/646-4100
800/777-4550
fax: 301-646-7753
Steve Koenigsberg, President
Ed Kucharski, VP Sales
Nick DiSebastiano, VP Operations
Laura Knight, Office Manager
Nick Sarioglou, Game Sales
Roger Curtis, Vending Sales
Mike Sansing, Vending Sales
Bill Carnohan, Richmond Sales
Dave Dash, Service Manager
Kathy Bratner, Parts Manager
[lines: Ameri Corp., Arachnid, Atari, Automatic Products, Betson cranes, Capcom, Coinco, Bally/Midway, Data East video & pinball, Dixie-Narco, Dynamo, Exidy, Konami, Leland, Microwave Ovens, Mars, Merit, New England Apple, Nintendo, Premier, Rock-Ola vending, Romstar, Rowe music, vending & bill changers, SNK, Sega, Smart, Taito, Valley, Williams]

WEINER DISTRIBUTING
409 No. Warwick Ave.
Baltimore, MD 21223
301/233-2600
fax: 301/233-2602
Chuck Weiner, President
Donna Weiner, Office Manager
Barry O'Brien, Sales
Scott McCabe, Field Service
Mel Griffin, Service Manager
[lines: American Shuffleboard, Betson cranes, Bob's Space Racers, CCI, Exidy, Grayhound, Kramer, Meltec, Merit, Pioneer, Skee-Ball, Tecmo, UBI, Valley]

WILLOW ENTERPRISES, INC.
325 Roesler Rd.
Glen Burnie, MD 21061
301/768-3400
800/638-7879 (outside Maryland)
fax: 301-768-9563
Larry Wilner, Owner
Charles Prince, Operations Manager
[lines: Ardac, Deutsche Wurlitzer, Grayhound, Klopp, Kramer, Merit, Nat'l. Sports Games, SMS]

MASSACHUSETTS

GEKAY ELECTRONICS
22 Deerpark Dr.
E. Long Meadow, MA 01028
413/525-2700
fax: 413-525-6886
George L. Katz, President
Marc Katz, VP of Marketing
Christopher Perkins, VP of Operations
Wayne Wentzel, Service Manager
[line: Mars]



We're Here NOW
And
We'll Be Here
In the Future

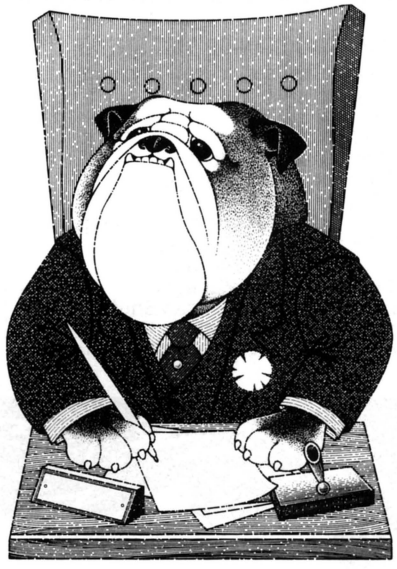
WEINER DISTRIBUTING CO.

Factory Representatives For:

American Shuffleboard • Betson Cranes
Bob's Space Racers • CCI •Exidy •Grayhound • Kramer
Meltec • Merit • Pioneer Laser • Skee-Ball • Tecmo
Valley • UBI

Phone: (301) 233-2600 • Fax: 301-233-2602
409 N. Warwick Ave. • Baltimore, MD 21223

IF YOU WANT TO BE
TOP DOG
IN YOUR FIELD, *CALL US!*



WE OFFER THE BEST IN
NEW EQUIPMENT
AND THE BEST SERVICE

STATE SALES & SERVICE

3431-A BENSON AVE. • BALTIMORE, MD 21227

(301) 646-4100

FAX: 301-646-7753

IN MARYLAND, D.C., WEST VIRGINIA & VIRGINIA: **1-800-777-4550**

ROWE-DEDHAM

New England's oldest distributorship
offers your best service and equipment...

we proudly represent:

American Simulators • American Technos • Atari
Coin Concepts • Capcom • Coinco • Data East • Dixie-
Narco Can Vendors • Exidy • Fabtek • Grand Pdts.
Global • Grayhound • I.C.E. • Jaleco • Konami • Litton &
Mars • Merit • Nintendo • Premier/Gottlieb • Rock-Ola
Romstar • Sega • Smart • SNK • Tecmo • Rowe Music &
Vending & Bill Changers • Valley •

888 Rear Providence Hwy., Dedham, MA 02026

call: 617/329-3300

NEW ENGLAND COIN-OP DIST. (NECO)
(A Division of Betson of New England)
232 Vanderbilt Ave.
Norwood, MA 02062
617/769-9760
Rick Kirby, Vice President
Bob Donnelly, Sales Manager
Jack Magner, Sales
Dennis Suprenant, Vending Sales Mgr.
Heidi Hanson, Vending Sales
Dave Tucker, Service Manager
Dick Donlin, Service Manager
[lines: Ameri Corp., American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson, Bob's Space Racers, Capcom, Coinco, Dixie Narco, Doyle, Dynamo, Exidy, Fabtek, Hi-Tech, ICE, Jaleco, Konami, Leland, Mars, Meltec,Merit, Pioneer, RMI, Rock-Ola music & vending, Romstar, SNK, Sega, Sharp ovens, Skee-Ball, Strata, Taito, Tecmo, Very Fine, Williams]

PLAYMOR MUSIC, INC.
111 Hope St., Box 791
Greenfield, MA 01302
413/774-3124
T.J. Strahan, President
Paul N. Strahan, Treasurer
[line: Carson City Mfg., NSM]



ROWE INTERNATIONAL, INC.
888 Rear Providence Hwy.
Dedham, MA 02026
617/329-3300
fax: 617-329-3482
Bob LeBlanc, General Manager
Mike Publicover, Sales Mgr., Music/Games
Domenic Caruso, Music/Game Sales
Arthur Frates, Vending Sales Mgr.
Phil Bouley, Vending Sales
Thad James, Parts Manager
Fred Smith, Vending Service Mgr.
Jim Borbonne, Games Service Mgr.
Bill Mitchell, Music Service Mgr.
[lines: American Simulators, American Technos, Atari, Capcom, Coinco, Data East video & pinball, Exidy, Fabtek, Global Products, Grayhound, ICE, Jaleco, Konami, Kramer, Mars, Merit, Nintendo, Premier, Romstar, Rowe music, vending & bill changers, SNK, Sega, Smart, Taito, Tecmo, Valley]

MICHIGAN

ATLAS DISTRIBUTING, INC.
3133 Madison Ave.
Grand Rapids, MI 49508
616/241-1472
fax: 616-241-2170
Jim LaRoux, Branch Manager
Ken Biemers, Sales
[lines: Ameri Corp., American Shuffleboard, American Technos, Ardac, Atari, Capcom, Data East video & pinball, Dynamo, Exidy, Fabtek, Grayhound, Jaleco, Konami, Kramer, Leland, Merit, Nintendo, P&P, Rock-Ola music & vending, Romstar, SNK, Sega, Standard, Taito, USI, Valley, Williams, Wittenborg]

CARTEL DISTRIBUTING
13180 Wayne Rd.
Livonia, MI 48150
313/422-2111
Hank Heiser, President
Chris Heiser, Vice President
Ted Donovan, Sales & Service
[lines: Konami, Kramer, Merit, Micro Mfg., Rock-Ola music, Smart, Soundcraftsman audio products, Tecmo]

CLEVELAND COIN MACHINE EXCHANGE
33975 Autry
Livonia, MI 48150
313/458-2646
fax: 313-458-2652
Tom Stewart, Branch Manager
Doug Shipley, Sales Manager
Art Zurawski, Sales
Jim Brandt, Vending Sales
Rob Brey, Parts
[lines: Ameri Corp., American Hand Dryer, American Sammy, American Shuffleboard, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson, Bob's Space Racers, Bromley, Capcom, Carousel, Carson City, Classic Wood Products, Coastal Amusements, Coinco, Coin Concepts, Data East video & pinball, Design Plus, Dixie-Narco, Downey Johnson, Doyle, Dynamo, Exidy, Fabtek, GameTek, Grayhound, Hollywood, ICE, Imagination Leisure, Irem, I-Vics, Jaleco, Klopp, Konami, Kramer, Leland, Mars, Meltec, NSM, Nat'l. Sports Games, Nintendo, P&P, Pioneer, Plateau, Playfair, Premier, RMI, Rock-Ola vending, Romstar, SMS, SNK, Seeburg, Sega, Sharp Image, Sharp ovens, Skee-Ball, Smart, Standard Changemakers, Strata, Taito, USI, Valley, Vari-Tech, Williams, Wittenborg, Zamperla]

Consider the Facts

LIEBERMAN . . .

- ☐ Major brand representation
- ☐ Choice Used Equipment On Hand
- ☐ Solid Dependable Service Support
- ☐ Parts Department & One Stop

HEADQUARTERS

LIEBERMAN MUSIC COMPANY

9549 Penn Ave. South • Minneapolis, MN 55431

Phone: **612/887-9438 • 800/752-0157** (Minn.)

Fax: **612/887-5656 • 800/533-4878**

WISCONSIN BRANCH

VIKING VENDING & LMC of WISC.

N89 W14400 Patrita Drive, Menomonee Falls, WI 53051

Phone: **414/255-6580 • 800/236-1880 (Wisc.)**

Fax: **414/255-4524**



ED'S DISTRIBUTING, INC.
2120 S. Cedar St.
Lansing, MI 48910
517/372-1780
Ed Schultz, Owner
Keith Nabbefeld, Manager
[lines: Arachnid, Valley]

MARTIN & SNYDER
8880 Hubbell Ave.
Detroit, MI 48228
313/272-4900
fax: 313-836-3442
Frank Dayza, Sales Manager
Stan Olshinski, Sales
[lines: Seeburg, Valley]

NORTH AMERICAN INTERSTATE
3842 W. 11 Mile Rd.
Berkley, MI 48072
313/543-1666
800/333-8645
Phil Toth, President
William Mirch, Vice President
Richard Barry, Sales Manager
Ken Mirch, Service Manager
[lines: American Shuffleboard, Coinco, Dynamo, Grayhound, GTI, Micro Mfg.]

S&M GAME SALES
24540 Capitol
Redford, MI 48239
313/534-7171
fax: 313-534-7704
Stella Fontana, President
John Beno, Sales Manager
Frank Matarazzo, Parts Manager
Gary Cole, Service Manager
[line: Deutsche Wurlitzer]

WOLVERINE AMERICAN, INC.
26400 Capitol
Redford, MI 48239
313/937-4600
800/238-1589 (Michigan only)
fax: 313-532-4168
Ross W. Seymore, President
John Pascaretti, Music & Games Sales
Tom Meisner, Vending Sales
Herb Boyce, Service & Operations Mgr.
David Shereda, Parts Dept.
[lines: Automatic Products, Bally/Midway, Coinco, Dixie-Narco, Grayhound, MDM, Microwave Ovens, RMI, Reynolds, Rock-Ola can venders, Rowe music, vending & bill changers, Valley]

MINNESOTA

CLASSIC JUKEBOX CO.
219 N. 2nd St. #312
Minneapolis, MN 55401
612/339-5848
Kevin Hammerbeck, Owner
Dick Rice, Owner
[line: Deutsche Wurlitzer]

HANSON DISTRIBUTING CO.
9201 Penn Ave. So. #1
Bloomington, MN 55431
612/884-6604
800/352-2780 (Minn. only)
800/328-2866 (national WATS)
Ray Hibarger, President
Scott Nelson, Sales Manager
Don Sheppard, Service Manager
Tammy Schmidt, Parts Manager
Gary Balk, Controller
Kit Hanley, Sales
[lines: Aristocrat, Amazing Games, Ameri Corp., Carson City, Data East video & pinball, Design Plus, ICE, Jaleco, KD Industries, K-Scale, Leland, Medalist, NSM, SMS, Seeburg, Valley]

LIEBERMAN MUSIC CO.
9549 Penn Ave. South
Minneapolis, MN 55431
612/887-9438
800/533-4878
fax: 612-887-5656
Steve Lieberman, President
Glenn Charney, Sales Mgr.
Michael Anderson, General Manager
Paul Riffel, Sales
Linda Winstead, Sales
Greg Rutherford, Parts Manager
Cecil Waulk, Service Manager
[lines: American Technos, Arachnid, Atari, Betson cranes, Capcom, Data East video, Dynamo, Eagle Lift, Exidy, Fabtek, GameTek, Grayhound, Gremlin, Konami, ICE, Jaleco, Leland, Merit, Nintendo, Premier, Romstar, Rowe music, SMS, SNK, Sega, Skee-Ball, Smart, Strata, Taito, Tecmo, Williams]

RENEGADE DISTRIBUTING
1012 18th Ave. No.
P.O. Box 838
Moorhead, MN 56560
218/233-3261
fax: 218-233-0094
Bertie Olson, President
JoAnne Dean, Sales
Sharon Freemire, Sales
[lines: Ameri Corp., American Sammy, American Technos, Fabtek, Grayhound, Imperial Int'l., Irem, Romstar, Sharp Image]

SANDLER VENDING CO.
236 Girard Ave. North
Minneapolis, MN 55405
612/377-1140
800/328-0633
David Sandler, President
Teresa Vogel, Comptroller
Mike Smith, Service Manager
[lines: American Shuffleboard, American Technos, Bally/Midway, Coinco, Grayhound, Rock-Ola music & vending, Standard Changemakers, USI, Valley pool & darts]

VIKING VENDING
(Division of Lieberman Music Co.)
9549 Penn Ave. South
Minneapolis, MN 55431
612/887-9438
800/533-4878
fax: 612-887-5656
Steve Lieberman, President
Michael Anderson, General Manager
Dave Bloomquist, Sales Manager
Bryan Aune, Sales
Bill Schleper, Service Manager
Greg Rutherford, Parts Manager
[lines: Ardac, Automatic Products, Coinco, Dan's Cabinets, Dixie-Narco, Eagle Lift, Microwave Ovens, Mars, RMI, Rowe vending & bill changers, Royal venders, Sanyo, USI, Vendo, Very Fine]



REACH FOR THE STAR!

Serving Louisiana, Central & Southern Mississippi over 30 years.

your exclusive

ROWE DISTRIBUTOR

We are Louisiana and Mississippi's #1 Distributor and factory authorized representative for all your coin-op music, games, pool tables, and vending needs.

Call for Billy, Sidney or Ron at:

A.M.A. DISTRIBUTORS

1525 Airline Hwy. • Metairie, LA 70001

(504) 835-3232 • Fax (504) 835-9594

MISSISSIPPI

GREEN GAMES, INC.
3701 I-55 So.
Jackson, MS 39212
601/371-1000
800/GAMES-40
fax: 601-371-1259
Royce A. Green, President
Janice M. Green, Vice President
Jiffy Fowler, Branch Manager
Cecil Abel, Route Sales
Glenn Spell, Route Sales
Charles Emmons, Route Sales
Jay C. Mars, Technician
[lines: Arachnid, Capcom, Data East, Dynamo, Grayhound, Klopp, Leland, Mars, Midway, SMS, SNK, Tecmo, Williams]

DENNIS RHODES ENTERPRISES, INC.
2689 Stateline Rd. West
Southaven, MS 38671
601/342-5200
Dennis Rhodes, President
Linda Rhodes, Secretary/Treasurer
Calvin Campbell, Parts Manager
Alton Ivy, Warehouse Manager
[lines: American Shuffleboard, Betson, Dynamo, Grayhound, GTI, Foxtronix, Konami, Skee-Ball, Tecmo, Tommy Liftgate, UBI, Valley]

MISSOURI

AUDIO VISUAL AMUSEMENTS
2301 Olive St.
St. Louis, MO 63103
314/421-5100
fax: 314-421-5102
Pete Entringer, President
Doug Allebach, Vice President
Michael O'Donnell, Sales Engineer
William Biddle, Controller
Ernie Rubel, Senior Technician
[lines: Capcom, Dynamo, Exidy, Fabtek, Konami, Pioneer, Seeburg, Taito]

J&J DISTRIBUTORS, INC.
5729 Manchester Ave.
St. Louis, MO 63110
314/645-3393
fax: 314-645-3689
Jack Silverest, Branch Manager
Dennis Sterns
Lenny Veckring
Walt Algren, Service Manager
Mickey Porter, Parts Manager
[lines: American Shuffleboard, Ardac, Automatic Products, Betson cranes, Capcom, Coffee Mat, Coinco, Creative Fixtures, Curtron Strip Doors, Data East video & pinball, Design Plus, Dixie-Narco, Doyle, Fabtek, Grayhound, Jaleco, Klopp, Konami, Leland, Mars, Merit, Microwave Ovens, Playfair, RMI, Romstar, SNK, Sharp ovens, Tecmo, Tommy Liftgate, Valley]

MUSICAL SALES, INC.
2920 Locust St.
St. Louis, MO 63103
314/535-4310
Joe McCormick, President
George Gruebert, General Manager
Mike Hoehn, Sales
Dave Hines, Service
Kurt McCormick, Parts
Kevin Schaffner, Service
Michael Grott, Technician
[lines: Ardac, Automatic Products, Coinco, Dixie-Narco, Grayhound, Mars, Microwave Ovens, RMI, Rock-Ola music & vending, Valley]

SUNSHINE DISTRIBUTING, INC.
1518 No. Topping
Kansas City, MO 64120
816/231-2349
fax: 816-231-1436
Mark Loethen, President
Talih Ozturk, Vice President
David Loethen, General Purchasing Mgr.
Gerry Moore, Parts
Behrouz Afrasiab, Service Technician
[lines: American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Bally/Midway, Coinco, Data East video, Dixie-Narco, Dynamo, Grand Products, Grayhound, Konami, Kramer, Mars, Merit, Nat'l. Sports Games, Rock-Ola music, Romstar, SMS, SNK, Scan Coin, Sega, USI, Williams]

SUNSHINE DISTRIBUTING, INC.
2800 Market St.
St. Louis, MO 63103
314/531-8777
fax: 314-531-7814
Mark Loethen, President
Talih Ozturk, Vice President
Rich Grant, Branch Manager
David Loethen, General Purchasing Mgr.
Ron Starwalt, Parts
[same as Kansas City, except Rock-Ola and Williams]

SUNSHINE DISTRIBUTING, INC.
5617 Business 50 West
Jefferson City, MO 65101
314/893-2756
800/543-0032
fax: 314-893-3601
Mark Loethen, President
Talih Ozturk, Vice President
David Loethen, General Purchasing Mgr.
Willie Smith, Parts Manager
Bob Brandt, Service Technician
[same lines as Kansas City office]

WAREHOUSE OF GAMES
12060 Lackland
St. Louis, MO 63146
314/469-6767
fax: 314-469-2153
Barry Schraier, Sales
Larry Potashnick, Sales
Robin Appel, Administration
Rochelle Rasnic, Administration
Steve David, Service
Steve Schoenberg, Service
Kenny Holthaus, Service
Mark Schoenberg, Service
James Myint, Service
Fred Wait, Service
[lines: American Sammy, American Shuffleboard, Arachnid, Ardac, Atari, Capcom, Grayhound, ICE, Leland, Mars, Merit, NSM, Premier, Romstar, Strata, Tecmo, Tornado]

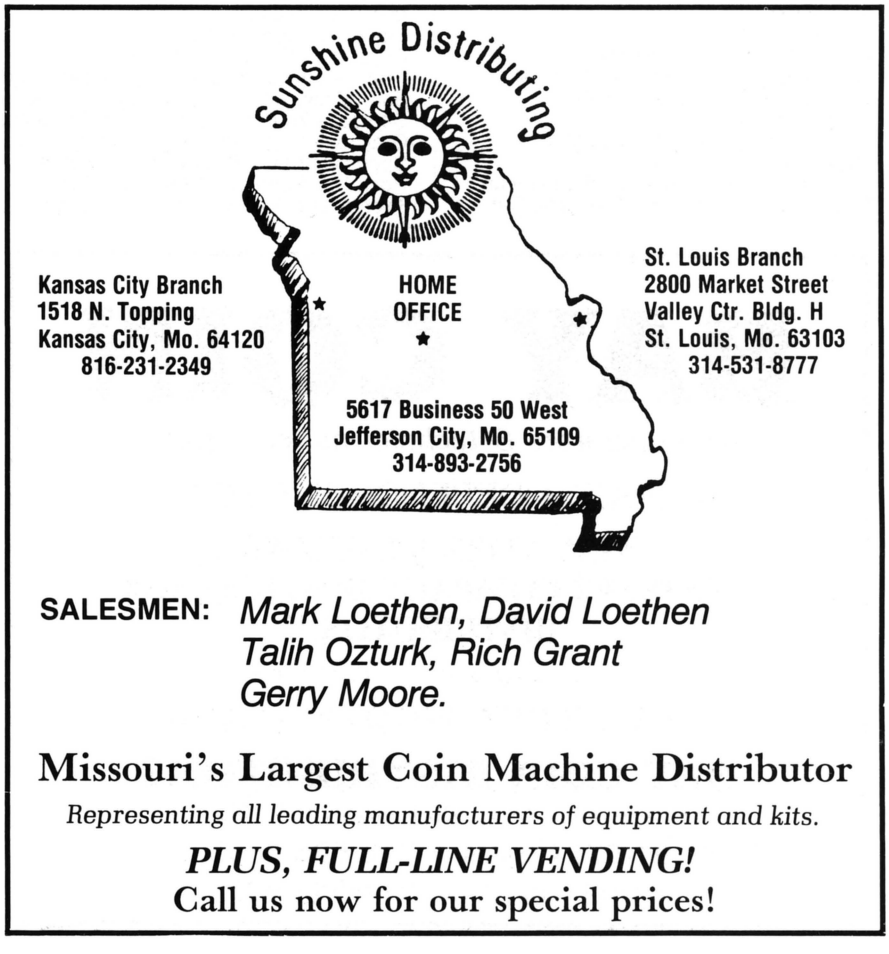
MONTANA

H.B. BRINCK, INC.
827 East Front St.
Butte, MT 59701
406/723-6726 (4961)
Dennis Phillips, President
Kay Phillips, Sec./Treasurer
[lines: Premier, Valley]

HARON LTD.
715 Ronan St.
Missoula, MT 59801
406/728-0034
fax: 406-549-0688
Ron Pepple, Owner
Don Anderson, General Manager
Neil Weare, Sales
[line: Aristocrat, Bally Gaming, Eagle Lift, Glory Ramstar, Mars, Mills Jennings, SMS, Scan Coin]

VIDEO GAMING NORTHWEST
494 Foote St.
Billings, MT 59101
406/248-7777
fax: 406-248-6533
Greg Mullally, Owner
[lines: American Coin poker/keno, Merit]

VIDEO GAMING NORTHWEST
157 Wedgewood Lane
Helena, MT 59601
406/442-5752
Mike DaSilva, Manager
[lines: same as above]



NEBRASKA

A AMUSEMENT DEVICES UNLTD. CO.
(a division of Gary's Vending Co.)
6042 Havelock Ave.
Lincoln, NE 68507
402/466-6120
H. Vande Hoef, General Manager
Shari Howard, Treasurer
L.A. Galia, Service Manager
Wayne Dorin, Parts Manager
Joe Chrome, Route Manager
[lines: American Shuffleboard, Bonanza, Drews, Grayhound, Tommy Liftgate]

CENTRAL DISTRIBUTING CO.
3814 Farnam St.
Omaha, NE 68131
402/553-5300
fax: 402-553-8707
Lou Singer, President
Mark Singer, VP Sales
Fred Schutz, Controller
Dan Applegate, Parts Manager
[lines: Ameri Corp., American Shuffleboard, Arachnid, Atari, Bally/Midway, Capcom, Data East, Dynamo, Exidy, Fabtek, Jaleco, Konami, Leisure Entertainment, Leland, Merit, Nintendo, Romstar, Rowe music & bill changers, SMS, SNK, Sega, Sharp Image, Smart, Strata, Taito, Tecmo, Tommy Liftgate, Valley, Williams]

GREATER AMERICA DISTRIBUTING
6161 Grover
Omaha, NE 68106
402/553-2812
800/798-2812
fax: 402-553-8736
G.D. "Steve" Wolf, President
Jim Hedblom, Manager (Des Moines)
Joe Petersen, Manager (Omaha)
Brad Scott, Sales Rep
Jerry Waldeck, Sales/Service Mgr.
Marlin Buckner, Parts
[lines: American Shuffleboard, American Sports, Ardac, Automatic Products, Carson City, Coinco, Crystal Creek, Debitek, Dixie-Narco, Dynamo, Electron, Foxtronix, Grayhound, Hollywood, Key Set, Mars, Microwave Ovens, Nat'l. Sports Games, NSM, Premier, RMI, Rock-Ola vending, Royal vending, Reynolds, Rowe vending & bill changers, SMS, Tommy Liftgate, UltraLift, USI, Valley, Vendo, Very Fine, Weight Check]

MID-CITY COIN MACHINE DISTRIBUTORS
4331 S. 87th St.
Omaha, NE 68127
402/331-5154
Michael R. Hoberman, President
Steve Ronneau, General Manager
Kelly Krom, Service Manager
Roger Sanford, Parts Manager
Mike Czia, Chief
[lines: American Shuffleboard, Coinco, Grayhound, Merit]

NEVADA

BRANDT-MONEY PROCESSING SYSTEMS
1607 Palm St.
Henderson, NV 89105
702/564-2353
[lines: Brandt coin sorting equipment, Rowe music, vending & bill changers]

MOUNTAIN COIN MACHINE DIST.
5151 Procyon, Unit 108
Las Vegas, NV 89126-2399
702/736-1983
fax: 702-798-8431
Elden Kingston, President
Bill Britton, Division Manager
[lines: American Shuffleboard, Ardac, Atari, Bally/Midway, Capcom, Data East video, Deutsche Wurlitzer, Dixie-Narco, Dynamo, Grayhound, Konami, Leland, Mars, Nat'l. Sports Games, NSM, Nintendo, Premier, Rock-Ola, Romstar, SMS, SNK, Taito, Tecmo, USI, Valley, Van Lock, Vendo]

RENO GAME SALES, INC.
5301 Longley Lane #47
Reno, NV 89511
702/829-2080
fax: 702-829-2083
Marty Shumsky, President
Cindy Bozman, Manager
Howard Morrison, Sales
Shannon Cornelison, Parts
[lines: American Sammy, American Technos, Bob's Space Racers, Capcom, Coin Concepts, Doyle, Dynamo, Exidy, Hollywood, GameTek, Grand Products, ICE, I-Vics, Jaleco, Konami, Leland, Meltec, Merit, Nintendo, Premier, Romstar, Sega, Sharp Image, Skee-Ball, Strata, Taito, Tecmo]

NEW JERSEY

ALPHA OMEGA AMUSE. & SALES
6 Sutton Place
Edison, NJ 08817
908/287-4990
fax: 908-287-3079
Frank "The Crank" Seninsky, President
Joe Camarota, Sec./Treas.
[lines: Betson, Coin Concepts, ICE, Smart]

ATLANTIC & PACIFIC AMUSEMENT
1428 No. Broad St.
Hillside, NJ 07205
201/926-0700
fax: 201-962-1352
Max Hinkes, President
[export, import & distribution of gaming and amusement devices]

BETSON ENTERPRISES
6 Empire Blvd.
Moonachie, NJ 07074
201/440-2200
Bert Betti, Chairman
Hugh Betti, President
Joe Cirillo, Executive VP
Bob Geschine, Treasurer
Robert Betti, VP Operations
Robert Boals, Sales Manager
Rick Urba, Controller
John Feltz, Parts Manager
Joe Beston, Sales
Ed Ernst, Sales
Joe Ingri, Sales
Tom Faranda, Sales
Joe Camm, Vending Sales
Frank Coviello, Vending Sales
Joe Marotta, Vending Sales
George Hacker, Vending Sales
Dennis Salvador, Service Manager
Ginny Kintz, Vending Sales
Redemption Department:
John Margold, Sales & Marketing Director
Neal Rosenberg, Director of Operations
Bill Seiber, Chief Tech./Special Projects
Bill Treger, Redemption Sales
George Angermeyer, Service Manager
[lines: Ameri Corp., American Shuffleboard, Ardac, Atari, Automatic Products, Bally/Midway, Betson cranes, Capcom, Crompton, Data East video & pinball, Dynamo, Exidy, ICE, Konami, Kramer, Leland, Mars, Merit, National Rejectors, Nat'l. Sports Games, RMI, Romstar, Rowe vending & bill changers, SNK, Sega, Taito, Tecmo, UBI, Williams]

BAY COIN

where operators & technicians feel welcome

TOP LINES • DEPENDABLE SERVICE

NEW YORK'S EXCLUSIVE PIONEER COMPACT DISC JUKEBOX DISTRIBUTOR!!!

Coming Soon . . . Pioneer's

LASER DISC VIDEO JUKEBOX!

BAY COIN DISTRIBUTORS

13210 Jamaica Ave., Richmond Hill, NY 11418

718/291-5757 (sales) • **718/526-8383** (parts)

from Long Island: **516/542-0011**

For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

COASTAL AMUSEMENT DIST., INC.
601 Prospect St.
Lakewood, NJ 08701
201/905-6662
telex: 132168
fax: 201-363-6329
Leonard Dean, President
Robert Keelyn, Sales
[importers of redemption, novelty machines and kiddie rides from Harry Levy, Whittaker Bros., SMS & others]

COIN CONCEPTS, INC.
16 Edgeboro Rd.
East Brunswick, NJ 08816
908/390-9009
800/462-2646 (outside N.J.)
fax: 908-390-3373
Arthur H. Warner, President
Richard Silverman, Vice President
Wylie Irwin, Sec.-Treas.
Rhonda Fletcher, Sales
Sid Kofsky, Sales
Joe Tunney, Sales
Bob Snyder, Service Manager
Dan Zych, Parts Manager
[designer, manufacturer & distributor of coin-op skill, redemption & novelty games]

MONDIAL DISTRIBUTING, INC.
55 Fadem Rd.
Springfield, NJ 07081
201/467-9700
fax: 201/467-8507
S.D. Fesjian, President
Richard Sarkisian, Vice President
Robert A. Fesjian, VP Finance
Anthony J. Yula, Executive VP
Anthony P. Yula, Senior VP
Jay Allen, Operations Manager
Tom Burk, Service Manager
Louis Postiglione, Parts Manager
Irwin Spinak, Sales Manager
Walter Bittal, Sales
Rich Ganeles, Sales
Steven Dagnall, Vending Sales
[lines: Ameri Corp., American Shuffleboard, Arachnid, Atari, Capcom, Coinco, Data East video, Deutsche Wurlitzer, Dynamo, Exidy, Grayhound, ICE, Konami, Leland, Mars, Microwave Ovens, NSM, Nintendo, Pioneer, Premier, Rock-Ola music & vending, SMS, SNK, Sega, Smart, Taito, Williams]

NEW MEXICO

MOUNTAIN COIN MACHINE DIST.
2910 E. 4th St. NW
Albuquerque, NM 87107
505/345-7706
fax: 505-345-0865
Elden Kingston, President
Art Greiner, Division Manager
[lines: American Shuffleboard, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Capcom, Data East video, Deutsche Wurlitzer, Dixie-Narco, Dynamo, Grayhound, Konami, Leland, Mars, Merit, NSM, Nintendo, Premier, Rock-Ola, Romstar, SMS, SNK, Tecmo, USI, Valley, Van Lock, Vendo, Williams]

NEW YORK

BAY COIN DISTRIBUTORS
13210 Jamaica Ave.
Richmond Hill, NY 11418
718/291-5757 (Sales)
718/526-8383 (Parts)
516/542-0011 (Long Island)
fax: 718-739-3805
Mitchell Kaufman, Gen. Mgr.
Corey Fieland, Sales Manager
Jack Brennan, Parts Manager
Jeff Troy, Service Manager
[lines: American Sammy, American Technos, Ardac, Capcom, Data East video & pinball, Dynamo, Leisure Entertainment, Fabtek, Grayhound, ICE, Jaleco, Konami, Kramer, Leland, Pioneer, SNK, Sega, Tecmo, Valley]

R.H. BELAM COMPANY, INC.
Nassau Plaza
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
telex: 221568 BELAM UR
fax: 516-486-0957 and 516-292-2219
Marc Haim, President
Victor Haim, Consultant
Simon Deith, Vice President
Paul Hayhurst, Controller
Jackie Bates, Credit Manager
Ago Mensah, Export Sales
Alex Perner, Export Sales

MACHINE DISTRIBUTORS

Striving to be the Best Thru the '90s



At Your Service

Over 31 Years of Service With 6 Convenient Offices

Albuquerque • Denver • Des Moines
Phoenix • Las Vegas
Salt Lake City

For more information, please call:

1-800-433-2325

Elden Kingston, President

MOUNTAIN COIN MACHINE DISTRIBUTORS

Carl "Buzz" Weber, Domestic Sales
Randy Boreman, Service Manager
Henry Coletti, Parts Manager
Howard Goldman, Operations Manager
[lines: American Technos, Ardac, Atari, Belam *6-Player Rotary Merchandiser,* Belita coin counters & sorters, Bolwell, Capcom, Carson City Mfg., Data East video & pinball, Fabtek, GameTek, Grand Products, Grayhound, Konami, ICE, IGT, Imagination Leisure, Jaleco, Namco, Nat'l. Sports Games, Nintendo, SMS, SNK, Sega, *Sega Mega-System,* Sharp Image, Smart, Tecmo, U.S. Games, USA Games, Valley]

BETSON ENTERPRISES
141 Lakeville Rd.
New Hyde Park, NY 11040
516/354-4647
Joe Beston, Branch Manager
Henry Ngai, Service Manager
[lines: Ameri Corp., American Shuffleboard, Ardac, Atari, Automatic Products, Bally/Midway, Capcom, Data East video, Dynamo, Exidy, ICE, Konami, Kramer, Merit, National Rejectors, Pioneer, RMI, Rowe music, vending & bill changers, SNK, Tecmo, UBI, Williams]

BETSON/ADVANCE DISTRIBUTING
103 Oliva Dr.
Syracuse, NY 13211
315/455-5400
David Lerner, Branch Manager
Greg Keevel, Sales
Terry Jenkins, Sales
[lines: Ardac, Atari, Data East video, Dynamo, Konami, Merit, Nat'l. Sports Games, Pioneer, Rock-Ola music & vending, Romstar, SNK, Sega, Taito, Williams]

JOHN BILOTTA AMUSEMENT CO.
112 Lake St.
Newark, NY 14513
315/331-7676 (1855)
Johnny Bilotta Sr., President/Consultant
John Bilotta Jr., VP/Sales Manager
Steve Brewer, General Manager
Dennis Church, Technician
Frank Muoio, Route Manager
[lines: American Shuffleboard, American Technos, Delo Vitalizer, Exidy, Grayhound, Klopp, Nintendo, Premier, Tecmo, UBI]

VICTOR CONTE SALES
506 Nichols St.
Utica, NY 13501
315/732-7896
fax: 315-797-5060
Al Conte, President
John Passiatore, Vice President
[lines: American Shuffleboard, Arachnid, Ardac, Coinco, ICE, Tommy Liftgate, UBI, Valley]

MIKE MUNVES CORP.
10 Paulding St.
Elmsford, NY 10523
514/347-3778
fax: 514-347-3781
Joe Goldsmith
Ralph Hotkins
[distributes own make of arcade novelty games as well as well as spare parts for variety of other novelties]

Important Memo:

ACTIVE AMUSEMENT & VENDING DISTRIBUTORS, INC.

Serving operators top brands & hits in:

Pennsylvania, Delaware & S. Jersey

Full line of games, music, vending, parts & service always available.

We now have 2 locations:

Philadelphia
2800 Black Lake Place
Philadelphia, PA 19154
215/464-2500
800/822-3748 (PA)
800/523-3523 (NJ)
FAX: 215/464-9760

Pittsburgh
101 Plum Industrial Ct.
Pittsburgh, PA 15239
412/733-1220
800/344-7585
FAX: 412/733-8119

PARAMOUNT VENDING
593 10th Ave.
New York, NY 10036
212/279-1095
Richard Berger, President
Robert Berger, Vice President
Morton Weiss, Sales Manager
William Gonsalves, Service Manager
[lines: Ardac, Grayhound, SMS, UBI]

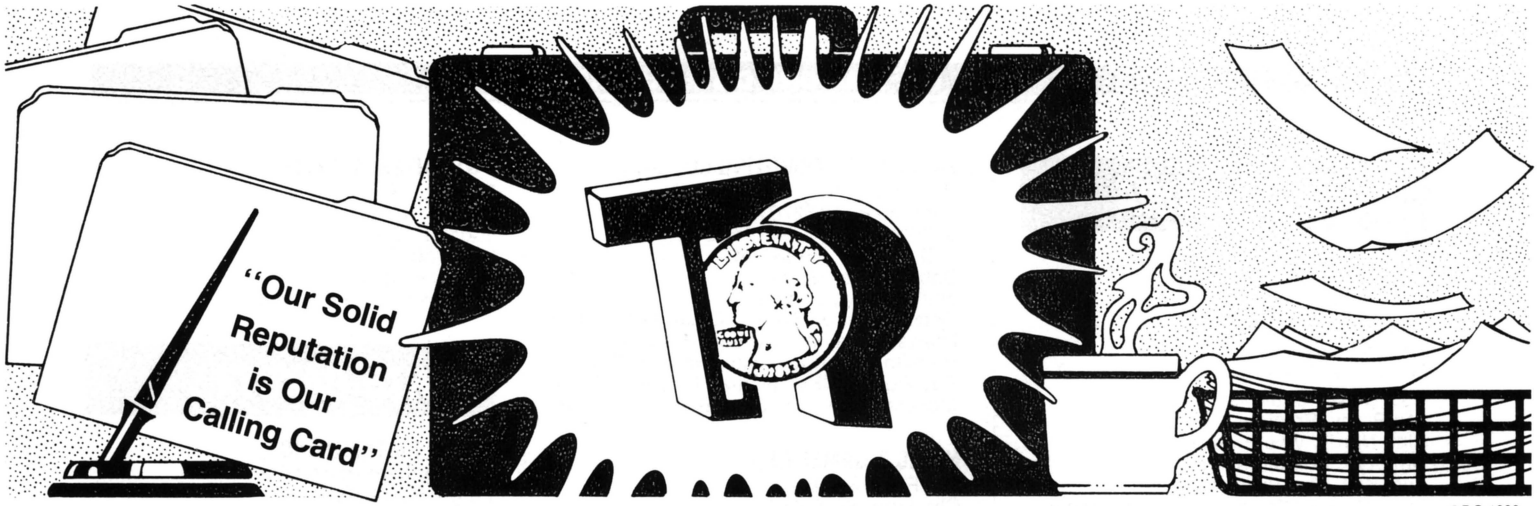
R&M DISTRIBUTING
540 Hempstead Turnpike
West Hempstead, NY 11735
516/292-8900
800/229-4FUN (4386)
fax: 516-292-8025
Richard Bartlett, President
Fernando Galeb, Export Sales Manager
Rich Vecchio, Vending Sales Manager
Mark Prutt, Service Manager
Steve Yanosik, Operations Manager
[lines: Amazing Games, American Shuffleboard, Amtech Technology, Design Plus, ICE, Meltec, Skee-Ball, SMS]

SYRACUSE COIN MACHINE EXCHANGE
601 Thompson Rd. No.
Syracuse, NY 13211
315/432-1932
800/525-3550 (NYS)
Roland Smith, President
Barbara Smith, Sec./Treas.
Ronald Lisandro, Service Manager
[lines: Coastal, Dart Star, NSM, SMS, UBI]

T.O.P. DISTRIBUTING CO., INC.
739 Linden Ave.
Rochester, NY 14625
716/586-1100
800/222-8671 (in New York State)
800/872-5656 (outside New York State)
fax: 716-248-8777
L. Thomas Tarantelli, President
Matthew T. Tarantelli, VP
Jeffrey D. Tarantelli, Treasurer
Margaret E. Hanna, Secretary
Bill Roenbeck, Vending Sales
Brian Wilson, Amusement/Vending Sales
Ed Spicer, Service Manager
Mike Senn, Parts Manager
Dave Wilson, Parts Manager
Brian Sargeant, Technician
[lines: American Shuffleboard, Arachnid, Bally/Midway, Beaver, Capcom, Coffee Inn, Coinco, Data East, Dynamo, Fabtek, Joel cabinets, Klopp, Leland, Mars, Microwave Ovens, Mr. Vend, Nintendo, Romstar, Rowe music, vending & bill changers, Sega, Smart, Taito, Valley]

T.O.P. DISTRIBUTING CO., INC.
6116 Boss Rd.
Syracuse, NY 13211
315/437-8371
800/643-6363 (in New York State)
800/321-8671 (outside New York State)
fax: 315-437-0350
L. Thomas Tarantelli, President
Matthew T. Tarantelli, VP
Jeffrey D. Tarantelli, Treasurer
Cheri Pistello, Secretary
Jack Shawcross, Amuse./Vending Sales
Whitey Martin, Amusement Sales
J. John Everett, Parts
[same lines as above]

WURCO, INC.
Wurlitzer Industrial Park
908 Niagra Falls Blvd.
N. Tonawanda, NY 14120
716/694-6247
Robert D. Wilson, President
[line: Deutsche Wurlitzer]



©DG 1990

SHOP T.O.P. DISTRIBUTING FOR T.O.P. PRODUCTS, PROFESSIONAL SERVICE & THE PARTS YOU NEED!

UPSTATE NEW YORK'S

Exclusive

ROWE

DISTRIBUTOR

OF FULL LINE: VENDING JUKEBOXES & BILL CHANGERS

PROUDLY REPRESENTING FOR SALES & SERVICE:

American Shuffleboard • Arachnid • Bally
Bearer • Capcom • Coffee Inn • Coinco
Data East • Dynamo • Fablek • Happ • Joel Cabinets
Klopp • Leland • Litton Microwave • Mars • Midway
Mr. Vend • Nintendo • Romstar • Rowe • Sega
Smart • Taito • Valley

***NOW OPEN IN OUR SYRACUSE OFFICE:**

RECONDITIONED VENDING DEPT.: We make your machines like new!

DISTRIBUTING CO., INC.

739 Linden Ave. • Rochester, NY 14625
716/586-1100
800/222-8671
800 / 872-5656 (Outside N.Y.S.)
FAX: 716-248-8777

*6116 Boss Rd. • Syracuse, NY 13211
315/437-8371
800/643-6363
800/321-8671 (Outside N.Y.S.)
FAX: 315-437-0350

"We're your no-hassle distributor."

NORTH CAROLINA

BRADY DISTRIBUTING CO.
4308 Wilmont Rd.
Charlotte, NC 28208
704/357-6284
fax: 704-357-1243
C.B. Brady, Chairman
Jon Brady, President
Blair Norris, Vice President
Jim Frye, VP Marketing
Tom Keil, Vice President
Larry Cooke, VP/Chief Financial Officer
Doug Joy, Dist. Manager
Jim Dunn, Vending Sales
Steve Sprinkle, Vending Sales
Raleigh Rossow, Game Sales
Shane Overcash, Game Sales
Christine Brennan, Telemarketing
Toni Helsel, Telemarketing
[lines: Ameri Corp., American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson cranes, Bob's Space Racers, Capcom, Coastal Amusement, Coin Acceptors, Coin Concepts, Data East video & pinball, Dixie-Narco, Doyle, Dynamo, Grayhound, Hamilton, Klopp, Konami, Kramer, Leland, Mars, Meltec, Merit, Microwave Ovens, Nat'l. Sports Games, Pioneer, Rene Pierre, Rock-Ola music & vending, Romstar, SNK, Sega, Smart, Taito, Tecmo, Tommy Liftgate, U.S. Games, Valley, Williams, Wittenborg]

EASTERN DISTRIBUTING CO., INC.
P.O. Box 709
Clemmons, NC 27012
919/766-7391
B.G. Hauser, President
Bob Granger, Sales
Jeff Stevens, Service
[lines: American Sammy, Deutsche Wurlitzer, Drews, Dynamo, Foxtronix, GameTek, Hamilton Changers, Hollywood, ICE, ITT Payphones, NSM, Norton, Poland E-Z Movers, Scan Coin, Skee-Ball, U.S. Games]

MUSIC & GAMES INC.
114 Fairwood Ave.
Charlotte, NC 28203
704/334-4422
Oscar Hedrick
[lines: Dynamo, Grayhound, Seeburg]

OPERATORS DISTRIBUTING, INC.
Rt. 5, Box 336
High Point, NC 27263
919/884-5714
800/326-3869
Steve Henderson, Sales
Dick McCannell, Sales
Bob Hamilton, Sales
Dick Hall, Service
Jeff Douglas, Parts
[lines: American Sammy, American Technos, Arachnid, Capcom, Design Plus, Drews, Dynamo, Fabtek, Grand Products, Irem, NSM, National Chalk, Nintendo, Perceptive Resources, Plateau, Premier, Strata, U.S. Games]

P&R ENTERTAINMENT
P.O. Box 399
Sophia, NC 27350
800/852-4386
Carl Robbins
Darrell Proctor
[lines: Kramer, Foxtronix]

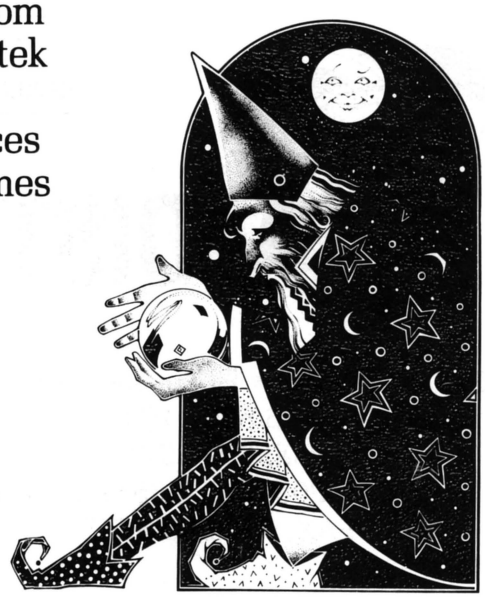
NORTH DAKOTA

BEACH DISTRIBUTING
313 Northern Pacific Ave.
Fargo, ND 58102
701/234-9340
800/648-4973
Rollie Beach, President
[lines: Foxtronix, U.S. Games]

M.H. ASSOCIATES LTD.
4202 No. 14th Ave.
Fargo, ND 58102
701/282-7877
800/843-5487
fax: 701-282-7779
Bob Olson, Sales
Doug Hardina, Sales
Gene Sieben, Sales
Steve Palmer, Sales
[lines: Ameri Corp., American Sammy, American Technos, Bally/Midway, Capcom, Data East video, Eagle Lift, Fabtek, I-Vics, GameTek, Grayhound, Jaleco, Konami, Leland, Merit, Premier, Romstar, Sharp Image, SNK, Strata, Taito, Tecmo, USA Games]

We Take The Mystery Out Of Your Distributor Needs

American Sammy • Arachnid • Capcom
Design Plus • Drews • Dynamo • Fabtek
Grand Products • Irem • Nintendo
NSM Jukeboxes • Perceptive Resources
Plateau • Premier • Strata • U.S. Games



OD inc.
OPERATORS DISTRIBUTING, INC.
Rt. 5, Box 336, High Point, NC 27263
(919) 884-5714
1-800-326-3869

OHIO

ABESCO
3840 Lagrange St.
Toledo, OH 43612
419/476-4196
800/441-5455
fax: 419-476-5181
Phyllis Ashenfelter, President
John Rehkopf, Sales Manager
Cheryl Bodi, Sales
[lines: American Shuffleboard, Grayhound, Valley, Viking]

CLEVELAND COIN MACHINE EXCHANGE, INC.
17000 So. Waterloo Rd.
Cleveland, OH 44110
216/692-0960
800/776-6699
fax: 216-692-0085
Ron Gold, President
Herman Fox, Vice President
Jeff Lonchor, Controller
John Batistic, Special Projects
Douglas Shipley, Sales Manager
Jim Misuraca, Sales
Jay Bender, Sales
Bob Muniak, Sales
Sandy Gold, Plush Sales
[lines: Ameri Corp., American Hand Dryer, American Sammy, American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Automatic Products, Betson, Bob's Space Racers, Bromley, Capcom, Carousel, Carson City, Classic Wood Products, Coastal, Coinco, Coin Concepts, Data East video & pinball, Design Plus, Dixie-Narco, Downey Johnson, Doyle, Dynamo, Exidy, Fabtek, Fixture World, GameTek, Grand Products, Grayhound, Hollywood, ICE, Imagination Leisure, Irem, I-Vics, Jaleco, Klopp, Konami, Kramer, Leland, Mars, Meltec, NSM, Namco, Nat'l. Sports Games, Nintendo, P&P, Pioneer, Plateau, Playfair, Premier, RMI, Rock-Ola vending, Romstar, SMS, SNK, Seeburg, Sega, Sharp Image, Sharp Ovens, Skee-Ball, Smart, Standard Changemakers, Strata, Taito, USI, Valley, Vari-Tech, Williams, Wittenborg, Zamperla]

CLEVELAND COIN MACHINE EXCHANGE, INC.
4085 N. Leap Rd.
Hilliard, OH 43026
614/771-5901
800/767-7779
fax: 614-771-0103
Bill Darnell, Branch Manager
Doug Shipley, Sales Manager
Jack Alban, Sales
Ted Gray, Vending Sales
[same lines as Cleveland office]

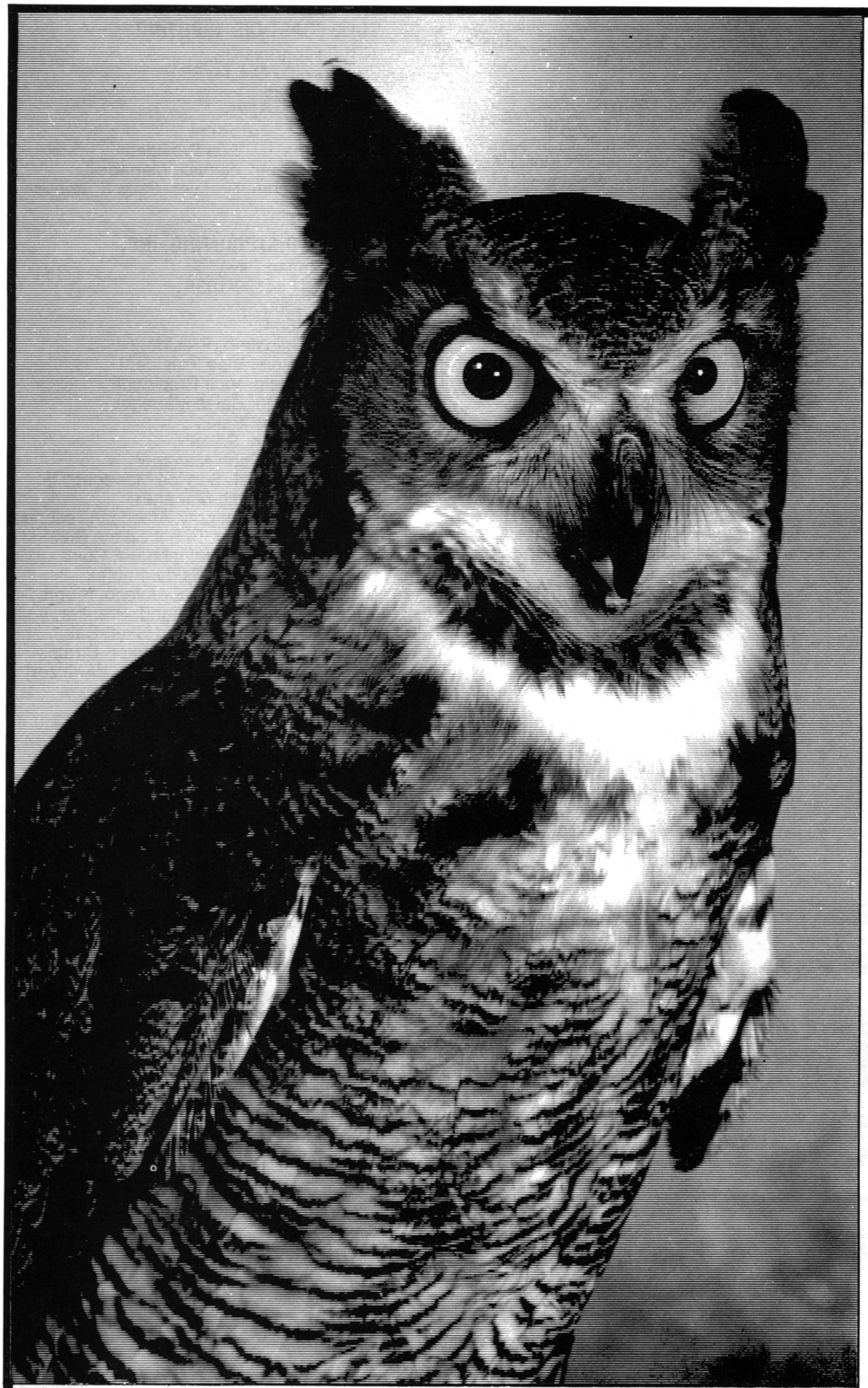
THE GAME EXCHANGE
1590 Alum Creek Dr.
P.O. Box 09598
Columbus, OH 43209-0598
614/258-2933
800/848-1514 (in Ohio)
800/848-0110 (outside Ohio)
fax: 614-258-2940
Susan E. Titter, Sales Manager
Glendon Miller, Operations Manager
Carlos Vivas, Service/Parts Manager
James S. Scamyhorn, Dist. Manager
[lines: American Sammy, Data East video, Doyle, Golden Years, Grayhound, I-Vics, Konami, Leland, Romstar, Tecmo, Vari-Tech]

GOLD COAST DISTRIBUTING
20102 Progress Dr.
Strongsville, OH 44136
216/572-5225
fax: 216-572-5225
Ed Griffiths, President
Ed Griffiths Jr., Vice President
Sonny Hesketh, Service Manager
[lines: Capcom, Premier; *Stars & Stripes Bowler]*

MONROE DISTRIBUTING, INC.
5401 Naiman Pkwy.
Solon, OH 44139-1036
216/349-4800
800/331-8804
Norman Goldstein, President
Alex Goldstein, Vice President
Fred Goldstein, Vice President
David Hesketh, Sales Manager
John Coleman, Sales
Bruce Hoffman, Sales
Terry Scovill, Parts Manager
Douglas Schudel, Service Manager
Vince Ianni, Traffic Manager
[lines: American Sammy, American Technos, Atari, Bally/Midway, Bob's Space Racers, Capcom, Classic Shuffleboard, Coin Concepts, Dynamo, Exidy, Fabtek, GaMCO, GameTek, ICE, Jaleco, Klopp, Konami, Lazer-Tron, Leland, Premier, Rock-Ola music, Romstar, Skee-Ball, Smart, Standard Changemaker, Strata, Taito, Tecmo, Valley, Williams, Wurlitzer]

MONROE DISTRIBUTING, INC.
297 Northland Blvd.
Cincinnati, OH 45246
513/771-1909
800/356-8055
Jerry Grotjan, Manager
Randy Cesco, Sales
Mark Iorfida, Service Manager
[same lines as above]





WHO

shops at

SunBelt

for the finest equipment & parts, and also enjoys our quality repair & warranty service? Wise operators in No. Texas and Oklahoma do, that's who!

WHY?

Because we are the distributor making customers happy about being in the music and games business!

HOW?

By offering the finest new & reconditioned equipment backed by solid & honest advice. We're working with you to put ***amusement*** back into the amusement business!

SunBelt
the **FIRST** choice

SunBelt
the **WISE** choice

SunBelt
YOUR choice

— The SunBelt Spokesowl —



SunBelt Amusement & Vending, Inc.

3208 International Place
P.O. Box 162169
Irving, TX 75016
214/438-7755
Fax: 214-438-4820

614 W. Sheridan
P.O. Box 26446
Oklahoma City, OK 73126
405/232-8373
Fax: 405-232-6287

ROYAL DISTRIBUTING CORP.
1210 Glendale-Milford Rd.
Cincinnati, OH 45215
513/771-4250
800/736-4250
Joe Westerhaus Jr., President
Jack Schleicher, General Manager
Linda Singer, Controller
Claudia Wilson, Sales Manager
[lines: American Shuffleboard, Carson City Mfg., Dynamo (home tables), Exidy, GameTek, Grand Products, Grayhound, Hollywood, Jaleco, Imperial, Meltec, NSM, Playmaster (home tables), Tecmo, Valley]

SHAFFER DISTRIBUTING CO.
1100 W. Third Ave.
Columbus, OH 43212
614/224-6800
800/282-0194 (in Ohio)
800/848-0307 (Kent. & W. Virginia)
fax: 614-294-2669
Steve Shaffer, President
Paul Westbrock, Executive VP
Bill Kraft, VP of Marketing
Bill Cowman, Sec./Treas.
Bob Davis, Operations Mgr.
Bob Francis, Service Mgr.
Terry Hubbell, Parts Mgr.
[lines: Ameri Corp., Arachnid, Atari, Automatic Products, Bally/Midway, Capcom, Coinco, Coffee Mat, Creative Fixtures, Data East video & pinball, Dixie-Narco, Dynamo, Konami, Leland, Maka, Mars, Merit, MicroProse, Microwave Ovens, Nat'l. Sports Games, RMI, Rowe music, vending & bill changers, Sega, Tecmo, Valley]

SHAFFER DISTRIBUTING CO.
7792 Capital Blvd.
Macedonia, OH 44056
216/467-4850
Dale Larcey, Manager
Bob Miller, Sales Manager
Matt Austin, Service Manager
[same lines as Columbus office]

VENDORS EXCHANGE, INC.
4020 Payne Ave.
Cleveland, OH 44103
216/432-1800
800/321-2311
fax: 216-432-2786
Les Garson, President
Reid Garson, Vice President
Greg Garson, Vice President
[lines: Amana, Coinco, Dixie-Narco, Lektro-Vend, Mars, Metal Master, Rock-Ola vending]

OKLAHOMA

GALAXY DISTRIBUTING CO.
401 S. Elgin St.
Tulsa, OK 74120
918/584-1515
800/678-7665
fax: 918-584-4168
Mukesh Shah, President/Sales
Nick Shah, VP Sales
Terry Coppage, VP Vending
Mike Morin, Service Manager
[lines: American Shuffleboard, American Technos, Capcom, Dynamo, Fabtek, Grayhound, I-Vics, Jaleco, Leland, Merit, Mr. Ball Polisher, Romstar, Sharp Image, SNK, Seeburg, Taito, Tecmo]

KEMCO
3727 Dow Dr.
Oklahoma City, OK 73116
405/842-6798
Gene Maule
[line: Premier]

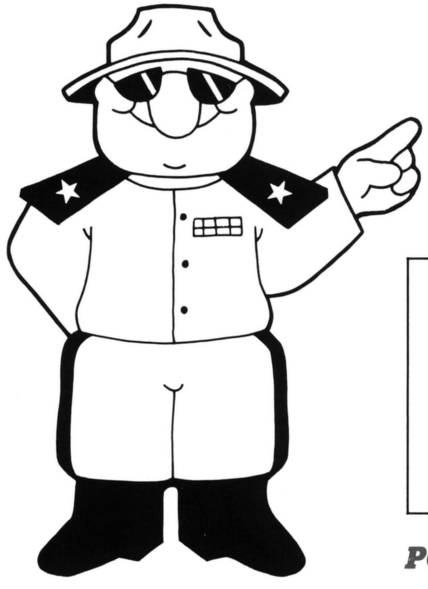
SUNBELT AMUSEMENT & VENDING
614 W. Sheridan
Oklahoma City, OK 73102
405/232-8373
Dave Patterson, President
Mary Smith, Sales
Phil Oldham, General Manager
John Followwill, Parts Manager
Sam Ball, Service Manager
[lines: Ameri Corp., American Shuffleboard, American Technos, Ardac, Atari, Automatic Products, Bally/Midway, Baytek, Betson, Capcom, Coinco, Coin Concepts, Data East video & pinball, Dynamo, Exidy, Fabtek, GameTek, Jaleco, Konami, Mars, Meltec, NSM, Nintendo, Romstar, SNK, Sega, Skee-Ball, Strata, Taito, Tecmo, U.S. Games, Williams, Yankee Games]

OREGON

DUNIS DISTRIBUTING CO.
1140 S.E. 7th Ave.
Portland, OR 97214
503/234-5491
Lou Dunis, President
Mike Damtew, VP Oregon
Lynn Shearer, Sales
[lines: Ameri Corp., Arachnid, Atari, Betson, Capcom, Exidy, Hollywood, Konami, Kramer, Leland, Mars, Merit, Nintendo, Premier, Romstar, Rowe music, vending & bill changers, SNK, Sega, Smart, Taito, Tecmo, Valley, Williams]

In the Northwest, call. . .

GENERAL COIN DISTRIBUTING



"Our Goal is Great Service"

Representing: *American Sammy, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Capcom, Coinco, Data East Pinball & Video, Dixie Narco, Dynamo, Exidy, Grayhound, Hollywood Intermark, Jaleco, Kis, Litton Microwave, Masterlock, Mars, MDM, Merit, NSM-Lions, Ocean Spray, Pioneer Laser, RMI, Rock-Ola, Romstar, Rowe Vending, Changers, Sega, Smart, SMS, SNK, Taito, Tecmo, USI, Valley, Very Fine.*

PORTLAND: *9817 East Burnside • Portland, OR 97216*
503/256-3930 • 1-800-888-8205

SEATTLE: *3901 1st Ave. South • Seattle, WA 98134*
206/625-1474 • 1-800-666-1474

GENERAL COIN
9817 E. Burnside
Portland, OR 97216
503/256-3930
Craig Estey, Vice President
Faye McWilliams, General Manager
Mike McWilliams, Sales Manager
Mark Chan, Amusement Sales Manager
[lines: American Sammy, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Capcom, Coinco, Data East video & pinball, Dixie-Narco, Dynamo, Exidy, Grayhound, Hollywood, Jaleco, Kis, MDM, Mars, Masterlock, Medalist, Merit, Microwave Ovens, Nat'l. Sports Games, NSM, Pioneer, RMI, Rock-Ola music, Rowe vending & bill changers, Romstar, SMS, Sega, Smart, Taito, Tecmo, USI, Valley, Very Fine]

OREGON AMUSEMENT SUPPLY
P.O. Box 6496
Beaverton, OR 97007
800/333-3145
[lines: Deutsche Wurlitzer, Global pool tables, Grayhound, Kramer, Merit, Playfair Shuffleboard]

PENNSYLVANIA

ACTIVE AMUSEMENT DIST.
2800 Black Lake Place
Philadelphia, PA 19154
215/464-2500
800/822-3748 (Pennsylvania)
800/523-3523 (MD, NJ and DE)
David Gilfor, Partner
Paul Russell, Partner
Joe Connors, Electronics Manager
Richard Sukinik, Parts Manager
Gene Mann, Vending Service Mgr.
Chris Vecchione, Games Sales Mgr.
Niki Arakelian, Vending Sales Mgr.
[lines: Ameri Corp., American Sammy, American Technos, Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Capcom, Dynamo, Eagle Lift, Exidy, Fabtek, Konami, Kramer, Leland, Mars, Merit, Nintendo, NSM, Premier, RMI, Rock-Ola music & vending, Romstar, Sega, Taito, Valley]

ACTIVE AMUSEMENT DIST.
101 Plum Industrial Ct.
Pittsburgh, PA 15239
412/733-1220
800/344-7585 (Penn.)
fax: 412-733-8119
Dave Gilfor, Partner
Paul Russell, Partner
Don Brenner, Gen. Mgr.
Jeff Sullivan, Sales
[same lines as Philadelphia office]

AAA (ALL-AMERICAN AMUSEMENT)
201 So. State St.
Newtown, PA 18940
215/968-4544
fax: 215-579-2449
Pete Kershbaumer, President
Mark Kershbaumer, Amusement Mgr.
Ed Kershbaumer, Vending Manager
Jim Kershbaumer, Field Service Mgr.
[lines: American Shuffleboard, Design Plus, Deutsche Wurlitzer, Grayhound, Maka/Conlux, Tecmo]

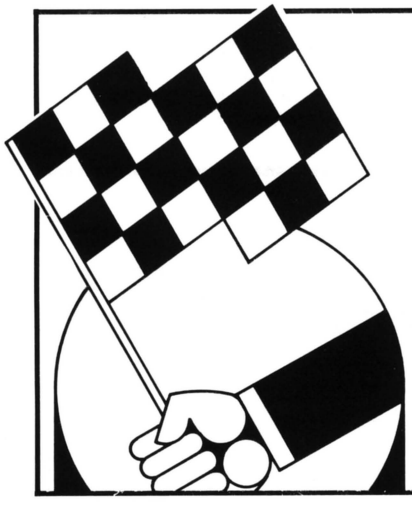
MICKEY ANDERSON, INC.
314 East 11th St., Box 6369
Erie, PA 16512
814/452-3207
Richard Anderson, President
Mary Rounds, Corporate Secretary
[lines: Kramer, NSM, SMS, Valley]

RAY E. DEQUENNE SR. DISTRIBUTING
234 Broadway St.
Meyersale, PA 15552
814/634-0848
fax: 814-634-5796
Ray E. Dequenne Sr., Owner
[lines: Big Ten Electronics, Coin Concepts, Grayhound, Kramer, Micro Mfg., UBI]

ATLAS DISTRIBUTORS
2231 Fifth Ave.
Pittsburgh, PA 15219
412/471-1704
800/233-4407
James Wittler, VP & Gen. Mgr.
Lou Larson, Assistant Manager
Emery Kubrin, Sales
Gene Ford, Sales
Bob Druga, Vending Sales
Jeff Smith, Parts
Clarence Smoyer, Service Manager
[lines: Ameri Corp., American Technos, Arachnid, Capcom, Central Station Condiments, Coinco, Data East video & pinball, Dixie-Narco, Dynamo, Exidy, Fabtek, Grand Products, Grayhound, ICE, Klopp, Konami, Kramer, Leland, Mars, Meltec, Microwave Ovens, Nintendo, Romstar, Rowe music, vending & bill changers, SNK, Sharp ovens, Strata, Taito, Tecmo, Valley, Williams]

CASEY'S ELECTRONICS
5310 No. Pioneer Rd.
Gibsonia, PA 15044
412/443-8790
Casey Lowicki, Partner
Betty Lowicki, Partner
Jim Brehm, Service Manager
[lines: AVT, Deutsche Wurlitzer, Dixie-Narco, Kramer]

D&L DISTRIBUTING CO., INC.
6691 Allentown Blvd.
Harrisburg, PA 17112
717/545-4264
800/932-0798
Arne Taksen, President
Dave Caruso, Service Technician
Dan Warner, Service Technician
[lines: Coin Concepts, Grayhound, Hollywood, Imagination Leisure, Jaleco, Platt Luggage, SMS, Standard Changemakers]



OPERATORS
they're the real winners in the amusement business.
thanks for making us a key place to shop.
ROTH NOVELTY CO.
333 N. Pennsylvania Ave.
Wilkes-Barre, PA 18702
717/824-9994 or 1-800-432-8030

"We're friendly, knowledgeable, affordable and eager to serve you!"
ROYAL DISTRIBUTING CORPORATION
1210 Glendale-Milford Rd. • Cincinnati, Ohio 45215
1-800-736-4250
513/771-4250
Ask for Joe Westerhaus, Jack Schleicher or Claudia Wilson.

ATLAS and EASTERN

ARE Proud To Be Your EXCLUSIVE

ROWE

DISTRIBUTORS IN PENNSYLVANIA

BUT...

THE BIG BOSSES AT EASTERN SHOULD NEVER HAVE AGREED TO LET US (The Atlas Guys) DO THIS AD!

ATLAS, EASTERN AND ROWE...



"THE CLASS OF '91!"

(AND, OUR MOM'S ARE PROUD OF US, TOO!)

NOW, FOR YOUR REVIEW, WE PRESENT OUR *CLASSY* MANUFACTURERS!

Amana Ovens • American Technos • Americorp • Arachnid • Bromley • Capcom • Central Station • Coinco • Data East • Dixie Narco • Dynamo • EDC Condiment • Exidy • Fabtek • Gamco • Gametek • Grand Pdts • Grayhound • Hollywood • ICE • Klopp • Konami • Kramer • Leland • Litton/ Menu Master • Lutech • Maka • Mars • Meltec • Merit • Nintendo • Romstar • Rowe Music & Vending & Bill Changers • SNK • Taito • Tecmo • Valley • **Williams**

MOST LINES AVAILABLE DIRECT AT BOTH DISTRIBUTORS!
SO, FOR MUSIC, VENDING AND GAMES
AND . . .
COMPLETE SERVICE AND PARTS DEPARTMENTS

Call About Our Oldies And CD Catalogues

CALL: **ATLAS DISTRIBUTORS**
2231 Fifth Avenue
Pittsburgh, PA 15219
412/471-1704
Toll Free: **800/233-4407**

AND NOW FEATURING . . .

ATLAS RE-CON
QUALITY VENDING REMANUFACTURERS

OUR NEWEST DIVISION IN PITTSBURGH

OR, IF YOU FEEL LIKE IT, CALL:
EASTERN DISTRIBUTORS
500 N. 12th Street
Philadelphia, PA 19123
215/627-1000
IN PA: 800/462-2981
IN NJ & DE: 800/523-2804

EASTERN DISTRIBUTORS CO.
500 No. 12th St.
Philadelphia, PA 19123
215/627-1000
800/462-2981 (PA)
800/523-2804 (NJ & DE)
fax: 215-627-6019

We're proud of our solid reputation for service & dependability and proudly represent:

THE LELAND CORP.
JALECO USA, INC.
NSM • SMS
VALLEY RECREATION
KRAMER MFG. CO.

Mickey Anderson, Inc.
P.O. Box 6369
314 E. 11th Street
Erie, Penn. 16512
814/452-3207

Melvin Sonier, President
Morris Zacher, Vice President
Philip Sternberg, Secretary
Frank Nolan, VP Vending Sales
John Hens, Vending Sales
Harriet Kunin, Sales
John Wilkins, Service Manager
Vic Machese, Parts
Bruno Gidaro, One-Stop Manager
[lines: Amana Ovens, Ameri Corp., Central Station Condiments, Data East video & pinball, Dixie-Narco, EDC condiment stands, Exidy, GaMCO, GameTek, Grand Products, Grayhound, Hollywood, ICE, Klopp, Konami, Leland, Maka/Conlux, Mars, Meltec, Merit, Romstar, Rowe music, vending & bill changers, SNK, Taito, Tecmo, U.S. Games, Valley, Williams]

HARRY'S SALES & SERVICE
137 C 23rd St.
Sharpsburg, PA 15215
412/784-8811
fax: 412-784-8822
Mel Wyner
Bob Wyner
[lines: AVT, Ardac, Automatic Products, Coinco, Mars, RMI, Tommy Liftgate]

ROTH NOVELTY COMPANY
333 No. Pennsylvania Ave.
Wilkes Barre, PA 18702
717/824-9994
800/432-8030
fax: 717-829-4441
Phillip W. Roth, President
Leonard Lukas, VP Marketing
Donald Deremer, General Manager
Alan Moss, Sales Manager,
Jack Kanter, Sales
Guy Chiazza, Service Manager
[lines: Abloy, Ardac, Automatic Products, Bally/Midway, Campbell's Juice Bowl, Data East video, Dixie-Narco, Fabtek, Jaleco, Konami, Leland, Lutech, Mars, Meltec, NSM, Nintendo, Pioneer, RMI, Seeburg, Sega, Smart, Tecmo, Tommy Liftgate, Valley; also exclusive U.S. distributor for *UFO Catcher & Diga Mart*]

DREWS

Wurlitzer Distributor

1015 COMPACT DISK
★ IN STOCK NOW!★



PHONE: **(803) 574-0162**

SOUTH CAROLINA

DREW'S DISTRIBUTING CO.
P.O. Box 632
Fairforest, SC 29336
803/574-0162
telex: 510-601-2480
fax: 803-574-7680
Hugh Andrews, President
Tim Caldwell, Sales Manager
Van D. Giddings, National Sales Rep
Phillip Caldwell, Parts Mgr.
Chuck Howell, Service
Steve Pickel, Production Supervisor
[lines: American Lock, Deltronic, Deutsche Wurlitzer, Drews card games and cranes, Dynamo, Eagle Lift, ESD push chutes, Frazier loudspeakers, Fort Lock, Klopp, Little Fuse, Mali, Mars, Norwood cues, Tweeten billiard supplies, Valley cues]

GREEN COIN MACHINE DIST.
150 Jet Port Industrial Park
Myrtle Beach, SC 29578
803/626-1900
800/232-6467
fax: 803-448-9899
[lines: Arachnid, Capcom, Dynamo, Klopp, Mars, SMS]

PALMETTO STATE DISTRIBUTING
2115 Commerce Dr.
Cayce (Columbia), SC 29033
803/794-3512
800/833-8528
Mike Mims, Vice President
Jay Clark, Service Manager
Leo Bouknight, Parts
Ann Lucas, Sales
[lines: Design Plus, Drews, Dynamo, Foxtronix, Grayhound, Kramer, Mars, Micro Mfg., NSM, SMS, Tommy Lift Gates]

PALMETTO STATE DISTRIBUTING
2681 Spruill Ave.
No. Charleston, SC 29406
803/747-0726
800/922-7596
Kenneth L. Mims, President
Ann Strickland, Parts Manager
[same lines as Cayce office]

ROWE INTERNATIONAL, INC.
1214 Bluff Rd.
Columbia, SC 29201
803/765-0025
fax: 803-799-5909
Bill McCartney, General Manager
L.A. Wriston, Sales
Graham Cooper, Sales
[lines: American Sammy, American Technos, Bromley, Capcom, Coffee Mat, Design Plus, Doyle, Drew's, East Coast Design, Exidy, Fabtek, GameTek, Grand Products, ICE, Kramer, Mayoni, Meltec, Micro Mfg., Nintendo, Premier, Romstar, Rowe music, vending & bill changers, Skee-Ball, Strata, Valley, Yankee Games]

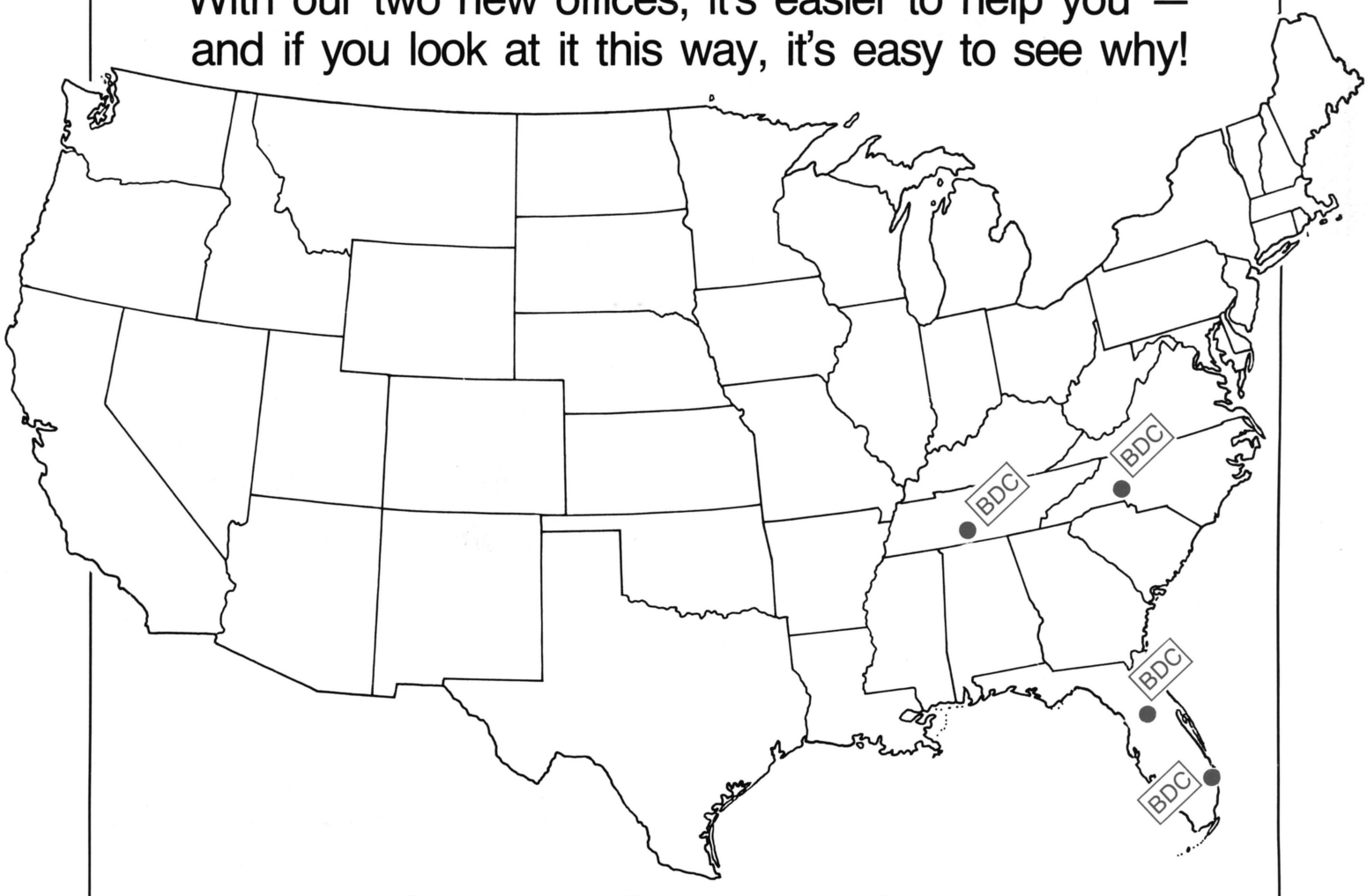
UPSTATE GAMES
122 Cannon St.
Greer, SC 29651
803/879-0725
fax: 803-879-8536
Charles "Chuck" Corne Jr., Owner
[lines: Big Ten Electronics, Kramer, Mars, Micro Mfg., MicroMax, Perceptive Resources, Upstate Games poker]

BDC BRADY DISTRIBUTING CO.

"SINCE 1944"

4308 WILMONT ROAD, CHARLOTTE, NC 28208
Phone: **(704) 357-6284** • Fax: 704-357-1243

With our two new offices, it's easier to help you —
and if you look at it this way, it's easy to see why!



★ Chattanooga, Tennessee: (615) 855-0322
★ Miami, Florida: (305) 621-1415
★ Orlando, Florida: (407) 872-1666

BDC BRADY DISTRIBUTING CO.

P.O. Box 19269 • Charlotte, NC 28219 • (704) 357-6284

SOUTH DAKOTA

HARON, LTD.
324 Second St.
Rapid City, SD 57701
605/343-0034
Don Anderson, Manager
[lines: Aristocrat, Mills-Jennings]

VIDEO GAMING NORTHWEST
505 No. Harlem
Sioux Falls, SD 57104
605/338-7077
fax: 605-338-1177
Dennis Dryjanski, Manager
[lines: American Coin Poker/Keno, Mars, Merit]

TENNESSEE

BRADY DISTRIBUTING
6217 Vance Rd., Ste. 4001
Chattanooga, TN 37421
615/855-0322
Charles Stutz, Manager
David Cottrell, Sales
[lines: Ameri Corp., American Shuffleboard, American Technos, Arachnid, Ardac, Atari, Bally/Midway, Betson cranes, Bob's Space Racers, Capcom, Coastal Amusement, Coin Acceptors, Coin Concepts, Data East video & pinball, Dixie-Narco, Doyle, Dynamo, Grayhound, Hamilton, Klopp, Konami, Kramer, Leland, Mars, Meltec, Merit, Microwave Ovens, Nat'l. Sports Games, Pioneer, Rene Pierre, Rock-Ola music & vending, Romstar, SNK, Sega, Smart, Taito, Tecmo, Tommy Liftgate, U.S. Games, Valley, Williams, Wittenborg]

GAME SALES CO., INC.
444 Monroe Ave.
Memphis, TN 38103
901/525-8351
fax: 901-526-6666
George W. Sammons, President
Cotton Pennington, Vice President
Scott Sammons, General Manager
Dale Griffin, Sales Manager
Gene O'Bannon, Parts Manager
Jerry Meanley, Service Manager
[lines: American Shuffleboard, American Technos, Arachnid, Bally/Midway, Betson, Capcom, Data East video, Dynamo, Fabtek, Grayhound, Konami, Kramer, Nat'l. Sports Games, Nintendo, Sega, Taito, Valley, Williams]

GREEN GAMES OF TENNESSEE, INC.
627 Monroe
Memphis, TN 38103
901/521-1234
800/GAMES-86 (426-3486)
effective Oct. 1, 1990
2650 Overton Crossing
Memphis, TN 38127
901/353-1000
Royce A. Green, President
Janice M. Green, Vice President
Eugene Mars, Route Manager
Roger Sanson, Route Sales
Lisa Agnello, Route Sales
Don Carnell, Technician
[lines: Arachnid, Bally/Midway, Capcom, Data East, Dynamo, Grayhound, Klopp, Leland, Mars, SMS, SNK, Tecmo, Williams]

LARK AMUSEMENT CO.
824 State St.
Bristol, TN 37620
703/466-3027
615/764-8383
Bob Lark, President
Ronnie Belitz, Service Manager
[lines: Drews, Dynamo, Grayhound, Kramer]

ROWE INTERNATIONAL, INC.
2689 Longate Dr.
Memphis, TN 38132
901/345-7811
800/333-7693
fax: 901-398-0578
Jim Geraci, Branch Manager
Vickie Blackburn, Music & Game Sales
Jay McLean, Music & Game Sales
Reggie Gable, Vending Sales
Don Burkeen, Vending Sales
[lines: Ameri Corp., American Technos, Atari, Bromley, Capcom, Data East video & pinball, Design Plus, Fabtek, Grand Products, Grayhound, Jaleco, Konami, Kramer, Merit, Nintendo, Premier, Romstar, Rowe music, vending & bill changers, Smart, SNK, Sega, Tecmo, U.S. Games, Valley]

SAMMONS-PENNINGTON CO.
214 — 6th Ave. South
Nashville, TN 37203
615/244-3020
George W. Sammons, President
Cotton Pennington, VP
Charles Fite, Manager
[lines: Arachnid, Ardac, Automatic Products, Bally/Midway, Eagle Lift, Konami, Microwave Ovens, Nat'l. Sports Games, NSM, RMI, Seeburg, Sega, USI, Valley, Williams]



SAMMONS-PENNINGTON CO.
440 Monroe Ave.
Memphis, TN 38103
901/526-0611
George W. Sammons, President
Cotton Pennington, VP
George W. Sammons IV, Service Manager
[lines: Ardac, Automatic Products, Microwave Ovens, NSM, RMI, Seeburg, USI]

TEXAS

ALLCOIN EQUIPMENT CO.
1811 South Alamo
San Antonio, TX 78204
512/222-2306
800/880-8363
fax: 512-222-2300
Malcolm Gildart, President
Jim Gildart, General Manager
Rudy Luna, Sales
Cathy Grisham, Sales & Parts
Ken Vincent, Conversions/Shop Mgr.
[lines: American Shuffleboard, Ardac, Betson, Bob's Space Racers, Capcom, Coinco, Doyle, ESD, Exidy, Gandy, Grayhound, Jaleco, Konami, Kramer, Mars, Meltec, Premier, Rock-Ola music, SNK, Skee-Ball, Tecmo, Valley, Venex]

ALL PRIME AMUSEMENTS
P.O. Box 431111
Houston, TX 77243
713/827-1061
Vince Schappell, President
[lines: Dynamo (hockey), Design Plus]

THE BRASS REGISTER
107 E. Polk
Richardson, TX 75081
214/231-1386
fax: 214-437-5222
Tom Kunkel
[line: Deutsche Wurlitzer]

COMMERCIAL MUSIC CO.
1550 Edison
Dallas, TX 75207
214/741-6381
800/442-7281 (Texas only)
fax: 214-748-4088
R.B. Williams, Chairman
Bernie Williams, President
Verl Burnaugh, Manager
Dennis Hall, Sales
Bill Wagoner, Sales
Gil Harber, Parts
Richard Smith, Service
[lines: American Shuffleboard, Arachnid, Automatic Products, Betson, Brewmatic, Coinco, Gremlin, Hollywood, Mars, Merit, Premier, RMI, Rowe music & bill changers, SNK, Valley]

H.A. FRANZ & CO.
606 Dennis
Houston, TX 77006
713/523-7366
fax: 713-523-1796
H.A. "Hoddy" Franz, President
Joe Franz, Executive VP
Jim Franz, Vice President
Jerry Johnston, Sales Manager
Floyd Taylor, Sales
Bob Jozwiak, Sales
Don Day, Sales
Charles Franz, Credit Manager
Anne Thomae, One Stop Manager
Harry Jones, Service Manager
Howard Dishman, Parts Manager
[lines: Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Betson cranes, Capcom, Coinco, Data East video, Dixie-Narco, Dynamo, Eagle Lift, Fabtek, Irem, Leland, Mars, Merit, MicroProse, Microwave Ovens, Nat'l. Sports Games, Nintendo, Premier, RMI, Rock-Ola vending, Rowe music, vending & bill changers, SNK, Sega, Tecmo, Valley, Williams]

GAME SALES OF SAN ANTONIO
710 Fredricksburg
San Antonio, TX 78201-6347
C.W. Hardwick, Equipment Sales
Thomas C. Bush, Service Manager
Edward R. Bush, Parts Manager
512/732-5342
512/735-1141
[lines: Deutsche Wurlitzer, Grayhound, Game Sales Mfg.]

Texas "State Agents" for Rock-Ola Laser 2000

ALLCOIN EQUIPMENT COMPANY

1811 S. Alamo, San Antonio, TX 78204
512/222-2306 • 1-800-880-8363
Jim Gildart • Rudy Luna • Cathy Grisham





stop searchin'!

for courteous Texas service remember this phone number

214/874-4749(40)

distributing & servicing:

American Technos • Arachnid • Atari • Betson
Coastal Amusement • Dynamo • Exidy
Grayhound • Klopp • Konami • Kramer
Leland • Meltec • Smart • Tecmo • U.S. Games

"setting the pace for profits"

MASTER SALES

2400 So. Hwy. 75 • P.O. Box 692 • Corsicana, Texas 75110

(214) 874-4749 • (214) 874-4740

MEMBER — AMUSEMENT & MUSIC OPERATORS OF TEXAS

FAX: 214-874-4195

WILD

SERVES THE GULF COAST AREA WITH THE FINEST IN PARTS • EQUIPMENT • SERVICE

WILD DISTRIBUTING
1002 Taft • Houston, Texas 77019
(713) 528-6655 • (800) 433-WILD

JACK'S AMUSEMENT CO.
4019 Avenue 'A'
Lubbock, TX 79404
806/762-6283
Jacky "Bubba" Lunsford, Manager
Tracy Simmons, Service & Parts
[lines: American Shuffleboard, American Technos, Arachnid, Bally/Midway, Betson, Capcom, Dynamo, Grayhound, Jaleco, Konami, Kramer, Leland, Nintendo, Rock-Ola music, Romstar, SNK, Sega, Taito, Tecmo, U.S. Games, Valley, Williams]

LOVELL COMPANY
1609 University Ave.
Lubbock, TX 79401
806/762-0666
800/165-8175
Charles Lovell, President
[lines: American Shuffleboard, Capcom, Exidy, Gandy, Grayhound, Klopp, Valley]

MASTER SALES
P.O. Box 692
2400 So. Hwy. 75
Corsicana, TX 75110
214/874-4740
fax: 214-874-4195
Leland Cook, CEO
Byron Cook, President
Jerry Stroud, VP Sales
Paula Russell, Sales
Marsha Coppock, Plush Sales
Steve Green, Sr. Technician
Jack Jackson, Parts
Ken French, Insurance Executive
Steve Terry, Comptroller
[lines: American Technos, Arachnid, Atari, Betson, Coastal Amusement, Dynamo, Exidy, Grayhound, Klopp, Konami, Kramer, Leland, Meltec, Smart, Tecmo, U.S. Games]

O'CONNOR DISTRIBUTING CO.
9030 Directors Row
Dallas, TX 75247
214/631-0150
Bill O'Connor, President
Marty O'Connor, Route Manager
Bobby O'Connor, Sales
James Brewer, Parts Manager
[lines: American Shuffleboard, Arachnid, Betson cranes, Nintendo, Valley, Williams]

PLAYMORE GAMES DIST.
1121 E. Seminary Dr.
Ft. Worth, TX 76115
817/921-6196
800/878-8417
fax: 817-927-8410
Maurice Terry, President
Bob Snow, Vice President & Sales
[lines: American Shuffleboard, Classic Shuffleboard, Dixie-Narco, Grayhound, Merit, Nat'l. Sports Games, Smart, Tornado, UBI, U.S. Games, Valley]

ROWE — DALLAS
3115 Halifax
Dallas, TX 75247
214/638-4280
800/828-7822
fax: 214-638-3310
Bill Merrell, Manager
Erwin Young, Parts Manager
Olen Wynn, Service Manager
[lines: Coinco, Dixie-Narco, Mars, Microwave Ovens, Rowe vending & bill changers]

SOUTHGATE AMUSEMENT & VENDING
4520 Tejasco St.
San Antonio, TX 78218
512/824-9223
fax: 512-824-9353
John Gatens Jr., President
Mike Gatens, Sec./Treas.
Ted Schweitzer, Game Sales
J.D. Dean, Vending Sales
Lee Morris, Service
Kathy Duniel, Parts
[lines: Ameri Corp., Arachnid, Ardac, Atari, Automatic Products, Bally/Midway, Capcom, Coinco, Data East video & pinball, Dynamo, Fabtek, Konami, Leland, Mars, NSM, Nintendo, RMI, Romstar, SNK, Sega, Smart, Strata, Taito, Williams]

SUNBELT AMUSEMENT & VENDING
3208 International Pl.
Irving, TX 75062
214/438-7755
800/442-7744 (Texas only)
fax: 214-438-4820
Dave Patterson, President
Doug Valentino, General Manager
Mike Wilkenson, Sales
John Coble, Sales
Letane Sullivan, Parts Purchasing
Tim Roberts, Parts Sales
Mike Powers, Service Manager
[lines: Ameri Corp., American Shuffleboard, American Technos, Ardac, Atari, Automatic Products, Bally/Midway, Baytek, Betson, Capcom, Coinco, Coin Concepts, Data East video & pinball, Dynamo, Exidy, Fabtek, GameTek, Jaleco, Konami, Mars, Meltec, NSM, Nintendo, Romstar, SNK, Sega, Skee-Ball, Strata, Taito, Tecmo, U.S. Games, Williams, Yankee Games]

WILD DISTRIBUTING CORP.
1002 Taft
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
Thomas C. Wild, President
Steven H. Wild, VP Sales
James Holley, Sales Manager
John Palasota, Parts Manager
David Jones, Service Manager
[lines: Ardac, Carson City, Classic Shuffleboard, Coinco, Data East video & pinball, Dynamo, Grayhound, Merit, NSM, Rock-Ola vending, Tommy Liftgate]

UTAH

MOUNTAIN COIN MACHINE DIST.
3753 So. State
Salt Lake City, UT 84115
801/262-5494
fax: 801-261-8621
Elden Kingston, President
Merlin Symes, Division Manager
[lines: American Shuffleboard, Arachnid, Ardac, Atari, Automatic Products, Capcom, Data East, Deutsche Wurlitzer, Dixie-Narco, Dynamo, Grayhound, Konami, Leland, Mars, Merit, NSM, Nintendo, Premier, Rock-Ola, Romstar, SMS, SNK, Taito, Tecmo, USI, Valley, Van Lock, Vendo]

STRUVE DISTRIBUTING CO.
276 W. First South
Salt Lake City, UT 84101
801/328-1636
800/252-1177
Pres Struve, President
Stan Larsen, Manager
Kent Larsen, Sales Manager
Courtney Struve, Service Manager
Lillian Eakle, Parts
[lines: American Shuffleboard, Arachnid, Atari, Bally/Midway, Bromley, Data East video, Dynamo, Eagle Lift, Exidy, Grayhound, Gremlin, Konami, Kramer, Leland, Mars, Merit, Microwave Ovens, Nat'l. Sports Games, Nintendo, Romstar, Rowe music, vending & bill changers, SNK, Sega, Taito, Tecmo, Tommy Liftgate, Valley, Very Fine, Williams]

We'll Work With You For You



JOHN GATENS, President

SOUTHGATE Amusement & Vending

4520 Tejasco Street, San Antonio, TX 78218

512 / 824-9223

We sell into Mexico • Se habla Espanol

WE'LL DO ANYTHING... TO GIVE YOU GOOD SERVICE



Experience & Dependability you've been able to count on for over 25 YEARS!!!

WE PROUDLY REPRESENT:

American Shuffleboard • Arachnid
Atari • Bramley • Data East • Dynamo
Eagle Lift Gate • Exidy • Grayhound
Konami • Kramer • Leland • Litton Microwave
Mars • Merit • Midway • National Sports Games
Romstar • Rowe • SNK • Sega • Taito
Tecmo • Tommy Lift Gate • Valley
Very Fine • Williams



STRUVE
DISTRIBUTING CO.
276 West First So. • Salt Lake City, UT 84101
(801) 328-1636 • (800) 252-1177
FAX: 801-328-1614

WASHINGTON

GENERAL COIN
3901 — 1st Ave. So.
Seattle, WA 98134
206/625-1474
800/666-1474
fax: 206-625-0935
Craig Estey, Vice President
Faye McWilliams, General Manager
Mike McWilliams, Sales Manager
Jerry Estes, Office Manager
Dave Palmer, Vending Sales Manager
[lines: American Sammy, American Technos, Arachnid, Ardac, Automatic Products, Bally/Midway, Capcom, Coinco, Data East video & pinball, Dixie-Narco, Dynamo, Exidy, Grayhound, Hollywood, Jaleco, Kis, MBN, Mars, Master Lock, Medalist, Merit, Microwave Ovens, Nat'l. Sports Games, NSM, Pioneer, RMI, Rock-Ola, Rowe vending & bill changers, Romstar, Sega, SMS, Smart, Taito, Tecmo, USI, Valley, VeryFine]

HARON, LTD.
3600 15th Ave. West #204
Seattle, WA 98119
Ron Pepple
206/285-0980
[lines: Aristocrat, Bally Gaming, Mills-Jennings]

MUSIC-VEND DISTRIBUTING CO.
1550 Fourth Ave. South
P.O. Box 24807
Seattle, WA 98124
206/682-5700
fax: 206-682-3622
Ray Galante, President & Gen. Mgr.
Marv Galante, VP Games
Rick Koch, VP Vending
Lamar Forque, VP Alaska
Steve Anderson, Sales Manager Vending
Steve Levy, Sales and Parts
Don Jubinville, Service & Parts Manager
Chuck Ryan, Parts
[lines: Ameri Corp., Arachnid, Atari, Betson, Capcom, Data East, Exidy, Hollywood, Konami, Kramer, Leland, Mars, Merit, Nintendo, Premier, Romstar, Rowe music, vending & bill changers, SNK, Sega, Smart, Taito, Tecmo, Valley, Williams]

MUSIC-VEND DISTRIBUTING CO.
East 4008 Broadway
Spokane, WA 99202
509/535-5757
fax: 509-535-4504
Carl Rogers, VP Spokane
[same lines as Seattle office]

PARAGON DISTRIBUTING, INC.
6900 220th St. SW
Mountlake Terrace, WA 98043
206/774-6900
800/525-5139
fax: 206-774-9162
Bill Herbord, President
Paul Herbord, General Manager
Joe Dolan, Service/Parts
[lines: Ardac, Coinco, Dixie-Narco, Everpure, LektroVend, Litton Microwave, Magner, Maka, Mars, National Locks, Tommy Liftgate, Versatile Control, Wittenborg]



THE RIGHT PRESCRIPTION . . .
For All Your Coin-Op Equipment Repairs

24 HOUR RETURN
On Most P C B 's And Amplifiers

All Repair Work Guaranteed!!
We Also Sell New and Used Equipment
• ROCK-OLA DISTRIBUTOR •
1241 Bellevue Street • Green Bay WI
Phone: (414) 468-0167 • Fax: (414) 468-0275

WEST VIRGINIA

HILLTOP DISTRIBUTING, INC.
404 Penco Rd.
Weirton, WV 26062
304/723-3195
800/537-5755
fax: 304-723-0041
Mark Milletary, President
Doug Wilson, General Manager
Rick Anderson, Service Manager
[lines: American Sammy, Ardac, Bally/Midway, Brewmatic, Capcom, Coinco, Dixie-Narco, Exidy, Fabtek, GameTek, Grayhound, Gremlin, Hollywood, Irem, I-Vics, Lectro-Vend, Medalist, Merit, NSM, Pioneer, Plateau, Sharp Image, SMS, Tecmo, U.S. Games, USA Games, Valley]

WISCONSIN

J&J ENTERPRISES
1421 Churchill St.
Waupaca, WI 54981
715/258-5328
Jim Guderjohn, President
Troy Corbin, Service Tech
[lines: Grayhound, Micro Mfg., Foxtronix, NSM, Tommy Liftgate]

PIONEER SALES & SERVICE
No. 55 W. 13875 Oak Lane
Menomonee Falls, WI 53051
414/781-1420
fax: 414-781-4307
Joel Kleiman, President
Sam Cooper, Vice President
Dan Karolzak, Sales Manager
Rick Tills, Sales
Bob Ahmin, Service Manager
Joe Timmerman, Parts Manager
[lines: American Technos, Arachnid, Atari, Automatic Products, Bally/Midway, Capcom, Coinco, Data East video, Dynamo, Exidy, Fabtek, Gremlin, Hollywood, Konami, Kramer, Mars, Merit, Microwave Ovens, Nat'l. Sports Games, Nintendo, Premier, RMI, Rock-Ola vending, Rowe music, vending & bill changers, Romstar, SNK, Sega, Smart, Taito, USI, Valley, Williams]

PIONEER SALES & SERVICE
1241 Bellevue Plaza
Green Bay, WI 54301
414/468-5200
Joel Kleiman, President
Sam Cooper, Vice President
Ralph Lubinski, Branch Manager
[same lines as above]

VIDEO DOCTORS
1241 Bellevue St.
Green Bay, WI 54302
414/468-0167
fax: 414-468-0275
Michael Reetz, President
Gregg Marweg, Vice President
[lines: Grayhound, Kramer, Master's Choice dart supplies, Rock-Ola]

VIKING VENDING
N-89 W. 14400 Patrita Dr.
Menomonee Falls, WI 53051-2359
414/255-6580
800/236-1880 (Wisc.)
fax: 414-255-4524
Jim Groeschl, Sales Manager
Randy Trampe, Service Manager
Tom Kastory, Vending Sales
Dave Gabrielli, Game Sales
Jim Murray, Parts
Kathy Karius, Office Manager
[lines: Amana, Ardac, Automatic Products, Coinco, Dan's Cabinets, Dixie-Narco, Eagle Lift, Maka, Mars, Microwave Ovens, Pioneer, National Lock, RMI, VeryFine]

PUERTO RICO

AMERICANO IMPORTS
A-4 Ave. Fagot
Ponce, PR 00731
809/840-7410
fax: 809-840-9565
Ruben Reyes, Co-owner
[lines: American Lock, Capcom, Coin Controls, Coin Marketing, Coin Mechanisms, Klopp, Konami, Nintendo, Sega, Sharp Image, Space Age]

CENTRAL VENDING SERVICE
Plaza Carolina
P.O. Box 8772
Carolina Station
Carolina, PR 00630
809/757-8595
Anibal Rosoda, Sales Manager
William Figueroa, Parts Manager
[line: Williams]

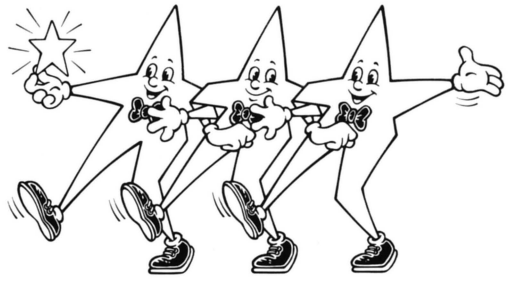
VIDEO AMERICANO
J-9 Marginal Los Angeles
Carolina, PR 00630
809/791-6626 (-6160)
fax: 809-791-0633
at presstime, planned moving to:
Pontezuela Plaza Shopping Center
Ave. Pontezuela 16-VI-AV
Urbanizacion Jardines de Country Club
Carolina, P.R. 00630
Leon Telvi, President
Melvin Perez, VP/General Manager
[lines: American Lock, Capcom, Coin Controls, Coin Marketing, Coin Mechanisms, Klopp, Konami, Nintendo, Sega, Sharp Image, Space Age]

For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.



HILLTOP DISTRIBUTING, INC.
West Virginia's Largest Distributor!

Where You're Always The Star



WE REPRESENT:

Pioneer Laser Music
Ardac • American Sammy • Bally/Midway • Betries • Brewmatic • Capcom • Coinco • Exidy • Fabtek • Irem • Gremlin • Hollywood • I.VICS • Lektrovend • Max II Laser Video • Medalist • Merit • Plateau • Sharp Image • SMS • Tecmo • Tekbilt • U.S. Games • Valley •

404 Penco Road • Weirton, W. Virginia 26062
304/723-3195 • 1-800-537-5755 • FAX: 304-723-0041

—FOR 28 YEARS—

In Wisconsin,
we have the best equipment & parts to serve your needs!
FACTORY AUTHORIZED DISTRIBUTOR

• American Technos • Arachnid • Atari • Automatic Products • Bally/Midway • Betson • Capcom • Coinco • Data East • Design Plus • Dynamo • Exidy • Fabtek • Jaleco • Konami • Leland • Mars • Matrecs • Merit • Nintendo • Premier • Pub Time • Rock- Ola Vending • Rowe Music, Vending & Bill Changers • RMI • Romstar • Sega • Smart • SNK • Tecmo • • Taito • Valley • Williams •

PIONEER SALES & SERVICE
N. 55 W. 13875 Oak Lane • Menomonee Falls, WI 53051
(414) 781-1420 • FAX: **(414) 781-4307**
1241 Bellevue Plaza • Greenbay, WI 54301
(414) 468-5200

CANADA

ALBERTA SHUFFLEBOARDS
10331 — 178th St.
Edmonton, Alberta T5S 1R5
403/486-4263 (486-GAME)
fax: 403-486-4265
Igor Vernik, President
[lines: Bally/Midway, Capcom, Design Plus, Dynamo, Exidy, Grayhound, ICE, Konami, Merit, Rock-Ola music, Sega, Taito]

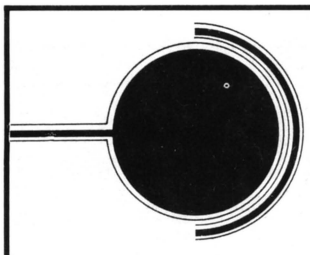
ALOUETTE AMUSEMENT CANADA, INC.
8505 Delmeade Rd.
Montreal, Quebec H4T 1M1
514/342-9111
fax: 514-342-8868
Gerald O'Reilly, President
Phyllis O'Reilly, Sec./Treas.
Tim O'Reilly, Vice President
[lines: Arachnid, Rock-Ola]

ATLAS AUTOMATIQUE, INC.
9010 Ryan
Dorval, Quebec H9P 2M8
514/631-9790
fax: 514-636-0687
Pierre Lapointe, President
Andre Labbee, Sales Manager
Benoit Lapointe, Sales
Denis Benoit, Service
[lines: Bonanza, Coinco, Kramer, Mars, Microwave Ovens, Noraut, Rowe music, vending & bill changers, Vendking]

BANCO CANADA, INC.
601 McCaffrey
Ville St. Laurent, Quebec H4T 1N3
514/343-4883
800/363-2661
800/363-2384
fax: 514-342-2266
Richard Laniel, President
Michel Boutet, Comptroller
Guilliaume Lefrancois, Technician
Gordon Luciani, Equipment Sales Mgr.
Alain Cliche, Purchaser
Andre Rossi, Sales Rep
[lines: American Shuffleboard, Capcom, Chicago Lock, Coinco, Coinex, ESD, Everpure, Greenwald Industries, Imagination Leisure, Jaleco, Klopp, Mali, Medeco locks, Selex, United Billiards, Van Lock]

BOWCORP DISTRIBUTING
4728 50th St.
Red Deer, Alberta T4N 1X2
403/340-1010 (1012)
Terry Freeman, President & Gen Mgr.
Betty Freeman, Office Manager
[lines: Carousel, Exidy, ICE, Klopp, National, NSM, Seeburg, Valley]

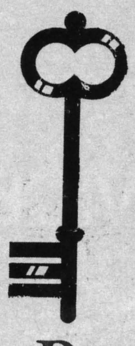
BROKERHOUSE DISTRIBUTING
4 Racine Rd., Unit 9
Rexdale, Ontario M9W 5W7
416/747-0990
fax: 416-747-8232
Jeff Suitor, President
Greg Suitor, Vice President
[lines: Newco coffee brewers, Rowe music, vending & bill changers, USI, Vendking]



New-Way Sales Company
a Janda Company

TORONTO OFFICE:
77 Janda Court
Rexdale, Ontario
Canada M9W 6V2
(416) 674-8000
Fax: 416-675-6005

EDMONTON OFFICE:
18141-107th Avenue
Edmonton, Alberta
Canada T5S 1J1
(403) 448-0070



Good, dependable equipment is the key to higher earnings. We are here to provide exactly that!

Representing: American Sammy • American Technos Arachnid • Atari • Capcom • Data East • Dynamo • Exidy Grayhound • I.C.E. • Jaleco • Konami • Leland • Merit Nintendo • Rock-Ola Music • Pioneer • Romstar • Rowe, Music & Vending • Seeburg • Sega • SNK • Taito • Tecmo Valley and Williams.

Pacific Vend Distributors
8250 Fraser Street, Vancouver, BC V5X 3X7 CANADA
(604) 324-2164 (800) 663-5953 Fax: 604-327-6386

CANADIAN AMUSEMENT GAMES SUPPLIES
3117 Thunderbird Crescent
Burnaby, B.C. V5A 3G1
604/421-7042
fax: 604-421-5078
Brad Weiss, President
Al Tam, Sales Manager
[lines: Dynamo, Premier, Valley]

CANADIAN COIN MACHINE DISTRIBUTORS
108-3680 Bonneville Pl.
Burnaby, B.C. V3N 4T5
604/420-4008
fax: 604-420-2474
Jim Niblock, General Manager
Ian Chesterton, Customer Service Mgr.
Par Bassan, Parts Manager
[lines: Amazing Games, Atari, Bally/Midway, Data East video & pinball, Dynamo, Exidy, Fabtek, GameTek, Grand Products, ICE, Rowe, SNK, Strata, Sega]

DUGAMEX INC.
C.P. 698
Drummondville, Quebec J2B 6W6
819/474-GAME (4263)
fax: 819-474-4747
Gerald Duhamel, President
Genevieve Hincq, Vice President
[exclusive original line of card games, card conversion kits and countertops]

T.W. GILCHRIST VENDING
50 Eugene St.
Toronto, Ontario M6B 3Z4
416/256-0377
fax: 416-256-0381
Tom Gilchrist, President
[lines: Arachnid, Dynamo, Klopp, Merit, NSM, Smart, Universal Shuffleboard]

INTER-CITY LEISURE LTD.
891-A Century St.
Winnipeg, Manitoba R3H 0M3
204/775-4749
fax: 204-786-7851
Maurice Francen, President
[line: Rock-Ola music]

JOHN'S JUKES LTD.
2343 Main St.
Vancouver, B.C. V5T 3C9
604/872-5757
fax: 604-872-5073
John Robertson, President
Randal Tisher
John and Mike
[line: Deutsche Wurlitzer]

LANIEL AUTOMATIC MACHINES
151 Rockland Rd.
Montreal, Quebec H3P 2W3
514/731-8571
fax: 514-731-4006
Pierre Laniel, President
Jean Coutu, Vice President
[lines: Atari, Bally/Midway, Capcom, Data East video, ICE, Konami, Leland, Lektro-Vend, Lynde Ordway, Nintendo, Northwestern, Premier, Romstar, SNK, Sega, Taito, Tecmo, Toshiba, Valley, Williams]

LANIEL (CANADA), INC.
7101 TransCanada Highway
St. Laurent, Quebec H4T 1A2
514/336-5050
800/363-0936
fax: 514-332-1732
Gaetan Laniel, President
Jean Nadon, Controller,
Denis Laniel, General Manager
Gerald Laniel, Parts Representative
Pierre Leger, Vending Rep
Albert Dumaresq, Automex Division
[lines: Bonanza, Coin Mechanisms, Dynamo, Eagle/Wing, Envipco, ICE, Mars, Merit, NRI, Pioneer, USI, Yamate]

NEW WAY SALES CO.
77 Janda Court
Rexdale, Ontario M9W 6V2
416/674-8000
fax: 416-675-6005
Jerry Janda, President
Paul Janda, Vice President
Doug Bailey, General Manager
Dorian Milleman, Service Manager
John Shany, Parts Manager
[lines: Ameri Corp., American Sammy, American Shuffleboard, Atari, Bally/Midway, Capcom, Data East video & pinball, Dynamo, Exidy, Fabtek, Grand Products, Grayhound, ICE, Imagination Leisure, Jaleco, Konami, Kramer, Leland, Merit, MicroProse, Nintendo, Premier, Sega, SNK, Taito, Tecmo, Williams]

NEW WAY SALES CO.
17814-107th Ave.
Edmonton, Alberta T5S 1J1
403/448-0070
Mike Cooper, Manager
Stephanie Grabos, Office Manager
Steve Herman, Service
Wayne Libich, Service
[same lines as Rexdale, Ontario office]

NORTHWEST AMUSEMENTS (1977 INC.)
1860 Notre Dame Ave.
Winnipeg, M.B. R3H 0X8
204/633-5751
fax: 204-694-5035
Gabriel Novelli, Director
Dan Shane, Western Sales
Ray Back, Eastern Sales Mgr.
Tony Novelli, Operations
[lines: Dynamo, Fa.bi table soccer, Fabtek, Grand Products, Irem, Jaleco, Romstar, Taito]

NORTHWEST AMUSEMENTS (1977 INC.)
11-701 Millway Ave.
Concord, Ontario L4K 3S7
416/739-0361
fax: 416-660-0448
Raymond Bach, General Manager
[same lines as above]

PACIFIC RIM SOUND
6330 Westlock Rd. RR5
Duncan, B.C. V9L 4T6
604/748-3002
Fran Terry
[line: Deutsche Wurlitzer]

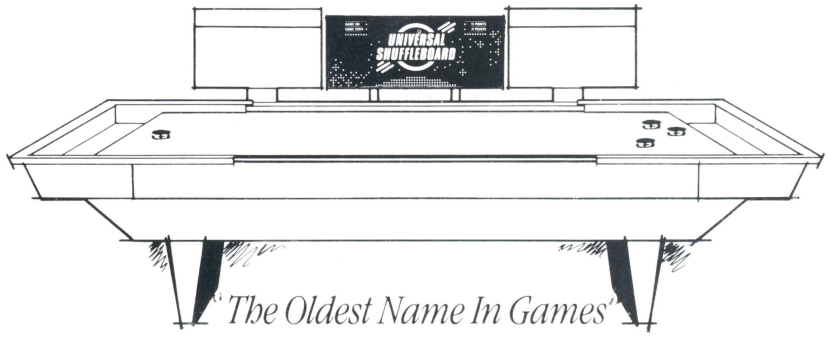
PACIFIC VEND DISTRIBUTORS
8250 Fraser St.
Vancouver, B.C. V5X 3X7
604/324-2164
800/663-5953
fax: 604-327-6386
Samuel Feder, Director
Karl Feder, Director
Young Ahn, Service Manager
[lines: American Sammy, American Technos, Arachnid, Atari, Capcom, Data East, Dynamo, Exidy, Grayhound, ICE, Jaleco, Konami, Leland, Merit, Nintendo, Pioneer, Rock-Ola music, Romstar, Rowe music & vending, Seeburg, Sega, SNK, Taito, Tecmo, Valley, Williams]

RALPH'S AUTOMATIC COIN MACHINE SERVICES CO.
7666 Kingsway
Burnaby, B.C. V3N 3C6
604/525-5656
fax: 604-525-0061
Ralph Winfield, Owner
Ann Winfield, Owner
Bud Weiss, Dir. of Marketing
[lines: American Simulators, Arachnid, Carousel, Grayhound, Jaleco, Leland, Standard Changemakers, Tecmo]

STARBURST COIN MACHINES, INC.
717 Kipling Ave.
Etobicoke, Ont. M8Z 5G4
416/251-2122
fax: 416-251-8823
Len Keywood, President
Mark Kupiec, Manager
[line: Dynamo]

SULLIVAN DISTRIBUTING CO.
21 Kelfield St.
Rexdale, Ontario M9W 5A1
416/248-6264
fax: 416-243-8257
Brendan Sullivan, President
[line: Rowe music, vending & bill changers]

J.E. WEATHERHEAD DISTRIBUTORS LTD.
4318 Dawson St.
Burnaby, B.C. V5C 4B6
604/294-8271
fax: 604-294-0771
Jim Weatherhead, President
[lines: Dynamo soccer, Exidy, ICE, Klopp, Premier, Valley]



"The Oldest Name In Games"
T.W. Gilchrist Vending Ltd.
50 Eugene Street, Toronto, Ontario M6B 3Z4
Tel. (416) 256-0377 Fax. (416) 256-0381


Where We Take Our Operators Seriously
SINCE 1935
(514) 731-8571
151 Ch. Rockland Rd., Montreal, Que., Canada H3P 2W3
LANIEL AUTOMATIC

MEXICO

DISENOS ELECTRONICOS AVANZADOS
Juan Sara Bia 93, Col. Nueva Santa Maria
Mexico City, D.F. 02800
David Traconis
525-547-20-64
525-396-23-03
[new & used equipment]

DIVERSIONES REGIOMONTANAS
Cuatorcienegas No. 1804
Monterrey, Nuevo Leon 64460
Martin Villarreal
5283-33-33-95
5283-48-98-87
[new & used equipment]

APARATOS DE DIVERSION/GRUPO ONESA
San Andres Atoto No. 4
Naucalpan, Edo De Mexico 53370
52-358-6099
52-359-3810
Ernesto Felix-Diaz Placeres, President
Mike Kessler, Managing Director
[lines: Bally/Midway, Leland, Premier, Williams]

FADIMA
Moliere 340-B
Polanco, Mexico D.F. 11550
915/520-6760
Luis Torroella Barroso, President
[new and used equipment]

MEXEL
Ave. Washington, 55, Col. San Carlos
Guadalajara, Jalisco
Mexico 44-440
phone: 52-36-50-1515
fax: 52-36-50-1308
Jacobo Shemaria, President
Henry Fong, General Manager
Geraldo Duran, Sales Manager (Mex. City)
J. Luis Garcia, Sales, Parts & Service
[lines: American Technos, Atari, Bally/Midway, Capcom, Data East, Fabtek, Irem, Nat'l. Sports Games, Konami, Leland, Nintendo, Romstar, Sega, Taito, Tecmo, Williams, Whittaker]

SINFONOLAS FINAS DE GUADALAJARA S.A.
5 De Mayo, No. 33, S.R.
Guadalajara, Jalisco, Mexico
17-66-36
18-35-53
Daniel Villa Alverez
[new & used equipment]

VIDEO JUEGOS DE MEXICO
Calle 5 Numero 227
Col. Pantitlan. de Iztacalco. C.P. 08100
Mexico D.F.
Oscar Gutierrez
905/763-7751
905/756-7691
fax: 905-756-7574
[lines: Capcom, Konami; new & used equipment]

IMPORTERS/EXPORTERS

AMBRIT IMPORTS
236-A W. East Ave. No. 345
Chico, CA 95926
919/893-3739
fax: 916-891-0618
Barbara Edwards
Paul Edwards
[importing "poker pool tables" from Britain]

ARJAY EXPORT CO.
119A Thornton Dr.
Hyannis, MA 02601
508/771-6088
Telex: 284417-ARJAY HYIS
fax: 508-771-6119
Robert Jones, President
[licensed manufacturer, distributor and importer of coin machine games and gaming equipment]

ATLANTIC & PACIFIC AMUSEMENT
1428 N. Broad St.
Hillside, NJ 07205
201/926-0700
fax: 201-962-1352
Max Hinkes, President
[export/import/distribution of bingos, slots, video pokers, cranes, horserace amusement games as well as jukeboxes, amusements and novelties]

International Buyers!

MONDIAL
INTERNATIONAL CORP.

Satisfying overseas coin equipment buyers for over 37 years. Mondial speaks your language.

MONDIAL INTERNATIONAL CORP.
MONDIAL BUILDING:
661 Hillside Road, P.O. Box 889 • Pelham Manor, NY 10803
Phone: **914 / 738-7411** • Fax: **914 / 738-7521** • Telex: **421810**

R.H. BELAM CO., INC.
Nassau Plaza
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
telex: 221568 BELAM
fax: 516-486-0957
Marc Haim, President
Victor Haim, Consultant
Simon Deith, Vice President
Jackie Bates, VP/Credit Manager
Ago Mensah, Export Sales
Alex Perner, Export Sales
Carl "Buzz" Weber, Domestic Sales
Randy Boreman, Service Manager
Henry Coletti, Parts Manager
[exporters & distributors of new & used equipment, kits, parts & kiddie rides]

BETSON ENTERPRISES
6 Empire Blvd.
Moonachie, NJ 07074
201/440-2200
telex: 247025
Joe Migueles
[equipment export]

CHEVALIER INT'L. TRADING SERVICES
1088 Merle Ave.
San Jose, CA 95125
408/298-4250
fax: 408-287-7823
Mireille Chevalier
[international manufacturer sales agent]

COMPACTRONIC
12355 Antoine Dr. No. 2015
Houston, TX 77067
713/580-6522
760-4981 (Mexico)
Raul Mondragon, President
Elizabeth Malek, Sales
Javier Mondragon, Export Manager
[cranes, conversion cabinets, video game equipment]

ELECTROCOIN AUTOMATICS LTD.
181 Park Ave.
London NW10, England
phone: 448-196-520-55
telex: 892-989-LCOIN
fax: 44-819-658-243
John Stergides, President
John Collinson, Chairman
Nigel Booth, Manager
Don Holman, Manager
Dave Adams, Manager
[novelties, slots & cabinets]

STANLEY LEVIN EXPORTS, LTD.
510 Sandpiper Lane
Deerfield, IL 60015
312/537-5558
Stanley Levin, President
[exporters of amusement & gaming products]

M.D. GAME SALES LTD.
1640 East N.Y. Ave.
Brooklyn, NY 11212
718/346-8165
fax: 718-346-0207
Michael Druss, President
[exporters of video PCBs and new & used equipment]

MONDIAL INTERNATIONAL
661 Hillside Rd
P.O. Box 889
Pelham Manor, NY 10803
914/738-7411
telex: 421810
fax: 914-738-7521
S.D. Fesjian,
Chairman of the Board & President
Richard Sarkisian, Executive VP
Robert A. Fesjian, VP Finance
[equipment exporters to all world markets]

For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

IMPORT/ EXPORT

Domestic Buyers!

MDI **MONDIAL**
DISTRIBUTING INC.

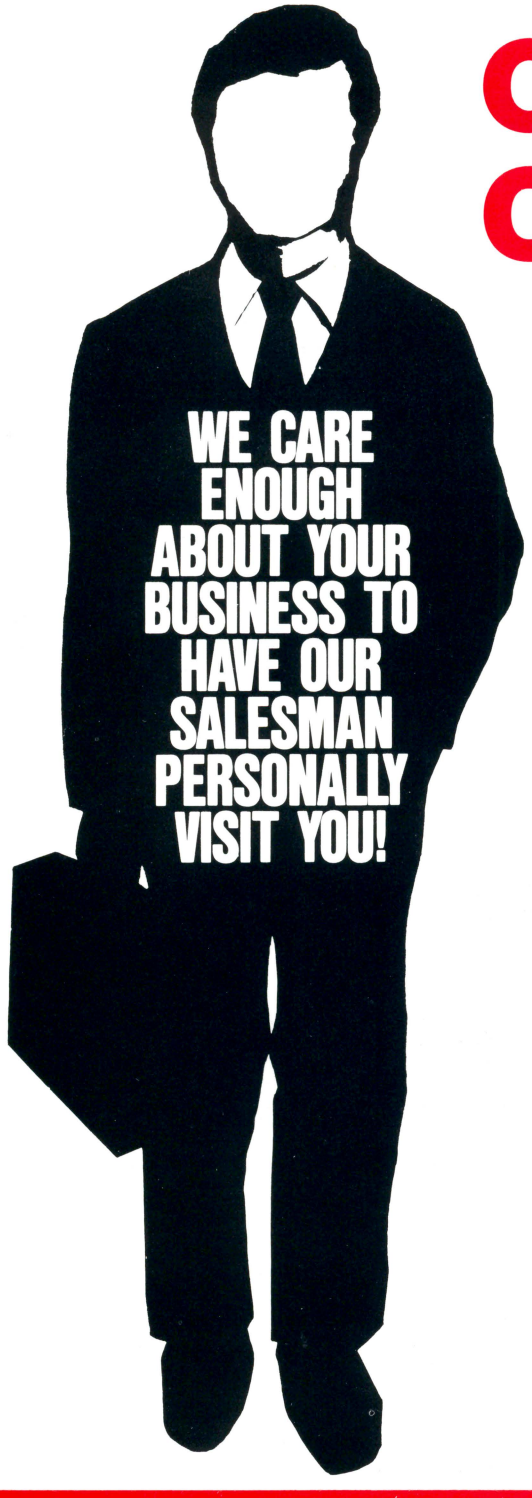
where N.Y., N.J. & Conn. operators go for the quality new and used brand-name products + service/parts support we are famous for.

MONDIAL DISTRIBUTING INC.

55 Fadem Road
Springfield, NJ 07081
Phone: 201 / 467-9700
Fax: 201 / 467-8507

(from N.Y. & Conn.)
1-800-526-4526
(from New Jersey)
1-800-672-1906

WICO CORPORATION



Our Personal Commitment To You!

- We believe that calling on a customer doesn't mean dialing a phone or zapping a fax. It means good old fashioned face-to-face contact.
- That's why our Wico sales representative will personally visit you. Ready to serve your needs. Solve your problems. And demonstrate new items.
- Our competition may try to accomplish these tasks over the phone lines. Which may be the reason they trail Wico by a long distance.

TO CONTACT YOUR SALES REPRESENTATIVE FOR USA AND CANADA

CALL 1-800-FOR-WICO

(1-800-367-9426)

HOURS: 7:00 AM to 6:30 PM CENTRAL STANDARD TIME

PARTS, SUPPLIES & SERVICES

REPLAY'S 1991 DIRECTORY/BUYERS' GUIDE

Most distributors listed in the preceeding pages have well-stocked parts departments to provide the day-to-day supplies operators need. This particular section lists companies dealing in secular areas within this broad field, beginning with the roster of the nation's most important parts houses, which, by themselves, supply most of the key ingredients.

NATIONAL PARTS HOUSES

AMUSEMENT EMPORIUM, INC.
6880 S. Emporia St.
Englewood, CO 80112
303/790-0885
800/525-7059
telex: 450103 AMUSEMP DRV
fax: 303-790-0746
Steve Walko, Gary Voss, Paul Siegel, Steve Kudron, Mike Wilson, John Alverez, Ray Roy, Mark Streno, Kevin Carter, Jim Vetter
[one of the industry's widest ranges of spare parts & maintenance supplies for amusement and table games; also offering currency handling devices & staples like locks, speakers & cleaning chemicals; complete line of billiard & dart accessories]

D&R INDUSTRIES
7111 N. Capitol Dr.
Lincolnwood, IL 60645
708/677-3200
800/323-2852
fax: 708-674-5245
Lynn Ruber, Frank Sanchez, Jack Werbanath, Dean Rogness, Blossom Trotter, Lois Berman
[specialists in parts for table & amusement games, from cue sticks to joysticks; also offering staples from shuffleboard wax to maintenance chemicals and lots more]

HAPP CONTROLS, INC.
106 Garlisch Dr.
Elk Grove Village, IL 60007
708/593-6130
telex: 297249 CONTROLS UR
fax: 708-593-6137
Frank Happ, Sue Happ, Jim Happ, Peter Chlopek, Dave Pallotto, David Swanson
[manufacturers of control products for amusement, vending & gaming; joysticks, lighted & regular pushbuttons, driving game controls, trackball controls, power supplies, speakers, power cords, switches and other electro-mechanical components; coin doors and accessories]

IMPERIAL INTERNATIONAL
1270 Valley Brook Dr.
Lyndhurst, NJ 07071
201/507-0936
800/526-6261
fax: 201-507-9181
Mike DiMotta, Paul Cardea, Mike Cetinich, Linda Kanaby, Bob Lapinski, Steve Russel, Joe Migueles, Don Kissinger, Jorge Montalvo
[large range of spares for all types of amusement & table games, from monitors and video buttons to darts and pinball bulbs; heavy accent on billiard supplies; crane parts and staples like locks offered as well]

IMPERIAL INTERNATIONAL
5116 Azusa Canyon Rd.
Irwindale, CA 91706
818/962-1024
800/423-2753
fax 818-962-1311
Mike Bathalter, Frank Himelstein, Kevin Cardea
[see above listing for products]

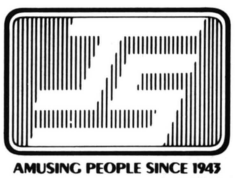
J-S SALES CO., INC.
5 So. Fulton Ave.
Mt. Vernon, NY 10550
212/324-3830
914/668-8051
800/431-2944
fax: 914-668-8735
telex: 283144 JSSALES
Janet Shimel, Don Shimel, John Nusser, Jim Royston, Jeff Blackoff, Bud Norman, Mike Miles, Ray Page, John McCarthy
[one of the industry's most complete parts suppliers, offering a soup-to-nuts range of spares covering amusement & table games plus staples like coin counters; video conversion cabinet ingredients]

PEACH STATE DISTRIBUTING
1040 Boulevard S.E.
Atlanta, GA 30312
404/622-4401
800/727-3224
fax: 404-622-7972
Dick Sershon
[a premier parts house for years, offering a very broad range of staples, parts supplies, game spares, security devices and currency handling equipment; also plush prizes]

PENN-RAY SUTRA CORP.
P.O.Box 1088
3684 Meadow Lane
Bensalem, PA 19020
215/638-4720
800/523-8934
fax: 215-639-2732
Robert Emmerick, Xaviar Bridge
[a very complete range of supplies from this established parts house covers the range from video to table games, as well as maintenance staples and other nuts & bolts tools for coin operators]

SUZO TRADING CO. B.V.
Pieter de Hoochstraat 40
3024 CS Rotterdam, Holland
31-10-4766399
telex: 24392
fax: 31-10-477-9481
Robert K.M. van Enkhuyzen
[one of Europe's premier parts houses, this firm actively services the American industry with a very broad range of spare parts & maintenance supplies]

WICO CORP.
6400 West Gross Point Rd.
Niles, IL 60648-4567
800/FOR-WICO (367-9426) (USA & Canada)
telex: 28-9413
fax: 312-647-8526
Ed Sokolofski, Nolan Lameka, Mike Rudowicz, Doug Blair, Ralph Orlowski, Rick Sonnicksen, Vartkes Sinanian
[this premier American parts supplier maintains six regional offices serving operators & distributors with just about the broadest range of products required to maintain a route or arcade. No matter what you may need, chances are Wico has it]



NEED PARTS & SUPPLIES IN A HURRY?

CALL TOLL FREE 800-431-2944

LOWEST PRICES ON POWER SUPPLIES IN THE INDUSTRY

CONVERSIONS, VIDEO GAME PARTS & SUPPLIES, JOYSTICKS, CONTROL PANELS, OVERLAYS, MONITORS, GRAPHICS, BILLIARD SUPPLIES, BILLIARD CLOTH, PINBALL SUPPLIES, FOOSBALL PARTS, BILLIARD CUES, SOUND SUPPLIES, SPEAKERS, COIN CHUTES, COILS, MINIATURE BULBS, FLUORESCENTS, RUBBER RINGS, COIN ACCEPTORS, LOCKS & SECURITY, AND MORE!

J-S Sales Company, Inc.

5 South Fulton Ave., Mt. Vernon, NY 10550 • (914) 668-8051 • fax: 914-668-8735 • telex: 283144 JSSALES

Exporting to 30 foreign countries — foreign trade inquiries welcome.

WICO CORP.
5584 E. Imperial Highway
South Gate, CA 90280-7418
213/923-0381
800/FOR-WICO (367-9426) (USA & Canada)
Pete Bethel, Branch Mgr.

WICO CORP.
10514 King William Dr.
Dallas, TX 75220-2488
214/556-0356
800/FOR-WICO (367-9426) (USA & Canada)
Lynn Smelley, Branch Mgr.

WICO CORP.
2901 S. Highland Dr., Bldg. 13, Space B
Las Vegas, NV 89109-1011
702/737-7508
800/FOR-WICO (367-9426) (USA & Canada)
Brian Large, Branch Mgr.

WICO CORP.
26 Madison Rd.
Fairfield, NJ 07006-2390
201/575-0515
800/FOR-WICO (367-9426) (USA & Canada)
Mike Conners, Branch Mgr.

WICO CORP.
6685 Jimmy Carter Blvd.
Norcross, GA 30071-1712
404/449-4212
800/FOR-WICO (367-9426) (USA & Canada)
Tony Melito, Branch Manager

ARCADE FIXTURES

AMERICANA CAROUSEL COLLECTION
(Rotocast Display Products)
3645 N.W. 67th St.
Miami, FL 33147
305/693-4680
800/327-5062
fax: 305-836-1296
Lou Blondin
[full-size antique carousel horses; also half-size reproductions]

W.S. BORROMEO LIGHTING CONSULTANT
150 Cottonwood Cove Dr.
Diamond Bar, CA 91765
714/860-3316
800/937-0900 ext. 2616
fax: 714-860-0426
Willy Borromeo, Gelly Borromeo
[energy-saving systems and environmentally safe wide spectrum of lighting products, including incandescent and fluorescent lamps; fixtures; minature bulbs; evaluation of lighting requirements]

CAPITOL LIGHTING PRODUCTS
159 Alexander St.
Yonkers, NY 10701
914/969-3400
800/LIGHT-ON (544-4866)
Harry Gaines, Colin Gaines, Gary Craig
[full line of display and decorative rope & tape lights, including Flex-A-Lite; Discolighting, Laurel lights, low-voltage tube & string lighting; specialists in Chase Lighting systems]

L&B MANUFACTURING CO.
P.O. Box 405
Paris, CA 92370
818/710-0880
fax: 818-710-1380
Dennis Welvang
[stools & chairs for arcade & street locations]

LIGHTING BY STANLEY
(formerly Stanley Electric Mfg.)
P.O. Box 46213
Philadelphia, PA 19160
215/535-0100
fax: 215-535-0101
Bernard Heller
[makers of fluorescent fixtures]

ROTOCAST DISPLAY PRODUCTS
see Americana Carousel Collection

STANLEY ELECTRIC MFG. CO.
see Lighting by Stanley

AUCTIONEERS

CARTEL DISTRIBUTING
13180 Wayne Rd.
Lavonia, MI 48150
313/422-2111
Hank Heiser
[monthly auctions of coin-op equipment]

R.L. RASMUS AUCTIONEERS, INC.
Suite LL1, 6060 Tower Ct.
Alexandria, VA 22304
703/370-2338
[amusement game auctions]

S&M REPAIR/SALES/AUCTIONS
24540 Capitol St.
Redford, MI 48239-2446
313/534-7171
fax: 313-534-7704
Stella Fontana, John Beno
[daily sales; coin machine auctions held every second Saturday of the month at 11AM; repair & parts available]

STARBURST COIN MACHINES, INC.
717 Kipling Ave.
Etobicoke, Ontario
Canada M8Z 5G4
416/251-2122
fax: 416-251-8823
Len Keywood, Mark Kupiec
[monthly auction sales]

JAY SUGARMAN AUCTIONEERS
18500 N.E. 5th Ave.
No. Miami Beach, FL 33179
305/651-0101
800/444-0600
Bob Sugarman
[game auctioneers]

MARK C. THOMAS ASSOCIATES
4304 Loop 245
Texarkana, TX 75502
501/774-0777
Mark C. Thomas, Joanne Moore
[game auctioneers]

U.S. AMUSEMENT AUCTIONS
1217 Everette Ave.
Louisville, KY 40204
502/451-1263
Bill Hughes
[amusement equipment auctions]

AMUSEMENT EMPORIUM
&
CRYSTAL LEISURE

Thank-you for your loyalty

!!EXPANSION AGAIN!!

An addition to our Denver warehouse

Now over 60,000 sq ft to serve you!

NEW!!
-Sales & Accounting Offices

-Catalogue-
(The most innovative in the industry - 100's of new items)

-Vending Divisions!

-Bottling Divisions!



CALL 1-800-525-7059



How to increase your take by increasing the size of your coin slot.

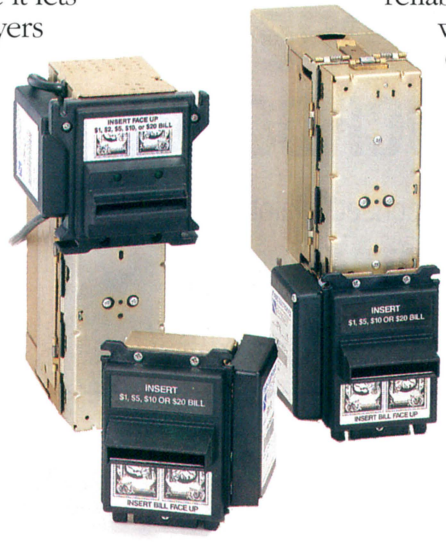
Innovative games and amusements operators and OEMs are learning that the easiest way to make more money is to take more types of money.

Adding a larger slot (in the form of a bill acceptor) encourages play because it lets you accept more of the money players have in their pockets, which lets you capitalize on more profit opportunities.

It also gives you extra freedom to vary your price per play. So you can encourage more play by offering multiple plays for a dollar, or increase your price per play by something other than 25¢ increments.

As profitable a choice as adding a bill acceptor is, choosing a Mars Electronics Bill Acceptor is an even better one.

It can actually lower your cost of ownership — thanks to high acceptance rates, maximum security, reliability, and the support of our nationwide network of Authorized Service Centers. And to suit your needs, the benefits of Mars Electronics Bill Acceptors are available in a variety of models to fit your amusement machine needs, today.



Don't limit yourself to making profit only a quarter at a time. For the latest information about more profitable games and amusements operations with bill acceptors, call 1-800-345-8215.

MARS ELECTRONICS
international

©1990 Mars Electronics International, Inc.

U.S. AMUSEMENT AUCTION CO.
2415 W. Amherst
Bloomington, IN 47401
812/332-0568
Ric Stephan, Bill Hughes, Jeff Swartz
[approx. 20 coin-op game auctions yearly]

WILKINS AUCTION SERVICE
Rt. 2, Box 546
Galena, KS 66739
316/783-1915
Gilbert Wilkins
[amusement game auction service]

CHEMICALS

AMES SUPPLY COMPANY
2537 Curtiss St.
Downers Grove, IL 60515
708/964-2440
800/942-1596 (in Illinois)
800/323-3856 (outside Ill.)
[electronic test equipment; electronic parts; chemicals to clean same]

GEMINI CHEMICAL CO.
810 S. Maumee
Tecumseh, MI 49286
517/423-7667
Joanna Hanner
[pinball polish cleaner]

MASTER BOND, INC.
154 Hobart St.
Hackensack, NJ 07601
201/343-8983
fax: 201-343-2132
James Brenner
[adhesives]

NU LOOK PRODUCTS
1340 Stirling Rd. #10B
Dania, FL 33004
305/922-8877
fax: 305-992-8881
Rick Hoffman
[maintenance care products for the coin-operated amusement industry; billiard & shuffleboard waxes]

SPRAYWAY, INC.
484 Vista Ave.
Addison, IL 60101-4468
708/628-3000
800/332-9000
fax: 708-543-7797
M.R. Aronson, Barrie Blackburn, Randy Smith
[aerosol maintenance chemicals: glass, plastic, electronic cleaners; lubricating oils; pool table cloth adhesive; disinfectants; insecticides]

WILDCAT CHEMICAL CO.
3404 S.W. Loop 820
Ft. Worth, TX 76133
817/924-8321
Joe Peters
[wide range of maintenance products, including playfield cleaners]

COMPUTER AND BOOKKEEPING

A TITLE STRIP PROGRAM COMPANY
P.O. Box 333
Riva, MD 21140
301/956-5856
800/950-JUKE (5853)
Mel Spindle, Steve Angell
[computer program to print title strips (blanks inlcuded); prints and stores thousands of different records, prints one record in unlimited quantities, prints separate list of records by location. IBM, PC, XT, AT, PS2 & most compatibles; CD & 45rpm title strips]

ABSOLUTE COMPUTER SERVICES, INC.
1701 N. Greenville Ave. #803
Richardson, TX 75081
214/235-4444
Satish Tiwari, Systems Consultant
[*Venus 2.0* computer software for route management]

EFFECTIVE MGMT. SYSTEMS
12000 W. Park Place
Milwaukee, WI 53224
414/359-9800
800/558-8727
Bob Johnson, Jeff Becker
[computer hardware & software for vending & ocs operators]

E-SOFT SYSTEMS
1276 Red Pine Circle
Baxter, MN 56401
218/829-4743
Norm Drye
[computer software & hardware for operators]

GOLDEN'S DIGITAL SERVICE
880 Armorlite Dr.
San Marcos, CA 92069
619/727-1860
[sale and repair of small business computers and general business software]

ALLSTAR MUSIC, INC.
3441 South Park
Springfield, IL 62704
217/523-1545 or 793-3350
fax: 217-793-1842
Ted Furkin
[*Silent Partner:* software system for route management & financial analysis]

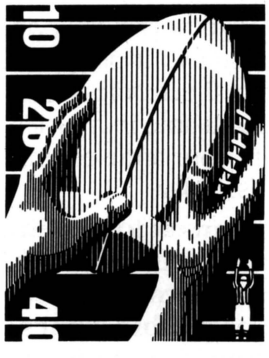
APPLIED COMPUTER TECHNOLOGY, INC.
4953 Edna Ave.
Las Vegas, NV 89102
702/368-0230
fax: 702-368-7623
[video games, gaming devices, microcomputer software; R&D for amusement and gaming manufacturers & software publishers]

AUTOMATION TECHNOLOGY RESEARCH
1403 No. Batavia #203
Orange, CA 92667
714/744-1496
[*Game*Trak* route management software; *PTMS* pay telephone management software; custom programming services]

INTEGRAL TECHNOLOGIES CORP./ HANSON DISTRIBUTING CO.
9201 Penn Ave. South #1
Bloomington, MN 55431
612/884-6604
800/328-2866
800/352-2780 (Minnesota only)
fax: 612-881-7960
Raymond Hybarger, Kit Hanley
[league secretary & scheduler program packages; game route accounting package; training, pre- and post-sale consultation; distributors of computer products; tech support at hourly rate for hardware & systems *not* bought through ITC]

PRIORITY CIGARETTE SERVICE
3628 Prospect Ave.
Cleveland, OH 44115
216/431-4100
Joe Abraham, Bob Abraham
[computerized inventory control system for vending]

SOUTHLAND ASSOCIATES
655 Sky Way #207
San Carlos, CA 94070
415/595-4992
John Brook
[*Easy!Route* video game route management software systems: version II for operators with fewer than 500 games; version I for more than 500 games; software and information services; consulting]



SCORE A TOUCHDOWN

With Licensed Major League

FOOTBALL PINS

Choose from all 28 items!!!

HMS MONACO et. Cie, Ltd.

The leading manufacturer of custom made Jewelry for all your vending needs

CALL: 1-800-777-0901

135 W. 20th St. • NY, NY 10011 • (212) 691-9000

CONTRACT MFG. AND GAME DESIGN

AMAZING GAMES CORPORATION
2950 N.W.29th
Portland, OR 97210
503/222-3103
fax: 503-227-1305
Joe Peck
[Kit Interchange System of universal video cabinets in 19" and 25" versions; contract manufacturing]

APPLIED COMPUTER TECHNOLOGY, INC.
4953 Edna Ave.
Las Vegas, NV 89102
702/368-0230
fax: 702-368-7623
[video games, gaming devices, microcomputer software; R&D for amusement and gaming manufacturers and software publishers]

CITISON ENTERPRISE
23 Carriage Hill
Poughkeepsie, NY 12603
914/485-2538
Shushon Fang
[complete video game manufacturing; PC boards; multi-game system]

C.M.D., INC.
10 Paulding St., Box 129
Elmsford, NY 10523
914/347-3777
800/336-0321
fax: 914-347-3781
Alexander Kress
[design & manufacture of coin machines]

DELMAC INDUSTRIES
1107 Mystic Ct.
Carol Stream, IL 60188
708/830-1040
Wendell McAdams, Judy Reed
[contract manufacturing, consulting, sales]

DOUBLE PLAY, INC.
10517 United Parkway
Schiller Park, IL 60176
708/678-9520
fax: 708-678-9546
Ben Rochetti, Brian Poklacki, Debbie Lamarca, Eric Sidor
[custom product design & manufacturing]

DYNAMO CORPORATION
2525 Handley-Ederville Rd.
Richland Hills, TX 76118
817/284-0114
800/527-6054
Mark Struhs
[universal video game cabinets and contract manufacturing]

EAST COAST DESIGN
P.O. Box 681
Hammonton, NJ 08037
609/567-1700
800/777-JOEL (5635)
fax: 609-567-3255
Gary Duboff, Joel Portner
[universal hardware systems, contract manufacturing, assembly and design]

EASTERN MANUFACTURING
3172 Oakcliff Industrial St.
Atlanta, GA 30340
404/457-6426
Clyde Taylor
[custom parts & contract manufacturing]

SETH GODIN PRODUCTIONS
44 Forster Ave.
Mount Vernon, NY 10552
914/699-0200
telex: (MCI)SGODIN
fax: 914-699-6399
Seth Godin, Peter Olotka
[interactive entertainment producers; game designers]

GRAND PRODUCTS, INC.
425 Meyer Rd.
Bensenville, IL 60106
708/766-8282
fax: 708-766-6688
David Marofske, Stan Jarocki, Terry Sullivan, David Marofske Jr., Henry Ross
[contract design & manufacturing services: design, wire harness & sub assemblies, complete games; *Universal Video System* cabinets with universal mount 19" or 25" monitors]

K.D. (KNOCK DOWN) INDUSTRIES
2141 — 107th Lane N.E.
Blaine, MN 55434
612/786-7766
800/767-0761
fax: 612-784-9628
Todd Erickson, Andy Berglund
[universal video cabinets (19" through 27") and complete games]

CONTRACT MANUFACTURING SERVICES

• Wire Harnesses • Sub Assemblies • Design Work • Complete Game Assembly • Universal 19″ & 25″ Video System Cabinets • Kit Installation •

GP

GRAND PRODUCTS, INC.

425 MEYER ROAD
BENSENVILLE, ILLINOIS 60106
(708) 766-8282 Fax: 708-766-6688

Our years of manufacturing experience can build your next game better. Inquiries invited.

LENC/SMITH MFG. CO.
4616 W. 19th St.
Cicero, IL 60650
708/780-7010
Ronald Dienias
[cabinets and contract manufacturing]

MUGGINS INT'L./KRELL DEVELOPMENT
5N 373 Andrene
Itasca, IL 60143
708/773-0164
fax: 708-543-9776
Keith Egging, Chet Robards, Jacek Menel
[game development & design]

QUALTEK CORP.
4212 Russell Rd.
Lynwood, WA 98037
206/742-1777
Jerry Hohl, Eric Jacobson
[digital & analog engineering services; complete system design & packaging; manufacturing; electronic component sales]

SUNN INTERNATIONAL INDUSTRIES
624 Douglas Ave. #1412
Altamonte Springs, FL 32714
407/774-9636
fax: 407-682-7860
Stephen Perry, John Stancil
[custom manufacturing; electronic design & fabrication; software design; consulting]

TEKBILT, INC.
Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006
215/322-3232
800/666-7776
fax: 215-322-3238
Buzz Bruner, John Browne, Brian McGowan
[game designs developed from concept to manufacture; "high-low" poker and "8 line" PCB repair]

USA GAMES
7046 Sophia St.
Van Nuys, CA 91406
fax: 818-9904-3448
Richard Rock, Sam Franklin, Mark Turk
[game development]

VICCO ELECTRONICS CO.
P.O. Box 1019
Cathedral City, CA 92235
619/322-5616
Vic Fortenbach
[R&D of redemption games and equipment]

VIDEO HORIZONS
19885 Eighth St., P.O. Box 5656
Bend, OR 97701
503/389-7626
Tom Hendrix, Tim Kelly, John Porter
[card-themed amusement videos in upright and kit versions; game software & hardware development]

ZENITH ASSOCIATES
2554 Lincoln Blvd. #254
Marina Del Ray, CA 90291
213/306-6320
telecopier: 213/822-1360
Zach Katz
[product development, design evaluation; integrate designers & manufacturers of interactive video games & other entertainment formats]

CURRENCY & COIN HANDLING DEVICES

ABC COIN SORTING & COUNTING CO.
2839 Biscayne Dr.
Plano, TX 75075
214/596-1212
fax: 214-867-8117
Marsha Steffen
[coin counters and sorters, currency counters and scales, wrappers, belt changers, coin scales, coin dispensers, coin stackers and sorting trays, coin trays and boxes]

AP ENGINEERING
4523 Ocana
Lakewood, CA 90713
213/420-1260
800/421-7714
Denise Watson
[OEM support, changers, changer kits, supplies]

AMUSEMENT EMPORIUM
see National Parts Houses P. 155

ARDAC, INC.
34000 Vokes Dr.
Eastlake, OH 44094
216/946-3000
[bill acceptors and dollar bill changers]

ARMSTRONG SERVICE
10414 Stone Ct.
Cincinnati, OH 45242
513/891-4055
Bob Armstrong
[sales and service of coin and currency counting equipment and systems; coin and token wrappers, bags and related supplies]

ASAHI SEIKO USA, INC.
4029 S. Industrial Rd.
Las Vegas, NV 89103
702/794-2920
fax: 702-794-0644
Rick Mines, Pamela Schaeffer
[coin payout hoppers and solenoids; mechanical, electronic and front-style coin selectors; bill, card and pull-tab dispensers; bill validators]

R.H. BELAM COMPANY, INC.
Nassau Plaza
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
telex: 221568 BELAM
fax: 516-486-0957
Simon Deith, Ago Mensah, Randy Boreman
[Belita coin counters, sorters & parts]

BILLCON CORP.
1741 Torrance Blvd., Unit A
Torrance, CA 90501
213/328-1775
Eric Ratley
[coin counters and sorters]

BRANDT, INC.
1750 Woodhaven Dr.
Bensalem, PA 19020
215/638-3600
fax: 215-638-1188
[coin & currency counting, sorting and packaging equipment]

CHANGETEC
3725-C So. Division Ave.
Grand Rapids, MI 49508
616/245-8235
Dan De Jonge, Darryl Bonz
[service & distribution for several makes of bill changers; conversion kits]

COIN ACCEPTORS, INC. (Coinco)
300 Hunter Ave.
St. Louis, MO 63124
314/725-0100
800/325-2646
fax: 314-725-1243
Ken Hoffman, Ron Manne
[wall-mount canned drink machine, coin-actuated access doors for game cabinets, coin acceptors for U.S. and international currency]

COIN BILL VALIDATOR, INC.
30 DiTomas Ct.
Copiague, NY 11726
516/842-3810
fax: 516-842-6819
Joseph Vogel
[dollar bill acceptors for game and vending applications]

COIN CONTROLS, INC.
1950 Howard St.
Elk Grove Village, IL 60007
708/228-1810
800/323-8174
Richard Currie, Mike Meisinger, Ellen Evans
[manufacturers of coin doors, front plates, back channels, mechanical and electronic acceptors, roll-down acceptors, enclosures, cash boxes & hoppers]

COIN MECHANISMS, INC.
817 Industrial Dr.
Elmhurst, IL 60126
312/279-9150
800/323-6498
telex: 754415 reply: COINMECH
fax: 312-279-9154
Ron Rollins, Frank Schubert
[coin comparitors; metal coin mechs; anti-cheat coin mech accessories; coin doors & game timers; coin boxes; faceplates]

CUMMINS-ALLISON CORP.
891 Feehanville Dr.
Mt. Prospect, IL 60056
708/299-9550
800/621-5528
[coin counters, sorters, wrappers; coin counters/packagers; currency counters]

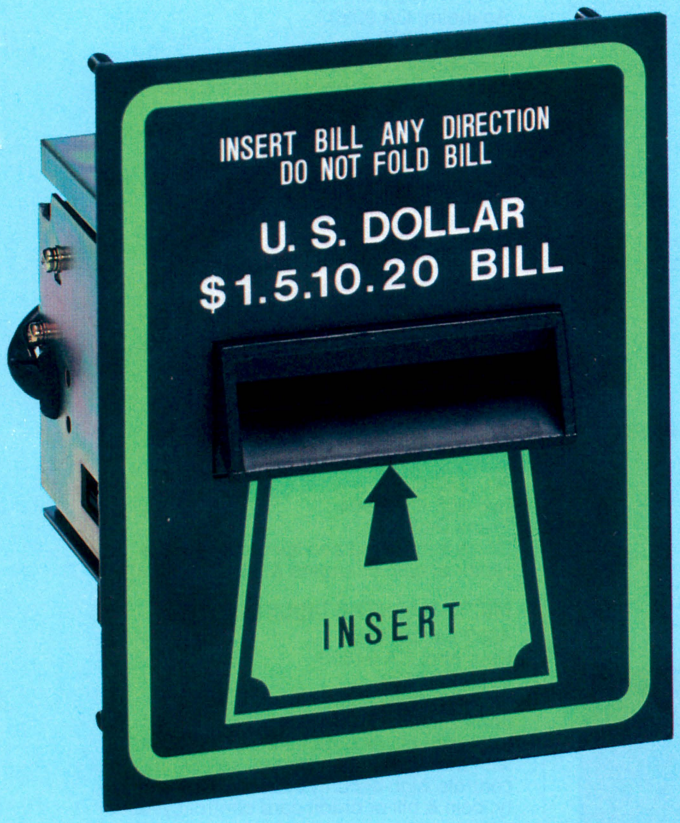
D.C. VENDING DIST. CO.
3063 Hartley Rd. #2
Jacksonville, FL 32257
904/260-3034 or 3037
800/432-8363
fax: 904-260-3034
Bob Kay, Connie Allman
[distributors of Mars bill acceptors with special quantity discounts]

ELECTROSCALE CORP.
2320 Airport Blvd., P.O. Box 1501
Santa Rosa, CA 95402
707/523-0300
800/358-9110
fax: 707-579-0180
[industrial scales, counting scales]

NEW

FROM LEISURE

SIMPLY THE BEST $1-5-10-20 BILL ACCEPTOR ON THE MARKET TODAY!





- SIMPLE ONE PIECE UNIT
- SIMPLE INSTALLATION
- SIMPLE TO USE-ACCEPTS BILLS IN ANY DIRECTION
- SAME DAY SHIPPING
- PROMPT SERVICE
- QUANTITY PRICES AVAILABLE

DISTRIBUTOR and OEM INQUIRIES WELCOME.

LEISURE ENTERTAINMENT, LTD.

25 HUTCHESON PLACE • LYNBROOK, N.Y. 11563

516-593-5050 • OUTSIDE N.Y. STATE 800-645-2162 • FAX 516-593-5896

EPL SALES & SERVICE
183 Main St.
P.O. Box 540544
Millis, MA 02054
508/376-4778
800/CALL-EPL (225-5375)
fax: 508-376-5581
Butch LaBarge, Bill LaBarge
[sales & service of leading bill changers and bill validation systems]

GREENWALD INDUSTRIES
1340 Metropolitan Ave.
Brooklyn, NY 11237
718/821-9000
800/221-0982
fax: 718-417-7412
Bob Meyer
[coin slides; coin accepting equipment; timing devices]

HAMILTON SCALE CORP.
3350 Secor Rd.
Toledo, OH 43606
419/535-7667
fax: 419-535-0345
James Nesmith, Gary Calhoun, Dennis Sorge
[bill and coin changers; token vendors and "tokenotes"]

HOFFMAN & HOFFMAN
P.O. Box 896
Carmel-by-the-Sea, CA 93921
408/625-5333
800/227-5813
telex: 984711 HH MINT
fax: 408-649-3318
[coin mechanisms, tokens]

HONOR GARD OF ILLINOIS, INC.
720 Bonnie Lane
Oak Grove Village, IL 60007
708/806-0888
fax: 708-806-0992
Angelo Demetriou
[locked security coin collection bags]

IMONEX
5328 E. 5th St. #1
Katy, TX 77493
713/692-7021
800/446-2719
[coin validating devices: the *Contin-U-Op* (a manual, tumberless acceptor conversion) and the deeper chute, ACMR conversion]

INTERFACE CONTROL SYSTEMS
10231 Bach Blvd.
St. Louis, MO 63132
314/423-0777
fax: 314-423-6670
Ray Sherrod, President
[makers of the *Plasti-Cash* system, which consists of card-operated controllers that replace or work compatibly with all types of coin mechanisms; makers of *Plasti-Cashier,* a stand-alone unit which sells value cards and can add value to cards]

KLOPP INTERNATIONAL, INC.
225 Dunbar Ct.
Oldsmar, FL 34677
813/855-6789
Anita Rybicki
[manual & electric coin sorters and counter/wrappers. . . all made in the U.S.]

K-SCALE INC.
21629 No. 14th Ave.
Phoenix, AZ 85027
602/582-6386
Bill Foster
[makes coin & currency counting equipment]

LEISURE ENTERTAINMENT LTD.
25 Hutcheson Pl.
Lynbrook, NY 11563
516/593-5050
800/645-2162 (outside NYS)
fax: 516-593-5896
[$1-5-10-20 bill acceptors]



HALLOWEEN KITS

HMS Monaco says, "BOO!"

The creepiest. . . spookiest. . .
Halloween ***Jewelry, Watches and Novelties***

Ideal for your:
CRANES • ROTARIES
and REDEMPTION OPERATIONS

HMS MONACO et. Cie, Ltd.
The leading manufacture of custom made Jewelry for all your vending needs.
CALL: 1-800-777-0901
135 W. 20th St. • NY, NY 10011 • (212) 681-900

LYNDE-ORDWAY CO.
3308 W. Warner Ave.
Santa Ana, CA 92704
714/957-1311
800/421-0921 (in California)
800/762-7057 (outside Calif.)
Carol Cutri
[coin counters, sorters, totalizers and wrappers; currency counters; dollar bill and coin/token changers]

MAGNER CORP.
41 West St.
Middlefield, CT 06455
203/349-1097
800/243-2624
Susan Pastorello

1170 N. Richfield Rd.
Anaheim, CA 92803
714/524-2800
[distributors of a full line of coin and currency handling equipment including coin sorters, counters and packagers, and fit unfit currency sorters via dealer network]

MARS ELECTRONICS INTERNATIONAL, INC.
1301 Wilson Dr.
West Chester, PA 19380
215/430-COIN (2646)
800/345-8215
telex: 83-1517
fax: 215-430-2694
Steve Kinder, Kira Burdick
[bill acceptors, coin changers, coin totalizers]

MIAMI VENDING ELECTRONICS
350 N. Seaboard Rd.
Miami, FL 33169
305/652-9347
800/822-8327
fax: 305-652-5684
Frank Dichazi
[Mars authorized service center for the repair of coin changers & bill acceptors]

MICRO-MAGNETIC INDUSTRIES
4062 Fabian Way
Palo Alto, CA 94303
415/321-5520
fax: 415-494-7658
John Riddle, Carole Schreier
[coin and bill changers ($1, $5, $10 & $20) with auto pay bulk hoppers, self-diagnosis controls, high-security cabinets, large capacity; coin & bill or credit card control systems]

MICRO MANUFACTURING, INC.
535 Old Nashville Hwy., P.O. Box 1103
Lavergne, TN 37086
615/793-5510
800/227-6136
fax: 615-793-5512
Jon Yarbrough, Mark Brown
[bill changers]

NADEX INDUSTRIES, INC.
145 Ontario St.
Buffalo, NY 14207
716/873-6600
fax: 716-873-6621
Rose Emerson
[Nadex *Model 607-707* coin sorter & packager; *Quick Wrap* plastic coin wrappers]

NCR CORPORATION
950 Danby Rd.
Ithaca, NY 14850
607/274-2525
fax: 607-274-2404
Michael Soldi, Sue Jarnot
[receipt printers]

Goodies FOR HALLOWEEN

VARIETY-PACKS

Holiday • Standard • Truck Stop • Arcade • Bar/Tavern • R/X Adults Only

• Company Checks • COD • Mastercard • Visa •





CALL LINDA

1-800-77-PLUSH



* You Choose the Ave. Price Per Piece

We IMPORT DIRECT! and We represent over 120 ~~150~~ ~~160~~ 180 manufacturers and distributors. Our volume buying enables me to personally guarantee that you get your full dollars worth!

Alan L. Deutschman



12-YEAR MEMBER OF THE AMOA

A.L.D. SERVICES, INC.

MIDWEST
A.L.D. SERVICES, INC.
519 B. Rudder Road
St. Louis, MO 63026
1 (800) 77 PLUSH
FAX: 1(314)349-5137

LINE BOTTOM OF CRANE WITH DICE WITH SEASONAL COLORS TOWARDS PLAYERS VIEW

* CRANE TIP * • HOLIDAY MERCHANDISE SAVER •

NATIONAL VENDORS
12955 Enterprise Way
Bridgeton, MO 63044
314/298-3500
800/325-8811
fax: 314-298-3500
ext. 534 (executive offices)
ext. 505 (sales, service & parts)
ext. 542 (purchasing)
314-291-0035 (accounting)
Robert Muller, Tom Edwards, Robert Bell, Rich Ricci, Len Falk
[coin mechanisms and money changers]

RANDEL LOCK SERVICE
87 Rockaway Ave.
Valley Stream, NY 11580
516/825-6216
Bill Lovering
[coin bags]

RECREATION TECHNOLOGIES, INC./RECTECH
The Stage Rd., P.O. Box 157
So. Pomfret, VT 05067
802/457-4444
fax: 802-457-4857
Bill Martin, Bill Condon
[developers of the *RecTech FunPass System,* a magnetic-stripe debit card system to replace currency & tokens in amusement applications]

REDINGTON COUNTERS, INC.
130 Addison Rd.
Windsor, CT 06095
203/688-6207
fax: 203-688-1591
Dennis O'Shea
[coin counters, totalizers, meters, hour meters, sensors]

ROWE INTERNATIONAL, INC.
75 Troy Hills Rd.
Whippany, NJ 07981
201/887-0400
[bill changers]

SAFEGUARD COIN BOX, INC.
P.O. Box 1091
W. Caldwell, NJ 07006
201/575-0040
fax: 201-575-8663
Len Held
[cash boxes; truck safes; mini-safes]

SCAN COIN, INC.
201 Elden St.
Herndon, VA 22070
703/471-6510
800/336-3311
fax: 703-481-9369
Per Lundin
[coin counters and sorters, currency counters, prefabricated coin wrappers, money scales]

STANDARD CHANGEMAKERS
422 East New York St.
Indianapolis, IN 46202
317/639-3423
fax: 317-634-5082
[bill and coin changers, card dispensers]

UNIVERSAL MACHINE CO.
1512 Osprey #107
DeSoto, TX 75115
214/224-3501
twx: 910-861-9182
fax: 214-224-6434
J.D. Walker
[coin counters, sorters & wrappers; portable coin counter packagers; coin-wrap paper]

VAN BROOK OF LEXINGTON
976 Delaware Ave.
Lexington, KY 40505
606/231-7100
fax: 606-231-7108
Carol Spence, Dottie Hopkins
[tokens & token-related products]

WICO CORP.
see National Parts Houses P. 155

XCP, INC.
40 Elm St.
Dryden, NY 13053-0819
607/844-9143
800/647-7020
fax: 607-844-8031
Darryll Rademacher, Diane Rademacher
[debit card vending controls, coin-op kiddie ride "control box"]

DART SUPPLIES

AMUSEMENT EMPORIUM
see National Parts Houses P. 155

DART MART INTERNATIONAL
19441 Business Center Dr. #111
Northridge, CA 91324
818/341-3278
Jerry Indik
[manufacturers and distributors of a full line of darts and accessories for electronically-scored dart games]

DART WORLD
P.O. Box 845
Lynn, MA 01903
617/581-6035
800/225-2558
Don Amirautl
[complete line of darts and accessories for all electronic dart machines; maker of the "Dimple" soft tip]

DUTCHMAN INDUSTRIES
(Recreational Products Division)
833 Millview Dr.
Batavia, IL 60510
708/879-5879
Dennis Walz
[Dutchman soft-tipped darts and dart supplies]

GREAT LAKES DART DISTRIBUTORS
4454 S. 108th St.
Greenfield, WI 53228
414/425-7287
800/225-7593
[manufacturer of soft-tipped barrels and supplier of darts]

IMPERIAL INTERNATIONAL
see National Parts Houses P. 155

J-S SALES
see National Parts Houses P. 155

OWL DARTS, INC.
2126 W. Calender St.
Peoria, IL 61604-5520
309/637-4122
800/832-7871
fax: 309-637-0296
Russel Kinzinger, Lisa Kinzinger, Megan Murrey
[full line of soft tip and steel darts; wholesale and retail packaging available]

PEACH STATE DISTRIBUTING
see National Parts Houses P. 155

VIDEO DOCTORS
1241 Bellevue St.
Greenbay, WI 54302
414/468-0167
fax: 414-468-0275
Michael Reetz, Gregg Marweg
[Master's Choice dart supplies]

WICO CORP.
see National Parts Houses P. 155

WILD DISTRIBUTING
1002 Taft
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
Steven Wild, John Palasota
[parts & supplies for dart games, pool tables, soccer games, jukeboxes, videos & pinballs]

DOLLIES and LIFTGATES; MOVING EQUIPMENT

AIRSLED, INC.
408-B Meco Dr.
Wilmington, DE 19804
302/996-5417
800/AIR-SLED (247-7533
fax: 302-996-6468
Aaron Silverman
[patented "Airsled System" allows one person to float heavy amusement machines on a cushion of air, as if weightless, for machine installation, repositioning, repair, cleaning, etc.; custom systems available to move up to 3 tons]

DEL LIFTGATES, INC.
15 Holt St.
Buffalo, NY 14240-6126
716/853-7994
fax: 716-854-5424
Chuck Vacanti, Charlene D'Amato
[hydraulically powered lift gates for trucks]

EAGLE LIFT
2401 W. Broadway
Council Bluffs, IA 51501
712/322-1111
800/872-4283
fax: 712-328-8383
Jerry Mathison, Dan Barry
[1000-lb.-lift capacity lift gates for pickups, van bodies, 1-ton trucks and service bodies]

EAST STATE MARKETING CO.
216 Washboard Rd.
Thomasville, NC 27360
919/475-4033
Paul Lowman, Michael Lowman
[*E-Z Mover* dolly & *E-Z Leveler;* both products apply to pool & air hockey tables]

ELKAY PRODUCT CO., INC.
35 Brown Ave.
Springfield, NJ 07081
201/376-7550
800/631-7351

WE CAN TAKE IT.



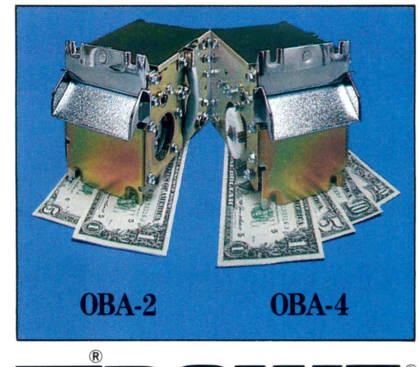
ROWE'S OBA BILL ACCEPTORS HAVE THE HIGHEST ACCEPTANCE RATE IN THE INDUSTRY.

Rowe's OBA bill acceptors have an acceptance rate that approaches 100 percent, so you know customers won't be turned away—even when their bills are crumpled.

Rowe's legendary reliability makes the OBA-2 and OBA-4 the most dependable bill acceptors in the industry. Our OBAs quickly accept everything from $1 to $20 bills without sacrificing security. And both the OBA-2 and OBA-4 include a wide variety of options, so they can be adapted for everything from video games to vending machines, ticket sales to lotteries.

Count on Rowe to give you reliable products and incomparable service. And count on Rowe's OBA-2 and OBA-4 to give you flexibility *plus* acceptability!

For more information about the OBA-2 and OBA-4, contact:
Rowe International Inc.
75 Troy Hills Road
Whippany, New Jersey 07981
(201) 887-0400



ROWE®

QUALITY LEADERSHIP INTO THE 21ST CENTURY

fax: 201-912-0418
Steven Piller, Grace Campanaro
[dollies, hand trucks, heavy equipment trucks, cargo equipment, van pads & covers, material handling equipment]

IDEN COMPANY
640 Church Rd.
Elgin, IL 60123
708/741-3600
fax: 708-742-1820
Bob Iden, Ray Iden Jr.
[hand trucks, dollies, walk ramps, padded covers]

MAC'S LIFT GATES
2801 South St.
Long Beach, CA 90805
213/634-5962
Jerry MacDonald
[lift gates]

NET MATERIAL HANDLING
1300 W. Fond du Lac Ave.
Milwaukee, WI 53205
414/263-1300
800/558-7260
fax: 414-263-7544
John Swenson, Barbara Barksdale
[vending trucks, pads, straps]

STEP & ROLL DOLLY
131 Youngstown-Warren Rd.
Niles, OH 44446
216/652-1251
Raymond Lonsway, Michael Saadah
[location-operated pool table dolly]

TOMMY GATE CO.
(a division of Woodbine Mfg. Co.)
7373 E. Doubletree Ranch Rd. #120
Scottsdale, AZ 85258
602/483-1666
800/543-8428
fax: 602-483-2379
James R. Blandford
[truck hydraulic lift gates]

ULTRA LIFT
17 Tillman Ave.
San Jose, CA 95126
408/287-9400
800/346-3057
telex: 278650
fax: 408-297-1199
George W. Dabb, Charae L. Hemphill
[powered hand truck enables one person to move any amusement game (including pool tables) on & off trucks, into or out of locations & up or down stairs; with two people, 1500 lb. capacity]

WOODWARD MFG. & SALES CO., INC.
P.O. Box 217
Oostberg, WI 53070
414/564-2323
800/558-3536
fax: 414-564-2322
Elmer Hazen, Larry Market
[*Lectro-Truck* 1,500-lb. battery-powered, push-button lowered hand truck that climbs steps, raises & lowers loads in or out of truck]



FUN MERCHANDISE-CRANES & ROTARIES

A&A COMPANY
1930 Greenspring Dr.
Timonium, MD 21093
301/252-1020
800/638-6000
telex: 499-086-8 AHCOM
fax: 301-252-7137
Eddie Covens, Brian Covens
[gumball machines, toy capsule machines, condom venders, gum candy, empty & filled capsules & toys]

A&G DISTRIBUTORS
1321 S. 30th Ave.
Hollywood, FL 33020
305/923-5815
800/228-0925
fax; 305-923-5894
Gary Canetti, Agnes Ricci
[quality plush toys; Grayhound distributor]

ACE NOVELTY CO. INC.
13434 N.E. 16th St.
Bellevue, WA 98009
John Minkov, Vice President
Kim Garland, Director of Mktg.
206/644-1820
800/759-1223
fax: 206-644-4936 or 0195

1855 Industrial St.
Los Angeles, CA 90021
213/626-0500
800/926-2223
fax: 213-625-0743

3815 S. Ashland Ave.
Chicago, IL 60609
312/847-2600
800/926-1223
fax: 312-847-7942

In Europe:
Ace Novelty International Ltd.
Atlas Estates Unit F
Cross Street, Bradley, Bilston,
West Midlands, England WV14 8TS
(44)902-403-344
fax: (44)902-47652
[bulk & pre-pack plush; petri dish, capsule & novelty merchandise]

ACME PREMIUM SUPPLY CORP.
4100 Forest Park Blvd.
St. Louis, MO 63108-2899
314/531-8880
800/325-7888
telex: 447231 APSCO
fax: 314-531-8800 ext. 429
Jack Kelly
[crane plush, novelties, complete redemption program, pre-pack assortments]

ALD SERVICES, INC.
519 B Rudder Rd.
Fenton, MO 63026
800/77-PLUSH (777-5874)
314/349-5005
fax: 314-349-5137
Alan Deutschmann
[plush animals, pre-packs]

ANGEL'S TOYS LTD.
9822 Glenoaks Blvd.
Sun Valley, CA 91352
818/768-1392
800/229-1393
Cindy Faith, President
[plush in pre-pak & bulk sales]

CRANE OPERATORS...CRANE OPERATORS...CRANE OPERATORS



Your Choice Got Monsterly Clear For Halloween

Bonita Marie has created a **BRAND NEW CRYSTAL CLEAR PEANUT CAPSULE**, just in time for our **DEVILISHLY HOT NEW** collection of Halloween novelties for your cranes.

Don't bury your cranes in plush — try adding our assorted mix of Halloween novelties.

WE GUARANTEE OUR PRICES WON'T SCARE YOU AWAY!

Our Kits Feature:



Monster-Style Flashlights – Pumpkin Characters with Hands & Feet.
Real Looking and Working Monster Teeth.
Assorted Action Creatures and Bendable Monster Characters.
Skeleton Rings in many different styles.
Witches, Ghosts & Goblins Brightly Assorted Action Pins,
Jewelry Pendants and Colorful Watches.
THIS ENTIRE HALLOWEEN ASSORTMENT IS BEAUTIFULLY PRESENTED IN THE PROVEN PEANUT CAPSULE.



JUMBO CAPSULE -JUMBO CAPSULE JUMBO CAPSULE

The clear Jumbo Peanut Capsule now available in kits filled with electronic novelties.

You Asked For It - You Got It! ★*CALL TODAY*★

Reserve Now — Limited Quantities Available - Ship Dates to Meet Your Requirements!

BONITA MARIE INTERNATIONAL

Your Jewelry And Merchandise Specialist

1540 ROUTE 37 WEST, SUITE 2, TOMS RIVER, NEW JERSEY 08755

CALL NOW 1-800-272-6375 or in NJ 201-349-1994

B&C ENTERPRIZES (Grayhound)
Rt. 37 & Germania Station Rd.
Toms River, NJ 08753
201/341-5200
800/222-0491
fax: 201-341-6560
[wide assortment of prizes, including pre-mixed packs]

BEST MFG. CO.
914 E. Moreland Blvd. (Hwy. 18)
Waukesha, WI 53186
414/547-5051 800/962-4486
fax: 414-547-0905
James Possi
[plush toys]

BETSON ENTERPRISES
6 Empire Blvd.
Moonachie, NJ 07074
201/440-2200
800/524-2343
telex: 247025
[crane & rotary prize packs]

BONITA MARIE CO.
1450 Rt. 37 West #2
Toms River, NJ 08755
201/349-1994
Lou Cappetta, David Katz
[capsulized jewelry & watches; merchandize in cups available for rotaries]

Just how different IS HMS Monaco from the competition?

DAY	NIGHT
☑ The Finest Quality Open Box Costume Jewlry	☐
☑ The Widest Selection	☐
☑ The Best Prices	☐
☑ The Fastest Delivery	☐
☑ The Best Customer Service	☐
☑ The Only Money Back Guarantee in the Business	☐

There is only one number to call:

1-800-777-0901

HMS MONACO ET CIE LTD.

The Original Creators of Boxed Costume Jewelry for your Cranes, Rotaries, Skilldozers & Redemption

135 West 20th Street, New York, N.Y. 10011 • 212-691-9000

CALL OR WRITE FOR FREE INFORMATION ON OPEN BOX JEWELRY FOR YOUR CRANES

BRADY NOVELTY
1415-B Crossbeam Dr.
Charlotte, NC 28217
704/357-6284
800/451-TOYS (8697)
Angus MacDonald, Lee Ann Bullard, Jerri Creek, James Roden
[prize merchandise for cranes, rotaries & full redemption centers]

DAN BRECHNER & CO.
31 Stewart St.
Floral Park, NY 11001
516/437-8400
800/645-8142
fax: 516-352-1744
Clifford Brechner, Michael Cardinali, Gina Massaria
[merchandise for cranes, rotaries and other redemption equipment; wide assortment of prizes including pre-mixed packs]

BUTTON MASTER
P.O. Box 129
Bridgeport, PA 19405
215/277-1966
800/523-1197
fax: 215-277-7695
[thousands of rock, slogans, fad & novelty buttons for arcade premiums, crane fills & capsules]

CLEVELAND COIN MACHINE EXCHANGE
17000 So. Waterloo Rd.
Cleveland, OH 44110
216/692-0960
800/776-6699
fax: 216-692-0085
ask for Sandy
[pre-mixed plush packs]

COAST TO COAST DIST., INC.
503 Giuseppe Ct. #5
Roseville, CA 95678
916/784-6611
800/752-9879
fax: 916-784-6887
Ben Santucci, Patti Novak
[plush pre-packs, trade-ups, bulk plush]

C.O.T., INC.
(Cranes of Texas)
597 East Cross Timbers
Houston, TX 77022
713/695-4220
fax: 713-695-1145
Mike Hubacek, Wanda Hubacek
[plush]

DAVIS MUSIC CO., INC.
3515 McCrays Mill Rd.
Sumter, SC 29154
803/494-3333
Sandi Davis, Dick Davis
[plush bags]

DEBBIE'S AMUSEMENTS
990 E. Rogers Circle, Bldg. 3
Boca Raton, FL 33487
407/241-1351
800/446-4569
fax: 407-241-1372
Debbie Frank, Laura Schmidt
[plush and novelties; adult merchandise]

FREY & FREY ENTERPRISES
186 Park Lane
Middle Island, NY 11953
516/924-8574
fax: 516-924-0561
[jewelry and novelties in 2.5" and 3.5" plastic cases]



85¢ Average

HALLOWEEN PRE-PACKS

FREE FREIGHT WITH EACH KIT

85¢ Average

For 65 years Dan Brechner has meant business — Arcade, Redemption and Crane Business. As the most experienced importer of toys and plush, buying from over 50 factories worldwide, it seemed only natural for us to establish our own factory 5 years ago in China. With this advantage we have been able to offer full case customers the largest inventory of quality plush merchandise, with more than 1,000 new items constantly arriving.

Dan Brechner is now able to offer pre-pack customers creative designs, quality control, sizes, delivery and the best prices.

So, if you are serious about offering your customers unique items while getting your share of healthy profits, Dan Brechner Pre-Packs is the way to go.

$1.50 Average

CALL FOR OUR EXCITING NEW HOLIDAY CATALOG

CALL TOLL FREE 1-800-645-8142

ATTENTION WEST COAST KIT CUSTOMERS

Contact Steve Suraci, West Coast Kit Rep. - Calif. Only 800-332-KITS • 408-761-0262 Call Collect.

$1.00 Average

DAN BRECHNER & COMPANY INC.

31 STEWART ST., • FLORAL PARK, NY 11001 (516) 437-8400 • 1-800-645-8142

HMS MONACO ET CIE, LTD.
135 W. 20th St.
New York, NY 10011
212/691-9000
800/777-0901
fax: 212-727-1382
Ira Erstling, Steve Schulman
[packaged costume jewelry for cranes, rotaries and other redemption equipment, featuring licensed products]

HOLLYWOOD CREATIONS
135 W. 20th St.
New York, NY 10011
212-924-2122
fax: 212-727-8445
Jerry Wisotsky, Harry Wisotsky
[adult novelties and gag items; pre-packs available]

IMPRESSMENT PLUS, INC.
6217 Factory Rd.
Crystal Lake, IL 60014
815/455-2031
800/441-5769
fax: 815-455-2074
Gene Coughlin, Mary Louise Coughlin
[plush toys in jumbo and crane sizes; costume jewelry (boxed or on sponges; pre-packs for regular and jumbo cranes]

JAISY, INC.
227 Broadway #202
Santa Monica, CA 90401
213/395-3490
800/736-TOYS (8697)
fax: 213-394-8516
Jay Salkin
[plush toys]

KANG'S ENTERPRISE, INC.
530 Washington St.
Johnstown, PA 15901
814/536-7622
800/622-5443
Joy Glassberg
[plush toys and novelties]

LARAMIE INTERESTS
3635 Willowbend Blvd. #318
Houston, TX 77054
713/666-4945
800/237-5874 (Texas)
800/521-8697 (elsewhere)
fax: 713-723-1831
Larry Morris, Tami Morris
[custom plush packs & redemption merchandise]

LIN LYN TRADING LTD.
955 No. 400, W. Bldg. 6
No. Salt Lake, UT 84054
801/298-5602
telex: 4944-107-LLTD
fax: 810-292-6779
Kay Cammack, Lynn Thomas
[wide range of plush & novelty items]

MERCHANDISE INTERNATIONAL
91-246 Oihana
Ewa Beach, HI 96707
808/682-4561
[plush, novelties, toys & other crane merchandise]

NADEL & SONS TOY CORP.
915 Broadway
New York, NY 10010
212/254-1677 800/234-4697
telex: 426429 NADSON
fax: 212-505-7160
Melvin Nadel, Allison Nadel
[plush animals for cranes, merchandise for rotaries and other redemption prizes]

NANCY SALES/NANCO
IMCN P.O. Box 6477
22 Willow St.
Chelsea, MA 02150
617/884-1700
800/626-2947
fax: 617-884-0171
Al Lipkin, Stephen Lipkin, Jack Parker
[design, manufacture & distribute plush toys and prize merchandise for tbe amusement industry, featuring Hanna-Barbera stuffed toys and novelties]

THE NIMBUS GROUP
2569 E. 219th Place
Long Beach, CA 90810
213/549-5647
Bill McKechnie, Dennis McCall
[line of plush toys]

PACHINKO PALACE
8853 Wilbur Ave.
Northridge, CA 91324
818/772-0393
fax: 818-772-0395
David Jackson, Cynthia Jackson
[pre-pack assortments; bulk merchandise]

PEACH STATE DISTRIBUTING
see National Parts Houses P. 155

PEARSON PRODUCTS INC./PPI
4309 Earhart Blvd.
New Orleans, LA 70125
504/822-6054
800/969-7587
fax: 504-821-8508
Jonathan
[plush/stuffed toys, pre-packs, adult items, novelties]

PLUSH-4-PLAY
11601 Seaboard Circle
Stanton, CA 90680
714/893-8099
800/25-CENTS (252-3687)
fax: 714-892-0053
Joe Bates, Greg Costello, Valerie Braband
[plush toys of all sizes, trade-ups, novelties & toys; adult items]

P.M.I. TOYS & NOVELTIES
National Sales Headquarters
4310 Tejasco
San Antonio, TX 78218
800/562-5266
fax: 512-824-6565
Ray Rodriguez, Mark Gawlik
[stuffed animals for cranes; redemption merchandise]

PRIZES!
5452 McFadden Ave.
Huntington Beach, CA 92649
800/992-2388
714/891-1710
fax: 714-897-5260
Bob Portale, Jerry Rush, Tom Portale, Toni Endoso
[pre-pack assortments, bulk merchandise, novelty items]

PROGRESSIVE GAME DIST.
1300 Hill St.
El Cajon, CA 92020
619/441-9100
Billy Keel
[pre-mixed plush packs]



QUALITY PLUSH PRE-PACS™ 75¢ (4" to 8")
QUALITY PLUSH PRE-PACS™ $1.05 (7" to 10")
QUALITY PLUSH PRE-PACS™ $1.30 (8" to 13")

We are the only manufacturer of **Quality Plush Pre-Pacs,™** with Supreme quality at lowest prices and over night delivery.
(We have all season of variations)

BMC® **BEST MFG CO.**
1-800-962-4486
(414) 54-5051

CELEBRATE WITH ACE NOVELTY

CHRISTMAS

HALLOWEEN



CELEBRATE CHRISTMAS WITH ACE









We guarantee you will get **NINJAs** in every holiday prepack.
We know you had a choice. Thank you for choosing Ace Novelty.

ACE NOVELTY COMPANY

BELLEVUE	LOS ANGELES	CHICAGO	BURNABY, B.C.
1-800-759-1223	1-800-926-2223	1-800-926-1223	(604) 299-7511

©Ace Novelty Co., Inc.
CASPER THE FRIENDLY GHOST© 1989 Harvey Publications, Inc. GUMBY, POKEY and THEIR PALS© 1988 Prema Toy Company, Inc. HEATHCLIFF© 1988 McNaught Syndicate, Inc. TEENAGE MUTANT NINJA TURTLES © 1989 Mirage Studios. BATMAN & JOKER © DC Comics, Inc., 1964. All Rights Reserved.


A0029
A0028
A0026
A0027
A1787
A0025
A0037
A0033
A0036
A0034
A1962
A0035
A2126X
A0038
A1839X
A2105X
A0040
A1598


A0043
A0044
TRICK OR TREAT
A0045
A1963
BOO!
A1958
A1959
A0049
BOO!
R.I.P.
SPOOKY
A0041
A0041
A1978X
A2158
A3116X
A0121X
4514
A3145
R.I.P.
HAPPY HALLOWEEN
A2126H
A1961
A1150

CELEBRATE HALLOWEEN WITH ACE









R.I.P.

We guarantee you will get **NINJAs** in every holiday prepack.
We know you had a choice. Thank you for choosing Ace Novelty.

ACE **ACE NOVELTY COMPANY**

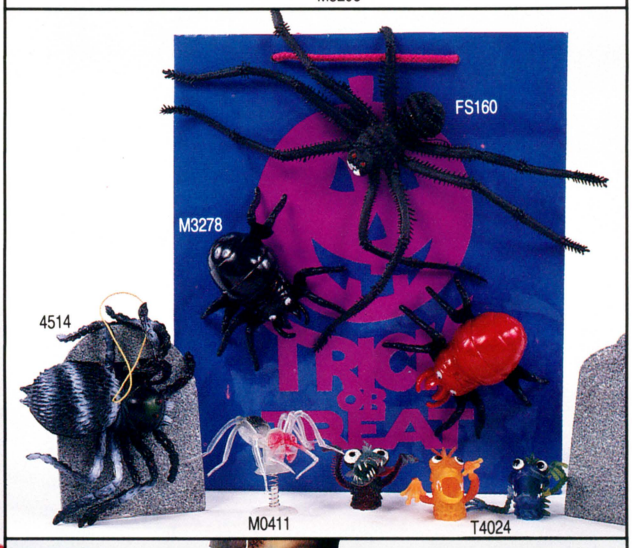
BELLEVUE	LOS ANGELES	CHICAGO	BURNABY, B.C.
1-800-759-1223	1-800-926-2223	1-800-926-1223	(604) 299-7511

©Ace Novelty Co., Inc.
CASPER THE FRIENDLY GHOST© 1989 Harvey Publications, Inc. GUMBY, POKEY and THEIR PALS© 1988 Prema Toy Company, Inc. HEATHCLIFF© 1988 McNaught Syndicate, Inc. TEENAGE MUTANT NINJA TURTLES © 1989 Mirage Studios. BATMAN & JOKER © DC Comics, Inc., 1964. All Rights Reserved.

SEASONAL NOVELTIES FROM ACE















QUALITY PLUSH
430 Maine St.
Jefferson, LA 70121
504/833-8448
800/458-4354
[plush animals and crane pre-packs]

ROSETTE DOLL CO.
P.O. Box 2325
Bala Cynwyd, PA 19004
215/668-8392
800/426-6665
fax: 215-664-0150
Hal Steinberg, Phil Steinberg, Selma Zebin
[plush toys for cranes and other redemption equipment]

SOFT THINGS, INC.
55 Franklin Ave.
Brooklyn, NY 11205
718/624-3448
fax: 718-625-3407
Harry Polatsek, Joe Polatsek
[plush toys]

S.O.S. GOOD STUFF CORP.
47-00 33rd St.
Long Island City, NY 11101
718/937-3333
fax: 718-937-1037
Stephen Chernin, Hank Mackin
[stuffed toys]

STAR TRACK INC.
148 Allen Blvd.
Farmingdale, NY 11735
516/293-6654
800/733-5013
fax: 516-293-5203
Greg Cosentino, Bob Ingenito
[crane plush toys, pre-packs, novelties, bubble packs, electronics, t-shirts & redemption toys]

STORE ENTERPRISES, INC.
251 W. Holbrook Dr.
Wheeling, IL 60090
312/541-3350 800/733-7767
James Scatena, Bill O'Connor
[bulk & capsuled toys for vending; bulk candy]

SUPERIOR TOY & NOVELTY CORP.
1117 West 8th St.
Kansas City, MO 64101
816/842-2653
800/821-7565
ask for Ron
[plush toys]

TERMINAL AMUSEMENT
301 W. Clinton Ave.
Oaklyn, NJ 08107
609/854-2100
Linda Bach
[watches, lighters, jewelry, plush toys & novelties]

UNITED DISTRIBUTORS CO.
420 S. Seneca St., Box 1995
Wichita, KS 67213
316/263-6181
[plush pre-packs]

VIDEO AMERICANO
J-9 Marginal Los Angeles
Carolina, P.R. 00630
809/791-6626 (-6610)
fax: 809-791-0633
Leon Telvi, Melvin Perez
[toys and redemption prizes]

At presstime, planned moving to:
Pontezuela Plaza Shopping Center
Ave. Pontezuela 16-VI-AV
Urbanization Jardines de Country Club
Carolina, P.R. 00630

GAME CABINET SUPPLIERS

A.C.S. CORP.
P.O. Box 25306
Cincinnati, OH 45225
513/542-1000
fax: 513-542-1002
James Ernst, Tom Medcalf
[universal video conversion cabinet]

ATOMIC
23 Timber Rd., Box 661
Elliot Lake, Ontario
Canada P5A 2R5
705/848-1426
fax: 705-848-0128
Richard Grise, Roger Tanguay, Guy Marier
[universal video cabinet, knock-down or fully assembled]

AMAZING GAMES CORPORATION
2950 NW 29th
Portland, OR 97210
503/222-3103
Joe Peck
[Kit Interchange System of universal video cabinets in 19" and 25" versions; contract manufacturing]

R.H. BELAM COMPANY, INC.
One Fulton Ave.
Hempstead, NY 11550
516/292-2670
telex: 221568 BELAM
fax: 516-486-0957
[Belam Grand Cabinets]

CHURCHILL CABINETS
2119 W. Churchill St.
Chicago, IL 60647
312/278-3580
[cabinets for manufacturers]

COMPACTRONIC
12355 Antoine Dr. #2015
Houston, TX 77067
713/580-6522
760-4918 (Mexico)
Raul Mondragon, Elizabeth Malek
[conversion kit cabinets]

CONTINENTAL MFG.
601-623 Holt St., Box 3232
Montgomery, AL 36109
205/265-9738
205/272-2460
fax: 205-265-9511
H. Jack Windsor, W.A. Bill Windsor, Bernie Gomez, Tracey Johnson, Jimmy Harris
[video cabinets]

DECAR CORP.
96 W. Moreland
Addison, IL 60101
708/543-8050
fax: 708-543-5256
Jack Mazer, Steve Juracka
[cabinets for videos, pins, slots & jukeboxes]

DYNAMO CORPORATION
2525 Handley-Ederville Rd.
Richland Hills, TX 76118
817/284-0114
800/527-6054
Mark Struhs
[universal video game cabinets and contract manufacturing]

EAST COAST DESIGN
P.O. Box 681
Hammonton, NJ 08037
609/567-1700
800/777-JOEL (5635)
fax: 609-567-3255
Gary Duboff, Joel Portner
[universal hardware systems, contract manufacturing, assembly and design]

GAME OPERATORS CORP.
1625 W. Harry
Wichita, KS 67213-3653
316/267-7371
Ronald Cazel
[cocktails, countertops & uprights]

GRAND PRODUCTS, INC.
425 Meyer Rd.
Bensenville, IL 60106
708/766-8282
fax: 708-766-6688
David Marofske, Stan Jarocki, Terry Sullivan, David Marofske Jr., Henry Ross
[contract design & manufacturing services; design, wire harness & sub assemblies, complete games; *Universal Video System* cabinets with universal mount 19" or 25" monitors]

JALECO USA, INC.
310 Era Dr.
Northbrook, IL 60062
708/480-1811
fax: 708-480-9231
Howard Rubin, Larry Berke, Jim Prokop, Darlene Lamz
[makers of the *Lo-Pro* universal video game cabinet for either horizontal or vertical games; stands four-feet tall]

K.D. (KNOCK DOWN) INDUSTRIES
2141-107th St.
Blaine, MN 55434
612/786-7766
fax: 612-784-9628
Todd Erickson, Andy Berglund
[universal video cabinets (19" through 27") and complete games]

LENC/SMITH MFG. CO.
4616 W. 19th St.
Cicero, IL 60650
708/780-7010
Ronald Dienias
[cabinets and contract manufacturing]

MAXIMUM MARKETING
597 E. Crosstimbers
Houston, TX 77022
713/695-4220
fax: 713-695-1145
Mike Hubacek, Jim Begrenth
[new, complete cabinets designed for route operation & easy conversion; complete line of used parts & suppies; universal oversized control panel for 3- or 4-pl. games]

M.H. ASSOCIATES
4202 No. 14th Ave.
Fargo, ND 58102
701/282-7877
800/843-5487
fax: 701-282-7779
Gene Seiben, Doug Hardina, Bob Olson, Steve Palmer, Vern, Danny and Ken
[MHA universal 19" and 24" cabinets with interchangeable drawers; *Quickit* wiring systems]

MICRO MANUFACTURING, INC.
535 Old Nashville Hwy.
P.O. Box 1103
Lavergne, TN 37086
615/793-5510
800/227-6136
fax: 615-793-5512
Jon Yarbrough, Mark Brown
[countertop *Convert-A-Cabinet]*

NOVA GAMES OF CANADA
4880 Hickmore St.
St. Laurent, Quebec Canada H4T 1K6
514/340-1280
fax: 514-340-9634
Nell Rubin
[amusement game cabinets]

PLATEAU, INC.
1 Plateau Lane
Tracy City, TN 37387
615/592-2000
800/228-8974
fax: 615-592-2010
David Leanna, Brett Radtke
[manufacturer of the *Angle System* universal video cabinets (19", 24" and 25") that will accept virtually any kit on the market; game changes are made through a drawer system that houses software/kits]

PLACEMENT P.V.A., INC.
7101 Trans-Canada Hwy.
St-Laurent, Quebec Canada H4T 1A2
514/336-5050
fax: 514-332-1739
Jean-Marc Laniel
[cabinet makers and kit/system/conversion specialists]

SYNSOR CORP.
14241 N.E. 200th St.
Woodinville, WA 98072
206/481-6600
800/426-0193
fax: 206-775-7941
Gary L. Bullock, Mark B. Tomlinson
[cabinets for manufacturers]

TAITO AMERICA CORP.
660 S. Wheeling Rd.
Wheeling, IL 60090
312/520-9280
[manufacturer of *TC-100* universal upright cabinets for video game kits]

TEKBILT, INC.
Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006
216/322-3232
800/666-7776
fax: 216-322-3238
Buzz Bruner, John Browne, Brian McGowan
[video game cabinet]

VIDEO SYSTEMS
1836 Gum Branch Rd.
Jacksonville, NC 28540
919/455-9846
800/762-9842
fax: 919-455-0858
Dovard Padget, Don Lambrecht
[universal video cabinet]

VIDEO TECH
750 E. Talmadge Ave.
Akron, OH 44310
216/633-3124
John Grifa
[cabinet manufacturer, uprights, countertops & cocktails]

WOOD SYSTEMS
2215 Ringwood Ave.
San Jose, CA 95131
408/432-0450
Butch Hauser
[cabinet manufacturing]

GAME GRAPHICS

ADVANCED GRAPHICS DESIGNS
4673 Aircenter Circle
Reno, NV 89502
702/827-8285
fax: 702-827-8283
Richard Levy, Ed Mallow, Linda Shields, Steven Houge, Jerry Davidson
[silk screen printing for pressure-sensitive side graphics, control panels, overlays, backlighted headers, mirrorized graphics, glass, plex]

BEELINE GROUP, INC.
2149 O'Toole #L
San Jose, CA 95132
408/432-8333
fax: 408-432-0936
Tom Harlan, Ed Shimmon
[original artwork & printing of video game graphics, promotional materials & advertising]

DRYCAL, INC.
14511 Saranac Rd.
Cleveland, OH 44110
216/541-0225
fax: 216-541-9314
Margus Sweigard, Sales
[custom-made & generic control panel overlays, marquees, instruction sets, and decals]

DON MARSHALL PRODUCTIONS
415 W. Huron
Chicago, IL 60610
312/944-0720
[complete graphic services]

PRIORITY CIGARETTE SERVICE
3628 Prospect Ave.
Cleveland, OH 44115
216/431-4100
Joe Abraham, Bob Abraham
[manufacturers of *The Competitor* coin holder, customized inserts for cigarette machines and *Priority Wander,* a computerized inventory control system for vending]

WILLIS ENTERPRISES
15335 Kennedy Rd.
Los Gatos, CA 95032
408/356-9596
fax: 408-356-2351
Bob Willis, Owner
[design & silkscreening of coin-operated amusement games]

INDUSTRY CONSULTANTS

ARCADE SERVICES
Box 1447
Lombard, IL 60148
708/629-0034
Brian Kissane, Steve Kolowski
[complete repair service of home & commercial games; lease agreements; vending gameroom management & consultations]

BILOTTA ENTERPRISES
112 Lake St.
Newark, NY 14513
315/331-7676
John Bilotta
[route and arcade management/design consultants]

CLEVELAND COIN MACHINE EXCHANGE
17000 So. Waterloo Rd.
Cleveland, OH 44110
216/692-0960
800/776-6699
fax: 216-692-0085
[turn-key operations of adult entertainment locations such as sports bars and nightclubs; amusement concepts and sports simulators; design, management and sales]

C.M.D., INC.
10 Paulding St., Box 129
Elmsford, NY 10523
914/347-3777
800/336-0321
fax: 914-347-3781
Alexander Kress
[arcade & indoor sports center design, equipping & management]

JACKSON AMUSEMENT CO.
220 W. County Line Rd.
Jackson, NJ 08527
201/367-5353
800/669-5354
Jack Guarnieri
[arcade design/setup consulting service; route management & appraisal service]

JUKES, PINS & AMUSMENTS, LTD.
1 Mertz Ave., P.O. Box 143
Hillside, NJ 07205-1639
201/926-3681
Myron Sugerman
[consultants for the gambling & amusement machine industry since 1937; domestic, export, operating, joint ventures, manufacturing & distribution]

J.R. MINICK & ASSOC., INC.
3308 Oak Grove
Dallas, TX 75204
214/880-0330
fax: 214-880-0115
J.R. "Bob" Minick, Rich Poling
[market research, economic planning, design, development & management for leisure industries]

MONDUCE, INC.
55 Fadem Rd.
Springfield, NJ 07081
201/467-9700
telex: 421810
Richard Sarkisian, Bruce Kawut
[amusement center design, equipping, operation and management for malls, parks, etc.]

PRISM PRODUCTS
3955 Suffolk Lane
Hoffman Estates 60195
708/7805-5991
fax: 708-705-8095
Frank Bundra, Joe Bundra
[manufacturer reps]



P.M.I. Fields the Biggest Line

Choose from the biggest line of plush toys and novelties in the pros.

You can bet you'll always receive a winning product at an unbeatable price. Our factories produce the widest selection available in the league.

We also have the best game plan for all your redemp - tions, trade-ups and build-ups.

Call to place your order today and ask for a free catalog.

1-800-562-5266

MasterCard

VISA

INTERNATIONAL

P.M.I. Toys & Novelties

FAX (512) 824-6565

4310 Tejasco, San Antonio, TX 78218

RETAIL CONSULTANTS
1549 Placentia No. 109
Newport Beach, CA 92663
714/645-8183
Kathi Wheeler
[arcade location brokerage service; Conditional Use Permit representation]

BOB RONDEAU
456 Skyline Blvd.
Green Bay, WI 54302
414/468-0821
Bob Rondeau
[show exhibit, technical school & trade affairs planning & execution]

SPIRIT OF DESIGN
a division of Century Vending
12817 So. Halldale Ave.
Gardena, CA 90249
213/532-2351
fax: 213-532-2355
Sue Monday
[gameroom, arcade, theme bar and family amusement center consulting]

TEC-MASTER MARKETING
950 N. Michigan Ave. #3801
Chicago, IL 60611
312/943-7736
fax: 312-943-7736
Ross B. Scheer

YELLOW PEARL, INC.
330 Eisenhower Lane
Lombard, IL 60148
708/629-6500
fax: 708-629-6699
Larry Siegel
[consultants to Atari Corp. and other developers for coin-op and consumer markets]

LEGAL & FINANCIAL SERVICES

CPC SERVICES, INC.
660 White Plains Rd.
Tarrytown, New York
914/332-5200
Phil Kass, Harvey Goldman
[equipment financing]

DRA PRICE GUIDE
1515 NW 167th St. #110A
Miami, FL 33169
305/625-2903
Ted Bush, Dorothy L. McGee
[new & used equipment price guide]

MERRITT & HAGEN
Warner Center
6400 Canoga Ave. #311
Woodland Hills, CA 91367
818/992-1940
fax: 818-992-3309
Laurence Merritt, David Hagen
[representing operators for over 13 years; regular columnists for *RePay Magazine]*

BOB SNYDER & ASSOCIATES
20264 E. Carrey Rd.
Walnut, CA 91789
714/595-1237
fax: 714-594-3279
Bob Snyder
[games, gaming and gambling consulting services on concepts, designs, regulations, licensing matters, game product evaluations, forensic examinations, arcade & route consultation]

DESIGN
PLANNING
OPERATIONS

J. R. MINICK
& ASSOCIATES, INC.

3308 OAK GROVE ■ DALLAS TX 75204
■ 214/880-0330 ■ FAX 214/880-0115 ■

MUSIC SERVICES

AKMAN-RB PRODUCTS LTD.
4801 Keele St. #47
Downsview, Ontario Canada M3J 3A4
416/665-6501
fax: 416-665-6850
John Akman, Joe Tumanguil
[digital sound manufacturer for rides, games, sound effects, animation and vending machines]

A TITLE STRIP PROGRAM COMPANY
P.O. Box 333
Riva, MD 21140
301/956-5856
800/950-JUKE (5853)
Mel Spindle, Steve Angell
[computer program to print title strips; CD or 45rpm title strips]

CLEVER DEVICES
10 Sagamore Hill Dr.
Port Washington, NY 11050
516/767-0682
800/872-6129
fax: 516-767-3635
William Long, Mike Conway
[digital audio components]

COMMERCIAL SOUND & ELECTRONICS
8507 Natural Bridge Rd.
St. Louis, MO 63121
314/428-4857
Jim Scheff
[*JBS Automatic Jukebox Switch* silences b/g music & stereo systems when jukebox starts, with no cutting into jukebox wiring]

FRAZIER
Petit Jean Mountain
Rt. 3, Box 319
Morrilton, AR 72110-9532
501/727-5543
800/422-7757
fax: 501-727-5402
James R. Truelsen
[digital-ready compact full-range loudspeaker systems ideal for CD jukebox installations; 11 systems range from 25 to 250 watts in power handling (continuous pink noise) suitable for locations ranging from restaurants up to the largest of clubs & lounges]

LA EAST, INC.
127 Union St.
Hatfield, PA 19440
215/362-2890
fax: 215-368-7272
Stephen Devlin, Emery Kertesz
[audio/video reinforcement and distribution products; sales, service & applications engineering]

MTX
555 W. Lamm Rd.
Freeport, IL 61032
815/232-2000
fax: 815-233-2124
Loyd Ivey, Rob Landsberg
[loudspeaker components & systems]

RECORD SOURCE INTERNATIONAL (RSI)
205 NE 1st Ave., Box 75
Mineral Wells, TX 76067
817/325-8752
fax: 817-325-6431
Dock Ringo, Doug Young, Betty Ringo
[7" 45rpm vinyl record subscription service to the jukebox industry, radio stations and disc jockeys]



NATIONAL AND INTERNATIONAL PROJECTS
FROM CONCEPT TO COMPLETION
SPIRIT DESIGNS DOES IT ALL FOR YOU!

- Space Planning
- Interior Design
- Custom Lighting
- Impact Graphics
- Game Selection
- Game Placement
- Plans and Blueprints
- Color Renderings

Spirit DESIGNS

A DIVISION OF CENTURY VENDING

OFFICE OF
SUE MONDAY
(213) 532-2351
Fax: 213-532-2355

1545 W. 134TH ST. #F • GARDENA, CA 90249

ROWE INTERNATIONAL, INC.
75 Troy Hills Rd.
Whippany, NJ 07981
201/887-0400
Beverly LaSorte
[background music systems]

STAR TITLE CO.
1015 Park Ave.
Lakewood, NJ 08701
201/370-4044
fax: 201-364-4666
ask for Grace
[full line of blank title strips, display boards (45), general commercial printing]

STERLING TITLE STRIP CO.
P.O. Box 5894
Pittsburgh, PA 15209
412/322-4555
Ed Fedorchak
[jukebox title strips, printed and blank; jukebox record promotions; divider cards; price stickers]

TAPE-ATHON CORPORATION
13633 Crenshaw Blvd.
Hawthorne, CA 90250
213/676-6752
fax: 213-676-9532
Lee Tate, Rick Bottom
[background and foreground music and audio systems]

PINBALL and NOVELTY PARTS & SUPPLIES

ALL AMUSEMENT
7828 Balboa Blvd.
Van Nuys, CA 91406
818/782-2407
[used games; video repairs & conversions; repair & restoration of electro-mechanical pinballs]

COMPETITIVE PRODUCTS CORP.
River Rd., Bldg. 5, P.O. Box 1645
Tullytown, PA 19007
800/562-7283
Bill Ray Jr., Kyrt Wentzell
[replacement parts and supplies; billiard accessories]

CONTINENTAL MANUFACTURING
601-623 Holt St., Box 3232
Montgomery, AL 36109
205/265-9738
205/272-2460
fax: 205-265-9511
H. Jack Windsor, W.A. Bill Windsor, Bernie Gomez, Tracey Johnson, Jimmy Harris
[billiard supplies]

D&R INDUSTRIES
see National Parts Houses P. 155

ELDORADO PRODUCTS
14816 Main St.
Gardena, CA 90248
213/516-9525
fax: 213-516-7058
[wide range of pinball & video components in stock; complete game repair service; sales of used boards]

EM DIRECT
2105 Oxford Rd.
Des Plaines, IL 60018
708/699-7400
800/373-6523
fax: 708-699-1924
Eric Mittel, Kit Mittel
[pinball displays; replacement parts for amusement equipment including custom power supplies; security bars; billiard supplies, etc.]

FOREMOST PLASTIC PRODUCTS
7834 W. Grand Ave.
Elmwood Park, IL 60635
312/452-5300
Jim Schultz
[manufacturers of standard & custom plastic parts for pinballs & most coin-op games]

HAPP CONTROLS
see National Parts Houses P. 155

IMPERIAL INTERNATIONAL
see National Parts Houses P. 155

INTRASTATE AMUSEMENTS
309 Laurelwood Rd., Unit 5
Santa Clara, CA 95054
408/748-9999
Sam Underwood, John Degnan
[service/repair & parts for pinball and video games]

J-S SALES
see National Parts Houses P. 155

JOHN'S JUKES
2343 Main St.
Vancouver, B.C. V5T 3C9
604/872-5757
fax: 604-872-8073
John Robertson
[pinball, video & jukebox sales & service]

MAZZCO dba ATLAS DISTRIBUTING PARTS
4500 W. Dickens
Chicago, IL 60639
312/276-5005
fax: 312-292-4496
Mike Mazzaroli, Moose

1341 Sadlier Circle So. Dr.
Indianapolis, IN 46239
317/322-0104
fax: 317-359-8035
Dawn and Jill

3133 Madison St.
Wyoming, MI 49509
616/241-1472
fax: 616-241-2170
[complete selection of parts for amusement games; special pricing on power supplies & billiard cloth]

MIKE MUNVES CORP.
10 Paulding St.
Elmsford, NY 10523
914/347-3778
Joe Goldsmith, Ralph Hotkins
[parts for many novelty games, including older models]

PINBALL WAREHOUSE OF GAMES
14816 So. Main St.
Gardena, CA 90248
818/885-5050
Evan Steiner
[parts, service, new & used equipment]

PEACH STATE DISTRIBUTING
see National Parts Houses P. 155

PENN-RAY SUTRA CORP.
see National Parts Houses P. 155

PRECISION ASSEMBLY CO.
5308 W. North Ave.
Chicago, IL 60639
312/622-5411
Joseph K. Machina, Anna Lech
[bayonet (regular & mini) and wedge-based lighting devices for pinball and video games; plastic spacers, bushings and insulators]

REGDON SOLENOID
401 Plaza Dr.
Westmont, IL 60559
708/485-5152
David Waskevich
[electronic solenoids for amusement machines]

SANTUCCI ENTERPRISES
6345 W. Warwick Ave.
Chicago, IL 60634
312/286-5629
Carmen Santucci
[manufacturing; replacement relay coils & solenoids for pinball machines]

TWO-BIT SCORE
11600 Manchaca Rd.
Austin, TX 78748
512/282-9369
Bob Sokol
[MPU boards and game ROMs for all electronic pinballs]

WILD DISTRIBUTING
1002 Taft
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
Steven Wild, John Palasota
[complete line of parts and supplies for pinballs, videos, jukeboxes, pool tables, soccer games and dart machines]

POOL, SOCCER, AIR HOCKEY & SHUFFLE PARTS & SUPPLIES

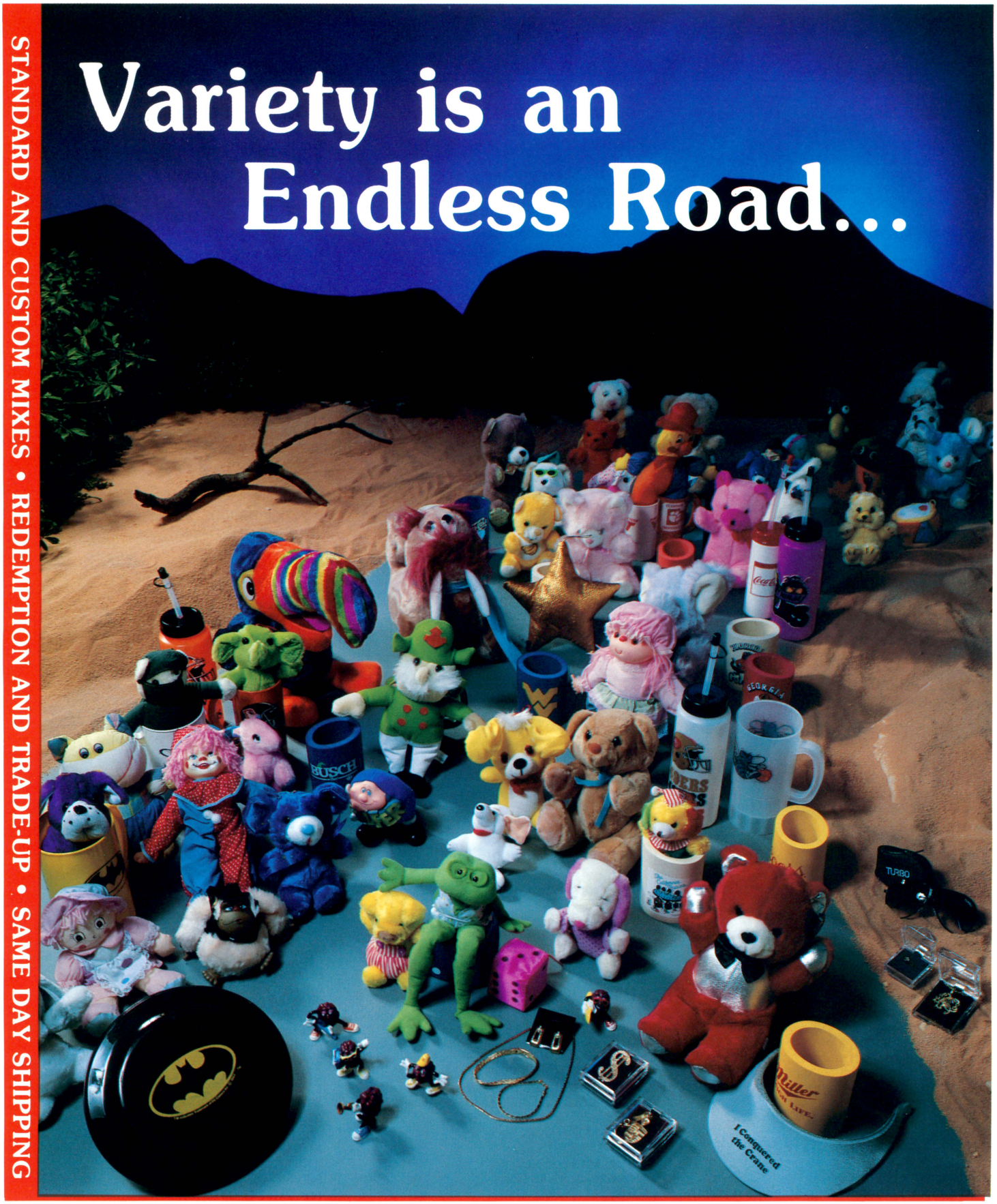
ALL PRIME AMUSEMENTS
P.O. Box 431111
Houston, TX 77243
713/827-1061
Vince Schappell
[makers of the *Pro Shield* air hockey protective shield]

ALMEL INDUSTRIES
2101 W. Jackson #6
Tupelo, MS 38801
601/841-1721
Mel Blatt
[pool and game table light fixtures; cue racks]

AMERICAN SHUFFLEBOARD CO.
210 Patterson Plank Rd.
Union City, NJ 07087
201/865-6633
Sol Lipkin, Dick Delfino
[complete line of shuffleboard supplies & accessories, including waxes, cleaners, polishes, glazes & weights; league information & materials]

AMUSEMENT EMPORIUM
see National Parts Houses P. 155

STANDARD AND CUSTOM MIXES • REDEMPTION AND TRADE-UP • SAME DAY SHIPPING



... AT BRADY NOVELTY!
CALL US TODAY AT 1-800-451-8697

ANSCOT DIST. CO.
14253 W. Eleven Mile Rd.
Oak Park, MI 48237
313/542-5530 800/456-7277
Marty Lustig
[new factory & used original PCB kits; parts & supplies for all coin-op equipment]

BENTLER AMUSEMENT & DIST. CO.
1644 Homewood Ave.
Springfield, IL 62704
217/546-7060
Charles Bentler, Bess Bentler
[shuffleboard resurfacing for distributors and operators]

BUMPER TUBE, INC.
P.O. Box 95
Goodrich, MI 48438
313/636-2040
Mike Kremski, Jake Kremski
[pool table recovering kits & supplies]

COMPETITIVE PRODUCTS CORP.
River Rd., Bldg. 5; P.O. Box 1645
Tullytown, PA 19007
800/562-7283
Bill Ray Jr., Kyrt Wentzell
[billiard accessories; replacement parts and supplies]

CROWN BILLIARD & SOUND
469 Merrick Rd.
Lynbrook, NY 11563
516/593-4747
Arnie Trepel
[billiard supplies and electronic parts]

D&R INDUSTRIES
see National Parts Houses P. 155

DAVIS BILLIARD BALL CO.
1311 Knight St.
Arlington, TX 76015
817/467-6453
Frank Davis
[cue balls, track balls, custom cleaner sets]

DUFFERIN, INC.
4240 Grove Ave.
Gurnee, IL 60031
708/244-4762
Hank Hayes
[complete line of billiard supplies including cues, balls, cloth and tables]

EM DIRECT
2105 Oxford Rd.
Des Plaines, IL 60018
708/699-7400
800/373-6523
fax: 708-699-1924
Eric Mittel, Kit Mittel
[billiard supplies; pinball displays; replacement parts for amusement equipment including custom power supplies; security bars]

EZE REPAIR CO.
134 Hampden Rd.
East Longmeadow, MA 01028
413/525-1314
Pat O'Toole
[pool table recovering; machine repairs]

GALAXY DIST.
401 S. Elgin St.
Tulsa, OK 74120
918/584-1515
800/678-7665
fax: 918-584-1515
Mukesh Shah, Nick Shah
[pool ball polishing machine]

GLOBAL BILLIARD MFG. CO., INC.
1263 West 132nd St.
Gardena, CA 90247-1595
213/327-0562
fax: 213-327-3816
Torben Gramstrup
[billiard accessories]

HUEBLER INDUSTRIES
600 Jefferson St., P.O. Box 644
Linn, MO 65051
314/897-3692
[billiard cues & cue cases]

CHARLES W. HOUSE & SONS
19 Perry St.
Unionville, CT 06085
203/673-2518
[billiard cloth]

THE HYATT BALL CO., LTD.
1 School St.
P.O. Box 342
Ft. Edward, NY 12828
518/747-0272
fax: 518-798-9704
Robert Simpson, David Mullen
[domestic maker of phenolic billiard balls; pool balls; 15-, 9- and 7-ball racks; Valley-type magnetic cue balls; custom cue balls; carom, snooker, bumper & track balls; racks; clocks]

IMPERIAL INTERNATIONAL
see National Parts Houses P. 155

INTERNATIONAL BILLIARDS
2311 Washington
Houston, TX 77007
713/869-3237
800/255-6386
fax: 713-869-8420
Al or Alicia Morrison, Kim Heacock
[billiard cloth, cues, balls, slate, fixtures; cue repair products]

J-S SALES
see National Parts Houses P. 155

HENRY W.T. MALI CO.
257 Park Ave. So.
New York, NY 10010
212/475-4960
800/223-6468
fax: 212-533-8169
John O'Connor, Norm Althoff
[billiard cloth and 2-piece cues]

MAZZCO dba ATLAS DISTRIBUTING PARTS
4500 W. Dickens
Chicago, IL 60639
312/276-5005
fax: 312-292-4496
Mike Mazzaroli, Moose

1341 Sadlier Circle So. Dr.
Indianapolis, IN 46239
317/322-0104
fax: 317-359-8035
Dawn and Jill

3133 Madison St.
Wyoming, MI 49509
616/241-1472
fax: 616-241-2170
[special pricing on billiard cloth]

McDERMOTT CUE MFG., INC.
W146 N9560 Held Dr.
Menomonee Falls, WI 53051
414/251-4090
800/666-2283
[custom billiard cues and cases]

MISSION POOL TABLES
26 W. Mission St. #1
Santa Barbara, CA 93101
805/569-1444
800/852-2089 (out of state)
John P. Kuhn
[dealers in cloth, cues, talc, chalk and 50-cent coin chutes; distribution of pool tables, shuffleboards, table soccer & air hockey]

NATIONAL BILLIARD CO.
1111 Western Row Rd.
Mason, OH 45040
513/398-2149
800/543-8335 (in Ohio)
800/543-0880 (outside Ohio)
fax: 513-398-7165
Steve Hill
[billiard and pool supplies]

NORWOOD PRODUCTS CO.
P.O. Box 333
Oscoda, MI 48750
517/739-9852 (3221)
800/622-3221
Bill Miller
[billiard cues; pool supplies & accessories]

NU LOOK PRODUCTS
1340 Stirling Rd. #10B
Dania, FL 33004
305/992-8877
fax: 305-922-8881
Rick Hoffman
[billiard & shuffleboard waxes; maintenance care products]

OASIS AMUSEMENTS
500 N. Hwy. 77 #900
Waxahachie, TX 75165
214/937-3002
Larry Burns, Mary Harrington
[manufacturers of the *Puck Stops Here* original air hockey safety shield]

PEACH STATE DISTRIBUTING
see National Parts Houses P. 155

PENN-RAY SUTRA CORP.
see National Parts Houses P. 155

PLAY MASTER-RENAISSANCE
P.O. Box 359
Bland, MO 65014
314/646-3294 800/325-0087
[billiard accessories; makers of non-coin tables]

POOL CHALK SAVER, INC.
P.O. Box 46218
Mt. Clemens, MI 48046
313/949-8855
fax: 313-949-8855
Joseph Ellul Jr., Bonnie Robinson
[*Pool Chalk Saver* dispenses cue chalk cleanly and effectively without the usual mess; *Cue Chalk Stix* (one-piece) to fit the dispenser]

STAR BILLIARD SUPPLY
(Playfair Shuffleboard Co.)
7021 Bluffton Rd.
Ft. Wayne, IN 46809-2705
219/747-7288 (2877)
800/541-3743 (out of state)
fax: 219-747-0470
Brian Crowl, Rico Alleje, Kelly Caudill
[billiard accessories]

TWEETEN FIBRE CO.
1756 W. Hubbard St.
Chicago, IL 60622
312/733-7878
Irv Nemecek
[cue tips, billiard chalk & chalk holders]

VIKING CUE MFG., INC.
2710 Syene Rd.
Madison, WI 53713
608/271-5155
fax: 608-271-5157
[manufacturers of custom and production two-piece cues and cases; repair work on all types of cues]

WARREN OF STAFFORD
99 Furnace Ave.
Stafford Springs, CT 06076
203/684-2766
800/456-9665
fax: 203-684-7500
Don Canfield Jr.
[manufacturers of wool/nylon blend and 100% wool billiard cloth]

WEST COAST BILLIARD SUPPLY
1696 W. Washington
Los Angeles, CA 90007
213/737-6446
fax: 213-737-1328
Don Lee, Jim McIntosh
[pool table supplies; other amusement products]

WICO CORP.
see National Parts Houses P. 155

WILD DISTRIBUTING
1002 Taft
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
Steven Wild, John Palasota
[complete line of parts and supplies for pool tables, soccer games, pinballs, videos, jukeboxes and dart machines]

PROMOTION

ABC WAREHOUSE/HAPPY SIGN DIV.
6720 Burnet Rd.
Austin, TX 78757
512/459-8413
fax: 512-451-2352
Ralph Baccus, Bob Lemmons
[6' animated advertising characters such as gorillas, clowns, robots, etc; rope lights, neon signs, balloons, etc.]

AMERICAN EIGHT-BALL PRODUCTS
P.O. Box 2612
Fair Oaks, CA 95628
916/961-6688
800/628-4468 (outside CA)
Larry Turner
[makers of pool, dart & tavern promotional items such as the *Pool/Dart Kitty* and the *Soft Dice Box]*

BEELINE PRODUCTS
2149 O'Toole #L
San Jose, CA 95131
408/432-8333
fax: 408-432-0936
Tom Harlan, Ed Shimmon
[designers & producers of original video game graphics, brochures & advertising]

CHRISTINE FINDLAY PHOTO GRAPHIC ARTS
Highway 36 at Airport Plaza
Hazlet, NJ 07730
201/264-2211
fax: 201-264-7383
Christine Findlay
[specializing in advertising photography, product brochures, sales sheets and catalogs for the amusement game industry]

DON MARSHALL PRODUCTIONS
415 W. Huron St.
Chicago, IL 60610
312/944-0720
[photography; illustrations; complete graphic service; color separations; silk-screening; 4-color process printing on paper, styrene, vinyl, polycarbonate and lexan; producer of art for all cabinet and game components; advertising]

PINBALL EXPO
2671 Youngstown Rd. SE
Warren, OH 44484
216/369-1192
800/323-FLIP (3547)
fax: 216-369-6279
Robert Berk, Mike Pacek
[world's only pinball showcase devoted exclusively to the pinball industry: seminars, pinball factory tour, international pinball tournament, etc.]

THE ROBOT FACTORY
P.O. Box 112
Cascade, CO 80809
719/687-6208
Mary Bolner
[pre-programmed animated characters and remote-controlled promotional robots for arcades]

ROCKLIN ASSOCIATES
6520 Selma Ave. #440
Los Angeles, CA 90028
213/650-2032
fax: 213-874-4539
[mailing list rentals for amusement operators, vending operators, mini-golf, bowling, skating, other amusements, RV parks & bars]

SALLY INDUSTRIES, INC.
803 Price St.
Jacksonville, FL 32204
904/353-5051
telex: 703529
fax: 904-353-4489
John Wood
[lively entertainment featuring animatronic animal and human-style characters; single- & multi-character shows: dixieland, country, bluegrass, etc.; other types of characters]

REPAIR and CONVERSIONS

ABESCO, INC.
3840 Lagrange St.
Toledo, OH 43612
419/476-4196
800/441-5455
Phyllis Ashenfelter, John Rehkopf, Cheryl Bodi
[video & pinball repair; billiard table repair; recovering & moving]

ALL AMUSEMENT
7828 Balboa Blvd.
Van Nuys, CA 91406
818/782-2407
[video repairs & conversions; repair & restoration of electro-mechanical pinballs]

ALPHA-OMEGA AMUSEMENTS & SALES
6 Sutton Place
Edison, NJ 08817
908/287-4990
fax: 908-287-3079
Frank "The Crank" Seninsky, Joe Camarota
[complete game service; reconditioned games; tokens; parts; consultation; redemption specialist]

ALL/TRONICS, INC.
555 Sampson
Mt. Pleasant, MI 48858
517/773-9889
Phil
[conversions, parts & supplies; route service; used games]

A.M. AMUSEMENTS
Rt. 3, Box 87
Benson, NC 27504
919/894-3342
Terry Meek
[video, pinball and jukebox repair; kit conversions]

ARCADE SERVICES
Box 1447
Lombard, IL 60148
708/629-0034
Brian Kassine, Steve Kowloski
[complete repair service for home & commerical games; lease agreements; vending gameroom management & consultation]

BENTLER AMUSEMENT & DIST. CO.
1644 Homewood Ave.
Springfield, IL 62704
217/546-7060
Charles Bentler, Bess Bentler
[E-Z Slate Lifter for recovering pool tables; shuffleboard resurfacing]

BOB'S AMUSEMENT SERVICE
1570 Waltham Rd.
Concord, CA 94520
415/687-5115
Bob English
[repair and service of most coin-op equipment including "antiques"; mobile service]

CAS LTD.
191 Kingwood Ave. NW
Salem, OR 97304
503/362-2305
800/752-9110
John or Loyal
[game repair specializing in video poker sales & service; also R&D work]

CENTRAL VALLEY AMUSE. SERVICE
5831 Rosebud Lane
Sacramento, CA 95841
916/331-9134
Cliff Nelson, Ted Driscoll
[specialists in video conversion & repair]

COIN OP SERVICES, INC.
197 S.W. 20th Way
Dania, FL 33004
305/923-4426
Ted Bush
[service for all brands of jukeboxes; service for Ardac, National and Rowe bill changers]

COIN-OP TECHNICAL SERVICES
2481 Burlingame SW
Wyoming, MI 49509
616/530-2260
William Kirk Kemp
[repair & conversion service for amusements, pinball & video]

CONTEMPORARY AMUSEMENTS
No. 5 Country Squire Lane
St. Louis, MO 63146
314/997-6558
Carl Cicora
[repair and modification of Gremlin and Sunbird wall games]

DISCOUNT VIDEO & PINBALL
1515 Sunkist #1J
Anaheim, CA 92806
714/385-1113
Nita Lopez, Nick Lopez, Nardi Serrano, Romulo Rivera
[repairs; conversions; parts]

DOTECH LTD.
564 Stevenson St.
San Francisco, CA 94103
415/626-1443
Dave Ormiston, Dan Cocks
[service and parts for all domestic and most imported coin-op games]

ELDORADO PRODUCTS
14816 Main St.
Gardena, CA 90248
213/516-9525
fax: 213-516-9522
[complete game repair service; sales of used boards; wide range of video & pinball components in stock]

EZE REPAIR
1725 Sheepshead Bay Rd.
Brooklyn, NY 11235
718/891-4475
Pete Guzzi
[service and repair of coin machines; rebuilding of old machines, pool table recovering; parts and supplies]

FLJ ELECTRONICS
557A Plainview Rd.
Plainview, NY 11803
516/932-6557
Frank Hamilton
[PC board repair, computer repair and consultation]

THE GAME DOC
8000 Wheatland Ave. #B
Sun Valley, CA 91352
818/504-0440
800/766-3166
fax: 818-504-1153
Kent Tieche
[conversions, sales & service]

THE GAME EXCHANGE
1590 Alum Creek Dr.
P.O. Box 09598
Columbus, OH 43209
614/258-2933
800/848-1514 (in Ohio)
800/848-0110 (outside Ohio)
fax: 614-258-2940
Bob Rothman
[conversion kits sales, installation & service]

GOLDEN'S DIGITAL SERVICE
880 Armorlite
San Marcos, CA 92069
619/727-1860
Chuck Golden
[service/repair on video & PC boards]

JACK GUARNIERI SERVICE
P.O. Box 155
Brooklyn, NY 11236
718/927-0554
212/613-0691
[repair of coin-op equipment; test equipment]

J-S SALES
see National Parts Houses P. 155

HOWARD'S SERVICE
1526-B Candytuft
Houston, TX 77038-2921
713/448-8392
Howard Lowe
[field service since 1948 for all Gulf Coast equipment; repairs done on location]

INTRASTATE AMUSEMENTS
309 Laurelwood Rd., Unit 5
Santa Clara, CA 95054
408/748-9999
Sam Underwood, John Degnan
[conversion specialists; service/repair & parts for pinball and video games]

JVS (JAY'S VENDING SERVICE, INC.)
4035-4036 North Point Blvd.
Baltimore, MD 21222
301/388-0993, 1425
fax: 301-477-3110
Jay S. Roffeld, Tim J. Hoffer
[all types of board repair, specializing in poker boards]

J 'N' B HOME AMUSEMENT CO.
1707 So. Rt. 130
Burlington, NJ 08016
609/386-6696 (387-0620)
John Polito, Jr., John Polito, Sr.
[sales, service & parts for coin-op equipment including slots and other antique machines]

LASER TRONICS
1332 Bent Tree Lane
Concord, CA 94521
415/687-0490
Norman Strehl
[repair of laserdisc players, parts & supplies, local service of all types of vending & amusement machines]

LASERWORKS
(formerly In Service, Inc.)
3336 N. Clark St.
Chicago, IL 60657
312/327-3636
fax: 312-327-7033
Abi Carmen, Angel Pagan
[Pioneer-authorized, preferred service company for laserdisc & CD repair; also repairs other brand CD mechs; sales of laserdisc hardware, industrial & consumer players; laserdisc software]

MICROMAX CORP.
411 So. London Ave.
Egg Harbor, NJ 08215
609/965-4973
Robert Battaglia
[poker game repairs; replacement battery boards; upgrade kits, parts & accessories]

THE NIMBUS GROUP
2569 E. 209th Place
Long Beach, CA 90810
213/549-5647
Bill McKechnie, Dennis McCall
[game field service specialists]

NU CONCEPT SYSTEMS, INC.
2725 Advance Lane
Colmar, PA 19815
215/822-8400
800/762-4278
telex: 279-626 fax: 215-822-1427
Bob Scheuerle, Jeanne Charlton, Stephen Delahanty
[PCB rework/repair equipment and static control equipment]

PINVIDEO, INC.
1746 Bank St.
Baltimore, MD 21231
301/522-7151
Mike Bradley
[service for poker game boards and related components]

POKER PLUSS
423 Cummings Ave.
Trenton, NJ 08611
609/695-3535
John Bruns, Fred Goddard
[sales & service for video poker games: repair; kits; UMM2034 universal memory module]

PROFESSIONAL ELECTRONICS, INC.
P.O. Box 463
Mt. Laurel, NJ 08054
609/234-1742 (24 hours)
telex: 650-317-6128 MCIUW
fax: 609-722-1483
Pete Graulich
[service on all types of equipment, including video, pins, music, cigarette, slots, merchandise & amusement; technician will travel 100 mile radius from Philadelphia]

P&T VIDEO & REPAIR
438 W. Arrow Hwy. #90
San Dimas, CA 91773
714/599-1396
[repair & conversion of all makes and models of videos]

RAM STAR
21210 Highway 60
Platteville, CO 80651
303/737-2441
800/228-0958
J. Paul SoRelle, Carroll SoRelle, Linda Rumsey, Nolan Kriegel, Jim Peterson
[complete line of Omega video card game parts; service on monitors, Omega PC boards, new video poker, keno, etc.]

S&M REPAIR/SALES/AUCTIONS
24540 Capitol St.
Redford, MI 48239-2446
313/534-7171
fax: 313-534-7704
Stella Fontana, John Beno
[pinball & video game repair]

S.O.S. DISTRIBUTING
5861 Marion St.
Denver, CO 80216
303/292-5853
[repairs & parts for older Seeburg jukeboxes; parts & service for most makes of video & pins]

STAR AMUSEMENTS
2437 Rock Lake Loop
Virginia Beach, VA 23456
804/471-3112
David Seidman
[video & pinball repair by contract or hourly]

STAR*TECH JOURNAL
P.O. Box 1065
18 No. Center St.
Merchantville, NJ 08109
609/662-1080
fax: 609-662-0537
modem: 404/631-2928
Jim Calore, Sharon DiRenzo, Neil Calore
[maker of test equipment, publisher of technical service manuals and technical journal for the coin-op amusements industry; sponsors of industry's only electronic bulletin board and nationwide technical seminar programs]

If you can love it, squeeze it,

play it, or throw it,

Jack's got it for you.

Acme's Jack Kelly sure has his hands full these days! Full of the kind of quality redemption merchandise your customers will love—including licensed items like Noids™, Super Mario Bros®, Rude Dog™ and more. Catch it all in our new full-color catalog. Then order. For your free copy, call Jack at 800-325-7888, ext 422.



Acme Premium Supply Corp.™
4100 Forest Park
St. Louis, MO 63108

© 1990 Domino's Pizza Inc. © 1990 Nintendo of America Inc.
© 1990 Sun Sportswear, Inc. Licensed by Applause Licensing

SUNN INTERNATIONAL INDUSTRIES
624 Douglas Ave. #1412
Altamonte Springs, FL 32714
407/774-9636
fax: 407/682-7860
Bill Medvetz, Brad Babbit, Larry Whelchel
[service for validators & other equipment; power supplies, PC boards, monitors, etc.]

TEKBILT, INC.
Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006
215/322-3232
800/666-7776
fax: 215-322-3238
John Browne, Brian McGowan, Helene Lyons
["high-low" poker and "8 line" PCB repair; poker conversions; sales & service of Mars bill acceptors; game designs developed from concept to manufacture]

TWO-BIT SCORE
11600 Manchaca Rd. #305
Austin, TX 78748
512/282-9369
Bob Sokol
[mail-order repair of pinball circuit boards with fast turn-around; free technical advice]

VIDEO DOCTORS
1241 Bellevue St.
Green Bay, WI 54302
414/468-0167
fax: 414-468-0275
Mike Reetz, Gregg Marweg
[repair on all types of coin-op equipment; 24-hour turnaround on most PCBs & amps]

VIDEO SERVICES
3324 Timbercreek Dr.
Lawrenceville, GA 30244
404/925-8337
John Ebert
[service & repair on Digital Controls, Merit, U.S. Games, Grayhound and Status videos]

WICO CORP.
see National Parts Houses P. 155

WILD DISTRIBUTING
1002 Taft
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
Steven Wild, John Palasota, David Jones
[wide range of video, jukebox & pinball components in stock; game repair; parts & supplies for pool tables, dart & soccer games]

ZANEN ELECTRONICS
3109 2nd St.
Lubbock, TX 79415
806/793-6337
Aubrey Jones, Xan Jones
[easy-to-install monitor repair kits; complete monitor replacement chassis]

REPAIR MATERIALS

ALL/TRONICS, INC.
555 Sampson
Mt. Pleasant, MI 48858
517/773-9889
Phil
[conversions, parts & supplies; route service; used games]

AMES SUPPLY COMPANY
2537 Curtiss St.
Downers Grove, IL 60515
708/964-2440
800/942-1596 (in Illinois)
800/323-3856 (outside Ill.)
[electronic test equipment; electronic parts; chemicals to clean same]

AUTOMATED PRODUCTIONS EQUIPMENT CORP. (A.P.E.)
142 Peconic Ave.
Medford, NY 11763
516/654-1197
fax: 516-289-4735
[SMT thruhole hot-air removal & replacement systems; circuit board track repair kits]

BIEDERMAN DESIGN LABS
P.O. Box 36097
San Jose, CA 95118
408/723-7401
fax: 408-723-4888
Paul Biederman
[JAMMA workbench tester; Nintendo NES tester; monitor testers]

CONTACT EAST
335 Willow St. So.
N. Andover, MA 01845
508/682-2000
800/225-5370
telex: 383088
fax: 508-688-7829
Jayne Handscom
[products for testing, repairing & assembling electronics including test instruments, hand tools, tool kits, static protection supplies, soldering supplies, adhesives & more]

JACK GUARNIERI SERVICE
P.O. Box 155
Brooklyn, NY 11236
718/927-0554
212/613-0691
[test equipment]

HUNTRON INSTRUMENTS, INC.
15720 Mill Creek Blvd.
Mill Creek, WA 98012
206/743-3171
800/426-9265
fax: 206-743-1360
Jim Crosson
[component tester that does not require the power to be on and tests down to the component level without removing component]

JENSEN TOOLS, INC.
7815 So. 46th St.
Phoenix, AZ 85044-5399
602/968-6231
telex: 910-950-0115
Sherman Jensen, Herb Oberman
[distributors of video game service kits, containing tools for the repair and conversion of videos]

KOBETRON, INC.
2271 Arbor Blvd.
Dayton, OH 45439
513/299-0990
Greg Kobe, James Sneed
[equipment for the evaluation and testing of digital circuitry including logic probes, comparitors and emulators; analyzers; IC memory testors; power supplies; EPROM programmers; break out boxes; coax testers]

P.K. NEUSES, INC
1401 Rohlwing Rd.
Rolling Meadows, IL 60008
708/253-6555
fax: 708-253-6652
Gary B. Neuses, Guy A. Neuses
[makers of relay adjusting tools & kits, contact burnishers, spring tension gauges, wrenchs]

PACE, INC.
9893 Brewers Ct.
Laurel, MD 20723-1990
301/490-9860
telex: 198296 PACE UT
fax: 301-498-3252
Jim Bausell
[soldering/desoldering device]

PRINT PRODUCTS INT'L.
8931 Brookville Rd.
Silver Spring, MD 20910
301/587-7824
800/638-2020
fax: 301-585-5402
800-545-0058 (easy-order fax line)
Eric J. Wurst
[equipment, tools and supplies for electronic maintenance and service]

STAR*TECH JOURNAL
P.O. Box 1065
18 N. Centre St.
Merchantville, NJ 08109
609/662-1080
fax: 609-662-0537
modem: 404/631-2928
James Calore, Sharon DiRenzo, Neil Calore
[manufacturers of test equipment; publisher of a monthly technical publication for the coin machine industry; sponsors of the industry's only electronic bulletin board; publisher of technical service manuals; nationwide technical seminar program]

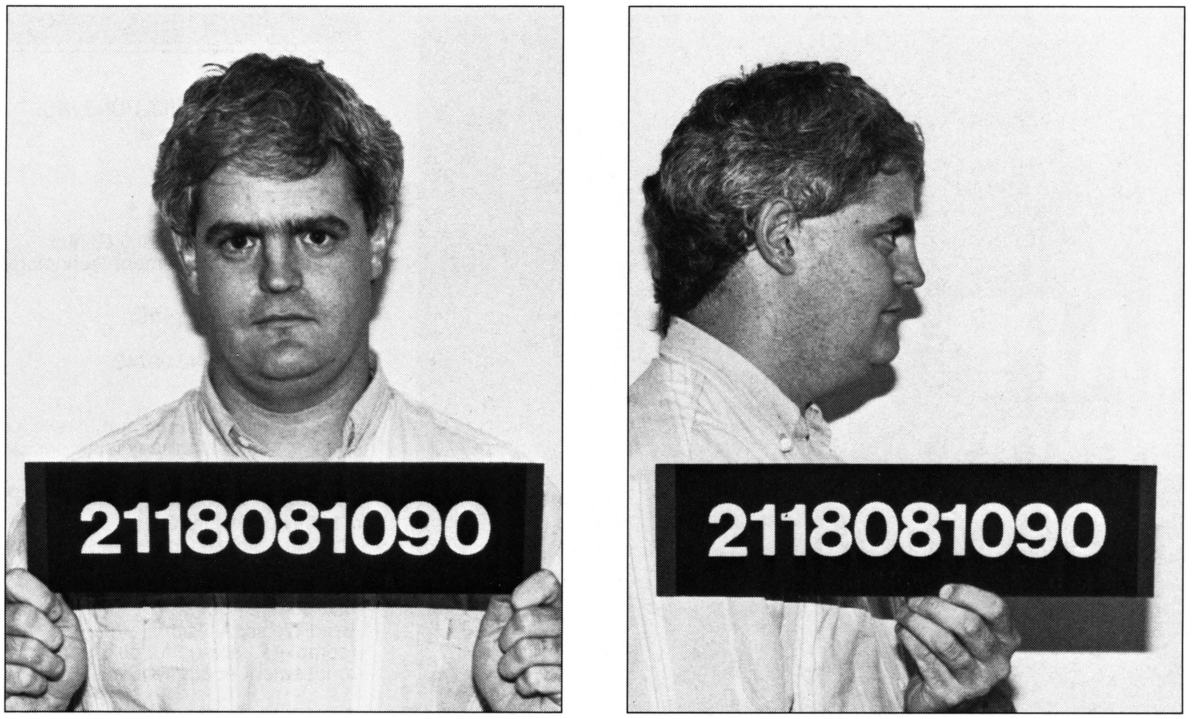
WICO CORP.
see National Parts Houses P. 155

REPLACEMENT & OEM VIDEO GAME COMPONENTS

ALL/TRONICS, INC.
555 Sampson
Mt. Pleasant, MI 48858
517/773-9889
Phil
[conversions, parts & supplies; route service; used games]

A-ONE ELECTRONICS CO., LTD.
496-1 Dapsibri-5 Dong
Dongdaimun-Ru, Seoul, Korea
phone: (02) 248-8264
fax: (02) 243-0649
Y.C. Park
[makers & distributors of monitors, power supplies, joysticks, power chasis, push-buttons, isolation transformers, edge connectors, PCB holders, etc.]

AMUSEMENT EMPORIUM
see National Parts Houses P. 155



Mars Electronics strikes back at high-denomination bill acceptor frauds!

Mars Electronics offers two ways to foil the rip-off artists trying to defraud your high-denomination stackerless bill acceptors!

If you already use Mars Electronics VFM4 stackerless bill acceptors, simply have our newly introduced Credit Bar Retrofit Kit installed by one of our Authorized Service Centers. *It's the only approved retrofit solution that prevents fraud problems that we guarantee will not affect your warranty.*

If you're using another brand of bill acceptor and are being defrauded, switch to our new VFM4 bill acceptor. It has the same credit bar security features as our retrofit kit, built right in.

Either way, you'll enjoy the confidence of high acceptance *and* high security from the company that's on your side in the war against bill acceptor fraud.

The Mars Electronics Credit Bar Retrofit Kit. It's just one more way we're working to keep our customers profitable.

For more information contact your local Authorized Mars Electronics Service Center. Or call our Customer Service Department at 1-800-345-8215.

MARS ELECTRONICS
international

©1990, Mars Electronics International, Inc.



ARCHER COMMUNICATIONS INC.
4600, 400-3rd Ave. SW
Calgary, Alberta
Canada T2P 4H2
403/269-9007
fax: 403-262-5899
Don Robertson, Anthony Ghitter
[3-D sound enhancement technology]

BO-CON MFG. CO., INC.
737 Howe St.
Point Pleasant, NJ 08742
908/899-8080
Roger Bollenbach
[stock and custom monitor masks; coin chutes; custom formed plastic components]

CANADIAN AMUSEMENT GAME SUPPLIES
3117 Thunderbird Cresc.
Burnaby, British Columbia
Canada V5A 3G1
604/421-7042
fax: 604-421-5078
Brad Weiss, Al Tam
[complete back-up for all brands of amusement equipment]

CHUNG YU ELECTRONICS CO. LTD.
P.O. Box 30-535
Taipei, Taiwan R.O.C.
886-2-392-0746
886-2-341-4596
fax: 886-2-397-1968
telex: 24451 CYELEC
J. Huang
[switching power supplies for video games]

CLEVER DEVICES
10 Sagamore Hill Dr.
Port Washington, NY 11050
516/767-0682
800/872-6129
fax: 516-767-3635
William Long, Michael Conway
[digital audio components]

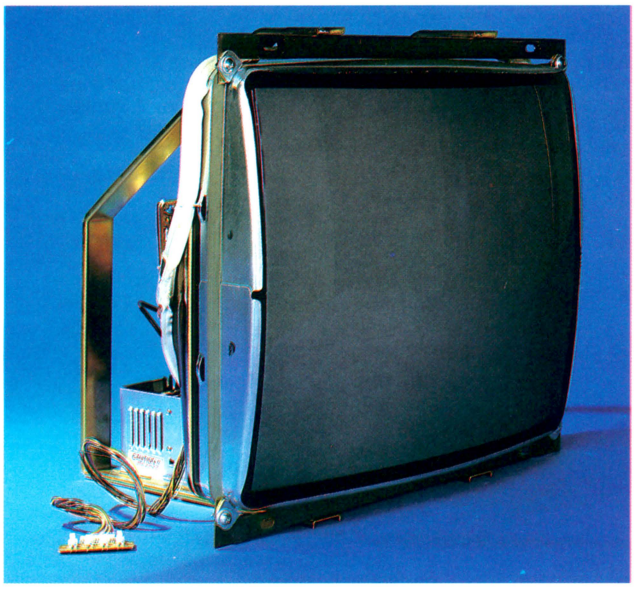
COMPETITIVE PRODUCTS CORP.
River Rd., Bldg. 5
P.O. Box 1645
Tullytown, PA 19007
800/562-7283
Bill Ray Jr., Kyrt Wentzell
[replacement parts and supplies; billiard accessories]

C&P ENTERPRISES
4014 No. Fir Rd. 45
Mishawaka, IN 46545
219/256-1138
fax: 219-256-1144
John Pierce
[kits, close-outs and other supplies]

CONTEX CORPORATION
formerly S. Tsukakoshi
Suzuki Bldg. 301, 1-13-14 Akebono-Cho
Tachikaga, Tokyo 190, Japan
81-425-22-0051
telex: 2842217 PRTNRS J
fax: 81-425-26-2345
Shigeru Tsukakoshi
[Keisu electromagnetic counters, AC and DC fans and other parts]

CUMBERLAND AMUSEMENT CO.
518 Franklin St.
Nashville, TN 37203
615/256-5902
800/727-7333 (at tone, dial 220)
Wayne Ramsey
[arcades; contract routes; parts & service for new & used games]

THE PICTURE IS CLEAR!!



Optima Series 27'' Color Monitor

Besides being the fastest growing monitor manufacturer, Sharp Image's new **Optima Series** has become *the* choice of professional game manufacturers throughout the Amusement Industry. Maybe it's time to find out why.

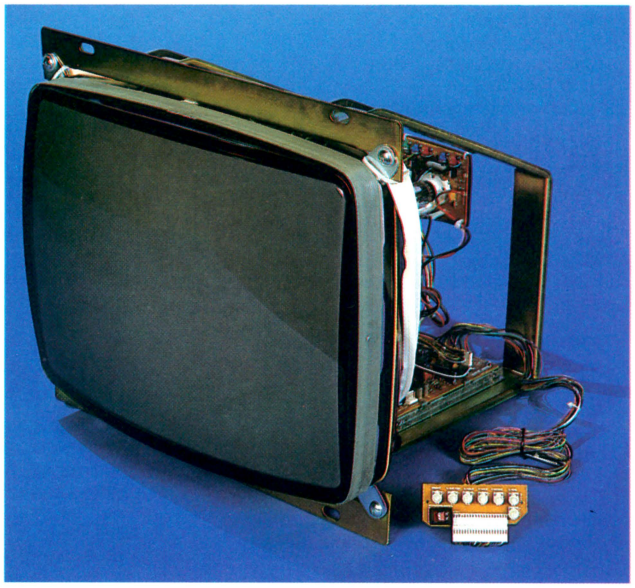
Call your local Distributor.

9'', 13'' & 25'' Monitors also available.

STANDARD FEATURES
(That you don't pay extra for):

- Black Matrix, Non-Glare, Zenith Square Face C.R.T.
- Higher Resolution than conventional Industry Standards
- Front & Rear Adjustment Controls
- Manual Degaussing Switch (on Front Control)
- Custom Designed P.C.B.
- Universal Mounting Frames
- Applicable for all Interfaces (NTSC, DIGITAL, PAL, ANALOG, TTL)
- Meets AMOA Standards

Distributorships Available



Optima Series 19'' Color Monitor

"Ideas in Focus"

AMOA '90
Play The World's LARGEST Video Game . . .
AND
See Our New Line of
MONITORS!!!

9834 Glenoaks Blvd.
Sun Valley, California 91325

SHARP IMAGE ELECTRONICS, INC.

(800) 448-8100, ext. 272
(818) 767-8855
FAX (818) 767-5311

EXCLUSIVE DISTRIBUTOR IN MEXICO:
D.E.A.S.A. · Juan Sarabia # 93 · Col. Nueva Sta. Maria · Mexico D.F., C.P. 2800 · TEL.: 52-5-541-6391 · FAX: 52-5-396-2303

D.C. CABLES
3341 Fitzgerald Rd., Ste. E
Rancho Cordova, CA 95742
916/635-4747
fax: 916-635-3773
Shawn McIntyre
[custom cable harness and wire assemblies]

DOUBLE PLAY, INC.
10517 United Parkway
Schiller Park, IL 60176
708/678-9520
fax: 708-678-9546
Ben Rochetti, Brian Poklacki, Debbie Lamarca, Eric Sidor
[cable and harness; mechanical and electronic assemblies]

EAGO COMPANY LTD.
5F 250 An-Ho Rd.
Taipei, Taiwan
(02)736-8785-6
telex: 23892 EAGO
fax: (02)7363084
Alice Liao
[video game parts and PC boards]

ELDORADO PRODUCTS
14816 Main St.
Gardena, CA 90248
213/516-9525
fax: 213-516-9522
[wide range of video & pinball components in stock; complete game repair service; sales of used boards]

ELECTROHOME, LTD.
809 Wellington
Kitchener, Ontario
Canada N2G 4J6
519/744-7111
[video monitor manufacturers]

ELECTRONIC ENTERTAINMENT, INC.
597 E. Cross Timbers
Houston, TX 77522
713/695-4220
fax: 713-695-1145
Mike Hubacek
[new and used video games; used PCBs, parts & equipment]

EM DIRECT
2105 Oxford Rd.
Des Plaines, IL 60018
708/699-7400
800/373-6523
fax: 708-699-1924
Eric Mittel, Kit Mittel
[replacement parts for amusement equipment including custom power supplies; security bars, pinball displays, billiard supplies, etc.]

ENM CO./N P CORP.
5617 NW Hwy.
Chicago, IL 60646-6135
312/775-8400
fax: 312-775-5968 telex: 25-4068
Thomas Howland, Lee Bryant
[makers of counters, hour meters & adapters]

ENTRON ENTERPRISES CO., LTD.
P.O. Box 19-18
Hsin Tien, Taipei, Taiwan R.O.C.
02-913-5023
fax: 886-2-913-5029
Leo Chang, Marvin Chang
[makers of switching power supplies, joysticks, pushbuttons, leaf switches, micro switches, chassis, monitors, tubes, cabinet assembly, OEM-type PCB assembly, additional spare parts]

EYGO COMPANY LTD./BESTCO INT'L., INC.
3649 Conflans Rd. #122
Irving, TX 75061
214/986-9008
fax: 214-255-4007
William Rivero, Mickey Chen
[manufacture of monitors, chassis, replacement chassis, power supplies, isloation transformers; supplier of joysticks, buttons, multimeters and other game-related electronics and parts; OEMs welcomed]

FIDELITY TRADING
1760 Oaktree Rd.
Edison, NJ 08820
201/549-5721
Roy Huang
[power supplies, transformers, multimeters, electronic parts]

GREAT AMUSEMENT MACHINE EMPIRE
Rt. 1, Box 212
Sparta, TN 38583-9722
615/738-3032 800/251-3032
Marvin Rose
[distributor for Happ Controls; new & used coin machine parts]

GREAT WESTERN, INC.
1300 Mohawk Blvd.
Springfield, OR 97477
503/726-1813
Tim Beckett
[fan-cooled power supplies]

JACK GUARNIERI SERVICE
P.O. Box 1353
Jackson, NJ 08527
201/367-5664
[parts & supplies, conversion kits, ICs, power supplies, repair of coin-op equipment]

HANTAREX CORP. OF AMERICA LTD.
1261-I Wiley Rd.
Schaumburg, IL 60173
312/843-7226
[manufacturers of video monitors and power supplies]

HAPP CONTROLS
see National Parts Houses P. 155

IEE
7740 Lemona Ave.
Van Nuys, CA 91405-9234
818/787-0311
telex: 683-19-551 EE INTL
fax: 818-901-9046
Lou Hronek, Dave Hagen
[lighted pushbuttons, LED lamps & displays]

IMPERIAL INTERNATIONAL
see National Parts Houses P. 155

JC ELECTRONICS, INC.
1428 No. Broad St.
Hillside, NJ 07205
201/705-3400 800/828-4560
fax: 201-705-3476
Virginia Kapl, Carmen Maldonado
[semi-conductors, transistors, diodes, bridges, ICs, and Japanese components]

J-S SALES
see National Parts Houses P. 155

JEROME INDUSTRIES, INC.
8737 Shirley Ave.
Northridge, CA 91324
818/993-1393 fax: 818-993-6009
Tina Malkus, Tahir Zubair
[suppliers of ICs, diodes, transistors, fans, LEDs, etc.]

JOHN'S JUKES
2343 Main St.
Vancouver, B.C.
Canada V5T 3C9
604/872-5757
fax: 604-872-8073
John Robertson
[Jamma conversion cards; old game parts; pinball, video & jukebox sales & service]

JOHNSTON'S GENERAL STORE
11 Greenfield St.
Buffalo, NY 14214
716/838-3038
716/834-6064
fax: 716-834-3233
Bill Johnston, Sharon Johnston
[supplier of K-Coin coin counting scales, Hi-Tron power supplies, Happ Controls products; used PC boards]

KORTEK SEJOO CORPORATION
Hwarang Bldg. 108-74 Oryu-Dong
Guro-Ku, Seoul, Korea
82-2-686-9036
telex: K33454 KORTEK
fax: 82-2-684-8177
H.G. Lee, H.J. Shim
[color monitors in sizes ranging from 9" to 27"; switching power supplies; video game parts & accessories]

LOUISE'S HARNESS SHOP, INC.
712 County Rd. 58
Prattville, AL 36067
205/365-1841
800/365-1941
fax: 205/365-4435
Louise, Fred
[video game wire harnesses of all types; Jamma harnesses and interface PCBs for game conversions]

MAXIMUM MARKETING, INC.
597 E. Crosstimbers
Houston, TX 77022
713/695-4220
fax: 713-695-1145
Mike Hubacek, Jim Bearnth
[PCBs, coin doors, power supplies, used video parts & conversion supplies; used games]

MAZZCO dba ATLAS DISTRIBUTING PARTS
4500 W. Dickens
Chicago, IL 60639
312/276-5005
fax: 312-292-4496
Mike Mazzaroli, Moose

1341 Sadlier Circle So. Dr.
Indianapolis, IN 46239
317/322-0104
fax: 317-359-8035
Dawn, Jill

3133 Madison St.
Wyoming, MI 49509
616/241-1472
fax: 616-241-2170
[complete selection of parts for amusement games; special pricing on power supplies & billiard cloth]

MICRO MANUFACTURING, INC.
535 Old Nashville Hwy.
P.O. Box 1103
Lavergne, TN 37086
615/793-5510
800/227-6136
fax: 615-793-5512
Jon Yarbrough, Mark Brown
[monitors, game parts and EPROM programmers]

DYNAMO

Signature

SERIES

DYNAMO





HS-8A:
19" monitor
Plywood Pedestal
Plywood
Roof/Sidewalls

HS-8:
(Not Shown)
Plywood Pedestal
Particle Board
Roof/Sidewalls

HS-9:
25" monitor
Plywood Pedestal
Particle Board
Roof/Sidewalls

HS-9A:
(Not Shown)
Plywood Pedestal
Plywood
Roof/Sidewalls

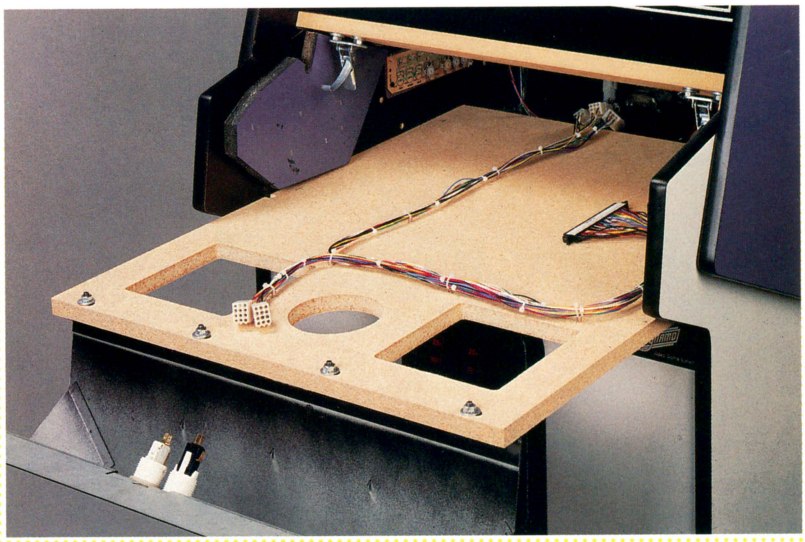
Dynamo, the first name in video cabinets, presents the cabinets of the 90's—the Signature Series, a fresh, new look built with maximum convenience and reliability in mind.

DYNAMO

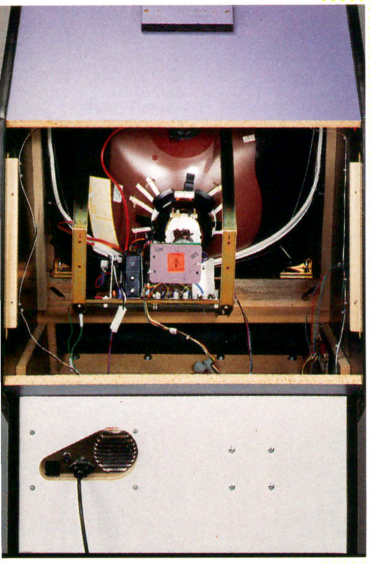
DYNAMO CORPORATION
2525 Handley-Ederville Rd.
Richland Hills, TX 76118
817 589-7699 800 527-6054
FAX 817 284-7606

DYNAMO Signature SERIES DYNAMO

Exclusive slide-out drawer and universal control panel (Compatible with HS-2 models)



Dynamo's newest cabinet series lets you choose the exact features that are right for your application. This series ushers in a new era in video cabinets—one that lets you customize your game presentation and maximize your profits while remaining compatible with HS-2 models.



Solid back panel with service access

FEATURES:

- Oversized control panel of heavy gauge steel with pre-punched holes fit most game configurations.
- High quality Wells-Gardner monitors, standard.

NEW • Economy monitors available on request (see chart).

- Monitors can be mounted either vertically or horizontally.

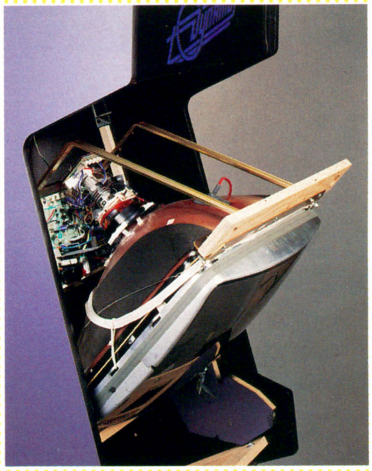
NEW • Monitors tilt out for adjustment/service.

NEW • Monitor controls are mounted up front for easy adjustment.

OTHER FEATURES:

- JAMMA standard wiring harness.
- Lighted, quick-change marquee.
- Industry standard, over/under coin doors.
- Top mounted on/off switches.

NEW • Cabinets for 19" and 25" monitors are same size for consistency on location.



Tilt-out monitor provides easy access

NEW • Protective trim in contrasting colors helps eliminate damage to cabinet.

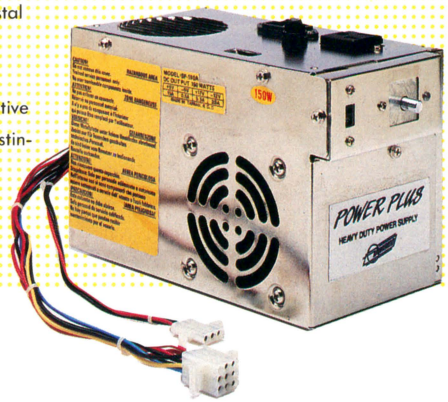
NEW • Removable, plywood pedestal (all models) adds strength and stability.

NEW • Melamine surfaces in attractive colors are easy to clean; distinguishes your game.

Introducing the Dynamo POWER PLUS!

Dynamo's newest innovation—the POWER PLUS, a power supply for the 90's will increase your capacity and keep your games going longer!

- 150 watts, 15 amps at 5 volts increases capacity for growth.
- Adapts to either 110 or 220 currents for operation in any country.
- External 15 amp fuse and EMI filters offer increased protection.
- Adjustable by 5 volts to adapt to any game.
- AMOA standard 3- and 9-pin MOLEX connectors for simple installation.
- Built-in a.c. receptacle for easy access for repairs.



SPECIFICATIONS/SHIPPING DIMENSIONS

MODEL	MONITOR SIZE	MONITOR OPTIONS	CABINET COLORS	SIDEWALL/ROOF CONSTRUCTION	HT	WD	DPT	WT	ITEM #
HS-8	19"	STD	Blue/gray	Particle board	76"	32"	38"	450 lbs.	021800000
HS-8A	19"	STD	Red/gray	Plywood	76"	32"	38"	450 lbs.	021800100
HS-8E	19"	ECON	Blue/gray	Particle board	76"	32"	38"	450 lbs.	021800200
HS-8AE	19"	ECON	Red/gray	Plywood	76"	32"	38"	450 lbs.	021800300
HS-9	25"	STD	Blue/gray	Particle board	76"	32"	38"	450 lbs.	021900000
HS-9A	25"	STD	Red/gray	Plywood	76"	32"	38"	450 lbs.	021900100
HS-9E	27"	ECON	Blue/gray	Particle board	76"	32"	38"	450 lbs.	021900200

DYNAMO

MONARCHY INTERNATIONAL
380 Swift Ave. #21
So. San Francisco, CA 94080
415/873-3055
800/922-7755
fax: 415/588-0335
C.C. Poon, Ken Wright
[memory chips, programmable chips (EPROM)]

PEACH STATE DISTRIBUTING
see National Parts Houses P. 155

PENN-RAY SUTRA CORP.
see National Parts Houses P. 155

PINVIDEO, INC.
1746 Bank St.
Baltimore, MD 21231
301/522-7151
Mike Bradley
[service for poker game boards and related components]

POKER PLUSS
423 Cummings Ave.
Trenton, NJ 08611
609/695-3535
John Bruns, Fred Goddard
[sales & service for video poker games; repair; kits; UMM2034 universal memory module]

RAMA ENTERPRISES, INC.
110 Bridge St.
Brooklyn, NY 11201
718/858-7445
fax: 718-858-7446
Pat Rojanasopondist, Lex Rojanasopondist
[Seeburg jukebox parts]

RGB DISPLAY CORP.
22525 Kingston Lane
Grass Valley, CA 95949
916/268-2222
800/351-1777 (outside Cal.)
[color display monitors]

RARITAN COMPUTER, INC.
10-1 Ilene Ct.
Belle Mead, NJ 08502
908/874-4072
fax: 908-874-5274
Ching-i Hsu
[power supplies]

REGDON SOLENOID
401 Plaza Dr.
Westmont, IL 60559
708/485-5152
Robert Hatfield
[electronic solenoids for amusement games]

SANWA DENSHI CO. LTD.
58-5, Nakamaru-Cho, Itabashi-Ku
Tokyo, Japan
fax: 813-955-9208
[power supplies, joysticks, counters, etc.]

SEMITECH, INC.
Lakeview Commons #303, Rt. 561
Gibbsboro, NJ 08026
609/346-9814
800/356-3759
fax: 609-784-1993
David DeMarco, Cris Noreen
[memory chips, microprocessors, semiconductors and ICs]

SHARP IMAGE ELECTRONICS, INC.
9834 Glenoaks Blvd.
Sun Valley, CA 91352
818/767-8855
800/448-8100
fax: 818-767-5311
Chris Anderson, Fabian Espinosa
[video game monitors, power supplies, assorted other video game parts; conversion kits]

SPACE AGE ELECTRONICS CO., INC.
26524 Golden Valley Rd., Unit 507
Saugus, CA 91350
805/252-4400
fax: 805-251-8596
Carl Fleischman, Y.C. Park
[monitors, power chassis, joysticks, pushbuttons, etc.]

SUNN INTERNATIONAL INDUSTRIES
624 Douglas Ave. #1412
Altamonte Springs, FL 32714
407/774-9636
telex: 9102400918
fax: 407/682-7860
Bill Medvetz, Brad Babbit, Larry Whelchel
[power supplies, PC boards, monitors; service for validators & other equipment]

SUZO TRADING CO.
Pieter de Hoochstraat 40
3024 CS Rotterdam, Holland
010-4766399
telex: 24392
fax: 10-477-9481
Robert K.M. van Enkhuyzen, Joop C. Hoek
[joysticks, power supplies, buttons; all other electronic parts & game components]

TELE-SOURCE INDUSTRIES
2529 Tremainsville
Toledo, OH 43613
419/472-8353
800/544-0059
fax: 419-471-0672
Thomas W. Adkins, David Szostek
[pay station parts and accessories; signage; installation hardware]

TWO-BIT SCORE
11600 Manchaca Rd. #305
Austin, TX 78748
512/282-9369
Bob Sokol
[after-market software for video games; speed-up kits and new graphics chips]

U-SAN ELECTRON CO., LTD.
7th Floor, No. 216
Hoping East Rd., Section 1
Taipei, Taiwan, R.O.C. 10610
02-957-1483
fax: 02-953-1382
Peter Chou
[switching power supply]

VIDEO CAN AMUSEMENT CO.
22 Nickle St.
Toronto, Ontario
Canada M6M 2H6
416/244-7281
fax: 416-241-7430
Aldo L. Tumino, Wayne Toyana
[full line of video amusement parts such as Keisu coin meter counters, edge connectors, cam switches, buttons, microswitches, etc.]

WELLS-GARDNER ELECTRONICS
2701 N. Kildare Ave.
Chicago, IL 60639
312/252-8220
telex: 25-3286
fax: 312-252-8072
Larry Brady, Roland Forsyth, Chuck Hedrick
[color monitors for video game manufacturers & replacement monitors]

WICO CORP.
see National Parts Houses P. 155

WILD DISTRIBUTING
1002 Taft
Houston, TX 77019
713/528-6655
800/433-WILD (9453)
Steven Wild, John Palasota
[video game components; plus parts & supplies for jukeboxes, pinballs, pool tables, soccer games & dart machines]

ZANEN ELECTRONICS
3109 2nd St.
Lubbock, TX 79415
806/793-6337
Aubrey Jones, Xan Jones
[easy-to-install monitor repair kits; complete monitor replacement chassis]

REPAIR INSTRUCTION

BRAINERD TECHNICAL COLLEGE
300 Quince St.
Brainerd, MN 56401
218/828-5344
800/247-2574 (in Minn.)
800/237-0630 (outside Minn.)
fax: 218-828-5340
Jim Berger, Dan Berg & Gary Ecklund
[vocational schooling in amusement and vending technology]

RANDY FROMM ARCADE SHCOOLS
7960 Culowee St.
La Mesa, CA 92041
619/697-4035
Randy Fromm
[techical training, seminars and classes held nationwide; video tape training courses available]

NEVADA GAMING SCHOOL
3100 Sirius Rd.
Las Vegas, NV 89102
702/873-2345
800/872-4665
[technical school teaching repair & maintenance of electronic slot machines, video, pins and music]

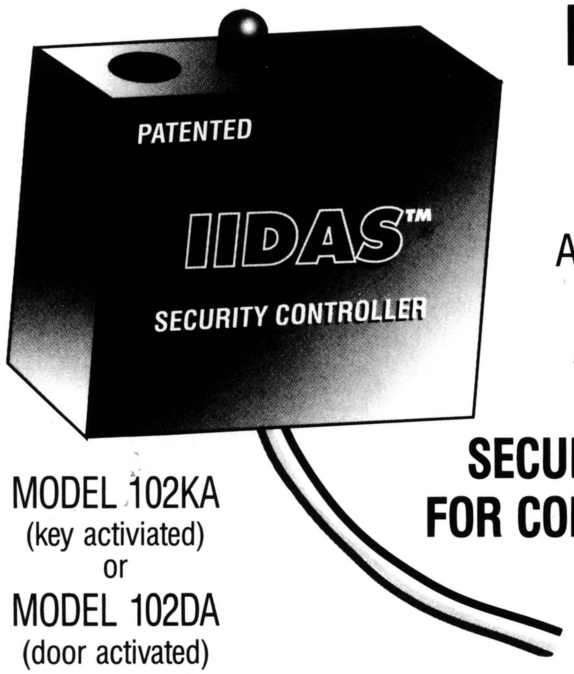
STAR*TECH JOURNAL
P.O. Box 1065
18 N. Centre St.
Merchantville, NJ 08109
609/662-1080
fax: 609-662-0537
modem: 404/631-2928
James Calore, Sharon DiRenzo, Neil Calore
[technical monthly publication for the coin-op industry; sponsors of the industry's only electronic bulletin board; publisher of technical service manuals; nationwide technical seminar program; test equipment]

SECURITY DEVICES

ABLOY SECURITY LOCKS
6200 Denton Dr.
P.O. Box 35406
Dallas, TX 75235
214/358-4762
[high-security, key-operated locking cylinders]

AMERICAN LOCK COMPANY
3400 W. Exchange Rd.
Crete, IL 60417
708/534-2000
[padlocks and hasps, tubular cylinder camlocks, pop-out locks]

A-1 PRODUCTS
Rt. 1, Box 654-A, Hwy. 101
Beaufort, NC 28516
919/728-5311
800/782-6721
Stan Pearson
[new "kicker stopper" security bars, ash trays, cup holders, dart holders, cam locks, pad locks, alarms systems, cabinet parts, latches, corner protectors, light fixtures, cabinet levelers, etc.]



IIDAS™
INTEGRATED IMPACT, DETECTION ALARM SYSTEM IS AN ANTI-TAMPER, ANTI-ABUSE
SECURITY SYSTEM FOR COIN-OPERATED EQUIPMENT!

MODEL 102KA
(key activiated)
or
MODEL 102DA
(door activated)

PROTECTION AGAINST:
FORCIBLE ENTRY • EXCESSIVE ABUSE • SEVERE IMPACT

FEATURES:
* Patented, variable abuse sensor
* Automatic reset
* Service reset
* External trigger input
* Siren signal output
* Operates from a 6V, 9V, or 12V battery
* Easy on-site installation

BRW SYSTEMS
20219 Londelius St. • Canoga Park, CA 91306
(818) 773-0942

AMUSEMENT EMPORIUM
see National Parts Houses P. 155

BABACO ALARM SYSTEMS
508 Hudson St.
Hackensack, NJ 07601
201/440-4440
fax: 201/440-5816
Louis Seide, William Seide
[alarm systems; vehicle protection devices]

BATON SECURITY SALES
11521 Salinez Dr.
Garden Grove, CA 92643
714/534-0311
800/395-8880
fax: 714-530-9813
Peace F. Hsu, Sharon Hsu
[locks for coin-op machines, game machines & vending machines]

BRW SYSTEMS
20219 Londelius St.
Canoga Park, CA 91306
818/773-0942
Bill Willis
[security systems for coin-operated games & vending equipment]

CHICAGO LOCK COMPANY
4311 W. Belmont Ave.
Chicago, IL 60641
312/282-7177
telex: ITT 4994023
fax: 312-282-8199
Dale N. Padjen
[lock manufacturers]

COIN SECURITY SYSTEMS, INC.
7119 Gerald Ave.
Van Nuys, CA 91406
818/782-5454
fax: 818-782-1629
Dave Gold
[sales & service center for high-security camlocks and padlocks, hasps, locking bars, safes and related security devices]

EM DIRECT
2105 Oxford Rd.
Des Plaines, IL 60018
708/699-7400
800/373-6523
fax: 708-699-1924
Eric Mittel, Kit Mittel
[security bars; billiard supplies; pinball displays; replacement parts for amusement equipment including custom power supplies]

ESD
(EQUIPMENT SYSTEMS & DEVICES)
270 New Jersey Dr.
Ft. Washington, PA 19034
215/628-0860
800/523-1510
800/328-1320 (Canada)
fax: 215-643-4623
toll-free fax: 800-548-1638
Earl Romine
[coin slides, money boxes, padlocks and camlocks, security devices]


prizes!
PRIZE'S POTION
Here at prizes!, We are stirring up great Pre-Packs for all your Holiday Needs...
VISA
MasterCard
prizes!
Call... 1-800-992-2388
FOR ALL YOUR CRANE NEEDS

FORT LOCK CORPORATION
3000 No. River Rd.
River Grove, IL 60171
708/456-1100
[camlocks, switch locks, padlocks, t-handle locks]

GREENWALD INDUSTRIES
1340 Metropolitan Ave.
Brooklyn, NY 11237
718/821-9000
800/221-0982
fax: 718-417-7412
Bob Meyer
[locks, key-type locks, tubular locks]

HONOR GARD OF ILLINOIS, INC.
7855 Gross Point Rd., Unit B-1
Skokie, IL 60077
708/676-0800
fax: 708-676-0805
[locked security coin collection bags]

J-S SALES
see National Parts Houses P. 155

KEY DEVICES LTD.
14902 D Ramona Blvd.
Baldwin Park, CA 91706
818/962-9662
fax: 818-962-5829
Kevin Gallagher
[high-security re-keyable cam locks, padlocks, t-handle locks, accessories, restricted keyway & service for same]

LOCK AMERICA
7251 Garden Grove #M
Garden Grove, CA 92641
714/373-2997
800/422-2866 (U.S.)
800/262-2866 (Calif.)
fax: 714-373-2998
Frank Minnella, Steve Shiao, Debbie Sanchez
[security accessories: cam locks, padlocks, security bars & hasps; registered keys, high- & medium-security locks, alarms]

MASTER LOCK CO.
2600 N. 32nd St.
Milwaukee, WI 53210
414/444-2800
Russ Bauer
[padlocks, specialty locks, security chains and cables]

MEDECO SECURITY LOCKS
P.O. Box 3075
Salem, VA 24153
703/380-5000
fax: 703-380-5010
[manufacturers of high-security locks, lock cylinders and switches. Firm will work with OEM accounts to custom-design high security applications & value-added componentry]

NATIONAL CABINET LOCK
200 Mill Rd.
Mauldin, SC 29662
803/297-6655
[wide variety of locks]

PATT SUPPLY CORPORATION
1335 S. Michigan Ave.
Chicago, IL 60605
312/939-7616
800/621-4418
fax: 312-939-7625
George Yurkovich, Craig Behrendt
[high-, medium- & low-security padlocks, cam locks, hasps, bar hasps & lighting fixtures]

PEACH STATE DISTRIBUTING
see National Parts Houses P. 155

RANDEL LOCK SERVICE
87 Rockaway Ave.
Valley Stream, NY 11580
516/825-6216
Bill Lovering
[locks, hardware and coin bags]

SAFEGUARD COIN BOX, INC.
P.O. Box 1091
W. Caldwell, NJ 07006
201/575-0040
Len Held
[self-locking coin boxes]

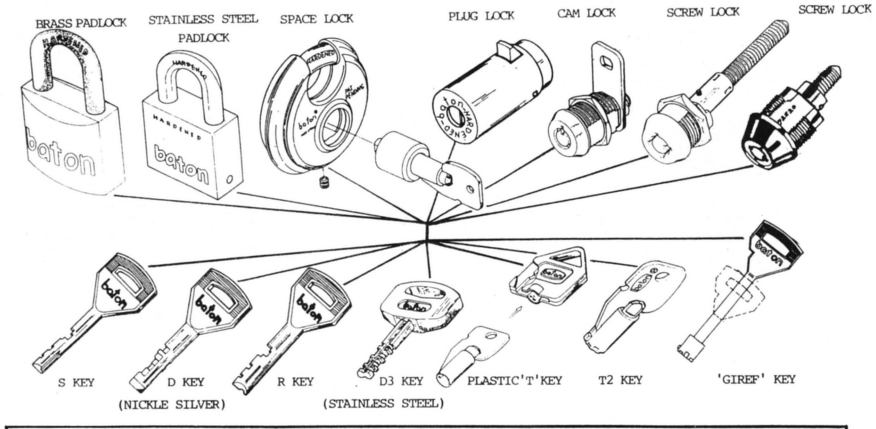
TOTAL SECURITY GAME ALARMS
P.O. Box 55010
Seattle, WA 98155
206/625-9233
fax: 206-367-5371
[amusement game alarm]

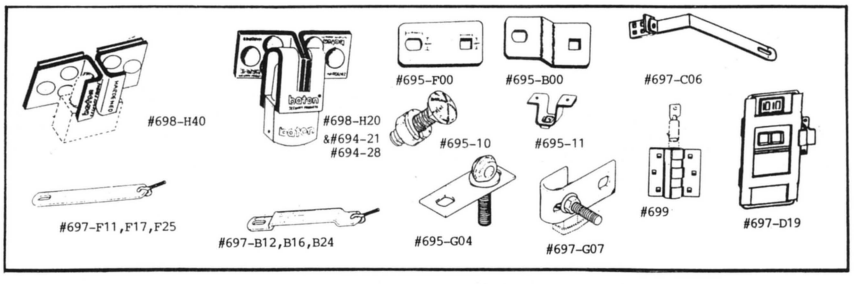
VAN LOCK COMPANY, INC.
3609 Church St.
Cincinnati, OH 45244
513/561-9692
fax: 513-561-0314 telex: 205039
Jim Padjen
[high security cam locks, plug locks, switch lock, padlocks and specialty locks]

VENDING SECURITY, INC.
249 Woodwork Lane
Palatink, IL 60067
708/705-0408
fax: 708-358-0390
K.C. Gullett
[Fort Lock service center, cam locks, padlocks, hasp t-handles, screw locks, switch locks, etc.]

WICO CORP.
see National Parts Houses P. 155

THE CONVENIENCE OF VARIETY — THE QUALITY OF baton®
SELECT ANY COMBINATION OF LOCKS AND KEY PROFILES





BATON LOCK AND HARDWARE COMPANY
11521 SALINAZ DR. • GARDEN GROVE, CA 92643
1-800-395-8880

BUY ONE . . . GET 24 FREE!

INDUSTRY STANDARDIZATION—or uniform parts and components for the coin-operated amusement industry—helps both manufacturers and operators reach a higher level of efficiency, productivity and profitability. AMOA's industry standardization committee now has a list of 24 standardization recommendations. These range from power switches and pricing options to coin door locks and leg levelers. Standardized parts and components simplifies the manufacturing process as well as machine repairs. It also saves you money.

INDUSTRY STANDARDIZATION!

Another way AMOA is working to build the coin-op industry.



Amusement & Music Operators Association

AMOA MEMBERSHIP — It's For You

FOR MORE INFORMATION ON AMOA PROGRAMS, SERVICES AND MEMBERSHIP, VISIT YOUR LOCAL AMOA REPRESENTATIVE OR CALL/WRITE AMOA HEADQUARTERS AT 111 E. WACKER DRIVE, SUITE 600, CHICAGO, IL 60601. PHONE: 312/644-6610

TOKENS, TICKETS & DISPENSERS

BIO-RHYTHM SALES COMPANY
2820-A Honolulu Ave.
Verdugo City, CA 91046
818/249-2077
Glenn Wolcott
[tickets, parts and service for the Compunetics and Destron bio-rhythm machines]

DELTRONIC LABS
8th & Maple Ave.
Lansdale, PA 19446
215/362-9112
telex: 317054
fax: 215-368-7159
Stephen Horniak, Stephen C. Horniak
[ticket dispensers]

TOKENS



Call or write for complete information

VAN BROOK OF LEXINGTON, INC.
P.O. BOX 5044, LEXINGTON KY. 40555
(606) 231-7100

GREEN DUCK
2601 Elm St.
Hernando, MS 38632
601/429-9033 800/647-6168
fax: 601-429-1906
Susan Hicks, Sandy Savage
[tokens]

HOFFMAN & HOFFMAN
P.O. Box 896
Carmel-by-the-Sea, CA 93921
408/625-5333
800/227-5813
telex: 984711 HH MINT
fax: 408-649-3318
[tokens]

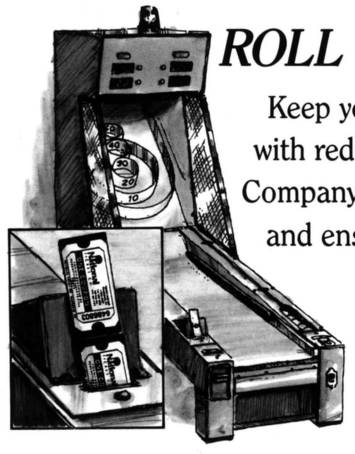
MUNCIE NOVELTY CO.
P.O. Box 823
Muncie, IN 47308
317/288-8301
800/428-8640
fax: 317-288-3434
James Broyles, Robert Broyles
[tickets (roll & redemption type) that fit all dispensers]

NATIONAL TICKET COMPANY
Ticket Avenue
Shamokin, PA 17872-0547
717/648-6803
fax: 800-326-9320
William A. Alter
[fan-folded, machine-issued tickets]

OSBORNE COINAGE CO.
2851 Massachusetts Ave.
Cincinnati, OH 45225
513/681-5424
fax: 513-681-5604
Arnold Wasserman, Karen Newman
[tokens]

ROGER WILLIAMS MINT
79 Walton St.
Attleboro, MA 02703
508/226-3310
800/225-2734
fax: 508-226-2033
Sheila Delacona
[tokens & customized Q-Bits keyed tokens]

VAN BROOK OF LEXINGTON
P.O. Box 5044
Lexington, KY 40555
606/231-7100
Carol Spence
[tokens (including non-standard sizes) and coin-related products]



ROLL WITH OUR ***TICKETS***

Keep your machines and your profits rolling with redemption tickets from National Ticket Company. Our tickets fit all skeeball machines and ensure jam-proof dispensing every time.

National
TICKET CO.

Ticket Avenue P.O. Box 547 Shamokin, PA 17872-0547
Telephone: 717-648-6803 Toll free fax: 800-326-9320

TOURNAMENTS

AMERICAN SHUFFLEBOARD CO.
210 Paterson Plank Rd.
Union City, NJ 07087
201/865-6633
Sol Lipkin, Richard Delfino
[shuffleboard league info and materials]

AMOA INTERNAT'L. FLIPPER PINBALL ASSN.
AMOA NAT'L. DART ASSN.
c/o Joe Conway, Exec. Director
141 West Vine St.
Milwaukee, WI 53212
414/263-2444

ARACHNID, INC.
6421 Material Ave.
Box 2901
Rockford, IL 61132-2901
815/654-0212
800/435-8319
fax: 815-654-0447
Dave Shultz
[dart tournaments and promotions]

DYNAMO CORPORATION
2525 Handley-Ederville Rd.
Richland Hills, TX 76118
817/284-0114
800/527-6054
Mark Struhs
[pool, table soccer and air hockey promotions and tournaments]

MERIT INDUSTRIES
2525 State Rd., Box 5004
Bensalem, PA 19020
215/639-4700 (Penn.)
800/523-2760 (sales)
800/445-9353 (service)
Peter Feuer
[dart league tournaments and promotions]

PINBALL EXPO/
FLIP-OUT PINBALL TOURNAMENT
2671 Youngstown Rd.
Warren, OH 44484
Rob Berke
800/323-FLIP (3547)

SPORTS INDOORS
6180 Doniphan B-1
El Paso, TX 79932
915/833-0444
Kirk McKennon
[consultants, league & tournament promotions for darts, pool, table soccer, pinball, etc.]

TORNADO PROMOTIONS, INC.
2123 E. Southmore
Pasadena, Texas 77503
713/920-2643
fax: 817-561-2899
Dave Courington, Charles Mackintosh
[national table soccer tournaments]

U.S. AIR TABLE HOCKEY ASSN.
P.O. Box 981111
Houston, TX 77098
713/523-3511 713/521-0121
Phil Arnold, Patrice Nale
[player organization; tournaments and promotions]

VALLEY NATIONAL 8-BALL
LEAGUE ASSN., INC. (V.N.E.A.)
333 Morton St.
Bay City, MI 48706
517/893-1800
800/544-1346
fax: 517-893-0103
R. Gregg Elliott
[national operator-run 8-ball league; free operator information kits available]



IT'S NOT HOW MUCH WE HANDLE. IT'S HOW WELL WE DO IT.

The challenge of crane machines should be getting the prizes *out* not *in.*

That's why Pearson Products handle a variety of high quality prepaked prizes including plush animals, jewelry, watches, supercool sunglasses, coolers, and adult novelties.

Variety—Prepaked orders never contain more than 3 of 1 item even in paks of 144 pieces and the content of our paks changes weekly.

Quality—Our strict quality control over all of our products guarantees satisfaction.

Service—Same day shipping and handling direct to you is always dependable.



4309 Earhart Blvd.
New Orleans, LA 70125
504/822-6054
Fax 504/821-8508

1-800-969-7587

PEARSON PRODUCTS INC.

P P I

ONE-STOPS

REPLAY'S 1991 DIRECTORY/BUYERS' GUIDE

ALABAMA

MUSIC CENTER DIST., INC.
1314 1st Ave. No.
Birmingham, AL 35203
205/251-8252
fax: 205-251-8253
Scott Kirkland, Buyer
Amanda Sloan, Sales/Comproller

ARIZONA

SMASH RECORDS
3402 W. Wilshire Dr. #24
Phoenix, AZ 85009
602/278-9285
Charlotte Harrington, Owner
Maggie Perez, Sales & Counter

CALIFORNIA

MUSIC OPERATORS SERVICE
536 W. Commonwealth Ave.
Fullerton, CA 92634
714/879-1771
fax: 714-870-0107
Terry Hopple, President
Cheri Owens, Singles Buyer
Lisa Portillo, CD Buyer

COLORADO

MOUNTAIN COIN MACHINE DIST.
345 W. 62nd Ave.
Denver, CO 80216
303/427-2133
fax: 303-429-2104
Elden Kingston, President
Jack Brown, Division Manager
Jackie Lassman, Singles Buyer

CONNECTICUT

CENTRAL RECORDS
154 Commerce Way
P.O. Box 315
South Windsor, CT 06074
203/528-2171
fax: 203-528-6013
Robert Hoyt, LP and Tape Buyer
Gary Gilmore, Singles Buyer

FLORIDA

DOLPHIN MUSIC DISTRIBUTORS, INC.
5214 No. Pearl St.
Jakcsonville, FL 32208
904/354-7200
800/329-5853
fax: 904-356-6414
Sandy Dopson, CD/Singles Specialist
Michael Cohen, Operations Manager

STEVE'S SOUTHERN MUSIC
30 So. Orange Ave.
Orlando, FL 32801
407/422-8671
Steve Flesher, Owner & Buyer

GEORGIA

ONE-STOP RECORD HOUSE
881 Memorial Dr. S.E.
Atlanta, GA 30316
404/223-0144
Hugh West, Manager VP
Carol West, VP
Judy Bracknell, Jukebox Coordinator

ILLINOIS

GALGANO RECORDS
4001 Ravenswood
Chicago, IL 60613
312/327-4160
fax: 312-327-4362
John Galgano, Presiden.

SEEBURG COMPACT DISC DIST. CO.
(division of Seeburg Phonograph Corp.)
1105 Westwood Ave.
Addison, IL 60101
312/543-1270
800/527-3723
telex: 282037
fax: 312-543-0549
Joe Pankus, Executive VP
Bill Guler, General Manager/VP
(full range of compact discs for their laser music system)

SINGER ONE-STOP FOR OPS
2130 W. Chicago Ave.
Chicago, IL 60622
312/772-3450
fax: 312-772-0255
Gus Tartol, Co-Owner
Marty Hirsch, Co-Owner
Jeff Tartol, Singles Buyer

INDIANA

ROBERTA'S ONE-STOP
7940 Pendleton Pike
Indianapolis, IN 46226
317/542-9207
fax: 317-547-8866
Roberta Hunt, Manager
Linda Caine, Assistant

IOWA

MOUNTAIN COIN MACHINE DIST.
751 E. Broadway
Des Moines, IA 50313
515/282-6211
fax: 515-282-5554
Elden Kingston, President
Dick Kincaid, Divison Manager

SINGER STOP FOR OP'S

The One Stop for Ops!
Serving Jukebox Operators — Exclusively for over 25 Years.

CD ONE STOP

- OLDIES ARE OUR SPECIALTY!
- FREE TITLE STRIPS
- ONE-DAY SERVICE
- YOUR CD HEADQUARTERS

2130 W. Chicago Ave.•Chicago, IL 60622
(312) 772-3450 • FAX: 312: 312-772-0255

◆

1066 Burton St., S.W. • Wyoming, MI 49509
(616) 241-1732 • FAX: 616-241-2409

THE PIONEER HIT LIST

Vol. 1 September, 1990

Helping you keep your ear to the ground in the Juke Box business.

Pioneer to Unveil LD Jukebox at AMOA in October. Called Ultimate "CashBox." A Perfect Partner to the CD Juke.

LASER DISC HARD HITTERS

Model #: LD-8-90
Volume 3, Side A:

1. **We're All in the Same Gang**
   West Coast Rap All-Stars
2. **Across the River**
   Bruce Hornsby & The Range
3. **Jerk Out**
   The Time
4. **If Wishes Came True**
   Sweet Sensation
5. **Haunted Heart**
   Alias
6. **How Much Love**
   Vixen
7. **Just Came Back**
   Colin James
8. **All Lips 'N Hips**
   Electric Boys
9. **Come Again**
   Damn Yankees
10. **The Other Kind**
    Steve Earle and the Dukes
11. **Holy Water**
    Bad Company

Side B:

1. **Every Little Thing**
   Jeff Lynn
2. **Ooops Up**
   Snap
3. **Wanna Be the Man**
   Earth Wind & Fire featuring M.C. Hammer
4. **The Way You Do The Things You Do**
   UB40
5. **Can't Stop Fallin' Into Love**
   Cheap Trick
6. **I Meant Every Word He Said**
   Ricky Van Shelton
7. **All the Way to Heaven**
   Seiko
8. **Recipe for Love**
   Harry Connick,Jr.
9. **Can't Get Enuff**
   Winger
10. **Baby You're Mine**
    Basia
11. **Love & Emotion**
    Stevie B.
12. **That's How You Got Killed Before**
    The Dirty Dozen Brass Band Featuring Elvis Costello
13. **Talk to Me**
    Anita Baker
14. **Knocked Out**
    Paula Abdul
15. **Headline News**
    Everyday People
16. **Treat Me Right**
    Yazz

The introduction of the Pioneer LD Jukebox will be a featured event at the AMOA show in New Orleans, Louisiana, Thursday through Saturday, October 25-27.

Don't miss this opportunity to find out how great a new LaserJuke can be for your business. See you at Booth #857.

This month, we're introducing a column to give you fast breaking news about America's newest sound sensation and "cashbox," the Pioneer LaserJuke. Now, every month in RePlay Magazine, you can catch up on the latest LD and CD titles available to you from Pioneer.

We'll keep you posted on all the biggest hits, on new distributors you'll be working with, on everything that's late-breaking and news-worthy.

The Pioneer LaserJuke will keep you raking in the coins by featuring songs people really play...hits, hits and more hits. And we'll continue to save you money by releasing compilation discs with up to 15 big hits on each CD and up to 30 on each LD. The profits will be music to your ears.

So, while the hits and the profits keep coming, tune in for the latest LaserJuke news, tips and gossip from Pioneer.

THE CD HITS JUST KEEP ON COMING

Model #: A10-09-90
Hits Disc #10

1. **Talk to Me**
   Anita Baker
2. **Do Me!**
   Bell Biv Devoe
3. **Ooops Up**
   Snap
4. **My Kinda Girl**
   Babyface
5. **A Dream's A Dream**
   Soul II Soul
6. **Wanna Be the Man**
   Earth, Wind & Fire (with MC Hammer)
7. **Party Town**
   Dave Stewart & The Spiritual Cowboys
8. **The Right Combination**
   Seiko & Donnie Wahlberg
9. **Annie Get Your Gun**
   Squeeze
10. **Joey**
    Concrete Blonde
11. **Haunted Heart**
    Alias
12. **Can't Stop Fallin' Into Love**
    Cheap Trick
13. **Release Me**
    Wilson Phillips
14. **I Meant Every Word He Said**
    Ricky Van Shelton
15. **The Other Kind**
    Steve Earle & The Dukes

The new Laser Juke is the result of Pioneer's mission to create the industry's first CD juke and compilation disc program designed to increase your profits.

We've packed our CDs with current and all-time favorites to build playing time. And, from its state-of-the-art digital circuitry to its 4-way , 8-speaker sound design, our new LaserJuke is solid Pioneer. Which means it's second to none in performance and value.

Now, you can tune into better hardware and bigger juke profits with our exclusive software program, featuring the songs that people really play...hits, lots of hits, and more hits.

And the good news keeps on coming.

Each month Pioneer will release at least one new compilation CD containing up to 15 new singles or all-time favorites at costs that will be music to your ears.

Call 213-PIONEER and find out how all these hits can be yours.

LASER JUKE™

PIONEER®
The Art of Entertainment

DON RECORDS, CORP.

87 Rome Street
Farmingdale, NY 11735

516/752-1770
Fax 516/752-1809
Don Liberatore

EXCLUSIVE!
That's right!
We are exclusive because we deal exclusively with
OPERATORS!

We're proud to serve jukebox operators! We carry all hits:

• POP •
• COUNTRY •
• R&B •
• NEW WAVE •
• OLDIES •
• STANDARDS •

We Stock CDs!

free title strips and stripping for all 45's and CD's

Shop at Don's for exclusive treatment. I know you'll be back often.

KANSAS

ONE STOP RECORDS
7905 Nieman Rd.
Lenexa, KS 66214
913/894-0355
800/825-4965
Paula Reser, Manager
Kelly Cooper, Asst. Manager

KENTUCKY

KING RECORDS & ONE-STOP
240 West Jefferson St.
Louisville, KY 40202
502/584-5535
Gene King, President
Wanda Shaw, Singles Buyer

LOUISIANA

FLOYD'S RECORDS
434 E. Main St., Box 10
Ville Platte, LA 70586
318/363-2184
800/738-8668
Floyd Soileau, President
Cynthia Fontenot, Buyer
Terry Guillroy, Sales Manager

FRANKIE'S ONE-STOP, INC.
1533 Corporate Dr.
Shreveport, LA 71107
or: P.O. Box 1805
Shreveport, LA 71166
318/424-9441
Frankie Spano, President
George Willis, Vice President

MARYLAND

MUSICAL SALES, INC.
40 So. Caroline St.
Baltimore, MD 21231
301/675-1400
800/347-0500
fax: 301-563-8750
Michael Bereson, Gen. Manager
Arthur Barr, Co-Manager
Walter Meineke, Singles Buyer

MASSACHUSETTS

DICK'S RECORDS
890 Providence Hwy.
Dedham, MA 02026
617/326-8790
fax: 617-461-1472
Dick Peach, President
Jim Mahan, Tape/CD/Cassingle Buyer

PETER'S RECORD ONE-STOP
1400 Providence Highway
P.O. Box 212
Norwood, MA 02062
617/769-8340
Peter McDermott, Pres.& Singles Buyer

MICHIGAN

ANGOTT RECORD SALES
2616 Puritan Ave.
Detroit, MI 48238
313/341-7053
Ron Rogers, President & Buyer

MARTIN & SNYDER ONE-STOP
15401 Tireman
Dearborn, MI 48126
313/581-8100
800/321-2990 (Michigan)
Chet Kajeski, President
Chris Elvy, Sales

SINGER ONE-STOP FOR OPS
1066 Burton St. S.W.
Wyoming, MI 49509
616/241-1732
fax: 616-241-2409
John Batka, Manager

MINNESOTA

BROWN BROTHERS
3346 No. Washington Ave.
Minneapolis, MN 55412
612/522-6648
Ray Brown, President
Dick Brown, VP & Singles Buyer

LIEBERMAN MUSIC CO.
9549 Penn Ave. South
Minneapolis, MN 55431
612/887-9438
800/533-4878
fax: 612-887-5656
Jeff Peer, Manager & Buyer

NEW JERSEY

ALL SERVICE ONE-STOP
950 Greeley Ave.
Union, NJ 07083
201/686-3500
fax: 201-686-7735
Frank Di Marsico, President
Ed Frederick, Vice President
John MacGregor, Operations Mgr.
Scott MacGregor, Assistant

PRIME ONE-STOP
131 N. Michigan Ave.
Kenilworth, NJ 07033
201/245-5252
Ralph Schectman, Owner/Singles Buyer
Dave Casey, Owner/CD Buyer

NEW MEXICO

MOUNTAIN COIN MACHINE DIST.
2910 E. 4th St. NW
Albuquerque, NM 87107
505/345-7706
fax: 505-345-0865
Elden Kingston, President
Art Greiner, Division Manager

NEW YORK

ALBANY ONE-STOP
3036 7th Ave.
Troy, NY 12180
518/273-8001
Jane Ray, Singles Buyer

BUFFALO ONE-STOP
1790 Main St.
Buffalo, NY 14208
716/882-0427
Leonard Silver, President
Thomas Colson, Vice President
Larry VerHagen, Mgr. & Singles Buyer

DON RECORDS CORP.
87 Rome St.
Farmingdale, NY 11735
516/752-1770
fax: 516-752-1809
Don Liberatore, President
Diane Bennekemper
Jim Ennis

ONE STOP RECORDS
528 W. 47th St.
New York, NY 10036
212/246-1234
Otto Wilkinson, President
Ernie Montgomery, Gen. Programming

Wake Up Your Crane's Revenues With The

OPEN BOX SYSTEM

From Bonita Marie International



The Open Box System
PAY-OFF Includes:

- The Largest Selection of Merchandise at the Lowest Cost
- Each Kit Customized To Meet Your Requirements
- Correctly Weighted Prizes For Accurate Percentages
- Specially Designed Clear Lucite Boxes For Better Player Visibility and Product Presentation
- Free Step-By-Step Instructions and a Toll-Free Hot Line For Operator Assistance

Don't Guess! Order The Best Open Box System.
We Guarantee Satisfaction or Your Money Back!

Call (201) 349-1994 or 800-272-6375

BONITA MARIE INTERNATIONAL

Your Jewelry And Merchandise Specialist

1540 ROUTE 37 WEST, SUITE 2, TOMS RIVER, NEW JERSEY 08755

ROCHESTER ONE-STOP
2527 W. Henrietta Rd.
Rochester, NY 14623
716/424-2002
Tina Stupia, Manager

SYRACUSE ONE-STOP
3130 Erie Blvd. East
Dewitt, NY 13214
315/445-2488
Chet Andrews, Manager
Dave Ridgeway, Singles Buyer

NORTH CAROLINA

BIB DISTRIBUTING CO.
5151 Nation's Ford Rd.
Charlotte, NC 28217
704/527-0440
Bill Norman, President
J.F. Voynow, Singles Buyer

OREGON

SEA-PORT RECORD ONE-STOP, INC.
7911 N.E. 33rd Dr. #120
Portland, OR 97211
503/287-0868
Tom Choate, President
Wilton Merritt, Singles Buyer

PENNSYLVANIA

COLLECTABLES RECORDS
Gotham Dist.
39 Rittenhouse Pl.
Ardmore, PA 19003
215/649-7650
800-4-GOTHAM (446-8426)
fax: 215-649-0315
Melissa Greene, VP Sales & Promotions

EASTERN MUSIC SYSTEMS CORP.
500 N. 12th St.
Philadelphia, PA 19123
215/627-1000
800/462-2981 (in Penn.)
800/523-2804 (in N.J. and Del.)
800/523-2120 (in Va. and Md.)
Mel Sonier, Vice President
Bruno Gidaro, Record Dept. Manager

MOBILE RECORD SERVICE COMPANY
2716 Penn Ave.
Pittsburgh, PA 15222
412/391-8182
800/245-4805 (U.S.)
800/472-1565 (Pennsylvania)
Brud Oseroff, Chairman
Harvey Campbell, President

TENNESSEE

CENTRAL SOUTH ONE STOP
3730 Vulcan Dr.
Nashville, TN 37211
615/833-5960
800/251-3052
fax: 615-331-9417
Marie Silcox, Supervisor
Carolyn Atchison, Sales

POPLAR TUNES
308 Poplar Ave.
Memphis, TN 38103
901/525-6348
John Novarese, President
Jim Burge, Singles Buyer

TEXAS

E&R ONE-STOP
119 E. Rhapsody
San Antonio, TX 78216
512/342-6935 (6936)
Lavonia Moses

RECORD SERVICE
614 Dennis St.
Houston, TX 77006
713/523-4334
Anne Thomae, Manager & Singles Buyer

WASHINGTON

DISC CITY ONE-STOP
314 Boren Ave. So.
P.O. Box 3411
Seattle, WA 98144
206/325-8833
Bill Dolgoff, Owner
Alan Dolgoff, Manager
Inge Wood, Tape & CD Buyer

WEST VIRGINIA

ELKINS RECORD ONE-STOP
1127 Central Ave.
Charleston, WV 25302
304/343-7833
fax: 304-346-4727
Doug Elkins, Owner

WISCONSIN

RADIO DOCTORS & RECORDS
240 W. Wells
Milwaukee, WI 53203
414/276-6422
fax: 414-276-9967
Stu Glassman, President
Don Smith, Head Buyer
Annette Jankowski, Singles Buyer
Merch. Mgr.
Larry Backe, Sales Manager

TRADE ASSOCIATIONS

REPLAY'S 1991 DIRECTORY/BUYERS' GUIDE

NATIONAL ASSOCIATIONS

AMERICAN KIDDIE RIDE ASSN.
3800 Nicollet Ave. So.
Minneapolis, MN 55409
800/633-3436
Tom Theisen, President
Marty Gall, Membership Director

AMOA
Amusement & Music Operators Assn.
through December 1990:
111 E. Wacker Dr. #600
Chicago, IL 60601

Beginning January 1991:
401 N. Michigan Ave.
Chicago, IL 60611-4390

312/644-6610 or 312/565-4602
fax: 312-321-6869 (effective Jan. '91)
Jim Trucano, 1990-91 President
John M. Schumacher, Exec. Vice President
Gene Urso, First Vice President
Craig Johnson, Treasurer
R.A. Green III, Secretary
April Sojka, Account Coordinator
Dianne Winterberg, Sr. Convention Director
Fred Newton, Communications Manager

AMOA Washington D.C. representative:
Robert Wilbur
1101 Connecticut Ave. NW #700
Washington, DC 20036
202/857-1124

AAMA
American Amusement Machine Assn.
12731 Director's Loop
Woodbridge, VA 22912
703/494-2758
fax: 703-494-0616
Gil Pollock, President
Bob Fay, Executive Vice President
Bill Kidwell, Director of Investigations
Joyce Weller, Director of Administration
Kerry Sharman, Programs Coordinator
Mary Beth Fay, Executive Assistant
Laura Olson, Gov. Relations Coordinator

NAMA
Nat'l. Automatic Merchandising Assn.
20 N. Wacker Dr. #3500
Chicago, IL 60606-3102
312/346-0370
fax: 312/704-4140
James A. Rost, President
Richard Geerdes, Director of Membership, Conventions & Education
Stuart Aizenberg, Manager of Trade Shows
David A. Stone, Dir. of Communications

Joan Berney, Western Mgr. & Counsel
16030 Ventura Blvd.
Encino, CA 91436-2745
818/783-8363

Thomas McMahon, Eastern Mgr. & Counsel
11718 Bowman Green Dr.
Reston, VA 22090-3501
703/435-1210

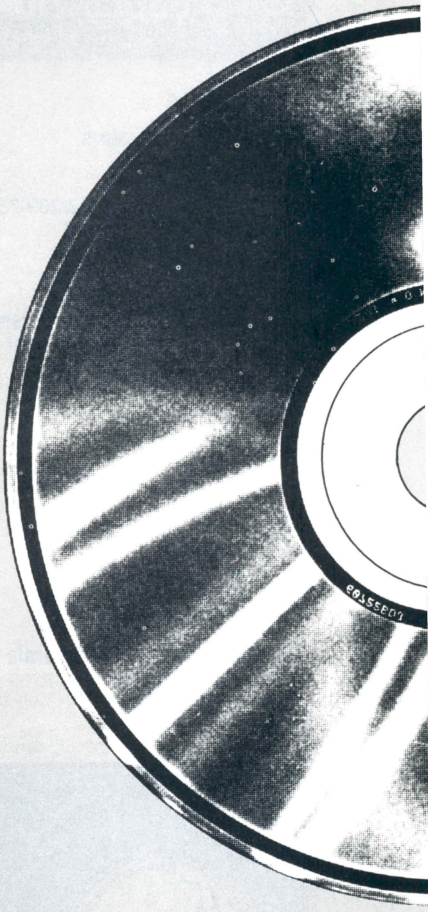
For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

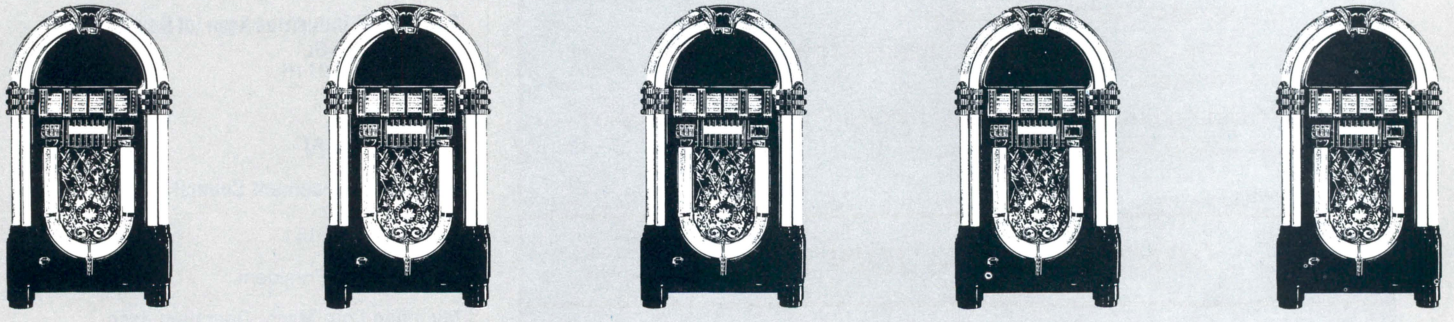
U.S. ASSNS.



RCA

100 YEARS OF MAKING MUSIC TOGETHER





BMG

Tmk(s)® Registered • Marca(s) Registrada(s) RCA Corporation • © 1988, BMG Music • Manufactured and Distributed by BMG Music, New York, NY • Printed in U.S.A.

RCA

STATE ASSOCIATIONS

ARIZONA

Arizona Coin Operators
P.O. Box 56966
Phoenix, AZ 85079
c/o 602/233-0190 or 602/269-7596
Marty Ancona, President
602/937-2781

ARKANSAS

Arkansas Music Operators Assn.
c/o Walter Skelton, Attorney at Law
323 Center, 1300 Tower Bldg.
Little Rock, AR 72201-2621
501/374-7745

CALIFORNIA

California Coin Machine Assn.
925 L Street #780
Sacramento, CA 95814
916/441-5451
Dennis Loper, Director
John Wendt, Director
George Karas, President

Amusement Assn. of California
20264 E. Carrey Rd.
Walnut, CA 91789
818/775-1935
Jerry Monday, President
Bob Snyder, Vice President
Gelly Borromeo, Secretary
Dale Moore, Treasurer

COLORADO (also NEW MEXICO & WYOMING)

Rocky Mountain AMOA
6321 No. Washington, Unit A
Denver, CO 80216
303/289-6200
Gary Benson, President
Jo Anne Hackett, Sec./Treas.

CONNECTICUT

Connecticut Coin Machine Operator Assn.
T&M Distributors
2 Birch St.
Willimantic, CT 06226
203/456-4231
Tom Riquier, President

Eastern Conn. Music Operators Assn.
c/o Marvin Horwitz, Attorney
P.O. Box 940, 74 West Main St.
Norwich, CT 06360
203/889-3351

FLORIDA

Florida Amusement-Vending Assn.
P.O. Box 13089
Tallahassee, FL 32317
904/878-3134
Bob Rhinehart, Executive Director
Anthony Falcigno, President

AMUSEMENT ASSOCIATION OF CALIFORNIA

8852 Wilbur Ave. • Northridge, CA 91324

Goals of the Association

1. Legal Watchdog for legislation that would be detrimental to the amusement game industry;
2. Provide ongoing and timely information regarding proposed or pending legislation;
3. Become a force for positive change in our business environment:
4. Provide group benefits to businesses that otherwise could not obtain them.

DON'T DELAY — JOIN TODAY!

(818) 775-1935 • FAX: 818-772-0395

GEORGIA

GAMOA
c/o Miller Vending
2365 Belmont Circle
Smyrna, GA 30080
404/435-7755
Stan Miller, Secretary

IDAHO

Amusement & Music Owners of Idaho
Western Music
259 Third Ave. E.
Twin Falls, ID 83301
208/733-1212
Kevin Mahler, President

ILLINOIS

Illinois Coin Machine Operators Assn.
and **Chicago Metropolitan Music & Amusement Assn.**
710 E. Ogden #113
Naperville, IL 60563
708/369-2406
Art Seeds, Executive Vice President
Adonna Jerman, Executive Director

INDIANA

Indiana Amusement & Music Op. Assn.
9461 E. Washington St.
Indianapolis, IN 46229
Dave Sheehan, President

IOWA

Iowa Operators of Music & Amusement
15 So. 1st St., Box 153
Fort Dodge, IA 50501
515/955-8560

LOUISIANA

Louisiana AMOA
8636 Cullen
Baton Rouge, LA 70809
504/924-5221
Nick Putch, President
Brenda Lollar, Assn. Coordinator

MARYLAND

Maryland Amusement Operators Assn.
403 Headquarters Dr.
Millersville, MD 21108
301/987-9062
Tom Foley, President

MASSACHUSETTS

Coin Mach. Industries Assn. of New England
715 Boylston St.
Boston, MA 02116
617/266-6800

MICHIGAN

Michigan Amusement Council
P.O. Box 9107
Lavonia, MI 48151
313/422-2111
Hank Heiser, President

Michigan Coin Mach. Operators Assn.
523 West Ionia
Lansing, MI 48933
517/372-2323

NO SHOOTING?
NO FIGHTING?
NO DRIVING?

...WHAT A CONCEPT!



A TOTALLY NEW WAY TO BRING HOME THE BACON

LELAND

The Leland Corporation 1841 Friendship Dr., El Cajon, CA 92020 619-562-7000

MINNESOTA

Minnesota Operators of Music & Amusements
4805 Zenith Ave. South
Minneapolis, MN 55410-1824
612/927-6662
Ernest Woytassek, President
Hy Sandler, Executive Director

MISSISSIPPI

Mississippi Coin-Operators Assn.
Central Mississippi Amusement
Jackson, MS 32911
601/982-2525
Charles Alexander, acting President

MISSOURI

Missouri Amusement Mach. Operators Assn.
5467 Highland Park Dr.
St. Louis, MO 63110
Jerry Nissenbaum, President
314/535-8473

MONTANA

Montana Coin Mach. Operators Assn.
c/o Capital Music
3108 Broadwater Ave.
Helena, MT 59601
Chris Warren, President

NEBRASKA

Coin Operators Industries of Nebraska
338 W. 22nd St.
Fremont, NE 68025
402/727-1822

NEW JERSEY

AMOA of New Jersey
6 Sutton Pl.
Edison, NJ 08817
(908)287-4990
Frank Seninsky, President

Garden State Amusement Op. Assn.
409 Monroe Ave.
Asbury Park, NJ 07712
201/775-0374
Bud Puglisi

NEW MEXICO

Rocky Mountain AMOA
6321 No. Washington, Unit A
Denver, CO 80216
303/289-6200
Gary Benson, President
Jo Anne Hackett, Sec./Treas.

NEW YORK

Music, Cigarette & Amusement Assn., Inc.
427 Kenwood Ave.
Delmar, NY 12054
518/439-0981
Robert Herman, President
Curtiss Matterson, CAE, Exec. Director

New York State Coin Machine Assn.
427 Kenwood Ave.
Delmar, NY 12054
518/439-0981
Ralph Ceraldi, President
Curtiss Matterson, CAE, Exec. Director

Amusement & Vending Operators Guild
461 Westchester Ave.
Port Chester, NY 10573
Edward D'Amato, President
914/937-3000 and 738-2772

NORTH CAROLINA

North Carolina Coin Operators Assn.
c/o Bobby & Cindy Earp
833 Indian Valley Dr.
Burlington, NC 27217
919/584-4833

NORTH DAKOTA

North Dakota Coin Machine Operator Assn.
c/o S.K. Paulus, Secretary
P.O. Box 71
Wishek, ND 58495
701/452-2186

OHIO

Ohio Coin Machine Assn.
2011 Riverside Dr. No. 450
Columbus, OH 43221-4025
614/486-8677
Paul Corey, Executive VP
Judith A. Martin, Executive Director
Ronald J. Rentz, President

Northwest Ohio Music Operators
1301 Ottawa Ave., Box 526
Defiance, OH 43512
419/782-2741

OREGON

Oregon Amusement & Music Operators Assn.
c/o Cheryl McCown, Exec. Director
2598 Willamette St.
Eugene, OR 97405
503/343-6642

PENNSYLVANIA

Pennsylvania Amusement & Music Machine Assn.
12 North 3rd St.
Harrisburg, PA 17101
717/232-5322
800/521-7778 (Penn. only)
John Milliron, Executive Director

SOUTH CAROLINA

South Carolina Coin Operators Assn., Inc.
3270 Bagnal Dr.
Columbia, SC 29204
803/738-0652
Nita Byars

SOUTH DAKOTA

Music & Vending Assn. of So. Dakota
409 Berry Blvd.
Rapid City, SD 57701
605/342-8530
Lloyd Freidel, President

TENNESSEE

Amuse. & Music Operators of Tenn.
c/o Tom Jackson Associates
1210 — 8th Ave. South
Nashville, TN 37203
615/242-7747
Tom Jackson, Executive Director

TEXAS

Amusement & Music Operators of Texas
2410 Osborn Lane
Bryan, TX 77803
409/776-8287
Vancie Todaro, Treasurer

UTAH

Utah Amusement & Music Assn.
350 W. 500 South
Salt Lake City, UT 84101
801/364-6172
Tony Vina, President

VERMONT

Vermont Amusement & Music Operators Assn.
P.O. Box 875
Fayston, VT 05673-0875
802/496-7110
Frank Ciccone, Exec. Committeeman
Anthony Otis, Executive Director

VIRGINIA

Amusement Music Operators of Virginia
4019 MacArthur Ave.
Richmond, VA 23227
804/262-9283
Charles Rowland II, Executive Director

WASHINGTON

Wash. Amusement & Music Operator Assn.
c/o Steven Anderson
P.O. Box 24807
Seattle, WA 98124
206/682-5700

WEST VIRGINIA

West Virginia Music & Vending Assn.
1715 West DuPont Ave.
Belle, WV 25015
304/949-3289
Leoma Ballard

WISCONSIN

Milwaukee Coin Machine Assn.
1017 W. Lincoln Ave.
Milwaukee, WI 53215
414/271-7060
Dave Jakubowski, President

Wisconsin Amuse. & Music Operator Assn.
11801 W. Janesville Rd.
Hales Corners, WI 53130
414/529-4704
Joe Phillips, Executive Director
Roger Westmont, President

WYOMING

Wyoming Candy, Tobacco & Coin Vendors Assn.
1805 Capitol Ave. #201
Cheyenne, WY 82001
307/638-6946
James Petry, Executive Officer

Rocky Mountain AMOA
6321 No. Washington, Unit A
Denver, CO 80216
303/289-6200
Gary Benson, President
Jo Anne Hackett, Sec./Treas.

For additional copies of this Directory send $25 to RePlay Magazine, P.O. Box 2550, Woodland Hills, CA 91365.

WANT A SUBSCRIPTION TO magazine RePlay?

It's easy to get! Simply fill out a card, rip it out and drop it in the mailbox! A bill will be promptly mailed to you. When accompanied by a check, the magazine is on the way the same day!

All magazines are mailed *FIRST CLASS!*

RePlay magazine U.S. subscription

☐ One year (12 issues): $60
☐ Two years (24 issues): $110
☐ Three years (36 issues): $150
☐ Sample copy: $5

Same-day service when accompanied by check. All magazines mailed FIRST CLASS.

Name:_____ Company:_____

Street:_____

City:_____ State:_____ Zip:_____

Phone:_____

Please check the box that best applies: I am primarily a: ☐ Street Operator; ☐ Arcade Operator;
☐ Distributor; ☐ Manufacturer; ☐ Other:_____

RePlay magazine FOREIGN subscription

☐ Canada & Mexico one year (12 issues): U.S. $80 [Canadian $100]
☐ Canada & Mexico two years (24 issues): U.S. $150 [Canadian $180]
☐ Canada & Mexico sample copy: U.S. $8 [Canadian $10]

☐ One year AIRMAIL to all other foreign countries: U.S. $200 (2 years U.S. $370)
☐ One year SURFACE/STEAMER mail to all foreign countries: U.S. $75 (2 years U.S. $130)
☐ Sample copy: overseas airmail $17 (U.S.)

Same-day service when accompanied by check.

Name:_____ Company:_____

Street:_____

City:_____ Country:_____

Phone:_____

Please check the box that best applies: I am primarily a: ☐ Street Operator; ☐ Arcade Operator;
☐ Distributor; ☐ Manufacturer; ☐ Other:_____

MOVING?

Name	Print or type — Last Name, First Name, Middle Initial.	New phone number if known.
	Company Name.	
Old Address	Number and Street, Apt. or Suite No., P.O. Box.	
	City, State and Zip Code.	
New Address	Number and Street, Apt. or Suite No., P.O. Box.	
	City, State and Zip Code.	

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL
FIRST-CLASS MAIL PERMIT NO. 568 WOODLAND HILLS, CA

POSTAGE WILL BE PAID BY ADDRESSEE

RePlay magazine
P.O. Box 2550
Woodland Hills, CA 91365-9968

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL
FIRST-CLASS MAIL PERMIT NO. 568 WOODLAND HILLS, CA

POSTAGE WILL BE PAID BY ADDRESSEE

RePlay magazine
P.O. Box 2550
Woodland Hills, CA 91365-9968

NO POSTAGE
NECESSARY
IF MAILED
IN THE
UNITED STATES

BUSINESS REPLY MAIL
FIRST-CLASS MAIL PERMIT NO. 568 WOODLAND HILLS, CA

POSTAGE WILL BE PAID BY ADDRESSEE

RePlay magazine
P.O. Box 2550
Woodland Hills, CA 91365-9968

THE BLUE PAGES

BUYERS' BULLETIN

A COMPENDIUM OF USED EQUIPMENT ADS & OTHER ITEMS OF INTEREST TO THE COIN INDUSTRY

A number of video game manufacturers have been successful in enforcing their copyrights and trademarks in the U.S. courts against those who supply or use unlawful copies. Readers are warned of the risks involved when copies of video games are purchased from sources other than the manufacturer or one of its authorized distributors. We can offer no assurance that a video game or printed circuit board set purchased from all the sources of such are legitimate. RePlay asks its readers to write us regarding any complaints about a product or service advertised in this magazine.

TECHNICAL INSTRUCTION

CLASS SCHEDULE

Chicago, IL . . . . . Sept. 17-22
New Orleans, LA . . . . Oct. 29-Nov. 3

★

RANDY FROMM'S ARCADE SCHOOLS

7960 Culowee St. • La Mesa, CA 92041

(619) 697-4035

VIDEOTAPES

Basic Electronics $29.95
Semiconducters 29.95
Power Supplies (parts 1&2) . . . 49.95
Raster Scan Monitors 49.95
The Digital Multimeter 29.95
XY Monitors 29.95

★

This set of **6** instructional videotapes is the same as those I use during my popular Arcade School classes. The tapes cover a variety of subjects from basic electronics to understanding and using the digital multimeter.

These are not "home movies," but professionally produced, studio quality presentations filled with enormously useful information.

C.O.D. orders accepted over the phone.
Sorry, no credit cards.

Factory Distributors For:

DEDICATED GAMES

SEGA: Moon Walker, Bonanza Bros.
LELAND: Pig Out, World Soccer Finals
PREMIER: Vegas
AMERICAN TECHNOS: Combatribes
KONAMI: Punk Shot, TMNT
TAITO: Air Inferno
MERIT: Countertops, Pub Time Darts
GRAND PRODUCTS: Slick Shot

CONVERSION KITS

ROMSTAR: Outzone, Snow Bros.
AMERICAN TECHNOS: Combatribes
NINTENDO: Play Choice 5
SEGA: Columns
TAITO: Cadash, Champion Wrestler, American Horseshoes, Thunder Fox
KONAMI: Aliens
AMERICAN SAMMY: DJ Boy
GAMETEK: Wheel of Fortune

We also have a small inventory of:

•Ninendo Software (current titles) •
• Capcom Magic Sword & Mercs •
• Atari Pit Figher •
• Atari Race Drivin' and Hydra •
• Williams Diner •
• Bally Radical and Pigskin •
• Data East Back to the Future •
• Dynamo Pool Tables & Cabinets •

REDEMPTION EQUIPMENT:

Bromley Rock 'N Bowl, Yankee Bozo, Coin Concepts, Hollywood Cranes, Bob's Space Racers, Exidy Skee Ball, Seidel, Meltec . . . and others!

RENO GAME SALES, INC.

5301 Longley Lane, #47 • Reno, Nevada 89511

(702) 829-2080

FAX #: 702-829-2083

THANK YOU

"Thanks to all the participants who helped sponsor me in the Jewish Federation of Greater Seattle Executive Walk-A-Thon.
I appreciate the generosity and the concern for the needy from the AAMA members. Thanks again!"

– RAY GALANTE
Music-Vend Distributing

THANK YOU

S&M

We Ship Nationwide At Incredibly Low Prices!

Repair • Sales • Auctions

24540 Capitol • Redford MI 48239

(313) 534-7171

CALL MONDAY - FRIDAY 9-5
OR FAX US AT 313-534-7704

- **BOARD REPAIR** – WE HAVE DAILY UPS PICKUP!
- **GAME PARTS** – WE SHIP DAILY!

NEXT AUCTION

SATURDAY, SEPT. 8
AT 11:00 A.M. – *Over 300 Games!*
OCTOBER AUCTION: OCT. 13
Auction Site:
24540 Capitol • Redford, MI

The Game Exchange

CALL TOLL FREE
OUTSIDE OHIO
1-800-848-0110
IN OHIO
1-800-848-1514

We Save You Money

1590 Alum Creek Drive
P.O. Box 09598
Columbus, Ohio 43209-0598
(614) 258-2933
Fax (614) 258-2940

USED KITS

Aliens (H)	CALL
Altered Beast (H)	$399
D.J. Boy (H)	695
Dynasty Wars (H)	595
ESWAT (H)	495
Ikari III (H)	399
Midnight Resistance (H)	695
Rough Ranger (H)	199
Two Crude (H)	895
U.N. Squadron (H)	695

USED GAMES

Cyberball 2072 (2P)	$995
Devastators	595
Guerilla War	695
Mania Challenge	299
P.O.W.	695
Quarterback	995
Rush'n Attack	399
Street Football	695
Touchdown Fever	695
10 Yard Fight	495

NEW KIT SPECIALS

We're offering *Blowout* prices on our current kit inventory:

Badlands (H)	$995
Bloxeed (H)	495
Combatribes (H)	CALL
Cyberball 2072 (2P) (H)	595
ESWAT Jr. (R)	399
Smash T.V. (H)	CALL
Snow Bros. (H)	945

Quantities Limited

USED BOARDS

Altered Beast (H)	$299	Mat Mania (V)	$99
Battlantis (V)	99	Rolling Thunder (H)	495
Burgertime (V)	99	Rough Ranger (H)	145
Commando (V)	149	Sky Adventure (V)	345
Contra (V)	199	Tecmo Knight (H)	399
Double Dragon (H)	399	Track & Field (H)	75
Double Dribble (H)	99	Vigilante (H)	245
Iron Horse (H)	149	Xenophobe (H)	149
Jailbreak (H)	149	Yie Ar Kung Fu (H)	99

Kit Pack—For Jamma compatible boards—includes Jamma harness, generic graphics, and controls—$60 with board purchase.

CRANE PACKS

FEATURING

- High Quality Plush
- Jewelry Capsules
- Camera Capsules
- Watch Capsules
- Simpson Items
- Teenage Mutant Ninja Turtle Items
- New Kids Items

Regularly $150/pack

Now only

$129/pack of 100 items

Expires 9/30/90

WANTED

After Burner S/D
Hang On S/D
Out Run S/D
Power Drift S/D
Redemption Games
Kiddie Rides

SUPER DUO SPECIAL

ESWAT Jr. kit & used Altered Beast kit

ONLY $595

Quantities Limited

USED BOARD SPECIAL

SAVE 50%

Purchase any used board and get 50% off the purchase price of any other used board of equal or lesser value.

Expires 9/30/90

OUTSIDE OHIO
1-800-848-0110

CALL TOLL FREE

IN OHIO
1-800-848-1514

★ LUCKY 8 ★
BOARD REPAIR

(Also Hi-Lo Double-Up Joker Poker Board Repair)

JOHN BROWNE (formerly of SMS Corporation) HAS JOINED TEKBILT as SERVICE MANAGER. John's experience means FAST TURNAROUND!

Complete "Lucky 8", "Top Draw", and "Turbo Poker I & II" kits are available with full service backup. ***CALL FOR PRICES...***

WE ARE COMPETITIVE... WE HAVE SERVICE!

TEKBILT inc

Huntingdon Valley Industrial Center
3979 Mann Rd. • Huntingdon Valley, PA 19006
(215) 322-3232
FAX: 215-322-3238

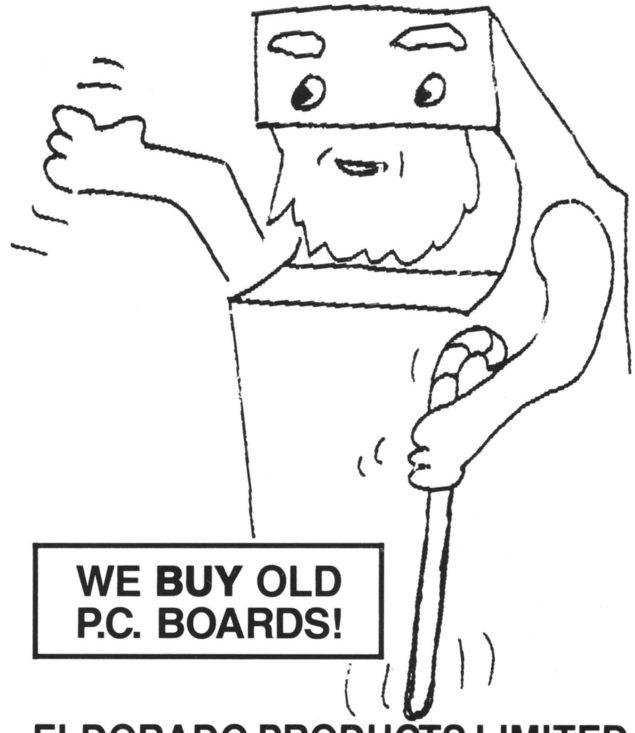
1-800-666-7776

HELP!

OLD GAME PARTS

WE CAN REPAIR OR REPLACE MOST COMPONENTS FROM OLDER VIDEOS & PINBALLS. GIVE US THE OPPORTUNITY TO SUPPLY YOU WITH THE MISSING PART THAT KEEPS YOU FROM MAKING MONEY!

Conversion Items—Power Supplies, Joysticks, Buttons, Overlays, . . .
Video game P.C.B.s—Over 200 Kinds
Power Supplies—Many types
Electronic pinball parts—All makes—Playfields
Backglasses & Electronic Components
Laser Disk games—Players, disks & PCBs
Monitors—All sizes: color, B&W +all XYs
Manuals and other service data
Tubes—New, rebuilt & used
Multi-game Systems—3-in-1, 4-in-1
Video Arcade Analyzer:
Test Fixture for Monitors-***NOW ONLY $295***



WE BUY OLD P.C. BOARDS!

ELDORADO PRODUCTS LIMITED
14816 Main St., Gardena, California 90248
(213) 516-9525 FAX# 213-516-7058

MOBILE *Record Service Company*

Can't Get 45's?

WE'VE GOT EM!

COMPACT DISCS

For Your

JUKEBOXES

PRE-PRINTED TITLE STRIPS ***FREE*** WITH THE PURCHASE
OF ANY C.D. FOR ALL MAKES AND MODELS:

★ ROWE INT'L ★N.S.M. ★ ROCK-OLA ★ SEEBURG ★ PIONEER ★ WURLITZER ★

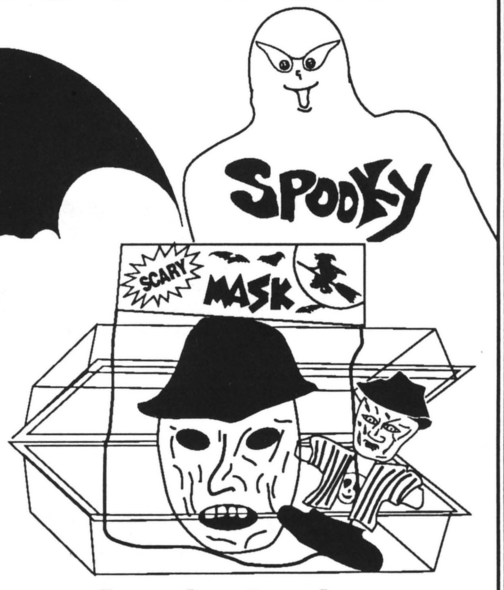
FREE: COMPACT DISC CATALOGUE

800 245-4805 USA
472-1565 PA ONLY
EXT. 7

ALL OTHER COUNTRIES: 412-391-8182

Halloween

PLUSH PRE-PACK



Spooky Jumbo Bubble Pack

SJB-9 .....Pre-Pack Assorted 8" Halloween Plush, Scary Mask Set, Halloween Button, Large Decal, Sticker, Assorted Styles.
36 Pc. Carton **$3.50** ea.



Halloween Plush Pre-Pack Assortments

HP-90 .....**90¢** Average (144 pcs.) case
HP-100 .....**$1.00** Average (144 pcs.) case
HP-125 .....**$1.25** Average (144 pcs.) case
HP-300 .....**$3.00** Average (Jumbo) 50 pc. case
* Note! Also Available 1/2 Halloween 1/2 Regular Plush Pre-Packs

BOO!





STAR TRACK inc.

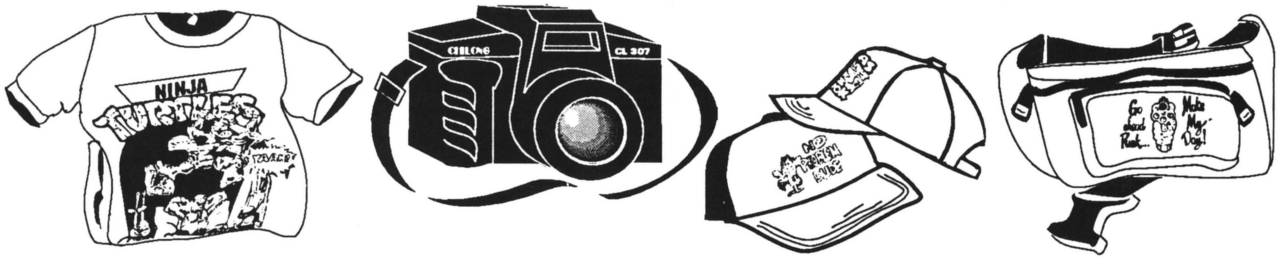
148 Allen Blvd. Farmingdale, NY 11735

New York
Main Office & Warehouse
1-800-733-5013
* FREE CATALOG

Sales Representatives
Louisanna 1-800-843-0864
New Jersey 1-800-733-6303

SUPER JUMBO

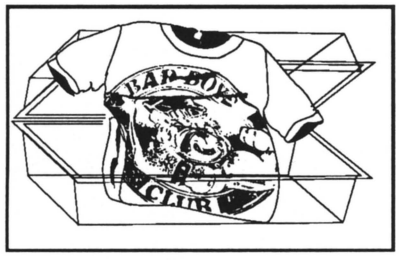
Bubble Packs™



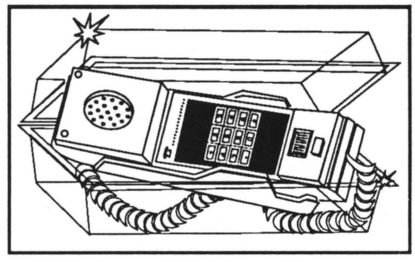
IMAGINE! Walkman Radio's, Telephones, Camera's, Speakers, In Your Jumbo Crane.
IMAGINE! T-Shirts, Ninja Turtles, Rock Group, The Simpsons,
Cartoon Characters in Your Jumbo Crane.
IMAGINE! Hot Neon Caps, Neon Waist Pouches in Your Jumbo Cranes.
IMAGINE! Adult Jokes, Novelties, Fun Items In Your Jumbo Cranes.

Well You Don't Have To Imagine Any More! **STAR TRACK** Has Just **Revolutionized** The Jumbo Crane Machine With It's **New Exclusive Super Jumbo Bubble Packs™**. Our Unique Packaging Offers New & Exciting Hot Items That Will **$$ DAZZLE $$** Your Jumbo Cranes. Kids, Teens, Adults Will Go Crazy For These New & Exciting Items.

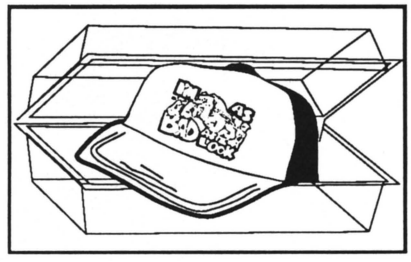
HOT NEW JUMBO'S ARE HERE!



T-SHIRTS
- Simpsons • Ninja Turtles
- Rock Groups • Novelty Prints
- Funny Sayings • Adult Jokes



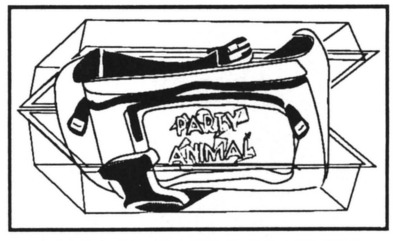
ELETRONICS
- Stero Radio's
- Telephones
- Cameras



NEON CAPS
- Popular Sayings
- Jokes
- Logo's



MIDNIGHT DELIGHT (X-Rated)
- 3 Pcs. Assorted Novelties & Jokes



NEON WAIST POUCHES
- Hot Neon Colors & Designs

STAR TRACK inc.
148 Allen Blvd.
Farmingdale, NY 11735

Sales Representatives
Louisanna 1-800-843-0864
New Jersey 1-800-733-6303

New York
Main Office & Warehouse
1-800-733-5013
* FREE CATALOG

CARTEL DISTRIBUTING

#1 IN POKER GAMES IN MICHIGAN!

FEATURING:

* MERIT INDUSTRIES
* MICRO MFG.

★

Also Proudly Representing:
KONAMI & ROCK-OLA

CARTEL DISTRIBUTING
13180 Wayne Rd. • Livonia, MI 48150
(313) 422-2111

Power Supplies

WE HAVE THE POWER FOR YOU!

8 Amp $19.95
8 Amp w/fan 24.95
17 Amp w/fan 33.95

NOW FULL ONE-YEAR WARRANTY!

Call Now!
GREAT WESTERN, INC.
1300 Mohawk Blvd., Springfield, OR 97477
(503) 726-1813

SEMITECH INC.

NEW ADDRESS! NEW BUILDING! FASTER & BETTER SERVICE!

Lakeview Commons, Suite 303 • 146 S. Lakeview Drive • Gibbsboro, NJ 08026

TOLL-FREE 1-800-356-3759
PHONE: (609) 346-9814 FAX: (609) 784-1993

COMPLETE LINE OF ELECTRONICS FOR THE AMUSEMENT INDUSTRY!

NEW E-PROMS

2716	$2.00
2732	3.00
2764	3.00
27128	3.50
27256	3.50
27512	4.00
1 MEG	8.00

ALL THE ORIGINAL DRAW 80 PARTS . . . IN STOCK

4040, 4002-1, 4004, 4289, 4308

74xx, 74$xx, 74L$xx, 74AL$xx, 74Fxx, 74Hxx, 74HCxx, 74HCTxx, 7805, 7812, 7905, 7912 – regulators
CD4001 thru CD40109 – C'MOS
6800, 280, 6502, 8080 – processors
82$xx, 27$xx – BiPolar
2N's, 2E's, MPS, BU – transistors
MDA's, KPB's – bridges
8, 14, 16, 18, 20, 24, 28, 40 pin sockets
V100, V130 – varistors
All MH$ for crystals
Caps, Caps & more Caps!

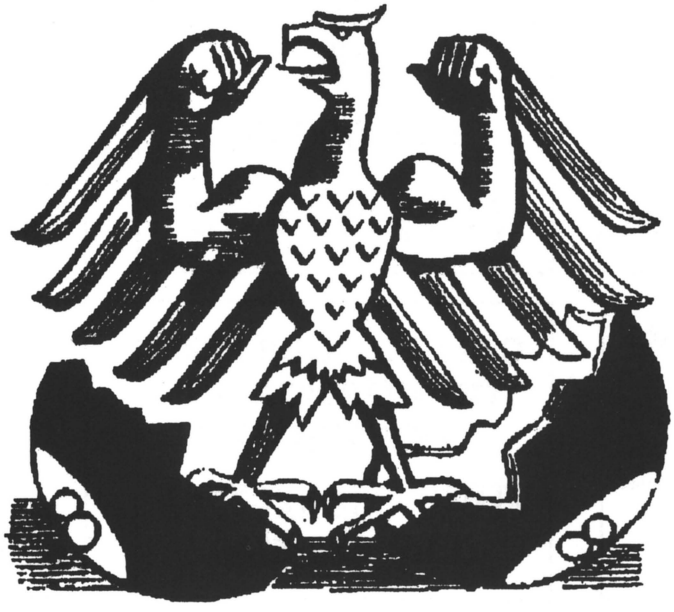
WE HANDLE MARS BILL ACCEPTORS!

- SAME DAY SERVICE -

* We buy all non-working boards!
* We buy excess inventories!

PARTS, PRICE & DELIVERY WITH THE OPERATOR IN MIND!

COMPETITIVE
PRODUCTS CORP.



OUR NAME SAYS IT ALL!

SUPPLIER OF COIN MACHINE PARTS AND BILLIARD SUPPLIES.

COMPETITIVE PRODUCTS CORP.
P.O.BOX 1645
RIVER ROAD BLDG. #5
TULLYTOWN, PA. 19007

TOLL FREE: 1-800-562-SAVE(7283)
IN PA :215/547-7520
FAX: 215/547-7577

SEE US IN BOOTH #457
AT THE AMOA SHOW

WE DO ALL TYPES OF P.C. BOARD REPAIR!

WE SPECIALIZE IN POKER BOARD REPAIR

★

★ Sales-Service-Parts
★ Distributor for leading coin Machine Factories!

JAY'S VENDING SERVICE

North Point Village Shoping Center
4035-4037 North Point Blvd.
Baltimore, MD 21222

(301) 388-0993 (301) 388-1425

FAX: 301-477-3110

FOR SALE

●

2 VIDEOBOX

Entertainment Systems
Complete with Software

●

$11,000.00

(315) 253-5573

BC-9 Conversion Kit

SAVES HUNDREDS OF DOLLARS FROM BUYING NEW CHANGERS

Converts a BC-9 to BC-35

- $5 Acceptance
- Solid state, self-diagnosing computer
- Installs in minutes

To Order Call:
616-245-8235

JUKEBOXES FOR SALE

Chicago Area

Rowe R81	$495
Rowe R82	595
Rowe R83	695
Rowe R83 w/dba	795
Rowe 84 w/dba $1 & 5	895
Rowe 86 w/dba $1 & 5	1095

★

(312) 561-4886

CALL FOR OUR FREE CONVERSION KIT NEWSLETTER

VIDEO CONNECTION
(916) 678-5189

ROUTE FOR SALE

Great convenience store locations - Easy to operate!

☆ ☆ ☆ ☆ ☆

100 VIDEO GAMES IN HOUSTON, TEXAS

☆ ☆ ☆ ☆ ☆

Call Mr. Mirza Anytime At:

(713) 440-8328

EVERYTHING YOU NEED FOR DART EXCELLENCE . . .

GREAT LAKES DARTS DISTRIBUTOR

Great Lakes Dart Dist.

The Pride of the Industry
U.S.A.



Supplier of Steel and Electronic Darts and Parts

IF WE DON'T HAVE IT, YOU DON'T NEED IT!

- 24-hour Shipping
- U.P.S. Red, Blue and Ground Service
- Visa, MasterCard and American Express accepted

4454 S. 108th Street, Greenfield, WI 53228
Out of WI: 800-225-7593 In WI: (414) 425-7287
FAX: (414) 425-2598

DEALER INQUIRIES WELCOME
PLEASE HAVE ORDER READY BEFORE DIALING

BELAM

AMERICA'S LARGEST INTERNATIONAL DISTRIBUTOR

★ ★

BELITA KIDDIE RIDES: PEPITO HORSE, and complete line of fine inexpensive rides.

MEGATECH 8 SYSTEM: Finest 16-bit system on the market.

PARA EXPORTACION: Llamenos para todas sus recesidades en maquinas, partes, kits, etc.

USED UPRIGHT VIDEOS

After Burner	$1399
Aliens	1499
Altered Beast	750
APB	850
Arch Rival	1250
Bad Dudes	1100
Big Run	2199
Bomb Jack	350
Bloxeed	899
Chase H.Q.	2000
Chase H.Q. 25''	2199
Championship Sprint	1499
Continental Circuit	1250
Crime City	999
Crime Fighter	1699
Danger Zone	550
Devastators	850
Double Dragon	800
Double Dragon II	1100
Escape Robot Monsters	799
Enduro Racer	850
Final Fight	1799
Fire Shark	999
Galaga	550
Galaxian	350
Ghostbusters	800
Ghouls 'N Ghosts	1199
Gridiron Fight	450
Hang On	850
Hydra	1799
Hot Rod (3-pl.)	1299
Lock On	1100
KLAX	1199
Mechanized Attack (2-pl.)	1699
Metal Hawk	2000
Operation Wolf	1100
Time Pilot	350
Two Crude	1499
Turbo	599

COMPLETE ASSORTMENT OF SIMULATORS

Hard Drivin' Deluxe
Chase H.Q. Deluxe
S.C.I. Deluxe
Line of Fire Deluxe
G-LOC Deluxe
Top Landing Cockpit
Four Trax, Stationary Cabinet
Winning Run Deluxe (u)
Metal Hawk Deluxe (u)
Galaxy Force Super Deluxe (rebuilt)
Afterburner Deluxe (u)
Thunderblades Deluxe (u)
Maxx The Adventure II (u)
GP World (u)

USED UPRIGHT VIDEOS (cont'd)

Outrun	$2000
Off Road	2199
Pac-Mania	999
PlayChoice 5 (single)	1199
PlayChoice 10 (dual)	1399
Pole Position	750
Pole Position II	800
P.O.W.	850
Road Blaster	1399
Rolling Thunder	750
Robotron	450
Shinobi	750
Spy Hunter	500
Speed Buggy	1250
Super Monaco	2299
Super Sprint	1599
Superman	1100
S.P.Y.	899
Thunderblades	1299
Top Speed	1000
Tron	299
Upscope	550

BELAM
Has Largest Assortment
of
SIMULATORS
•
BELAM
Has Largest Assortment
of
USED GAMES
•
BELAM
Has Largest Assortment
of
KITS
•
BELAM
Has
BELITA COIN COUNTERS

RH BELAM COMPANY, INC.

Nassau Plaza • One Fulton Ave.
Hempstead, New York 11550

CALL BELAM: (516) 292-2670 ★ FAX BELAM: 516-486-0957

LITTLE CASINO & MERIT

Sales, Service & Repair!

Video Services will modify your LC-I CPU board to enable you to have horse racing and slots with battery back-up to hold the top 10 scores. 24 hour turnaround time on most repair work.

- Digital Controls
- Merit
- US Games
- Greyhound
- Status

LITTLE CASINO PARTS

Maintenance-free LC-2 Switchplates
Countercade Conversions
Updates for LC-II • New & Used Games

WE HAVE FOR SALE IMMEDIATELY:

* USED MERIT & LITTLE CASINO COUNTERTOPS

Also: MERIT countertop conversions & repair!

** CALL NOW FOR GREAT PRICES **

VIDEO SERVICES

3324 Timbercreek Dr. • Lawrenceville, GA 30244

(404) 925-8337

WANTED:

SEEBURG JUKEBOXES

USC-1 (Bandshell)	STD-1 (Vogue)
USC-2 (Firestar)	STD-2 (Entertainer)
SPS-160 (Olympian)	STD-3 (Sunstar)
SPS-2 (Matador)	STD-4 (Mardi Gras)

ANY QUANTITY . . . WE PAY CASH!

RAMA ENTERPRISES

110 Bridge St., Brooklyn, New York 11201

(718) 858-7445

FAX: 718-858-7446

End of Season Clearance Sale!!!!

G-LOC (s/d dlx.) . . . . . call	Enduro Racer $895	(2) Whirlwind Pinball . $1895	Rowe Laserstar CD-100 . . . . . $2995
Hard Drivin' (s/d) $7500	Double Dragon (ded.) . . . 695	Super Monaco (s/d) . . . 5295	Poloroid Face Place . . . 3495
Pigskin . . . . . call	Vindicators 750	Night Striker (s/d) 2195	B & W Photo Booth . . . 2495
Hydra . . . . . call	Crime Fighters (ded.) . . 1095	Operation Thunderbolt 1495	Top Choice w/bill acceptor 2195
Smash TV . . . . . call	Road Blasters 595	WWF Super Stars 995	(7) Lowboy Cranes 895
SCI 1895	Hat Trick 495	Crime City 695	Volcano Rotary Crane . . 495
Cadash (4-p. vs. duel) . 1895	Silkworm 350	(2) Capcom Bowling 595	(2) Mating Game 895
Final Fight (Dynamo HS4) 1895	Rush 'N Attack 395	All Amer. Football 695	Zytronics Sex Analyst . . 895
Black Knight 2000 1295	Demo Derby 495	Pole Position I (s/d) 895	SMS Sex Tester 695
WWF Superstars (Dynamo HS4) 1695	Super Mario Bros. 350	Sky Adventure 495	(2) Sweet Licks 695
Turbo Outrun 1895	Haunted Castle 295	Street Smart 675	(4) Seidel 21 550
Combatribes . . . . . call	Indiana Jones 495	Monte Carlo Pin 595	(4) Pokereno 650
Aliens 1195	Rampage 495	(2) Spy Hunter 495	(8) Super Skier Skill Stop Slots 395
Pole Position II (s/d) 995	Wrestle War 750	Baseball The Season II 450	Circus Parade (double hopper) . . . 9595
Arch Rivals 1195	Super Sprint 1295	Wonderboy 395	(2) Dynamo '89 Pool Tables 1150
Golden Axe 850	SMS Poker Roll . . . . . call	Double Dragon (from kit) 550	
Tetris 850	(2) Four Traxx . . . . . call	Star Wars (s/d) 395	
720° 1495	(4) TMNT 1995	Chexx Hockey 525	
Paperboy 995	(2) Beastbusters . . . . . call	Space Invaders Pin 395	
	(2) Final Fight 1395	Poloroid Face Place . . . 3495	
	(2) Phantom of the Opera 1895		

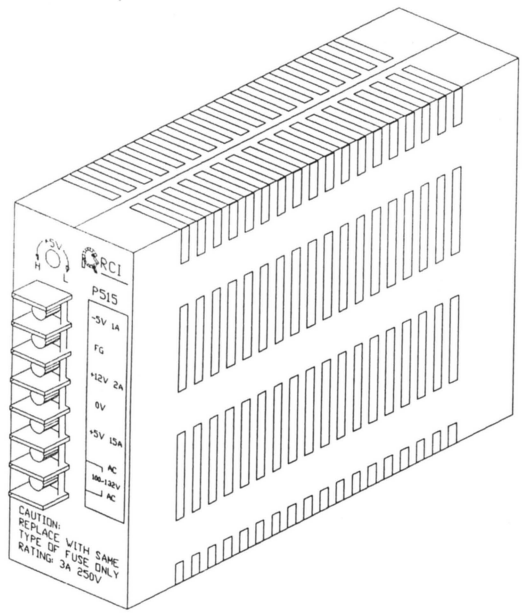
ALL EQUIPMENT WILL BE AVAILABLE ON SEPT. 15, 1990 — CALL NOW!

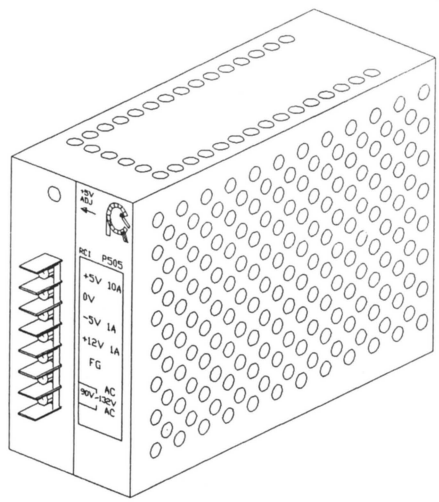
(609) 263-1377 or (609) 263-3277 Ask for Steven

(609) 729-5371 Ask for Rob

RCI POWER SUPPLY

THE BEST BUY IN THE INDUSTRY JUST GOT BETTER!





P515
15 AMP

1. R. H. Belam Co.
   (516)292-2670
2. Crown Billard & Sound Supplies
   (516)593-4747
3. Mondail International Corp.
   (201) 467-9700
4. Active Amusement
   PA (800)822-3748, (800) 523-3523
5. State Sales & Service Corp.
   (301) 646-4100
6. Brady Distributing Co.
   FL (305) 621-1415, (704)525-8130
7. Drew's Distributing
   (803) 574-0162
8. Sunn Amusement Dist.
   (407) 774-9636
9. Commercial Music
   (214) 741-6381, (800) 442-7281
10. Jack's Amusement
    (806) 762-6283
11. Colorado Game Exchange
    (303) 893-4300, (800) 999-3555
12. United Distributors
    (800) SEL-GAME
13. Eldorado Products
    (213) 516-9525
14. Mountain Coin Distributing
    (702) 736-1983
15. General Coin Distributing
    (800) 888-8205
16. Central Distributing
    (402) 553-5300
17. World Wide Distributors
    (312) 384-2300
18. C&P Distributing
    (219) 256-1138

P505
10 AMP

19. Shaffer Distributing Co.
    OH (800) 282-0194
    KY & WV (800) 848-0307
20. Borma High Tech
    (416) 889-7989
21. Southgate Amusement & Vending
    (512) 824-9223
22. Wild Distributing Corp.
    (713) 528-6655
23. Roby Amusement & Vending
    (502) 683-7754
24. Vancouver Amusements Ltd.
    (604) 298-8662

RCI

Raritan Computer, Inc.
10-1 Ilene Court, Belle Mead, NJ 08502

(908) 874-4072 • (908) 231-8686 • FAX (908) 874-5274

BRAND NEW-IN STOCK

★ NSM HYPERBEAM GALAXY CD ★

USED EQUIPMENT

MUSIC BOXES

NSM Concert 240 III	$1695.
NSM Galaxy	1895.
NSM Prestige II	1095.
Rowe R-86	1000.

BASKETBALLS

Merit • Grayhound • Shoot-to-Win

POKERS

Siroma Draw 80
SMS Draw 80
SMS Joker Poker
Merit Joker Poker
Merit Chicken Poker
Kramer Hi-Lo Double Up

CRANES

Kramer • Grayhound • Betson • Hollywood

CIGARETTE MACHINES

20 and 22 Column National

COLUMBIA VENDING SERVICE INC.

Toll Free: 800-262-2434
In MD: (301) 485-3700 (collect)

FOR THE BEST IN

IMPULSE MACHINES...

CALL OR WRITE TODAY!

VAL ENTERPRISES
1434 West Belt No., Ste. 120

(713) 496-2900

★

MANUFACTURERS OF:

* Stress Test * Fortune Teller
* Love Analyzer * Astrology
* Physical Fitness * Kiss-O-Meter
* Scale * Love Fever

Have You Seen The Incredible

T.V./8-LINE SYSTEM?

★

Call Us Now For Details!

★

TEKBILT, INC.
1-800-666-7776

FOR SALE

COIN-OP KIDDIE RIDES

½ the Price of New!
We have every make and brand available.
(You name it, weve got it!)

REDEMPTION GAMES

½ the Price of New!
We have every make and brand available.
Skee Balls - Hi Balls - Superballs
Whac-A-Mole - Sweet Licks - Knockdowns
Big Mouth - Boom Ball - Poker-Rinos
Bingo-Rinos - 21 - Tin Can Alley
Roll-downs - Bowler Rollers - Dip Bowlers
(You name it, we've got it!)

ARCADE NOVELTIES

½ the Price of New!
We have every make and brand available.
Arm Wrestlers - Punching Bags - Balloon Machines
Lovetesters - Egg Machines - Dollar Bill Changers
Quiz Machines - Kiddie Games of All Kinds
(You name it, We've got it!)

CONTRACT REFURBISHING

Save yourself a bundle of money!
Recycle and rebuild any equipment
to "like new".
(Call for specific quotes.)

REPLACEMENT PARTS

Save up to 75% off of new!
Large inventory for coin-op kiddierides parts only.

CARNIVAL RIDES

Save from 50% to 75%!
We deal in any make or model of ground mounted rides like Carousels, Ferris Wheels, Coasters, Bumper Cars etc., etc.

NEW CASINO EQUIPMENT

Monte Carlo Party Supplies

Blackjack - Bix Six - Triple Crown - Las Vegas Roulette
Under & Over - Riverboat Roundup - Casino Craps
Chuck-A-Luck - Ace-Duece-Jack - Modern Craps
Poke Dice - Crown & Anchor - E-Z Craps
Baccarat - Beat The Dealer
Poker Tables – Game Tables – Game Wheels
Casino Chips – Cards – Casino Wheels
Bunny Board™ Table Toppers
(We stock everything!)

NEW PROMOTIONAL ITEMS

Dunk Tanks - "Mini" Gas Cars - Flush 'Em Tanks
Animated Characters - $ Machines
Giant Inflatable Balloons
Plus many more items

NEW DECOR ITEMS

Fun Mirrors - Porcelain Signs - Street Lights
Neon Clocks - Lamp Posts - Neon Signs
Plus "Bigger than Life" Sports Items & Office Items
Plus many more items!

NEW PARTY RENTAL GAMES

Sea of Balls - Inflatable Bounces - Ladder Climbs
Plus many more items!

ANTIQUES & MEMORABILIA

Slot Machines - Coke Machines - Carousel Horses
Coke Accessories - Gas Pumps - Arcade Games
Gas Pump Globes - Fire Trucks
Plus many many more items!

AMUSEMENT PARK RIDES

Save from 50% to 75%!
We deal in any make or model of trailer mounted or trailered rides like Swings, Trains, Ferris Wheels, Carousels, etc., etc.

WANTED

We'll buy anything in any condition that's in the amusement industry. (From the smallest coin-op kiddieride to a major park ride.) Except, we do not compete with distributors; so we do not deal in videos, pins, juke boxes, crains and pool tables.

Now is your chance to: Clean out your warehouse, back room and basement. . .no matter what the condition of the item might be, turn it into cash to buy something from me or someone else that will make you money!

We will pick-up and deliver anything we buy, sell or trade anywhere in the U.S.A. and most of Canada! Save yourself nearly 75% in freight and crating charges alone

THE AMUSEMENT EQUIPMENT EXCHANGE, INC.
1203 FIFTH AVENUE ROCK ISLAND, IL 61201
CALL (309) 788-0135

Come visit our plant and see our large selection. See our facilities and meet our staff. We'll pay for your airplane ticket. (Call for details)

NEW FACTORY KITS:

KLAX	$695	Thundercross	$395
Super Volleyball	695	Black Out	495
Street Smart	595	ESWAT	695
D.J. Boy	Call	Aliens	Call
Combatribes	Call	Astyanax	795
Classic Golf	595	Two Crude	795

USED FACTORY KITS:

Ameri Darts	$499
Capcom Bowling	Call
Golden Axe	Call
WWF Superstars	Call
Buster Bros.	Call
Sports Match	Call

USED ROWE PHONOGRAPHS (reconditioned):

R-88 Video, R-87, R-88, R-89, R-90
R-91, R-92, R-93, R-91 Combo, R-93 Combo,
R-94 Combo, Seeburg SCD-1 and SCD-1A

LARGE SELECTION OF USED P.C.B.'s WITH HARNESS AND MARQUEE!

$1 & 5 bill units USED from Mars • Rowe • Ardac and DBV-22

SE HABLA ESPANOL

BAY COIN

where operators & technicians feel welcome

13210 Jamaica Ave., Richmond Hill, NY 11418

718/291-5757 (sales) • **718/526-8383** (parts)

from Long Island: **516/542-0011**

45RPM RECORDS SLEEVES

Minimum order 300. 20 lb. white. $15 per (300) plus $3.00 shipping & handling. We accept Visa, American Express, Mastercard.

CALL TOLL FREE
(voice or 24-hour FAX)
1-800-950-JUKE
TITLE STRIP PROGRAM COMPANY
Box 333, Riva, Maryland 21140

PLUSH BAGS

Heavy nylon with drawstring. Assorted colors. 30" x 40". Holds 180 pieces (a box of pre-mix plush) easily!

$3.50 EACH

Davis Music Co., Inc.

(803) 494-3333

ORIGINAL P.C.B.KIT

Shinobi	$350
Devastator	225
Exterminator	120
1943	160
OTHERS	CALL

(813) 543-7556

WANTED

Dead or Alive

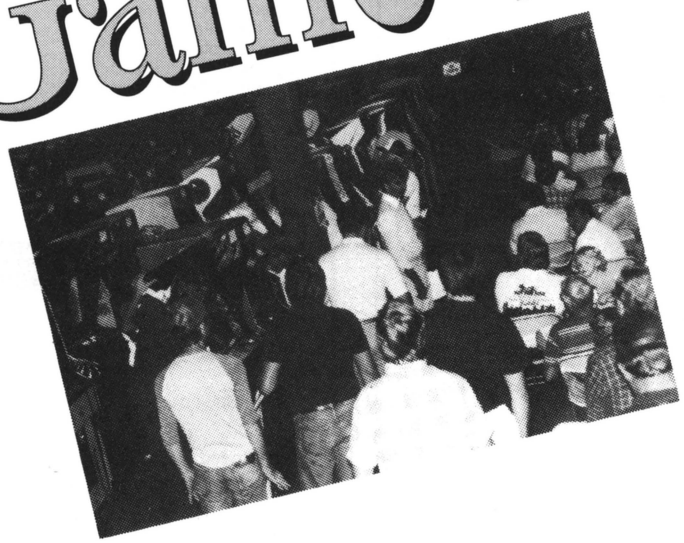


SEEBURG 3W1
WALLBOXES
(alias 160s & 200s)
(213) JUKE-BOX

US Amusement Auction

Game Auctions

All Auctions:
Saturday, 11 a.m.



Indianapolis, IN
Sept. 8, Indiana State Fair Grounds
new larger building:
EAST PAVILION BUILDING
Friday & Saturday: 317-432-7626
Reorder tone dial: 502-551-1866

Columbus, OH
Sept. 15, Ohio Sate Fair Grounds
DiSalle Arts & Crafts, 17th Ave.
Friday & Saturday: 614-271-7626
Reorder tone dial: 502-551-1866

St. Louis, MO
Sept. 22, Colinsville, IL
10 miles east of St. Louis
Gateway Center, One Gateway Drive
Friday & Saturday: 314-277-7626
Reorder tone dial: 502-551-1866

Pittsburgh, PA
Sept. 29, Monroeville Expo Center
William Penn Highway, Monroeville
10 miles east of Pittsburgh
Friday & Saturday: 412-856-8107

US Amusement Auction 1990-1991 Calendar

CALL FOR SPECIFIC SITE INFORMATION

December 1
Columbus OH

January 5, 1991
Miami, FL

March 16, 1991
Tampa, FL

October 20
Indianapolis, IN

December 8
Indianapolis, IN

February 2, 1991
Indianapolis, IN

April 6,1991
Columbus, OH

November 17
Dallas, TX

1991

February 23, 1991
Anaheim, CA

OUR 8th YEAR OF AUCTIONS

2415 West Amherst
Bloomington, IN 47404

For Information
Call Ric Stephan:

812-333-9939

Auctioneer: Bill Hughes
502-451-6241

WANT TO IMPROVE YOUR JUKEBOX SOUND 1000%?

JUKE	5K	81%
CD's	1K	16%
SPEAKERS	$150/pair	3%

3% of your investment is heard by 100% of paying customers.
3% - 10% of your investment dramatically affects your return.

PUT GOOD ACOUSTICS BACK INTO AMERICA!

Call 1-800-366-4523 for some SOUND advice.

Complete line of Commercial Audio/Video Equipment & Technical Services

Full Range Loudspeakers, Ceiling & Outdoor Speakers, & Horns, Extension Amps, Pre-Amps, Distribution Amplifiers, Tuners & Equalizers, Speaker Selectors, Transformers, Attenuators, and Relay Devices, In-house & Portable CD Storage Accessories, High Quality Wire, Connectors, Tools, TV & Speaker Mounting Brackets, Installation Hardware & Accessories

Ask your distributor about the phenomenal LA EAST SDSeries Super Dispersion Ceiling Speaker!

VA East 127 Union St., Hatfield, PA 19440 215-362-2890 or Fax 215-368-7272

ALL★STAR TALENT SEARCH

FUN FACTORY® #1 for Fun.

Positions available in Texas, Georgia, Kansas, Hawaii, Missouri, Michigan & Illinois!

If you have a winning attitude and the desire to succeed – we want you on our winning team!

District Managers	**$36,000 - 48,000 / yr.**
Area Managers	**$27,500 - 32,000 / yr.**
Store Managers	**$21,500 - 30,000 / yr.**

Send resume to: **Fun Factory, Inc.** - Personnel Dept.
91-246 Oihana Street • Ewa Beach, HI 96707 • (808) 682-5767

USED COMPLETE GAMES

Outrun	$1799
720°	1599
After Burner	1499
Road Blaster	1399
Championship Sprint	1399
Operation Wolf	1199
Tecmo Bowl	1299
Arch Rival	1199
Vindicator II	999
Rolling Thunder	899
Space Harrier	899
Shinobi	899
Double Dragon	699
Gridiron Fight	699
Spy Hunter	599
Time Soldier	499
Vigilante	499
Ghosts 'N Goblins	499
Xenophobe	499
Cheyenne	499
Kid Niki	499
Rastan	499
Life Force	399
Arkanoid	399
Super Mario Bros.	399

PINBALLS

Elvira	$2199
Police Force	1999
Jokerz	1599
Cyclone	1599
Taxi	1599
Space Station	999
Fire	999
Pinbot	799
High Speed	799
Victory	699
Spy Hunter	599
Hollywood Heat	599
F-14 Tomcat	599
Comet	599
Genesis	599

USED P.C.B.s (min. $100)

P.O.W.	$249
Guerrilla War	179
Alpha Mission	149
World Series	149
Side Arms	149
Time Soldier	149
Rampage	99
Ikari Warrior	99
Punch-Out!	99
Tank 3	99
Gauntlet	79
Mat Mania	79
River Patrol	69
Xenophobe	59
Karate Champ	59
Super Basketball	59
Super Pac-Man	59
Mario Bros.	59
10 Yard Fight	59
Nibbler	49
Krull	49
Moon Patrol	49
Championship Baseball	49
Jungle Hunt	39
Crystal Castle	39
Centipede	39
Mr. Do!	39
Donkey Kong or Jr.	39
Food Fight	19
Dig Dug	19

Family Amusement Co.

876 N. Vermont Ave.
Los Angeles, CA 90029

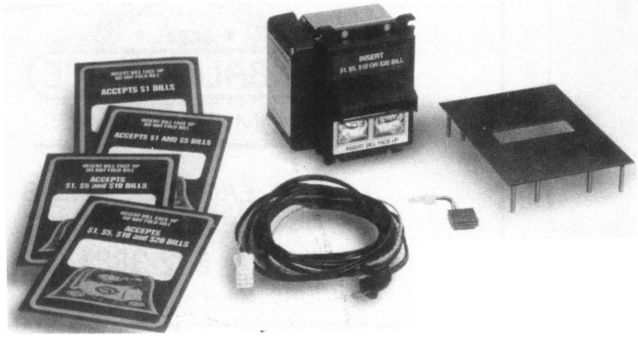
(213) 660-8180

Fax: 213-660-8976

MARS ELECTRONICS®

$1 - $5 - $10 - $20

BILL ACCEPTORS



- Sales and Service
- $1-5-10-20 and $1-5
- Stackers and stackerless
- Great Price - Great Service
- Same day shipping
- Let the quantities that we purchase save you $$MONEY$$!!
- Distributor and OEM inquiries invited.

- *Bigger Profits*
- *Easiest to Install*

TEKBILT Inc. is proud to announce its official appointment as:

MARS ELECTRONICS *international*

Factory Authorized Service Center

CALL US TOLL-FREE TODAY!

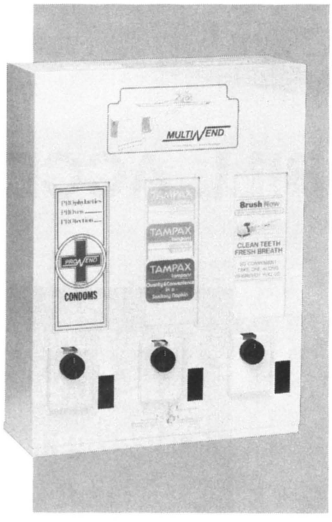
TEKBILT inc

Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006

(215) 322-3232
Fax: 215-322-3238

1-800-666-7776

Invest in the BEST



Multivend
This proven performer is ideal for profits from any location. Interchangeable product cartridges and rugged construction mean years of trouble-free operation. Other features include:

- Nationally Known Products
- Adjustable 4-Coin Mechanism
- Tamper-Proof Locking Mechanism

Call Mayoni today for more information.

1 (800) 345-1183

MAYONI ENTERPRISES 10340 Glenoaks Blvd. Pacoima, CA 91331
(818) 899-2488 1 (800) 345-1183 Fax: (818) 899-0152

Mayoni Enterprises

ORANGE COUNTY'S *LARGEST COIN-OP* SALES & SERVICE DISTRIBUTOR

THE PINBALL PALACE
GAME SALES

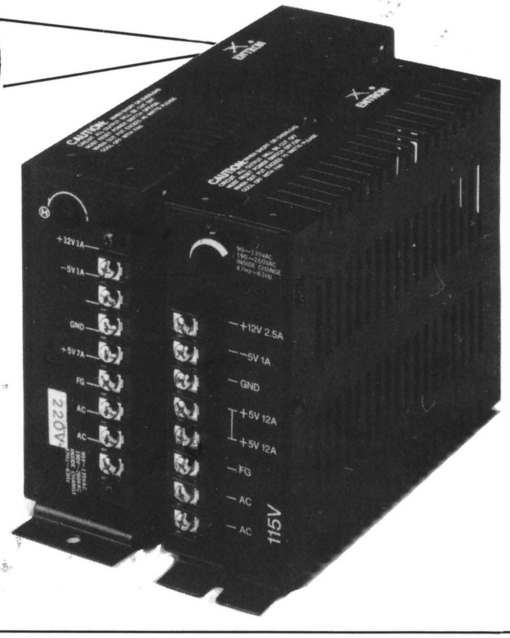
3148 E. LA PALMA, UNIT B
ANAHEIM, CA 92086
(714) 632-3881
HOURS: Mon-Fri: 10-6 • Sat. 10-4

ENTRON® (All Rights Reserved)

POWER SUPPLY

MODEL	+ 5V	– 5V	+ 12V
EN1001	15A	1A	2.5A
EN1002	12A	1A	2.5A
EN1004	–	–	8A

ENTRON®

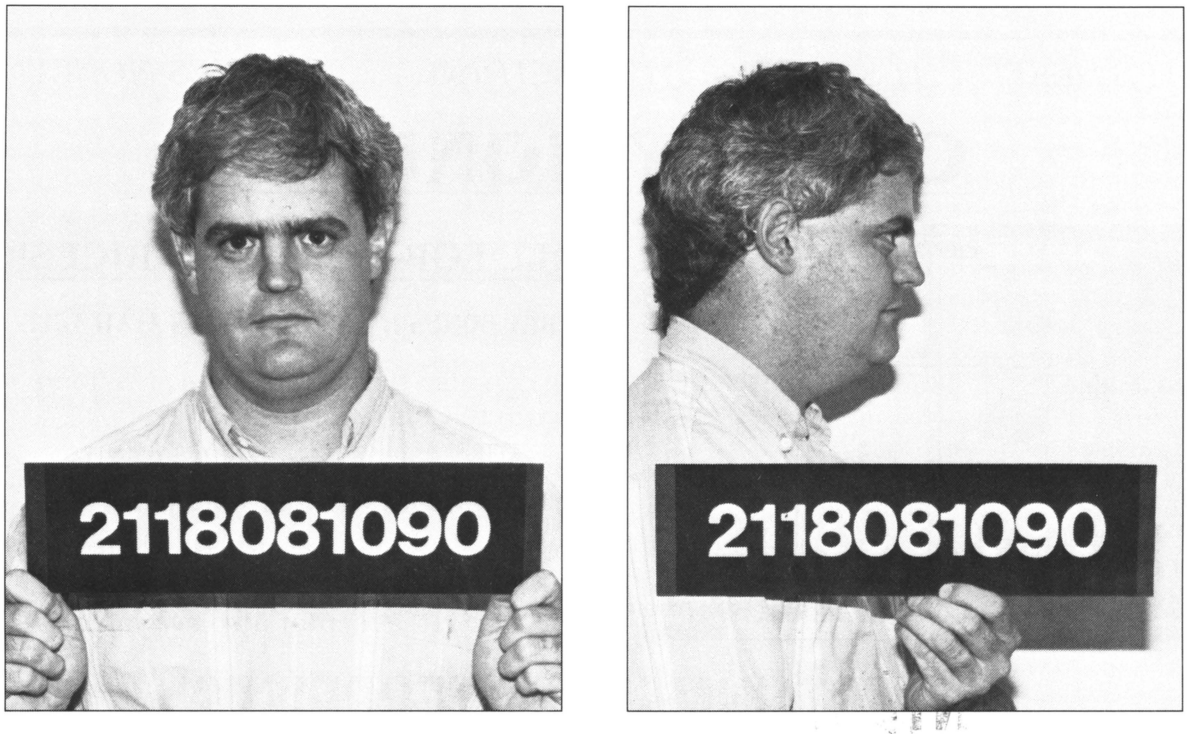


High Efficiency & Compact Size
Great Price & Prompt Delivery
Dual AC Source 110/220V Input
Superior Quality Control
Short-circuit Protection
Low Ripple & Noise
Each unit Computer Tested

Original Designer & Manufacturer

EN'SCO CO., LTD.

P O BOX 81-110, Taipei, Taiwan, R.O.C.
TEL: 886-2-713-8071
FAX: 886-2-713-9646
TLX: 19252 ENSCOLTD
WTC NETWORK: ENSCO



Mars Electronics strikes back at high-denomination bill acceptor frauds!

Mars Electronics offers two ways to foil the rip-off artists trying to defraud your high-denomination stackerless bill acceptors!

If you already use Mars Electronics VFM4 stackerless bill acceptors, simply have our newly introduced Credit Bar Retrofit Kit installed by one of our Authorized Service Centers. *It's the only approved retrofit solution that prevents fraud problems that we guarantee will not affect your warranty.*

If you're using another brand of bill acceptor and are being defrauded, switch to our new VFM4 bill acceptor. It has the same credit bar security features as our retrofit kit, built right in.

Either way, you'll enjoy the confidence of high acceptance *and* high security from the company that's on your side in the war against bill acceptor fraud.

The Mars Electronics Credit Bar Retrofit Kit. It's just one more way we're working to keep our customers profitable.

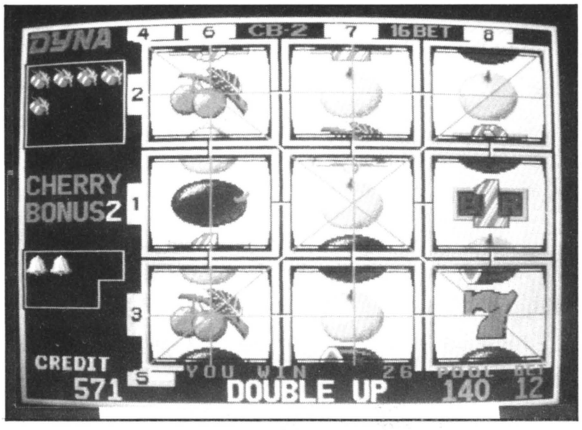
For more information contact your local Authorized Mars Electronics Service Center. Or call our Customer Service Department at 1-800-345-8215.

MARS ELECTRONICS
international

©1990, Mars Electronics International, Inc.

IT'S HERE!. . . IT'S HERE!. . . IT'S EXCITING. . . . IT MAKES MONEY!

CHERRY BONUS II



CALL FOR OUR LOW PRICES!

CHERRY BONUS II BOARDS & KITS AVAILABLE

- We can also update your W-4/F-5 (long board) to Cherry Bonus II.
- Bingo & Lucky 8-Line W-4, F-5, W-6 Boards and kits also available.
- Complete machines with 19" Wells-Gardner monitor. Your choice of Mars of LE $1-20 bill acceptor also available.

ENTERTAINMENT ENTERPRISES

COIN-OP DISTRIBUTING **GAME CONVERSIONS**

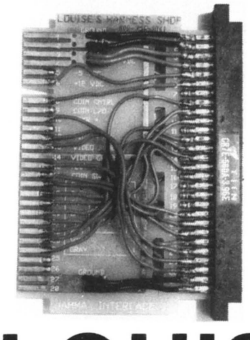
2136 SO. HIGHLAND AVENUE • BERWYN, ILLINOIS 60402

(708) 484-6555 Joe or Mark **(708) 484-6571**

Harnesses • Interfaces • Color Conversion PCB
Custom & 8-Line Wire Type Harnesses Made to Order

JAMMA/GENERIC HARNESSES

1 thru 25 @ $15.50 • 26 thru 50 @ $14.00 • 51 thru 75 @ $12.50
76 thru 100 @ $10.50 • Over 100 @ $9



CONVERSIONS MADE SIMPLE WITH INTERFACE BOARDS

Double Male Interface board with Jamma pinout one side & choice of either 28/56, 22/44 or 18/36 on other side @ $12. Male/Female Interface board with Male Jamma pinout on one side with choice of 28/56, 22/44 or 18/36 female connector on other @ $15. Boards wired to your pinout $7. Nintendo Monitor Color Conversion PCB, instructions furnished $22. 8-Line tails @ $20. 8-Line generic complete with termination @ $26.50 Quantity prices on request. (Prices subject to change without notice.)

LOUISE'S HARNESS SHOP

712 County Rd. 58 • Prattville, Alabama 36067

1-800-365-1941 (205) 365-1841

FAX: 205-365-4435

AIR HOCKEY SAFETY SHIELDS

1-800-933-0145

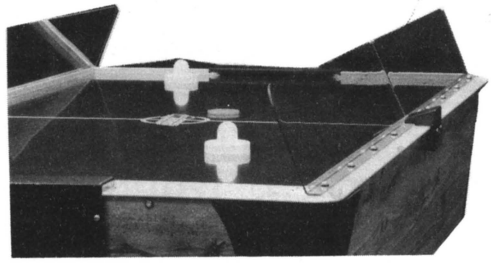
THE ONLY NUMBER TO CALL, ANY MAKE OR MODEL

DYNAMO • U.S.B. • IMAG. LEISURE • BRUNSWICK

The Puck Stops Here!!! The Original

"The Angle Makes the Difference!"

ACCEPT NO SUBSTITUTES



IF YOU ARE PURCHASING SHIELDS THROUGH YOUR DYNAMO DISTRIBUTOR, MAKE CERTAIN THAT THEY ARE - *"THE PUCK STOPS HERE"* AND NOT THE INFERIOR SHIELD!

Currently Used At:

* Chuck E. Cheese
* Great America
* Show Biz
* Putt Putt
* 1,000's in use throughout the U.S., Canada, U.K., Mexico & Australia

★ ***LIFETIME UNCONDITIONAL WARRANTY*** ★

Liberal Trade-In Allowance for Competitor's Inadequate Shields!

Operator Endorsed

* The Only True Air Hockey Professionals *

WE SHIP UPS	WE PAY FREIGHT	WE BILL YOU
NOT COMMON CARRIER	NO HIDDEN COST, SAVES YOU $ $	WE TRUST OUR CUSTOMERS

WE EVEN PAY FOR THE PHONE CALL

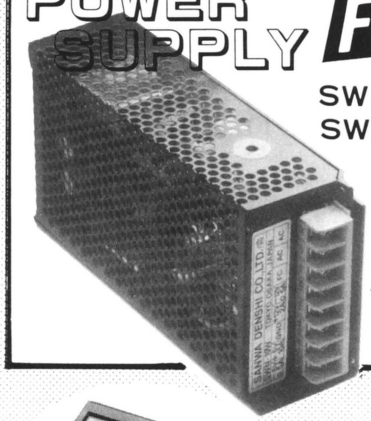
TOLL FREE 1-800-933-0145 — 24 Hours

CLOSEOUT PRICES ON BRUNSWICK MODEL . . .

LIMITED SUPPLY — CALL NOW!

NOW LOOKING FOR AGENT

POWER SUPPLY FROM JAPAN



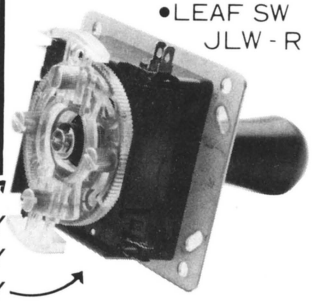
SWN-10S
SWN-7S

+5V −10A
+12V − 3A
−5V − 1A

+5V − 7A
+12V − 1A
−5V − 1A

(JL-W) JOYSTICK

- MICRO SW JLW-U
- LEAF SW JLW-R



2WAY
4WAY
8WAY



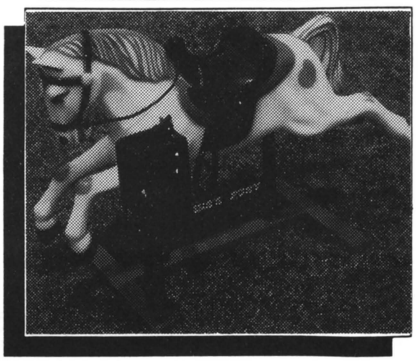
COUNTER

SANWA DENSHI CO.,LTD

58-5 NAKAMARU-CHO ITABASHI-KU TOKYO JAPAN. TEL 03(554)2261 FAX 03(554)2232
TELEX STRAD J25633 SUMITOMO-BANK OHTSUKA-BRANCH A/C NO.173617

Make your business grow with coin operated Kiddie Rides

REAL MONEY MAKERS



KIDDIES OF FLORIDA, INC.
1-800-543-3437



THE GAME DOC

8000 WHEATLAND AVE., STE. B • SUN VALLEY, CA 91352

1942 (V-1-Kit)	$195
Alcon (V-1-Kit)	295
Aliens (H-2-Kit)	995
Altered Beast Jr (H-2-Rom Kit)	100
Bad Dudes (H-2-Kit)	495
Black Tiger (H-1-Kit)	250
Blockout (H-2-Kit)	695
Bubble Bobble (H-2-Kit)	495
Combatribes (H-⅔-Kit)	1295
Commando (V-1-Bd./Marq.)	50
DJ Boy (H-2-Kit)	695
Double Dragon II (H-2-Kit)	395
Double Dragon II (H-2-Kit)	395
Gauntlet (H-4-Bd.)	95
Ghosts 'N Goblins (H-1-Kit)	195
Golden Axe (H-2-Kit)	895
Halley's Comet (V-1-Kit)	395
Heavy Barrel (V-2-Kit)	350
Heavy Unit (H-1-Kit)	395
Hypersports (H-2-Bd./Marq.)	30
Kageki (V-2-Kit)	350
Karnov (H-1-Kit)	350
Marble Madness (H-2-Sys. Kit)	100
P.O.W. (H-2-Kit)	395
Pyros (H-1-Kit)	350
Quartet 2 (H-2-Kit)	195
Quartet 4 (H-4-Kit)	250
Rastan (H-1-Kit)	295
RBI Baseball (H-2-Rom Kit)	295
Robocop (H-1-Kit)	495
Ring King II (V-2-Bd./Marq.)	75
Rolling Thunder (H-1-Kit)	395
Rush 'N Attack (H-1-Bd./Marq.)	50
Shinobi (H-1-Kit)	450
Silkworm (H-2-Kit)	295
Sky Shark (V-1-Kit)	295
Solar Warriors (H-1-Kit)	195
Splatterhouse (H-1-Kit)	595
Stadium Hero (H-2-Kit)	295
Super Basketball (H-1-Bd./Marq.)	50
Super Dodgeball (H-2-Kit)	175
Super Mario Bros. (H-2-Rom Kit)	195
Tag Team (V-1-Bd./Marq.)	30
Terra Force (H-1-New Kit)	195
Time Soldiers (V-2-Kit)	195
Tournament Arkanoid (V-1-Kit)	295
Two Crude (H-2-New Kit)	895
V'Ball (H-2-Kit)	295

KITS INCLUDE:

Original Board • Marquee
Overlay • Harness • Controls
Instructions • Button Labels

(All original artwork is included if available!)

CONVERSION SUPPLIES

6" x 9" 3-Way Speakers	4.95
Atari Control Panel	$35
William Control Panel	35
Jamma Harness	12.50
Button Labels	5.00 a sheet

(1-2 plyr.,jump, attack, etc.)

(818) 504-0440 • (800) 766-3166 • FAX (818) 504-1153

VIDEO SYSTEMS

UNIVERSAL VIDEO GAMES SYSTEMS

State-of-the-Art in Electronics

Welcome to the exciting new ERA of **VIDEO SYSTEMS UNIVERSAL CABINETS**. A cabinet that will *decrease* your "down" time and *increase* your profits.

Music Vendors Inc. orginated 27 years ago as a Music-and-Game Operation. The need for a conversion system cabinet arose in our company, so the natural and economic solution was to build a cabinet that was durable, easy to operate *and* maintain, with an eye-pleasing appearance. We have achieved our goal. **VIDEO SYSTEMS** now proudly manufactures a Universal Video Cabinet in three different sizes:

MV-19 Universal Cabinet 19″ Monitor
6″ Playing Panel

MV-19A Universal Cabinet 19″ Monitor
9″ Playing Panel

MV-27 Universal Cabinet 27″ Monitor
Larger Playing Panel

With an additional **Universal Slide-Out Drawer**, the operator can pre-wire his choice of game at the workbench, deliver and install it on location, eliminating "down time," the need to move the machine, and ***loss of profits!***

Before* you buy another cabinet, *compare* VIDEO SYSTEMS quality cabinets with their unique features and low prices. For more information, call your *DISTRIBUTOR.

NEW!



FREE
1 UNIVERSAL DRAWER w/5 OR MORE CABINET ORDERS!

"The Routeman's Friend"

VIDEO SYSTEMS

With the Universal Video Hardware System
You'll actually have a new game at about one-third less cost and substantially less time.

1836 GUM BRANCH ROAD • JACKSONVILLE, NC 28540

TOLL FREE: 1-800-762-9842 • FAX: 1-919-455-9846

TALKING VENDOR DISPENSES



1.5″ (38 mm) Wheel Vends
- 1.3″ (33 mm) Capsule
- Large Gum and Candy

1.125″ (29 mm) Wheel Vends
- Gum and Candy

DISTRIBUTORS WANTED SOME STATES AND COUNTRIES OPEN

Adjustable Merchandise Wheel Vends
All types of small bulk items.

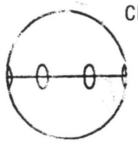
Coinage size up to 1.25″ (32 mm)
Machine size height 25″ (63.5 cm)
Width 8″ (20.3 cm) Depth 8″ (20.3 cm)

Custom sounds — can have your own record made to say anything for 5 seconds. Up to 4 different sayings on each side.

YOUR SOURCE FOR:

Our All New 2.3″ Round Clear Capsule

Both Halves Same For:
$1.00 items; 50 items
.25 Feature items
cranes etc.





1.3″ Capsules
Mixed colored top with clear bottom. Filled or empty.



Rings in Holders
Bulk or Assembled.
- Mixes
- In-capsule - items
- Rings & Holders Bulk & Assembled.



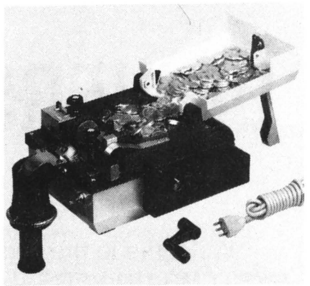
TALKING VENDOR CO.

P.O. Box 326 • Chatham Ontario • N7M 5K4
Phone: (519) 351-2181 Fax: (519) 351-2181

BELITA

LIGHTWEIGHT, PORTABLE

Coin Counter



MANUAL OR ELECTRIC

Automatic Stop, Inexpensive, Coin Tray Support, Bag Holder, Fast & Long Lasting, Only 9 Pounds!

R.H. BELAM COMPANY, INC.

(516) 292-2670

Fax: 516/486-0957
Telex: 221568 BELAM UR

NEW FACTORY KITS:

Magical Sword - New Kit!	call
Super Volleyball	$300
Ameri Darts	595
Two Crude	895
Championship Wrestler	825
Lightning Fighter	795
R-Type II	595
Wrestle Wars	395
Shadow Dancer	595
ESWAT Jr.	395
Gate of Doom - New Kit!	call
U.N. Squadron	995
Hydra	call
Thunder Jaws	call
Combatribes	1395
KLAX	595
Ninja Gaiden (used)	call
SPY	$395
'88 Games	395
ESWAT	595
U.S. Classic	595
Badlands	1095
Mega Twins	call

★ **CALL FOR PRICE ON USED TEENAGE MUTANT NINJA TURTLES**

★ **BUY MORE THAN ONE KIT FOR GREATER DISCOUNTS**

USED PCB's - YOUR CHOICE - $50

Metro Cross • Wacko • Sarge
Donkey Kong • Defender • Joust
Mach Rider • Super Pac-Man
Stargate • Lazerian • Rampage

MISCELLANEOUS:

Used Cranes	call
Used Glass Front-Rowe & A.P.	call
Used Skee-Balls	call
Model T — Beautifully Reconditioned!	call
Whirley Buckets	call
Ice Cold Beer	call
Franz Big Top w/Gum Ball	call
Fun Chicken	call
Candy Grabber - Great Kids piece	call

RECONDITIONED ROWE JUKEBOXES - ALL STYLES EXCELLENT CONDITION

R-81 R-83
R-82 R-84

NSM JUKEBOXES

Galaxy 200
City

BIRMINGHAM VENDING COMPANY

ESTABLISHED IN 1931

GENERAL OFFICE

540 Second Ave. N. • Birmingham, AL 35204

(205) 324-7526

SE WATTS: 1-800-238-8363

FLORIDA DIVISION

4542 L.B. McCleod Rd. • Orlando, FL 32811

(407) 425-1505

FLORIDA WATTS: 1-800-330-1233

FAX #: 205-322-6639

NATIONAL WATTS LINE: 1-800-288-7635

SAVE 25%
ON COMPLETE SYSTEM

Are you tired of swapping out machines, buying dollar bill validators, losing accounts due to breakdowns, and making coin-related service calls? Installing the IMONEX® COIN SYSTEM can reduce all of the above!



- INCREASE SALES
- ANTI-CHEAT
- NO MOVING PARTS
- NO ELECTRICITY
- VEND UP TO $7.00
- NO ELECTRONIC REPAIR COSTS
- QUARTER ONLY
- ACCEPT OR REJECT CANADIAN QUARTERS
- DECREASE COIN RELATED SERVICE CALLS
- AVOID EXPENSIVE ELECTRONIC ACCEPTORS
- TWO SYSTEM KITS AVAILABLE:
  - System Kit #302-88 for NRI® Rejectors & ACMR's
  - System Kit #603-90 for Coinco® Acceptors & ACMR's

CALL TODAY!
1-800-446-2719

P.O. Box 519 • Katy, Texas 77492-0519

(713) 692-7021

FAX: 713-391-4239

IMONEX®



QUALITY PLUSH PRE-PACS™ 75¢
QUALITY PLUSH PRE-PACS™ $1.05
QUALITY PLUSH PRE-PACS™ $1.30

We are the only manufacturer of **Quality Plush Pre-Pacs,** with Supreme quality at lowest prices and over night delivery.

(We have all season of variations)

BMC® **BEST MFG CO.**
1-800-962-4486
(414) 547-5051

TITLE STRIP PROGRAM COMPANY
200 free title strips with the purchase of the easy-to-use computer title strip program. Print your own song titles. Print a list of all your records at each location! Over 150 features! $79.95
CALL TOLL FREE
(Voice or 24-hour FAX)
1-800-950-JUKE
Visa/Mastercard/American Express

"TITLE STRIP PROGRAM CO."
P.O. Box 333
"RIVA, MARYLAND 21140"

TECHNICIAN WANTED FOR WEST VIRGINIA AREA!!!

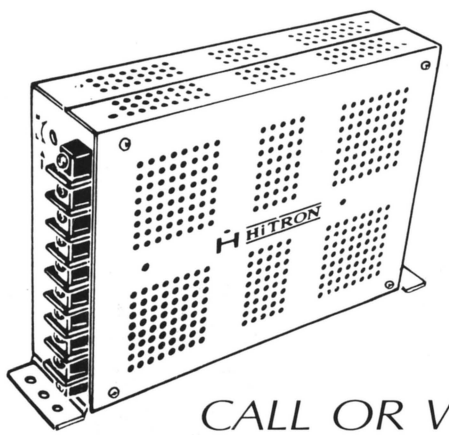
★

We will re-locate the right person!

(304) 485-6498

HiTRON POWER SUPPLIES

(also – isolation transformers, & multimeters)



- HIGH EFFICIENCY
- LIGHT WEIGHT
- DESIGN FOR CUSTOMERS
- SELECTABLE OUTPUTS UP TO QUAD OUTPUTS
- QUALITY GUARANTEE
- BEST SERVICE

CALL OR WRITE TODAY!

FIDELITY TRADING INC.

1760 Oak Tree Road
Edison, N.J. 08820 U.S.A.

TEL: (201) 549-5721 **FAX: (201) 549-8790**

Have you seen the incredible

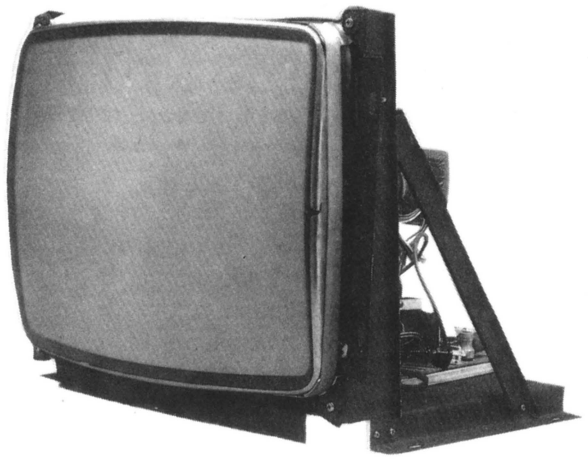
T.V./POKER

remote control business stimulator?

★ ★ ★

Call for details!

TEKBILT, INC.
1-800-666-7776



THE ULTIMATE IN MONITORS

13″ 19″ & 27″ COLOR VIDEO GAME MONITORS

ORION BRAND (c.p.t.)

SPECTACULAR FEATURES INCLUDE:

* Front & Rear Controls
* Black Matrix, Non-Glare, U.L. ORION C.R.T.
* Higher Resolution Than Normal
* Manual Degaussing Switch
* IMMEDIATE DELIVERY
* *Fully Guaranteed!
* Replacement Parts Are Always Available
* Schematics
* Meets The Standards Set By The AMOA

SPECIAL DIRECT SERVICE TO MEXICO!

WE WILL NOT BE UNDERSOLD!

SPACE AGE ELECTRONICS

26524 Golden Valley Road, Suite 507 • Saugus, CA 91350

(805) 252-4400

FAX: 805-251-8596

AVAILABLE EXCLUSIVELY IN PUERTO RICO THROUGH AMERICANO IMPORTS
PHONE: (809) 840-7410 • FAX: (809) 940-9564

Invest in the BEST



Compuscale
Weighing machines are proven performers and the Compuscale is the industry standard. You'll get a fast return from a low investment thanks to these unique features:

- Heavy Duty Steel Construction
- Easy Portability For Any Location
- Long Life Battery or Optional AC Operation

Call Mayoni today for more information.

1 (800) 345-1183

MAYONI ENTERPRISES 10340 Glenoaks Blvd. Pacoima, CA 91331
(818) 899-2488 1 (800) 345-1183 Fax: (818) 899-0152

Mayoni Enterprises

Game*Trak

Route Management Software for the IBM PC

* Machine location tracking
* Meter tracking
* Unlimited number of machines
* Income reports and graphs
* Game and location history
* Commission calculation
* Collection, move, & service forms
* Prize merchandise inventory
* Mailing labels, commission checks, 1099s
* Menu-driven, easy to use, fast data entry



$299.95
Trial Version
$45.00

visa, mastercard accepted

640K RAM & Hard Disk Required

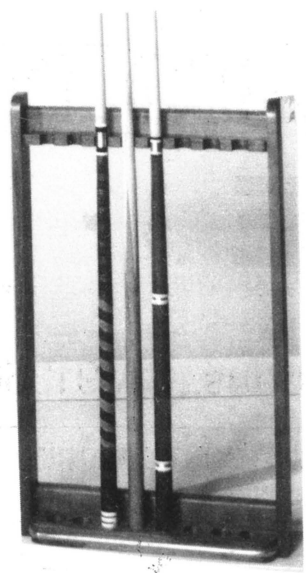
Automation Technology Research
1403 N. Batavia St. Suite 203 Orange, CA 92667 (714) 744-1496



SurGrip Cue Racks

NO CLIPS TO MAR CUES!

NO TOP HOLES TO BREAK CUES OR KNOCK OFF TIPS!



Miracuously Holds Cue In Place

Available In 6, 8 or 12 Cue Models

in oak, walnut, & mahogany finish in wall & free-standing floor units.

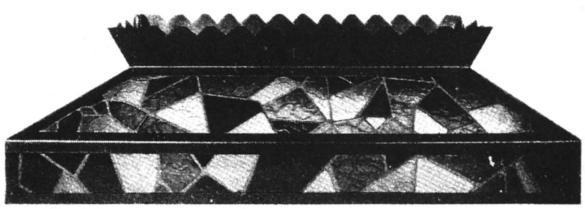
REASONABLY PRICED!

PAT. PENDING

LIGHT FIXTURES

Heavy gauge metal frames in wrought iron finish and colorful, durable plastic panels.

Engineered for long life and is available for regular ceiling hanging or 15 chain for use as a swagg light.



(May even help get you a location!)

AVAILABLE IN SEVERAL DESIGNS, COLORS & STYLES!

Can be used over pool tables, foosball, air hockey or regular light fixtures.

WRITE OR CALL FOR A COLOR BROCHURE

ALMEL INDUSTRIES
2101 W. Jackson, Suite 6 • Tupelo, MS 38801
(601) 841-1721 • (601) 728-5108

Printers

Our reliable 40-column printers will meet your needs!

NCR is your supplier of printers and print mechanisms for Video Poker, Kiosks, ATM's and POS terminals. We offer a full line of receipt, journal, and validating printers with options like 2 part paper, receipt knives, paper low and paper exhaust. Printer runs on 28 VDC or optional 120 VAC. These printers are used worldwide, they are proven! You'll have fewer problems, less downtime, more business!

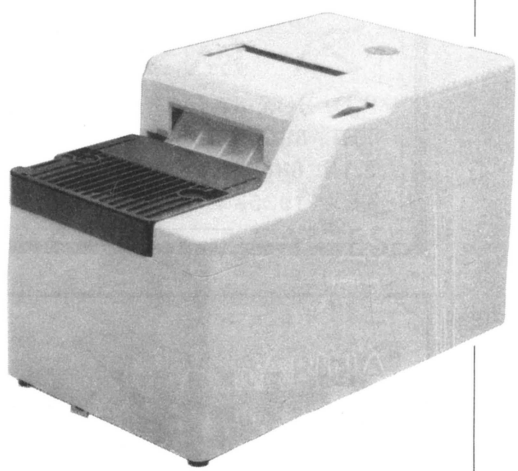
These are not throw away mechanisms! Includes 90 day mail-in warranty. Printers and mechanisms can be factory refurbished!

Here are just 2 examples of what NCR can offer you!

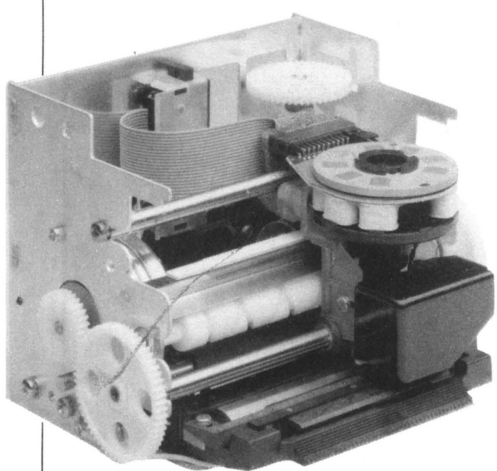
NCR 2202 Receipt, Journal Printers

Features
- Print speed: 171 lines/min.
- 42 column print
- Driver/options board standard
- Fast, simple paper loading module
- Smooth stepper motor line feed and fast feed
- Single and double width printing on same line
- Automatic forms thickness compensation
- Journal cover with autograph window and lock
- Full paper handling capability
- Fully cabinetized
- Snap-on ribbon cassette with tear off edge
- Manual paper advance wheel
- UL recognized component
- Journal paper out sensing (option on receipt)

Options
- Receipt knife - selectable full or partial cut
- User selected Electro-stamp
- Validation of inserted forms (6 or 15 lines)
- Paper out sensing (standard on Journal)
- Two part paper handling (journal take-up)



NCR 2285 Print Mechanism



Features
- Print speed: 200 lines/min
- 40 column print lines
- 7x7 or 7x9 language fonts
- Programmable line spacing (5, 6 or 7.4 lines/in.)
- Fast line feed (1 character line every .030 sec.)
- Standard voltage (24VDC ±5%)
- Right angle ribbon cassette (10M characters)
- Automatic forms thickness compensation
- Worldwide safety approvals (UL, FCC, CSA, BSI, VDE)

Options
- Driver/option board
- Paper supply
- Paper take-up
- User-selectable receipt knife (full or partial cut)
- Fully addressable business graphics
- Capabilty to print 2 part paper
- End of paper sensing (journal exhaust)

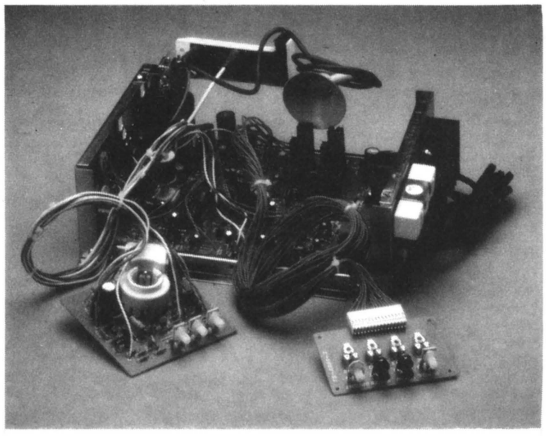
NCR

NCR Corporation
Technology Marketing Division
950 Danby Road, Ithaca, NY 14850
(607) 274-2525 FAX (607) 274-2404

The BIGGEST 28″ Color Monitor
and INCREDIBLE Offer

- Front Control
- Black Matrix
- Full Square

Videocolor Brand
Model #: A66EAS02X01



Original Designer & Manufacturer

EN'SCO CO., LTD.

P.O. BOX 81-110, Taipei, Taiwan, R.C.O.
TEL: 886-2-713-8071
FAX: 886-2-713-9646
TLX: 19252 ENSCOLTD

KRAMERGAME™

BETTER THAN EVER !!!

●GREAT PRICES AND COURTEOUS SERVICE
●SAME DAY SHIPMENT OF PARTS ORDERS
●QUICK TURNAROUND ON REPAIRS

KRAMER MANUFACTURING'S CUSTOMER SERVICE PERSONNEL ARE THE BEST IN THE BUSINESS AND WE'RE ANXIOUS TO PROVE IT TO YOU! JUST PICK UP THE PHONE AND DIAL 1-800-631-2126 FOR PARTS OR 1-215-788-8516 FOR CUSTOMER SERVICE.

ASK ABOUT OUR 8-LINE KITS
"THE EASIEST TO INSTALL, MOST COMPLETE KIT AVAILABLE"

KRAMER MANUFACTURING
451 MAGNOLIA AVE., CROYDON, PA 19020
PARTS: 1-800-631-2126
CUSTOMER SERVICE: 1-215-788-8516

QUIK POKE™ FACTORY CLOSEOUT

$750.00

F.O.B. BAY CITY, MICHIGAN

LIMITED QUANTITY –
UPRIGHT AND COCKTAIL MODELS AVAILABLE

Contact Melody
1-800-248-2837

VALLEY®



THE PORTABLE MONEY MAKIN' MACHINE

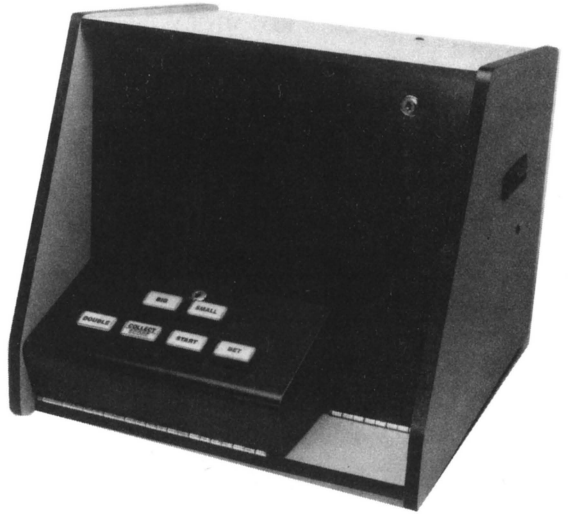
NEW ★ NEW ★ NEW ★ NEW ★ NEW ★ NEW ★ NEW ★

Lil POWERHOUSE

COUNTERTOP

★ FEATURES

- MARS $1 - 5 - 10 - 20 with Stacker STANDARD
- Just 17″ High x 18″ Wide x 20 ″
- Lightweight - 58 lbs.
- All Plywood/Formica Construction
- 9″ Color Monitor
- 360° Full Swivel Base
- UPS Shippable
- No Coin/No Bill Version Available



★ PROGRAMS

- Lucky 8 Lines
- Hi-Lo Joker Poker

NEW Bonus Poker
NEW American Poker
NEW American Video Pull Tabs
NEW Florida Skill Draw
NEW Super 16 Line/Trivia

QUALITY BUILT • QUALITY SERVICE • COMPLETE FACTORY SUPPORT

CALL US TOLL-FREE TODAY!

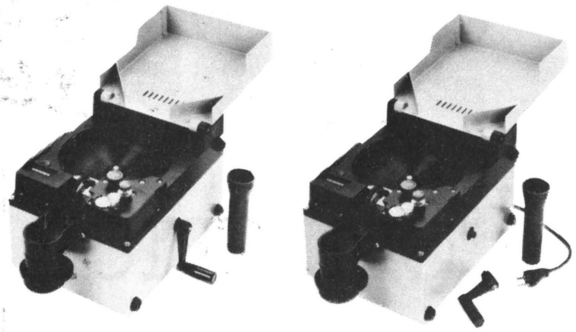
TEKBILT inc

Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006

(215) 322-3232
Fax: 215-322-3238

1-800-666-7776

Portable Coin Counters



FEATURES:

- Counts coins and tokens of almost any size
- Metal coin tray and base
- Reversible motor
- 5 digit resetable counter
- 1 Year Warranty

HAPP CONTROLS, inc.

Manufacturers of Electronic Controls

106 Garlisch, Elk Grove, IL 60007
Phone: (708) 593-6130
FAX: (708) 593-6137 TELEX: 297249 CONTROLS UR

GEAR UP FOR FALL DARTS!

NEW LOW PRICE!

ARACHNID 4500
$395.00

ALSO AVAILABLE...CALL FOR PRICES:

- **Arachnid 4500 w/Crick-Kit**
- **Arachnid 6000**

(10) ROWE BC-8 CHANGERS NOW AVAILABLE AT $350.00 EACH!
(WILL DEAL ON 1/2-LOT OR BETTER)

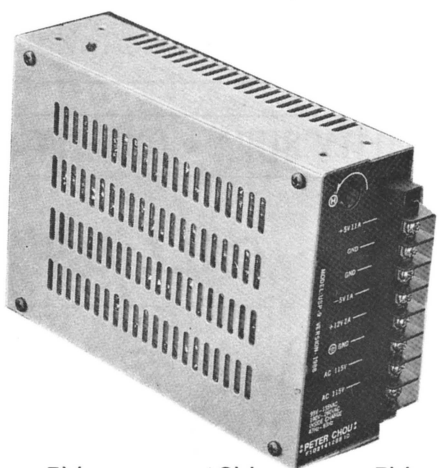
JIM STANSFIELD VENDING, INC.
LaCrosse, Wisconsin
(608) 782-7181
ASK FOR MAX

ORIGINAL "PETER CHOU" SWITCHING POWER SUPPLY

Exclusive Distributor:
IMPERIAL INTERNATIONAL CO.
1270 Valley Brook Ave. • P.O. Box 803
Lyndhurst, New Jersey 07071
(201) 507-0936 1-800-526-6261
FAX #: 201-507-9181

WEST COAST OFFICE:
5116 N. Azusa Canyon Road
Irwindale, California 91706
(818) 962-1024 1-800-423-2753
FAX #: 818-962-1311

ANY POWER SUPPLY-RELATED PROBLEMS, CALL IMPERIAL INTERNATIONAL!
(A DIVISION OF H. BETTI INDUSTRIES INC.)



+5V	+12V	−5V
7A	1A	1A
11A	2A	1A
15A (new)	3A	1A

DESIGNED & MANUFACTURED BY PETER CHOU
I.D. No. F102141288

THE JUDGE ROY BEAN TRADING POST

"THE BEST LAW YOU CAN FIND WEST OF THE PECOS"

GENUINE YAMATE
LUCKY 8-LINE W-4 GAMES

BEST PRICE IN THE MARKET!

Complete dedicated game: Highest quality Dynamo cabinet, bill acceptor, 19″ Wells-Gardner monitor, power supply, wiring harness . . . the works! Plus a genuine YAMATE LUCKY 8-LINE W-4 printed circuit board, with AAMA and Yamate-copyright stickers of approval. Strictly the best!

$1,495^{00} FOB Texas (AT THIS PRICE, SORRY, WE CAN ONLY SELL C.O.D. OR T.T.)

PLAY IT SAFE THREE WAYS:

1. Lucky 8-Line W-4 is the tried and true video slot money winner. It out-earns any other video slot. It's the hottest slot there has ever been. Your customers will love it! There's no gamble with this game. It is a sure winner every time for the operator. Unmatched R.O.I.!

2. JUDGE ROY BEAN has the best price of anybody! We will never gouge our customers. We give you the best quality U.S.-made cabinet. We give you a genuine P.C. board. No phoney knock-off boards that don't work right. . .and everything at the lowest price you can find!

3. We give you a written copyright guarantee and promise you no harassment. You have our word on it. Who else will put that in writing? Nobody but Judge Roy Bean, the law West of the Pecos! Why buy a lawsuit with someone else's phony P.C. boards when you can get the genuine Yamate article from us at the best price around?!

THAT SPELLS $$$ IN YOUR POCKET IN THREE WAYS . . . LET R.O.I. BEAN PUT MONEY IN YOUR POCKET RIGHT NOW!

THE JUDGE ROY BEAN TRADING POST

13786-C Research Blvd., #115 • Austin, TX 78750

(512) 331-0959

Games for amusement only. Not for sale or use in any place where prohibited by law.

prizes!

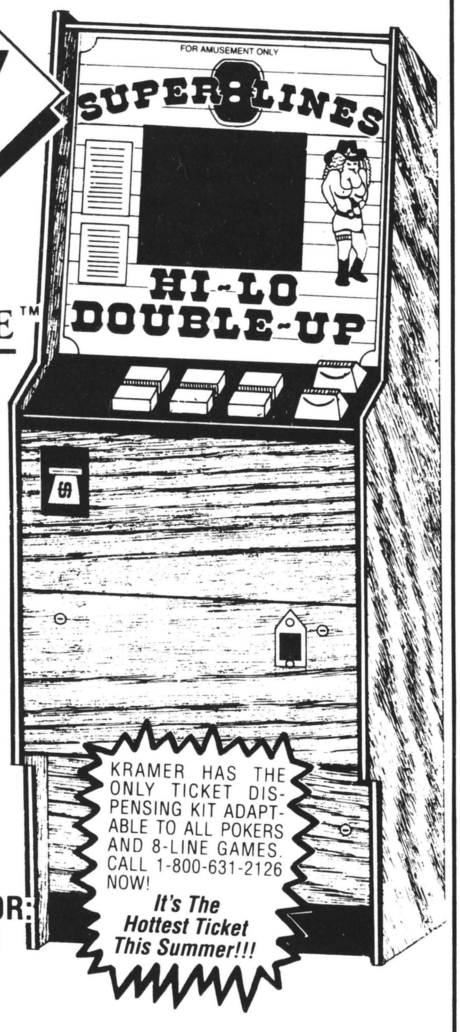
for toy professionals!

1-800-992-2388

NEW

FROM

KRAMERGAME™



YAMATE (W4/F5) PC BOARD

HI-LO DOUBLE UP STRIPPER

DUAL COIN MECHS

"WORKS IN A DRAWER" CABINET FOR THE ULTIMATE IN SERVICEABILITY

OPTIONAL BILL ACCEPTOR: MARS $1 - $5 - $10 - $20

KRAMER MANUFACTURING

451 MAGNOLIA AVE., CROYDON, PA 19020

PARTS: 1-800-631-2126

CUSTOMER SERVICE: 1-215-788-8516

WANTED TO BUY

MERIT CHICKEN DRAW MACHINES

★

Call:

1-800-448-2743

CD/STORAGE BOXES

Holds 100 CDs. Triple thick front/back walls. Double thick sides/bottom. Lift off lid. Tote Grips. Stackable. White color. 200 lb. test. $6 each (minimum order 12). Add $8 shipping & handling. Visa/Mastercard/American Express

TITLE STRIP PROGRAM COMPANY
P.O. Box 333, Riva, MD 21140
CALL TOLL FREE
(Voice or 24-hour FAX)
1-800-950-JUKE

The Incredible

T.V./8-LINE SYSTEM

Call Us Now For Details!

★

TEKBILT, INC.

1-800-666-7776

VIDEO CONNECTION

COMPLETE FACTORY KITS

ALL KITS CONTAIN: Legal P.C. Board, Marquee, Overlay
Wire Harness, Stick, Buttons and Instructions.

END OF SUMMER CLEARANCE SALE

★ New Factory Kits Sold Below Wholesale Cost.
★ Call For Latest Price Quotes On Your Favorite Kits.
★ Our Latest Conversion Kit Catalogue has just been published . . . Call or Write for a free subscription to the **"Conversion Kit Hit Parade"**
— 20 pages of useful, information: description of the games, monitor orientation, JAMMA compatability, 2-player simultaneous or cocktail table compatability.

OVER 200 KITS LISTED WITH SUPER LOW PRICES!

FREE WITH ORDER OF ANY (2) KITS:	BUY ANY (2) KITS AT REG. PRICE & GET $50 OFF
Control Panel Button Label Sheet with enough labels for 20 conversions or Speed-up chip for Pac-Man, Mr. Pac or Junior Pac or 50 Long Pushbuttons (switches not included) or Fluorescent light kit (bulbs not included)	Time Soldiers • Ikari Warriors Rush 'N Attack • Yie Ar Kung Fu Commando • Kung Fu Master Karate Champ • Kicker • Fire Trap — Conversion Kits

BUY ANY (3) KITS & GET $100 OFF:

Time Soldier or Ikari Warrior Kits

OR

BUY ANY (3) KITS & GET ONE OF THE FOLLOWING FREE:

P.C. Board Only: Time Soldiers, Gauntlet, Rampage, Nintendo Uni-System

OR

Conversion Kit: Yie Ar Kung Fu, Commando, Karate Champ: Kicker, Fire-Trap or Kung Fu Master

BUY — SELL — TRADE

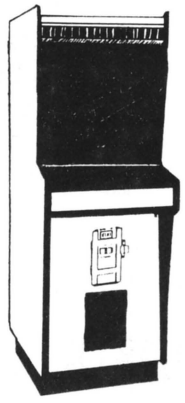
VIDEO CONNECTION

930 Jeffrey Ln. • Dixon, CA 95620

(916) 678-5189 • (916) 678-1313

$AVE $AVE $AVE

GET $ECURITY & $AVE MONEY TOO!

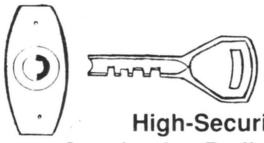


ALARMS for Vending and Amusement



From as low as $ 34.95

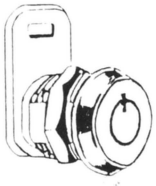




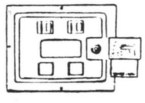
High-Security Cam Locks, Padlocks and T-Handle Locks At Prices You Normally Pay For Ordinary Locks!

Your Money Is In This Machine -- Don't Make It Easy For A Thief!

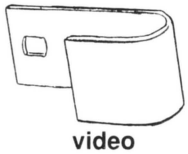




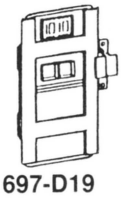
TUBULAR LOCKS



Coin Box Protection at a Reasonable Price



video game bar 697-G07



697-D19 Double Door Security Bars

LOCK AMERICA, INC.

PHONE: (714) 373-2993 FAX: 714-373-2998

1-800-422-2866 (national) 1-800-262-2866 (California)

Mid-Atlantic States, call G&H Enterprises

1-800-448-2075 1-301-732-4000

NOTHING BEATS PARADISE!

FUN FACTORY for Fun #1 Family Entertainment Center

If you have a winning attitude and the desire to succeed- we want you in Hawaii!

STORE MANAGER

Earn $2,500-3,000/mth.

Send resume to:
Fun Factory, Inc.
Personnel Department
91-246 Oihana Street
Ewa Beach, HI 96707
(808) 682-5767

$ VALIDATOR:

Like New "ARDAC"
$1 & 5 some $10 & 20

$150 EA.

VIKING (708) 396-1075

TWO-BIT SCORE AMUSEMENTS

11,600 MANCHACA RD AUSTIN, TX 78748

512-282-9369

☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆ ☆

Specializing in Circuit boards for electronic **Pinball machines.** We have 'Game Personality' ROM chips for every flipper game, as well as guaranteed MPU 'Brain' boards, Solenoid and Light Driver boards, Sound & Speech boards, Power supplies, Transformers, complete Score Displays, Headglasses; just about anything you can name for electronic pinball machines at a fraction of the manufacturer's list price, and in many cases we stock parts long since discontinued by the original manufacturer.

In addition to our **parts** department, we also provide **FAST** circuit board **repairs**. Boards are inspected upon arrival, and we call you within 24 hours with a firm estimate. We guarantee that the cost of repair to any board will be less than our advertised price of a replacement board. {If you don't like the estimate, we will return your board immediately - we pay the return shipping - you pay nothing!} Upon receipt of authorization, repairs are made promptly and your boards are returned UPS Blue label (second day delivery). In most cases this entire process takes just ONE WEEK! If you're tired of waiting weeks for pinball board repairs, give us a try!

M&P AMUSEMENT

658 West Market St. • York, PA 17405

(717) 848-1846

FAX: 717-854-6801

ASK FOR PHIL OR TERRY OR MIKE

SUPER SPECIALS
(COMPLETE GAMES)

Betson Big Hitter Golf (w/ticket)	$5995
Bowler Roller (w/ticket)	795
Buggy Challenge (s/d)	895
Choplifter (s/d)	450
Continental (s/d)	1595
Crime Fighter Kit	495
Doyle Batting Cage (w/ticket)	5995
Dwarf Den	850
Flip a Winner (3-pl.)	1295
Frog Bog (w/counter and money drop)	call
Grayhound Basketball (w/dollar bill acceptor)	1195
Goblet Toss (w/counter and money drop)	call
KLAX Kit	495
MC #35 Changer	2295
New MC #35 Changer Arcade model dbl. stacker	2695
Nashville	1295
Pixel # 903	695
Pixel # 905	895
Pop Gun (w/counter and money drop)	call
Rowe MC-25	1550
Single Cranes	895
Speed Buggy	995
Splash Downs	2995
Stock Market	500
Superman (kit)	795
Ticker Tape	500
Toki Kit	595
Triple Crane	1495
Wedges/Ledges (4-pl.)	4995
13" Philadelphia Skee-Ball (H) with sound and tickets	1595

MUSIC

NSM Prestige 1	$395
NSM Prestige 2	495
Rowe R-81	550
Rock-Ola 456	395
Rock-Ola 447	495
Rock-Ola 464	495
Rock-Ola 470	495
Rock-Ola 474	495
Rock-Ola 480	550
Rock-Ola 488	895
Rock-Ola 488 (w/dollar kit)	995
Rock-Ola 490	1195
Rock-Ola 490 (w/dollar kit)	1345
Rowe combo w/$1 & $5	2995
Seeburgs	Call

WANTED:
DEDICATED
OPERATION WOLF
BOARDS!

BOARDS WITH USED ACCESSORIES

Bad Dude	$395
Blasteroid	150
Choplifter	150
Contra	200
Dragon Spirit (complete sys.)	150
Dynamite Duke	395
Escape from Planet	395
Forgotten World	595
Gauntlet II	150
Gondo Mania	200
Guerrilla War	200
Ikari Warrior	150
Karate Champ	100
Karnov	295
KLAX	495
Kung Fu Master	100
Main Event	150
1943	200
Ninja Gaiden	395
Pac-Mania (complete sys.)	150
P.O.W.	225
Rampage	150
Rastan	495
Road Runner	50
Robocop	495
Shoot-out	195
Sly Spy	595
Spy	495
Street Fighter	495
Street Football	100
Superman	495
10 Yard Fight	100
Terra Force	100
Vigilante	350
Yie Ar Kung Fu	100

WANTED

After Burner Sitdown
Bay-Tek Roll Down
Dixieland
Galaxy Force (s/d)
Hard Drivin' (s/d)
Namco Four-Trac (s/d)
Pop-a-Ball
Power Drift (s/d)
Stun Runner (s/d)
Super Monaco (s/d)
Thunderblade
Wacky Gator

PINBALLS FOR SALE

Comet	$695
Earth Shaker	1995
Elvira	2095
F-14	550
Fire	850
Genesis	595
Gold Wings (pin)	595
Jokerz	1395
Millionaire	795
Monte Carlo	795
Mousin' Around	1595
Pinbot	945
Police Force	2150
Raven	550

VIDEOS FOR SALE

After Burner (u/r)	$1395
Alley Master	350
Altered Beast	550
Archrival	1095
Black Tiger	395
Blades of Steel	495
Championship Sprint	1295
Choplifter (s/d)	$450
Continental Circuit	1295
Continental Circuit (s/d)	1595
Double Dragon	725
Empire City	295
Enduro Racer (u/r)	850
Fire Trap	150
Forgotten World	895
Gimme-A-Break	550
Gauntlet II	695
Gunsmoke	325
Gyruss	225
Hang On	945
Heavy Barrel	750
Indiana Jones	695
Kajeki	395
Konami GT	995
Mat Mania	175
Mania Challenge	195
Narc	1795
1942 (s/d)	550
Operation Wolf	1350
Paperboy	845
Pole Position I	750
Pole Postion II	950
Quarterback	995
Rampage	550
Rastan	650
Ring King	295
Robocop (dedicated)	1045
Road Blaster	1295
Rough Ranger	295
Shinobi	895
720 °	1295
Sky Shark	595
Spy Hunter	650
Spy Hunter (s/d)	650
Spy Hunter II	495
Super Basketball	195
Super Contra (ded.)	695
Super Hang On (s/d)	1995
Super Hang On (u/d)	1395
Super Sprint	1395
Superman	895
Tiger Heli	395
Time Soldier	395
Thunder Blade (u/r)	1295
Triv Quiz	150
Trojan	295
Turbo (u/r)	450
Vigilante	495
Vindicator	695
World Series	450
WWF Dedicated	1250
Xybot	695

QUALITY

POKER BOARD REPAIR

FAST TURNAROUND

FOX 1000 — QUATERHORSE
ELECTROSPORT — MERIT CRT 100

UNIVERSAL BOARDS:

SMS — GREYHOUND
TURBO POKER — KRAMER
GTI

$50 FLAT RATE
PLUS PARTS

CALL FOR DETAILS

(301) 522-7151

PinVideo, Inc.

1746 Bank Street • Baltimore, Maryland 21231

Distributor for:
Fox 1000 Poker and Keno Games

AUTOMATIC PRODUCTS

APPOLO SMOKESHOP $1 BILL CONVERSION KIT

INSIDE KIT – FACTORY LOOK

FEATURES:

* Coinco Dollar Bill Acceptor!
* The new 9300 Electronic 3-Tube Changer
* Wire Harness
* Changer Mounting
* Bracket & Coin Chute.

$1,100 /KIT

★ ★ ★ ★

AP ENGINEERING CO.

4532 Ocana Ave. • Lakewood, California 90713

Toll-Free: **1-800-421-7714**

(213) 420-1262

SUPER "CRANK" SPECIALS

Battle Sharks	$2295
Beast Busters	3295
Caliber 50	1495
D.J. Boy (u/r)	995
Mercs	2395
MVP (u/r)	1395
Narc	1895
TNMT Turtles	2595
Rambo III (u/r)	1195
S.C.I.	2595
Super Monaco GT	2195
Super Off Road	1795
Volleyball (u/r)	795



GREAT DEALS ON REDEMPTION EQUIPMENT - TRY US FIRST!
YOU WILL BE PLEASANTLY SURPRISED. . . SKEE-BALLS, CRANES
ROTARIES, BASKETBALLS, TOKEN/TICKET GAMES
GAMEMASTERS BASKETBALLS 2-pl. $795

MORE SPECIALS

Big Run	$1995
Combatribes (u/r)	1895
Crime Fighters	995
ESWAT (u/r)	1295
Four-Trax (s/d)	call
Golden Axe (u/r)	1295
Hydra	2095
Oper. Thunderbolt	1795
Operation Wolf	1395
Smash TV	2295
Task Force (u/r)	895
WWF (u/r)	1495

Ameri Darts (u/r)	$1495
Assault (u/r)	895
Bone Busters	1495
Bottom of Ninth (u/r)	695
Buster Bros. (u/r)	1195
Chase H.Q.	1895
Cont. Circuit	1295
Cyberball	1995
Cyclone Pinball	1695
Elvira	2295
Gain Ground	995
Game Show (pin)	1895
Jokerz (pin)	1495
Lights, Camera, Action!	1895

Mousin' Around	$1695
Ninja Gaiden	895
Ninja Warrior	1595
Out Run	1895
Phantom of the Opera	2095
Pinbot (pin)	995
Playboy (pin)	1195
PlayChoice 10	1495
Police Force (pin)	1795
Pool Sharks (pin)	1795
Power Drift	1795
Quarterback	995
Robocop (pin)	1795
Road Blaster (u/r)	1295
Robocop (dedicated)	1295
Rolling Thunder	995
Rowe BC 25-MC	1895
Shadow Dancer	1295
Silver Slugger	1795
Skill Dozer	1295
Skull & Crossbones	695
Sky Adventure	595
Sly Spy	1295
Speed Buggy	1195
Street Smart	1295
Stun Runner	2995
Super Sprint	1395
Taxi Pinball	1695
Team Quarterback	1795
Turbo Outrun Mini	2395
Volleyball (u/r)	695

REDEMPTION: (NEW)

REEL POKERS
JUMBO CRANES
Klondike (single pusher)
Clean Sweep Cranes
Shoot-To-Win Basketballs
Skee-Ball - 13' 10'
Jr. Basketballs
BOZO Basketballs
Jackpot Rotary
Mini Skee-Balls

PCB + HEADER

Altered Beast	$295
Alien Syndrome	295
Cabal	495
Contra	295
Double Dragon	295
Double Dragon II	295
Escape Robots	495
ESWAT	595
Gauntlet	75
Golden Axe	695
Ikari III	495
P.O.W.	295
Rastan	295
Robocop	595
Shinobi	395
Sly Spy	595
Steet Smart	495
Super Contra	395
Terra Cresta	195

ALL GAMES
GUARANTEED 60 DAYS

Ipha-Omega Sales

6 Sutton Place Edison, NJ 08817

PHONE:
(201) 287-4990
OR FAX: 201-287-3079

DUKE DISTRIBUTING

608 SO. MAIN STREET • FRANKLIN, KY 42134

(502) 586-1663 • (502) 586-1773 (also our fax #)

★ ***FREE FREIGHT*** on 4 or more pieces - U.P.S. Shippable

★ ***FREE DELIVERY*** on 4 or more pieces within 17 States.

IN STOCK and FOR SALE NOW!!!

(We also take trade ins.)

LUCKY 8 LINES

W-4 • F-5 • W-6
JUMBO • BINGO • LUCKY 89
CHERRY BONUS • CHERRY MASTER

CABINET STYLES

UPRIGHT 19″ - 13″
COUNTERTOP • COCKTAIL • MINI
OR WE HAVE KITS

★We Also Have ★

"NEW VIDEO LUCKY ROULETTE!"

Technician available for all your service needs.
We will do your conversion. Pick-up and Drop-off
Service available.

Prices on Kits . . . starting at **$ 425.**

Prices on Games . . starting at **$1750**

Prices on Boards . . starting at **$ 325**

Mars $1 - 5 - 10 - 20
$333.00

EEI's $1 - 5 - 10 - 20
$279.00
(Quantity pricing available.)

We carry a full line of Machines and Equipment for the Amusement Industry.

Tommy Gates . . . . . **$ 865.00**

Pool Tables — starting from **$1350.00**

Monitors . . . . . **$ 235.00**

Power Supplies . . . . . **$ 28.00**

New & Used Jukeboxes — New & Used Pokers and Bingos

EXCALIBUR

THE NEW GENERATION

- A very attractive countertop cabinet
- 10 inch high resolution monitor
- Opening on top and back for easy access
- On top money slot
- Large cash box
- Metal axel formica cabinet
- 360° full swivel base
- Choice of games: Lucky 8 lines, (W4-F5, W6 Fever), Noraut, Good luck poker
- Base and stools available
- $ 1-5-10-20 bill acceptor

(Stacker available)

- Dimensions:

17" wide
14¼" high
18¾" deep



LES INDUSTRIES ELECTRO INC.

1361, boul. Smith Sud,
Thetford Mines, Québec (Canada) G6G 6K8
Tel.: (418) 338-5131 Fax: (418) 338-1500

NOTICE
TO
DISTRIBUTORS & OPERATORS:

THE ENTIRE REMAINING STOCK
OF
AMERICAN TECHNOS
BLOCKOUT
IS NOW AVAILABLE FROM
M.H. ASSOCIATES
1-800-843-5487
CALL WHILE SUPPLY LASTS!

Hey There...
Mr. Jukebox Operator!

Are you frustrated with the high cost of a new CD jukebox for that location that just won't justify it?

Well, don't junk those old 45 phonos!

CONVERT THEM WITH OUR NEW CD JUKEBOX CONVERSION KIT

BUILT BY OPERATORS FOR OPERATORS — KIT INCLUDES:

- 12 Disc CD Player (Add-ons optional; up to 3 players)
- CPU Board & Control Panel with numbered push button keyboard
- LED Readouts
- Price and Play instruction card
- Decals
- Wiring Harness
- Hook-Up Instructions
- 12-month warranty on CPU & CPU Player

Adjustable Pricing • Bookkeeping • Diagnostics and User Friendly

For More Information: **CD JUKEBOX KIT CO. INC.**

Phone: (901) 364-5140 • Fax: 901-364-5140

GREEN

Coin Machine Distributing, Inc.

150 Jet Port Industrial Park • Myrtle Beach, SC 29578 • 803-626-1900 • Fax 803-448-9899 • Ask for Royce
627 Monroe • Memphis, TN 38103 • 901-521-1234 • Fax 901-327-5976 • Ask for Jan
3701 I-55 South • Jackson, MS 39212 • 601-371-1000 • Fax 601-371-1259 • Ask for Jiffy

AMUSEMENT DEVICES OF EVERY KIND

Pool Tables ★ Jukes ★ Pinballs ★ Shuffle Alleys
Bill Acceptors ★ Videos ★ Cranes ★ Kiddie Rides ★ Skeeballs

Parts and Repairs • Fast Turn Around
Free Delivery on Four or more East of the Mississippi

• AUCTION •

September 19 • 10:00 a.m.
Greenville, South Carolina
(Upper South Carolina State Fairgrounds)

October 13 • 10:00 a.m.
Memphis, Tennessee
at our new address below



OCTOBER 1
2560 Overton Crossing • Memphis, Tennessee 38127
Watkins Exit, I-240 North
(901) 353-1000

VISIT OUR NEW FACILITY

Over 30,000 square feet to better serve you!

BIO-RHYTHM
Compunetic & Destron

*Parts *Tickets
*Service

Bio-Rhythm Sales
2820-A Honolulu Avenue
Verdugo City, CA 91046
(818) 249-2077

WANTED TO BUY:
VENDING ROUTES!

☆

CALL:
1-800-448-2743

Have You Seen
The Incredible
T.V./8-LINE SYSTEM?

★

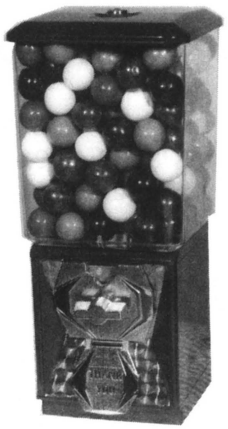
Call Us Now
For Details!

★

TEKBILT, INC.
1-800-666-7776

BUY DIRECT & SAVE!

LIMITED OFFER PN95 SAMPLE $25.00



• ALL TYPES OF VENDING MACHINES
• PARTS • STANDS

• EMPTY & FILLED CAPSULES & EGGS
• OVER 120 TOY MIXES • GUM, NUTS & CANDY
COIN SCALES, COUNTERS & SORTERS,
CONDOM & TAMPON VENDORS
• SUPER HI-BOUNCE BALLS •

A&A COMPANY
CALL OR WRITE FOR FREE CATALOG
1-800-638-6000 1-301-252-1020
A&A CO. PARKWAY MACHINE CORP.
1930RP GREENSPRING DRIVE
TIMONIUM, MARYLAND, 21093-0277

Cut Coin Counting Time 70%



For **Quarters Only**
Plus Sorted
10¢, 5¢, 1¢
and Tokens

Manual or Electric Counter Wrapper

For **Mixed Coins**
25¢, 10¢, 5¢, 1¢
and Tokens



Electric Sorter Counter Wrapper

WE MOVED
Call or Write For Full Details
KLOPP INTERNATIONAL, INC.
225 Dunbar Court • Oldsmar, Florida 34677
(813) 855-6789

$ RAISE MONEY $
PLANT A.L.D.'S HALLOWEEN PACKS
$ $ IN YOUR CRANES!! $
1-800-77-PLUSH or 1-800-777-5874

ENTRON POWER SUPPLY

Top Quality ★ Best Price

FEATURES:

- +5V/15A, +12V/2,5A
- Short Circuit Protection
- Low Ripple and Noise
- Each Unit Computer Tested

RELIABLE SUPPLY CO.
173 BARBEY ST.
BROOKLYN, NEW YORK 11207
TEL: (718) 827-0889

WE FIX ANY KIND OF:

- Game Board
- Monitor
- Dollar Bill Acceptor
- Specialize on Mars Unit

SAVE ★ THIS ★ AD!

EQUIPMENT WANTED

OPENING UP ARCADES AFTER LABOR DAY...ALWAYS LOOKING FOR GOOD, USED PIECES:

* Fantasy Islands
* Bozo the Clown
* Wedges/Ledges
* Skee-Balls, 6' & 13' (late model only)
* Out Run Dlx. (s/d)
* Any Bob's Space Racer Games
* Arm Wrestling
* Intermark Ping Pong Table
* Large Novelty Games
* Redemption Games
* Water Games
* 250,000 One-inch Tokens
* Token Counting Machines
* Prize Counters
* Standard Metal Typer
* Strength Testers

★ WILL TAKE DELIVERY ANY TIME ★

1-800-336-0321

50th STATE COIN-OP

END-OF-SUMMER SUPER SALE

All Games From Fun Factory Centers
Excellent Condition & Like New Appearance

50th STATE COIN-OP

Call Toll Free (800) 537-2327 To Find The Game Nearest You

On Location In Arizona, Texas, Georgia, Kansas City, Michigan, Illinois, Maryland Immediate Availability While Quantities Last

DEDICATED

720	$ 995	Crime Fighters	$1095	Kageki	$ 295	S.C.I.	$2095
APB	$ 695	Cyberball	$1595	Main Event	$ 495	Street Smart	$1195
Arch Rivals	$ 995	Devastator	$ 495	Mercs	$2200	Super Contra	$ 395
Assault	$ 695	Double Dragon	$ 695	Midnite Resistance	$1595	Super Off Road	$1695
Bad Dudes	$ 695	E-Swat	$ 795	Narc	$1695	Team Quarterback	$1295
Blasteroids	$ 595	Escape	$1095	P.O.W.	$ 595	Turbo S.D.	$ 495
Cadash	$1695	Final Round	$ 595	Quarterback	$ 895	Vindicator	$ 695
Crime City	$ 595	Guerilla War	$ 495	Rolling Thunder	$ 595	Willow	$1195

KITS (Board & Header)

1943	$ 295	Dynamite Duke	$ 795	Ninja Gaiden	$ 595	Superman	$ 595
Bottom of the 9th	$ 595	E-Swat	$ 595	Rally Bike	$ 295	Twin Eagles	$ 395

PINS

Elvira	$1695	Monte Carlo	$ 395	Police Force	$1595	Time Machine	$1195

NOVELTY

Lotto Fun	$1400	Reel Poker	$2200	Skilldozer	$1095	Turbo Drive	$2000

A FREE call is all it takes to SAVE money!

Toll Free 1-800-537-2327 FAX: (808) 682-4789
91-246 Oihana St., Ewa Beach, HI 96707

BALLY SLOT MACHINES

FOR HOME USE

CLEANEST SHOPPED MACHINES

Send for FREE brochure - Including Vintage Slot Machines

LEGAL IN MOST STATES!

ROYAL BELL, LTD.
5776 Lamar St./RP
Arvada, CO 80002



FOR EXPORT

WORLD'S CLEANEST SLOT MACHINES

REMANUFACTURED TO ANY COINAGE

SPECIALTY MACHINES TO ORDER

1-800-525-8694 303-431-9266 FAX: 303-431-6978

REDEMPTION TICKETS

ONE COUPON

MUNCIE NOVELTY CO.
PH. 800-428-8640

42886840

GOOD QUALITY—LOW PRICES

WANTED:

★ DIXIELANDS
★ C.D. JUKE BOXES
★ USED ARDAC'S

Phone: (412) 922-5680
Fax No.: (412) 922-0661

$ RAISE MONEY $

PLANT A.L.D.'S HALLOWEEN PACKS

$ $ IN YOUR CRANES!! $

1-800-77-PLUSH or 1-800-777-5874

SUMMER-END P.C.B. SALE!

★SEGA ROM BOARDS★

Alien Syndrome	$100.
Altered Beast	100.
Wrestle War	150.
Shinobi	150.
Golden Axe	450.

E-SWAT JUNIOR

NEW FACTORY KITS

$395. each

or

ONLY $350 each with purchase of any other P.C.B. or kit!

USED BOARDS – CALL OF FAX FOR UP-TO-DATE LIST!

1942	$150
Aeroboto	25
Airwolf	150
Arkanoid (board only)	150
Atari System I	199
Battlantis (new kit)	199
Big Event Golf (board only)	350
Bionic Commando	150
Boot Camp	150
Champion Baseball	25
Choplifter	99
Clash Road	75
Driving Force	25
Double Dragon	295
Double Dribble	75
Escape the Robot	400
Express Raiders	99
Final Round	450
Fire Trap	99
Galaga	175
Gauntlet	100

BRAND NEW FACTORY KITS

Street Smart $595

Ghosts 'N Goblins	$150
Gondomania	125
Grayhound Trivia	125
Gunsmoke	150
Ikari III	395
Ikari Warriors	100
Indiana Jones (software)	25
Jailbreak	50
Karate Champ	50
Kid Niki	150
Kung Fu Master	75
Kurikinton	199
Last Duel (new kit)	199
Lee Trevino's Fighting Golf (new kit)	199
Legendary Wings	150
Life Force	150
Mag Max	50
Major League Baseball	199
Mario Bros.	75
Mega Zone	25
Merit Match-em-up (new kit)	199
Merit Trivias	75

Moon Patrol	$25
Mr. Do!'s	25
(Nintendo Vs. Software)	50
Pac-Mania	495
Pitfall II	100
Rastan	250
Ring King	100
Rough Ranger	199
Rush 'N Attack	50
Rygar	150
Seicross	50
Shooting Master	50
Shootout	50
Side Arms	100
Silkworm	200
Sky Soldiers	299
Super Mario	200
Teep Off Golf (new kit)	199
Ghost Busters	295
Time Soldier	100
Tokio	150
Top Gunner	150
Turbo Grafix	250

★ CALL US LAST FOR PRICES! ★

M.D. GAME SALES LTD.

1640 East New York Ave. • Brooklyn, New York 11212

(718) 346-8165

FAX: 718-346-0207

*** SE HABLA ESPAÑOL ***

BANKING INFO.: **Bank Name:** Manufacturers Hanover Trust Co. • **Branch:** New City
Route Code #: 021409033 **Account #:** 8310606309865

VIDEOS USADAS
CANTIDAD CALIDAD

Perfecto Para Su Conversiones!

SPORTS INDOORS
6180 Doniphan, B-1
El Paso, TX 79932
(915)833-0444

45RPM STORAGE BOXES

Holds 200 records. Triple thick front/back walls. Double thick sides/bottom. Lift off lid. Tote grips. $5.00 each. . . minimum order of 5. Please add $4.00 shipping and handling. We accept Visa, Mastercard, American Express.
CALL TOLL FREE
(voice or 24-hour FAX)
1-800-950-JUKE
TITLE STRIP PROGRAM COMPANY
Box 333, Riva, Maryland 21140

POKER GAMES
ONLY $450 each

Uprights • SMS
Grayhound • Kramer
1-800-869-0831

PLEASE HELP ME!

Check your junk piles for me! I need:
"Future Spy" Header 23 7/8" x 6"
AND
"Up 'N Down" Header 23" x 8 3/4"
CALL COLLECT 7-11 PM
(308) 635-3224

WANT TO BUY:

USED MERIT BOARDS...

★

CALL:
1-800-448-2743

COMPUTER SOFTWARE

- CAMS -
ROUTE MANAGEMENT SYSTEM
A Powerful, Fast, Easy To Use System

Increase Your Profits ★ Location and Machine Histories ★ Identify Non-profitable Machines and Locations ★ Print Collection Sheets ★ Super Easy Revenue Entry ★ Prints 1099's ★ Rotation Advisor ★ Numerous Statistical & ROI Reports ★ Free Updates
AND MUCH MORE!
. . . for only $995 . . .

• 30 Day Money Back Guarantee • Demo Disk Available • For IBM PC, XT, AT & • Compatibles • Free Brochures •

write or call:
E-Soft Systems
1276 Red Pine Circle
Baxter, MN 56401
(218) 829-4743

also available

- CALMS -
POOL, DART & CRICKET LEAGUE MANAGERS:

Turn Hours Of Work Into Minutes

Automatic Schedulers ★ Super Easy/Fast Score Entry ★ Tracks Team & Player Achievements ★ Simplifies Awarding Trophys & Prizes ★ Tracks Team Financial Information ★ Numerous Reports & Listings
AND MUCH MORE!
. . . for only $395 each . . .
Multi-Package Discounts

$ RAISE MONEY $
PLANT A.L.D.'S HALLOWEEN PACKS
$ $ IN YOUR CRANES!! $
1-800-77-PLUSH or 1-800-777-5874

USED JUKEBOXES. . . *CALL!*

MUSIC

ROCK-OLA
ROWE
NSM

★

BUY
SELL
TRADE

LUCKY 8 LINES. . .

$1750.00

★ Wells-Gardner monitors

★ Mars or E.E.I. $1-5-10-20-50-100 dollar bill acceptors

★ Full factory warranty

MUSIC

ROCK-OLA
ROWE
NSM

★

BUY
SELL
TRADE

LUCKY 8 LINE KITS - W4/F-5/W6 . . . . . $495.00

THIS KIT COMES COMPLETE WITH P.C.B., WIRING HARNESS, BUTTON ASSEMBLY AND PLEXIGLASS.

LUCKY 8 LINE BOARDS - W4/F-5/ W6 . . $359.00

NEW CABINET AVAILABLE

NOW AVAILABLE:

CHERRY BONUS & JUMBO 8 LINE (Games & Kits)

FREE DELIVERY AVAILABLE!!!

WE'LL ACCEPT TRADES!

SOUTHLAND DISTRIBUTING

1611 Castle Hayne Road, Bldg. B • Wilmington, NC 28401

(919) 343-8200 OR (919) 343-8700

OR FAX 919-343-0084

ORIGINAL P.C.B.s:

Bad Dudes	$525	Cobra Command	$395
Bubble Bobble	425	1943	175
Bubble Bobble II	250	P-47	375
Bubble Bobble III	295	Commando	95
Contra	195	Double Dribble	95
Cyberball 2072 (kits)	595	Kung Fu Master	95
Double Dragon	275	Side Arms	125
Galaga	175	Silkworm	250
Golden Axe	625	Splatterhouse	495
Heavy Barrel	495	Super Dodgeball	75
Robocop	450	Twin Eagle	425
Shinobi	425	Superman	625
Ninja Gaiden	525	Monsterland	250
Dragon Breed	475	Monster Lair	425
Heavy Unit	175	Street Smart	525
Street Fighter	625	Vigilante	195
Sky Soldiers	425	Others	Please Call

UNITED SYSTEMS

– SYSTEMS TO YOUR SOLUTION –

P.O. Box 720229 • Houston, Texas 77272

(713) 933-3986

FAX #: 713-933-1330

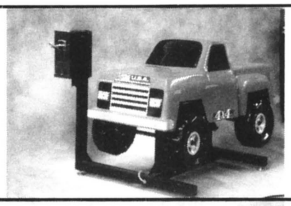
Kiddie Amusements

P.O. Box 939 • Florence, MS 39073

1-800-647-6460

MADE IN THE U.S.A.

BIGFOOT



18-WHEELER



RUN OVER YOUR COMPETITION'S TOES! DRIVE A BIGFOOT INTO THAT NEW LOCATION!

BUILT FOR THE LONG HAUL...

ROLL IN THE MONEY!

✓ VIDEOS ✓ CRANES ✓ PINBALLS ✓ BINGOS ✓ POOL TABLES ✓ JUKEBOXES

AUCTION

SAT., SEPT. 22, 1990 at 11:00 A.M.

KNOXVILLE, TENNESSEE CONVENTION CENTER

525 HENLEY ST. * PHONE: (615) 544-5371

- Equipment may be checked in Friday from 1200 Noon till 1000 p.m. or Saturday from 8:00 a.m .till 10:00 a.m.
- All items will be sold to the highest bidder and need to be removed the same day.
- **TERMS:** Full payment day of auction – Cash, Cashier's Check, or Company Check with current Bank Letter of Credit. *NO EXCEPTIONS!*
- All equipment must be free & clear of all liens. • Food will be furnished.
- *OVER 400 GAMES.*

★ **FOR MOTEL RESERVATIONS: CALL (615) 522-2800 WORLD'S FAIR HOLIDAY INN**

★ **Knoxville Convention Center is located downtown beneath the World's Fair Holiday Inn.**

Consignments Limited - For Info call:

AUCTION GAME SALES

710 Dow Dr. • Shelbyville, TN 37160

RICK PARSONS – Owner & Auctioneer

License No. 1623

(615) 684-7995 • 1-800-598-1564

ANNOUNCEMENT

E. XAVIER BRIDGE,

Veteran of many years in the coin machine business—has joined TEKBILT Inc. in the capacity of National Sales Manager/Parts.

Xavier was associated with a large East Coast parts supplier in the same capacity for many years.

TEKBILT, Inc. is a manufacturer/supplier of games and innovative products for the coin-op industries!

TEKBILT, Inc. now also sells game parts and supplies for the coin-op industries!

MONITORS...POWER SUPPLIES... BILL ACCEPTORS!

Call Us For Your Needs & Great Prices!

ASK US ABOUT OUR
NEW
MONEY-MAKING PRODUCTS

SEE US AT A.M.O.A.
BOOTH #166-170

TEKBILT inc

Huntingdon Valley Industrial Center
3979 Mann Rd.
Huntingdon Valley, PA 19006

(215) 322-3232
Fax: 215-322-3238

1-800-666-7776

WE BUY SELL & TRADE FOR ANYTHING!

Just this month we traded for a two-horse wagon, corn sled, Indian totem pole, windmill, giraffe, gorilla, hippo, mouse, and a monkey.



REDEMPTION SPECIALS

Circus Parade (like new)	make offer
Silver Splash	make offer
Silver Glide	$6950
StarrBurst	2650
Rebounds (2)	2395
Body Match (2)	1895

KITS — DOUBLE DEDICATED BOARDS WITH USE ACCESSORIES:

Aliens	$795
Ninja Gaiden	595
Double Dragon II	295
ESWAT	595
Cobra Command	250
Double Dragon	195
P.O.W. (Limit 3 per order)	195
Hit 'N Miss	$195
Kung Fu Masters	150
Commando	150
Contra	150
World Series	125
Super Basketball	75

PINBALLS:

Silver Slugger	$1850
Cyclone	1595
Playboy	1195
Pinbot	895
Party Animal	895
Black Belt (2)	795
F-14 Tom Cat	695

MUSIC:

Rowe R-85 (like new)	$1095
Rowe R-87 (like new)	1395
Rowe R-92 - 200/45 - 6/CD	2895
Rowe R-83	850
Rowe R-83 w/dbv	1375
Rock-Ola 488	1050
NSM ES 160 Visible Mech	675

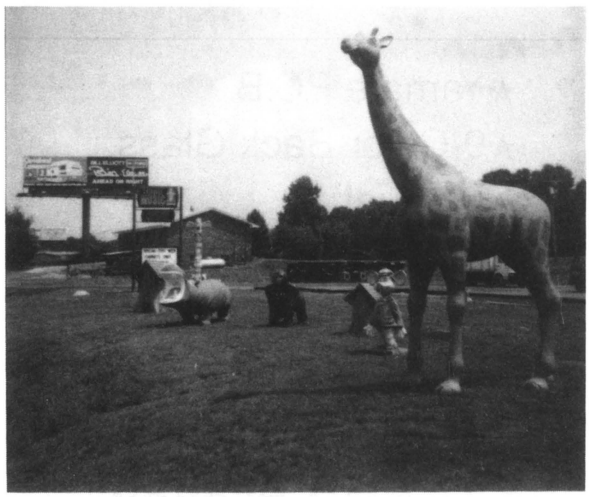
SUPER VIDEO SPECIALS:

Out Run	$1595
Show Down	1495
Super Sprint	1395
WWF Superstars	1295
720° Skateboard	1295
Golden Axe	1295
DJ Boy	1195
Arch Rivals	1195
Afterburner	1195
UN Squadron	1195
Superman	1175
Ninja Gaiden	1095
Tetris	1095
Quarterback	995
Paperboy	895
Shinobi	$895
Space Harrier	895
Hit 'N Miss	795
Ikari Warriors Ii	795
P.O.W.	695
Super Contra	695
Rampage	695
Contra	595
World Series	395
Hat Trick	395
Tag Team	395
Cheyenne	395
Arkanoid	295
TMNT	Call
Final Fight	Call

CHEROKEE COIN DISTRIBUTING

WE BUY SELL & TRADE FOR ANYTHING!

Just this month we traded for a two-horse wagon, corn sled, Indian totem pole, windmill, giraffe, gorilla, hippo, mouse, and a monkey.



YOUR CHOICE:

New Lucky 8 Line - w/W4 (comes with $1-5-10-20) DBA . . . . . **$1695.**

Winner Eight . . . . . **$1695.**

or

We'll trade your SMS Top Draws Turbo, Turbo II, Riviera, or High Speed Bonus—and $1095 for the games above.

Lucky 8 Line Kits . . . . . **$495.**

Winner 8 Eight Kits . . . . . **$495.**

Jumbo 8 Eight Kits . . . . . **$595.**

These kits come complete with PCB Harness, Button Assembly, Plexiglass.

Board Only . . . . . **$350.**

We handle GA-Approved Poker: Turbo, Merit, SMS, Foxtronix, GTI

★ ★ ★ ★ ★

Large Selection of Sitdown Games

CHEROKEE COIN DISTRIBUTING

303 Settingdown Road • Cumming, Georgia 30130

(404) 889-8000

NEW! **DREWS** NEW!

HI-LO 8-LINES

★Yamate P.C.B.
★9-Color Back Glass
★Manual
★Buttons
★Harness w/Replaceable Contacts
★Technical Help

★Kits Also Available★

EASIEST INSTALLATION!

PHONE: **(803) 574-0162**

Leasing Opportunities For Amusement Tenants!

PROPOSED ENTERTAINMENT CENTER
30,000 square ft.+/− can be subdivided
BAKERSFIELD, CALIFORNIA

★ ★ ★ ★

PROPOSED FAMILY BILLIARDS & VIDEO ARCADE
8,000 square feet
NORTH SAN DIEGO COUNTY, CALIF.

CONTACT: KATHI WHEELER
RETAIL CONSULTANTS
(714) 645-8183

TOKYO KEISU

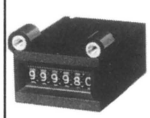
KEISU ELECTROMAGNETIC COUNTER

FEATURES:

- High quality
- Miniature size
- Low cost
- High reliability
- 5VDC to 24VDC
- Long service life
- Low power consumption
- Various mounting types
- Sure delivery

APPLICATIONS

Coin-operated amusement and gaming machines; automatic pop and vending machines.

Mounting Type	Connection	Rear Panel	Panel	Front	Base	Count Speed Rated	Count Speed Max.
GX SERIES (5, 6 digits)	Lead Wires	 GX-06R	 GX-06P	 GX-06F	 GX-06RL	10 CPS	15 CPS
FX SERIES (NEW) (5, 6 & 7 digits)	Lead Wires	FX-06R	FX-06P	FX-06F	FX-06RL	20 CPS	25 CPS
FX-T SERIES (NEW) (5, 6 & 7 digits)	Terminals for PCB Mounting	FX-06RT	FX-06PT	FX-06FT	–	20 CPS	25 CPS

* Dimensions of each mounting type among GX, FX & FX-T series are the same.
* Counter with diode available on request.
• "06" stands for 6 digits, e.g., GX-06RL

CONTACT US TODAY FOR DETAILED CATALOGUE!

EXCLUSIVE EXPORT AGENT:
CONTEX CORPORATION
(Formerly, S. TSUKAKOSHI)
Suzuki Bldg. #301, 1-13-14 Akebono-cho, Tachikawa, Tokyo 190 JAPAN
TEL: 81-425-22-0051
TLX: 2842217 PRTNRS J
FAX: 81-425-26-2345

AMOA EXPO '90 BOOTH #162

DISTRIBUTORS:
(U.S.A.) Wico Distribution Corporation **Tel: 1-800-367-9426** Fax 708-647-8526
(Attn. Mr. Jim Tierney & Ms. Kathy Disbrow)
(Canada) Video Can Amusement Co., Ltd. Tel: 416-244-7281 Fax: 416-241-7430
(Attn: Mr. Aldo L. Tumino)
(Mexico) Disenos Electronicos Avanzados S.A. de C.V. Tel: 05-341-41-27 Fax: 05-396,23-03
(Attn: Mr. David Traconis)
(All other countries) "WANTED" or "ASK US"

R&M DISTRIBUTING CORP.

540 HEMPSTEAD TURNPIKE • WEST HEMPSTEAD, NY 11552

(516) 292-8900 OR 1-800-229-4FUN

OR FAX US AT 516-292-8025

WE EXPORT WORLDWIDE

NOS HACEMOS CARGO DE TODA EXPORTACION REQUERIDA

CONTACT RICHARD BARTLETT OR FERNANDO GALEB

15-MINUTE INSTALLATION OF NEW 19″ & 27″ SYSTEMS CABINETS
STARTING AT $895 . . . *INCLUDES:* LEXON CONTROL PANEL,
BUTTONS, JOYSTICKS & MUCH MORE . . . *COMPLETE!*

GAMES JUST ARRIVING FROM THE JERSEY SHORE.
WATCH US BEAT THE COMPETITION'S PRICES!

CALL US FOR QUANTITY DISCOUNTS!

CALL OUR LARGE PARTS AND SERVICE DEPTS. FOR ALL YOUR NEEDS.

VIDEOS

1943	$795
720°	1495
Afterburner	1395
Air Buster	1100
Aliens	1295
All Amer. Football	1295
Altered Beast	695
American Darts	895
APB	850
Arch Rivals	1295
Arkanoid	395
Bad Dudes	1195
Badlands	1850
Beast Busters	3695
Big Run	2095
Black Tiger	395
Blasteroids	450
Blockout	1395
Bloxeed	895
Buster Bros.	1095
Cadash	1195
Capcom Bowling	995
Championship Sprint	1295
Chase H.Q.	1995
Choplifter	295
Combatribes	1495
Commando	395
Contra	495
Crime City	895
Crime Fighter	1495
Crossbow	495
Cyberball	1395
Cheyenne Gun	425
D.J. Boy	1195
Double Dragon	725
Double Dribble	295
Express Raiders	295
Final Fight	1395
Galaga	550
Gladiator	695

VIDEOS

Golden Axe	$1195
Golden Tee Golf	995
Gondomania	495
Guerrilla Wars	795
Gunsmoke	325
Hang On	895
Hard Drivin'	4995
Hat Trick	695
Heavy Barrel	750
Hydra	1795
Ikari Warrior	695
Indiana Jones	695
Jailbreak	400
Karate Champ	400
KLAX	1195
Lightning Fighters	1195
Main Event	695
Mania Challenge	195
Mat Mania	195
Mechanized Attack	1695
Mercs	1900
MIA	1095
Monaco GP	495
MVP	1495
Narc	1895
Ninja Gaiden	895
Ninja Warrior	1495
Off Road Trak Pak	495
Oper. Thunderbolt	2295
Operation Wolf	1350
Paperboy	745
PlayChoice 5	1195
PlayChoice 10	895
Pole Position	750
Pole Position II	950
P.O.W.	850
Quarterback	895
Rampage	550
Rastan	650
Road Blaster	1295

VIDEOS

Robocop	$1045
Rolling Thunder	750
Rough Rider	795
Rygar	450
SCI	1995
Shadow Dancer	795
Shinobi	895
Silkworm	695
Sly Spy	795
Smash TV	1995
Snow Bros.	1795
Spy Hunter	650
Street Fighter	1295
Strider	895
Stun Runner	3200
Super Basketball	295
Super Contra	695
Super Off Road	2195
Super Sprint	1395
Superman	895
Task Force	695
Team Quarterback	1150
Thunderblade	1495
Thunderjaws	1395
Time Soldier	395
TMNT	1950
Toki	1295
Toobin'	895
Turbo Drive	2150
Turbo Sega	450
Twin Eagle	595
Two Crude	1195
UN Squadron	895
Violence Fight	1495
WGP	2895
World Series	450
WWF Superstars	1495
Zero Wings	695

ARCADE PIECES & SIT DOWNS

Afterburner	$4995
Final Lap	3295
Four Trax	9500
Galaxy Force	7500
G-LOC	8500
Grayhound Crane	995
Hard Drivin'	7995
Line of Fire	5795
Outrun	4500
SMS Jumbo Crane Dbl.	1495
SMS Crane	995
Stun Runner	3600
Super Hang On	2495
Super Monaco GP	2295
Thunderblade	2495
Turbo Outrun	5595
WGP	2895

PINBALLS

Back to the Future	$2095
Bad Cats	1695
Big Show	1650
Cyclone	1495
Earthshaker	1995
F-14	650
Game Show	1650
High Speed	795
Mousin' Around	1595
Phantom of Opera	1995
Pinbot	945
Playboy	1400
Police Force	1950
Pool Sharks	1650
Radical	1995
Raven	495
Roller Games	1995
Space Shuttle	695
Spring Break	595
Taxi	1450
Vegas	1850
Whirlwind	1850

USED VIDEO BLOWOUT

ALL GAMES ARE $250.00

OR ONLY $195 EA (In Lots of 10!)

SEND A TRUCK!

★

005, 10 Yard Fight, Alley Master, Alpine Ski, Arkanoid
Astro Blaster, Astro Fighter, Atomic Boy, Bar Top Trivia
Baseball, Baseball c/t, Battlelane, Beezer, Battlezone
Bermuda Triangle, Black Widow, Boardwalk Casino
Boomer Rang'r, Breakthru, Buck Rogers, Bugertime
Catch-22, Chicken Shift, Chinese Hero, Cloak & Dagger
Constella s/d, Crown Golf, Cycle Shooting, Dangar
Dark Planet, Darkmist, Donkey Kong, Double Dribble
Eightball Action, Fast Freddio, Fax, Fax c/t
Firepower pin, Firetrap, Four Kings, Ghosts 'N Ghouls
Gimme-A- Break, Gladiator, Goalie Ghost
Great Swordsman, Guardian, Hunchback
Jack-Giant Killer, Jailbreak, Journey, Kick, Kixx
Kung Fu Master, Lady Bug, Legend of Kage
Leprechaun, LSA Squad, Mad Planets, Major Havoc
Mania Challenge, Mazer Blazer, Meteor pin
Monster Bash, Moon Cresta, Mousetrap, Mr. Do!
Mr. Do! c/t, My Hero, Pac-Man, Pengo, Pepper II
Phoenix, Popeye c/t, Power Drive, Psycho Soldier
Rad Action, Rescue, Rescue Raider, Ring King
Rush 'N Attack, Section Z, Shanghai Kid, Sinistar
Snap Jack, Solar Fox, Solar Quest, Space Encounters
Space Odyssey, Space Tactics s/d, Speed Rumbler
Star Trek, Street Football, Sub Roc 3-D, Super Glob
Super Basketball, Super Pac-Man, Super Qix
Tag Team, Terra Cresta, Theif, Time Pilot, Top Gunner
Track & Field, Triv Quiz c/t, Trivia Master, Trojan
Up 'N Down, Vanguard, Wacko, Warrior
Wolf Pack - make offer, Yie Ar Kung Fu
Zarzon mini u/r, Zektor

VIDEOS - $295 EACH:
SITDOWN MONACO
SITDOWN TURBO

IRTNEV CORP./ SHOWTIME ENTERPRISES

2435 E. Chapman
Fullerton, CA 92631

(714) 871-5332

WANTED
Route Manager
FOR
All Parts of USA

1-800-448-2743

Technician Available

Relocating to Florida

18 YEARS EXPERIENCE
ALL PHASES OF INDUSTRY

Call: (609) 522-6973

WANTED

L.A. Trivia Countertops

FOR SALE

Pit Boss (countertop).....$800
Pit Boss (counter. mini).....750
Pit Boss II (countertop)....1200
Video Trivia (countertop)....450
Video Trivia (counter. mini)..425
Reel of Fun Kits.....150

Harry's Vending Co.
Los Angeles

(213) 541-6744

FOR SALE

(3) Almost NEW CRANES

Large, Woodgrain Finish
Beautiful!

Asking **$1500** each

(619) 462-7491

FOR SALE

★

QUIK-SHOT BASKETBALLS
$599 each

#105 GRAYHOUND
CASINO BOARDS
$185 each

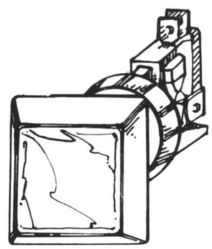
POWER SUPPLY, WIRING
HARNESS, Etc...Included!

TOM'S JUKEBOX SERVICE

(312) 342-4420

ASK FOR CHAR OR TOM

LIGHTED PUSHBUTTONS



SPACE AGE ELECTRONICS

26524 Golden Valley Rd.
Suite 507
Saugus, California 91350

FOR FREE CATALOGUE:

(805) 252-4400

FAX: 805-251-8596

AVAILABLE EXCLUSIVELY
IN PUERTO RICO THROUGH
AMERICAN IMPORTS:
Phone (809) 840-7140 • Fax (809) 840-9564

PSSST. . . . . .

WE'VE GOT IT IN THE BAG ! ! !



SAVE MONEY ! * SAVE TIME ! * IMPROVE INVENTORY CONTROL!
DUE TO POPULAR DEMAND
COAST TO COAST, IN ADDITION TO OUR CURRENT SELECTION OF
PREPACKS, NOW INTRODUCES OUR . . . . .

IT'S IN THE BAG PREPACKS

SEVEN BAGS IN EACH PREPACK AND TWENTY PIECES IN EACH BAG
FOR ONLY $175.00 ! ! !

OPERATING WITH OUR IT'S IN THE BAG PREPACKS ENABLES YOU TO:

A. CUT YOUR LABOR TIME-EMPLOYEES WILL NO LONGER SPEND TIME SORTING AND COUNTING PLUSH SAVING YOU BOTH TIME AND MONEY.
B. KEEP AN ACCURATE INVENTORY-EACH BAG HOLDS EXACTLY TWENTY PIECES.
C. MAINTAIN AN AVERAGE SIZED PLUSH-NO MORE FINDING LITTLE PIECES LEFT AT THE BOTTOM OF THE PREPACK.

COAST TO COAST

AMUSEMENT GAME AND PLUSH DISTRIBUTORS

1-800-752-9879

CALL PATTI (THE BAGLADY) FOR DETAILS!

CENTURY VENDING

is proud to be a member of the Amusement Association of California. If you're a California operator or supplier to our trade and want information about joining call:

1 - 800 - 924-0084

LOOK FOR OUR SEAL IN YOUR SUPPLIER ADS.

COMPLETE KITS (with Used Tested Boards)

Aliens	$895	Fire Shark	$795
Air Buster	895	Golden Axe	795
Badlands	1295	Heavy Barrel	495
Combatribes	call	Klax	595
DJ Boy	795	Lightning Fighters	Call

BOARD and HEADER

Arch Rival	$695	Ninja Gaiden	$495
Breakthru	25	Quarterback	595
Cabal	595	Rastan	195
Contra	195	Shinobi	495
Devastator	295	Silkworm	195
Chelnov	395	New Zealand Story	295
Bottom of Ninth	395	Time Soldier	100
Strike Zone	495	Kick 'N Run	50
Fighting Golf	200	Pitfall	25
Showdown	25	Night Stocker	25
Quarterback	295	Ikari Warrior	25

REDEMPTION

(2) Smart SHOOT-TO-WIN Basketballs w/tickets $1195
(1) 2 Station Bob's Space Racers WHAC-A-MOLE w/ticket, & includes compressor 4995
(2) Vari-Tech HOT SHOT Basketballs w/tickets - Motivated Seller - Make us an offer. We will take it Industry knows what these are worth!

USED UPRIGHT VIDEOS

Double Dragon	$565
Ninja Turtle	2095
Champ. Sprint	725
Crime City	1045
Golden Axe	1045
PlayChoice 5	1045
Vindicator	550
Contra	325
Shinobi	465
Pole Position	245

PLUSH HOT ITEMS!!! Call for Prices on Pre-Packs!!!

WANTED Any Late Model Redemption Games w/ ticket
OR
Clean late Model Sitdown Videos!

VISIT OUR SHOWROOM:

CENTURY VENDING & DISTRIBUTING, INC.

12917 S. Halldale •Gardena, CA

IN CA. 1-800-924-0084

OR

(213) 532-2351 • FAX: 213-532-2355

FOR SALE

2 Status Casino Strip Videos
Complete with:
• Discs • & Programs

$1200 ea. or both for $2200

CALL SALLY:
(216) 946-8885

94 KEYED ALIKE
#5 MASTER PADLOCKS
$3.95 each
(608) 784-3730

FOR SALE

Seeburg SCD 1A
Redemption Equipment
Video Games • Cranes

ALL WORKING AND ON LOCATION

(602) 855-0100

FOR SALE

★ COIN COUNTING EQUIPMENT

Standard-Johnson NNEC5 Console counter/wrapper/bagger $500
Bryandt SGSK sorter/counter/bagger 500
TAKE BOTH COUNTERS FOR $800

★ AMUSEMENT EQUIPMENT

Bob's Space Racers Roller-Bowler - 2-pl. w/o compresser - 2 available $1500
Lucky Crane - low boy - 7 available ... each 800

★ NOT WORKING

Hercules Giant Pin $200
Meltec Boom Balls - No PCB's 5 available ..... each 150
6 U/R Video Games, all Vert. monitors for conversions ..... each 150

PACKAGE DEALS AVAILABLE

Professional Electronics, Inc.
P.O. Box 463 • Mt. Laurel, NJ 08054

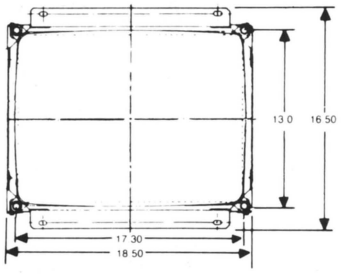
Ph: (609) 234-1742 (lv.msg)
Fax: (609) 722-1483

NEW DESIGN MONITORS

★ FIRST GRADE PICTURE TUBE (BLACK MATRIX)
★ OPEN FRAME FOR ADDED STRENGTH AND EASY ACCESS
★ REINFORCED STEEL NECK PROTECTOR

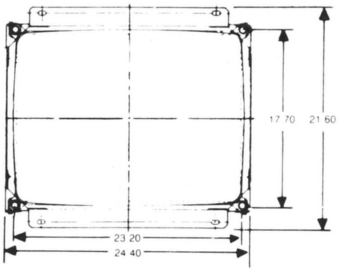
A PICTURE YOU'VE GOT TO SEE.

1019
19″ MONITOR



DISTRIBUTORS WELCOME

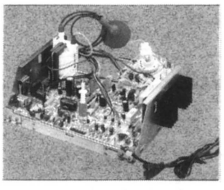
1027
27″ MONITOR



STOP!

DON'T THROW AWAY THAT MONITOR YET!

GIVE IT A CHASSIS TRANSPLANT



ONLY
~~$149.00~~
$109.00

REPLACEMENT VIDEO CHASSIS

MODEL	FITS
1520H-G07	* ELECTROHOME G07-CBO 19″ * DISCO ADI 19″
1620H-WG1	* WELLS GARDNER 19″ 19K 4600 SERIES

WHAT MONITORS DO YOU NEED A CHASSIS FOR?

WE ARE TAKING A SURVEY TO HELP US DETERMINE YOUR NEEDS.

SWITCHING POWER SUPPLY

MODEL	+5	−5	+12	+12
1003	12A	1A	2.5A	—
1005	13A	1A	2A	1A
1006	15A	1A	2.5A	—
1007	7A	1A	0.5A	—

ISOLATION TRANSFORMERS

BUTTONS

JOYSTICKS

1520H CHASSIS
FOR OEM

YOKE SPEC:
RV. 56 ohms LV 120 MH
RH. 2.4 ohms L.V. 1.90 MH
10 PIN SOCKET
FITS: Zenith, Phillip, Hitachi, Goldstar, Orion, Samsung & Chunghua 2 19″ CRT

★ ALL KINDS OF GAME PARTS AVAILABLE ★

EYGO CO., LTD.

U.S.A.
FAX: (214) 255-4007
TEL: (214) 986-9008
P.O. BOX 167873
IRVING, TX 75016 U.S.A.
"SE HABLA ESPAÑOL"

TAIWAIN OFFICE:
FAX: 886-2-7555405
TEL: 886-2-7067262
2F-4 342 Sec. 1
Fu-Hsing S. Rd.
Taipei, Taiwan, R.O.C.

GERMAN OFFICE:
FAX: 40-232-843
TEL: 040-23-0268
Amsinckstr. 45
2000 Hamburg 1
West Germany

KITS-KITS-KITS!

ALL KITS INCLUDE BOARD AND MARQUEE
(& MONITOR GLASS IF AVAILABLE)

$35
Astro Blaster, Dig Dug, Buck Rogers
Bosconian, Challenger, Donkey Kong, Donkey Kong Jr.
Frogger, Kangaroo, Kaos, Make Trax, Locomotion
Popeye, Phoenix, Pleiades, Vs. Freedom Force
Wizard of Wor, Zaraon, Zaxxon

$50
Arabian, Championship Baseball, Crazy Climber
Hogan's Alley, Mat Mania, Polaris, Roc 'N Rope
Satan's Hollow, Scramble, Sinistar, Stargate
Tag Team, Time Pilot, Theif, Tin Star, Vs. Duck Hunt

$75
10 Yard Fight, Arabian, Breakthru, Crystal Castle
Elevator Action, Food Fight, Front Line, Hat Trick
Joust, Joust II, Karate Champ, Kung Fu Hero
Mania Challenge, Mr. Do!, Marble Challenge
Moon Patrol, Pac-Man, Pac-Man+, Pengo, Ring King
Q*Bert, Robotron, Rush 'N Attack, Seicross, Star Wars
Tapper, Tron, Track 'N Field, Zookeeper
Xenophobe (w/joystick)

$100
Birdie King, Bump & Jump, Choplifter, Commando
Empire City, Gauntlet, Gold Medalist, Gunsmoke
Hangman, I Robot, Ikari Warrior, Jailbreak, Mach III
Mag Max, Nintendo Vs. Motherboard
Punch Out, Rampage

$150
Bionic Commando, Demo Derby, Guerrilla War
Karnov, Xybot

$250
Devastator, Dyger, Heavy Unit, Kageki
Last Duel, Pyros, P.O.W., Rastan, Vigilante, V-Ball

$350
Altered Beast, Downtown, Bottom of the Ninth
Cabal, Omega Fighter, Prehistoric Isle, Nastar Warrior
P-47, Rolling Thunder, Tecmo Knight

$450
Escape From Robot Monsters, Crime City
Heavy Barrel, Hippodrome, Ninja Gaiden, Robocop
R-Type, Shinobi, Twin Cobra, Truxton

$550
Quarterback, Super Contra, Ghouls 'N Ghosts

$750
Cyberball (2-pl.), Crime Fighter
Midnight Resistance, Willow

MONTHLY SPECIAL:
DOYLE INDOOR BATTING CAGE
$9,000. ONLY 6 MONTHS OLD!

BUY $1000 (or more) WORTH OF BOARDS AND GET A 10% DISCOUNT!

VISA – MASTERCARD

ALPHA AMUSEMENTS
26477 Hoover
Warren, MI 48089
TOLL-FREE (800) 33-GAMES
(313) 756-1555
AFTER 5 P.M. EDT
FAX # 313-756-1563

MONITOR GET-WELL KITS

WICO Now Distributes Zanen Get-Well Kits

SAVES TIME & MONEY
ON MONITOR REPAIRS!

★ KIT #101: Eliminates most problems with the Electrohome G07 color monitors (warping, blacking out, smearing, etc.) 17 parts. $7.95 ea. L/10 $6.95 ea. WICO #36-0243

★ KIT #201: Eliminates most problems with the Wells-Gardner K4600 series monitors (warping, brightness problems, etc.) 14 parts. $6.95 ea. L/10 $5.95 ea. WICO #36-0244

★ KIT #301: For Nintendo color monitors (Sanyo). Eliminates vertical shrinking, jail bars, low brightness, etc. $6.95 ea. L/10 $5.95 ea. WICO #36-0245

MONEY-BACK GUARANTEE! WE PAY S&H

A29951-B Flyback	$69.95
2SC3039	2.39
2SD870	4.49
2N3716	1.95
2N3792	1.95

SECURITY BARS
Super Hard Baked-On Black Finish

	4½"	16½"
1- 9	$2.69	$3.69
10-24	2.39	3.39
25+	call	call

☆ ☆ ☆ ☆ ☆

ZANEN ELECTRONICS
(806) 793-6337

WANTED

Merit Match Game
Merit Draw Poker
Merit Chicken Draw
Dixielands
S/A Alley Cat & Up

1-800-448-2743

WANTED

R-74 Coin Chute Assembly

Contact Vin At:
(401) 722-7329

ROUTE MAN/ TECHNICIAN WANTED

Growing Company needs hard worker to live in Santa Fe New Mexico.

(505) 473-1550

New Mexico Vending
Larry Salganek

LAST CHANCE! WWF KITS

Complete Factory (The only ones still available)

$845.00

☆

ELECTRO OUTLET

Rt. 1, Box 871
Hillsboro, OR 97123

(503) 629-8347

KITS FOR SALE

POKER KITS

★

BINGO KITS

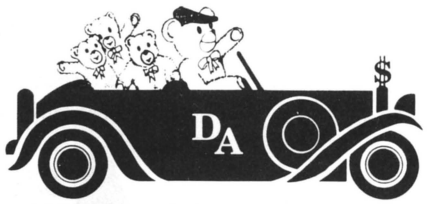
Kits Include:

PC Board • Wiring Harness
Screen • Transformer

Looking For Distributors

BIG CITY AMUSEMENT

(406) 452-7582



DEBBIE'S AMUSEMENTS

BECAUSE PLUSH IS NOT ENOUGH!

1000% PROFITS!!

Increase Your Crane Revenues
Up to 1000% When You Use
Our Wide Variety Of Prepaks
• Adult Novelty Items
New! • Blister Carded Toys Now
Available For Rack Jobbers.
ALL ITEMS IN STOCK
& READY TO SHIP!

●

CALL TOLL FREE

1-800-446-4569

FOR SALE

THIS AD IS MEANT TO SOLICIT BUSINESS ONLY IN COUNTRIES WHERE MERCHANDISE IS LEGAL

SLOT MACHINES

QTY	MODEL	PRICE U.S.$
20	Medalist 1081	3,450
2	Video Slot Five Line Pay 873-A	3,700
4	Medalist E-1081 Electrocoin 1081-E	4,000
1	Five Line Pay Double Prog. 922	5,150
1	Three Line Multiplier 831	2,800
1	Five Line Pay 873	2,400
1	Hot Slot CEI	3,770
1	Five Line Pay 873	1,490
15	Bingos Continental 929-1	430
3	Five Coin Multiplier E-809	2,710
3	Golden Continental (Sup Amb)	1,800
2	Recond Slot "Super Melons"	3,450
12	Recond Slot "Super Oranges"	3,450
2	Recond Slot "Three Line Pay"	1,570
20	Recond Slot "300 Coins"	3,450

GAMING

QTY	MODEL	PRICE U.S.$
3	Gin Derringer CEI	1,200
1	Keno CEI	2,660
1	Casino Double Up Poker CEI	3,770
1	Casino Black Jack CEI	5,000
1	Casino Poker CEI	5,000
1	Golden Mystery	1,000
1	Royal Derby Cocktail Table	2,290
1	King Derby 4 Players Table	5,150
1	Pixels Upright CEI	860
225	Super Ambassador	1,995

ALWAYS IN STOCK: Selection of used Gottlieb flippers plus a wide variety of video game P.C.B.s!

TERMS & CONDITIONS: Ex warehouse Chaineux (BELGIUM). All goods in original cartons. New or "as-is" condition.

SEEBEN N.V.

P. VAN OBBERGHENSTRAAT 87-89 * B-1140 EVERE * BELGIUM

TEL: (32.2) 245.44.50 * FAX: (32.2) 245.24.01

OFFERING:

72-piece plush pack
$1 average

72-piece plush,
novelty mix
$1.25 average

FREE SHIPPING & HANDLING
In the Continental United States

CALL NOW!





SCANNING THE GLOBE TO BRING YOU THE FINEST PLUSH!

ST. EVANS INC.
South Bend, Indiana
1-800-747-1045
(219) 282-2550

VIDEO TECH

"We fix the games people play"

Serving the San Francisco Bay Area and Sacramento

- Specializing in route service
- Complete repair facilities
- Professional conversions
- Changer and Crane service
- On call emergency service

FULLY INSURED FOR YOUR PROTECTION

We carry a wide selection of used boards and games.

(415) 659-8496

JOKER POKER UPGRADES

LJF POKER PLUS (+)
JOKER POKER ADD-IN KIT

- 8 LEVELS OF PLAY
- JOKERS OR DEUCES WILD
- REGIONAL VERSIONS
- INSTALLS IN 5 MINUTES
- 8080 OR Z80 VERSIONS

UBB234
UNIVERSAL
BATTERY BOARD

- COMPATIBLE WITH MANY JOKER POKER GAMES
- SWITCH SELECTABLE
- REPAIRABLE!!!

— DISTRIBUTOR INQUIRIES WELCOME —

MICROMAX
411 S. LONDON AVENUE, EGG HARBOR, NJ 08215

(609) 965-4973

WE FEATURE:

Used Status
Casino Strip Pokers

★

Merit Pit Boss Superstar

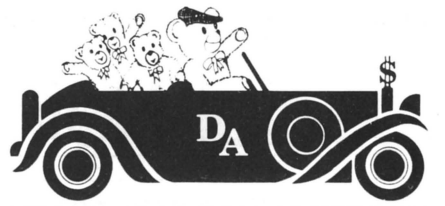
★

Pub-Time Premier
Darts

★★★

WANTED:
Used Challenger Cranes

WEST COAST BILLIARD SUPPLY
1696 W. Washington Blvd.
Los Angeles, CA 90007
(213) 737-6446



DEBBIE'S AMUSEMENTS
BECAUSE PLUSH IS NOT ENOUGH!

1000% PROFITS!!

Increase Your Crane Revenues
Up to 1000% When You Use
Our Wide Variety Of Prepaks
• Adult Novelty Items
New! • Blister Carded Toys Now
Available For Rack Jobbers.
ALL ITEMS IN STOCK
& READY TO SHIP!

●

CALL TOLL FREE
1-800-446-4569



SOFTWARE BY OPERATORS FOR OPERATORS...

Operator are using this program to manage their operations around the world! Dr. Smikun created this software using time-tested methods and ideas of operators! The software is menu-driven— the computer asks questions...you touch the keys!

COMPUTER PROGRAM FRIGHT?

Buy our software and use it for a year. If, during that time, you find anything better, we'll buy it and cheerfully refund your money!

ALLSTAR MUSIC, INC.'s
"THE SILENT PARTNER"
COMPUTER SOFTWARE

Over 300 operators from coast-to-coast (& in 3 foreign countries!) are finding more time for family & friends because **THE SILENT PARTNER** is watching the cash! It keeps track of: where the machines are and where they've been; when you should move them; it gives you instant graphics on each location individually allowing you to compare this year to the previous 2 or 3 years. It gives you an instant line graph on each machine, letting you know at a glance whether the income for this machine is going up or down.

CALL OR WRITE FOR FREE INFO.:

THE SILENT PARTNER INC.
3441 South Park • Springfield, Illinois 62704
(217) 793-3350 or FAX: 217-793-1842

SINGLE-USER OR MULTI-USER

Special Notice:

PURCHASE YOUR USED EQUIPMENT FROM NEW ORLEANS NOVELTY CO.

Over 50 years in business! International reputation for selling the finest in used videos, flippers & amusement games available anywhere! Each game is beautifully refinished by experts and is like new. All games are factory models – absolutely no copies.

GET ON OUR MAILING LIST FOR PRICE BULLETINS OR CALL CELIE FOR LATEST PRICELIST.

New Orleans Novelty Co.

3030 N. Arnoult Rd., Metairie, LA 70002

(504) 888-3500

FAX: 504-888-3506

JUMBO MERCHANDISE



1-800-992-2388

BUYERS' BULLETIN AD ORDER

BUYERS' BULLETIN CLASSIFIED ADS are discounted tremendously from "up front" ads. Here is where you can display your used equipment, parts, employment opportunities, etc.

WE HAVE ART FACILITIES to turn your raw copy & layout sketch into an attractive advertisement. Send us some words, a rough sketch and the size you would like. We'll do the rest.

RATES ARE: $20 per column inch. There are 3 columns per page, 10" in each column. Multiply depth of ad x # of columns wide x $20 for net cost. Minimum size: 1 column x 1" ($20).

Full Page	$580
2/3-page	$400
1/2-page	$300
1/3-page	$200
1/4-page	$150
1/6-page	$100
Other sizes	$20/col. inch

COMPLETE THIS FORM and send it with your layout sketch and payment to: REPLAY MAGAZINE, P.O. Box 2550, Woodland Hills, California 91365, Attention: Barry Zweben. Or, call (818) 347-3820 and ask for Barry Zweben (Monday - Friday 9 A.M. - 5 P.M. Pacific Time).

Company Name _____

Your Name _____ Phone _____

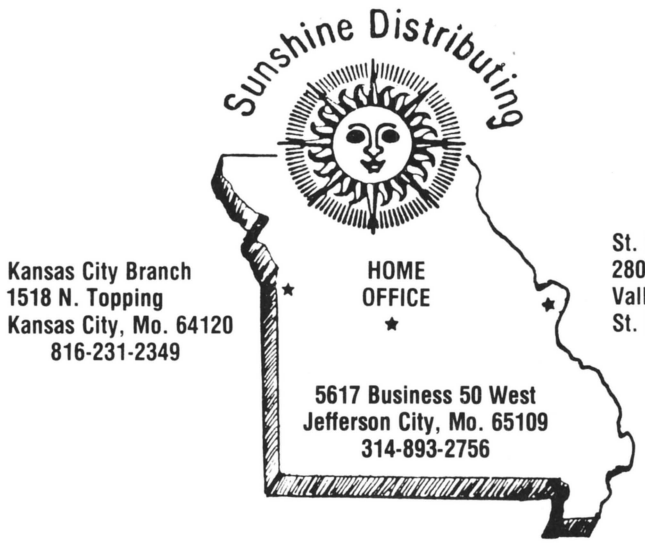
Street _____

City, State & Zip Code _____

Payment of $ _____ is enclosed for _____ (# of) insertions.

Missouri's Largest Coin Machine Distributor

Representing all Leading Manufacturers of Equipment and Kits



NEW CLOSEOUT FACTORY KITS

All American Football	$1395
Championship Bowling	995
Columns	call
Crackdown	145
Cyberball (2-pl.)	1195
Double Play	895
ESWAT Jr.	395
Klax	895
Reel Fun	50
Rescue Raider	295
Road Runner	45
Skull & Crossbones	1295
Strike Zone	595
World Series	445

DEDICATED USED P.C. BOARDS & MARQUES HEADERS

Alien Syndrome	$195
Altered Beast (Jamma)	445
Birdie King	95
Birdie King II	195
Burgertime	45
Dig Dug	45
Hat Trick	95
Ikari Warrior	245
Karate Champ	95
Karnov	295
Main Event (Roms)	150
Marble Madness	45
Mat Mania	95
Mini Golf	125
Ms. Pac-Man	195
Missile Command	95
Name That Tune	50
Naughty Boy	50
Night Stocker	325
Off Road	95
Pengo	50
Power Drive	195
Punch-Out (Roms)	25
Quantum	50
Reflex	50
Roc 'N Rope	95
Sacpack System	$195
Silkworm	495
Solar Quest	25
Solar Warrior	195
Spy Hunter	125
Stompin'	150
Street Football	145
Thundercade	195
Time Soldier	195
Top Draw	350
Touchdown Fever	150
Tournament Arkanoid	35
Trivia Madness	125
Two Tigers	45
Vs. Golf	195
Vs. Hogan's Alley	145
Vs. Slalom	150
Vs. Special Forces	75
Vs. Super Mario	295
Vs. Tennis	125
Wacko	45
Warp Warp	45
Xenophobe	195

PINBALLS

Atlantis	$1095
Dungeons & Dragons	595
F-14 Tomcat	595
Police Force	1795

SITDOWN COCKTAIL TABLES, COCKPIT DRIVING GAMES & NOVELTY GAMES

Gridiron (F/Ball Table)	$495
Pot Shot	3995
Stun Runner	2695
Super Monaco GP Deluxe	7000
Thunderblade (s/d)	2195
World Cup Soccer Table	495

VIDEOS

Afterburner	$1250
Alien Syndrome	445
Bad Dudes	995
Blasteroids	545
Cobra Command	695
Crime Fighter (4-pl. fighting)	1595
Cyberball 2072 (2-pl. football)	1595
Double Dragon II	895
Escape Planet of Robots	1445
Gain Ground (3-pl. warrior)	1095
Guerrilla War	795
Ikari III	1095
Karnov	445
Mini Golf	345
P.O.W.	895
Super Monaco GP (driving)	2595
Main Event (4-pl. wrestling)	795
Thunderblade (driving)	1245
Time Soldier	495
Toobin'	995
Tri Sports	1645
Vindicators (tank driving)	895
Xybots (2-pl.)	595



INDEX OF ADVERTISERS

A.L.D. Inc. ..... pg. 163
A.M.A. Distributors 130
A.M.O.A. 199
Ace Novelty Co. 171-176
Acme Premium Supply 187
Active Amusement & Vending 134
All Coin Equipment 145
American Simulators 60
American Vending Sales 119
Amusement Assn. of Calif. 208
Amusement Emporium 156
Mickey Anderson Inc. 142
Arachnid 65
Arjay Export Co. 31
Atari ..... cover #4, 8-9
Atlantic & Pacific 28-29
Atlas (Chicago) Distributing 121
Atlas (Pittsburgh) Distributing 141
BRW Systems 196
Bally/Midway ..... cover #3
Baton Lock & Hardware 198
Bay Coin 132
Bay-Tek, Inc. 64
R.H. Belam Company, Inc. 53
Belgium Amusements 35
Best Mfg. Co. 70
Betson Enterprises 66-67
Betson Pacific 116
Bird Music Distributors 125
Birmingham Vending 110
Bob's Space Racers 45
Bonanza Enterprises 69
Bonita Marie 167, 205
Brady Distributing Co. 143
Brady Novelty co. 183
Dan Brechner & Co. 169
Bromley, Inc. 57-58
Capcom U.S.A. 18-19
Carousel International 68
Central Distributing 14
Century Vending 117
Cleveland Coin 122
Coastal Amusement 27
Coin Concepts 49
Colorado Game Exchange 116
Commercial Music Co. 144
Data East 5
D.C. Cables 34
Deltronic Labs, Inc. 20
Design Plus Industries 70
Deutsche Wurlitzer 22G
Dilley Distributing 120
Don Records Co. 204
Doyle & Associates 73
Drews Distributing Co. 72, 142
Dunis Distributing 103
Dynamo Corp. 193-194
Eagle Lift 166
Eastern Distributing 141
En'sco Company Ltd. 16
50th State Coin-Op 108
Fabtek 75
Franco Distributing 111
H.A. Franz 145
GaMCO 74
General Coin Distributing 139
T.W. Gilchrist Vending Ltd. 151
Grand Products 159
Greater Southern Distributing 118
Happ Controls 190
Hilltop Distributing 149
HMS Monaco 158, 162, 168
Hoffman & Hoffman 38
Imagination Leisure 77
Impressment Plus 36
Jack's Amusement Company 108
J & J Distributors 124
J-S Sales Company 155
KD Industries 22H
Kentucky Coin 125
Kiddie Rides & More 78
Kiddie Rides USA 22E
Konami 21-22
Kramer Mfg. 79
Laniel Automatic 151
Laramie Interests 24-25
Leisure Entertainment 161
Leland Corp. 47, 209
Lieberman Music Co. 129
Loewen-America/NSM-Lions 62
Henry W.T. Mali 16
Mars Electronics 157, 189
Master Sales 146
Mayoni 20, 56
Meltec 81
Merit Industries 37, 61
Micro Manufacturing 55, 83
MicroProse Games 43
J.R. Minick & Associates 180
Mobile Record Service 17
Modern Vending Sales 123
Mondial Distributing 153
Mondial International 152
Monroe Distributing 137
Moss Distributing 124
Mountain Coin 133
Mr. Vend 80, 82, 88, 92
Music-Vend Distributing 103
National Ticket Co. 200
New England Coin-Op 128
New Way Sales 150
Nintendo of America 39-40
Operators Distributing 136
PMI 179
Pacific-Vend Distributors 150
Peach State Distributing 118
Pearson Products 201
Pioneer Laser Entertainment 85, 203
Pioneer Sales & Service 149
Playfair Shuffleboard 56
Play-More Games 30
Plush-4-Play 109
Pop-a-Shot 86
Premier Technology ..... cover #2
Prizes! 197
Progressive Game Dist. 112
RCA Records 207
C.A. Robinson & Co. 113
Romstar 33
Rosette 7
Roth Novelty 140
Rowe-Dedham 127
Rowe International 165
Royal Distributing 140
Sega Enterprises 11
Seidel Amusement 88
Sharp Image Electronics 191
Singer's One-Stop 201
Skee-Ball, Inc. 90
Smart Industries 87
SNK 12-13
Bob Snyder & Associates 30
So.Ge.M.A. 76
Southgate Amusement 147
Spirit Design 181
State Sales & Service 127
Stella 22C, 71
Strata 89
Struve Distributing 147
SunBelt Amusement 138
Sunshine Distributing 131
Taito America 106A-106B
Tecmo, Inc. 91
T.O.P. Distributing 135
U.B.I. 92
Valley Recreation Product 51
Van Brook of Lexington 200
Vari-Tech Co. 94
Video Doctors 148
Wedges/Ledges of CA 93
Weiner Distributing 126
Weymouth Distributing 114
Wico 154
Wild Distributing 146
Williams Electronics 95
Roger Williams Mint 98
World Wide Distributing 120
Yamate U.S.A. 96-97
Yankee Game Technology 22A

TABLE OF CONTENTS

U.S. MACHINE MANUFACTURERS

listings of manufacturers starting with photos of key execs ..... **pg. 41**

U.S. DISTRIBUTORS

listings of domestic, Canadian & Mexican distribs preceded by pics ..... **pg. 99**

PARTS, SUPPLIES & SERVICES

service firms listed by area of specialty ..... **pg. 155**

KEY ONE-STOPS

record/CD wholesalers dealing with the jukebox business ..... **pg. 202**

U.S. TRADE ASSOCIATIONS

national, state & local groups ..... **pg. 206**

PIGSKIN 621 AD™

NOW Available as a 2-Player Horizontal Kit!



In the Dark Ages, the World's Wildest Warriors had a word for "Mind-Blowing, Bone-Crunching, Heart-Stopping Excitement"..."PIGSKIN"! Today, history repeats itself as players flock to rediscover the white-knuckle exhilaration of competing "Head-to-Head"...as well as "Knee-to-Nose" and "Elbow-to-Gut"...with PIGSKIN 621 AD; Bally-Midway's one or two player Footbrawl Fantasy!

Conquer armies of loyal fans with the only video game in history that gives each player control of an ENTIRE ARMY of muscle-bound barbarians! The exclusive TEAM ATTITUDE ADJUSTMENT BUTTON lets a player change strategies on the fly to keep his whole gang working together against the machine or an opponent. In the role of the weapon-wielding Team Captain, the player must continually find new ways to lead his renegade band to victory... because no two matches will ever be alike!





From the first spill into a swamp on a rough and rugged Medieval countryside...



...to the last untimely tumble through a trapdoor in a Dark Ages dungeon...PIGSKIN has plenty of that same irresistible "Sense of Humor" that players have come to expect from a Bally/Midway Legend.



Helpful hints in between periods show players the slick schticks and dirty tricks needed to succeed in battle!

Bally/MIDWAY T.M.

©1990 Midway Manufacturing Company. Manufacturers of Bally Amusement Games 3401 N. California Ave., Chicago, IL 60618 (312) 267-2240 FAX (312) 267-8435

PIT-FIGHTER™

The Fighting Machine



Select one of three skilled masters.

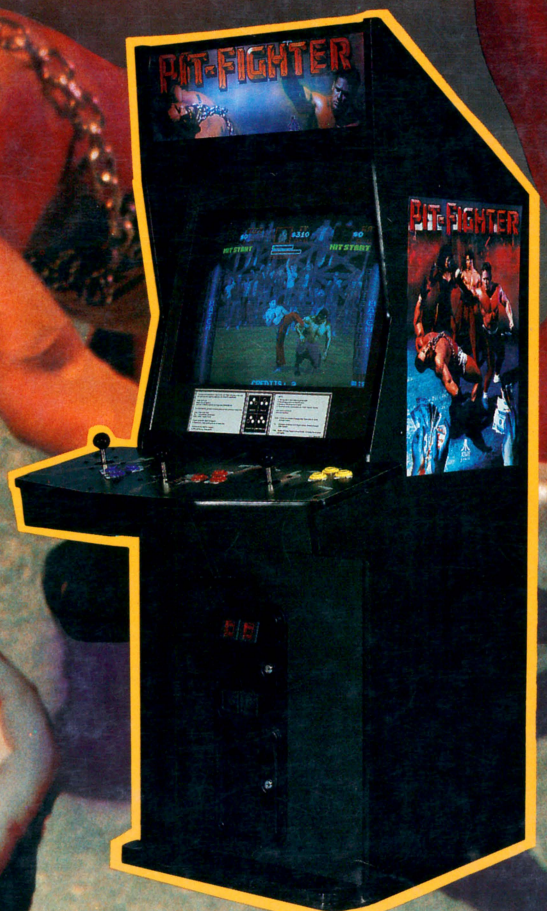


Up to three can play!



Put 'em down with the "Super Move."

- Made entirely of DIGITALLY PROCESSED GRAPHICS for the ultimate in realism!
- Large 25" screen with extra-wide control panel.
- Up to 3 can play simultaneously.
- Camera "zoom" and side-to-side "pan" for a cinematic look!
- Buy-in any time with continue feature.
- Hard-hitting action for universal appeal!



ATARI® GAMES

Atari Games Corporation
675 Sycamore Drive
Milpitas, CA 95035-1110
(408) 434-3700

© 1990 Atari Games Corporation. All rights reserved.